



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 2

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 1398250

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0705

Vendor ID: VS0000005742

SO Doc ID: LOT2400000010

Legal Name: vCloud Tech Inc

Published Date: 4/5/24

Alias/DBA:

Close Date: 4/11/24

Total Bid: \$83,917.08

Close Time: 13:30

Response Date: 04/08/2024

Status: Closed

Response Time: 17:41

Solicitation Description: Lottery Networking Equipment

Responded By User ID: VCLOUD111

Total of Header Attachments: 2

First Name: Muhammad

Total of All Attachments: 2

Last Name: Khan

Email: vcloud@vcloudtech.com

Phone: 833-482-5683



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1398250
Solicitation Description: Lottery Networking Equipment
Proc Type: Central Purchase Order

| Solicitation Closes | Solicitation Response | Version |
|---------------------|------------------------------|---------|
| 2024-04-11 13:30 | SR 0705 ESR04082400000005870 | 1 |

VENDOR
 VS0000005742
 vCloud Tech Inc

Solicitation Number: CRFQ 0705 LOT2400000010
Total Bid: 83917.08000000000174622982740 **Response Date:** 2024-04-08 **Response Time:** 17:41:00
Comments:

FOR INFORMATION CONTACT THE BUYER

Brandon L Barr
 304-558-2652
 brandon.l.barr@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-----------------|---------|------------|-------------|-----------------------------|
| 1 | Network Routers | 6.00000 | EA | 4227.010000 | 25362.06 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Commodity Line Comments:

Extended Description:

See Specifications, Exhibit A - Pricing Page and Exhibit B - Product List for more detail

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-----------------------------|---------|------------|--------------|-----------------------------|
| 2 | Network Switches - 48 Ports | 1.00000 | EA | 10234.820000 | 10234.82 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Commodity Line Comments:

Extended Description:

Network Switches - 48 Ports

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-----------------------------|---------|------------|-------------|-----------------------------|
| 3 | Network Switches - 24 Ports | 3.00000 | EA | 2071.600000 | 6214.80 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Commodity Line Comments:

Extended Description:

Network Switches - 24 Ports

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|----------------------------|----------|------------|-------------|-----------------------------|
| 4 | Network Switches - 8 Ports | 14.00000 | EA | 2596.220000 | 36347.08 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Commodity Line Comments:

Extended Description:

Network Switches - 8 Ports

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---------------------|----------|------------|------------|-----------------------------|
| 5 | Transceiver Modules | 24.00000 | EA | 239.930000 | 5758.32 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222600 | | | |

Commodity Line Comments:

Extended Description:

Transceiver Modules



TO: State of West Virginia, Department of Administration
Brandon L Barr
2019 Washington Street East, Post Office Box 50130
Charleston, WV 25305-0130

Email: brandon.l.barr@wv.gov

Phone: 304-558-2652

From: vCloud Tech Inc.
Harry King
609 Deep Valley Drive Suite 200
Rolling Hills Estates, CA 90274

Email: hking@vcloudtech.com

Phone: (833) 482-5683 Ext 701

Terms FTIN: 46-3104792
Payment Terms: Net 30
Cage Code: 77T86
DUNS No: 079508688
Contract Name: Open Market
Contract No: OM
Credit Cards: VISA/MASTER
Credit Card Fees May Apply
Sales Tax May Apply

Quote No: H14443-0
Quote Date: 4/8/2024
Quote Expiry: 5/4/2024
RFQ:
Shipping:
Total Price: \$ 83,917.08

