
Monticola Security

11 Putney St., Charleston, WV 25306

Date: 04/20/2023

11 Putney St
Charleston, WV 25306

04/25/23 12:32:07
WV Purchasing Division

Dear Recipient:

To stay competitive in the Security Guard Business, Monticola has raised its prices to be able to offer a competitive pay rate to our guards.

Our research shows us that the average guard with the experience necessary to fulfill the standards required is paid an hourly rate between \$14.00 to \$19.00 hours.

Offering this pay range will ensure the quality of the guards that are being considered for the position.

Sincerely,



Tim Tucker
Chief Operations Officer

11 Putney St., Charleston, WV 25306
T:(304)595-1500 Fax: (304)595-2500
WWW.Monticolasecurity.COM



EXHIBIT_A PRICING PAGE

CRFQ 0212 SWC2300000014
SECSVS23

REGION I: The Counties of Hancock, Brooke, Ohio, Marshall, Monongalia, Marion, Harrison, Doddridge, Gilmer, Pleasants, Ritchie, Calhoun, Wirt, Wood, Wetzel and Tyler

	Guard Classification	Estimated Hours*	Hourly Rate	Total Amount
1	Limited Assignment Personnel	600	\$ 25.50	\$ 15,300.00
2	Probationary Guard I	20,000	\$ 21.00	\$ 420,000.00
3	Security Guard II	10,000	\$ 22.50	\$ 225,000.00
4	Security Guard III / Shift Supervisor	6,000	\$ 24.00	\$ 144,000.00
5	Sergeant (IV)	2,000	\$ 25.50	\$ 51,000.00
6	Lieutenant (IV)	3,000	\$ 28.50	\$ 85,500.00
TOTAL COST:				\$ 940,800.00

*The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor Name: Monticola Security
Contact Name: Tim Tucker
Phone: 304-595-1500
Fax #: 304-595-2500
Email: Tim@monticolasecurity.com
Years Providing Security Guards: 5

CRFQ 0212 SWC230000014
SECSVS23

REGION II: The Counties of Mason, Cabell, Wayne, Mingo, Logan, Boone, Lincoln, Kanawha, Putnam, Roane, and Jackson

	Guard Classification	Estimated Hours*	Hourly Rate	Total Amount
1	Limited Assignment Personnel	600	\$ 25.50	\$ 15,300.00
2	Probationary Guard I	25,000	\$ 21.00	\$ 525,000.00
3	Security Guard II	15,000	\$ 22.50	\$ 337,500.00
4	Security Guard III / Shift Supervisor	10,000	\$ 24.00	\$ 240,000.00
5	Sergeant (IV)	4,000	\$ 25.50	\$ 102,000.00
6	Lieutenant (IV)	5,000	\$ 28.50	\$ 142,500.00
TOTAL COST:				\$ 1,362,300.00

*The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

1

Vendor Name: Monticola Security
Contact Name: Tim Tucker
Phone: 304-595-1500
Fax #: 304-595-2500
Email: Tim@monticolasecurity.com
Years Providing Security Guards: 5

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REGION III: The Counties of Lewis, Upshur, Randolph, Pendleton, Hardy, Grant, Hampshire, Mineral, Morgan, Berkeley, Jefferson, Tucker, Barbour, Taylor, and Preston

	Guard Classification	Estimated Hours*	Hourly Rate	Total Amount
1	Limited Assignment Personnel	600	\$ 25.50	\$ 15,300.00
2	Probationary Guard I	10,000	\$ 21.00	\$ 210,000.00
3	Security Guard II	8,000	\$ 22.50	\$ 180,000.00
4	Security Guard III / Shift Supervisor	5,000	\$ 24.00	\$ 120,000.00
5	Sergeant (IV)	2,000	\$ 25.50	\$ 51,000.00
6	Lieutenant (IV)	3,000	\$ 28.50	\$ 85,500.00
TOTAL COST:				\$ 661,800.00

*The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor Name: Monticola Security
Contact Name: Tim Tucker
Phone: 304-595-1500
Fax #: 304-595-2500
Email: Tim@monticolasecurity.com
Years Providing Security Guards: 5

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SECSVS23

REGION IV: The Counties of Braxton, Clay, Nicholas, Fayette, Raleigh, Wyoming, McDowell, Mercer, Summers, Greenbrier, Pocahontas, Webster, and Monroe

	Guard Classification	Estimated Hours*	Hourly Rate	Total Amount
1	Limited Assignment Personnel	600	\$ 25.50	\$ 15,300.00
2	Probationary Guard I	12,000	\$ 21.00	\$ 252,000.00
3	Security Guard II	8,000	\$ 22.50	\$ 180,000.00
4	Security Guard III / Shift Supervisor	5,000	\$ 24.00	\$ 120,000.00
5	Sergeant (IV)	2,000	\$ 25.50	\$ 51,000.00
6	Lieutenant (IV)	3,000	\$ 28.50	\$ 85,500.00
TOTAL COST:				\$ 703,800.00

