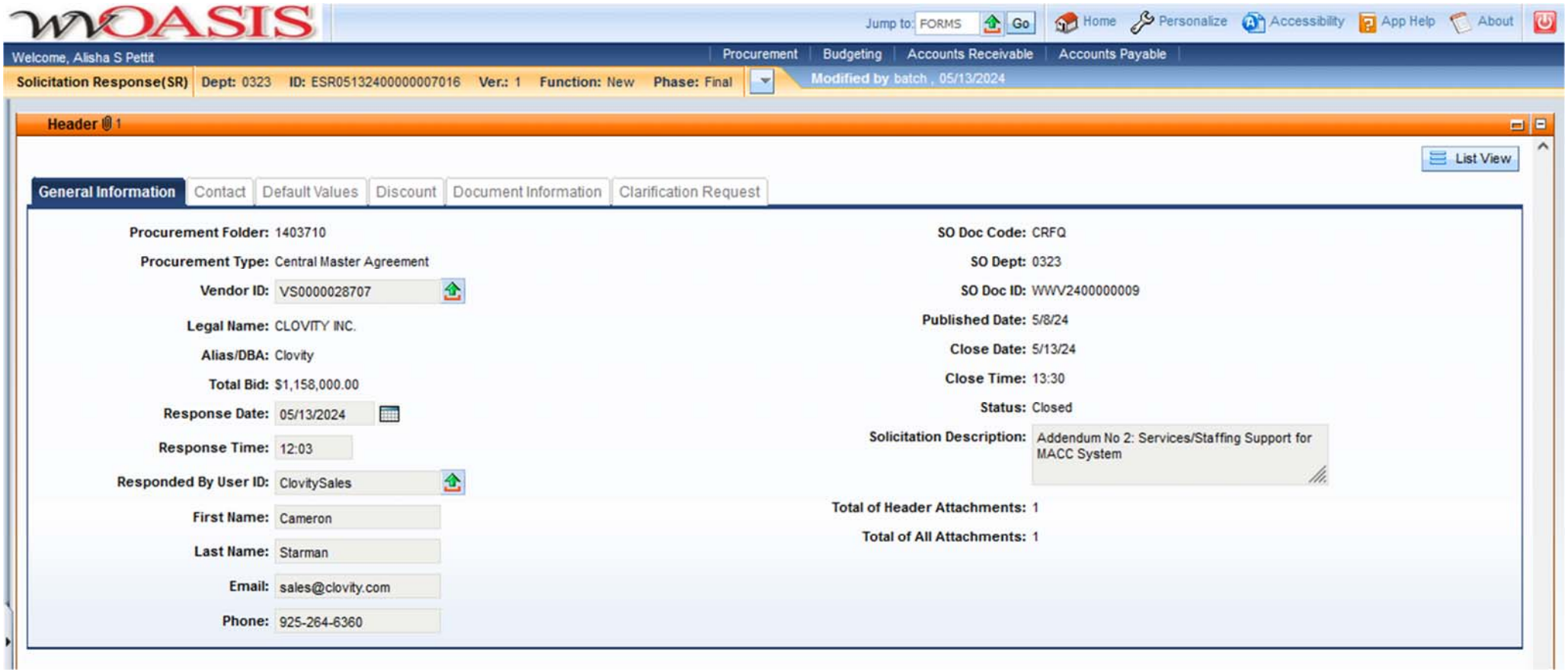
The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.


wvOASIS
Jump to: FORMS Go
Home
Personalize
Accessibility
App Help
About
Welcome, Alisha S Pettit
Procurement
Budgeting
Accounts Receivable
Accounts Payable
Solicitation Response(SR) Dept: 0323 ID: ESR05132400000007016 Ver.: 1 Function: New Phase: Final
Modified by batch , 05/13/2024
Header 1
List View
General Information
Contact
Default Values
Discount
Document Information
Clarification Request
Procurement Folder: 1403710
Procurement Type: Central Master Agreement
Vendor ID: VS0000028707
Legal Name: CLOVITY INC.
Alias/DBA: Clovity
Total Bid: $1,158,000.00
Response Date: 05/13/2024
Response Time: 12:03
Responded By User ID: ClovitySales
First Name: Cameron
Last Name: Starman
Email: sales@clovity.com
Phone: 925-264-6360
SO Doc Code: CRFQ
SO Dept: 0323
SO Doc ID: WWV2400000009
Published Date: 5/8/24
Close Date: 5/13/24
Close Time: 13:30
Status: Closed
Solicitation Description: Addendum No 2: Services/Staffing Support for MACC System
Total of Header Attachments: 1
Total of All Attachments: 1

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder:	1403710
Solicitation Description:	Addendum No 2: Services/Staffing Support for MACC System
Proc Type:	Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2024-05-13 13:30	SR 0323 ESR05132400000007016	1

VENDOR

VS0000028707
CLOVITY INC.

Solicitation Number: CRFQ 0323 WWV2400000009

Total Bid: 1158000 **Response Date:** 2024-05-13 **Response Time:** 12:03:08

Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	4.1 First Year Senior Programmer (System Architecture)	2000.0000	HOUR	75.000000	150000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Commodity Line Comments:

Extended Description:

4.1 First Year Senior Programmer (Technical Lead System Architecture)
Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	4.2 First Year Senior Programmer (Database Administrator)	2000.0000	HOUR	57.000000	114000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Commodity Line Comments:

Extended Description:

4.2 First Year Senior Programmer (Database Administrator)
Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	4.1 Second Year Senior Programmer (System Architecture)	2000.0000	HOUR	79.000000	158000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Commodity Line Comments:

Extended Description:

4.1 Second Year Senior Programmer (Technical Lead System Architecture) Optional Renewal
Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	4.2 Second Year Senior Programmer (Database Administrator)	2000.0000	HOUR	60.000000	120000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Commodity Line Comments:

Extended Description:

