



Electronic Benefits Transfer (EBT) System

Cost Proposal for:

West Virginia Department of Health and Human
Resource (DHHR)

Office of EBT Banking Services

Solicitation Number: CRFP HHR2400000001

Due: April 16, 2024

Please direct inquiries to:

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ORIGINAL



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FIS Clarification: FIS is unable to total as quantities are unknown. 8

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4.2.2.1 Cost Sheet

FIS Assumption: This Cost Sheet Form is to be completed and submitted with our response.

Cost Sheet

As Amended by Amendment 2, Issued 2/14/24

1. COST SHEET FORM

The Vendor shall complete the pricing pages for the resulting Contract for the five-year contract period and the potential two-year Contract renewal period based on the information below.

Core CPCM Pricing including interoperability for WV DHHR benefits

(see 4.1.1 and 4.1.2)

Initial Contract Period Pricing

Tiers as Amended by Amendment 2, Issued 2/14/24

Active EBT Primary Accounts During Service Month – flat rate per tier	Food Assistance Only EBT	Cash-Only EBT	Combined Food Assistance & Cash
1 – 1,000,000 <u>1-50,000</u>	\$ 0.8000		
1,000,001 – 1,250,000 <u>50,001-100,000</u>	\$ 0.7000		
1,250,001 – 1,500,000 <u>100,001-150,000</u>	\$ 0.6300		
1,500,001 – 2,000,000 <u>150,001-200,000</u>	\$ 0.6000		
2,000,001 – 2,250,000 <u>200,001-250,000</u>	\$ 0.6000		
2,250,001 – 2,500,000 <u>250,001-300,000</u>	\$ 0.5900		
2,500,001 – 2,750,000 <u>300,001-350,000</u>	\$ 0.5500		
2,750,001 – 3,000,000 <u>350,001-400,000</u>	\$ 0.4500		
3,000,001 and above <u>400,001 and above</u>	\$ 0.4000		

FIS Technical Proposal
For EBT System – RFP: CRFP HHR2400000001
For the State of West Virginia



Tiers as Amended by Amendment 2, Issued 2/14/24

Active EBT Primary Accounts During Service Month – flat rate per tier	Food Assistance Only EBT	Cash-Only EBT	Combined Food Assistance & Cash
1 – 1,000,000 <u>1-500</u>		\$ 0.6500	\$ 0.95000
1,000,001 – 1,250,000 <u>501-1,000</u>		\$ 0.5000	\$ 0.90000
1,250,001 – 1,500,000 <u>1,001-1,500</u>		\$ 0.5000	\$ 0.85000
1,500,001 – 2,000,000 <u>1,501-2,000</u>		\$ 0.5000	\$ 0.8300
2,000,001 – 2,250,000 <u>2,001-2,500</u>		\$ 0.5000	\$ 0.8100
2,250,001 – 2,500,000 <u>2,501-3,000</u>		\$ 0.5000	\$ 0.8050
2,500,001 – 2,750,000 <u>3,001-3,500</u>		\$ 0.5000	\$ 0.8000
2,750,001 – 3,000,000 <u>3,501-4,000</u>		\$ 0.5000	\$ 0.8000
3,000,001 and above <u>4,001 and above</u>		\$ 0.5000	\$ 0.8000

FIS Clarification: FIS is providing pricing for the following services in an additional CPCM table.

- EBT Annual Development Hours
- EBT Dedicated Project Business Analyst
- EBT Dedicated Project/Relationship Manager
- EBT Dedicated Fraud Staff
- Wireless EBT POS Device CPCM Discount

Pricing related to EBT Annual Development Hours (Professional Services Fees), EBT Dedicated Staff and Wireless EBT POS Devices can be found in the tables included in Section 1.6 SNAP EBT-only POS Equipment.

Renewal Contract Period Pricing

Tiers as Amended by Amendment 2, Issued 2/14/24

Active EBT Primary Accounts During Service Month – flat rate per tier	Food Assistance Only EBT	Cash-Only EBT	Combined Food Assistance & Cash
1 – 1,000,000 <u>1-50,000</u>	\$0.8200		
1,000,001 – 1,250,000 <u>50,001-100,000</u>	\$0.7200		
1,250,001 – 1,500,000 <u>100,001-150,000</u>	\$0.6500		
1,500,001 – 2,000,000 <u>150,001-200,000</u>	\$0.6200		
2,000,001 – 2,250,000 <u>200,001-250,000</u>	\$0.6200		
2,250,001 – 2,500,000 <u>250,001-300,000</u>	\$0.6100		
2,500,001 – 2,750,000 <u>300,001-350,000</u>	\$0.5700		
2,750,001 – 3,000,000 <u>350,001-400,000</u>	\$0.4700		
3,000,001 and above <u>400,001 and above</u>	\$0.4200		

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Tiers as Amended by Amendment 2, Issued 2/14/24

Active EBT Primary Accounts During Service Month – flat rate per tier	Food Assistance Only EBT	Cash-Only EBT	Combined Food Assistance & Cash
1 – 1,000,000 <u>1-500</u>		\$0.6700	\$0.9700
1,000,001 – 1,250,000 <u>501-1,000</u>		\$0.5200	\$0.9200
1,250,001 – 1,500,000 <u>1,001-1,500</u>		\$0.5200	\$0.8700
1,500,001 – 2,000,000 <u>1,501-2,000</u>		\$0.5200	\$0.8500
2,000,001 – 2,250,000 <u>2,001-2,500</u>		\$0.5200	\$0.8300
2,250,001 – 2,500,000 <u>2,501-3,000</u>		\$0.5200	\$0.8250
2,500,001 – 2,750,000 <u>3,001-3,500</u>		\$0.5200	\$0.8200
2,750,001 – 3,000,000 <u>3,501-4,000</u>		\$0.5200	\$0.8200
3,000,001 and above <u>4,001 and above</u>		\$0.5200	\$0.8200

FIS Clarification: FIS is providing pricing for the following services in an additional CPCM table.

- EBT Annual Development Hours
- EBT Dedicated Project Business Analyst
- EBT Dedicated Project/Relationship Manager
- EBT Dedicated Fraud Staff
- Wireless EBT POS Device CPCM Discount

Pricing related to EBT Annual Development Hours (Professional Services Fees), EBT Dedicated Staff and Wireless EBT POS Devices can be found in the tables included in Section 1.6 SNAP EBT-only POS Equipment.

1.2. ACH Origination Pricing

Costs for ACH originations (Direct Deposit) for cash benefits inclusive of resolving and reporting failed ACH transactions. There shall be no cost to the WV DHHR for the first 1,000 ACH Originations per month. After the number of ACH Originations exceed 1,000 per month, the WV DHHR will pay the Provider for each additional ACH Origination over 1,000 at the contracted ACH Origination Cost.