*The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor Name: Monticola Security
Contact Name: Tim Tucker
Phone: 304-595-1500
Fax #: 304-595-2500
Email: Tim@monticolasecurity.com
Years Providing Security Guards: 5



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Public Safety

Proc Folder: 1206968			Reason for Modification: Addendum No 1 is issued to publish a copy of vendor's questions and answers, and to modify the bid opening date
Doc Description: Addendum No 1-SECSVS23 - Statewide Contract-Security Guards			
Proc Type: Statewide MA (Open End)			
Date Issued	Solicitation Closes	Solicitation No	Version
2023-04-18	2023-04-25 13:30	CRFQ 0212 SWC2300000014	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code:

Vendor Name : Tucker Security LLC dba Monticola Security

Address : 11 Putney St., Charleston, Wv 25306

Street : 11 Putney Street

City : Charleston

State : WV **Country :** USA **Zip :** 25306

Principal Contact : Tim Tucker

Vendor Contact Phone: 304-595-1500 **Extension:**

FOR INFORMATION CONTACT THE BUYER
 Toby L Welch
 (304) 558-8802
 toby.l.welch@wv.gov

Vendor Signature X  **FEIN#** 83-145-2103 **DATE** 04/19/2023

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION
Addendum No 1 is issued for the following reasons:
1) To publish vendor's questions with their responses.
2) To modify the bid opening date from 4/20/23 to 4/25/23.
--no other changes--

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER
No City WV US	No City WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Region 1 - Limited Assignment Personnel	0.00000	HR	25.50	15,300.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:

Region 1 - Limited Assignment Personnel

*Note: Vendor shall complete Exhibit_A Pricing Page(s) for all bid pricing and must attach with bid.

If vendor is submitting a bid online via wvOasis, Vendor should enter \$0.00 in the wvOasis commodity line and attach the Exhibit_A Pricing Pages to their bid.

See Section #6 BID SUBMISSION in the Instructions to Bidders document for additional information.

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER
No City WV US	No City WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Region 1 - Probationary Guard I	0.00000	HR	21.00	420,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:

Region 1 - Probationary Guard I

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Region 1 - Security Guard II	0.00000	HOUR	22.50	225,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 1 - Security Guard II

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Region 1 - Security Guard III - Shift Supevisor	0.00000	HOUR	24.00	144,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 1 - Security Guard III - Shift Supevisor

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Region 1 - Sergeant	0.00000	HOUR	25.50	51,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 1 - Sergeant

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Region 1 - Lieutenant	0.00000	HOUR	28.50	85,500.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 1 - Lieutenant

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Region 2 - Limited Assignment Personnel	0.00000	HOUR	25.50	15,300.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 2 - Limited Assignment Personnel

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Region 2 - Probationary Guard I	0.00000	HOUR	21.00	525,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 2 - Probationary Guard I

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Region 2 - Security Guard II	0.00000	HOUR	22.50	337,500.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 2 - Security Guard II

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Region 2 - Security Guard III - Shift Supevisor	0.00000	HOUR	24.00	240,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 2 - Security Guard III - Shift Supevisor

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Region 2 - Sergeant	0.00000	HOUR	25.50	102,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:

Region 2 - Sergeant

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Region 2 - Lieutenant	0.00000	HOUR	28.50	142,500.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:

Region 2 - Lieutenant

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	Region 3 - Limited Assignment Personnel	0.00000	HOUR	25.50	15,300.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 3 - Limited Assignment Personnel

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	Region 3- Probationary Guard I	0.00000	HOUR	21.00	210,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 3 - Probationary Guard I

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	Region 3 - Security Guard II	0.00000	HOUR	22.50	180,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 3 - Security Guard II

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
16	Region 3 - Security Guard III - Shift Supervisor	0.00000	HOUR	24.00	120,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 3 - Security Guard II

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
17	Region 3 - Sergeant	0.00000	HOUR	25.50	51,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 3 - Sergeant

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
18	Region 3 - Lieutenant	0.00000	HOUR	28.50	85,500.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 3 - Lieutenant

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
19	Region 4 - Limited Assignment Personnel	0.00000	HOUR	25.50	15,300.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 4 - Limited Assignment Personnel

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
20	Region 4- Probationary Guard I	0.00000	HOUR	21.0	252,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 4 - Probationary Guard I

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
21	Region 4 - Security Guard II	0.00000	HOUR	22.50	180,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 4 - Security Guard II

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
22	Region 4 - Security Guard III - Shift Supervisor	0.00000	HOUR	24.00	120,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 4 - Security Guard II

INVOICE TO		SHIP TO	
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No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
23	Region 4 - Sergeant	0.00000	HOUR	25.50	51,000.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 4 - Sergeant

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
24	Region 4 - Lieutenant	0.00000	HOUR	28.50	85,500.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Region 4 - Lieutenant

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Technical Questions due by 10:00am EDT:	2023-04-13

	Document Phase	Document Description	Page 14
SWC2300000014	Final	Addendum No 1-SECSVS23 - Statewide Contract-Security Guards	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions