



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 1096194

Procurement Type: Central Master Agreement

Vendor ID: VS0000020585

Legal Name: Cambay Consulting LLC

Alias/DBA:

Total Bid: \$855,878.40

Response Date: 09/27/2022

Response Time: 13:26

Responded By User ID: Cambaycs

First Name: Raghvendra

Last Name: Dubey

Email: grfp@cambaycs.com

Phone: 4302409800

SO Doc Code: CRFQ

SO Dept: 0203

SO Doc ID: CPR2300000001

Published Date: 9/22/22

Close Date: 9/27/22

Close Time: 13:30

Status: Closed

Solicitation Description: Application Developer

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1096194
Solicitation Description: Application Developer
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2022-09-27 13:30	SR 0203 ESR09272200000001575	1

VENDOR
 VS0000020585
 Cambay Consulting LLC

Solicitation Number: CRFQ 0203 CPR2300000001
Total Bid: 855878.4000000000232830643653 **Response Date:** 2022-09-27 **Response Time:** 13:26:24
Comments:

FOR INFORMATION CONTACT THE BUYER
 Melissa Pettrey
 (304) 558-0094
 melissa.k.pettrey@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Temporary information technology software developers				855878.40

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments:

Extended Description:

Temporary information technology software developers

CENTRALIZED REQUEST FOR QUOTE

RFQ FOR 1 APPLICATION DEVELOPER SOLICITATION NO. CPR2300000001

Proposed To:



Attention: Melissa Pettrey

E-mail: melissa.k.pettrey@wv.gov

Department of Administration

Purchasing Division

2019 Washington Street East

Post Office Box 50130

Charleston, WV 25305-0130

Proposed by:



Cambay Consulting

Accelerating Digital Transformation

Raghvendra Dubey: Team Lead – Business Development

1838 Snake River Road, Suite A, Katy, TX 77449

Phone: (430) 240-9800

E-mail: grfp@Cambaycs.com

Website: <https://Cambaycs.com>

Fax No: 832-610-3443

*Strong Government Experience
across 15+ states and 30+ agencies*

Strong Recruitment and Delivery Team

Single Point-of-Contact

Strong Employee Retention Team, Process and Rate

Candidate Database and Pre-Screened Pool

Financially Stable

Customer Satisfaction & Client Centric Model



DUE DATE: SEPTEMBER 27, 2022 || 1:30 PM EDT

Cambay's Cover letter

To,
 Melissa Pettrey
 E-mail: melissa.k.pettrey@wv.gov

Date: 9/26/2022

"CAMBAY'S RESPONSE TO SOLICITATION NO CPR230000001 – RFQ FOR 1 APPLICATION DEVELOPER"

Dear Melissa,

Regarding your Request for Quote, "Solicitation No CRFQ 0203 CPR230000001 – RFQ for 1 Application Developer", Cambay Consulting is thrilled about the opportunity to provide our services to the State of West Virginia (**Hereinafter "State"**). Having worked with Virginia IT Contingent Labor MSP, Virginia Beach City Public Schools, State of Texas through Department of Information Resource (DIR), North Central Texas Council of Governments, Commonwealth of Pennsylvania(OST Global), Washington State Department of Enterprise Services, State of California - Department of General Services, Adecco, HCL, Abbott Labs, Accenture, etc., we believe a partnership with the State would have a tremendous impact on your customer satisfaction and bottom line.

Cambay is a Long-Time player in the field of Staffing bringing decades of experience through its employees in the field. We have a client centric model which ensures a 98% client satisfaction for their search for Professionals. We help our clients with high quality professionals to meet talent needs through staff augmentation (contract staffing, contract-to-hire, and permanent staffing) and project development. We are a Minority Owned and Texas based HUB Certified E-Verify Business with technology partners like Microsoft Gold Certified, VMWare, Citrix, Checkpoint etc.

We are excited to have the opportunity to support the State with a comprehensive and cost-effective services & staffing delivery model that complies with all your requirements as outlined in the RFQ and associated documents. As detailed throughout our response, the State will receive the following benefits by partnering with Cambay:

- Local, high quality professionals.
- Experienced Staffing firm with proven track record.
- Proven staffing methodologies for consistent service delivery and compliance with the State's Service Level Agreements.

Details of Cambay:

Company Name	: Cambay Consulting LLC.
Headquarter Address	: 1838 Snake River Road, Suite A, Katy, TX 77449-7754
President	: Zafar Shaikh
Signing Authority	: Sri Sandhya Kanakamedala
FEIN	: 46-1124952
Contract Manager	: Raghvendra Dubey
Title	: Team Lead – Business Development
Telephone	: 430-240-9800
Fax	: 832-610-3443
E-mail	: grfp@CambayCS.com
Website	: www.CambayCS.com

Acceptance of Terms: Cambay accepts all terms contained in this RFP & its associated documents, and does not propose any exceptions or deviations.

Warm Regards,



Sri Sandhya Kanakamedala – HR Executive

Cambay's Executive Summary

Cambay's Background:

Cambay is a Long-Time player in the field of IT Services & Temporary Staffing Industry bringing decades of experience through its employees in the field. We have a client centric model which ensures a 98% client satisfaction for their search for IT and Non-IT Services & Professionals. We help our clients with high quality professionals to meet talent needs through staff augmentation (contract staffing, contract-to-hire, and permanent staffing) and project development.

We are a minority Owned and Texas based HUB Zone Certified E-Verify Business with technology partners like Microsoft Managed Partner (Gold Certified), VMWare, Citrix, Checkpoint etc.

Core Capabilities:

We specialize in both IT & Non-IT staffing needs of our client across various domains like State & Federal Government, Engineering, Healthcare, Automotive, Banking & Finance, etc.

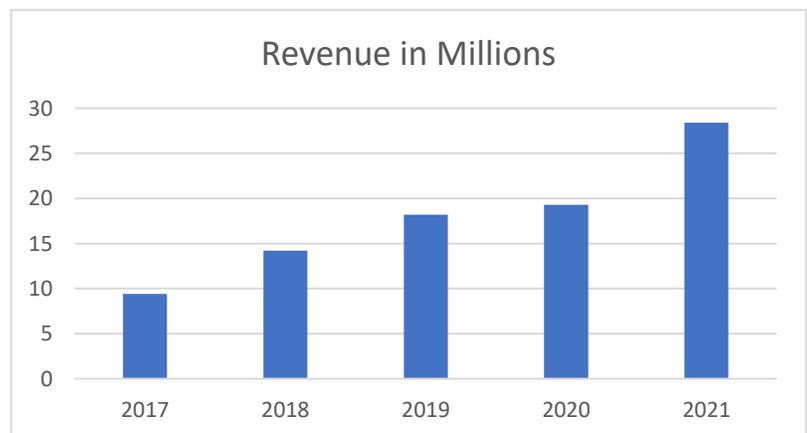
- The staff augmentation service offered by Cambay can address your special and seasonal demands and help minimize the cost involved in hiring permanent employees.
- Enhance your existing resources and capabilities.
- Meet aggressive business deadlines.
- Maintain your company's competitive edge.

