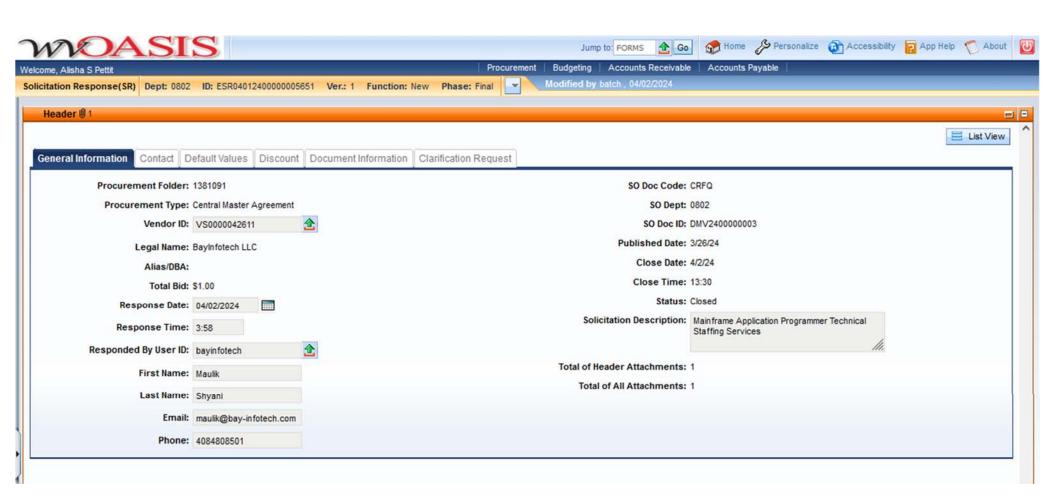
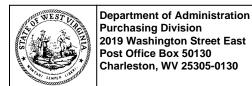


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder: 1381091

Solicitation Description: Mainframe Application Programmer Technical Staffing Services

Proc Type: Central Master Agreement

 Solicitation Closes
 Solicitation Response
 Version

 2024-04-02 13:30
 SR 0802 ESR04012400000005651
 1

VENDOR

VS0000042611 BayInfotech LLC

Solicitation Number: CRFQ 0802 DMV2400000003

Total Bid: 1 Response Date: 2024-04-02 Response Time: 03:58:23

Comments:

FOR INFORMATION CONTACT THE BUYER

David H Pauline 304-558-0067 david.h.pauline@wv.gov

Vendor

Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 Apr 4, 2024
 Page: 1
 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Mainframe Application Programmer	0.00000			1.00
	Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #	
81111600				

Commodity Line Comments:

Extended Description:

See Exhibit "A"

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

Date Printed: Apr 4, 2024 Page: 2 FORM ID: WV-PRC-SR-001 2020/05

BAYINFCTECH

Response To:

CENTRALIZED REQUEST FOR QUOTE SOLICITATION NUMBER: CFRQ 0802 DMV2400000003 MAINFRAME APPLICATION PROGRAMMER TECHNICAL STAFFING SERVICES

> **Dept of Administration State of West Virginia**

Submitted By:

BayInfotech, LLC 2150 Portola Ave Ste D PMB 2012, Livermore CA 94551 Email: maulik@bay-infotech.com Phone: 408.480.8501 Women Owned Small Business

Submitted To:

Bid Clerk **Dept of Administration Purchasing Division** 2019 Washington St. E, Charleston, WV 25305.



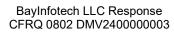












BAYINFGTECH

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Cover Letter

March 18, 2024

Attn: Dept of Administration, Purchasing Division

BayInfotech LLC (BayInfotech), is pleased to formally submit this proposal in response to the **Solicitation # CFRQ 0802 DMV240000003 Mainframe Application Programmer Technical Staffing Services**. We have prepared our proposal in accordance with the instructions set forth in this RFQ.

We are interested to present our Quote for the category mentioned in the RFQ:

Mainframe Application Programmer

History and Qualifications: Since 2011, BayInfotech has supported clients with IT Staff Augmentation Services and mission critical Information Technology (IT) Business Solutions. Our track record of delivering technology-driven performance-focused staffing services, combined with our dedication and commitment to our clients, is illustrated by strong client relationships and consistent business growth. We design, develop, and deliver intelligent high-tech bespoke software solutions for several commercial clients.