| Line No. | Part No. | Description | Qty | Unit | Extended |
|----------|--------------------|--|-----|-------------|--------------|
| 1 | C8200-1N-4T | Cisco Catalyst C8200-1N-4T Router | 6 | \$ 2,359.00 | \$ 14,154.00 |
| 1.0.1 | CON-3SNT-C82001N4 | 3YR SNTC 8X5XNBD Cisco Catalyst C8200 | 6 | \$ 1,241.72 | \$ 7,450.32 |
| 1.1 | MEM-C8200-8GB | Cisco Catalyst 8200 Edge 8GB memory | 6 | \$ - | \$ - |
| 1.2 | M2USB-16G | Cisco Catalyst 8000 Edge M.2 USB 16GB | 6 | \$ - | \$ - |
| 1.3 | C-RFID-1R | Cisco Catalyst 8000 Edge RFID - 1RU | 6 | \$ - | \$ - |
| 1.4 | C8200-RM-19-1R | Cisco Catalyst 8200 Rack mount kit - 19" 1R | 6 | \$ - | \$ - |
| 1.5 | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | 6 | \$ - | \$ - |
| 1.6 | C8200-NIM-BLANK | Cisco Catalyst 8200 Edge NIM Blank | 6 | \$ - | \$ - |
| 1.7 | C8200-PIM-BLANK | Cisco Catalyst 8200 Edge PIM Blank | 6 | \$ - | \$ - |
| 1.8 | TE-R-SW | TE agent for IOSXE on Enterprise Routing | 6 | \$ - | \$ - |
| 1.9 | C8000-HSEC | U.S. Export Restriction Compliance license for C8000 series | 6 | \$ - | \$ - |
| 1.1 | CAB-AC | AC Power Cord (North America) C13 NEMA 5-15P 2.1m | 6 | \$ - | \$ - |
| 1.11 | SC8KBEUK9-1712 | UNIVERSAL | 6 | \$ - | \$ - |
| 1.12 | IOSXE-AUTO-MODE | IOS XE Autonomous or SD-Routing mode for Unified image | 6 | \$ - | \$ - |
| 1.13 | DNA-P-T0-E-3Y | Cisco DNA Essentials On-Prem Lic 3Y - upto 25M (Aggr 50M) | 6 | \$ 626.29 | \$ 3,757.74 |
| 1.14 | SVS-PDNA-ESS | Embedded Support for SW - Tiered DNA Essentials On-Prem | 6 | \$ - | \$ - |
| 1.15 | DSTACK-T0-E | Cisco DNA Essentials Stack - upto 25M (Aggr 50M) | 6 | \$ - | \$ - |
| 1.16 | NWSTACK-T0-E | Cisco Network Essentials Stack - upto 25M (Aggr 50M) | 6 | \$ - | \$ - |
| 1.17 | SDWAN-UMB-ESS | Cisco Umbrella for DNA Essentials | 6 | \$ - | \$ - |
| 1.18 | DNAC-ONPREM-PF | Cisco DNA Center On Prem Deployment Option for WAN | 6 | \$ - | \$ - |
| 1.19 | C82-1N-4T-PF | C8200-1N-4T Platform Selection for DNA Subscription | 6 | \$ - | \$ - |
| 1.2 | IOSXE-AUTO-MODE-PF | IOS XE Autonomous or SD-Routing mode for Unified image | 6 | \$ - | \$ - |
| 2 | C9300-48P-A | Catalyst 9300 48-port PoE+ Network Advantage | 1 | \$ 5,800.62 | \$ 5,800.62 |
| 2.0.1 | CON-3SNT-C93004PA | 3YR SNTC 8X5XNBD Catalyst 9300 48-port PoE+ Network Adva | 1 | \$ 1,906.35 | \$ 1,906.35 |