We specialize in designing and delivering premium services for organizations in the following areas:

- **Workforce Solutions:**
 - **Temporary Staffing:** Short-term candidates to fill-in or supplement existing staff.
 - **Temp-to-Perm Staffing:** Explore candidate competencies before permanent hire.
 - **Direct Hire Staffing:** Place employees in long-term assignments.
 - **Project Staffing:** Highly Qualified Specialists for internal projects.
- **Management Consulting:** Assessment. Process Improvements. Project Management.
- **IT Consulting:** Software Solutions. CRM. Scalable Architecture. Health IT. Program & Project Mgmt.

Cambay was founded in October of 2012 and started with a team of 5. Cambay is in operation since it was founded and has seen a consistent growth in terms of Revenue, Clientele & Employees. Today we are a team of over 105 employees serving over 70 clients in different industries and domains. Below is a graph showing our growth for the past 5 years.

Cambay has seen a consistent growth, both in terms of revenue as well as employees and Cambay has been successful in recruiting its employees as demonstrated above. Cambay boast an excellent track record of employee retention with an average of above 50% which is higher than the industry standard. Along with this, Cambay is committed to provide its employees a competitive compensation and benefit package. Cambay's benefits include health and dental insurance, candidate's compensation insurance coverage, Sick leaves, and vacations.



Cambay has a diverse customer base of over 70 satisfied clients across many industry sectors. Our customer base includes public agencies, large and small public and private corporations, with staffing needs ranging across many skills sets and geographies. In order to meet the diverse customer requirements, Cambay has developed a proven and repeatable recruiting program to successfully recruit and retain candidates in a wide variety of classifications.

Management Overview:

Our business strategy is to have each of our divisions concentrate on internal team and resource development. This approach allows us to absorb new technologies and truly prioritize tasks and schedules throughout all Cambay operations. Our focus on team development ultimately ensures that we deliver a quality services that conveys a pragmatic approach and thorough understanding of our clients' needs and expectations.

Industry Overview:

A common industry challenge is a lack of capable firms with proper certifications that allow clients to effectively assign projects throughout the fiscal year. Most small firms do not have the capacity to staff projects or effectively manage changing environments. Our method for solving this problem is to create solution-based teams that galvanize asset augmentation to meet the needs of any client without increasing the layers in our reporting/communication process.

Our Core Value:

- Customer & Employee Centric Culture
- Innovation & Transformative Mind-sets
- Passion & Quality Outcomes
- Transparent & Ethical Partnerships with our vendors and clients

Key Differentiators:

- **Certified Staff:** We have experienced, vendor-certified consultants with functional and technical expertise. Our people are consistently rated above industry standards in client evaluations.
- **Customized Solutions:** We work side-by-side with you to develop a customized package that aligns to your overall need.
- **Repeat Clientele:** Due to high quality work, 90% of our revenue has been from repeat business
- **Regional coverage:** local expertise. Multi-lingual. We have a local understanding allowing us to cater to diverse linguistic and cultural needs. We have the capability to conduct interactions in major languages including Spanish & Korean and to support persons with disabilities.

Our Recruiting Results Prove We Deliver:

- ❖ We have a 98% satisfaction rate given by the hiring managers of our clients
- ❖ No client has ever asked for a refund after placing a candidate
- ❖ None of our clients have discontinued our services to date
- ❖ 98% successful project completion

Inc. 5000 Honors:

Cambay is listed in Inc. 5000 listing for the fastest growing companies in USA for the EIGHTH (8TH) consecutive time and Ranked 3320 nationally and the fastest growing company for government services in the State of Texas with a growth rate 127% in 2020.



Certifications:

- **HUB Certified from TX.**
- **NMSDC (National Minority Supplier Development Council).**

- **SWaM Certified from West Virginia.**
- **USPAACC (US Pan Asian American Chamber of Commerce).**
- **Been listed in the INC 5000 for one of the fastest growing Company in America.**

Location of Offices:

Headquarter: 1838 Snake River Road, Suite A Katy, TX 77449

Branch Offices: 325 N. St. Paul Street, Suite 3100, Dallas, TX 75201
1940 Duke Street, Suite 2nd Floor, Alexandria, VA 22314
17888 67TH Court North, Loxahatchee, FL 33470
5201 Great America Pkwy, Suite 320, Santa Clara, CA 95054
33 Wood Avenue South, Suite 600, Iselin, NJ 08830
300 E Business Way, Suite 200, Cincinnati, OH 45241
6201 Fairview Road, Suite 200, Charlotte, NC 28210

Cambay's Qualifications

Cambay's Unique Qualification:

Experienced Dedicated Account Management Team: Cambay's account management approach for handling staffing contracts ensures that contract requirements and goals are well supported. For the University, we will assign an account management team to ensure the right delivery of services. Our Account Manager (AM) and Account Executive (AE) will work closely with the University. This team has valuable insight into the local marketplace and the best strategies to attract and engage quality permanent employees across all skill.

Best-in-Class Placement Record: Cambay consistently delivers the best available talent to our clients at the best price. 97% of Cambay's placements meet or exceed the client's qualification requirements, are delivered within our client's expected time frame, and cost at or below the client's budgeted rates. The company takes great pride in its record of providing the right candidate, at the right time, and at the right price.

Consultative Staffing Approach: Meeting the University's needs is our number one priority. Cambay's designated account managers enjoy meeting with client staff, as appropriate, to foster the success and satisfaction of the program, and promote ongoing feedback and consultation on all issues relating to our customers' staffing requirements, forecasted future needs, labor market conditions, and legal/practical implications.

Corporate Experience: Cambay has been in business for 8+ years, and Cambay's executive management, business development professionals and account managers are industry experts with more than 50 years of staffing experience combined. These leaders are solely focused in gaining a deep understanding of our clients' operations and staffing goals, and then providing the optimal permanent employment solution that meets or exceeds their goals. Further, achieving significant growth in our government sector business is an area of strategic focus in Cambay's business plan and, as stated previously, we have a Centre of Excellence (COE) with unmatched expertise in providing permanent staffing services to public sector customers. Because of our Government Solution COE, Cambay has seen substantial growth in its public sector business.

Response Timeline: Cambay takes pride in our track record of consistently delivering our permanent employee on time. We can deliver large, fast-tracked contracts and tightly-scheduled contracts on time. Cambay's Account Management team is responsible for fulfilling the submittal requirement within the defined timelines. Cambay will assign a dedicated account management team to handle the University's account. On receiving the requirement from the University, our Account Manager will prepare a skills matrix of the specific requirement for position(s). Most of the time, we present qualified resumes to client within one-two business day as our recruitment team work over the span of 14 hours and cover early morning and late evening hours of all the US time zones to reach the candidates. we also obtain undertaking from the candidates at the time of screening to assure candidate's availability of joining with the University if selected. We have been following this practice for all our client's requirements and all our candidates join the clients' positions once they are selected for particular position without slippage of time.

Employee Management: Cambay's unique "Employee Relations Team" supports processes for managing and maintaining excellent employee relations and retention, ensuring that Cambay's permanent workers are motivated to deliver their best effort to our customers and complete their scheduled assignment. Cambay's overall annual negative turnover ratio is 11 percent lower than the industry average. Negative turnover reflects the number of workers that do not complete their assignment due to performance issues or voluntarily leave the assignment early.

Use of Technology: Cambay's in-house recruitment and applicant tracking system called "SATS" helps us to streamline and automate the entire recruiting process. In addition to keeping track of the progress of client requisitions, it also helps in locating current employees who may be coming of an assignment and could be re-assigned to the University based on the University's projections. This system also has real time interfaces to job boards such as Monster, LinkedIn, and Career Builder, helping to speed the process of identifying candidates of interest to the University as they become available.

Continuous Improvement and Best Industry Practices: Cambay also continuously improves to serve its customers. Cambay actively innovates and strategizes according to the changing landscapes in the staffing industry.

Performance Monitoring: At the beginning of each contract, Cambay establishes performance metrics with the client. Cambay tracks performance by these mutually agreed automated metrics. When any metric falls outside of the acceptable range, it immediately escalates to the next level of management and based on the severity, could be escalated to the president of Cambay.

Productivity Tools: We offer an electronic suite of online tools to increase the efficiency of your ordering, timekeeping, and reporting processes. With these productivity tools, Cambay and the University will gain access to analytics that will allow us to determine areas to improve so that the contract run more efficiently and smoothly. We utilize our in-house portal named SATS for Timesheet, Invoicing, and as an Applicant Tracking System.

Turnaround Time: Cambay has a turnaround time of 2- 4 hours per candidate. We have over 70 domain specified recruiters with the advantage of 6 electronic resume bulletin boards - Monster, Indeed, Dice, Corp to Corp, LinkedIn, and CareerBuilder.

Resume Database and domain specified recruitment teams: We have over 450,000 highly proficient and experienced candidates of various skill level and services in our resume database. We keep updating our resume database to meet the client's immediate requirements, it takes us 16 -24 business hours to provide 3-4 qualified resumes per position when required.

Sourcing Methodologies: Our sourcing methodologies has helped us develop a tuned process to get a diverse pool of qualified and equipped candidates meeting the client's needs. Our search capability entails all necessary industry experience, strong relationships at the national level and wide access to a database of candidates.

Replacement Process: Cambay ensures that it would address procedures for the timely replacement of staff if there is a case of unsatisfactory work performance, disruptive behavior in the work environment, ill health, unsuitable work profile for the assigned tasks and for any other reasons involved to terminate the assigned staff.

Additional benefits: The above best practices, along with other innovative best-in-class practices Cambay exercises, provide the following additional benefits to our customers:

- Improved Candidate Quality
- Reduced Cycle times
- High Response Rates
- Increased End user satisfaction
- Consistent cost savings
- Impeccable contract and legal compliance
- Co-employment risk elimination or mitigation

Cambay strives to achieve utmost client satisfaction; we have been successful in achieving 98% customer satisfaction. Over 80% of our existing customers have rated us as a company they love to work with. Below are a few reviews that we received from our customers:

Cambay's attention to detail has been outstanding as well as the personal service has been appreciated. CMBAY's follow up with us when our staff has forgotten to send them time sheets in a timely manner is very appreciated. I am honored to be a client of Cambay's Human Resources now and in the future.

- Head of Procurement, Government Organization

“Cambay’s customer service is far superior compared to other agencies for one simple fact, we can call them 24 hours a day, 7 days a week about any issues or concerns we may have. That’s very important to us since we operate three shifts a day. I enjoy that Cambay comes out to the plant to see their employees and also checks with me to make sure that they are meeting all our demands. That shows me how much they care about their own employees and care about doing business with us. “

- Supervisor, Information Technology Industry

“Cambay’s willingness to do what it takes to solve my problem is unrivalled. I have worked with other staffing agencies without getting the personal service that Cambay has, and continues to show. I can honestly say, I have not seen more of a commitment than that from any personnel agency that I have dealt with. Whether it was 5pm or 1am, Cambay always provides top notch friendliness and professionalism in meeting all our staffing needs.”

- Program Manager, Government Organization

Strong Government Experience across 15+ states and 30+ agencies

9+ years of experience in delivering Professional Employment Search and Recruiting Services to various **local, state and commercial agencies** and experience working with over 15 different states and over 70 agencies with more than 2,000 placements across the United States.

Strong Recruitment and Delivery Team

A group of 70+ domain expert recruiters with specialized industry experience and are aware of the State of West Virginia applicable laws and policies. Cambay has a dedicated Account Management team to deliver the requested services. Our team operates in this competitive market space with our “top of the line” account management, recruitment and delivery processes that add definite value.

Strong Local Market experience and physical presence.

Cambay has been successfully able to tap into the local talent market and can deliver exceptional consultants to State.

Single Point-of-Contact

Cambay will assign a Dedicated Account Management for responding and successful delivery under this contract.

