



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 2

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1180184

Procurement Type: Central Purchase Order

Vendor ID:

Legal Name: ALPHA TECHNOLOGIES INC

Alias/DBA:

Total Bid: \$387,226.64

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0511

SO Doc ID: MIS2300000002

Published Date: 3/9/23

Close Date: 3/28/23

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1180184
Solicitation Description: NETWORKING EQUIPMENT
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2023-03-28 13:30	SR 0511 ESR03212300000004469	1

VENDOR
 000000210569
 ALPHA TECHNOLOGIES INC

Solicitation Number: CRFQ 0511 MIS2300000002
Total Bid: 387226.6400000000139698386192 **Response Date:** 2023-03-21 **Response Time:** 13:34:19
Comments:

FOR INFORMATION CONTACT THE BUYER

Crystal G Husted
 (304) 558-2402
 crystal.g.husted@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Extreme Networks Products 24 Port Fiber Network Switch	2.00000	EA	6985.600000	13971.20

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments: Estimated shipping date can be provided at time of ordering.

Extended Description:

Extreme Networks Products 24 Port Fiber Network Switch (Model 5520-24X), or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Extreme Networks Network Switch 5420F-16MW-32P-4XE	8.00000	EA	6077.500000	48620.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments: Estimated shipping date can be provided at time of ordering.

Extended Description:

Extreme Networks Products 48 Port PoE Multi-Gig Network Switch (Model 5420F-16MW-32P-4XE), or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Extreme Networks Products 48 Port 5420F-48P-4XE	53.00000	EA	4458.820000	236317.46

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments: Estimated shipping date can be provided at time of ordering.

Extended Description:

Extreme Networks Products 48 Port PoE Network Switch (Model 5420F-48P-4XE), or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Extreme Power Cord, 15A, USA, NEMA 5-15, IEC320-C15	63.00000	EA	12.640000	796.32

Comm Code	Manufacturer	Specification	Model #
26121636			

Commodity Line Comments: Estimated shipping date can be provided at time of ordering.

Extended Description:

Extreme Power Cord, 15A, USA, NEMA 5-15, IEC320-C15, (Item # 10099) or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Extreme 10 Gigabit Ethernet SFP+ passive cable assembly	61.00000	EA	76.660000	4676.26

Comm Code	Manufacturer	Specification	Model #
26121666			

Commodity Line Comments: Estimated shipping date can be provided at time of ordering.

Extended Description:

Extreme 10 Gigabit Ethernet SFP+ passive cable assembly, (Item # 10304), (For stacking 5420F), or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Extreme 40GB QSFP+ Cable	1.00000	EA	295.680000	295.68

Comm Code	Manufacturer	Specification	Model #
26121666			

Commodity Line Comments: Estimated shipping date can be provided at time of ordering.

Extended Description:

Extreme 40GB QSFP+ Cable, (Item #10313) (for stacking 5520), or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Extreme 10 Gigabit Ethernet SFP+ Transceiver	48.00000	EA	691.610000	33197.28

Comm Code	Manufacturer	Specification	Model #
43201553			

Commodity Line Comments: Estimated shipping date can be provided at time of ordering.

Extended Description:

Extreme 10 Gigabit Ethernet SFP+ Transceiver (Item # 10301), or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Extreme Wireless AP305C Wi-Fi6 2x2 Access Points	80.00000	EA	298.630000	23890.40

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments: Estimated shipping date can be provided at time of ordering.

Extended Description:

Extreme Networks Extreme Wireless AP305C Wi-Fi6 2x2 Access Point, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Extreme Cloud Hive AP License	80.00000	EA	92.810000	7424.80

Comm Code	Manufacturer	Specification	Model #
43230000			

Commodity Line Comments: Estimated shipping date can be provided at time of ordering.

Extended Description:

Extreme Cloud Hive AP License

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Aerohive EW TAX OS AP305C-FCC	80.00000	EA	22.500000	1800.00

Comm Code	Manufacturer	Specification	Model #
81111811			

Commodity Line Comments: Estimated shipping date can be provided at time of ordering.

Extended Description:

Aerohive EW TAX OS AP305C-FCC

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	APC Smart-UPS SMT3000C	2.00000	EA	1453.390000	2906.78

Comm Code	Manufacturer	Specification	Model #
39121011			

Commodity Line Comments: Estimated shipping date can be provided at time of ordering.**Extended Description:**

APC Smart-UPS SMT3000C or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	APC Smart-UPS SMT2200C	13.00000	EA	1025.420000	13330.46

Comm Code	Manufacturer	Specification	Model #
39121011			

Commodity Line Comments: Estimated shipping date can be provided at time of ordering.**Extended Description:**

APC Smart-UPS SMT2200C or equal.



