

DataRobot Cost Proposal COVER PAGE

Bid Delivery Address and Fax Number:

Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130
Fax: 304-558-3970

September 28, 2022

Vendor Name:	DataRobot
Buyer:	Crystal Husted
Solicitation No.:	CRFP MIS2300000001
BID Opening Date:	September 28, 2022
BID Opening Time:	1:30 PM ET
FAX Number:	304-558-3970

Addendum 4 REVISED_Attachment A Cost Sheet DataRobot Cost Proposal.xlsx

INITIAL 12 MONTH Term

Specification	Category	Description	Price	Months	Hours/Week	Per Unit	Project Length (Months for Evaluation Purpose Only)	Total Number of Projects (Amortization for Evaluation Purpose Only)	Total
4.2.2.1 (includes 4.2.2.1.1 thru 4.2.2.1.4)	TRAINING	Requirement is a 6 day, 8:00 am until 5:00 pm of training materials and delivery of content. Vendor to invoice for the training after delivery of training materials and recording.	Firm Fixed \$13,000						\$13,000
4.2.2.2 (includes 4.2.2.2.1 thru 4.2.2.2.10.3)	DATA REPOSITORY HOSTING FEE	Requirement is a monthly cost to cover hosting, storage, and compute resources meeting the requirements in 4.2.2.2.1 through 4.2.2.2.10.3. Based on DRaaS, the price includes compute and capacity in a secure, compliant repository that will be managed by Team DataRobot. (You also include program management and user onboarding support for initial onboarding and project execution)	Monthly 16,647		12				\$644,240
4.2.2.3 (includes 4.2.2.3.1 thru 4.2.2.3.4)	DATA MODELING TECHNICAL SUPPORT	Requirement is an hourly rate for the services of data scientists providing support as outlined in the RFP. For purposes of cost sheet, maximum total is maximum of 8 hours per project and up to 8 projects concurrently for one year. (80 hours / 62 weeks)	Hourly Rate	7324	8	14	10		\$472,676
4.2.2.4	REQUIRED SOFTWARE	<p>Productive Analytics SW (full licenses) Business Critical, 50 Worker Pack, AutoML/AutoTIG, Unlimited users. \$483,300</p> <p>Additional Modeling Capacity Business Critical, ML Ops Platform, 38 Model Deployments 50 Model Deployments \$108,200</p> <p>Additional Model Deployments Productive Analytics (New only if applicable) Not applicable - See Rows 23 and 24 \$0</p> <p>Third Party SW (if applicable) If third party SW is required to complete all required functionality, define the considerations of the license that follow. Pricing cannot be based on a published price or a quote from a third party distributor. Rights reserved the right to procure SW from other sources that will have costs are required to complete this project cost. Per License (Amortized/Initial) Number of Licenses</p> <p>Third Party SW \$0</p> <p>Third Party SW \$0</p> <p>Third Party SW \$0</p> <p>Third Party SW \$0</p> <p>Third Party SW \$0</p> <p>Third Party SW \$0</p>							\$0
Total									\$1,128,116

OPTION YEAR 1

Specification	Category	Description	Price	Months	Hours/Week	Per Unit	Project Length (Months for Evaluation Purpose Only)	Total Number	Total
4.2.2.1 (includes 4.2.2.1.1 thru 4.2.2.1.4)	TRAINING	Requirement is a 6 day, 8:00 am until 5:00 pm of training materials and delivery of content. Vendor to invoice for the training after delivery of training materials and recording.	Firm Fixed \$13,000						\$13,000
4.2.2.2 (includes 4.2.2.2.1 thru 4.2.2.2.10.3)	DATA REPOSITORY (HOSTING FEE)	Requirement is a monthly cost to cover hosting, storage, and compute resources meeting the requirements in 4.2.2.2.1 through 4.2.2.2.10.3. Based on DRaaS, this price includes compute and capacity in a secure, compliant repository that will be managed by Team DataRobot. This price includes program management and data onboarding support for project onboarding and project execution)	Monthly 16,667		12				\$644,240
4.2.2.3 (includes 4.2.2.3.1 thru 4.2.2.3.4)	DATA MODELING TECHNICAL SUPPORT	Requirement is an hourly rate for the services of data scientists providing support as outlined in the RFP. For purposes of cost sheet, maximum total is maximum of 8 hours per project and up to 8 projects concurrently for one year. (80 hours / 62 weeks)	Hourly Rate	5308	8	14	10		\$472,676
4.2.2.4	REQUIRED SOFTWARE	<p>Productive Analytics SW (full licenses) Business Critical, 50 Worker Pack, AutoML/AutoTIG, Unlimited users. \$483,300</p> <p>Additional Modeling Capacity Business Critical, ML Ops Platform, 38 Model Deployments 28 Model Deployments \$108,200</p> <p>Additional Model Deployments Productive Analytics (New only if applicable) \$0</p>							\$0

