



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 2

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 1381091

Procurement Type: Central Master Agreement

Vendor ID: VS0000005021 

Legal Name: Elegant Enterprise-Wide Solutions, Inc.

Alias/DBA:

Total Bid: \$7,960,000.00

Response Date: 04/02/2024 

Response Time: 6:45

Responded By User ID: Elegants 

First Name: Vikas

Last Name: Arora

Email: bids@elegantsolutions.us

Phone: 703-909-0215

SO Doc Code: CRFQ

SO Dept: 0802

SO Doc ID: DMV2400000003

Published Date: 3/26/24

Close Date: 4/2/24

Close Time: 13:30

Status: Closed

Solicitation Description: Mainframe Application Programmer Technical Staffing Services

Total of Header Attachments: 2

Total of All Attachments: 2

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Mainframe Application Programmer Technical Staffing Services	0.00000			7960000.00

Comm Code	Manufacturer	Specification	Model #
81111600			

Commodity Line Comments:

Extended Description:

See Exhibit "A"

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.



Request For Quote

West Virginia Office of Technology (WVOT)

Mainframe Application Programmer Technical Staffing Services

Solicitation No: CRFQ 0802 DMV2400000003

Due Date: Apr 02, 2024 at 1:30 PM EST

Submitted to:

Attention: David H Pauline
West Virginia Office of Technology (WVOT)
Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130
Phone: 304-558-0067
Email: david.h.pauline@wv.gov

Submitted by:

Elegant Enterprise-Wide Solutions, Inc.
24035 Whitten Farm CT
Aldie, Virginia - 20105-2767
Phone: 703-909-1289 | **Fax:** 703-722-6628
Email: govt@elegantsolutions.us
www.elegantsolutions.us

Point of Contact

Vikas Arora

Phone: 703-909-1289

Email: govt@elegantsolutions.us





Elegant Enterprise Wide Solutions, Inc.
We make it happen

Cover Letter

Apr 02, 2024

Attention: David H Pauline
West Virginia Office of Technology (WVOT)

Elegant Enterprise-Wide Solutions, Inc., referred to as "Elegant Solutions," is delighted to present our proposal in response to **Solicitation# CRFQ 0802 DMV240000003 for Mainframe Application Programmer Technical Staffing Services** from the West Virginia Office of Technology (WVOT). We aim to contribute positively to WVOT by leveraging our extensive technical knowledge, commitment to exceptional customer service, and innovative culture focused on delivering results.

Elegant Solutions is a seasoned IT firm certified in ISO 9001:2015, ISO 20000, and ISO 27001, boasting over two decades of expertise in providing Mainframe Application Programming Staffing Services to Government Agencies. Founded in 2001 as an S-Corporation in Virginia by a former Oracle employee, our mission is to offer top-notch staffing solutions at competitive rates nationwide. Based in Aldie, VA, we operate across more than half of the states, holding over 80 contracts. Most of our consultants actively engage in projects with various Federal, State, County, and local agencies.

Elegant Solutions is a leading provider of cost-effective Mainframe Application Programming Staffing Services. With tailored solutions and a commitment to transparency, we build strong client and contractor relationships based on honesty and integrity.

Our team at Elegant Solutions pledges to deliver exceptional Mainframe Application Programming Staffing Services to WVOT, earning trust through value-driven solutions. This response comprehensively showcases our capabilities and directly aligns with the RFQ requirements.

By submitting this response, we agree to comply with all terms and conditions outlined in the solicitation document. We also acknowledge receipt of any amendments and QAs issued. We eagerly anticipate the opportunity to contribute our expertise and experience to WVOT.

Feel free to reach out if you have any inquiries regarding our proposal.

Thank you once more for your time and consideration.


Sincerely

Vikas Arora, President
Elegant Enterprise-Wide Solutions, Inc.

