



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header  [List View](#)**General Information** | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 1406050

Procurement Type: Central Purchase Order

Vendor ID: VS0000045669 

Legal Name: Safety Matters, Inc.

Alias/DBA: eSafety

Total Bid: \$87,600.00

Response Date: 04/22/2024 

Response Time: 11:28

Responded By User ID: eSafety 

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SO Doc Code: CRFQ

SO Dept: 0313

SO Doc ID: DEP2400000032

Published Date: 4/22/24

Close Date: 4/25/24

Close Time: 13:30

Status: Closed

Solicitation Description: Safety Management Software Suite

Total of Header Attachments: 4

Total of All Attachments: 4

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Safety Management Software Suite Yr 1				18480.00

Comm Code	Manufacturer	Specification	Model #
81162000			

Commodity Line Comments: 10% discount for 5-year agreement. Year One includes onboarding fee. This price is based off of 800 users. Includes use of our Learning Management System with features as well as access to our entire library of courses.

Extended Description:

Safety Management Software Suite - Year One
 Price for Software and Service - Year One - to include any fees to set up and initiate services as well as software and service for this year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Safety Management Software Suite Yr 2				17280.00

Comm Code	Manufacturer	Specification	Model #
81162000			

Commodity Line Comments: 10% discount for 5-year agreement. This price is based off of 800 users. Includes use of our Learning Management System with features as well as access to our entire library of courses.

Extended Description:

Safety Management Software Suite - Year 2

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Safety Management Software Suite Yr 3				17280.00

Comm Code	Manufacturer	Specification	Model #
81162000			

Commodity Line Comments: 10% discount for 5-year agreement. This price is based off of 800 users. Includes use of our Learning Management System with features as well as access to our entire library of courses.

Extended Description:

Safety Management Software Suite - Year 3

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Safety Management Software Suite Yr 4				17280.00

Comm Code	Manufacturer	Specification	Model #
81162000			

Commodity Line Comments: 10% discount for 5-year agreement. This price is based off of 800 users. Includes use of our Learning Management System with features as well as access to our entire library of courses.

Extended Description:

Safety Management Software Suite - Year 4

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Safety Management Software Suite Yr 5				17280.00

Comm Code	Manufacturer	Specification	Model #
81162000			

Commodity Line Comments: 10% discount for 5-year agreement. This price is based off of 800 users. Includes use of our Learning Management System with features as well as access to our entire library of courses.

Extended Description:

Safety Management Software Suite - Year 5



West Virginia Dept. of Env. Protection

Submitted To: Joseph Hager III

Date: April 15, 2024

PROPOSAL FOR ESAFETY LEARNING MANAGEMENT SYSTEM:

5-Year Proposed Annual Subscription	
1 st Year	
Entire Library Package (800 Users)	\$24.00/User/Year
10% Discount for 5-Year Agreement	-\$ 1,920.00
Onboarding fee	\$ 1,200.00
Total Training Cost	\$ 18,480.00

2 nd Year	
Entire Library Package (800 Users)	\$24.00/User/Year
10% Discount for 5-Year Agreement	-\$ 1,920.00
Total Training Cost	\$ 17,280.00

3 rd Year	
Entire Library Package (800 Users)	\$24.00/User/Year
10% Discount for 5-Year Agreement	-\$ 1,920.00
Total Training Cost	\$ 17,280.00

4 th Year	
Entire Library Package (800 Users)	\$24.00/User/Year
10% Discount for 5-Year Agreement	-\$ 1,920.00
Total Training Cost	\$ 17,280.00

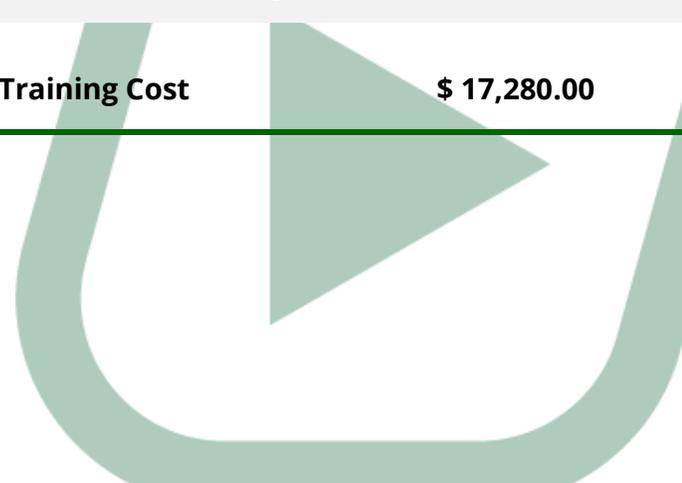
5 th Year	
Entire Library Package (800 Users)	\$24.00/User/Year
10% Discount for 5-Year Agreement	-\$ 1,920.00
Total Training Cost	\$ 17,280.00



