



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 1379271


Procurement Type: Central Master Agreement

Vendor ID: VC0000081919 

Legal Name: BUZZCLAN LLC

Alias/DBA:

Total Bid: \$922,480.00

Response Date: 03/06/2024 

Response Time: 6:02

Responded By User ID: gov@buzzclan.com 

First Name: Sachin

Last Name: Jain

Email: gov@buzzclan.com

Phone: 4692512899

SO Doc Code: CRFQ

SO Dept: 0210

SO Doc ID: ISC240000011

Published Date: 3/1/24

Close Date: 3/6/24

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 1 -Professional Database Engineer (OT24116)

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1379271
Solicitation Description: Addendum No 1 -Professional Database Engineer (OT24116)
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2024-03-06 13:30	SR 0210 ESR03062400000004616	1

VENDOR
 VC0000081919
 BUZZCLAN LLC

Solicitation Number: CRFQ 0210 ISC2400000011
Total Bid: 922480
Response Date: 2024-03-06
Response Time: 06:02:20
Comments:

FOR INFORMATION CONTACT THE BUYER
 Toby L Welch
 (304) 558-8802
 toby.l.welch@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Professional Database Engineer - YR1	2080.0000	HOUR	108.750000	226200.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments:

Extended Description:

Fill out an hourly rate into the unit price field. The quantity amount is estimated for evaluation purposes only. The actual hours used may vary depending on usage.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Professional Database Engineer - Optional YR2	2080.0000	HOUR	108.750000	226200.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments:

Extended Description:

Fill out an hourly rate into the unit price field. The quantity amount is estimated for evaluation purposes only. The actual hours used may vary depending on usage.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Professional Database Engineer - Optional YR3	2080.0000	HOUR	113.000000	235040.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments:

Extended Description:

Fill out an hourly rate into the unit price field. The quantity amount is estimated for evaluation purposes only. The actual hours used may vary depending on usage.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Professional Database Engineer - Optional YR4	2080.0000	HOUR	113.000000	235040.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments:

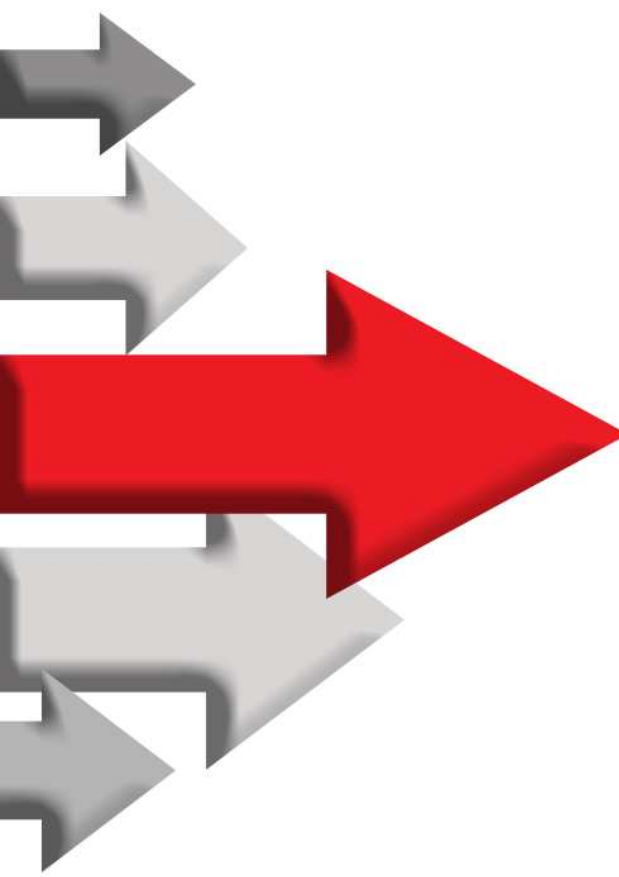
Extended Description:

Fill out an hourly rate into the unit price field. The quantity amount is estimated for evaluation purposes only. The actual hours used may vary depending on usage.