Strong Employee Retention Team, Process and Rate

We understand the importance of incentives to retain employees. We providing benefits, training & development, and performance and retention-based bonuses to retain our employees. Retention rate is 98%

Candidate Database and Pre-Screened Pool

Database **of more than 9,900 highly pre-qualified local candidates** as well as consultants who have been vetted for their skills with Cambay. With our strong resume pool, State will have access to local screened talent in the California for the requested classifications

Financially Stable

A well-established financially stable company with over **\$28M revenue** in the year of 2021.

Customer Satisfaction & Client Centric Model

Cambay has been consistently scored above 90% in our surveys for customer satisfaction due to our matured client centric model and firm customer service policies.

Cambay's Experience

Cambay's Experience:

Cambay has been a prominent vendor in providing staff augmentation services to varied clientele specifically in the government sector across the USA. Below are some of the Cambay's ongoing contracts:

Cambay's Ongoing Contracts

Contract Title:	CAI VA IT Contingent Labor MSP	
Account:	Virginia IT Contingent Labor MSP	
Contract no:	VA-130620-CAI	
Status:	Ongoing	
Contract Title:	Technology Temporary Services	
Account:	Virginia Beach City Public Schools	
Contract no:	5078	
Status:	Ongoing	
Contract Title:	Staffing and Related Services	
Account:	Choice Partners (Harris County Department of Education)	
Contract no:	21/063SG	
Status:	Ongoing	
Contract Title:	Staffing Services	
Account:	Massachusetts Higher Education Consortium (MHEC)	
Contract no:	MC01-S03	
Status:	Ongoing	
Contract Title:	Information Technology Staff Augmentation Services (ITSAC)	
Account:	State of Texas – Department of Information Resource (DIR)	
Contract no:	DIR-CPO-4571	
Status:	Ongoing	
Contract Title:	Temporary Staffing Services	
Account:	North Central Texas Council of Governments	
Contract no:	2021-005	
Status:	Ongoing	
Contract Title:	Temporary Staffing, Direct-Hire and Other Employer Services	
Account:	Houston-Galveston Area Council of Governments (H-GAC)	
Contract no:	6948	

Status:	Ongoing	
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Contract Title:	Miscellaneous Consultant Services 20-21 A	
Account:	Richardson Independent School District	
Contract no:	1618	
Status:	Ongoing	

Contract Title:	Temporary Staffing Services	
Account:	Rowan College	
Contract no:	RFP-21-04	
Status:	Ongoing	

Contract Title:	Information Technology Professional Services	
Account:	City of Phoenix	
Contract no:	22-002	
Status:	Ongoing	

Contract Title:	Temporary and Recruiting Staffing Services	
Account:	CalOptima	
Contract no:	22-10760	
Status:	Ongoing	

Contract Title:	Information Technology Professional Consultant Services	
Account:	The County of Westchester	
Contract no:	IT-1699	
Status:	Ongoing	

Contract Title:	Technical Contract Staffing & Consulting Services	
Account:	The School Board of Broward County	
Contract no:	19-080-2V	
Status:	Ongoing	

Contract Title:	Temporary Staffing Services	
Account:	Clay County	
Contract no:	#90-21	
Status:	Ongoing	

Contract Title:	Staffing Services	
Account:	St. Louis Economic Development Partnership	
Contract no:	-	
Status:	Ongoing	

Contract Title:	Finance and Property Services	
Account:	City of Minneapolis	
Contract no:	COM0005122	
Status:	Ongoing	

Contract Title:	Human Resources Temporary Staffing Services	
Account:	Superior Court of California - Orange County	
Contract no:	2021-0028	
Status:	Ongoing	

Contract Title:	It Staff Augmentation Services	
Account:	Metropolitan Washington Council of Governments	
Contract no:	# 22-041	
Status:	Ongoing	

Contract Title:	Call Center Staffing Services	
Account:	SC Dept. of Employment and Workforce	
Contract no:	5400021517	
Status:	Ongoing	

Contract Title:	Information Technology (IT) Temporary Personnel Services	
Account:	City of Vancouver	
Contract no:	C-100553	
Status:	Ongoing	

Contract Title:	Staffing Agreement Project	
Account:	Colorado Springs Utilities	
Contract no:	SOQ-KK-157937	
Status:	Ongoing	

Contract Title:	Payroll Services for Senior Community Service Employment Program Participants	
Account:	Department of Health and Human Services - Office of Aging and Disability Services	
Contract no:	ADS-21-9402 (10A 20201119000000001569)	
Status:	Ongoing	

Contract Title:	2021 IT Consulting Services Program	
Account:	Hennepin County - Minnesota	
Contract no:	PR00002727	
Status:	Ongoing	

Contract Title:	Pre-Qualification Pool for Microsoft Professional Service Providers	
Account:	City of Miami Beach	
Contract no:	19-246-32	
Status:	Ongoing	

Contract Title:	Temporary Staffing Services	
Account:	Community Transit	
Contract no:	2020-060	
Status:	Ongoing	

Contract Title:	Data Entry Services	
Account:	State of New Hampshire Department of Revenue Administration	
Contract no:	103-502664	
Status:	Ongoing	

Contract Title:	Ohio Managed Services Provider for IT Staff Augmentation	
Account:	State of Ohio (Knowledge Services)	
Contract no:	0A1148	
Status:	Ongoing	

Contract Title:	Temporary Technology Staffing	
Account:	City of Redmond	
Contract no:	IFB 10680-20	
Status:	Ongoing	

Contract Title:	Preapproved List of Vendors for Temporary Staffing Services	
Account:	Public Procurement Review Board (PPRB) Mississippi	
Contract no:	2020-02	

Status:	Ongoing	
Contract Title:	PA ITSA (Pennsylvania IT Staff Augmentation Services)	
Account:	Commonwealth of Pennsylvania (OST Global)	
Contract no:	4400014660	
Status:	Ongoing	
Contract Title:	IT Supplemental Staffing Provider	
Account:	State of North Carolina (CAI)	
Contract no:	ITS-400191-011 (ITS-009440)	
Status:	Ongoing	
Contract Title:	IT Staff Augmentation Services Contract	
Account:	State of New Jersey (CAI)	
Contract no:	New Jersey M4003	
Status:	Ongoing	
Contract Title:	MNSITE	
Account:	Minnesota Enterprise Contracts (MNSITE)	
Contract no:	170604	
Status:	Ongoing	
Contract Title:	IT Staff Augmentation MSP	
Account:	Iowa IT Staff Augmentation MSP	
Contract no:	2018-BUS-0521A	
Status:	Ongoing	
Contract Title:	CAI DE IT contingent Labor	
Account:	Delaware IT Staff Augmentation MSP	
Contract no:	GSS15597-IT_SERVICES	
Status:	Ongoing	
Contract Title:	CAI MI IT Contingent Labor Program	
Account:	Michigan Staff Augmentation MSP	
Contract no:	071B6600020	
Status:	Ongoing	