Initial Contract Period Pricing

Description	Cost per ACH Origination over 1,000
ACH Origination Services	\$ 0.13

Renewal Contract Period Pricing

Description	Cost per ACH Origination over 1,000
ACH Origination Services	\$ 0.13

FIS Technical Proposal
For EBT System – RFP: CRFP HHR2400000001
For the State of West Virginia



1.3 Professional Services Fees

During the course of the contract, the WV DHHR may require additional services incidental to the contract, but not falling within the tasks or deliverables described therein which require professional fees. Interested Vendors shall present hourly rates for all labor categories involved in the delivery of services and other support. Professional service hourly rates are fixed and not subject to change for the duration of the contract. Interested Vendors shall also present a blended hourly rate across all labor categories involved in the delivery of services and other support. The blended hourly rate is fixed and not subject to change for the duration of the contract. The fees below will apply when the services needed do not fall under the circumstances and the 1,950 hours, which are provided annually at no cost to the WV DHHR, have been exhausted.

Initial Contract Period Pricing blended price per hour based on the following roles.

Vendor Role Title	Job Title	Proposed Rate
Technical Lead	Technical Lead	
Functional Lead	Functional Lead	
Data Base Administrator	Data Base Administrator	
Network Administrator	Network Administrator	
Business Consultant/Analyst	Business Consultant/Analyst	
Training Specialist	Training Specialist	
Programmer	Programmer	
Blended Position	Blended Position	\$ 125.00

Renewal Contract Period Pricing

Vendor Role Title	Job Title	Proposed Rate
Technical Lead	Technical Lead	
Functional Lead	Functional Lead	
Data Base Administrator	Data Base Administrator	
Network Administrator	Network Administrator	
Business Consultant/Analyst	Business Consultant/Analyst	
Training Specialist	Training Specialist	
Programmer	Programmer	
Blended Position	Blended Position	\$ 125.00

1.4 Cardholder Paid Transaction Fees

As Amended by Amendment 1, Issued 1/4/24

Cash benefit cardholders shall be provided up to ~~two~~ three cash-only withdrawals per month per active EBT (cash) account at no charge to the cardholder. For each additional cash-only withdrawal, the WV DHHR will allow the Vendor to assess a nominal transaction fee that will be debited from the cardholder's cash account. The maximum fee that can be charged to a cardholder's EBT cash account beyond the first ~~two~~ three cash-only withdrawals is capped at \$.85 per transaction.

Initial Contract Period Pricing

Service	Pricing
Cash-only Withdrawals at POS or ATM (x > 3/month)	\$ 0.85

Renewal Contract Period Pricing

Service	Pricing
Cash-only Withdrawals at POS or ATM (x > 3/month)	\$ 0.85

1.5 WV DHHR Subsidized Cash-only Transactions

As Amended by Amendment 1, Issued 1/4/24

The WV DHHR will pay the Vendor for up to ~~two~~ three cash-only withdrawals per month per active EBT cash account. The maximum fee that will be paid per actual cash-only withdrawal is capped at \$.25 per transaction.

Initial Contract Period Pricing

FIS Clarification: The FIS pricing below is for up to 3 cash-only withdrawals per month per active EBT cash account, meeting the WV DHHR requirement listed above. This is the subsidized cash-only transaction fee that will be charged to WV DHHR. The tables below have been corrected based on the requirement description.

Service	Pricing
Cash-only Withdrawals at POS or ATM (x > 3/month) (x < 3/month)	\$ 0.25

Renewal Contract Period Pricing

Service	Pricing
Cash-only Withdrawals at POS or ATM (x > 3/month) (x < 3/month)	\$ 0.25

1.6 SNAP EBT-only POS Equipment

Initial Contract Period Pricing

<i>EBT Per Unit Hardware Prices</i>	
<i>Description</i>	<i>Price Per Unit</i>
<i>EBT POS Terminal with Integrated PIN Pad</i>	
<i>Purchase price per EBT-only POS terminal with Integrated PIN pad, printer</i>	\$ 959.82
<i>Monthly maintenance fee, including supplies, per EBT-only POS terminal with integrated PIN pad, printer</i>	\$ 0.00
<i>Monthly lease prices, including maintenance and supplies, per EBT POS terminal with integrated PIN pad, printer</i>	\$ 35.00
<i>EBT POS Terminal with Hand-held PIN Pad</i>	
<i>Purchase price per EBT-only POS terminal with hand-held PIN pad, printer</i>	\$ 959.82
<i>Monthly maintenance fee, including supplies, per EBT-only POS terminal with hand-held PIN pad, printer</i>	\$ 0.00
<i>Monthly lease price, including maintenance and supplies, per EBT-only POS terminal with hand-held PIN pad, printer</i>	\$ 35.00
<i>Wireless EBT POS Terminal with Integrated PIN Pad and cellular service (Over 50 units)</i>	
<i>Monthly lease price, including cellular service, maintenance, and supplies, per EBT-only POS terminal with integrated PIN pad, printer</i>	\$ 55.00
<i>Optional Services Pricing</i>	
<i>Other Services</i>	(All Cases)
EBT Annual Development Hours – 3000 annual hours with NO rollover hours	\$0.15 increase to CPCM
EBT Dedicated Project Business Analyst – 1 staff member	\$0.11 increase to CPCM
EBT Dedicated Project/Relationship Manager – 1 staff member	\$0.07 increase to CPCM
EBT Dedicated Fraud Staff – 3 staff members	\$0.31 increase to CPCM
Wireless EBT POS Device CPCM Discount – Removal of the cost of the first 50 POS devices for qualified exempt retailers requirement (C-1.1.18.8)	\$0.01 decrease to CPCM
Total	\$ See FIS Clarification below.

FIS Clarification: FIS is unable to total as quantities are unknown.

Renewal Contract Period Pricing

<i>EBT Per Unit Hardware Prices</i>	
<i>Description</i>	<i>Price Per Unit</i>
<i>EBT POS Terminal with Integrated PIN Pad</i>	
<i>Purchase price per EBT-only POS terminal with Integrated PIN pad, printer</i>	\$ 959.82
<i>Monthly maintenance fee, including supplies, per EBT-only POS terminal with integrated PIN pad, printer</i>	\$ 0.00
<i>Monthly lease prices, including maintenance and supplies, per EBT POS terminal with integrated PIN pad, printer</i>	\$ 35.00
<i>EBT POS Terminal with Hand-Held PIN Pad</i>	
<i>Purchase price per EBT-only POS terminal with hand-held PIN pad, printer</i>	\$ 959.82
<i>Monthly maintenance fee, including supplies, per EBT-only POS terminal with hand-held PIN pad, printer</i>	\$ 0.00
<i>Monthly lease price, including maintenance and supplies, per EBT-only POS terminal with hand-held PIN pad, printer</i>	\$ 35.00
<i>Wireless EBT POS Terminal with Integrated PIN Pad and cellular service (over 50 units)</i>	
<i>Monthly lease price, including cellular service, maintenance and supplies, per EBT-only POS terminal with integrated PIN pad, printer</i>	\$ 55.00
<i>Optional Services Pricing</i>	
<i>Other Services</i>	(All Cases)
EBT Annual Development Hours – 3000 annual hours with NO rollover hours	\$0.15 increase to CPCM
EBT Dedicated Project Business Analyst – 1 staff member	\$0.11 increase to CPCM
EBT Dedicated Project/Relationship Manager – 1 staff member	\$0.07 increase to CPCM
EBT Dedicated Fraud Staff – 3 staff members	\$0.31 increase to CPCM
Wireless EBT POS Device CPCM Discount – Removal of the cost of the first 50 POS devices for qualified exempt retailers requirement (C-1.1.18.8)	\$0.01 decrease to CPCM
Total	\$ See FIS Clarification below.