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1 FILLED FORMS

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote

Proc Folder: 1381091 Doc Description: Mainframe Application Programmer Technical Staffing Services Proc Type: Central Master Agreement		Reason for Modification:
Date Issued 2024-03-05	Solicitation Closes 2024-03-19 13:30	Solicitation No CRFQ 0802 DMV240000003
		Version 1

BID RECEIVING LOCATION
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

VENDOR
Vendor Customer Code: Vendor Name : Elegant Enterprise-Wide Solutions, Inc. Address : Street : 24035 Whitten Farm CT City : Aldie State : Virginia Country : US Zip : 20105-2767 Principal Contact : Vikas Arora Vendor Contact Phone: 703-909-1289 Extension:

FOR INFORMATION CONTACT THE BUYER
David H Pauline 304-558-0067 david.h.pauline@wv.gov

 Vendor Signature X	36-4468087 FEIN#	Mar 19, 2024 DATE
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All offers subject to all terms and conditions contained in this solicitation

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Vikas Arora, President

(Address) 24035 Whitten Farm CT, Aldie, VA 20105-2767

(Phone Number) / (Fax Number) 703-909-1289, 703-722-6628

(email address) govt@elegantsolutions.us

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through myOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Elegant Enterprise-Wide Solutions, Inc.

(Company)



(Signature of Authorized Representative)

Vikas Arora, President

(Printed Name and Title of Authorized Representative) (Date)

703-909-1289, 703-722-6628

(Phone Number) (Fax Number)

govt@elegantsolutions.us

(Email Address)

Revised 8/24/2023

REQUEST FOR QUOTATION – CRFQ DMV24*03
Mainframe Application Programmer Analysts

- 11.2.2. Immediate cancellation of one or more release orders issued under this Contract.
- 11.2.3. Any other remedies available in law or equity.

12. MISCELLANEOUS:

12.1 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Vikas Arora

Telephone Number: 703-909-1289

Fax Number: 703-722-6628

Email Address: govt@elegantsolutions.us

Revised 2/15/2024

2 COMPANY CAPABILITY

Elegant Solutions is aware of WVDMV's need for mainframe application programming services. With over 22 years of experience, we offer expertise in IBM Mainframe programming, COBOL/CICS/DB2 environments, JCL, database analysis, and DMV systems. Our approach involves thorough system audits, collaborative development, and agile methodology to ensure efficient project management and delivery of high-quality solutions, meeting WVDMV's evolving needs.

Elegant Solutions, a renowned provider of software development and staffing services, is poised to meet WVDMV's complex needs. We specialize in crafting customized software solutions to fulfill our client's unique requirements. Our comprehensive services cover the entire software development lifecycle, ensuring a streamlined process from conception to implementation. Our skilled professionals specialize in mainframe application development, including COBOL, CICS, DB2, and JCL. We design, enhance, and maintain enterprise-level mainframe systems efficiently. Our services ensure compliance with regulatory standards and meet the evolving needs of WVDMV. Additionally, we offer testing, migration, and maintenance services to ensure system reliability and performance. Our thorough testing guarantees the quality of our solutions, and our migration services minimize disruption and downtime.

At Elegant Solutions, we prioritize ongoing support and maintenance for software applications, offering 24/7 services to keep clients' systems efficient and operational. Our comprehensive training programs empower clients' teams to manage our solutions effectively. With ISO certification and CMMI Level 3 appraisal, we deliver excellence, adhering to industry best practices. Clients can trust us to meet their mainframe application programming needs precisely and efficiently.

At Elegant Solutions, we specialize in creating custom solutions to solve specific business challenges. Our team works closely with clients to understand their needs and develop tailored applications that meet their goals. We use agile methods to deliver solutions quickly and maintain high quality. Through continuous improvement, we aim to provide innovative solutions that adapt to changing needs and technology trends.

We prioritize interoperability and compatibility, designing solutions with seamless integration capabilities. Our solutions facilitate smooth data exchange across platforms for enhanced efficiency and scalability, whether with cloud services, mobile apps, or third-party APIs. User experience is central to our approach, as we focus on creating intuitive interfaces through user-centric design principles. Through research and testing, we ensure our solutions meet functional requirements and resonate with users. We offer responsive support and maintenance post-deployment to address evolving needs and optimize performance. With dedicated teams and proactive monitoring, we provide peace of mind to our clients, allowing them to focus on their core business.