Cambay's Proposed Personnel

Sandeep Reddy

Summary:

- Around 9+ years of professional experience with exceptional skills designing and implementing highly scalable Desktop Application, Web Applications, Distributed Applications and Web Services using Microsoft Technologies.
- Hands on experience in design using object-oriented programming principles like Encapsulation, Inheritance, Polymorphism, Abstraction and Design patterns like Abstract Factory, Singleton.
- Sound knowledge of Object-Oriented Language Principles (C#) and design practices (object modeling, use cases, activity diagrams, UML).
- Expertise in all the phases of Software Development Life Cycle (SDLC) including requirements, analysis, design, implementation, integration and testing, deployment, and maintenance.
- Experience in developing Microservices using ASP.NET core.
- Worked with .Net Framework 4.5/4.0/3.5/3.0/2.0, C#, ASP.NET, SQL Server 2014/2012/2008R2/2008, Window Azure, LINQ, ADO.NET, ASP.NET MVC5 with Razor Engine, HTML, XAML, XML, CSS, AngularJS, JavaScript, AJAX.
- Experienced using TypeScript to program Angular 4 and develop web applications.
- Expertise in developing the applications using programming languages C# and VB.NET
- Experience in working with Entity Framework Database First, Model First, and Code first.
- Extensive experience in developing User Interfaces using Bootstrap 3.2, AngularJS, ASP.NET, AJAX, XML, HTML5/DHTML, CSHTML, CSS, CSS3, JavaScript, JQuery.
- Experience in developing Self Host Services by using Microsoft OWIN.
- Experience in creating Containers by Docker's for Microservices
- Writing code in C# to pull data from SQL Server, Oracle.
- Migrated Oracle database to SQL server 2012 using TALEND.
- Good knowledge in Angular 6 and React JS.
- Experience with integration services OAUTH, OAUTH2.
- Implemented web content which makes web content more accessible.
- Experienced in interacting with the clients during Design, Development and Product Implementation phases to make sure that the application is as per the requirement.
- Worked on design pattern like n-Tier Architecture with C#.
- Expertise in using Team Foundation Server (TFS), Visual Source Safe (VSS) and GitHub.
- Worked with Azure in writing web jobs and managing database, etc.
- Worked with UML Diagrams for representing the data in various diagrammatical formats and used Object Oriented Techniques for achieving the result.
- Experience in working on Win Forms Application developed for the parsing different data sources and analyzing the data.
- Sound Knowledge on Regular Expressions for the parsing data from different source patterns.
- Ability to learn quickly and adapt to modern technologies.
- Worked with PowerShell scripts.
- Good knowledge on Micro-services, AWS (Amazon Web Services), working with EC2, RDS, Dynamo DB, S3, Cloud watch and Dockers.
- Good working experience with Test Automation Process using Coded UI.
- Experienced in a fast-paced agile development including Scrum, Test-Driven Development (TDD).
- Excellent written, analytical skills, verbal communication skills with a customer service-oriented attitude and worked with the offshore team as onsite coordinator to provide the update on the daily basis.

Education:

- Bachelor's in Computer Science from Jawaharlal Nehru Technological University, India

2012

- Master's in Computer Science from Texas A&M University, Kingsville, Texas

2017**Technical Skills:**

- **Web Technologies:** React JS, Angular 6, XML, HTML, CSS, and JavaScript.
- **Programming Languages:** C#, C, C++, PHP, JAVA, Python
- **Databases:** MySQL, SQL Server, and Oracle
- **Version Control:** Microsoft Visual SourceSafe, Team Foundation Server (TFS)
- **Design Methodologies:** OOAD with UML, Design Patterns, Data Flow Diagrams, Flow charts
- **Operating Systems:** Windows, UNIX and Mac

Professional Experience:**Inovalon, Bowie, MD****Feb 2021 – Present****.Net Developer****Responsibilities:**

- Worked on enhancements to the project using Aurelia, Microservices, SQL Server, .Net Core 3.1.
- Worked on creating new components and enhancing existing components using Angular 10.
- Created Services to consume REST API's and to communicate between components using Dependency Injection provided by Angular 10.
- Coded the applications using VB.NET and C# programming languages.
- Rich Experience in Web API and WCF service development in ASP.NET using C# and Ajax; consumed Web API service in Angular 4 services.
- Used VB.NET programming language to develop the applications using IDE on top of .NET Framework
- Used ASP.NET Master Pages, jQuery, HTML, and CSS for designing UI.
- Worked on developing new application using Dotnet Nuke with Knockout JS.
- Designed and Consumed XML Webservices using Microservices.
- Implemented JWT Token based authentication to secure the ASP.NET Core Web API and provide authorization to different users.
- Implemented authorization, authentication, and extensive exception handling.
- Implemented LINQ Query operations like Grouping, Ordering and Filtering operations.
- Created RESTFUL services using WebAPI, built HTTP services and formatted responses using web API media type formatter to JSON.
- Developing the web-based software using computer programming languages such as VB.NET, C# and MSSQL.
- Worked on different aspects of the .NET framework, like ASP.NET 2.0/3.0, ADO.NET, and C#.
- Involved in designing User interfaces with CSS, HTML, and DHTML.
- The application was developed under ASP.NET MVC architecture. Used AJAX Library, CSS, JavaScript, and various web controls to present data to users in a much more comfortable environment.
- Used various ASP.NET 4.0/4.5 web server controls that included Site Map Path, Menu, Tree View, Grid View, and Details View to develop web forms.
- Worked on Visual Studio 2015/ .Net CORE 1.0 Framework to implement Business Logic.
- Wrote Unit Testing for all methods in different layers using NUnit.
- Experience in designing and implementing infrastructure as code and CI/CD pipeline for deployments of large-scale web applications.
- Wrote unit testing using the open-source Karma framework for Angular components.
- Used GIT for version Controlling and source code sharing and used MSBuild.

Ohio Department of Education, Columbus, OH**Feb 2020 – Feb 2021****.Net Developer****Responsibilities:**

- Worked on developing an application using Angular 8, Microservices, SQL Server, MVC and .Net Core 3.1.
- Expertise in creating single page applications using Angular 8.