4.2 Second Year Senior Programmer (Database Administrator) Optional Renewal
Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	4.1 Third Year Senior Programmer (System Architecture)	2000.0000	HOUR	84.000000	168000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Commodity Line Comments:

Extended Description:

4.1 Third Year Senior Programmer (Technical Lead System Architecture) Optional Renewal
Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	4.2 Third Year Senior Programmer (Database Administrator)	2000.0000	HOUR	64.000000	128000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Commodity Line Comments:

Extended Description:

4.2 Third Year Senior Programmer (Database Administrator) Optional renewal
Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	4.1 Fourth Year Senior Programmer (System Architecture)	2000.0000	HOUR	90.000000	180000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Commodity Line Comments:

Extended Description:

4.1 Fourth Year Senior Programmer (Technical Lead System Architecture) Optional Renewal
Enter an hourly rate based off an estimated 2000 hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	4.2 Fourth Year Senior Programmer (Database Administrator)	2000.0000	HOUR	70.000000	140000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Commodity Line Comments:

Extended Description:

4.2 Fourth Year Senior Programmer (Database Administrator) Optional Renewal
Enter an hourly rate based off an estimated 2000 hours

clovity

delivering cutting edge technology

Clovity Inc's Response to:
Services/Staffing Support for MACC System
For
CRFQ 0323 WWV2400000009
Department of Administration
Purchasing Division, State of West Virginia

Submitted by:

Name: Vikas Soman
Title: Senior Manager - Bid Management
Email: procurement@clovity.com
Phone: 510-916-1697
Website: www.Clovity.com

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Exhibit A

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	**State of West Virginia** **Centralized Request for Quote** **Service - Prof**

Proc Folder: 1403710	**Reason for Modification:**
Doc Description: Addendum No 2: Services/Staffing Support for MACC System	Addendum No 2 is issued to publish a copy of vendor questions and responses.
Proc Type: Central Master Agreement	

Date Issued	Solicitation Closes	Solicitation No	Version
2024-05-08	2024-05-13 13:30	CRFQ 0323 WWV2400000009	4

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000028707
Vendor Name : Clovity Inc
Address : 11501, Dublin Blvd., #200
Street :
City : Dublin
State : California **Country :** United States **Zip :** 94568
Principal Contact : Vikas Soman
Vendor Contact Phone: 510-916-1697 **Extension:** 1044

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor Signature X DocuSigned by: Vikas Soman A4DCB4610E494DF... **FEIN#** 26-4043035 **DATE** 05/13/2024

All offers subject to all terms and conditions contained in this solicitation

Date Printed: May 8, 2024 **Page:** 1 FORM ID: WV-PRC-CRFQ-002 2020/05

ADDITIONAL INFORMATION
Addendum No 2 is issued for the following reasons: 1) To publish a copy of vendor questions with the Agency's responses. --no other changes--

INVOICE TO		SHIP TO	
WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD, EAST BLDG 3, 3RD FLOOR, SUITE 300 CHARLESTON WV US		WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD E BLDG 3, 8TH FLOOR CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	4.1 First Year Senior Programmer (System Architecture)	2000.00000	HOUR	$75.00	$150,000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Extended Description:
4.1 First Year Senior Programmer (Technical Lead System Architecture)

Enter an hourly rate based off an estimated 2000 hours

INVOICE TO		SHIP TO	
WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD, EAST BLDG 3, 3RD FLOOR, SUITE 300 CHARLESTON WV US		WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD E BLDG 3, 8TH FLOOR CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	4.2 First Year Senior Programmer (Database Administrator)	2000.00000	HOUR	$57.00	$114,000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Extended Description:
4.2 First Year Senior Programmer (Database Administrator)

Enter an hourly rate based off an estimated 2000 hours

INVOICE TO	SHIP TO
WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD, EAST BLDG 3, 3RD FLOOR, SUITE 300 CHARLESTON WV US	WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD E BLDG 3, 8TH FLOOR CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	4.1 Second Year Senior Programmer (System Architecture)	2000.00000	HOUR	$79.00	$158,000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Extended Description:
4.1 Second Year Senior Programmer (Technical Lead System Architecture) Optional Renewal

Enter an hourly rate based off an estimated 2000 hours

INVOICE TO	SHIP TO
WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD, EAST BLDG 3, 3RD FLOOR, SUITE 300 CHARLESTON WV US	WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD E BLDG 3, 8TH FLOOR CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	4.2 Second Year Senior Programmer (Database Administrator)	2000.00000	HOUR	$60.00	$120,000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Extended Description:
4.2 Second Year Senior Programmer (Database Administrator) Optional Renewal

Enter an hourly rate based off an estimated 2000 hours

INVOICE TO	SHIP TO
WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD, EAST BLDG 3, 3RD FLOOR, SUITE 300 CHARLESTON WV US	WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD E BLDG 3, 8TH FLOOR CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	4.1 Third Year Senior Programmer (System Architecture)	2000.00000	HOUR	$84.00	$168,000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Extended Description:
4.1 Third Year Senior Programmer (Technical Lead System Architecture) Optional Renewal

Enter an hourly rate based off an estimated 2000 hours

INVOICE TO	SHIP TO
WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD, EAST BLDG 3, 3RD FLOOR, SUITE 300 CHARLESTON WV US	WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD E BLDG 3, 8TH FLOOR CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	4.2 Third Year Senior Programmer (Database Administrator)	2000.00000	HOUR	$64.00	$128,000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Extended Description:
4.2 Third Year Senior Programmer (Database Administrator) Optional renewal

Enter an hourly rate based off an estimated 2000 hours

INVOICE TO		SHIP TO	
WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD, EAST BLDG 3, 3RD FLOOR, SUITE 300 CHARLESTON WV US		WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD E BLDG 3, 8TH FLOOR CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	4.1 Fourth Year Senior Programmer (System Architecture)	2000.00000	HOUR	$90.00	$180,000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Extended Description:
4.1 Fourth Year Senior Programmer (Technical Lead System Architecture) Optional Renewal