With decades of experience and expertise in mainframe technologies, our mainframe application programming services offer a comprehensive suite of solutions tailored to meet diverse client needs. We provide holistic software development, enhancement, and maintenance within mainframe environments, addressing legacy system challenges and ensuring compliance with regulatory standards. Our services empower organizations with efficient, secure, and scalable solutions to drive business success.

- **Modifications and Enhancements:** Our team specializes in developing changes and enhancements to mainframe computer systems, ensuring they remain agile and responsive to changing business needs. We conduct thorough assessments to identify areas for improvement, implementing updates and new features to optimize functionality and user experience.
- **Compliance and Regulatory Standards:** We prioritize compliance with industry regulations and standards, including those mandated by federal and state regulatory authorities. Our in-depth understanding of compliance requirements ensures that our clients' mainframe applications adhere to legal obligations and security best practices, minimizing the risk of non-compliance.
- **Legacy System Modernization:** We offer expertise in migration and upgrade strategies for organizations seeking to modernize their legacy mainframe systems. Our approach focuses on preserving critical functionality and data integrity while transitioning to newer platforms, enabling clients to leverage the benefits of modern technologies without compromising on stability or performance.
- **Performance Optimization:** We employ best practices and performance-tuning techniques to optimize the performance of mainframe applications. By identifying and addressing bottlenecks, we enhance system efficiency and responsiveness, ensuring that applications meet the demands of high-volume transaction processing and data handling.

- **Security and Data Integrity:** Security is paramount in mainframe environments, and we prioritize implementing robust security measures to safeguard sensitive data. Through encryption, access controls, and audit trails, we ensure data integrity and confidentiality, mitigating the risk of data breaches and unauthorized access.
- **Scalability and Flexibility:** Our mainframe applications are designed with scalability and flexibility, allowing them to accommodate growth and adapt to evolving business requirements. With a modular architecture and flexible design, our solutions enable seamless expansion and customization, ensuring long-term viability and ROI.
- **Integration with External Systems:** We facilitate seamless integration between mainframe applications and external systems, enabling data exchange and interoperability across diverse platforms. Whether through API integration or data synchronization, we ensure seamless communication and data consistency, enhancing organizational efficiency and collaboration.
- **Documentation and Knowledge Transfer:** We provide comprehensive documentation and knowledge transfer sessions to empower our 'clients' teams with the necessary skills and insights to manage and maintain mainframe applications effectively. Our goal is to ensure continuity and self-sufficiency, enabling clients to maximize the value of their investments in mainframe technology.

Experience

Clients	Services Provided
County of Santa Clara, CA	<p>Elegant Solutions demonstrated excellence in Application Development by delivering innovative solutions that effectively addressed key challenges and contributed to project success. We utilized a strategic set of tools and technologies, including COBOL applications and Web Services development within the mainframe environment, using IBM DB2, COBOL, CICS, and JCL. The development process followed structured methodologies, emphasizing high cohesion, low coupling, normalization, and adherence to naming standards. We prioritized configuration-management control and adherence to System Change Notice (SCN) procedures. Elegant Solutions played a crucial role in developing and testing Mainframe code for consuming interface messages, enforcing business rules, and analyzing existing interface programs. Essential tools like COBOL, IBM DB2, CICS, and JCL were utilized, explicitly focusing on setting up and testing SOAP Web services in the mainframe. The team effectively documented transaction flows using proficient tools, ensuring clear and comprehensive communication throughout the project. The following highlights the solutions provided in the specific areas outlined in the Application Developer.</p> <ul style="list-style-type: none"> • Efficient Code Development and Testing: Elegant Solutions demonstrated excellence in developing and testing code within the mainframe environment. Our team implemented efficient coding practices and robust testing methodologies, ensuring the consumption of interface messages and seamless enforcement of business rules. • Enhancement of Existing Interface Programs: Elegant Solutions effectively improved program functionality by analyzing legacy interface programs. Our team navigated through complex legacy systems, introducing improvements to accommodate evolving business rules and data requirements • Successful Implementation of SOAP Web Services: Elegant Solutions overcame challenges in setting up and testing SOAP Web services on the mainframe, providing practical solutions. Our team ensured the successful implementation of SOAP Web services, creating reliable integration points for other systems, particularly those invoked from the Software AG Enterprise service bus. • Comprehensive Transaction Flow Documentation: Elegant Solutions addressed the challenge of documenting transaction flows with a solution-oriented approach. Our team created clear and thorough documentation, enabling stakeholders to understand the intricacies of data processing and the key factors involved in maintaining transaction integrity. • Integration with Software AG Enterprise Service Bus: Elegant Solutions