- Extensive experience in designing web applications using HTML5, including JavaScript libraries like jQuery, Typescript, AngularJS.
- Developed pages in VB.NET and C# based on enhancement requests.
- Designed and developed different web pages in VB.NET to provide different views based on user type.
- Developed solutions for diverse programming scenarios in C#, employing Object Oriented Programming (OOP) concepts such as: encapsulation, inheritance, polymorphism, and abstraction.
- Designed and implemented the application using Microservice Architecture for its various distinct advantages like loose coupling and design patterns.
- Extensively worked with Win Forms using ASP.NET and C#.NET.
- Developed the web application using C#.NET, ASP.NET, ADO.NET, and SQL Server.
- Interacted with client end-user during requirements gathering sessions.
- Worked with ASP.NET AJAX Controls and Extenders and Win Forms.
- Created event-driven Web Forms using ASP.NET and implemented form validation.
- Used ASP.NET Master Pages, jQuery, HTML, and CSS for designing UI.
- Used Forms Authentication to validate the authenticity of the users.
- Worked on MVC Framework and ADO.NET Entity model.
- Created, Consumed & Debugging Security implemented by using WCF service.
- Created Web services, which are used to other applications.
- Created Web Service, WCF Service and Web API using Restful Service.
- Implemented User Interface with Master pages, themes, CSS and User Controls.
- Used Microsoft Azure platform for the building, managing applications and deploying web applications.
- Created and maintained database objects like complex Stored Procedures, Triggers, Cursors, Tables, Views and SQL Joins.
- Created test plans and performed unit and regression testing on the application.
- Involved in collecting and analyzing the business requirements from the business analysts.
- Building the new application from scratch and involved in migrating the application from Angular 2.0 to Angular 4/5 and .Net 4.5 to Net CORE 1.0.
- Developed Web Forms for User Interfaces using ASP.NET and C#.NET using Server Controls, HTML Controls, and User Controls.
- Involved in Design and Developing components of this application using C# .NET, JavaScript.
- Involved in application enhancements and bug fixing and developed concepts using MVC Framework, C#.NET, Entity Framework.
- Involved in writing technical specifications design document, deployment documents and operations guide for operation support.

Environment: Visual Studio 2017/2015/2010, C# 4.0, Visual Studio Code, WCF, Azure, Java Script, Entity Framework 4.0, TFS 2010, WCF, MVC 5, AJAX, jQuery, Bootstrap v4, LYNQ, PowerShell, Angular 10, .NET Core 3.1

Indiana Department of Workforce Development, Indianapolis, IN

Jan 2017 – Jan 2020

.Net Developer

Responsibilities:

- Worked on developing a budget application using Angular and .Net Core 2.1.
- Worked on developing an application using HTML, JavaScript, MVC, SQL, Entity framework, AJAX, Bootstrap, etc.
- Expertise in creating single page applications using Angular 6.
- Extensive experience in designing web applications using HTML5, including JavaScript libraries like jQuery, Typescript 2.0/2.1, AngularJS.
- Migrated data from Oracle to SQL Server 2017.
- Worked with TALEND to migrate data from Oracle to SQL server.
- Developed an MVC Architecture using VB. NET (Object Oriented Principles) and ASP.NET2.0
- Used View bag, View model and Partial view to achieve the data transfer in the MVC architecture.
- Worked with ASP. NET web forms, Master Pages, Web Services, and State Management, caching features, Configuring Optimizations and securing the web application.

- Developed solutions for diverse programming scenarios in C#, employing Object Oriented Programming (OOP) concepts such as: encapsulation, inheritance, polymorphism, and abstraction.
- Implemented client-side Interface using React JS. Build stable React components and stand-alone functions to be added to any future pages. Used React-Router to turn application into Single Page Application.
- Created, Consumed & Debugging Security implemented by using WCF service.
- Experienced in developing the screens ASP.NET MVC Framework web server controls, web forms, JavaScript, HTML5, Bootstrap, AJAX, JavaScript, jQuery, XML and Cascading Style Sheets (CSS).
- Created Web services, which are used to communicate to the other departments.
- Created Web Service, WCF Service and Web API using Restful Service.
- Implemented User Interface with Master pages, themes, CSS and User Controls.
- Used Microsoft Azure platform for the building, managing applications and deploying web applications.
- Migrated databases from SQL Server to Azure SQL Server.
- Developed and deployed Azure web jobs.
- Wrote Azure cloud deployments utilizing PowerShell scripts.
- Created and maintained database objects like complex Stored Procedures, Triggers, Cursors, Tables, Views and SQL Joins.
- Coding in writing business logic in C. Net, Python, ASP. NET using MVC and NoSQL.
- Developed applications using ASP. Net MVC 4.0 Framework HTML5 CSS 3.0 and Entity Framework.
- Hands on in application development using with C#. Web Forms in ASP.NET using C# as the code-behind language and ADO.NET and LINQ as the Database data consumer And ASP.NET MVC.
- Created and tuning the database objects like complex Stored Procedures, Functions, Packages, Triggers, Indexes and Views using T-SQL in Development and Production environment for SQLServer2008.
- Created test plans and performed unit and regression testing on the application.
- Involved in collecting and analyzing the business requirements from the business analysts.
- Involved in Design and Developing components of this application using C# .NET, JavaScript.
- Involved in application enhancements and bug fixing and developed concepts using MVC Framework, C#.NET, Entity Framework.
- Involved in writing technical specifications design document, deployment documents and operations guide for operation support.

Environment: Visual Studio 2017/2015/2010, C# 4.0, Visual Studio Code, WCF, Azure, Java Script, Entity Framework 4.0, TFS 2010, WCF, MVC 5, AJAX, jQuery, Bootstrap v4, LINQ, PowerShell, Angular 6, .NET Core 2.0 (add versions)

Aveva solutions India LLP, India

Jun 2014 – Jul 2015

.Net Developer

Responsibilities:

- Development of interoperability technologies using WCF and Reflection.
- Factory design pattern implementation in Service development.
- Agile Scrum Methodology used for product development.
- MS SQL Server 2012 data source Integrations with Aveva Integration Service.
- Development, End User Support, High level Design Documentation and Release Co-ordination for P&ID application.
- Development using c#, vb.net languages for P&ID, P&ID Reports & Administration screens.
- Implemented real time notification system for internal applications using WCF, Windows Services and MSMQ.
- Integrated a plug-in for a well-developed application (P&ID) to view documents from other internal products.
- Used C#.net for the project.
- Engaged in development of web pages using HTML, CSS and UI enhancement coding.
- Migrated legacy system VB.Net to C#.net environment.
- Developed SQL Queries, Views, Functions, Stored Procedures. And Resolved Database performance issues with the existing procedures in Oracle by tuning the PL/SQL in stored procedures and views according to the current requirements.
- Involved in complete application stack in Amazon Web Services (AWS) like EC2, S3 Bucket.