Enter an hourly rate based off an estimated 2000 hours

INVOICE TO		SHIP TO	
WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD, EAST BLDG 3, 3RD FLOOR, SUITE 300 CHARLESTON WV US		WORKFORCE WEST VIRGINIA 1900 KANAWHA BLVD E BLDG 3, 8TH FLOOR CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	4.2 Fourth Year Senior Programmer (Database Administrator)	2000.00000	HOUR	$70.00	$140,000.00

Comm Code	Manufacturer	Specification	Model #
81111507			

Extended Description:
4.2 Fourth Year Senior Programmer (Database Administrator) Optional Renewal

Enter an hourly rate based off an estimated 2000 hours

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Questions are due by 3:00 p.m.	2024-05-03

	Document Phase	Document Description	Page 6
WWV2400000009	Final	Addendum No 2: Services/Staffing Support for MACC System	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

11501, Dublin Blvd., #200 Dublin California - 94568
www.clovity.com||procurement@clovity.com

Acknowledgement of Addenda

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ WWV24*009

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

[✓]	Addendum No. 1	[ ]	Addendum No. 6
[✓]	Addendum No. 2	[ ]	Addendum No. 7
[ ]	Addendum No. 3	[ ]	Addendum No. 8
[ ]	Addendum No. 4	[ ]	Addendum No. 9
[ ]	Addendum No. 5	[ ]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Clovity Inc
Company

DocuSigned by:
Vikas Soman
A4DCB4610E494DF...
Authorized Signature

05/13/2024
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012

Resume and References of Proposed Candidates

Manuel Rosas – Senior Programmer (Technical Lead System Architecture)

Brief Summary

APPLICATIONS PROGRAMMER / SME

Dedicated IT professional with many years of experience with the insurance industry, seeking new opportunities to leverage a strong batch mainframe and forms print applications skillset. Eager to explore roles related to emerging technologies, aiming to drive infrastructure modernization, multi-platform delivery, and end-to-end solution architecture.

Education

Bachelor of Science in Business Administration (B.S.B.A.), (Decision Systems) Certificate of Programming and Data Processing - University of Southern California

Technical Skills

Skills	Technical Requirements/Design | **ROM Estimation** | **Onsite/Offshore Coordination** (Team Lead) | **Production Support** | **Mainframes (DOS/VSE and zOS MVS)** | **Agile (Developer)** | **SDLC** | **Mentoring** | **IBM AFP and Xerox Metacode print format** | Forms' Modernization | Vendor Management | AWS Migration
Languages	**COBOL** | **JCL** | **CLIST** | **TSO** | **REXX** | **CICS** | **Windows Batch Scripting** | **Documaker DAL** | **AutoIT Scripting** | **Visual Basic** | **C** | **AS400 COBOL**
Tools	**Oracle Documaker (Studio | WIPEdit | RP)** | **Apache Tomcat** | **Oracle Documerge** | **Easytrieve** | **CA7** | **Endevor** | **File Aid** | **Expeditor** | **OpenText Output Transformation Suite** | **IBM Content Manager (Filenet)** |**Intertest** | **Panvalet** || **DYL280** | **PRISMA** | **AFPViewer** | **Strobe** | **Eclipse** | **JAVA** | **Jenkins**
Databases	**VSAM** | **IBM DB2** | **SQL Server**

Core competencies

Programming Languages | Software Development | Problem-Solving | Mentoring Debugging | System Analysis | Specification Documents | Software Documentation

Certifications

SAFe 5.0 Certified Agilist, INS 21

Professional Experience

- Script forms, code and develop new Documaker applications to replace existing Documerge mainframe programming for driver letters, premium increase letters, and reinstatement transactions.
- Manage offshore team provided by vendor(s) supporting forms applications for both Documerge and Documaker, including creating assignments, writing technical specifications, code review, testing (all phases – development, agile, QA staging), post-production validation, handling defects, and ad hoc requests. Demonstrated experience in programming.

- Code, test, deploy various updates to Documaker ARS Directbill, COS (policy packet) and DNOC systems.
- experience in technologies like **C#, .NET CORE, .NET Framework, ASP.NET, ADO.NET, MVC Framework, Angular, ReactJS, Vue JS, AJAX, LINQ, VB.NET, Micro Services, Web Services, SOAP, REST API, Web API, SQL Server, Oracle, Visual Studio**
- Mentor, train over 10 agile team members with Documerge/Documaker products (includes providing form(s) design and matching coding solutions), which results in a significant decrease in delivery to market time frames and increase in volume of forms deployed each sprint.
- Support BOP quote proposal conversion from PEGA to Documaker Studio with real-time solution and agile teams with technical design, system flow.
- Provide direction and guidance with end-to-end forms processing expertise to DEVOPS team which built corresponding automation functionality (for both mainframe and distributed applications).
- Assist with re-platform analysis with several vendors for leadership review, which will direct the next phase in upgrading the entire forms **inventory**. Quadient Inspire, **Opentext Exstream, Oracle** Documaker and **Adobe** Experience Manager were vendors consulted.
- Collaborate with business operations, customer service, and business production support teams via workstreams in identifying/reviewing the insureds' pain points with policy packets and providing both short/long term solutions.
- Conduct proof concept (POC) with **PEGA** consultants to refactor form scheduling from TMF/**DB2** tables.
- Apply system vulnerability fixes/patches/updates to on-prem forms dedicated servers.
- Work with agile teams in transition of Documaker Studio applications**, Opentext** eDocs and AutoIT jobs to AWS cloud servers. Includes hands-on support with **Opentext** installation and batch job setup.
- Collaborate with agile teams in converting **TMF** forms scheduling to **DB2**, for both Umbrella and Workers Compensation products. This includes review of code, table entries, and testing validation.
- Spearhead effort with technical debt by introducing user stories to reduce **MIPS** consumption, help program flow (including reduction in lines of code in the Documerge VDRs), remove obsolete steps in job batch flows, automate forms releasing processing and eliminate **JAVA** components in eDocs validation process.
- Experience in Database Design, Database Management and Data Migration using **SQL Server,** Oracle
- Guided the integration of eSign (Docusign) forms, **CSS** portal (eDocs availability of policy documents and proxy card voting) for insured clients and BIE ability to upload reduction in notice forms directly to Filenet.
- Enhanced Documaker Final Audit program with second phase business requirements updates, in providing additional and needed class code **data** to the insured.
- Solutioned, coded, tested process to automate printing of barcodes to Documerge applications (PMA project) through AutoIT script resulting in substantial cost savings to DS&L print operations.
- Introduced multiple product enhancements, which involved major complex declaration page redesign and managing high-volume form rollout migrations.
- Created, developed, and introduced forms design process of DCF format to Elixir to current state Documaker Studio.
- Experienced using different contract types including Cost Contracts Firm Fixed Price (**FFP**) Contracts of moderate to large complexity to include **MACC**.
- Developed Documerge application for Personal Lines CDJ with MICR print, this resulted in automating the manual process in place and saving labor costs.