FIS Clarification: FIS is unable to total as quantities are unknown.

2. WIC EBT Services/ WIC EBT CPCM Pricing

The core services Cost Per Case Month (CPCM) paid for WIC EBT services shall be based on the total active WIC caseload which shall be reported on the invoice. A case shall be defined as an open account possessing current prescription benefits for the account holder with a benefit expiration date occurring in that calendar month.

2.1 The CPCM Pricing:

Shall include all costs for providing WIC EBT Services to the State for the month, including:

- WIC EBT account maintenance and transaction processing
- Up to 300 WIC EBT stand-beside POS terminals
- WIC EBT equipment for Local Agencies
- Professional services
- Updated Card Design services

2.2 Initial Contract Period Pricing

Tiers as Amended by Amendment 2, Issued 2/14/24

CPCM PRICING FOR CORE WIC EBT SERVICES	
Active WIC EBT Cases for the Billing Month – flat rate per	Price
Less than 225,000 <u>Less than 10,000</u>	\$ 0.97
225,001 to 250,000 <u>10,001-15,000</u>	\$ 0.97
251,001 to 275,000 <u>15,001-20,000</u>	\$ 0.97
275,001 to 300,000 <u>20,001-25,000</u>	\$ 0.97
300,001 to 325,000 <u>25,001-30,000</u>	\$ 0.97
325,001 to 350,000 <u>30,001-35,000</u>	\$ 0.97
351,001 to 375,000 <u>35,001-40,000</u>	\$ 0.97
375,001 to 400,000 <u>40,001 and above</u>	\$ 0.97
Above 400,000	\$ 0.97

FIS Clarification: FIS is providing pricing for the following services in an additional CPCM table.

- WIC Annual Professional Service Hours
- WIC Annual Consulting Hours
- WIC Dedicated Business Analyst/Programmer
- WIC Dedicated Project/Relationship Manager
- WIC Dedicated Personnel
- WIC Stand-Beside POS Device (51-300 devices)

Pricing related to WIC Annual Professional Service Hours (WIC Professional Services), WIC Dedicated Staff, and 51-300 WIC EBT stand-beside POS terminals can be found in the tables included in Section 2.6 FMNP Services Pricing Plus Other Optional.

Renewal Contract Period Pricing

Tiers as Amended by Amendment 2, Issued 2/14/24

<i>CPCM PRICING FOR CORE WIC EBT SERVICES</i>	
<i>Active WIC EBT Cases for the Billing Month– flat rate per tier</i>	<i>Price</i>
Less than 225,000 <u>Less than 10,000</u>	\$ 0.9850
225,001 to 250,000 <u>10,001-15,000</u>	\$ 0.9850
251,001 to 275,000 <u>15,001-20,000</u>	\$ 0.9850
275,001 to 300,000 <u>20,001-25,000</u>	\$ 0.9850
300,001 to 325,000 <u>25,001-30,000</u>	\$ 0.9850
325,001 to 350,000 <u>30,001-35,000</u>	\$ 0.9850
351,001 to 375,000 <u>35,001-40,000</u>	\$ 0.9850
375,001 to 400,000 <u>40,001 and above</u>	\$ 0.9850
Above 400,000	\$ 0.9850

FIS Clarification: FIS is providing pricing for the following services in an additional CPCM table.

- WIC Annual Professional Service Hours
- WIC Annual Consulting Hours
- WIC Dedicated Business Analyst/Programmer
- WIC Dedicated Project/Relationship Manager
- WIC Dedicated Personnel
- WIC Stand-Beside POS Device (51-300 devices)

Pricing related to WIC Annual Professional Service Hours (WIC Professional Services), WIC Dedicated Staff, and 51-300 WIC EBT stand-beside POS terminals can be found in the tables included in Section 2.6 FMNP Services Pricing Plus Other Optional.

2.3. WIC Per Unit Hardware Price

Initial Contract Period Pricing

<i>WIC Per Unit Hardware Prices</i>	
<i>Description</i>	<i>Price Per Unit</i>
<i>WIC Stand-beside POS Terminal above 300</i>	
<i>Monthly lease prices, including maintenance and supplies, per WIC POS terminal with PIN pad, printer, and scanner</i>	\$ 35.00
<i>Wireless EBT POS Terminal with Integrated PIN Pad and cellular service (Over 50 units)</i>	
<i>Monthly lease prices, including cellular service, maintenance and supplies, per EBT-only POS terminal with integrated PIN pad, printer</i>	\$ 55.00

Renewal Contract Period Pricing

<i>WIC Per Unit Hardware Prices</i>	
<i>Description</i>	<i>Price Per Unit</i>
<i>WIC Stand-beside POS Terminal above 300 terminals</i>	
<i>Monthly lease prices, including maintenance and supplies, per WIC POS terminal with PIN pad, printer and scanner</i>	\$ 35.00
<i>Wireless EBT POS Terminal with Integrated PIN Pad and cellular service (Over 50 units)</i>	
<i>Monthly lease price, including cellular service, maintenance, and supplies, per EBT-only POS terminal with integrated PIN pad, printer</i>	\$ 55.00

2.4 WIC Card Design Services

During the course of the contract, WV DHHR may require a new WIC card design based on state needs. Based on the FMNP program, participants or to incorporate a Quick Response (QR) code into the card design replacing the stickers currently being used on the WV WIC card.

In addition, the WIC card design may be required based on a national WIC program identity change. The Vendor will need to demonstrate capabilities to design and/or manufacture the West Virginia Mountain State WIC EBT card. If there are any subcontractors involved in the process, the vendor will identify the subcontractor and describe the process used for card redesign.

Initial Contract Period Pricing

<i>WIC-Specific Card Design</i>	
<i>Description</i>	<i>Price Per Unit</i>
<i>Card Design Fee for WV WIC-Specific Card</i>	\$ 630.00
<i>Card Design Fee for WIC-Specific Card with QR code option</i>	\$ 630.00

Renewal Contract Period Pricing

<i>WIC-Specific Card Design</i>	
<i>Description</i>	<i>Price Per Unit</i>
<i>Card Design Fee for WV WIC-Specific Card</i>	\$ 630.00
<i>Card Design Fee for WIC-Specific Card with QR code option</i>	\$ 630.00

2.5 WIC Professional Services

During the course of the contract, the WV DHHR may require additional services incidental to the contract, but not falling within the tasks or deliverables described therein which require professional fees beyond those described above. Interested Vendors must present hourly rates for all labor categories involved in the delivery of services and other support. Professional service hourly rates are fixed and not subject to change for the duration of the contract. Interested Vendors must also present a blended hourly rate across all labor categories involved in the delivery of services and other support. The blended hourly rate is fixed and not subject to change for the duration of the contract. The fees below will apply when the services needed do not fall under the circumstances listed above for Program Support and the 1,950 hours, which are provided annually at no cost to the WV DHHR, have been exhausted.