- Responsible for maintaining and expanding AWS (Cloud Services) S3 infrastructure using AWS (SNS, SQS).
- Involved in design and development of web forms using C#, ASP.NET, .NET framework and XML.
- Used ASP.NET with server controls, HTML controls and user controls for developing Web Forms for UI.
- Worked with product owner closely.
- Wrote test cases and performed regression testing.
- Giving the production support and maintenance.
- Bug fixing based on issues reported by the client.
- Involved in Unit & Functional Testing.
- Used TFS for version Control.

Environment: MS Visual Studio .NET 2012, .Net Framework 4.0, C#, ASP.Net, SQL, CSS, SSRS, VB.Net

Elemento PVT LTD, India

Jun 2012 – May 2014

.Net Developer

Responsibilities:

- Responsible for Analysis, Design and Development.
- Analysis and design for the enhancement of the system.
- Handling Production issues and modifying the code according to the requirement.
- Engaged in development of web pages using HTML, CSS and UI enhancement coding.
- Designed tables, store procedures data using MS SQL Server 2012 Management Studio.
- Developed an object-oriented application in MVC architecture using C#, jQuery and Ajax calls.
- Extensively used ASP.NET, VB.NET and JavaScript to develop web applications.
- Used VB.NET and SQL to design and develop various abstract classes, interfaces, classes to construct the business logic.
- Used C# to implement business logic and to perform transaction processing.
- Extensively used Object Oriented Programming (OOP) and Design Patterns
- Used ASP.NET with server controls, HTML controls and user controls for developing Web Forms for UI.
- Used CSS for achieving uniformity through all the web pages.
- Retrieved and displayed the data in the required format using data sets and data grid.
- Maintained version control through Visual Source Safe (VSS).
- Wrote test cases and performed regression testing.
- Giving the production support and maintenance.
- Bug fixing based on issues reported by the client.
- Involved in Unit & Functional Testing.

Environment: MS Visual Studio .NET 2012, .Net Framework 4.0, C#, ASP.Net, SQL, CSS, SSRS.

Required Documentation Verification Forms

EXHIBIT B – Required Documentation Verification Form

Documentation of Work Experience

As per section 4: mandatory qualifications; the vendor must provide documentation to validate the following requirements. Exhibit B – Required Documentation Verification Form must be completed in its entirety and should be submitted with vendor’s bid response, and must be submitted prior to award.

Skillssets

- 4.1.1** The Vendor must provide a Senior Applications Developer contractor with prior experience in the following applied knowledge and skillsets.

Check mark the skillsets the Senior Applications Developer contractor has prior experience and applied knowledge in:

<input checked="" type="checkbox"/>	Microsoft Visual Studio 2013
<input checked="" type="checkbox"/>	VB.NET
<input checked="" type="checkbox"/>	XML
<input checked="" type="checkbox"/>	ASP.NET
<input checked="" type="checkbox"/>	CSS
<input checked="" type="checkbox"/>	HTML
<input checked="" type="checkbox"/>	JavaScript
<input checked="" type="checkbox"/>	SQL Server 2012
<input checked="" type="checkbox"/>	SQL Server Reporting Services (SSRS)
<input checked="" type="checkbox"/>	InRules

Project and Work Experience

- 4.1.2** The Vendor must provide a Senior Applications Developer Contractor with a minimum of two (2) years of paid experience working on projects in each of the following applications:

- Debugging Code for existing systems within Microsoft Visual Studio 2013. Documenting code changes consistently throughout the development process
- Working on a team with business analysts to define new features that the contractor must then code and integrate for existing systems
- Working on a team with developers to upgrade and configure existing Code
- Software testing, including system integration and regression testing, to ensure application changes continue to meet the business needs

EXHIBIT B – Required Documentation Verification Form

**Section 4.1.2 - Debugging Code for existing systems within Microsoft Visual Studio 2013.
Documenting code changes consistently throughout the development process**

Previous Project: Inovalon

Project Start Date: March 2021

Date Completed: Present

Project Description: Streamline pharmacy operations and improve clinical performance with automated processing, real-time data exchange, and electronic decision support

Contractor's Role: Debug the code and fix Existing bugs found in UAT and enhance the existing application with new requirements as required by different customers for the application.

Improve the performance of the existing API's by debugging the API's in Visual studio 2019.

Debug to Modify and improve the performance of the UI components using angular 10.

Skillsets Utilized: .Net Core 3.1, Angular 10, Azure Devops, SQL Server, Azure functions. Typescript, Bootstrap, HTML, CSS, Entity Framework, Microservices.

Location: Pittsburg, PA

Project URL: <https://www.inovalon.com/products/pharmacy-cloud/scriptmed-cloud/>

Project Manager: Sriram

Phone Number: 3213456779

Email: sriramreddy.bommeneni@inovalon.com

EXHIBIT B – Required Documentation Verification Form

Section 4.1.2 -Working on a team with business analysts to define new features that the contractor must then code and integrate for existing systems

Previous Project: Inovalon

Project Start Date: March 2021

Date Completed: Present

Project Description: Streamline pharmacy operations and improve clinical performance with automated processing, real-time data exchange, and electronic decision support

Contractor’s Role: Understand the business requirement and implement the changes discussed in Grooming & sprint planning.

Debug the code and enhance the existing application with new requirements as required by different customers for the application discussed with the BA.

Skillsets Utilized: .Net Core 3.1, Angular 10, Azure Devops, SQL Server, Azure functions. Typescript, Bootstrap, HTML, CSS, Entity Framework, Microservices.

Location: Pittsburg, PA

Project URL: <https://www.inovalon.com/products/pharmacy-cloud/scriptmed-cloud/>

Project Manager: Sriram

Phone Number: 3213456779

Email: sriramreddy.bommeneni@inovalon.com

EXHIBIT B – Required Documentation Verification Form

Section 4.1.2 -Working on a team with developers to upgrade and configure existing code

Previous Project: Inovalon

Project Start Date: March 2021

Date Completed: Present

Project Description: Streamline pharmacy operations and improve clinical performance with automated processing, real-time data exchange, and electronic decision support

Contractor's Role: Worked on upgrading the angular version from angular 9 to angular 10 and check for all the compatible extensions used by the existing application without breaking the application.