Additional relevant experience
Colonial Insurance Company (Personal Automobile), Anaheim, California **Senior Programmer Analyst** **Transamerica Insurance Company (Personal Lines),** Woodland Hills, California **Senior Systems Analyst** **Xerox Corporation (Printing Systems Division),** El Segundo, California **Intern**

Reference	
Bahar Eghbalpour	Bahareg@farmersinsurance.com

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Sai Mithil Kethi Reddy – Senior Programmer (Database Administrator)

Brief Summary

Over 9 years of experience in Database Administration, Data Architect, designing and implementing data platform solution., Programming Languages: Bash Shell Scripting, Beginner Python, Advanced Performance tuning, development, analysis, installation, patches, upgrades, migrations, **configuration, Database Security**, capacity planning, space management, backup and recovery, auditing, **SQL, PL/SQL**, troubleshooting and documentation. Deep expertise in modern **data warehousing**, business intelligence, and **data modeling**. Proven ability to think outside the box and develop solutions that solve business challenges and pain points. Excited to work with clients and suppliers across all areas of the software development lifecycle to provide thought leadership and build value-added consulting offerings.

Education

B.Tech - ECE
Master's in Computer Networking - MSCN

Technical Skills

Database	Oracle 19c/12c/11g, RAC19c/12c, **SQL server** 2008/2012
Cloud Platforms	Oracle OCI, AWS, Azure, Snowflake
Tools/Utilities	RMAN, TOAD, **SQL Developer**, S3, DataPump, OEM, AWR, TDE, Golden Gate
Security Tools	IMPERVA, TrendMicro, IBM Guardium
Operating Systems	Linux, Unix, Sun Solaris, AIX
Languages	**SQL, PL/SQL, UNIX, SQL**

Core competencies

Programming Languages | Software Development | Problem-Solving | Mentoring Debugging | System Analysis | Specification Documents | Software Documentation

Certifications

SAFe 5.0 Certified Agilist, INS 21

Professional Experience

State of Indiana (Dept of Child Support, Social Security Services) **(Jan 2020 – Till date)**
Lead Database Administrator
Roles & Responsibilities:

- Monitored database using **OEM13C- AWR and ADDM reports**.
- Worked in enterprise-wide **database optimization & resource** monitoring for a 5 TB data warehouse project.
- Majority of the work is on performance tuning, **SQL** rewrites and making it faster.
- Assist in **Goldengate setup and administration** and make sure it in sync.
- Manage data used for analytics and ensure adherence to data governance and security solutions including TDE that support modern data warehousing.
- Worked on **SQL Server 2008 R2** and worked on configuring backups and deploy scripts.
- Actively working on S3 and postgres instances on AWS.
- Develop solutions that solve clients' business challenges and pain points by thinking outside the box.

- Identify opportunities in the market and generate demand in pre-sales activities.
- Work with Goldengate logs to debug and setup for new environment.
- Performance tuning and debugging on different database flavors **Postgres, Oracle and SQL**.
- Worked on replication, DR activity on **Oracle 19c databases on Oracle cloud (OCI 2.0).**
- Develops procedures and performs maintenance activities to monitor database operations including disk utilization, processor utilization and response time; develops standards and procedures related to database systems and monitors compliance.
- Experience **.Net Framework 3.5 and 4.0**, C#.Net, **VB.Net**, Win forms, Multithreading**, Web forms**, WCF, WPF, **Web Services**, Windows service, **ASP, COM, VB, XML, HTML, SQL Server**, MVC 4, CMS and IIS
- Use of **Python programming language** to develop scripts and applications for interaction of devices.
- Migrating data from on-prem main frame data to **SQL server in Azure cloud**.
- Analyzes database requirements of various applications; recommends solutions which require definition of the physical structure and functional design of databases; develops procedures and monitors compliance for data security and backup/recovery specifications; prepares detailed specifications and **entity relationship diagrams (ERD)**
- Develop time estimates for project schedules, monitor progress, and provide accurate and timely reports.

Huntington Bank (Columbus, OH) **(Jan 2019 - Nov 2019)**
Database Administrator
Roles & Responsibilities:

Served as DBA in the completion of 80+ medium- to large-scale implementations, managing projects from business requirements analysis to solutions delivery and support.

