EXHIBIT A - PRICING PAGE

Contract Item Number	Description	Quantity	Unit Cost	Extended Cost
4.1.1.	Trimble 1" SX12 Robotic Scanning Total Station Systems or Equal	4	\$53,222.40	\$212,889.60
4.1.2.	Trimble Business Center Licenses or Equal for a minimum of Five (5) years	4	\$11,404.80	\$45,619.20
4.1.3.	Trimble S5 Total Station Systems or Equal	13	\$33,589.60	\$436,664.80
4.1.4.	Trimble TSC7 Data Controllers or Equal	17	\$12,320.00	\$209,440.00

\$904,613.60







Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia **Centralized Request for Quote** Info Technology

Proc Folder:	1108432		Reason for Modif	ication:
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Doc Description: Survey and Mapping Equipment (81230033)

Proc Type: Central Purchase Order

Solicitation No Version Solicitation Closes **Date Issued**

2022-10-27 13:30 CRFQ 0803 DOT2300000044 2022-10-04

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Customer Code: 000000161611

Vendor Name: PRECISON LASER & INSTRUMENT

Address:

Street: 85 11TH STREET

City: AMBRIDGE

Zip: 15003 Country: USA State: PA

Principal Contact: MARK MCCORMICK

Vendor Contact Phone: 304-545-2527 **Extension:**

FOR INFORMATION CONTACT THE BUYER

John W Estep 304-558-2566

john.w.estep@wv.gov

Vendor

FEIN# 25-1872183 Signature X

DATE October 25, 2022

All offers subject to all terms and conditions contained in this solicitation

FORM ID: WV-PRC-CRFQ-002 2020/05 Date Printed: Oct 4, 2022 Page: 1

ADDITIONAL INFORMATION

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of the WV Department of Transportation (WVDOT) to establish a contract for the one-time purchase of Scanning Robotic Total Stations, Robotic Total Stations, Data Collectors, and its related components. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORT	TATION	DEPT. OF TRANSPORTATION	
1900 KANAWHA BLVD BLD. 5 RM-720	E,	1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Trimble 1" SX12 Robotic Scanning TL Station Systems or Equal	4.00000	ΕA	\$53,222.40	\$212,889.60

Comm Code	Manufacturer	Specification	Model #	
41114200	Trimble	1" Robotic Scanning total station	SX12	

Extended Description:

Trimble 1" SX12 Robotic Scanning Total Station Systems or Equal

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORT	TATION	DEPT. OF TRANSPORTATION	
1900 KANAWHA BLVD BLD. 5 RM-720	E,	1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON WV	
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Trimble Business Center Licenses or Equal, minimum 5 years	4.00000	EA	\$11,404.80	\$45,619.20

Comm Code	Manufacturer	Specification	Model #	
41114200	Trimble	Trimble Business Center	TBC	

Extended Description:

Trimble Business Center Licenses or Equal for a minimum of Five (5) years

Date Printed: Oct 4, 2022 Page: 2 FORM ID: WV-PRC-CRFQ-002 2020/05

INVOICE TO		SHIP TO
DEPT. OF TRANSPOR	RTATION	DEPT. OF TRANSPORTATION
1900 KANAWHA BLVI BLD. 5 RM-720	DE,	1900 KANAWHA BLVD E, BLD. 5 RM-720
CHARLESTON	WV	CHARLESTON WV
US		US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3 .	Trimble S5 Total Station Systems or Equal	13.00000	EA	\$33,589.60	\$436,664.80

Comm Code	Manufacturer	Specification	Model #	
41114200	Trimble	S5 Total Station	S 5	

Extended Description:

Trimble S5 Total Station Systems or Equal

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORT	TATION	DEPT. OF TRANSPORTATION	
1900 KANAWHA BLVD BLD. 5 RM-720	E,	1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON US	WV	CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Trimble TSC7 Data Controllers or Equal	17.00000	EA	\$12,320.00	\$209,440.00

Comm Code	Manufacturer	Specification	Model #	
41114200	Trimble	Data Controller	TSC7	

Extended Description:

Trimble TSC7 Data Controllers or Equal

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	Event Date
1	WWDOH Tech Support Division @ 10:00am	2022-10-18
2	Tech Questions by 10:00am	2022-10-24

Date Printed: Oct 4, 2022 Page: 3 FORM ID: WV-PRC-CRFQ-002 2020/05

	Document Phase	Document Description	Page 4
DOT2300000044		Survey and Mapping Equipment (81230033)	\$904,613.60

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

REQUEST FOR QUOTATION

Scanning Robotic Total Stations, Robotic Total Stations, Data Collectors, and Components

- 8.2. The following remedies shall be available to Agency upon default.
 - 8.2.1. Immediate cancellation of the Contract
 - 8.2.2. Immediate cancellation of one or more release orders issued under this Contract.
 - **8.2.3.** Any other remedies available in law or equity.