Angie Tramper

(616) 850-0424

angie@esafety.com





West Virginia Dept. of Env. Protection

Submitted To: Joseph Hager III

Date: April 15, 2024

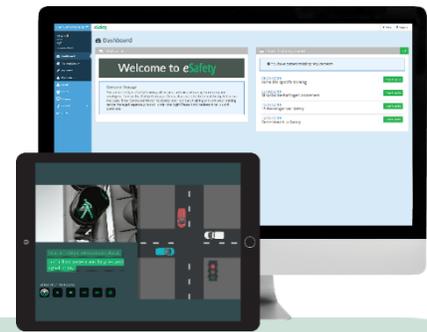
PROPOSAL FOR ESAFETY TRAINING:

eSafety is an easy and efficient solution for your training needs by providing secure documentation that meets compliance now and in the future. As each individual becomes more knowledgeable it will fuel the overall growth of your organization. We are excited about exploring the opportunity to work with you to meet your training needs.

YOUR INVESTMENT:

Your organization will have access to the entire eSafety Training course library for up to 800 users for the 12-month training period. It also includes our personal customer service, system maintenance, and updates to both the LMS and course content. In addition to this, all new courses developed during your subscription period will be added to your course library at no additional cost.

Our LMS is designed for simple navigation for both the end user and training administrator. It incorporates comprehensive reporting, flexible scheduling options, user notifications and much more. Upload custom training to tailor courses and content to meet your workplace needs. Feel free to use and share this demo login to explore our LMS and training courses.



YOUR DEMO LOGIN

Log in at esafety.com

Assigned ID:

Username:

Password:



Angie Tramper

(616) 850-0424

angie@esafety.com

Safety Courses

- 15-Passenger Van Safety
- Accident Investigation
-  Aerial Lift (Mobile Elevating Work Platform) Safety*
-  Arc Flash Safety*
-  Back Safety*
-  Basic First Aid Part 1 & Part 2*
- Battery and Charger Safety*
- Behavior-Based Safety
- Biosafety Laboratory Awareness
-  Bloodborne Pathogen Awareness*
- Compressed Gas Cylinder Safety*
-  Confined Space Entry Part 1 & Part 2*
- Contractor Safety*
-  Coronavirus Disease 2019 (COVID-19) Awareness*
-  COVID-19 Supplemental Course: Cloth Face Coverings*
- Cut and Puncture Prevention*
-  Driver Safety
-  Electrical Safety*
- Emergency Planning*
- Excavation and Trenching Safety
-  Fall Protection and Personal Fall Arrest Systems*
- Field Safety
-  Fire Extinguisher Safety*
- Hand and Power Tool Safety*
-  Hazard Communication Part 1 & Part 2*
-  Hearing Conservation*
-  Heat-Related Illness Awareness*
- Hot Work Safety*
-  Hydrogen Sulfide Awareness
- Industrial Fire Prevention
- Laboratory Safety
-  Ladder Safety*
-  Lockout/Tagout*
- Machine Guarding*
- Material Handling Safety*
- Medical PPE
-  Occupational Ergonomics*
-  Office Ergonomics*
- Overhead Crane Safety*
-  Personal Protective Equipment*
-  Powered Industrial Trucks Part 1 & Part 2*

-  Respiratory Protection*
- Safe Stacking and Storing
- Scaffold Safety Awareness
-  Slips, Trips and Falls Prevention*
-  Walking-Working Surfaces Part 1 & Part 2*

Environmental Courses

- Asbestos Awareness
- DOT Drivers and Carriers
-  DOT HazMat Awareness
- DOT Offerors and Shippers Part 1 & Part 2
-  Lead in the Workplace
- Radiation Safety
- RCRA Hazardous Waste Awareness
-  Severe Weather Awareness*
-  Spill Response Awareness*
-  Stormwater Pollution Prevention