- Interacted with business customers to define, analyze, and deliver customer requirements.
- Identify and evaluate business and technology risks, internal controls which mitigate risks and related opportunities for internal control improvement.
- Reduced the import time in data-pump of the 4Tb data from 35hrs to 6hrs.
- Maintained snowflake databases for development & staging.
- Experience in dimensional and data modeling and creating ETL pipelines.
- Worked on **SQL Server** failover clustering and SAN replication for db size more than 1TB.
- Work with Manager, Global parameters, Extract and trail files in Golden Gate.
- Collaborate with analytics and business stakeholders to understand and supply data needs.
- Utilize expertise in modern data warehousing, business intelligence, and data modeling to provide high-quality services to clients.
- Involved in creating Restful **Web Services using C# .NET framework and .NET Core**
- Python programming to script network design processes
- Use of **C++ programming** for input/output instructions
- Make sure to add new tables which needs to be replicated using GoldenGate and Qlik.
- Migrated databases from onprem to OCI cloud for POC, and coach the Junior dba's on the steps to do.
- Worked on replication, DR activity on Oracle and SQL databases.
- Document, and administer database backup and recovery plans, capacity plans and security plans to meet project requirements w.r.t **AWS cloud and on-prem**.

FedEx (Memphis, TN) **(July 2018 - Dec 2018)**
Database Administrator
Roles & Responsibilities:

- Managed a $1.2 million data-integration project that consolidated information from accounting applications, third-party market data and internal equities/fixed income applications. And supported over 13,000 Oracle databases.
- Perform Security patching, migrations and new business rollouts.
- Defines and develops detailed plans and metrics for large complex projects.
- Focus on internal and external customer Specification and Business Processes.
- Regular **MACC** unit and user focus group meetings as requested to discuss problems.
- Worked in a team-oriented environment where we analyzed and resolve highly complex problems.
- Worked on multiple applications (2 different applications) at the same time.
- Monitored production database using **AWR and ADDM** for Daily or weekly tuning needs.
- Worked on **SQL server** in maintain the objects, deploying scripts and performance tuning.
- Collaborate with analytics and business stakeholders to understand and supply data needs.
- Utilize expertise in modern **data warehousing, SAP-Hana, business intelligence, and data modeling** to provide high-quality services to clients.
- Experience in dimensional and data modeling and creating **ETL pipelines**.
- Helped the team in Implement IBM-Guardium policies- to hide customer's private and corporate information.
- Training dbas on specific application/Product Design schemas and secure the database.
- On call 24x7 production support experience.

Blue Cross Blue Shield (Chicago, IL) **(Jan 2017 - June 2018)**
Security Database Administrator
Roles & Responsibilities:

- Worked with internal and external customers with traditional waterfall model to plan, evaluate, and design databases in accordance with company standards.
- Monitor databases and performed capacity planning based on last 6 months space usage captured through OEM.
- Responsible for development, troubleshooting and performance tuning for more than 200 Oracle Databases and 10 **Snowflake databases**.
- Monitored databases through spotlight and **OEM 13C** and assisted team in Root- cause Analysis.
- Perform Backup and Recovery of Primary and Standby Databases using RMAN and external backup.
- Did schema refreshes use **Datapump (expdp/impdp)** on same or different database environment.
- Worked on snowflake databases, maintaining data and cleaning up and sync up using pipelines.
- Supported development by providing better **SQL statement and optimizing ETL procedures** and removing load and query performance bottlenecks by using tools like Explain Plan, **SQL Trace, TOAD and Oracle Enterprise Manager (OEM).**
- Monitoring and Tuning the CPU, memory usage, I/O contention, paging, network statistics on db servers by using foglight.
- Experience in dimensional and data modeling and creating ETL pipelines.
- Conducts detailed database analysis; prepares activity reports on database usage; recommends solutions to improve performance or solve problems; installs DBMS (database management system) software and other utilities; projects long-range requirements for database administration.
- Plan growth and changes (capacity planning) in RAC environment and worked with ASM.

- Maintains all documentation related to databases and license needs, provides common procedures to be carried out by operations and/or help desk personnel, relative to database availability and integrity.
- Creating Query and Audit reports on IBM Guardium and practice best practices to secure database.
- Scanning for Vulnerability assessments based on CIS and Oracle guidelines and discuss with the team as how to rectify.

Genworth Financials (Raleigh, NC), Georgia Power (Atlanta, GA) (October 2013- December 2016)
Oracle Database Administrator
Roles & Responsibilities:

- Interacted with business Customers to define, analyze, and deliver Customer requirements. So have good understanding of the business process.
- Monitor databases using **OEM 13C** & supported Nuclear databases and Other Business Critical Applications including Exadata targets.
- Main focus on Oracle TDE encryption, encrypted more than 100 databases and created OKV.
- Meetings with application owners/ and project managers for the requirements and design/execute it from the scratch to release in production stage using agile methodology.
- Upgrade of **databases from 11.2.0.3 to 12.1.0.2** for more than 2000 Databases.
- Manages the strategy and roadmap implementation for Identity and Access Management.
- Supported development by providing better SQL statement and optimizing ETL procedures and removing load and query performance bottlenecks

Reference	
Mounika Chowdary	Mounika.chowdary@huntington.com

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Appendix

Thank you for providing the opportunity to conduct business with the ***Department of Administration Purchasing Division, West Virginia.*** Clovity Inc (Clovity) is pleased to respond to the Invitation for Bid ***"CRFQ 0323 WWV2400000009 Services/Staffing Support for MACC System"*** that requires proposals from interested and qualified firms to provide Staffing Services for the Department of Administration Purchasing Division, West Virginia.

About Clovity Inc

Established in late 2008, Clovity Inc (Clovity) has ***15+ years*** of focused IT & Non-IT Staffing as well as modern system development experience and always looks to future-proof their solutions for their clients. Clovity's business practice and engagement model provides Temporary and permanent Staffing, Recruitment, Staff Augmentation for Private and Public sector industries. Clovity has approximately 150+ employees and contractors that both works offshore and onshore. Many of our teams are located with our clients on site in their locations and blended with recruiting teams. We strive ourselves on our ability to 'blend' in with our clients' existing organizational structure.