State of West Virginia-Department of
Administration, WV
Response to Request for Quote
CRFQ-0210-ISC240000011-1
Professional Database Engineer

RFP DUE DATE: March 06, 2024

A series of decorative arrows on the left side of the page. There are four grey arrows pointing right, and one large red arrow pointing right, positioned below the grey ones.

PROPOSAL SUBMITTED BY:
BuzzClan, LLC.
Sachin Jain | Vice President
5757 Alpha Road, Suite 340
Dallas, Texas 75240
Phone: 469-251-2899
Email: gov@buzzclan.com



TABLE OF CONTENTS

TABLE OF CONTENTS	2
TRANSMITTAL LETTER	4
COMPANY PROFILE	5
PRICING PAGE	9
ATTACHMENTS	10



	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Service - Prof
--	---	--

Proc Folder: 1379271		Reason for Modification:	
Doc Description: Professional Database Engineer (OT24116)			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2024-02-21	2024-03-06 13:30	CRFQ 0210 ISC2400000011	1

BID RECEIVING LOCATION
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

VENDOR
Vendor Customer Code: Vendor Name : BuzzClan, LLC Address : 5757 Alpha Rd, Suite 340 Texas 75240 Street : 5757 Alpha Rd, Suite 340 City : Dallas State : Texas Country : United States of America Zip : 75240 Principal Contact : Sachin Jain Vendor Contact Phone: 469-251-2899 Extension:

FOR INFORMATION CONTACT THE BUYER Toby L Welch (304) 558-8802 toby.l.welch@wv.gov

Vendor Signature X <i>Sachin Jain</i>	FEIN# 462327694	DATE
--	------------------------	-------------

All offers subject to all terms and conditions contained in this solicitation



TRANSMITTAL LETTER

Date: March 6, 2024

Department Of Administration
Purchasing Division
2019 Washington St E
Charleston WV 25305

Subject: Response to Request for Proposals #CRFQ-0210-ISC240000011-1 Professional Database Engineer

In response to the subject procurement, BuzzClan LLC (BuzzClan) submits our offer for your review and consideration. BuzzClan is qualified to bid on Professional Database Engineer as a Texas certified Total Small Business, Minority Owned Business Enterprise, Women Owned Small Business Enterprise headquartered in the State of Texas. We confirm that BuzzClan has extensive experience with many regional and national IT Services programs, and our philosophy is building close alliances with our clients that produce favorable results for both parties.

Our involvement in the project significantly increases the likelihood of an on-time, high quality, in-budget implementation with consistent and dependable outcome with measurable metrics. We focus on our client’s needs, cultivate teamwork, then employ innovation and creativity to a solution framework that will achieve your goals and realize your vision. In addition, we have relevant large-scale credentials in the commercial and federal space. With the required technical experience, relevant past performance, and effective knowledge of business processes with Commercial, State and Federal organizations, we are fully confident and committed to provide services.

Company Information

Company Name	BuzzClan, LLC
Address / Headquarters	5757 Alpha Rd., Suite 340, Dallas, TX 75240
Telephone	469-251-2899
Fax	469-251-2899
POC Details	Sachin Jain, Vice President Phone: 469-251-2899, Email: gov@buzzclan.com
Website	www.buzzclan.com

Our team stands ready to move forward with your mission critical objectives and looks forward to establishing a tenured relationship with the State of West Virginia-Department of Administration, WV. If you have any questions regarding our offer, please contact us via phone 469-251-2899 or via email gov@buzzclan.com.