Human Resources Courses

-  Access to Employee Exposure and Medical Records*
-  Active Shooter Awareness*
-  Commitment to Safety*
-  Diversity in the Workplace*
-  Ethics in the Workplace*
-  HIPAA Awareness
- Leadership in Safety*
-  OSHA Recordkeeping
- Respect in the Workplace
- Safety and Substance Abuse
-  Sexual Harassment Awareness*
- Title IX
- Travel Safety
-  Violence Prevention in the Workplace*

*Spanish Available **

Enhanced Version Available 



eSafety[®]
TRAINING

The logo features the word "eSafety" in a bold, sans-serif font, with "e" in grey and "Safety" in green. A registered trademark symbol (®) is positioned to the upper right of the "y". Below "eSafety" is the word "TRAINING" in a smaller, bold, grey, all-caps sans-serif font. To the right of the text is a green play button icon inside a rounded square frame.

Easy to Use. Easy to Administer.

About Us



In the eLearning
Business for
20+ Years



People are Our
Priority



Intuitive System
for All Users



Created by Safety
Professionals



Comprehensive
Course Library and
Unlimited Custom
Courses





Features & Benefits

Dedicated Customer Champion

People are our priority. It's one of our values! We're here to make your life easier. This is our commitment to you.

Mobile Friendly

Train anywhere, any time, on any device.

Customize Courses

Add custom content to our courses, build your own, upload a file, or link a video.

"I think this is awesome and a game-changer for us. It is **the best way to get knowledge out** to people and have them comprehend it. Being able to put in site-specific material where applicable makes it real for people watching it."

Joe L.
Sr. EHS Specialist



Features & Benefits

"With thanks to eSafety, a **random OSHA visit went flawlessly**. Training records were easy to pull, and the reports answered all the questions the inspector had for us."

Christian D.

Sr. EHS Director

Reports You Need

Track training compliance with dynamic auto reports or pull specific reports that fit your needs. Audit Ready, All the Time.



Compliance Driven Courses

Courses based on appropriate standards and regulations. (OSHA, DOT, HIPAA, EPA)



Ease of Scheduling

Decide WHO needs to take WHAT, WHEN. Schedule for the entire company, by department, or for a specific user.



eSafety Customization Options

Create the Content Your Employees Need

Customize an eSafety Course

Add custom chapters to any of our Enhanced Courses to include site-specific material within the course!

Add Your Own Material



Build Your Own



Upload a File



Link a Video



Engaging Content for the Best User Experience



“Our **primary goal is comprehension**. Within our courses, we utilize various audio, visual, and interactive elements to accommodate your employees and their broad range of learning styles.”

Jeff Torrey

*Content Development
Director at eSafety*

Easy & Powerful Reports

What You Need

Compliance Reports

Scheduling Reports

Activity Reports

Feedback Reports



What Works for You

Report eSafety

Department 1	10 Completed	10 Required	100% Compliant
User A	✓	5 Required	100% Compliant
User B	✓	5 Required	100% Compliant
Department 2	19 Completed	30 Required	63% Compliant
User C	✗	6 Required	50% Compliant
User D	✓	10 Required	100% Compliant
User E	✗	8 Required	20% Compliant
User F	✗	6 Required	80% Compliant
Department 3	6 Completed	8 Required	75% Compliant
User G	✗	2 Required	0% Compliant
User H	✓	2 Required	100% Compliant
User I	✓	2 Required	100% Compliant
User J	✓	2 Required	100% Compliant
Totals	35 Completed	48 Required	73% Compliant

Pull Historical and Current Training Records

Filter by Company, Location, Department, User, or Course

Set Up Auto Reports

Generate Training Certificates of Completion

Getting Started with **eSafety[®]** TRAINING

Say Yes!



Let us know you're ready to sign on and we'll roll out the red carpet. Your dedicated Customer Champion will be with you every step of the way.

Send Documents



We need three documents from you to get setup:

- 1) Signed Agreement
- 2) Client Info Request
- 3) User Info Request

48 Hours



Once we have all three completed documents back, we'll have you setup and training within 48 hours.

Schedule & Train



When your site is ready, simply login and start scheduling. Schedule a Walk Thru or utilize our Help Section to get started!

Renew!



Your Customer Champion will reach out to discuss renewal before your 12-month subscription is up. Renewing with us is super easy – just say Yes!

Are you ready to get started?





eSafety[®]
TRAINING

info@esafety.com

(616) 850-0424

www.esafety.com