While we are highly diverse company and **MBE and SBE (DGS)** certified from ***State of California***, our leadership continues to drive to bring diverse communities, as well as more women into the tech space. Our aim is to always bring in diverse backgrounds and opinions, as that has only made us more successful.

Legal Name: Clovity Inc

Headquarter: 11501, Dublin Blvd, #200 Dublin California - 94568

Name of Principal: Anuj Sachdeva

Number of Employees: 150+

Longevity: 15+ Years

Year of Establishment: December, 2008

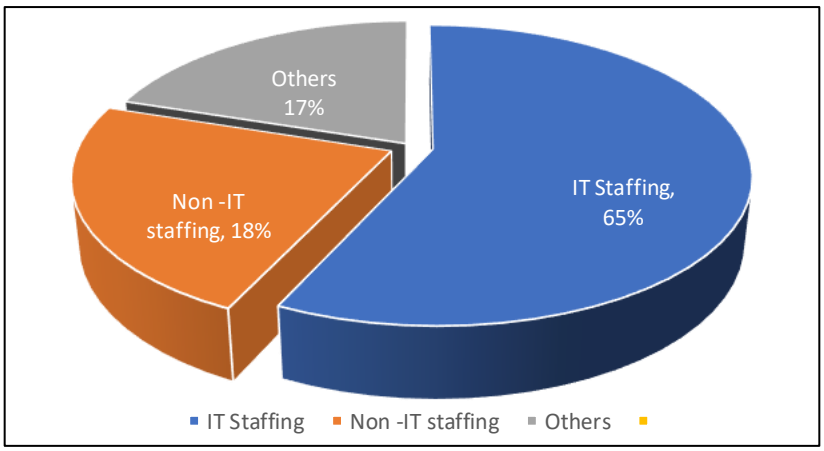
State of Incorporation: California

Ownership Structure: Corporation

Website Address: www.Clovity.com

Certification: Good Standing of State of Illinois, Inc.5000, Microsoft Gold Partner, Atlassian Gold Solution Partner & CIO Magazine Top Growth IoT Platform & Solution Provider

Clovity has been providing endless support in ***Staff augmentation, Temporary and Permanent staffing, professional services, and general services*** into multiple IT and Non-IT Roles including the role of ***Senior Programmer (Technical Lead System Architect) and Senior Programmer (Database Administrator).***



Our Vision

Clovity is driven by its ***core values of Excellence, Collaboration,*** *and* ***Innovation***. At Clovity, we value partnership with every stakeholder – our customers, employees, investors, vendor partners, and the community in general. We believe in building trust, not just products. Our emphasis on building a community is reflected in all our policies. The entire work culture revolves around mutual respect and a commitment to excellence in our field.

Our organizational objective is to always run ***Economic Value Add*** rather than ***Financial Value Add*** business. Rather than focusing on profit maximization of Clovity, we always work towards adding business value to all the involved stakeholders. When we talk stakeholders, we always have concern towards our: ***Customers, Business Partners, Employees, Government, Subcontractors***.

Core Competencies

Technical Excellence:

We possess cutting-edge capabilities in, ensuring that we stay at the forefront of industry advancements. Our recruiting team is experienced in broad staffing for *Engineering, Information Technology, Training, and Talent Acquisition, Procedures, Project Controls, Quality Assurance and Quality Control, Executive, Finance, Accounting, Business, Clerical, Construction, Design Authority, Design Services, Estimating, Human Resources, Industrial Hygiene, Integration Management, Safety and Health, Supply Chain Management, roles*.

Client-Centric Approach:

Our client-centric philosophy places Department of Administration Purchasing Division, West Virginia at the heart of all our endeavours. We customize our Staffing Services to cater to distinctive needs, nurturing enduring partnerships founded on trust. At Clovity, our Staffing process is fundamentally driven by a client-centric ethos. We place paramount importance on comprehending our clients' individual needs, obstacles, as well as objectives, and then crafting staffing solutions that surpass their expectations. Our unwavering dedication to excellence guarantees that each resource we offer seamlessly aligns with our clients' needs, propelling them towards success and nurturing enduring collaborations.

Service Level Agreement:

At Clovity, we pride ourselves on our commitment to delivering exceptional service to our valued clients. As part of our dedication to transparency and accountability, we are pleased to introduce our Service Level Agreement (SLA), outlining the standards of service you can expect from us. This document serves as a roadmap for our mutual success, defining key metrics, response times, and support procedures to ensure a seamless experience and maximum satisfaction. We believe that clear communication and defined expectations are crucial for building strong partnerships, and our SLA reflects our unwavering dedication to meeting and exceeding your needs. We look forward to continuing to serve you with excellence.

Below are our Key SLA's, Clovity Inc assure to Department of Administration Purchasing Division, West Virginia:

1. **Standard Turnaround Time:** Clovity Inc has its Standard Turnaround Time of 2-4 hrs under which we provide a candidate under this timeline keeping our quality intact.

