



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1340813

Procurement Type: Central Master Agreement

Vendor ID:

Legal Name: BayInfotech LLC

Alias/DBA:

Total Bid: \$263,250.00

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0613

SO Doc ID: VNF2400000006

Published Date: 12/15/23

Close Date: 1/4/24

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

**State of West Virginia  
Solicitation Response**

**Proc Folder:** 1340813  
**Solicitation Description:** Nurse Practioner  
**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2024-01-04 13:30	SR 0613 ESR01032400000003176	1

**VENDOR**  
VS0000042611  
BayInfotech LLC

**Solicitation Number:** CRFQ 0613 VNF2400000006

**Total Bid:** 263250

**Response Date:** 2024-01-04

**Response Time:** 04:58:04

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**

David H Pauline  
304-558-0067  
david.h.pauline@wv.gov

**Vendor** **FEIN#** **DATE**  
**Signature X**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Nursing services				263250.00

Comm Code	Manufacturer	Specification	Model #
85101601			

**Commodity Line Comments:**

**Extended Description:**

See Exhibit "A" Pricing Page  
Nurse Practitioner for the WVNF

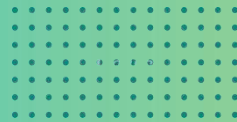
## Response To:

**Solicitation : CFRQ\_0613\_VNF2400000006**

## Nurse Practitioner

### Submitted By:

BayInfotech, LLC  
2150 Portola Ave Ste D  
PMB 2012, Livermore  
CA 94551  
Email: [maulik@bay-infotech.com](mailto:maulik@bay-infotech.com)  
Phone: 408.480.8501  
Women Owned Small Business



### Submitted To:

Dept of Administration  
Purchasing Division  
2019 Washington St. E, Charleston,  
WV 25305.



**CMMIDEV / 3<sup>SM</sup>**



**CMMISVC / 3<sup>SM</sup>**

Exp. 2022-08-29 / Appraisal #3442



14001:2015



9001:2015



ISO 17025



**Table of Contents**

COVER LETTER ..... 2  
SUBMITTAL FORM ..... 4  
EXHIBIT A - PRICING PAGE ..... 8

## Cover Letter

Jan 01, 2024

**Attn:** Dept of Administration, Purchasing Division

BayInfotech is pleased to formally submit this proposal in response to the **Solicitation # CFRQ\_0613\_VNF240000006 Nurse Practitioner**. We have prepared our proposal in accordance with the instructions set forth in this RFQ.

We are interested to present our Quote for the category mentioned in the RFQ:

- **Nurse Practitioner (NPs)**

BayInfotech's internal recruitment and staffing department has established a countrywide network of certified nursing staff members who undergo extensive training to adhere to stringent clinical standards and protocols. Our nursing expertise involves recruiting and retaining healthcare professionals for medical institutions across the nation. We deploy registered nurses (RNs), Nurse Practitioners (NPs), licensed vocational nurses (LVNs), and certified nursing assistants (CNAs) for various facility shifts, including per diem, contract, temp-to-perm, and direct hire placements.

Our high-end cloud-based applicant tracking system Ceipal Talent Hire database of more than 11,000 prescreened resumes. Our diligent recruiting strategies have allowed us to create a data bank in excess of 20,000 allied health professionals across the country, allowing us to fill vacancies in record time. We have strategically partnered with more than 20 universities, student bodies and employment organizations to source and find talent.

**Company Capabilities:** - BayInfotech is a Healthcare Recruitment Services company having 12+ years of experience in providing a wide variety of healthcare staff, including:

- ▶ Licensed Vocational Nurse (LVN)
- ▶ Nurse Practitioners (NPs)
- ▶ Registered Nurse (RN)
- ▶ Certified Nursing Assistant (CNA)
- ▶ Physician Assistants
- ▶ Licensed Practical Nurses
- ▶ State Tested Nursing Aides (STNA)
- ▶ Certified Nursing Assistants

**Our Understanding of the Project:** The project encompasses the solicitation of bids from vendors to provide licensed nurse practitioners interested in providing services to the WV Veterans Nursing Facility. The selected nurse practitioner will be required to work collaboratively with the existing healthcare team, including physicians, nurses, and other support staff, to deliver comprehensive and high-quality healthcare services to veterans.

**Our Achievement and Differentiators:** -

- ▶ Consistently recognized as a Best Place to Work by Inc. Magazine for the years 2023, 2022, 2021, and 2020, reflecting our commitment to creating a positive and engaging work environment for our employees.

- ▶ Ranked #98 in the Inc.5000 Series: California List 2019, which recognizes the fastest-growing private companies in the state. Our high ranking reflects our impressive growth and ability to drive value for our clients.
- ▶ Ranked #552 in the Inc.5000 List of fastest-growing companies in America 2019, a testament to our exceptional performance and commitment to delivering outstanding results for our clients.
- ▶ Ranked #9 in the SF Business Times fastest-growing privately owned company in the East Bay 2018  
Highly skilled top talents.
- ▶ Professionals with the knowledge, technical skills, and experience required for your project.
- ▶ Scale NHH team quickly and on-demand.
- ▶ Seamless integration of the new specialists into the existing development process
- ▶ Flexible hiring
- ▶ Add talent resources only for as long as needed.
- ▶ Close a skills gap with an experienced professional.
- ▶ Use resources more efficiently for enhanced value.
- ▶ Resources availability to work on their time zone.
- ▶ Maximize return on investment (ROI) with substantial cost savings.