9. MISCELLANEOUS:

- 9.1. No Substitutions: Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions in this Contract.
- **9.2.** Vendor Supply: Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.
- 10. CONTRACT MANAGER: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his/her contact information below.

Contract Manag	er: Mark McCormick	
Telephone Numb	oer: 304-545-2527	
Fax Number:	304-776-6790	
Email Address:	jmm@laserinst.com	

Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) MARK McCornick OFFICE MGR.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn: that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

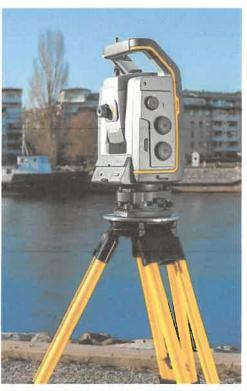
PRECISION LASER & MISTRUMENT
(Company) Many Manie
(Signature of Authorized Representative) MARK MCCORMICK OFFICE MAR. 10/25/22
(Printed Name and Title of Authorized Representative) (Date) 304-545-2527 364-776-6790
(Phone Number) (Fax Number) TMM OLASERINST: COM
(Finail Address)



Protection Plans

Trimble Protected Premium









Trimble Protected
Premium Protection Plans
Protect You from the
Hazards of Everyday Work
on the Job.

You buy Trimble® Survey hardware because you know you can count on Trimble equipment to get the job done. Your Trimble equipment comes with a factory warranty that is our promise to you that we stand behind our Trimble products. Because we understand that you may want to continue to use your Trimble equipment beyond the factory warranty period, Trimble offers additional coverage with Trimble Protected Premium protection plans. These plans include Accidental Damage on select hardware, and FIVE YEARS of software and firmware coverage for eligible receivers and controllers!

No-Worry Protection For Product Failures

The new Trimble Protected Premium is a multiyear plan that supplements the factory warranty to provide you with FIVE years of protection against product failure, environmental damage, wear and tear, protection from surges in Trimble power supplies, drops, falls, liquid spills, broken screens or similar types of accidents. No matter whether you need a warranty-type repair, your instrument broke as the result of an accident or you just want to buy software coverage once and then be worry-free for five years, Trimble has you covered!

Has this happened to you?

- You accidentally dropped your data collector and its screen cracked. If you had Trimble Protected Premium you wouldn't have to worry.
- You tripped while using your Trimble receiver and cracked its housing. If you had Trimble Protected Premium you could be assured that the unexpected wouldn't affect the rest of your project.
- Your tablet was sitting on your desk at work and one
 of your coworkers spilled hot coffee on the tablet and
 didn't know it! If you had Trimble Protected Premium
 with Accicidental Damage you would know that Trimble
 Protected is there for you.
- Your employee backs up your truck and doesn't see your total station and tripod behind him and the total station falls to the ground. Trimble Protected Premium will be there to help!

Benefits

- Trimble Protected Premium is the only plan designed specifically for buyers of new Trimble Survey hardware; it enhances and sustains your entire ownership experience with worry-free coverage
- This five year protection plan costs less than buying a new instrument if it needs to be replaced; locks in tomorrow's repair and replacement costs at today's prices
- Our Trimble Protected Premium coverage entitles you to a new or like-new piece of equipment with comparable features if yours can't be fixed, or if it simply makes more sense to replace it
- Trimble Access software comes with your Trimble Protected Premium protection plan for receivers and controllers. Software protection plans keep your data workflow set running at the highest performance level possible
- It's backed by Trimble Inc. which has earned the reputation of taking care of their customers
- Your protection plan ensures that you pay no deductible and no out of pocket fees for parts and labor on covered repairs or replacement.
 You keep your cash in your business instead of fixing your equipment
- Having a current Trimble Protected Premium protection plan helps you receive the latest capabilities when using your receiver or controller with your Trimble Access software
- Trimble Protected Premium keeps you running, minimizes unnecessary downtime and improves your overall efficiency

Trimble Protected Premium makes good business sense and is an excellent way to protect your cash flow and minimize the risk of doing business!