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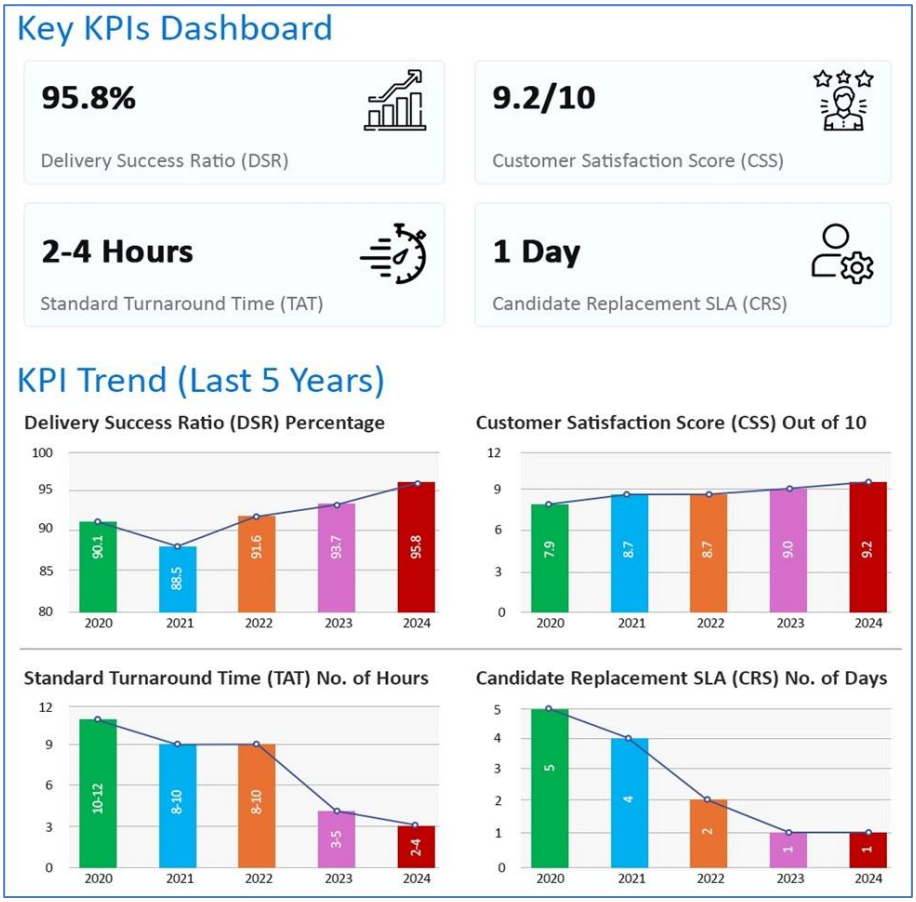

2. **Delivery Success Ratio:** After years of service in the staffing industry, Clovity Inc has managed to deliver **almost 96% success ratio**. We ensure the same commitment to Department of Administration Purchasing Division, West Virginia as well.
3. **Candidate Replacement Time:** Clovity Inc understands the issues that may arise during the work tenure of employees. Therefore, in the case of any discrepancy in the work quality of its placed candidate. Clovity Inc ensure to replace the candidate with ***24 hours.***
4. **Candidate Experience:** Clovity Inc believes in providing our clients what they ask for. Hence, we adhere to their demands and provide the best suited candidate with appropriate experience that is either asked or required by the given positions. We offer the same SLA to the Department of Administration Purchasing Division, West Virginia as well.
5. **Cost Per Hire:** Clovity Inc has the robust and well-versed team of recruiters who will offer the Department of Administration Purchasing Division, West Virginia the best candidates from our pool at highly competitive cost.

Proven Results:

Clovity has a demonstrated history of achieving and surpassing project goals. We have successfully ***completed multiple projects*** similar to the one outlined in the scope of work, delivering on time and within budget. Recently we won 6 New Contracts in last month, similar to the services described in Scope of work by *University of Utah Health*.

Financial Stability:

Clovity maintains a solid financial foundation, enabling us to invest in the necessary resources and technology required to meet and exceed project expectations. Our financial stability guarantees the successful and sustainable delivery of services throughout the project lifecycle.

In summary, Clovity is uniquely positioned to provide the requested services within the scope of work. Our combination of ***technical expertise***, ***client-centric approach***, ***proven results***, ***robust project management, and financial stability*** make us the ideal partner for Department of Administration Purchasing Division, West Virginia. We look forward to the opportunity to contribute to the success of this project and build a lasting, mutually beneficial partnership.

Business Excellence

Our technical excellence goes beyond merely recruiting personnel; we recognize the importance of comprehending the intricate demands and intricacies of the day-to-day operations in recruitment environments. By offering a diverse array of services, we ensure that our clients receive holistic solutions tailored to their specific needs. We believe that a deep understanding of the entire IT recruitment ecosystem is paramount for success in these critical sectors.

Clovity Inc always follow *FTR approach*. To achieve this, we always confirm candidate qualifications with key criteria's such as technical skills, experience, work habits, interpersonal skills, quality of work performed, etc.

We possess cutting-edge capabilities in IT procurement, ensuring that we stay at the forefront of all industry advancements. Our recruiting team is experienced in broad Recruitment for *Database Administrator, Business Analyst, Data Architect, IT Continuity Analyst, IT Project Manager, Software Developer, Network Engineer, Design Services, Engineering, Quality Assurance and Quality Control Analyst, Head, Senior Administrative Analyst, Project Support Assistant, Estimating, Integration Management, Information Technology, Procedures, Project Controls roles.*

Our Achievements

Clovity Inc has grown **around 50% year-on-year** since its inception and is entrusted by several prominent private and public sector (full referenceable) customers, with several of them being customers since the company's inception. We are privately owned, have no outside investors, and have recorded **17 consecutive quarters of profitability including 2020, 2021 & 2023.** Clovity Inc business practice and engagement model provides technical staffing and professional services for every sector in the industries. Since the beginning of 2024, *we have been honoured with 7+ staffing awards and secured multiple contracts like The Department of Administration Purchasing Division, West Virginia's requirement.*

In 2021, 2022 and 2023, we were ranked by Inc. 5000 List of "America's Fastest Growing Private Companies" (3 years in a row). Clovity Inc has won the "Fast 100 and Fast 50 Asian American Business Excellence Awards" in both 2023 and 2022 along with the "IoT Innovator Award - Best of IoT - Smart Buildings" in 2022. Prior to that, Clovity Inc was selected as 2020 "Emerging Company of the Year for the Enterprise Market" and then again in 2021 as "Global IoT Innovation Vendor of the Year" by IoT Vendor Breakthrough Awards.