BayInfotech is an IT Professional Services company that augments customers in emerging technology domain such as Application Development, Application Programming, IT infrastructure, Cybersecurity, Project Manager, Business Analyst, Software Programmer, Network Engineer, Systems Engineer, Service Desk staff, Desktop Support, Technical Implementor, Program Integration, Enterprise Reporting, Database Administrator, Geographic Information Systems Analyst, and Quality Assurance/Testing. Business Analysis, GIS, Helpdesk, Telecommunication support, Server Management, SharePoint administrator, Software Defined Networking/Data Center, Website development, etc.

BayInfotech is an IT outsourcing company with rich expertise in providing high-end staffing solutions for various IT projects. We have a <u>pre-vetted pool of more than 400 candidates</u> and in-depth applicant tracking and management software to rapidly form the required teams for all kinds of projects, from software development, application programming and system implementation to cloud migration, DevOps services, Desktop management, CyberSecurity and network support.

Our Understanding of the Project:

The West Virginia Purchasing Division, acting on behalf of the WV Division of Motor Vehicles (DMV), intends to establish a contract for technical mainframe application programmer staffing services. The aim is to procure skilled Mainframe Application Programmer Analysts to fulfill the technical requirements of DMV projects on an as-needed basis. The contract will be structured as an Open-End services agreement, allowing for flexibility in resource allocation and duration.

Objectives:

Procure qualified Mainframe Application Programmer Analysts



- Provide technical staffing support to the WV DMV
- Enhance the capacity of the DMV to execute mainframe application development projects.
- Ensure timely and efficient delivery of technical solutions.

Scope of Work:

- Providing Mainframe Application Programmer Analysts proficient in mainframe technologies.
- Analyzing, designing, coding, testing, and implementing mainframe applications as per DMV requirements.
- Participating in system maintenance, troubleshooting, and performance tuning activities.
- Collaborating with DMV stakeholders to understand project objectives and deliver tailored solutions.
- Documenting technical specifications, processes, and procedures as per industry standards.
- Adhering to project timelines, quality standards, and security protocols.

Deliverables:

- Skilled Mainframe Application Programmer Analysts available for assignment.
- Completed mainframe application development projects.
- Technical documentation including specifications, manuals, and user guides.
- Periodic progress reports and status updates.

Technical Requirements:

- Proficiency in mainframe programming languages such as COBOL, PL/I, Assembler.
- Experience with mainframe development tools and utilities.
- Knowledge of mainframe operating systems (e.g., z/OS) and databases (e.g., DB2).
- Familiarity with relevant frameworks, libraries, and middleware.
- Understanding of software development lifecycle methodologies.
- Strong problem-solving and analytical skills.

The procurement of technical mainframe application programmer staffing services aims to bolster the capabilities of the WV DMV in executing mainframe application development projects efficiently. By engaging qualified resources through an open-end contract, the DMV can ensure flexibility, scalability, and timely delivery of technical solutions aligned with organizational objectives.

Our Achievement and Differentiators: -

- Consistently recognized as a Best Place to Work by Inc. Magazine for the years 2023, 2022, 2021, and 2020, reflecting our commitment to creating a positive and engaging work environment for our employees.
- ▶ Ranked #98 in the Inc.5000 Series: California List 2019, which recognizes the fastest-growing private companies in the state. Our high ranking reflects our impressive growth and ability to drive value for our clients.
- ▶ Ranked #552 in the Inc.5000 List of fastest-growing companies in America 2019, a testament to our exceptional performance and commitment to delivering outstanding results for our clients.
- Ranked #9 in the SF Business Times fastest-growing privately owned company in the East Bay 2018



Highly skilled top talents.

- ▶ Professionals with the knowledge, technical skills, and experience required for your project.
- Scale NHH team quickly and on-demand.
- Seamless integration of the new specialists into the existing development process
- Flexible hiring
- ▶ Add talent resources only for as long as needed.
- Close a skills gap with an experienced professional.
- Use resources more efficiently for enhanced value.
- Resources availability to work on their time zone.
- Maximize return on investment (ROI) with substantial cost savings.

BayInfotech represents and warrants that it has read the RFQ and agrees to abide by the Contract Terms and Conditions.