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Info Technology

Proc Folder: 1180184			Reason for Modification:
Doc Description: NETWORKING EQUIPMENT			
Proc Type: Central Purchase Order			
Date Issued	Solicitation Closes	Solicitation No	Version
2023-03-09	2023-03-28 13:30	CRFQ 0511 MIS2300000002	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: 210569
Vendor Name : Alpha Technologies, Inc.
Address : 4003 Outlook Drive, Hurricane WV 25526
Street :
City :
State : **Country :** **Zip :**
Principal Contact : James Stewart / Andi Myers
Vendor Contact Phone: 304-721-8992 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead
 (304) 558-2402
 crystal.g.hustead@wv.gov

Vendor Signature X *Andrea Myers*

FEIN# 55-0774279

DATE 03-21-2023

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DEPARTMENT OF HEALTH AND HUMAN RESOURCES (DHHR), OFFICE OF MANAGEMENT INFORMATION SERVICES (OMIS), IS SOLICITING BIDS TO ESTABLISH A CONTRACT FOR THE ONE-TIME PURCHASE OF NETWORKING EQUIPMENT TO INCLUDE NETWORK SWITCHES, WIRELESS ACCESS POINTS, AND UNINTERRUPTIBLE POWER SUPPLIES TO PROVIDE AN UPGRADE NETWORK FOR THE WV DHHR'S DIAMOND BUILDING PER THE ATTACHED DOCUMENTS.

QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Extreme Networks Products 24 Port Fiber Network Switch	2.00000	EA	\$6,985.60	\$13,971.20

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description:

Extreme Networks Products 24 Port Fiber Network Switch (Model 5520-24X), or equal

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Extreme Networks Network Switch 5420F-16MW-32P-4XE	8.00000	EA	\$6,077.50	\$48,620.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description:

Extreme Networks Products 48 Port PoE Multi-Gig Network Switch (Model 5420F-16MW-32P-4XE), or equal

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Extreme Networks Products 48 Port 5420F-48P-4XE	53.00000	EA	\$4,458.82	\$236,317.46

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description:

Extreme Networks Products 48 Port PoE Network Switch (Model 5420F-48P-4XE), or equal

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Extreme Power Cord, 15A, USA, NEMA 5-15, IEC320-C15	63.00000	EA	\$12.64	\$796.32

Comm Code	Manufacturer	Specification	Model #
26121636			

Extended Description:

Extreme Power Cord, 15A, USA, NEMA 5-15, IEC320-C15, (Item # 10099) or equal

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Extreme 10 Gigabit Ethernet SFP+ passive cable assembly	61.00000	EA	\$76.66	\$4,676.26

Comm Code	Manufacturer	Specification	Model #
26121666			

Extended Description:

Extreme 10 Gigabit Ethernet SFP+ passive cable assembly, (Item # 10304), (For stacking 5420F), or equal.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Extreme 40GB QSFP+ Cable	1.00000	EA	\$295.68	\$295.68

Comm Code	Manufacturer	Specification	Model #
26121666			

Extended Description:

Extreme 40GB QSFP+ Cable, (Item #10313) (for stacking 5520), or equal

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Extreme 10 Gigabit Ethernet SFP+ Transceiver	48.00000	EA	\$691.61	\$33,197.28

Comm Code	Manufacturer	Specification	Model #
43201553			

Extended Description:
Extreme 10 Gigabit Ethernet SFP+ Transceiver (Item # 10301), or equal

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Extreme Wireless AP305C Wi-Fi6 2x2 Access Points	80.00000	EA	\$298.63	\$23,890.40

Comm Code	Manufacturer	Specification	Model #
43222640			

Extended Description:
Extreme Networks Extreme Wireless AP305C Wi-Fi6 2x2 Access Point, or equal

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Extreme Cloud Hive AP License	80.00000	EA	\$92.81	\$7,424.80

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description:
Extreme Cloud Hive AP License

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Aerohive EW TAX OS AP305C-FCC	80.00000	EA	\$22.50	\$1,800.00

Comm Code	Manufacturer	Specification	Model #
81111811			

Extended Description:
Aerohive EW TAX OS AP305C-FCC

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	APC Smart-UPS SMT3000C	2.00000	EA	\$1,453.39	\$2,906.78

Comm Code	Manufacturer	Specification	Model #
39121011			

Extended Description:
APC Smart-UPS SMT3000C or equal.

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	APC Smart-UPS SMT2200C	13.00000	EA	\$1,025.42	\$13,330.46

Comm Code	Manufacturer	Specification	Model #
39121011			

Extended Description:
APC Smart-UPS SMT2200C or equal.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	TECHNICAL QUESTION DEADLINE	2023-03-16

	Document Phase	Document Description	Page
MIS2300000002	Final	NETWORKING EQUIPMENT	8

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Andrea Myers Sales Enablement Manager

(Address) 4003 Outlook Drive, Hurricane, WV 25526

(Phone Number) / (Fax Number) 304-201-7485 / 304-201-2610

(Email address) amyers@alpha-tech.us

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Alpha Technologies, Inc.

(Company)

Andrea Myers

(Signature of Authorized Representative)

Andi Myers, Sales Enablement Manager / James Stewart, Sales Solutions Executive

(Printed Name and Title of Authorized Representative) (Date)

304-201-7485 / 304-201-2610

(Phone Number) (Fax Number)

amyers@alpha-tech.us / jstewart@alpha-tech.us

(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ MIS2300000002

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Alpha Technologies, Inc.

Company

Andrea Myers

Authorized Signature

03-21-2023

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

State of West Virginia

Vendor Name:

By: _____

By: Andrea Myers

Printed Name: _____

Printed Name: Andi Myers

Title: _____

Title: Sales Enablement Manager

Date: _____

Date: 03-21-2023