Initial Contract Period Pricing

Vendor Role Title	Job Title	Proposed Rate
Technical Lead	Technical Lead	
Functional Lead	Functional Lead	
Data Base Administrator	Data Base Administrator	
Network Administrator	Network Administrator	
Business Consultant/Analyst	Business Consultant/Analyst	
Training Specialist	Training Specialist	
Programmer	Programmer	
Blended Position	Blended Position	\$ 125.00

Renewal Contract Period Pricing

Vendor Role Title	Job Title	Proposed Rate
Technical Lead	Technical Lead	
Functional Lead	Functional Lead	
Data Base Administrator	Data Base Administrator	
Network Administrator	Network Administrator	
Business Consultant/Analyst	Business Consultant/Analyst	
Training Specialist	Training Specialist	
Programmer	Programmer	
Blended Position	Blended Position	\$ 125.00

2.6 FMNP Services Pricing plus other optional

Initial Contract Period Pricing

<i>Description</i>	<i>Price Per Unit</i>
<i>FMNP Processing</i>	\$ 3,500.00 per month for months where benefits are active \$ 7,700.00 per year Annual FMNP Set Up Fee
<i>Other</i>	
WIC Annual Professional Service Hours – 1950 annual hours with NO rollover hours	\$1.11 increase to CPCM
WIC Annual Consulting Hours – 1000 annual hours with NO rollover hours	\$0.57 increase to CPCM
WIC Dedicated Business Analyst/Programmer – 1 staff member	\$0.71 increase to CPCM
WIC Dedicated Project/Relationship Manager - 1 staff member	\$0.45 increase to CPCM
WIC Dedicated Personnel – 3 staff members	\$1.07 increase to CPCM
WIC Stand-Beside POS Device (51-300 devices) - Includes WIC Stand-beside POS device, scanner, PIN pad, maintenance, and supplies	\$0.34 increase to CPCM

Renewal Contract Period Pricing

<i>Description</i>	<i>Price Per Unit</i>
<i>FMNP Processing</i>	\$ 3,500.00 per month for months where benefits are active \$ 7,700.00 per year Annual FMNP Set Up Fee
<i>Other</i>	
WIC Annual Professional Service Hours – 1950 annual hours with NO rollover hours	\$1.11 increase to CPCM
WIC Annual Consulting Hours – 1000 annual hours with NO rollover hours	\$0.57 increase to CPCM
WIC Dedicated Business Analyst/Programmer – 1 staff member	\$0.71 increase to CPCM
WIC Dedicated Project/Relationship Manager – 1 staff member	\$0.45 increase to CPCM
WIC Dedicated Personnel – 3 staff members	\$1.07 increase to CPCM
WIC Stand-Beside POS Device (51-300 devices) - Includes WIC Stand-beside POS device, scanner, PIN pad, maintenance, and supplies	\$0.34 increase to CPCM



Fidelity Information Services LLC

Prashant Gupta

Vendor Name

Printed Name of Authorized Representative

37-1490331

DocuSigned by:

Prashant Gupta

01D6BBD182ED435...

April 10, 2024

FEIN

Signature of Authorized Representative

Date

FIS Clarifications:

- All FIS Clarifications listed below apply to all Contract Year Pricing Pages (Contract Year One through Contract Year Five) and the Pricing Pages for Renewal Year One and Renewal Year Two.
- FIS has not filled in the Total Price on the Pricing Pages as quantities for all line items are not known.
- EBT Professional Service Fees Row:
Please review the quantity of the EBT Professional Service hours as the number of hours listed is inconsistent:
 - The Cost Sheet Form lists the number of hours as 1,950.
 - The Pricing Pages list a quantity of 3000.
 - The requirement within the RFP, Section C-1.1.26.5 Annual Development Hours, lists 3000 hours.
- DHHR Subsidized Transaction Fees Row:
FIS corrected the Extended Description to state "Per each under 3 per month" as per Addendum No.1 issued 02/22/2024, Cost Sheet Section 1.5, which states the WV DHHR will pay the Vendor for up to three cash-only withdrawals per month per active EBT cash account.
- WIC Stand-Beside POS Terminal
The lease price for less than 50 POS devices is \$0.00 as it is included in the WIC Core CPCM.
- WIC Professional Services Row:
Please review the quantity of the WIC Professional Service hours as the number of hours listed is inconsistent:
 - The Cost Sheet Form lists the number of hours as 1,950.
 - The Pricing Pages list a quantity of 3000.
 - The requirement within the RFP, Section C-1.2.20.3 Annual Professional Service Hours, lists 1,950 hours.

FIS Technical Proposal
For EBT System – RFP: CRFP HHR2400000001
For the State of West Virginia



Contract Year One				
Category	Extended Description	Unit Price	Estimated Quantity	Total Price
Food Assistance Only EBT	1-50,000	\$0.8000		
	50,001-100,000	\$0.7000		
	100,001-150,000	\$0.6300		
	150,001-200,000	\$0.6000		
	200,001-250,000	\$0.6000		
	250,001-300,000	\$0.5900		
	300,001-350,000	\$0.5500		
	350,001-400,000	\$0.4500		
	400,001 and above	\$0.4000		
Cash Only EBT	1-500	\$0.6500		
	501-1000	\$0.5000		
	1,001-1,500	\$0.5000		
	1,501-2,000	\$0.5000		
	2,001-2,500	\$0.5000		
	2,501-3,000	\$0.5000		
	3,001-3,500	\$0.5000		
	3,501-4,000	\$0.5000		
	4,001 and above	\$0.5000		
Combined Food Assistance and Cash EBT	1-500	\$0.9500		
	501-1000	\$0.9000		
	1,001-1,500	\$0.8500		
	1,501-2,000	\$0.8300		
	2,001-2,500	\$0.8100		
	2,501-3,000	\$0.8050		
	3,001-3,500	\$0.8000		
	3,501-4,000	\$0.8000		
	4,001 and above	\$0.8000		
ACH Origination Services	Per each over 1000	\$0.1300		
EBT Professional Service Fees	Blended Position	\$125.00	3000	
Cardholder Paid Transaction Fees	Per each over 3 per month	\$0.8500		
DHHR Subsidized Transaction Fees	Per each over under 3 per month	\$0.2500		
EBT POS Terminal With Integrated PIN Pad, Printer	Purchase Price	\$959.82	100	
	Maintenance Fee (including supplies)	\$0.00	100	
	Monthly Lease Fee (including maintenance and supplies)	\$35.00	100	
EBT POS Terminal with Handheld PIN Pad	Purchase Price	\$959.82	100	
	Maintenance Fee (including supplies)	\$0.00	100	
	Monthly Lease Fee (including maintenance and supplies)	\$35.00	100	
Wireless EBT POS Terminal	Monthly Lease Fee (including cellular service, maintenance, and supplies)	\$55.00	100	
Optional Services:		(All Cases)		
EBT Annual Development Hours	3000 annual hours with NO rollover hours	\$0.15 increase to CPCM		
EBT Dedicated Project Business Analyst	1 staff member	\$0.11 increase to CPCM		
EBT Dedicated Project/Relationship Manager	1 staff member	\$0.07 increase to CPCM		
EBT Dedicated Fraud Staff	3 staff members	\$0.31 increase to CPCM		
Wireless EBT POS Device CPCM Discount	Removal of the cost of the first 50 POS devices for qualified exempt retailers requirement (C-1.1.18.8)	\$0.01 decrease to CPCM		
WIC CPCM	Less than 10,000	\$0.97		
	10,001-15,000	\$0.97		
	15,001-20,000	\$0.97		
	20,001-25,000	\$0.97		
	25,001-30,000	\$0.97		
	30,001-35,000	\$0.97		
	35,001-40,000	\$0.97		
	40,001 and above	\$0.97		
WIC Stand-Beside POS Terminal	Monthly lease (including maintenance and supplies)	\$0.00	Less than 50	
Wireless EBT POS Terminal with Integrated PIN pad and cellular	Monthly lease (including maintenance and supplies)	\$55.00	300	
WIC Card Design Fee	Base Card	\$630.00	2	
	With QR-code option	\$630.00	2	
WIC Professional Services	Blended Position	\$125.00	3000	
WIC FMNP	Processing Fee	\$3,500.00 per month for months where benefits are active		
	Annual FMNP Set Up Fee	\$7,700.00 per year		