BayInfotech agrees to comply with all the requirements to fill the position with WV veterans Nursing Facility, employees through the quality-oriented recruitment model. BayInfotech represents and warrants that it has read the RFQ and agrees to abide by the Contract Terms and Conditions.

If you have any questions or concerns, please do not hesitate to contact us. We don't have any civil litigation, settlement, arbitration, or proceeding against us in present or in past.

Please contact me at **408.480.8501** or [maulik@bay-infotech.com](mailto:maulik@bay-infotech.com) if you have any questions regarding our submission. We acknowledge and accept all the terms and conditions herein outlined in this RFQ.

Sincerely,



Maulik Shyani CEO  
BayInfotech,LLC  
2150 Portola Ave Ste D  
PMB 2012, Livermore, CA 94551  
Email: [maulik@bay-infotech.com](mailto:maulik@bay-infotech.com)  
Phone: 408.480.8501  
UEI: M5G3QJNA7DG6  
Cage: 716M5  
Website: [www.bay-infotech.com](http://www.bay-infotech.com)



**Submittal Form**

We are proposing **Mr Samir Agrawal** as our **Contract Manager** for this project. Kindly refer to the details below:

- 10. CONTRACT MANAGER:** Vendor must designate and maintain a primary manager responsible for overseeing Vendor's responsibilities under the contract. The manager must be available during normal business hours to address any customer service issues related to the contract and/or purchase orders.

Vendor Name BayInfotech, LLC

Contract Manager Samir Agrawal

Telephone Number 408.480.8501

Fax Number -

Email Address samira@bay-infotech.com

CFRQ Form:

		Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130		State of West Virginia Centralized Request for Quote	
<b>Proc Folder:</b> 1340813 <b>Doc Description:</b> Nurse Practioner <b>Proc Type:</b> Central Master Agreement			<b>Reason for Modification:</b>		
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>		
2023-12-12	2024-01-04 13:30	CRFQ 0613 VNF2400000006	1		
<b>BID RECEIVING LOCATION</b>					
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US					
<b>VENDOR</b>					
<b>Vendor Customer Code:</b> VS0000042611 <b>Vendor Name :</b> BayInfotech, LLC <b>Address :</b> 2150 Portola Ave <b>Street :</b> Ste D PMB 2012 <b>City :</b> Livermore <b>State :</b> CA <b>Country :</b> Alameda <b>Zip :</b> 94551 <b>Principal Contact :</b> Maulik Shyani <b>Vendor Contact Phone:</b> 408.480.8501 <b>Extension:</b>					
<b>FOR INFORMATION CONTACT THE BUYER</b>					
David H Pauline 304-558-0067 david.h.pauline@wv.gov					
 Vendor Signature X		90-0733142 FEIN#		01/02/2023 DATE	
All offers subject to all terms and conditions contained in this solicitation					

**ADDITIONAL INFORMATION**  
The West Virginia Purchasing Division, is soliciting bids on behalf of the WV Veterans Nursing Facility, to establish an open-end contract for a Nurse Practitioner per the attached specifications and documentation.

INVOICE TO		SHIP TO	
DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY  CLARKSBURG WV US		VETERAN'S NURSING FACILITY 1 FREEDOMS WAY  CLARKSBURG WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Nursing services	1	1	\$ 263,250.00	\$ 263,250.00

Comm Code	Manufacturer	Specification	Model #
85101601			

**Extended Description:**  
See Exhibit "A" Pricing Page

Nurse Practitioner for the WVVNF

**SCHEDULE OF EVENTS**

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Vendor Technical Questions Due By 11:00 am., est.	2023-12-15

	Document Phase	Document Description	Page
VNF240000006	Final	Nurse Practitioner	3

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Maulik Shyani

(Address) 2150 Portola Ave Ste D PMB 2012, Livermore CA 94551

(Phone Number) / (Fax Number) 408.480.8501

(email address) maulik@bay-infotech.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

*By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.*

BayInfotech, LLC  
(Company)  
*maulik shyani*  
(Signature of Authorized Representative)  
Maulik Shyani, CEO, 01/02/2023  
(Printed Name and Title of Authorized Representative) (Date)  
408.480.8501  
(Phone Number) (Fax Number)  
maulik@bay-infotech.com  
(Email Address)

Revised 8/24/2023

**Exhibit A - Pricing Page**

**Exhibit A - Pricing Page  
Nurse Practitioner**

Item No.	Description Of Services	Estimated Hours*	Hourly Rate	Total
1	Nurse Practitioner Hourly Rate	1,950	\$135.00/hr	\$ 263,250 - 00
			<b>Grand Total</b>	<b>\$ 263,250 - 00</b>

\*Estimated number of hours is not guaranteed.

Vendor Information	
Vendor: <u>BayInfotech, LLC</u>	Printed Name: <u>Maulik Shyani</u>
Address: <u>2150 Portola Ave Ste D PMB 2012 Livermore, CA 94551</u>	Title: <u>CEO</u>
Office Phone: <u>408.480.8501</u>	*Signature <u><i>maulik shyani</i></u>
Cell Phone: <u>-</u>	*I hereby certify I am authorized by the Vendor to sign this document.
Fax: <u>-</u>	Email: <u>maulik@bay-infotech.com</u>