| | | | | | | | |
|--------|--------------------------|--|----|----|----------|----|-----------|
| 2.1 | C9300-NW-A-48 | C9300 Network Advantage 48-port license | 1 | \$ | - | \$ | - |
| 2.2 | SC9300UK9-1712 | Cisco Catalyst 9300 XE 17.12 UNIVERSAL | 1 | \$ | - | \$ | - |
| 2.3 | PWR-C1-715WAC-P | 715W AC 80+ platinum Config 1 Power Supply | 1 | \$ | - | \$ | - |
| 2.4 | C9300-SPS-NONE | No Secondary Power Supply Selected | 1 | \$ | - | \$ | - |
| 2.5 | CAB-TA-NA | North America AC Type A Power Cable | 1 | \$ | - | \$ | - |
| 2.6 | C9300-SSD-NONE | No SSD Card Selected | 1 | \$ | - | \$ | - |
| 2.7 | C9300-STACK-NONE | No Stack Cable Selected | 1 | \$ | - | \$ | - |
| 2.8 | C9300-SPWR-NONE | No Stack Power Cable Selected | 1 | \$ | - | \$ | - |
| 2.9 | C9K-ACC-RBFT | RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300 | 1 | \$ | - | \$ | - |
| 2.1 | C9K-ACC-SCR-4 | 12-24 and 10-32 SCREWS FOR RACK INSTALLATION QTY 4 | 1 | \$ | - | \$ | - |
| 2.11 | CAB-GUIDE-1RU | 1RU CABLE MANAGEMENT GUIDES 9200 and 9300 | 1 | \$ | - | \$ | - |
| 2.12 | NM-BLANK-T1 | Cisco Catalyst Type 1 Network Module Blank | 1 | \$ | - | \$ | - |
| 2.13 | PWR-C1-BLANK | Config 1 Power Supply Blank | 1 | \$ | - | \$ | - |
| 2.14 | TE-C9K-SW | TE agent for IOSXE on C9K | 1 | \$ | - | \$ | - |
| 2.15 | C9300-NM-NONE | No Network Module Selected | 1 | \$ | - | \$ | - |
| 2.16 | C9300-DNA-A-48 | C9300 DNA Advantage 48-Port Term Licenses | 1 | \$ | - | \$ | - |
| 2.16.1 | C9300-DNA-A-48-3Y | C9300 DNA Advantage 48-Port 3 Year Term License | 1 | \$ | 2,527.85 | \$ | 2,527.85 |
| 2.17 | D-DNAS-EXT-S-T | Cisco DNA Spaces Extend Term License for Catalyst Switches | 1 | \$ | - | \$ | - |
| 2.17.1 | D-DNAS-EXT-S-3Y | Cisco DNA Spaces Extend for Catalyst Switching - 3Year | 1 | \$ | - | \$ | - |
| 2.18 | TE-EMBEDDED-T | Cisco ThousandEyes Enterprise Agent IBN Embedded | 1 | \$ | - | \$ | - |
| 2.18.1 | TE-EMBEDDED-T-3Y | ThousandEyes - Enterprise Agents | 1 | \$ | - | \$ | - |
| 2.19 | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | 1 | \$ | - | \$ | - |
| 3 | C9200L-24P-4G-E | Catalyst 9200L 24-port PoE+ 4 x 1G Network Essentials | 3 | \$ | 1,091.02 | \$ | 3,273.06 |
| 3.0.1 | CON-3SNT-C920L24G | 3YR SNTC 8X5XNBD Catalyst 9200L 24-port PoE+ 4 x 1G Net | 3 | \$ | 586.43 | \$ | 1,759.29 |
| 3.1 | C9200L-NW-E-24 | C9200L Network Essentials 24-port license | 3 | \$ | - | \$ | - |
| 3.2 | CAB-TA-NA | North America AC Type A Power Cable | 3 | \$ | - | \$ | - |
| 3.3 | PWR-C5-BLANK | Config 5 Power Supply Blank | 3 | \$ | - | \$ | - |
| 3.4 | C9200-STACK-BLANK | Catalyst 9200 Blank Stack Module | 6 | \$ | - | \$ | - |
| 3.5 | C9K-ACC-RBFT | RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300 | 3 | \$ | - | \$ | - |
| 3.6 | C9K-ACC-SCR-4 | 12-24 and 10-32 SCREWS FOR RACK INSTALLATION QTY 4 | 3 | \$ | - | \$ | - |
| 3.7 | CAB-GUIDE-1RU | 1RU CABLE MANAGEMENT GUIDES 9200 and 9300 | 3 | \$ | - | \$ | - |
| 3.8 | C9200L-DNA-E-24 | C9200L Cisco DNA Essentials 24-port Term license | 3 | \$ | - | \$ | - |
| 3.8.1 | C9200L-DNA-E-24-3Y | C9200L Cisco DNA Essentials 24-port 3 Year Term license | 3 | \$ | 394.15 | \$ | 1,182.45 |
| 3.9 | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | 3 | \$ | - | \$ | - |
| 4 | C9200CX-8P-2X2G-A | Catalyst 9000 Compact Switch 8 port PoE+ 240W Adv | 14 | \$ | 1,418.99 | \$ | 19,865.86 |
| 4.0.1 | CON-3SNT-C920CXYZ | 3YR SNTC 8X5XNBD Catalyst 9000 Compact Switch 8 port PoE+ | 14 | \$ | 377.62 | \$ | 5,286.68 |
| 4.1 | C9200CX-NW-A-8 | C9200CX Network Advantage 8-port license | 14 | \$ | - | \$ | - |
| 4.2 | CAB-TA-NA | North America AC Type A Power Cable | 14 | \$ | - | \$ | - |
| 4.3 | SCAT9200CXUK9-1712 | Cisco Catalyst 9200CX XE 17.12 UNIVERSAL | 14 | \$ | - | \$ | - |
| 4.4 | C9200CX-DNA-A-8 | C9200CX Cisco DNA Advantage 8-Port Term Licenses | 14 | \$ | - | \$ | - |
| 4.4.1 | C9200CX-DNAA8-3Y | C9200CX Cisco DNA Advantage 3Y Term License 8P | 14 | \$ | 799.61 | \$ | 11,194.54 |

| | | | | | | | |
|-----|--------------------|--|----|----|--------|------------------|---------------------|
| 4.5 | NETWORK-PNP-LIC | Network Plug-n-Play Connect for zero-touch device deployment | 14 | \$ | - | \$ | - |
| 5 | GLC-SX-MMD= | 1000BASE-SX SFP transceiver module MMF 850nm DOM | 24 | \$ | 239.93 | \$ | 5,758.32 |
| | | | | | | Subtotal | \$ 83,917.08 |
| | | | | | | Sales Tax | |
| | | | | | | Total | \$ 83,917.08 |