Trimble Protected Premium is available on specific models of data collectors, total stations & GNSS receivers.

SEE THE NEXT PAGE FOR DETAILS.



Dropped Device Damage



Cracked Screen Damage



Fall Damage



Spill Damage

*Complete Trimble Protected Plus protection plan terms and conditions can be found online at:



Geospatial - Survey -Hardware/Software/Firmware



Trimble Protected Premium

Five FULL Years of Coverage

Available for purchase only at the product point of sale, Trimble Protected Premium coverage begins immediately and runs concurrently with the factory warranty and throughout the protection plan period. Trimble will either repair the instrument OR replace the instrument with a new or refurbished instrument if the unexpected should happen.

Additionally, Trimble Protected Premium provides FIVE YEARS of firmware and Trimble Access software for eligible receivers and controllers!

Trimble Protected Premium Coverage Plan protects a full five years no matter how long your Factory Warranty is that's being Trimble Protected						
1 Year Factory Warranty includes Accidental Damage (Year 1)	Trimble Protected Premium includes Accidental Damage (Year 2)	Trimble Protected Premium includes Accidental Damage (Year 3)	Trimble Protected Premium includes Accidental Damage (Year 4)	Trimble Protected Premium includes Accidental Damag (Year 5)		
Year Factory Warranty includes Accidental Damage (Year 1)	2 Year Factory Warranty includes Accidental Damage (Year 2)	Trimble Protected Premium includes Accidental Damage (Year 3) **	Trimble Protected Premium includes Accidental Damage (Year 4) **	Trimble Protected Premiun includes Accidental Damag (Year 5) **		
3 Year Factory Warranty includes Accidental Damage (Year 1)	3 Year Factory Warranty includes Accidental Damage (Year 2)	3 Year Factory Warranty includes Accidental Damage (Year 3)	Trimble Protected Premium includes Accidental Damage (Year 4)	Trimble Protected Premium includes Accidental Damag (Year 5)		

Hardware/Firmware/Software

Trimble Protected Premium is available on all the following instruments. With the data collectors and receivers plan, Trimble Protected Premium also includes the firmware and software coverage.

Category	Product Name
Data Collectors & Tablets	TSC7 ₂ TSC5, TCU5, T7, T100, TDC600, TDC600v2
GPS/GNSS Receivers	R2, R12, R12i
AutoLock Total Stations	S5, S5 Ti-M, S7, S9
Robotic Total Stations	S5, S7, S9

Important Information

- If the instrument cannot be repaired it will be replaced one time. After one replacement, the hardware protection plan ends, and the user can transfer the Trimble Access software to a new instrument. The software portion of the plan continues to the expiration of the protection plan
- Replaced instruments come with a factory warranty; a Trimble Protected Premium plan can be repurchased to continue coverage
- Abuse is not covered by the plan
- Instruments with cosmetic damage like dings, dents, scratches, etc. that function normally not covered
- Trimble Protected Premium does not cover lost or stolen instruments
- Trimble Protected Premium covers hardware only on eligible total stations.

Contact your Trimble Distributor below for complete details



Precision Laser & Instrument, Inc. 85 11th Street | Ambridge, PA 15003 724-266-1600 | PLI@laserinst.com

North America

Trimble Inc. 10368 Westmoor Drive Westminster CO 80021 USA

+1-720 887-6100

Europe

Trimble Germany GmbH Am Prime Parc 11 65479 Raunheim GERMANY +49-6142-2100-0 Phone

+49-6142-2100-140 Fax

Asia-Pacific

Trimble Navigation Singapore PTE Limited 3 HarbourFront Place #13-02 HarbourFront Tower Two Singapore 099254 SINGAPORE +65-6871-5878 Phone +65-6871-5879 Fax



Premium Plan for Geospatial

Addendum to Datasheet



Included with Your 5 years of Accidental Damage Coverage

Coverage Details

- ► Trimble Protected Premium is the only protection plan designed specifically for buyers of new Trimble Survey hardware; it enhances and sustains your entire ownership experience with worry-free coverage for five years after date of purchase.
- ► The Premium protection plan has all of the benefits of a Plus plan, including the added value of **accidental damage coverage**, starting on the date of purchase and covering your equipment for five years.
- Premium plan coverage is available for eligible Trimble Geospatial Survey equipment.
- This five-year protection plan costs less than buying new equipment if it needs to be replaced; locking in tomorrow's repair and replacement costs at today's prices.
- Your protection plan ensures that you pay no deductible and no out of pocket fees for parts and labor on covered repairs or replacement. You keep your cash in your business instead of fixing your equipment.