Sincerely,

Sachin Jain (Vice President)
Phone: 469-251-2899
Email: gov@buzzclan.com

COMPANY PROFILE

BuzzClan LLC (BuzzClan) is a Minority and Women-owned (M/WBE) certified business, founded in 2013. BuzzClan is a boutique consulting firm collaborating with leading technology partners to provide software, advisory, implementation, and IT staff augmentation services across North America. Backed by highly accomplished and versatile technology executives with a combined 250 years of proven experience, BuzzClan has exponentially grown to a family of over 1000 employees. Our Company Highlights are as follows:

- Certified partner for most of the Tier-1 Cloud, Software & Hardware Providers including **Oracle, Amazon, Google, Saviynt & Microsoft.**
- Staffed with a team of highly qualified professionals holding various OEM Certifications such as OCP, PMP, AWS, MS Azure, etc.
- Private Cloud hosted In-house to provide POV Workshops, Development, Test and Training Environments for clients.
- Solution Centers in Dallas (TX), Nairobi (Kenya), Toronto (Canada), Gurgaon and Chandigarh (India).

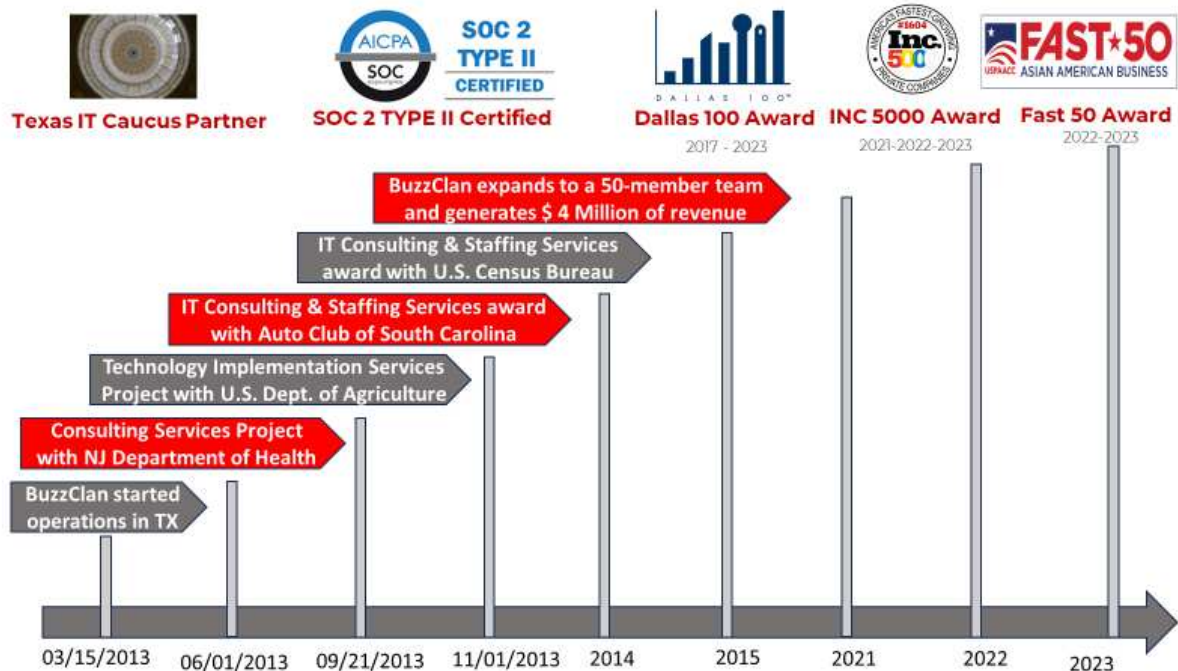


Exhibit 1.1: Milestones achieved in the last ten years.

Over the years, BuzzClan has gained deep experience and expertise in providing Information Technology Staff Augmentation Services on diverse technological and non-technological platforms to our State, Federal, and commercial clients. Exhibit 1.1 illustrates our corporate history of the last ten years.