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For EBT System – RFP: CRFP HHR2400000001
For the State of West Virginia



Other Services:				
WIC Annual Professional Service Hours	1950 annual hours with NO rollover hours	\$1.11 increase to CPCM		
WIC Annual Consulting Hours	1000 annual hours with NO rollover hours	\$0.57 increase to CPCM		
WIC Dedicated Business Analyst/Programmer	1 staff member	\$0.71 increase to CPCM		
WIC Dedicated Project/Relationship Manager	1 staff member	\$0.45 increase to CPCM		
WIC Dedicated Personnel	3 staff members	\$1.07 increase to CPCM		
WIC Stand-Beside POS Device (51-300 devices)	Includes WIC Stand-beside POS device, scanner, PIN pad, maintenance, and supplies	\$0.34 increase to CPCM		
YEAR TOTAL				

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Contract Year Two				
Category	Extended Description	Unit Price	Estimated Quantity	Total Price
Food Assistance Only EBT	1-50,000	\$0.8000		
	50,001-100,000	\$0.7000		
	100,001-150,000	\$0.6300		
	150,001-200,000	\$0.6000		
	200,001-250,000	\$0.6000		
	250,001-300,000	\$0.5900		
	300,001-350,000	\$0.5500		
	350,001-400,000	\$0.4500		
	400,001 and above	\$0.4000		
Cash Only EBT	1-500	\$0.6500		
	501-1000	\$0.5000		
	1,001-1,500	\$0.5000		
	1,501-2,000	\$0.5000		
	2,001-2,500	\$0.5000		
	2,501-3,000	\$0.5000		
	3,001-3,500	\$0.5000		
	3,501-4,000	\$0.5000		
	4,001 and above	\$0.5000		
Combined Food Assistance and Cash EBT	1-500	\$0.9500		
	501-1000	\$0.9000		
	1,001-1,500	\$0.8500		
	1,501-2,000	\$0.8300		
	2,001-2,500	\$0.8100		
	2,501-3,000	\$0.8050		
	3,001-3,500	\$0.8000		
	3,501-4,000	\$0.8000		
	4,001 and above	\$0.8000		
ACH Origination Services	Per each over 1000	\$0.1300		
EBT Professional Service Fees	Blended Position	\$125.00	3000	
Cardholder Paid Transaction Fees	Per each over 3 per month	\$0.8500		
DHHR Subsidized Transaction Fees	Per each over under 3 per month	\$0.2500		
EBT POS Terminal With Integrated PIN Pad, Printer	Purchase Price	\$959.82	100	
	Maintenance Fee (including supplies)	\$0.00	100	
	Monthly Lease Fee (including maintenance and supplies)	\$35.00	100	
EBT POS Terminal with Handheld PIN Pad	Purchase Price	\$959.82	100	
	Maintenance Fee (including supplies)	\$0.00	100	
	Monthly Lease Fee (including maintenance and supplies)	\$35.00	100	
Wireless EBT POS Terminal	Monthly Lease Fee (including cellular service, maintenance, and supplies)	\$55.00	100	
Optional Services:		(All Cases)		
EBT Annual Development Hours	3000 annual hours with NO rollover hours	\$0.15 increase to CPCM		
EBT Dedicated Project Business Analyst	1 staff member	\$0.11 increase to CPCM		
EBT Dedicated Project/Relationship Manager	1 staff member	\$0.07 increase to CPCM		
EBT Dedicated Fraud Staff	3 staff members	\$0.31 increase to CPCM		
Wireless EBT POS Device CPCM Discount	Removal of the cost of the first 50 POS devices for qualified exempt retailers requirement (C-1.1.18.B)	\$0.01 decrease to CPCM		
WIC CPCM	Less than 10,000	\$0.97		
	10,001-15,000	\$0.97		
	15,001-20,000	\$0.97		
	20,001-25,000	\$0.97		
	25,001-30,000	\$0.97		
	30,001-35,000	\$0.97		
	35,001-40,000	\$0.97		
	40,001 and above	\$0.97		
WIC Stand-Beside POS Terminal	Monthly lease (including maintenance and supplies)	\$0.00	Less than 50	
Wireless EBT POS Terminal with Integrated PIN pad and cellular	Monthly lease (including maintenance and supplies)	\$55.00	300	
WIC Card Design Fee	Base Card	\$630.00	2	
	With QR-code option	\$630.00	2	
WIC Professional Services	Blended Position	\$125.00	3000	
WIC FMNP	Processing Fee	\$3,500.00 per month for months where benefits are active		
	Annual FMNP Set Up Fee	\$7,700.00 per year		

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Other Services:				
WIC Annual Professional Service Hours	1950 annual hours with NO rollover hours	\$1.11 increase to CPCM		
WIC Annual Consulting Hours	1000 annual hours with NO rollover hours	\$0.57 increase to CPCM		
WIC Dedicated Business Analyst/Programmer	1 staff member	\$0.71 increase to CPCM		
WIC Dedicated Project/Relationship Manager	1 staff member	\$0.45 increase to CPCM		
WIC Dedicated Personnel	3 staff members	\$1.07 increase to CPCM		
WIC Stand-Beside POS Device (51-300 devices)	Includes WIC Stand-beside POS device, scanner, PIN pad, maintenance, and supplies	\$0.34 increase to CPCM		
YEAR TOTAL				