Important Info

For more details on Trimble Protected Premium Plans for Geospatial, see the Plan datasheet.

- ▶ If the instrument cannot be repaired it will be replaced one time. After one replacement, the hardware protection plan ends, and the user can transfer the Trimble Access software to a new instrument. The software portion of the plan continues to the expiration of the protection plan.
- Replaced instruments come with a factory warranty; a Trimble Protected Premium plan can be repurchased to continue coverage.
- Abuse is not covered by the plan.
- Instruments with cosmetic damage like dings, dents, scratches, etc. that function normally not covered.
- Trimble Protected Premium does not cover lost or stolen instruments.
- Trimble Protected Premium covers hardware only on eligible total stations.

Trimble Protected
Premium keeps you
running, minimizes
unnecessary downtime
and improves your
overall efficiency.

Contact your Trimble Distributor below for complete details



Precision Laser & Instrument, Inc. 85 11th Street | Ambridge, PA 15003 724-266-1600 | PLI@laserinst.com

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North America

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+1-720 887-6100

Europe

Trimble Germany GmbH Am Prime Parc 11 65479 Raunheim GERMANY +49-6142-2100-0 Phone +49-6142-2100-140 Fax

Asia-Pacific

Trimble Navigation
Singapore PTE Limited
3 HarbourFront Place
#13-02 HarbourFront Tower Two
Singapore 099254
SINGAPORE
+65-6871-5878 Phone
+65-6871-5879 Fax





Addendum to Datasheet

Features & Benefits



Trimble Protected Premium (US & Canada Only)

Features

Trimble Protected Premium: Multi-year premium coverage plan with FIVE YEARS of coverage on select hardware for drops, falls, liquid spills, broken screens and similar types of damage resulting from an accident. Included in the plan is FIVE YEARS of software and firmware for eligible receivers and collectors.

Premium plans are are available on Trimble Geospatial: Controllers, Tablets, GNSS Receivers, Total Stations, GNSS Firmware, Office Software.

		Included with Trimble Protected Premium Plan		Trimble	ided with e Protected us Plan	i	Included in Product Factory Warranty	
		Survey	Survey	3D	MGIS	Monitoring		
Program	Five (5) Years of Coverage starting at date of purchase^ Plus Plan Coverage Renewable Annually	✓	√ √ √	∀ ∀ ∀ ∀	∀ ∀ ∀	✓ ✓ ✓ ✓	not available not available not available	
Entitlements	Defects in Materials & Workmanship Parts & Labor Reimbursement Transferable Ownership Wear & Tear Protection Environmental Protection Surge Protection Preventive Maintenance^^ Accidental Damage	**************************************	* * * * * * * * * * * * * * * * * * *	*****	* * * * * * * * * * * * * * * * * * *	* * * * * * * * * * * * * * * * * * *	not covered not covered not covered not covered not covered not covered	
Configuration	Hardware-only Software-only Bundles Systems	*	√	V	∀	* *		^Trimble Protected provides additional p
Hardware Pricing	In-Coverage Out-of-Coverage (Reinstatement)	√	∀	√	√	∀ ∀		coverage during the Warrany period, in a the product Factory
Software Pricing	In-Coverage Out-of-Coverage (Reinstatement)	√	√	∀	✓	√ ✓		^^Preventive mainton includes annual adjuict and calibration for S SX12.

Benefits

- Our Trimble Protected Premium coverage entitles you to a new or like-new piece of equipment with comparable features if yours can't be fixed, or if it simply makes more sense to replace it.
- Trimble Access software comes with your Trimble Protected Premium protection plan for receivers and controllers. Software protection plans keep your data workflow set running at the highest performance level possible.
- It's backed by Trimble Inc. which has earned the reputation of taking care of their customers.
- Having a current Trimble Protected Premium protection plan helps you receive the latest capabilities when using your receiver or controller with your Trimble Access software.
- ► Trimble Protected Premium keeps you running, minimizes unnecessary downtime and improves your overall efficiency.

Trimble Protected Premium makes good business sense and is an excellent way to protect your cash flow and minimize the risk of doing business!

Trimble Protected Premium is available on specific models of data collectors, total stations & GNSS receivers.