OUR CAPABILITIES

BuzzClan is a SOC2-certified (Service Organization Control Type 2 - cybersecurity compliance framework developed by the American Institute of Certified Public Accountants (AICPA) technology consulting firm, collaborating to provide software, advisory, implementation, and IT staffing solutions for over a decade now. BuzzClan has successfully delivered workforce as Contract Staffing (Short Term and Long-term contracts), and payroll services. Our range of workforce solutions and geographic coverage has grown steadily over 10 years to match the needs of our customers. Additionally, we offer consulting services in Digital Transformation, Data Engineering, Data Science and Analytics, Technology Infrastructure Services, ERP services, Cloud Enablement, Migration and support, Managed Services, Cyber Security and risk Management. Exhibit 2.1 illustrates our practice areas wherein we provide unparalleled services.

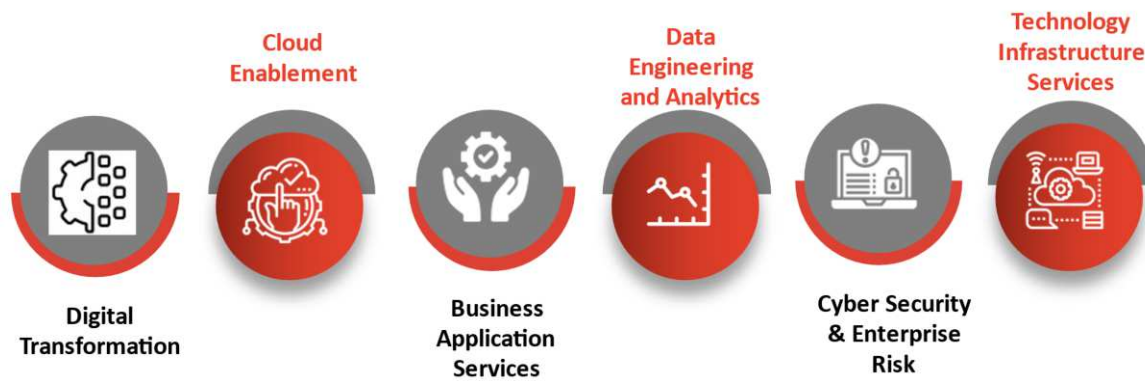


Exhibit 2.1: BuzzClan’s Technology Practice Areas

Technology Infrastructure Services: BuzzClan has capabilities around public & hybrid cloud deployment scenarios. This enables us to deliver a higher return on investment & low cost of ownership across all classes of infrastructure applications.

Data Engineering & Analytics: While we can set up robust acquisition and reporting structures, we also rescue existing implementations from dire straits, improve performance, and simplify architecture and modeling complexity.

Business Application Services: BuzzClan provides reliable management of the entire ERP application portfolio by delivering reliable, secure application implementations that streamline processes, improve efficiencies, and provide a superior user experience.

Cyber Security & Enterprise Risk: An unplugged leakage is a source of potential risk that could cost an enterprise. We have constantly worked towards developing various robust applications that are based on compliance frameworks and reduce risk exposure to organizations.

BuzzClan not only has extensive experience in IT staff augmentation services, but this experience is further enhanced by our deep knowledge of delivering consulting solutions and services in a wide variety of domains.

Since its inception, BuzzClan has provided Information Technology Staff Augmentation Services on diverse technological platforms to our Federal, State, and Commercial clients. Our recruitment specialists have a national reach, and our organization understands how to work with a wide variety of government organizations nationwide. Our key differentiators include:

- Ability to truly understand client’s requirements and match with Subject Matter Experts (SMEs) for placement to provide **expert IT knowledge** to ensure the achievement of the goals, objectives, deliverables, and timelines.
- Extensive knowledge of delivering large programs within the Public Sector and other industries, which translates to a deep appreciation of ensuring the **right personnel** are positioned for the successful delivery of initiatives underway.
- **Induction** into client-specific structure & processes, policies, and IT standards before onboarding.
- A keen ‘**sense of urgency**’ of client initiatives which translates to active and proactive strategies to overcome challenges and mitigate risks related to resources.
- Strategic and Tactical **Account Management** approach to foster accountability, trust and transparency.

