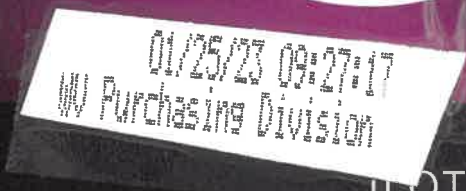


The logo consists of the letters 'S' and 'G' in a large, white, bold, sans-serif font. The 'S' and 'G' are connected at the bottom. The background is a dark blue gradient with a subtle light effect.A white rectangular stamp with black text, tilted slightly. The text reads '01/25/23 09:27:17' on the top line and 'WV Purchasing Division' on the bottom line. The stamp is placed over the 'SG' logo.

LOTTERY SYSTEM

**SUBMITTED TO THE**

## **West Virginia Lottery**

Toby L. Welch, Buyer  
Department of Administration, Purchasing Division  
2019 Washington Street East  
Charleston, West Virginia 25305-0130  
Fax: 304-558-3970



**SUBMITTED BY**

## **Scientific Games, LLC**

1500 Bluegrass Lakes Parkway, Alpharetta, Georgia 30004

**CONTACT PERSON**

**Steve Beason**

**President, Digital and Sports Betting**

**Tel: 770-664-3891/Fax: 678-393-3477/Email: [steve.beason@scientificgames.com](mailto:steve.beason@scientificgames.com)**

**COST PROPOSAL**

CRFP LOT2300000001

January 26, 2023



January 26, 2023

Toby Welch  
West Virginia Lottery  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Charleston, West Virginia 25305-0130

Dear Mr. Welch,

Scientific Games is pleased to submit our cost proposal in response to the West Virginia Lottery's Request for Proposals for iLottery Turnkey Solution, Solicitation No. CRFP 0705 LOT 2300000001.

Thank you for the opportunity to present our response to the West Virginia Lottery. The person authorized by Scientific Games to address matters related to this RFP is Steve Beason, President, Digital & Sports Betting. He can be reached by phone at (404) 580-5311 or by email at [steve.beason@scientificgames.com](mailto:steve.beason@scientificgames.com).

As an officer of Scientific Games, I am authorized to contractually bind Scientific Games with regard to the RFP. Thank you for the opportunity to present our proposal. We are available at any time to answer your questions or provide additional information you may require to make an informed decision.

Sincerely,

A handwritten signature in blue ink that reads 'Patrick J. McHugh'.

Patrick J. McHugh  
Chief Executive Officer  
Email: [patrick.mchugh@scientificgames.com](mailto:patrick.mchugh@scientificgames.com)  
Phone: (678) 624-4057

**EXHIBIT A : COST PROPOSAL**

**A. Base System Pricing**

Vendors are required to submit the Base System Pricing as a percentage of **Gross Sales**:

9.64%