	<p>seamlessly integrated with the Software AG Enterprise service bus through strategic solutions. Establishing well-defined integration points, our team ensured a cohesive architecture and effective communication between the mainframe and other systems.</p> <ul style="list-style-type: none"> • Adherence to Industry Best Practices: Elegant Solutions adhered to industry best practices in navigating the complexities of Application Development. Our team's commitment to established standards ensured the delivery of a robust and reliable solution that met industry benchmarks. • Proactive Problem Identification and Mitigation: Proactively identifying and mitigating potential security concerns, Elegant Solutions provided strategic solutions aligned with identified risks. This approach established a robust security framework and ensured the security and integrity of the developed applications. <p>Clear and Concise Technical Documentation: Solutions provided by Elegant Solutions extended to documentation practices. Our team generated clear and concise technical documentation, adhering to industry standards. Facilitated transparent communication, decision-making, and ease of understanding for all stakeholders.</p>
<p>State of Maryland, Department of Labor, Licensing and Regulation</p>	<p>Maryland Overpayment Case Management System (MDOCS) And PC/Web Programming Support Personnel</p> <p>Elegant Solutions led a transformative initiative in collaboration with MD, upgrading outdated technology infrastructure. This initiative involved migrating legacy systems from Windows Server 2003 and SQL Server 2005 to more secure environments like Windows Server 2012 and SQL Server 2016. We introduced Microsoft Visual Studio 2008/2010 for creating intuitive web application interfaces and utilized Infragistics to enhance controls in .NET, ASP.NET, and Windows forms. Additionally, we implemented File Bound as a robust content management system to ensure document security, compliance, and disaster recovery. The project relied on SQL Server 2005/2016 databases seamlessly integrated through SQL Server Integration Services (SSIS) architecture. We also utilized tools such as Crystal Reports.NET and Microsoft Reporting Services to generate insightful reports, IDM CICS Transaction Gateway and Universal Client for mainframe connections, and Internet Applications suite for efficient online interactions.</p> <p>Since April 2015, Elegant Solutions has been actively involved in providing PC and Web Programming support to the Maryland Department of Labor, Licensing, and Regulations (DLLR) for the Maryland Overpayment Case Management System (MDOCS). Throughout this period, our team has demonstrated exceptional expertise and dedication in supporting and modernizing this legacy system. We have collaborated closely with the LABOR project team and its users, showcasing our commitment to delivering high-quality solutions and fostering effective teamwork.</p> <p>Elegant Solutions has been actively involved in this initiative since the inception of the new system, acquiring extensive understanding and expertise in its architecture and functionality. We remain committed to providing ongoing support to the current project team by addressing issues, facilitating knowledge transfer to staff supporting the new system, and identifying and addressing any gaps in functionality or logic inherited from legacy systems. Our approach is characterized by agility and iteration, enabling us to efficiently identify and resolve any discrepancies or deficiencies in the system's implementation.</p> <ol style="list-style-type: none"> 1. Find gaps in Beacon, whereas the functionality in the old legacy system is not covered in the new system Beacon. 2. Code, incorporate, and test those gaps 3. Integrate test to find impact analysis 4. Automate as many activities like monitoring processes to reduce the cost for the client 5. Putting the lessons learned from maintaining the legacy application of MDOCS into Beacon. It includes many small details which will make Beacon very robust and reliable.