BuzzClan has people, processes, technologies, experience, and infrastructure available to complete **State of West Virginia-Department of Administration, WV** service requirements at a high success rate. We have an internal resume database of over 2 Million vetted candidates available nationwide with



diverse skill sets. We maintain this robust, company-wide proprietary candidate database, accessible to our recruitment specialists through our in-house applicant tracking system (ATS) - BuzzTAQ.

Exhibit 2.2: BuzzClan’s proprietary internal consultant database with specialization in different domains.

BuzzClan has an expansive network of consultants working in different domains and technologies both in onsite, offsite, and hybrid environments. Exhibit 2.2 depicts our database of certified consultants’ breakup by various functional areas. Based on the ramp-up or ramp-down plan, our project team works along with the client project manager to arrive at resource deployment solutions designed to meet client demands. BuzzClan maintains a full complement of senior, middle, and junior-level IT professionals to meet client needs, and has experience

increasing and decreasing staff according to the Client's business conditions. In addition to our solid base of in-house consultants, we have immediate access to over a million consultants in our consultant database.

Additionally, BuzzClan has partnered with technology providers, which allows us to leverage specialized knowledge and build on existing technology infrastructure, reducing development time and speeding up product launches. **Access to these capabilities provides us with a competitive edge that our competitors may lack.**



Exhibit 2.2 Industry Partnerships depicts industry partnerships with leading technology providers.

Repeat business from our public sector clients is a testimony of the excellent support services provided by our team. Exhibit 2.3 depicts accolades received by BuzzClan from some of our esteemed customers.



"With BuzzClan's IT Staffing Solutions, we found our dream team! The expertise and dedication of the professionals we hired have exceeded our expectations. BuzzClan's vast network and keen understanding of our needs made all the difference. A big thank you to the team!"

John Whitaker, CEO,
Whitaker Technologies



"We turned to BuzzClan's Technical Consulting services during a critical product development phase. BuzzClan's insight and advice were instrumental in helping us overcome our challenges and deliver a successful product. Our partnership with BuzzClan has been invaluable to us."

Lisa Green, CTO,
GreenTech Innovations



"BuzzClan's Database Management team has revolutionized the way we handle our data. We now have a robust, efficient system in place that allows us to make data-driven decisions quickly and accurately. The level of professionalism and expertise BuzzClan bring to the table is unparalleled."

Emma Clarke, COO,
Delta Insights

Exhibit 2.3: Client accolades earned by BuzzClan.



PRICING PAGE

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Professional Database Engineer - YR1	2080.00000	HOUR	\$108.75	

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:

Fill out an hourly rate into the unit price field. The quantity amount is estimated for evaluation purposes only. The actual hours used may vary depending on usage.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Professional Database Engineer - Optional YR2	2080.00000	HOUR	\$108.75	

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:

Fill out an hourly rate into the unit price field. The quantity amount is estimated for evaluation purposes only. The actual hours used may vary depending on usage.



INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Professional Database Engineer - Optional YR3	2080.00000	HOUR	\$113.00	

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:

Fill out an hourly rate into the unit price field. The quantity amount is estimated for evaluation purposes only. The actual hours used may vary depending on usage.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Professional Database Engineer - Optional YR4	2080.00000	HOUR	\$113.00	

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:

Fill out an hourly rate into the unit price field. The quantity amount is estimated for evaluation purposes only. The actual hours used may vary depending on usage.



DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Sachin Jain

(Address) 5757 Alpha Rd, Suite 340 Dallas Texas 75240

(Phone Number) / (Fax Number) 469-251-2899

(email address) gov@buzzclan.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

BuzzClan, LLC

(Company) *Sachin Jain*

(Signature of Authorized Representative)
Sachin Jain - Vice President

(Printed Name and Title of Authorized Representative) (Date)
469-251-2899

(Phone Number) (Fax Number)
gov@buzzclan.com

(Email Address)



ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ ISC240000011

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

BuzzClan, LLC

Company

Sachin Jhu

Authorized Signature

03/05/2024

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.