Note:

Service Duration 36 Months

T&C May Apply



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Equipment

| | | | |
|--|----------------------------|-------------------------|--|
| Proc Folder: 1398250 | | | Reason for Modification: Addendum No, 1 to provide answers to vendor questions |
| Doc Description: Lottery Networking Equipment | | | |
| Proc Type: Central Purchase Order | | | |
| Date Issued | Solicitation Closes | Solicitation No | Version |
| 2024-04-05 | 2024-04-11 13:30 | CRFQ 0705 LOT2400000010 | 2 |

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code:
Vendor Name : vCloud Tech Inc.
Address : 609 Deep Valley Drive Suite 200
Street :
City : Rolling Hills Estates
State : CA **Country :**LA **Zip :** 90274
Principal Contact :
Vendor Contact Phone: 833-482-5683 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Brandon L Barr
 304-558-2652
 brandon.l.barr@wv.gov

Vendor Signature X *Muhammad Khan* **FEIN#** 46-3104792 **DATE** 4/8/2024

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Lottery to establish a contract for Lottery Networking Equipment per the terms and conditions, Exhibit A and B, and specifications as attached.

| INVOICE TO | | SHIP TO | |
|------------------------|----|---------------------------------|----|
| LOTTERY PO BOX 2067 | | LOTTERY 900 PENNSYLVANIA AVE | |
| CHARLESTON US | WV | CHARLESTON US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|-----------------|---------|------------|------------|-------------|
| 1 | Network Routers | 6.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Extended Description:

See Specifications, Exhibit A - Pricing Page and Exhibit B - Product List for more detail

| INVOICE TO | | SHIP TO | |
|------------------------|----|---------------------------------|----|
| LOTTERY PO BOX 2067 | | LOTTERY 900 PENNSYLVANIA AVE | |
| CHARLESTON US | WV | CHARLESTON US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|-----------------------------|---------|------------|------------|-------------|
| 2 | Network Switches - 48 Ports | 1.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Extended Description:

Network Switches - 48 Ports

| INVOICE TO | | SHIP TO | |
|------------------------|----|---------------------------------|----|
| LOTTERY PO BOX 2067 | | LOTTERY 900 PENNSYLVANIA AVE | |
| CHARLESTON | WV | CHARLESTON | WV |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|-----------------------------|---------|------------|------------|-------------|
| 3 | Network Switches - 24 Ports | 3.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Extended Description:
Network Switches - 24 Ports

| INVOICE TO | | SHIP TO | |
|------------------------|----|---------------------------------|----|
| LOTTERY PO BOX 2067 | | LOTTERY 900 PENNSYLVANIA AVE | |
| CHARLESTON | WV | CHARLESTON | WV |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|----------------------------|----------|------------|------------|-------------|
| 4 | Network Switches - 8 Ports | 14.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Extended Description:
Network Switches - 8 Ports

| INVOICE TO | | SHIP TO | |
|------------------------|----|---------------------------------|----|
| LOTTERY PO BOX 2067 | | LOTTERY 900 PENNSYLVANIA AVE | |
| CHARLESTON | WV | CHARLESTON | WV |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---------------------|----------|------------|------------|-------------|
| 5 | Transceiver Modules | 24.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222600 | | | |

Extended Description:
Transceiver Modules

SCHEDULE OF EVENTS

| <u>Line</u> | <u>Event</u> | <u>Event Date</u> |
|-------------|--|-------------------|
| 1 | Questions due by April 4th, 2024 at 10:00am ET | 2024-04-04 |

SOLICITATION NUMBER:
Addendum Number:

The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

CRFQ LOT2400000010

Addendum No. – 1

Vendor Questions & Agency Response

1. Some of the C9300 and C9200 switches are unique use case switches. Verify if they needed them setup or configured in any other way. For example, if they needed power supplies, dual power supplies, network modules, storage modules, stacking cables, etc. etc.; there are hundreds of configurations for the units combined just need to know what they need.

A1) Bids should be based on the part numbers in Exhibit B.

2. End user requires a Cisco Smartnet account as well prior to purchase.

A2) Cisco ID is dstroup@wvlottery.com.

3. Is this BOM worth a total of 6 locations, or is it 3 locations with redundancy at each site?

A3) Lottery locations are not relevant nor in scope for this RFQ, see section 6. Delivery and Return.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: _____

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

vCloud Tech Inc.

Company

Muhammad Khan

Authorized Signature

4/8/2024

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012