	<p>6. Since we understand the need to scale the MDOCS functionality and its various aspects, we can provide valuable input regarding scalability in a horizontal and vertical direction.</p> <p>7. Challenges arising from moving an application from legacy applications (heterogeneous environment) to Beacon must be handled.</p> <p>Through strategic technological advancements, rigorous security protocols, and adherence to compliance measures, Elegant Solutions ensured the scalability, compatibility, and future-proofing of MD DLLR's systems, resulting in streamlined operations and strengthened system integrity. By implementing proactive strategies and demonstrating implementation prowess, Elegant Solutions effectively deployed solutions that transformed MD DSLR's operations, enhancing efficiency and reinforcing system integrity.</p> <ul style="list-style-type: none"> • Technology Modernization and Upgradation: Under Elegant Solutions' guidance, MD DLLR's aging technology infrastructure underwent a modernization and upgrade initiative. This involved migrating legacy systems, previously reliant on outdated platforms like Windows Server 2003 and SQL Server 2005, to more resilient and secure environments such as Windows Server 2012 and SQL Server 2016. Our team ensured a seamless transition, resulting in minimal operational disruptions throughout the comprehensive upgrade process. • Automated Case Management System: Elegant Solutions led the implementation of MDOCS, a computerized case management aimed at streamlining the management of unemployment insurance overpayment cases. This advanced system automated critical processes, including case entry, document management, workflow automation, and data synchronization. Automating these workflows reduced manual errors and processing delays, enhancing operational efficiency. • Integration and Collaboration Enhancement: Elegant Solutions excelled in integrating disparate databases, web applications, and document management systems within MD DLLR. Our integration strategy enhanced data accessibility and facilitated seamless information exchange and collaboration among various departments and stakeholders. Through the implementation of robust interfaces and efficient data transfer mechanisms, we optimized cooperation between different systems, fostering improved operational cohesion. • Security and Compliance Measures: Our team implemented rigorous security protocols and compliance measures within the MDOCS system. It encompassed robust document security, disaster recovery protocols, and strict compliance adherence frameworks. These measures ensured the safeguarding of sensitive information related to overpayment cases while ensuring compliance with industry standards and regulations. • Technological Advancement and Scalability: Elegant Solutions played a pivotal in introducing modern technologies and best practices within MD's DLLR systems. Leveraging tools such as Microsoft Visual Studio 2010/2008, Infragistics, and File Bound, we facilitated the adoption of contemporary practices for development, database management, and document handling. This strategic initiative enhanced the systems' scalability, compatibility, and future-proofing, enabling seamless growth and adaptability to evolving requirements.
<p>MNLARS, the Minnesota Licensing and Registration System, MN</p>	<p>Elegant Solutions took charge of the development phase, leading scrum teams with a focus on creating a scalable and modular system.</p> <ul style="list-style-type: none"> • Scalable and Modular System: Proactively employing C# fundamentals and Object-Oriented (OO) principles, our team utilized LAMBDA expressions, Generics, and Interfaces while adhering to coding standards and best practices. Leveraging the .NET Framework, including ASP.NET, ADO.NET, ASP.MVC, WEB API, Entity Framework, LINQ, and Dependency Injection ensured the development of a flexible architecture. • Test Driven Development (TDD): Implementing Test Driven Development (TDD) techniques, we utilized testing frameworks like NUnit and Visual Studio Unit Test