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Our Awards / Recognition

- **2021, 2022 & 2023** Inc's 5000 Fastest Growing Privately Held Co's in US
- **2022** Gold Winner for Best of IoT – Smart Buildings by IoT Innovator Awards
- **2022 & 2023** USPAACC Fastest 50/100 Asian American Business
- **2021** CES IoT Breakthrough Award Global Partner
- **2020** CES IoT Breakthrough Award Enterprise IoT
- **2018 and 2019** CIO Review Top 20 IoT Growth Companies in US

What Makes Clovity Inc Specific:

- **Turnaround Time:** Clovity has a turnaround time of 2- 4 hours per candidate with the advantage of 5 electronic resume bulletin boards **- Monster, Dice, Facebook, LinkedIn, Indeed and CareerBuilder.**

- **E-Onboarding**: We provide you customized onboarding and training programs, which specifically address the requirements. Clovity's automated system Ceipal (ATS) adds another dimension in the onboarding process or specific to each client's requirements.

- **Resume Database and domain specified recruitment teams**: We have over 16M highly proficient and experienced candidates of various skill level and services in our resume database. We keep updating our resume database to meet the client's immediate requirements.

- **Domain Specified Recruitment Team:** Clovity has a team of 120+ recruiters (across all levels in IT domain) with a mix of resourcing background.

- **Dedicated Project Management Team:** Clovity's project management approach for handling recruitment contracts ensures that contract requirements and goals are well supported. For Department of Administration Purchasing Division, West Virginia, we will be assigning a local account management team to ensure the right delivery of services. Our Project Manager (PM) will work closely with the Department of Administration Purchasing Division, West Virginia and on-site staff. This team has valuable insight into the local marketplace and the best strategies to attract and engage quality **Senior Programmer (System Architecture), Senior Programmer (Database Administrator)** all skill sets.

- **Strong Relationship with Multiple States:** We have a strong professional relationship with multiple public and private sector agencies across multiple states in United States which includes but not limited to: West Virginia, Colorado, Ohio, West Virginia, Illinois, Maryland, Texas, North Carolina.

Clovity provides staffing for IT staff in several levels; we have included specifications for levels as examples of tools, systems, expertise and years of experience we screen for with each level further in this document response. Here are examples of roles and classifications we categorize levels into.

Our Past Success

By having this multipronged approach, Clovity is exceedingly capable of fulfilling all the needs set forth by any size client with any sized need. It also affords Clovity greater stability as we are less affected by economic changes that can curtail the size and need in the market for each service.

Clovity Inc provides services for the following entities and top customers. We deem these highly relevant engagements per the requirements of this RF:

Public Agency Name	*State*	*Services Provided*
1. *Judicial Council of California*	California	Temporary staffing Services
2. *Pre- Qualified Vendor for the State of Florida*	Florida	IT staff augmentation
3. *Illinois Public Higher Education Cooperative (IPHEC).*	Illinois	IT & Non – IT staff augmentation services
4. *State of MA*	Massachusetts	Temporary IT Staffing Services
5. *University of Utah Health*	Utah	IT staff recruiting services
6. *State of Kansas*	Kansas	IT Staff recruiting services
7. *University of California – Davis, CA*	California	Temporary IT Staffing Services
8. *The State of Florida*	Florida	Administrative and accounting services
9. *Baker Ripley*	Texas	IT Staffing Services
10. *California's Air Resource Board*	California	Clerical staff augmentation
11. *Rochester Housing Authority*	New York	Temporary Staffing Services
12. *US Army Corps of Engineers*	California	Administrative Staff Augmentation
13. *State of Michigan*	Michigan	Administrative Staff Augmentation
14. *Jasper County Sherriff, State of Missouri*	Missouri	Temporary personnel services
15. *State of Minnesota*	Minnesota	Financial employment services
16. *San Antonio Water System in Texas*	Texas	Temporary staffing Services
17. *School of Philadelphia*	Pennsylvania	As needed as Staffing Services
18. *Maryland Judiciary*	Maryland	Professional and staffing services

Private Agency Name	*State*	*Services Provided*
1. *Capital One*	Illinois	Walmart Credit Card Partnership & Others and staffing services
2. *Cox Communications*	Georgia	IT staff augmentation
3. *Computacenter/Fusion Storm*	California	IT & Non – IT staff augmentation services
4. *Gore*	Delaware	IT staff recruiting services

5. *Sony*	New York	IT Employment services
6. *Core well Health (formerly Beaumont/Spectrum Health)*	Michigan	Temporary IT Staffing Services
7. *Best Buy*	Minnesota	Administrative Staff Augmentation
8. *Twitter*	California	IT Temporary staffing Services
9. *Advanta sure*	Michigan	IT Staff Augmentation
10. *BCBS Michigan*	Michigan	Clerical Staffing services
11. *Square*	California	Administrative Project services
12. *Corteva Agri science*	Indiana	Project Management services
13. *Delta Dental of Michigan*	Michigan	Staffing services
14. *Bremer Bank*	Minnesota	Administrative and accounting services
15. *Woodforest Bank*	Texas	Clerical staff augmentation

The journey of the **15+ years** has been marked by a series of significant milestones. From pioneering Staffing Services in multiple domains that revolutionize industries to garnering prestigious accolades for excellence, Clovity has left an indelible mark on the global stage. With a diverse portfolio of successful projects spanning IT, Non-IT, and healthcare. Clovity has proven time and again its ability to deliver transformative results that drive tangible business outcomes.

However, beyond the numbers and achievements, what truly sets Clovity apart is its unwavering commitment to its core values. Integrity, innovation, collaboration, and customer-centricity are not just buzzwords but guiding principles that permeate every aspect of the organization. It's this steadfast dedication to doing what's right and putting clients' needs first that has earned Clovity the trust and loyalty of partners and customers alike.

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clovity

delivering cutting edge technology

Thank You

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