If you have any questions or concerns, please do not hesitate to contact us. We don't have any civil litigation, settlement, arbitration, or proceeding against us in present or in past.

Please contact me at **408.480.8501** or <u>maulik@bay-infotech.com</u> if you have any questions regarding our submission. We acknowledge and accept all the terms and conditions herein outlined in this RFQ.

Sincerely,

Maulik Shyani CEO BayInfotech,LLC

2150 Portola Ave Ste D

PMB 2012, Livermore, CA 94551 Email: maulik@bay-infotech.com

Phone: 408.480.8501 UEI: M5G3QJNA7DG6

Cage: 716M5

Website: www.bay-infotech.com



Submittal Form

We are proposing **Mr Samir Agrawal** as our **Contract Manager** for this project. Kindly refer to the details below:

10. CONTRACT MANAGER: Vendor must designate and maintain a primary manager responsible for overseeing Vendor's responsibilities under the contract. The manager must be available during normal business hours to address any customer service issues related to the contract and/or purchase orders.

Vendor Name BayInfotech, LLC	
Contract ManagerSamir Agrawal	
Telephone Number408.480.8501	
Fax Number	14-14-32418
Email Address samira@bay-infotech.com	



DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed N	ame and Title) Maulik Shynai, CEO
(Address)	2150 Portola Ave Ste D PMB 2012, Livermore, CA 94551
(Phone Nu	mber) / (Fax Number) 408.480.8501
(email add	ress) mauk@bay-infotech.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

BayInfotech, LLC	
(Company) maulik shyani	
(Signature of Authorized Representative) Maulik Shyani, CEO - 03/18/2024	
(Printed Name and Title of Authorized Representative) (Date) 408.480.8501	
(Phone Number) (Fax Number)	
maulik@bay-infotech.com	

(Email Address)



CFRQ Form:



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Centralized Request for Quote

Proc Folder:	1381091	Reason for Modification:		
Doc Description	: Mainframe Application P	Addendum No. 5		
Proc Type:	Central Master Agreeme	ent		
Proc Type: Date Issued	Central Master Agreeme	Solicitation No	Version	

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Customer Code: VS0000042611

Vendor Name: BayInfotech, LLC Address: 2150 Portola Ave Street: Ste D PMB 2012

City: Livermore

Country: USA Zip: 94551 State: CA

Principal Contact : Maulik Shyani

Vendor Contact Phone: 408.480.8501 Extension:

FOR INFORMATION CONTACT THE BUYER

David H Pauline 304-558-0067

david.h.pauline@wv.gov

maulik shyani Vendor Signature X

90-0733142 FEIN#

01/04/2024 DATE

All offers subject to all terms and conditions contained in this solicitation

	Document Phase	Document Description	Page 3
DMV240000003	Final	Mainframe Application Programmer Technical Staffing Services	



Exhibit A - Pricing Page

CRFQ DMV24*03 - EXHIBIT A - PRICING PAGE

	1.7									
TOTAL INSTA	LLATION & DELI	VERY COST								
LOCATION - 5	5707 MacCorkle	Avenue, S.E., Charleston, WV 25304								
Item Number	Quantity	Description	Unit Price Year 1	YEAR 1 TOTAL	Unit Price Year 2	OPTIONAL YEAR 2 TOTAL	Unit Price Year 3	OPTIONAL YEAR 3 TOTAL	Unit Price Year 4	OPTIONAL YEAR 4 TOTAL
1		Application Programmer Analyst Contract Cost for 1 year based on hourly rate	74	1480000	76.22	1524400	78.5	1570000	80.86	1617200
Tot		Total for 4 years								

This amount is for evaluationn purposes only



Addendum Acknowledgement

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: DMV2400000003

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this

		nowledgment form. Check th lowledge addenda may result		ext to each addendum received and sign below. lisqualification.					
Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.									
		umbers Received: a next to each addendum recei	ived)						
×	3	Addendum No. 1		Addendum No. 6					
×	3	Addendum No. 2		Addendum No. 7					
×	3	Addendum No. 3		Addendum No. 8					
×	3	Addendum No. 4		Addendum No. 9					
×	3	Addendum No. 5		Addendum No. 10					
I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.									
	BayInfotech, LLC								
	Company								
	Maulik shyani (Maulik Shyani, CEO) Authorized Signature								
Authorized Signature									
04/05/2024									
	Date								