	<p>for JavaScript and . NET. This rigorous testing approach ensured the highest code quality by verifying functionality against predefined specifications.</p> <ul style="list-style-type: none"> • Complex Coding Challenges: Tackling intricate issues in systems such as Driver's Licenses, Vehicle Titles, and Finance, our team applied Oracle and SQL Server expertise to relational databases, utilizing normalization, PL-SQL or T-SQL, and optimization techniques effectively. • Minimum Viable Product (MVP) Delivery: Successfully achieving development milestones, we delivered the Minimum Viable Product (MVP) for both Vehicle Services and Driver's License Services. Proficiency in ASP.NET, WEB API, and other web services frameworks enabled the timely release of fully functional products. • Agile Development and Collaboration: Remaining agile, we addressed enhancements and additional deliverables as they arose. Utilizing JavaScript fundamentals and rich client frameworks like Angular, Bootstrap, and Knockout fostered collaboration within scrum teams. • Commitment to Excellence: Demonstrating a commitment to excellence, our team actively participated in community technology events, mentored junior staff, and developed accessible user interfaces compliant with WCAG 2.0. This dedication ensured a robust development phase for the MNLARS project.
<p>Orchestra Technologies</p>	<ul style="list-style-type: none"> • Executed Database Conversions from Data Com queries to DB2 queries in the COBOL Programming language, alongside comprehensive testing of the applications. • Assumed responsibility for Estimation, analysis of business requirements, and documentation preparation, including Use Case diagrams, Functional requirements, and traceability metrics. • Engaged in impact analysis, system design, development, code writing, modification of existing code for batch and online applications, and program debugging in MVS. • Developed Test Plans and Test data for Unit Testing by conducting Production Data Analysis and simulating production scenarios in test regions. • Analyzed and documented the necessary information for data mappings and specifications completion.
<p>Ace Info Solutions</p>	<ul style="list-style-type: none"> • Developed test plans and cases, conducting testing and preparing test data in unit and system test environments. Provided support for product testing and User Acceptance Testing (UAT), resolving defects as needed. • Conducted data analysis and generated reports based on requirements. Addressed ad-hoc user queries and report requests. Contributed to migration and upgrade projects, including transitioning from VSAM to DB2, upgrading from DB2 V8 to V10, and implementing MQ upgrades. • Created deployment plans and facilitated implementation activities. Oversaw mainframe applications running across two data centers, multiple LPARS, and various DB2 subsystems.
<p>Web Professional Consultants</p>	<ul style="list-style-type: none"> • Investigated system and programming issues, proposing solutions and suggesting design enhancements for improved efficiency. • Managed intricate programming tasks, crafting mainframe applications utilizing COBOL, CICS, VSAM, and DB2. Analyzed product specifications and translated them into detailed system functionalities through collaboration with internal teams and clients. • Developed architectural components and standards to meet business needs. Formulated system and program test plans and procedures, generated test data, and conducted unit testing to ensure program adherence to specifications. • Guided junior programmers in coding, testing, and debugging application programs. Contributed to the exploration and implementation of innovative technologies and solutions.

Upon receiving the requirements from WVOT, our recruitment team will promptly search our database for local candidates possessing the required skills. Additionally, we will utilize various recruiting tools, including specialized job boards and user groups, to source high-quality candidates quickly and cost-effectively.

Identified Step/ Milestone	Responsibility (Elegant Solutions)	Estimated duration (in days)
Understanding of task order Requisition	Sr. Program Manager Contracts Manager	N+2 (N is the task order issue date)
Identify Ideal Consultant	Recruitment Team headed by an experienced Recruitment Manager	N+4
Consultant Pre-Screening	Recruitment Team headed by an experienced Recruitment Manager	N+4
Elegant Solutions' Internal Interview	Recruiters (First) Recruitment Manager (Second) Subject Matter Experts (Final)	N+4
Consultant Submission	Business Development/ Proposal Writing Team	N+6
Setting up Client Interviews and Interview Feedback	Recruitment Manager	X+3 (X is the date of client confirmation to schedule the interview)
Extend Job Offer for Final Selection	Accounts/ Contract/ Recruitment Manager	Y+4 (Y is the date of Purchase order issuance)
Complete Paperwork, Criminal, background & Drug Check	Accounts/ Recruitment Manager	Y+4
Joining on the project at the Client site	Recruitment Manager	Y+7
Follow-up for more requirements and performance monitoring of consultants	Sr. Program Manager/ Contract Manager/ Recruitment Manager	Ongoing process

The success rate of Elegant Solutions in placing candidates on an annual basis is 95%.

3 ACKNOWLEDGEMENT TO ADDENDUM

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: DMV240000003

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input checked="" type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input checked="" type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Elegant Enterprise-Wide Solutions, Inc.

Company



Authorized Signature

Apr 02, 2024

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

CRFQ DMV24*03 - EXHIBIT A - PRICING PAGE

TOTAL INSTALLATION & DELIVERY COST										
LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304										
Item Number	Quantity	Description	Unit Price Year 1	YEAR 1 TOTAL	Unit Price Year 2	OPTIONAL YEAR 2 TOTAL	Unit Price Year 3	OPTIONAL YEAR 3 TOTAL	Unit Price Year 4	OPTIONAL YEAR 4 TOTAL
1	20,000 (8x2500 hrs)	Application Programmer Analyst Contract Cost for 1 year based on hourly rate	98	1960000	99	1980000	100	2000000	101	2020000
Total	7960000									

This amount is for evaluation purposes only