FIS Technical Proposal
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Contract Year Three				
Category	Extended Description	Unit Price	Estimated Quantity	Total Price
Food Assistance Only EBT	1-50,000	\$0.8000		
	50,001-100,000	\$0.7000		
	100,001-150,000	\$0.6300		
	150,001-200,000	\$0.6000		
	200,001-250,000	\$0.6000		
	250,001-300,000	\$0.5900		
	300,001-350,000	\$0.5500		
	350,001-400,000	\$0.4500		
	400,001 and above	\$0.4000		
Cash Only EBT	1-500	\$0.6500		
	501-1000	\$0.5000		
	1,001-1,500	\$0.5000		
	1,501-2,000	\$0.5000		
	2,001-2,500	\$0.5000		
	2,501-3,000	\$0.5000		
	3,001-3,500	\$0.5000		
	3,501-4,000	\$0.5000		
	4,001 and above	\$0.5000		
Combined Food Assistance and Cash EBT	1-500	\$0.9500		
	501-1000	\$0.9000		
	1,001-1,500	\$0.8500		
	1,501-2,000	\$0.8300		
	2,001-2,500	\$0.8100		
	2,501-3,000	\$0.8050		
	3,001-3,500	\$0.8000		
	3,501-4,000	\$0.8000		
	4,001 and above	\$0.8000		
ACH Origination Services	Per each over 1000	\$0.1300		
EBT Professional Service Fees	Blended Position	\$125.00	3000	
Cardholder Paid Transaction Fees	Per each over 3 per month	\$0.8500		
DHHR Subsidized Transaction Fees	Per each over under 3 per month	\$0.2500		
EBT POS Terminal With Integrated PIN Pad, Printer	Purchase Price	\$959.82	100	
	Maintenance Fee (including supplies)	\$0.00	100	
	Monthly Lease Fee (including maintenance and supplies)	\$35.00	100	
EBT POS Terminal with Handheld PIN Pad	Purchase Price	\$959.82	100	
	Maintenance Fee (including supplies)	\$0.00	100	
	Monthly Lease Fee (including maintenance and supplies)	\$35.00	100	
Wireless EBT POS Terminal	Monthly Lease Fee (including cellular service, maintenance, and supplies)	\$55.00	100	
Optional Services:		(All Cases)		
EBT Annual Development Hours	3000 annual hours with NO rollover hours	\$0.15 increase to CPCM		
EBT Dedicated Project Business Analyst	1 staff member	\$0.11 increase to CPCM		
EBT Dedicated Project/Relationship Manager	1 staff member	\$0.07 increase to CPCM		
EBT Dedicated Fraud Staff	3 staff members	\$0.31 increase to CPCM		
Wireless EBT POS Device CPCM Discount	Removal of the cost of the first 50 POS devices for qualified exempt retailers requirement (C-1.1.18.8)	\$0.01 decrease to CPCM		
WIC CPCM	Less than 10,000	\$0.97		
	10,001-15,000	\$0.97		
	15,001-20,000	\$0.97		
	20,001-25,000	\$0.97		
	25,001-30,000	\$0.97		
	30,001-35,000	\$0.97		
	35,001-40,000	\$0.97		
	40,001 and above	\$0.97		
WIC Stand-Beside POS Terminal	Monthly lease (including maintenance and supplies)	\$0.00	Less than 50	
Wireless EBT POS Terminal with Integrated PIN pad and cellular	Monthly lease (including maintenance and supplies)	\$55.00	300	
WIC Card Design Fee	Base Card	\$630.00	2	
	With QR-code option	\$630.00	2	
WIC Professional Services	Blended Position	\$125.00	3000	
WIC FMNP	Processing Fee Annual	\$3,500.00 per month for months where benefits are active		
	FMNP Set Up Fee	\$7,700.00 per year		

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Other Services:				
WIC Annual Professional Service Hours	1950 annual hours with NO rollover hours	\$1.11 increase to CPCM		
WIC Annual Consulting Hours	1000 annual hours with NO rollover hours	\$0.57 increase to CPCM		
WIC Dedicated Business Analyst/Programmer	1 staff member	\$0.71 increase to CPCM		
WIC Dedicated Project/Relationship Manager	1 staff member	\$0.45 increase to CPCM		
WIC Dedicated Personnel	3 staff members	\$1.07 increase to CPCM		
WIC Stand-Beside POS Device (51-300 devices)	Includes WIC Stand-beside POS device, scanner, PIN pad, maintenance, and supplies	\$0.34 increase to CPCM		
YEAR TOTAL				

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Contract Year Four				
Category	Extended Description	Unit Price	Estimated Quantity	Total Price
Food Assistance Only EBT	1-50,000	\$0.8000		
	50,001-100,000	\$0.7000		
	100,001-150,000	\$0.6300		
	150,001-200,000	\$0.6000		
	200,001-250,000	\$0.6000		
	250,001-300,000	\$0.5900		
	300,001-350,000	\$0.5500		
	350,001-400,000	\$0.4500		
	400,001 and above	\$0.4000		
Cash Only EBT	1-500	\$0.6500		
	501-1000	\$0.5000		
	1,001-1,500	\$0.5000		
	1,501-2,000	\$0.5000		
	2,001-2,500	\$0.5000		
	2,501-3,000	\$0.5000		
	3,001-3,500	\$0.5000		
	3,501-4,000	\$0.5000		
	4,001 and above	\$0.5000		
Combined Food Assistance and Cash EBT	1-500	\$0.9500		
	501-1000	\$0.9000		
	1,001-1,500	\$0.8500		
	1,501-2,000	\$0.8300		
	2,001-2,500	\$0.8100		
	2,501-3,000	\$0.8050		
	3,001-3,500	\$0.8000		
	3,501-4,000	\$0.8000		
	4,001 and above	\$0.8000		
ACH Origination Services	Per each over 1000	\$0.1300		
EBT Professional Service Fees	Blended Position	\$125.00	3000	
Cardholder Paid Transaction Fees	Per each over 3 per month	\$0.8500		
DHHR Subsidized Transaction Fees	Per each over under 3 per month	\$0.2500		
EBT POS Terminal With Integrated PIN Pad, Printer	Purchase Price	\$959.82	100	
	Maintenance Fee (including supplies)	\$0.00	100	
	Monthly Lease Fee (including maintenance and supplies)	\$35.00	100	
EBT POS Terminal with Handheld PIN Pad	Purchase Price	\$959.82	100	
	Maintenance Fee (including supplies)	\$0.00	100	
	Monthly Lease Fee (including maintenance and supplies)	\$35.00	100	
Wireless EBT POS Terminal	Monthly Lease Fee (including cellular service, maintenance, and supplies)	\$55.00	100	
Optional Services:		(All Cases)		
EBT Annual Development Hours	3000 annual hours with NO rollover hours	\$0.15 increase to CPCM		
EBT Dedicated Project Business Analyst	1 staff member	\$0.11 increase to CPCM		
EBT Dedicated Project/Relationship Manager	1 staff member	\$0.07 increase to CPCM		
EBT Dedicated Fraud Staff	3 staff members	\$0.31 increase to CPCM		
Wireless EBT POS Device CPCM Discount	Removal of the cost of the first 50 POS devices for qualified exempt retailers requirement (C-1.1.18.8)	\$0.01 decrease to CPCM		
WIC CPCM	Less than 10,000	\$0.97		
	10,001-15,000	\$0.97		
	15,001-20,000	\$0.97		
	20,001-25,000	\$0.97		
	25,001-30,000	\$0.97		
	30,001-35,000	\$0.97		
	35,001-40,000	\$0.97		
	40,001 and above	\$0.97		
WIC Stand-Beside POS Terminal	Monthly lease (including maintenance and supplies)	\$0.00	Less than 50	
Wireless EBT POS Terminal with Integrated PIN pad and cellular	Monthly lease (including maintenance and supplies)	\$55.00	300	
WIC Card Design Fee	Base Card	\$630.00	2	
	With QR-code option	\$630.00	2	
WIC Professional Services	Blended Position	\$125.00	3000	
WIC FMNP	Processing Fee	\$3,500.00 per month for months where benefits are active		
	Annual FMNP Set Up Fee	\$7,700.00 per year		