See Trimble Protected Premium Plan datasheet for details





Why Buy from Precision Laser & Instrument, Inc.?

At Precision Laser & Instrument, Inc., we're committed to providing the highest quality products, service and support to our clients.

Additionally, we offer:









Sales

- ▶ Trimble Authorized Distribution Partner
- ► Top-quality laser, optical and positioning equipment
- Equipment accessories and field supplies
- ► A complete online store through our e-commerce website
- ► Inventory of both new and pre-owned equipment
- Charged, configured and tested before delivery

Service

- ► Authorized Warranty Center, Preferred Service Provider
- ► 150+ Years of combined service experience
- ► Annually trained and certified service technicians
- ► Certificates of calibration available
- Equivalent loaner instruments for warranty repairs
- ► Half-price equivalent rentals during service (non-warranty)
- Local pickup and delivery

Rentals

- Monthly, weekly and daily rates
- ► All necessary accessories & additional accessories available
- Rent-to-purchase (Credit Option)*
- Available data processing
- Local pickup and delivery
- > Available training and technical support
- *100% Rental credit applied to purchases made within first 30 days of rental

Training & Support

- ► Trimble Certified Trainers and training courses
- Scheduled or custom by time, topic and location
- ▶ PDH/CEU Certificates available
- ► Industry-specific support representatives
- ► Online support library for common problems
- In-person, online and phone assistance









Pittsburgh, PA (HQ) | 85 11th Street | Ambridge, PA 15003 | Ph: 724.266.1600 | Fax: 724.266.8161

Columbus, OH

372 Morrison Rd., Ste. D Columbus, OH 43213 Ph: 614.759.1000 Fax: 614.759.7059 Cincinnati, OH

820-B Lebanon St. Monroe, OH 45050 Ph: 513.539.0022 Fax: 513.539.0033 Akron, OH

920 Killian Rd., Ste. C Akron, OH 44312 Ph: 330.633.4900 Fax: 330.633.4999 Toledo, OH

3637 Briarfield Blvd. Maumee, OH 43537 Ph: 419.243.7271 Charleston, WV

504 Old Goff Mtn. Rd. Cross Lanes, WV 25313 Ph: 304.776.1831 Bridgeport, WV

98 Thompson Drive Bridgeport, WV 26330 Ph: 304.933.3036 Fax: 304.933.3584



About Us:

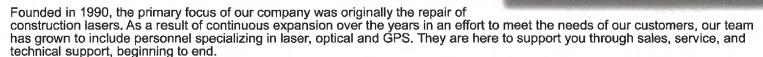
A Dedicated Business Partner & One-Stop Shop

Establishing a reputation for excellence doesn't just come from being in business for many years, nor does it come from knowing the industry. It comes from seeing and recognizing the world through the eyes of your customers.

Most importantly, it comes from getting the job done right the first time, every time.

That's how we've built our reputation for excellence here at Precision Laser & Instrument, Inc., and it has become an industry standard.

A combined effort that includes attention to detail and commitment to quality are what provide the driving forces behind Precision Laser & Instrument, Inc.'s veteran staff, resulting in our ability to tackle all of your construction, surveying, GIS and engineering needs!





Rod Creese (Partner), Rob Barth (Partner), Mark Maximovich (VP of Operations & Finance)

Our Purpose

"We will provide sales, rentals, service and "concept to completion support" of the highest quality laser, optical and GPS equipment and related technologies through strong, long-term relationships with our customers."

Our Role

"We are trusted partners in your business, committed to providing the expertise and domain knowledge to meet your full range of equipment needs long after the initial sale."

Our Promise

"We will go beyond selling a product to offer a complete, customized solution, ensuring maximum return on vour equipment investment and ultimate business success."

Robert J. Barth I Partner

Robert Q. Barch

Rod Creese | Partner

Our Partners



Pittsburgh, PA (HQ) | 85 11th Street | Ambridge, PA 15003 | Ph: 724.266.1600 | Fax: 724.266.8161

372 Morrison Rd., Ste. D Columbus, OH 43213 Ph: 614.759.1000 Fax: 614.759.7059

Columbus, OH

Fax: 513.539.0033

Fax: 330.633.4999

Ph: 419.243.7271 Fax: 419.243.6418 Cross Lanes, WV 25313 Fax: 304.776.6790

98 Thompson Drive Bridgeport, WV 26330 Fax: 304.933.3584

Bridgeport, WV