Skillsets Utilized: .Net Core 3.1, Angular 10, Azure Devops, SQL Server, Azure functions. Typescript, Bootstrap, HTML, CSS, Entity Framework, Microservices.

Location: Pittsburg, PA

Project URL: <https://www.inovalon.com/products/pharmacy-cloud/scriptmed-cloud/>

Project Manager: Sriram

Phone Number: 3213456779

Email: sriramreddy.bommeneni@inovalon.com

EXHIBIT B – Required Documentation Verification Form

Section 4.1.2 -Software testing, including system integration and regression testing, to ensure application changes continue to meet the business needs

Previous Project: Inovalon

Project Start Date: March 2021

Date Completed: Present

Project Description: Streamline pharmacy operations and improve clinical performance with automated processing, real-time data exchange, and electronic decision support

Contractor's Role: Wrote test cases for the api's created in visual studio using NUnit test cases.

Helped the testing team with system integration testing and regression in order to check the correct working of the functionality of the application developed by other developers.

Skillsets Utilized: .Net Core 3.1, Angular 10, Azure Devops, SQL Server, Azure functions. Typescript, Bootstrap, HTML, CSS, Entity Framework, Microservices.

Location: Pittsburg, PA

Project URL: <https://www.inovalon.com/products/pharmacy-cloud/scriptmed-cloud/>

Project Manager: Sriram

Phone Number: 3213456779

Email: sriramreddy.bommeneni@inovalon.com

EXHIBIT B – Required Documentation Verification Form

~~4.1.3 The Vendor must provide one (1) application developer with a minimum of two (2) years paid experience working on projects in the following industry:~~

~~4.1.3.1 Developing and Optimizing Pension Administration solutions~~

4.1.3.2 Optimizing and developing .Net Framework Batches

4.1.3.3 State of West Virginia’s DPAS Solution

4.1.3.4 State Government

Previous Project: **State of Ohio**

Project Start Date: **Feb 2020**

Date Completed: **Feb 2021**

Project Description: **Provide scholarship to the eligible students based on different criteria.**

Contractor’s Role: **Develop Rest Api’s using .Net Core 2.1 and develop UI Pages using Angular 8, Create database tables, Store procedures, SQL Queries, etc. using SQL server.**

Skillsets Utilized: **.Net Core 3.1, Angular 10, Azure Devops, SQL Server, Azure functions. Typescript, Bootstrap, HTML, CSS, Entity Framework, Microservices.**

Location: **Columbus, OH.**

Project URL: **<https://ohid.ohio.gov/wps/portal/gov/ohid/login>**

Project Manager: **Geetha**

Phone Number: 317-572-7187

Email: geetha.mukari@education.ohio.gov

EXHIBIT B – Required Documentation Verification Form

5.1.3 The Vendor must provide one (1) application developer with a minimum of two (2) years paid experience working on projects in the following industry:

4.1.3.5 Developing and Optimizing Pension Administration solutions

4.1.3.6 Optimizing and developing .Net Framework Batches

4.1.3.7 State of West Virginia’s DPAS Solution

4.1.3.8 State Government

Previous Project: State Of Ohio

Project Start Date: Feb 2020

Date Completed: Feb 2021

Project Description: Provide scholarship to the eligible students based on different criteria.

Contractor’s Role: Develop Rest Api’s using .Net Core 2.1 and develop UI Pages using Angular 8, Create database tables, Store procedures, Sql Queries, etc. using SQL server, .

Skillsets Utilized: .Net Core 3.1, Angular 10, Azure Devops, SQL Server, Azure functions. Typescript, Bootstrap, HTML, CSS, Entity Framework, Microservices.

Location: Columbus, OH.

Project URL: <https://ohid.ohio.gov/wps/portal/gov/ohid/login>

Project Manager: Geetha

Phone Number: 317-572-7187

Email: geetha.mukari@education.ohio.gov

Addendum Acknowledgement

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CPR230000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor’s representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Cambay Consulting LLC

Company

K. S. Sandhya

Authorized Signature

9/26/2022

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Cambay's Certification

SWAM Certified from West Virginia



MARK D. SCOTT
CABINET SECRETARY

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION

W. MICHAEL SHEETS
DIRECTOR

JULY 22, 2022

Cambay Consulting LLC
1838 SNAKE RIVER ROAD, SUITE A
KATY, TX 77449

MOHSIN SHAIKH:

This is to notify you that your Small, Women-, and Minority-Owned Businesses (SWAM) Certification Application has been approved based on your representations that the vendor named above meets the definition of a Small, Women-, and Minority-Owned Businesses as set forth in the *West Virginia Code of State Rules* 148-22-1 et seq. This certification becomes effective:

07/22/2022

And shall automatically expire without notice two years after the effective date unless revoked by the Purchasing Director or upon expiration pursuant to the *West Virginia Code of State Rules* 148-22-8. The type(s) of Small, Women-, and Minority-Owned Businesses (SWAM) Certification approved for your entity:

Minority-Owned Business

At the end of your two-year certification period, if you wish to reapply, please complete a WV-1 form or apply for re-certification through the Vendor Self-Service portal at wvOASIS.gov. Complete renewal instructions, application forms, and a list of all SWAM-Certified entities are available online at www.state.wv.us/admin/purchase/VendorReg.html.

If you have questions, please contact the West Virginia Purchasing Division at 304-558-2306.

Sincerely,



Terra Oliver
Vendor Registration Coordinator

EXHIBIT A Pricing Page
 CRFQ CPR2300000001

Contract Item	Description	Unit of Measure	Estimated Quantity	Unit Cost	Extended Cost
5.1.1	Contract Services #1 – Professional Application Developers	Hourly	2080	\$ 101.60	\$ 211,328.00
5.1.1	Optional Renewal Year 2 for Contract Services #1 – Professional Application Developers	Hourly	2080	\$ 101.60	\$ 211,328.00
5.1.1	Optional Renewal Year 3 for Contract Services #1 – Professional Application Developers	Hourly	2080	\$ 104.14	\$ 216,611.20
5.1.1	Optional Renewal Year 4 for Contract Services #1 – Professional Application Developers	Hourly	2080	\$ 104.14	\$ 216,611.20
				Total Cost	\$ 855,878.40