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Other Services:				
WIC Annual Professional Service Hours	1950 annual hours with NO rollover hours	\$1.11 increase to CPCM		
WIC Annual Consulting Hours	1000 annual hours with NO rollover hours	\$0.57 increase to CPCM		
WIC Dedicated Business Analyst/Programmer	1 staff member	\$0.71 increase to CPCM		
WIC Dedicated Project/Relationship Manager	1 staff member	\$0.45 increase to CPCM		
WIC Dedicated Personnel	3 staff members	\$1.07 increase to CPCM		
WIC Stand-Beside POS Device (51-300 devices)	Includes WIC Stand-beside POS device, scanner, PIN pad, maintenance, and supplies	\$0.34 increase to CPCM		
YEAR TOTAL				

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Contract Year Five				
Category	Extended Description	Unit Price	Estimated Quantity	Total Price
Food Assistance Only EBT	1-50,000	\$0.8000		
	50,001-100,000	\$0.7000		
	100,001-150,000	\$0.6300		
	150,001-200,000	\$0.6000		
	200,001-250,000	\$0.6000		
	250,001-300,000	\$0.5900		
	300,001-350,000	\$0.5500		
	350,001-400,000	\$0.4500		
Cash Only EBT	400,001 and above	\$0.4000		
	1-500	\$0.6500		
	501-1000	\$0.5000		
	1,001-1,500	\$0.5000		
	1,501-2,000	\$0.5000		
	2,001-2,500	\$0.5000		
	2,501-3,000	\$0.5000		
	3,001-3,500	\$0.5000		
Combined Food Assistance and Cash EBT	3,501-4,000	\$0.5000		
	4,001 and above	\$0.5000		
	1-500	\$0.9500		
	501-1000	\$0.9000		
	1,001-1,500	\$0.8500		
	1,501-2,000	\$0.8300		
	2,001-2,500	\$0.8100		
	2,501-3,000	\$0.8050		
ACH Origination Services	3,001-3,500	\$0.8000		
	3,501-4,000	\$0.8000		
	4,001 and above	\$0.8000		
	Per each over 1000	\$0.1300		
	Blended Position	\$125.00		3000
	Per each over 3 per month	\$0.8500		
	Per each over under 3 per month	\$0.2500		
	Purchase Price	\$959.82		100
EBT POS Terminal With Integrated PIN Pad, Printer	Maintenance Fee (including supplies)	\$0.00		100
	Monthly Lease Fee (including maintenance and supplies)	\$35.00		100
	Purchase Price	\$959.82		100
	Maintenance Fee (including supplies)	\$0.00		100
	Monthly Lease Fee (including maintenance and supplies)	\$35.00		100
	Monthly Lease Fee (including cellular service, maintenance, and supplies)	\$55.00		100
	(All Cases)			
	3000 annual hours with NO rollover hours	\$0.15 increase to CPCM		
EBT Dedicated Project Business Analyst	1 staff member	\$0.11 increase to CPCM		
	1 staff member	\$0.07 increase to CPCM		
	3 staff members	\$0.31 increase to CPCM		
	Removal of the cost of the first 50 POS devices for qualified exempt retailers requirement (C-1.1.18.8)	\$0.01 decrease to CPCM		
Wireless EBT POS Device CPCM Discount	Less than 10,000	\$0.97		
	10,001-15,000	\$0.97		
	15,001-20,000	\$0.97		
	20,001-25,000	\$0.97		
	25,001-30,000	\$0.97		
	30,001-35,000	\$0.97		
	35,001-40,000	\$0.97		
	40,001 and above	\$0.97		
WIC CPCM	Monthly lease (including maintenance and supplies)	\$0.00		Less than 50
	Monthly lease (including maintenance and supplies)	\$55.00		300
	Base Card	\$630.00		2
	With QR-code option	\$630.00		2
	Blended Position	\$125.00		3000
	Processing Fee	\$3,500.00 per month for months where benefits are active		
	Annual FMNP Set Up Fee	\$7,700.00 per year		

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Other Services:				
WIC Annual Professional Service Hours	1950 annual hours with NO rollover hours	\$1.11 increase to CPCM		
WIC Annual Consulting Hours	1000 annual hours with NO rollover hours	\$0.57 increase to CPCM		
WIC Dedicated Business Analyst/Programmer	1 staff member	\$0.71 increase to CPCM		
WIC Dedicated Project/Relationship Manager	1 staff member	\$0.45 increase to CPCM		
WIC Dedicated Personnel	3 staff members	\$1.07 increase to CPCM		
WIC Stand-Beside POS Device (51-300 devices)	Includes WIC Stand-beside POS device, scanner, PIN pad, maintenance, and supplies	\$0.34 increase to CPCM		
YEAR TOTAL				

