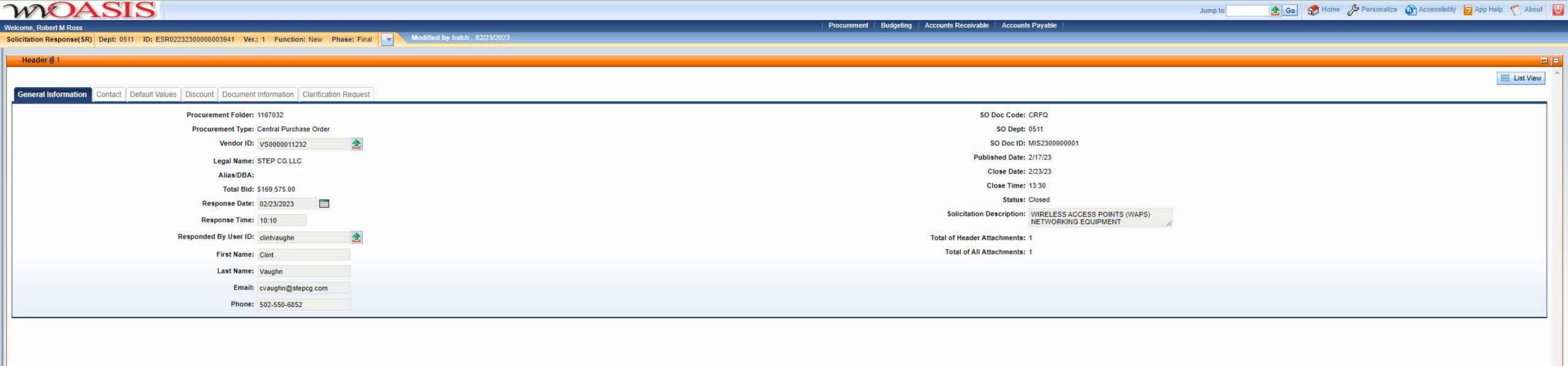
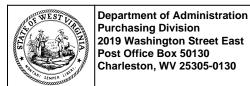


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder: 1167032

Solicitation Description: WIRELESS ACCESS POINTS (WAPS) NETWORKING EQUIPMENT

Proc Type: Central Purchase Order

 Solicitation Closes
 Solicitation Response
 Version

 2023-02-23 13:30
 SR 0511 ESR02232300000003941
 1

VENDOR

VS0000011232 STEP CG LLC

Solicitation Number: CRFQ 0511 MIS2300000001

Total Bid: 169575 **Response Date:** 2023-02-23 **Response Time:** 10:10:51

Comments:

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead (304) 558-2402 crystal.g.hustead@wv.gov

Vendor Signature X

DATE

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 Feb 23, 2023
 Page: 1
 FORM ID: WV-PRC-SR-001 2020/05

FEIN#

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	ExtremeWireless AP305C Wi-Fi6 2x2 Access	238.00000	EA	315.000000	74970.00
	Points		, - , ,	0.0.00000	

Comm Code	Manufacturer	Specification	Model #	
43222640				

Commodity Line Comments: Standard Delivery is within 30 Days, that could be effected due to current supply chain conditions.

Extended Description:

Extreme Networks ExtremeWireless AP305C Wi-Fi6 2x2 Access Points, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Extreme Networks EW TAC & OS AP305C, part number 97000-AP305	238.0000	00 EA	22.500000	5355.00

Comm Code	Manufacturer	Specification	Model #	
81111811				

Commodity Line Comments: Maintenance will activate when the access points ship.

Extended Description:

Extreme Networks EW TAC & OS AP305C, part number 97000-AP305C-FCC Technical Support Service, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Extreme Cloud IQ Pilot SaaS Subscription & EW SaaS Support	238.0000	0 EA	375.000000	89250.00

Comm Code	Manufacturer	Specification	Model #	
43230000				

Commodity Line Comments: ExtremeCloud IQ licensing will be delivered at the same time as the 305C access points.

Extended Description:

Extreme Cloud IQ Pilot SaaS Subscription & EW SaaS Support (MP# XIQ-PIL-S-C-EW- 5YR), for each wireless access point, AP305C FCC, for a term of five (5) years, or equal.

Date Printed: Feb 23, 2023 Page: 2 FORM ID: WV-PRC-SR-001 2020/05



STEP CG, LLC

50 E. Rivercenter Bldg, Suite 900 Covington, KY 41011 Quote

Quote Date: Feb 23, 2023 Valid Till: Quote Number : Q-23143

BILL TO:

State of West Virginia 1900 Kanawha Blvd Charleston, WV 25305 SHIP TO:

State of West Virginia 1900 Kanawha Blvd Charleston, WV 25305

	Contact Name:	Quote Stage: Bud	getary		
S.No.	Product Details	Qty	List Price	Discount	Total
1.	Extreme AP305C-FCC	238	\$ 709.00	\$ 93,772.00	\$ 74,970.00
	ExtremeCloud IQ Indoor WiFi 6 AP 2x2 radios with Dual 5GHz and 1x1G port. Integrated light/power sensors BLE/Zigbee. AI/ML green mode. Internal antennas. Includes Connect. Domain US	SbE			
2.	Extreme 97000-AP305C-1-FCC	238	\$ 25.00	\$ 595.00	\$ 5,355.00
	EW TAC OS AP305C-1-FCC				
3.	Extreme XIQ-PIL-S-C-EW-5	238	\$ 750.00	\$ 89,250.00	\$ 89,250.00
	${\sf ExtremeCloud}$ IQ Pilot SaaS Subscription and EW SaaS Support for one device (1 year)	(1)			
				Sub Total	\$ 169,575.00
				Tax	\$ 0.00
				Grand Total	\$ 169,575.00

Terms and Conditions

NOTICE: Due to the ongoing supply chain shortage, your order may be delayed due to availability. All orders placed will normally ship when entire order is in-stock, instead of partial shipments as inventory becomes available.

If you chose to allow partial shipments and invoicing, your order will ship and invoice as supply becomes available and may speed up the total order fulfillment. If you would like to have your order partially shipped, please notify your sales rep for an authorization form.

Shipping and state/local sales tax may apply.