Addendum 4 REVISED_Attachment A Cost Sheet DataRobot Cost Proposal.xlsx

Practical analysis (view only if applicable)

Not Applicable - See Rows 23 and 24

If third party SW is required to provide all required functionality, either the procurement of the required SW license. Pricing should be based on a published price or a quote from established distributor. Agency reserves the right to procure SW from other sources but verifiable costs are required to calculate total project cost.

Per License (contractual basis) Number of Licenses

Third Party SW (if applicable)

Third Party SW

Third Party SW

Third Party SW

Third Party SW

60
60
60
60
60

Subtotal \$1,892,411

Year-on-Year Increase relative to year 1 \$99,616

Incorporate an additional 5% year on year increase to account for inflation

Total \$2,092,027

OPTIONAL YEAR 1 Total Software and Services Cost

Option Year 2 Specifications

Category

Description

4.2.2.1 (includes 4.2.2.1.1 thru 4.2.2.1.4)

TRAINING

Requirements is a 5 day, 9am-5pm (not covers all training material and delivery of material, needed to transfer the learning after delivery of training materials and knowledge.

Fixed Cost \$13,000

Project Length in Weeks (Assumption for Duration Purpose Only) Total Number of Programs (Assumption for Duration Purpose Only)

Months

Hours/Week

Per Unit

Total \$13,000

4.2.2.2 (includes 4.2.2.2.1 thru 4.2.2.2.3)

DATA RESPONSIBILITY HOURLING FEE

Requirements is a monthly task to copy training, manuals, and complete responses meeting the requirements in 4.2.2.2.1 through 4.2.2.2.3. Based on O&A, the price includes storage and capacity in a secured, redundant repository that may be required by Tech DataRobot. The price includes project management and data engineering support for project setup and project execution.

Monthly

76,607

12

\$944,284

Additional Storage (For TB) above the required data retention, may be added throughout the life of the contract if the required of the State. The price may also include data as off-site storage on a SaaS server and reduce the storage requirements in the same increments throughout the life of the contract, same throughout the life of the contract.

GPU, provides per unit pricing for incremental increases in the amount of GPUs available for the solution. GPU may be upgraded throughout the life of the contract if the required of the State.

CPU core, provides per unit pricing for incremental increases in the number of cores available for the solution. Cores may be added throughout the life of the contract if the required of the State.

RAM, provides per unit pricing for incremental increases in RAM available for the solution. RAM may be upgraded throughout the life of the contract if the required of the State.

4.2.2.3 (includes 4.2.2.3.1 thru 4.2.2.3.4)

DATA MODELING TECHNICAL SUPPORT

Requirements is an hourly rate for the services of data scientists providing support as outlined in the RFP. For purposes of cost sheet, Hourly Rate is:

Hourly Rate \$336

0

18

10

\$67,716

4.2.3

REQUIRED SOFTWARE

Practical Analysis SW (full access)

Business Critical, 60 Work or Peak Access/Hours, Unlimited Users

Per License Number of Licenses

Cost

Unlimited

\$463,250

Additional Modeling Capacity

Business Critical, 60 Work or Peak Access/Hours, 70 Model Deployments

Per License Number of Licenses

Cost

20 Access Deployments

\$100,000

Additional Model Deployment

Business Critical, all Ops, 6 Model Deployments/Access

Per License Number of Licenses

Cost

6,000

\$0

Practical Analysis (view only if applicable)

Not Applicable - See Row 23 and 24

If third party SW is required to provide all required functionality, either the procurement of the required SW license. Pricing should be based on a published price or a quote from established distributor. Agency reserves the right to procure SW from other sources but verifiable costs are required to calculate total project cost.

Per License (contractual basis) Number of Licenses

Third Party SW (if applicable)

Third Party SW

Third Party SW

Third Party SW

Third Party SW

Third Party SW

60
60
60
60
60

Subtotal \$1,987,211

Year-on-Year Increase relative to year 1 (if year) \$204,646

Incorporate an additional 5% year on year increase to account for inflation

