



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 4

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 1220606

Procurement Type: Central Master Agreement

Vendor ID:

Legal Name: SUNFLOWER LAB LLC

Alias/DBA:

Total Bid: \$118,905.23

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0511

SO Doc ID: BFA2300000001

Published Date: 6/8/23

Close Date: 6/28/23

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 4

Total of All Attachments: 4



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1220606
Solicitation Description: FUJITSU FI-8170 SCANNER OR EQUAL
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2023-06-28 13:30	SR 0511 ESR06282300000006681	1

VENDOR
 VS0000037604
 SUNFLOWER LAB LLC

Solicitation Number: CRFQ 0511 BFA2300000001
Total Bid: 118905.2299999999959254637360 **Response Date:** 2023-06-28 **Response Time:** 12:16:37

Comments: Terms and Conditions:
 1) Quote valid until OEM has price change.
 2) Shipping cost NOT included.
 3) This is only for supply of products.
 4) No on-site services are included in the above price.
 5) Taxes are not included in the above prices.
 6) Installation and configuration are not included.
 7) The warranty support will be provided directly by OEM according to their terms and conditions.
 8) Payment terms NET 30 days.
 9) Samples are not included in the above price.
 10) The products that are having value of \$0.00 are included with other main hardware parts.

FOR INFORMATION CONTACT THE BUYER
 Crystal G Hustead
 (304) 558-2402
 crystal.g.hustead@wv.gov

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Vendor Signature X	FEIN#	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Fujitsu FI-8170 Scanner or Equal	125.00000	EA	951.241800	118905.23

Comm Code	Manufacturer	Specification	Model #
43211711			

Commodity Line Comments:

Extended Description:

3.1.1 Fujitsu FI-8170 Scanner or Equal



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Office Equip.

Proc Folder: 1220606
Doc Description: FUJITSU FI-8170 SCANNER OR EQUAL
Proc Type: Central Master Agreement

Reason for Modification:

Date Issued	Solicitation Closes	Solicitation No	Version
2023-06-07	2023-06-28 13:30	CRFQ 0511 BFA2300000001	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code:
Vendor Name : Sunflower Lab LLC
Address : 3974 Brown Park Dr
Street : Suite G
City : Hilliard
State : Ohio **Country :** USA **Zip :** 43026
Principal Contact : Bhumi Patel
Vendor Contact Phone: 614-664-7674 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead
 (304) 558-2402
 crystal.g.hustead@wv.gov

Vendor Signature X

FEIN# 274011645

DATE 6/28/2023

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

THE STATE OF WEST VIRGINIA FOR THE AGENCY, WEST VIRGINIA DEPARTMENT OF HEALTH AND HUMAN RESOURCES, IS SOLICITING BIDS TO ESTABLISH AN OPEN-END CONTRACT FOR FUJITSU FI-8170 SCANNER OR EQUAL PER THE ATTACHED DOCUMENTS.

QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS

INVOICE TO		SHIP TO	
HEALTH AND HUMAN RESOURCES BCF - COMMISSIONER'S OFFICE 350 CAPITOL ST, RM 730 CHARLESTON WV US		HEALTH AND HUMAN RESOURCES BCF - COMMISSIONERS OFFICE 350 CAPITOL ST, RM 730 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Fujitsu FI-8170 Scanner or Equal	125.00000	EA	\$951.24	\$118,905.23

Comm Code	Manufacturer	Specification	Model #
43211711	FUJITSU COMPUTER	FUJITSU FI-8170 IMAGE SCANNER COL SHTFEDSCAN 70PPM USB DUPLEX REPLACES FI-7160 (PA03670-B085)	PA03810-B055

Extended Description:
3.1.1 Fujitsu FI-8170 Scanner or Equal

SCHEDULE OF EVENTS

Line	Event	Event Date
1	VENDOR QUESTION DEADLINE	2023-06-14

	Document Phase	Document Description	Page
BFA2300000001	Final	FUJITSU FI-8170 SCANNER OR EQUAL	3

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ BFA2300000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received: NA
(Check the box next to each addendum received)

- | | |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Sunflower Lab LLC
Company


Authorized Signature

6/28/2023
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Cover Letter

State of West Virginia
PURCHASING DIVISION
2019 WASHINGTON ST EAST
CHARLESTON, WV, 25305.

Dear Crystal,

Thank you for your interest in Sunflower Lab LLC and for the opportunity to participate in RFB: Fujitsu FI-8170 Scanner or Equal-CRFQ-0511-BFA2300000001-1. Sunflower values your business and we are committed to continuing the level of service and support that customers have come to know and expect from Sunflower.

Sunflower Lab provides the highest level of customer support and service to all our customers. Under our Quality Management System, State of West Virginia is assured that our solution delivers the services that you need when you need them. We have a wide array of solutions to offer, and we look forward to building a program that meets your organizational requirements.

Sunflower Lab has a proven record of success with customers of similar size and nature. Leveraging our broad range of authorizations and manufacturer relationships Sunflower Lab is uniquely qualified to support all requirements contained in this RFP and offer a "one stop shop" for your IT Procurement. Our proposal provides a streamlined and efficient managed program which we expect will help you to ultimately cost savings.

We appreciate the opportunity to participate in this evaluation. If you require additional information, please contact our CEO Ronak Patel at 614-664-7674 or information@thesunflowerlab.com Thank you in advance for your consideration and we look forward to hearing from you.

Sincerely,

Ronak Patel (CEO)
614-664-7674
information@thesunflowerlab.com

Sunflower Lab LLC
3974 Brown Park Dr, Suite G
Hilliard, OH 43026

Price Proposal

To,
 State of West Virginia
 Bid Name: Fujitsu FI-8170 Scanner or Equal
 Bid No: CRFQ-0511-BFA2300000001-1
 Date: June 28, 2023

Sr	Item Number	Item Type	Description	Quantity	Unit Rate	Extended Rate
1	6619307 PA03810-B055	New	FUJITSU COMPUTER PRODUCTS OF AMERICA, INC : FUJITSU FI-8170 IMAGE SCANNER COL SHTFEDSCAN 70PPM USB DUPLEX REPLACES FI-7160 (PA03670-B085)	125	\$951.24	\$118,905.23
2			Shipping Charges			\$1,350.00
3			Tax			\$11,075.00
TOTAL						\$131,330.23

Terms and Conditions

- Quote valid until OEM has price change.
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- Taxes are not included in the above prices.
- Installation and configuration are not included.
- The warranty support will be provided directly by OEM according to their terms and conditions.
- Payment terms NET 30 days.
- Samples are not included in the above price.
- The products that are having value of \$0.00 are included with other main hardware parts.