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Renewal Year One				
Category	Extended Description	Unit Price	Estimated Quantity	Total Price
Food Assistance Only EBT	1-50,000	\$0.8200		
	50,001-100,000	\$0.7200		
	100,001-150,000	\$0.6500		
	150,001-200,000	\$0.6200		
	200,001-250,000	\$0.6200		
	250,001-300,000	\$0.6100		
	300,001-350,000	\$0.5700		
	350,001-400,000	\$0.4700		
Cash Only EBT	400,001 and above	\$0.4200		
	1-500	\$0.6700		
	501-1000	\$0.5200		
	1,001-1,500	\$0.5200		
	1,501-2,000	\$0.5200		
	2,001-2,500	\$0.5200		
	2,501-3,000	\$0.5200		
	3,001-3,500	\$0.5200		
Combined Food Assistance and Cash EBT	3,501-4,000	\$0.5200		
	4,001 and above	\$0.5200		
	1-500	\$0.9700		
	501-1000	\$0.9200		
	1,001-1,500	\$0.8700		
	1,501-2,000	\$0.8500		
	2,001-2,500	\$0.8300		
	2,501-3,000	\$0.8250		
ACH Origination Services	3,001-3,500	\$0.8200		
	3,501-4,000	\$0.8200		
	4,001 and above	\$0.8200		
	Per each over 1000	\$0.1300		
	Blended Position	\$125.00	3000	
	Per each over 3 per month	\$0.8500		
	Per each over under 3 per month	\$0.2500		
	Purchase Price	\$959.82	100	
EBT POS Terminal With Integrated PIN Pad, Printer	Maintenance Fee (including supplies)	\$0.00	100	
	Monthly Lease Fee (including maintenance and supplies)	\$35.00	100	
	Purchase Price	\$959.82	100	
	Maintenance Fee (including supplies)	\$0.00	100	
	Monthly Lease Fee (including maintenance and supplies)	\$35.00	100	
	Monthly Lease Fee (including cellular service, maintenance, and supplies)	\$55.00	100	
	(All Cases)			
	3000 annual hours with NO rollover hours	\$0.15 increase to CPCM		
EBT Dedicated Project Business Analyst	1 staff member	\$0.11 increase to CPCM		
	1 staff member	\$0.07 increase to CPCM		
	3 staff members	\$0.31 increase to CPCM		
	Removal of the cost of the first 50 POS devices for qualified exempt retailers requirement (C-1.1.18.8)	\$0.01 decrease to CPCM		
	Less than 10,000	\$0.9850		
	10,001-15,000	\$0.9850		
	15,001-20,000	\$0.9850		
	20,001-25,000	\$0.9850		
EBT Dedicated Project/Relationship Manager	25,001-30,000	\$0.9850		
	30,001-35,000	\$0.9850		
	35,001-40,000	\$0.9850		
	40,001 and above	\$0.9850		
	Monthly lease (including maintenance and supplies)	\$0.00	Less than 50	
	Monthly lease (including maintenance and supplies)	\$55.00	300	
	Base Card	\$630.00	2	
	With QR-code option	\$630.00	2	
EBT Dedicated Fraud Staff	Blended Position	\$125.00	3000	
	Processing Fee	\$3,500.00 per month for months where benefits are active		
	Annual FMNP Set Up Fee	\$7,700.00 per year		

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Other Services:				
WIC Annual Professional Service Hours	1950 annual hours with NO rollover hours	\$1.11 increase to CPCM		
WIC Annual Consulting Hours	1000 annual hours with NO rollover hours	\$0.57 increase to CPCM		
WIC Dedicated Business Analyst/Programmer	1 staff member	\$0.71 increase to CPCM		
WIC Dedicated Project/Relationship Manager	1 staff	\$0.45 increase to CPCM		
WIC Dedicated Personnel	3 staff members	\$1.07 increase to CPCM		
WIC Stand-Beside POS Device (51-300 devices)	Includes WIC Stand-beside POS device, scanner, PIN pad, maintenance, and supplies	\$0.34 increase to CPCM		
YEAR TOTAL				

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Renewal Year Two				
Category	Extended Description	Unit Price	Estimated Quantity	Total Price
Food Assistance Only EBT	1-50,000	\$0.8200		
	50,001-100,000	\$0.7200		
	100,001-150,000	\$0.6500		
	150,001-200,000	\$0.6200		
	200,001-250,000	\$0.6200		
	250,001-300,000	\$0.6100		
	300,001-350,000	\$0.5700		
	350,001-400,000	\$0.4700		
Cash Only EBT	400,001 and above	\$0.4200		
	1-500	\$0.6700		
	501-1000	\$0.5200		
	1,001-1,500	\$0.5200		
	1,501-2,000	\$0.5200		
	2,001-2,500	\$0.5200		
	2,501-3,000	\$0.5200		
	3,001-3,500	\$0.5200		
Combined Food Assistance and Cash EBT	3,501-4,000	\$0.5200		
	4,001 and above	\$0.5200		
	1-500	\$0.9700		
	501-1000	\$0.9200		
	1,001-1,500	\$0.8700		
	1,501-2,000	\$0.8500		
	2,001-2,500	\$0.8300		
	2,501-3,000	\$0.8250		
ACH Origination Services	3,001-3,500	\$0.8200		
	3,501-4,000	\$0.8200		
	4,001 and above	\$0.8200		
	Per each over 1000	\$0.1300		
	Blended Position	\$125.00		
	Per each over 3 per month	\$0.8500		
	Per each over under 3 per month	\$0.2500		
	Purchase Price	\$959.82		
EBT POS Terminal With Integrated PIN Pad, Printer	Maintenance Fee (including supplies)	\$0.00	100	
	Monthly Lease Fee (including maintenance and supplies)	\$35.00		
EBT POS Terminal with Handheld PIN Pad	Purchase Price	\$959.82	100	
	Maintenance Fee (including supplies)	\$0.00		
	Monthly Lease Fee (including maintenance and supplies)	\$35.00		
Wireless EBT POS Terminal	Monthly Lease Fee (including cellular service, maintenance, and supplies)	\$55.00	100	
Optional Services:		(All Cases)		
EBT Annual Development Hours	3000 annual hours with NO rollover hours	\$0.15 increase to CPCM		
EBT Dedicated Project Business Analyst	1 staff member	\$0.11 increase to CPCM		
EBT Dedicated Project/Relationship Manager	1 staff member	\$0.07 increase to CPCM		
EBT Dedicated Fraud Staff	3 staff members	\$0.31 increase to CPCM		
Wireless EBT POS Device CPCM Discount	Removal of the cost of the first 50 POS devices for qualified exempt retailers requirement (C-1, 1.18.8)	\$0.01 decrease to CPCM		
WIC CPCM	Less than 10,000	\$0.9850		
	10,001-15,000	\$0.9850		
	15,001-20,000	\$0.9850		
	20,001-25,000	\$0.9850		
	25,001-30,000	\$0.9850		
	30,001-35,000	\$0.9850		
	35,001-40,000	\$0.9850		
	40,001 and above	\$0.9850		
WIC Stand-Beside POS Terminal	Monthly lease (including maintenance and supplies)	\$0.00	Less than 50	
Wireless EBT POS Terminal with Integrated PIN pad and cellular	Monthly lease (including maintenance and supplies)	\$55.00	300	
WIC Card Design Fee	Base Card	\$630.00	2	
	With QR-code option	\$630.00	2	
WIC Professional Services	Blended Position	\$125.00	3000	
WIC FMNP	Processing Fee	\$3,500.00 per month for months where benefits are active		
	Annual FMNP Set Up Fee	\$7,700.00 per year		

FIS Technical Proposal
For EBT System – RFP: CRFP HHR2400000001
For the State of West Virginia



Other Services:				
WIC Annual Professional Service Hours	1950 annual hours with NO rollover hours	\$1.11 increase to CPCM		
WIC Annual Consulting Hours	1000 annual hours with NO rollover hours	\$0.57 increase to CPCM		
WIC Dedicated Business Analyst/Programmer	1 staff member	\$0.71 increase to CPCM		
WIC Dedicated Project/Relationship Manager	1 staff member	\$0.45 increase to CPCM		
WIC Dedicated Personnel	3 staff members	\$1.07 increase to CPCM		
WIC Stand-Beside POS Device (51-300 devices)	Includes WIC Stand-beside POS device, scanner, PIN pad, maintenance, and supplies	\$0.34 increase to CPCM		
YEAR TOTAL				

Grand Total	
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