



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Proposals  
 Info Technology

<b>Proc Folder:</b> 957044		<b>Reason for Modification:</b>	
<b>Doc Description:</b> Addendum No.1 WVSOS Election Division E-Ballot Delivery Tech		Addendum No. 1 is issued to publish questions and answers, and to extend opening date.	
<b>Proc Type:</b> Central Contract - Fixed Amt			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2021-11-09	2021-11-22 13:30	CRFP 1600 SOS2200000001	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:**

**Vendor Name :** VOTEM CORP  
**Address :** 2515 JAY AVE, FL1  
**Street :**  
**City :** CLEVELAND  
**State :** OHIO **Country :** USA **Zip :** 44113  
**Principal Contact :** PETER MARTIN  
**Vendor Contact Phone:** (216) 930-4860 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 Toby L Welch  
 (304) 558-8802  
 toby.l.welch@wv.gov

**Vendor Signature X**  **FEIN#** **DATE** 11/19/21

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

Addendum No. 1 is issued for the following reasons:

- 1) To publish a copy of vendor's questions with the answers/responses.
- 2) To extend the technical opening date to Monday November 22, 2021 @ 1:30 to allow vendors more time to prepare and submit bids as per attached:

--no other changes--

\*\*\*\* Online responses has been prohibited for this solicitation, if you have questions contact the Buyer - Toby Welch @ toby.l.welch@wv.gov

See attached instructions for requirements for responding.

INVOICE TO		SHIP TO	
SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV 25305-0770	SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV 25305-0770

Line	Comm Ln Desc	Qty	Unit of Measure	Unit Price	Total Price
1	Election E-Ballot Delivery Technology system	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112200			

**Extended Description:**

Vendors must fill out Cost Sheet included as an attachment.

**\*\*ONLINE SUBMISSIONS OF REQUESTS FOR PROPOSAL ARE PROHIBITED\*\***

SCHEDULE OF EVENTS		
Line	Event	Event Date
1	Questions are due by 4:00 p.m.	2021-11-08

**Attachment A - Pricing Page**  
**Election E-Ballot Delivery Technology**

<b>Task</b>	<b>Brief Description of Task</b>	<b>Unit of Measure</b>	<b>QUANTITY</b>	<b>Unit Price</b>	<b>EXTENDED Total</b>
1	Primary Election for all 55 counties	EACH	1	\$ 55,000.00	\$ 55,000.00
2	General election for all 55 counties	EACH	1	\$ 55,000.00	\$ 55,000.00
3	Setup/Configuaration/Installation	EACH	1	\$ 40,000.00	\$ 40,000.00
4	Customazation	EACH	1	\$ 11,000.00	\$ 11,000.00
5	System Training	EACH	1	\$ 13,750.00	\$ 13,750.00
6	First Year Maintenance/Support/Warranty Hosting	EACH	1	\$ 27,500.00	\$ 27,500.00
7	Year 2 Maintenance/Support/Warranty/Hosting	EACH	1	\$ -	\$ -
8	Year 3 Maintenance/Support/Warranty/Hosting	EACH	1	\$ -	\$ -
9	Year 4 Maintenance/Support/Warranty/Hosting	EACH	1	\$ -	\$ -
				<b>Total</b>	<b>\$ 202,250.00</b>

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.:**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

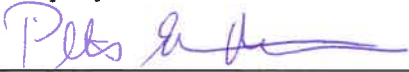
**Addendum Numbers Received:**

*(Check the box next to each addendum received)*

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

VOTEM CORP  
Company

  
Authorized Signature

4/19/21  
Date

**NOTE:** This addendum acknowledgment should be submitted with the bid to expedite document processing.

System Name: CastIron

PG&M ID	Type	Governance Control	Weakness Description	Source Identifying Weakness	Original Detection Date	Scheduled Completion Date	POC	Resources Required	Vendor Dependency	Last Vendor Check-in Date	Vendor Dependent Product Name	Planned Milestones	Milestone Changes	Status Date	Original Risk Rating	Adjusted Risk Rating	Mitigating Factors	Comments
MA	MA - Mobile App	OWASP	Not applicable - we do not use native mobile apps				K Jensen		N/A					Complete	N/A	Low		
WA	WA - Web App	OWASP	N/A	CISA Vulnerability Scan	11-Nov-20	N/A	K Jensen	Polyverse		11/4/2021	Polymorphing			Complete	N/A	Low	Protection against code-injection attacks – the biggest web-application security risk	Protects CastIron against zero-day attacks, unpatched systems, and even complex supply-chain attacks
NETW	NETW - Network	Network Control	N/A	CISA Vulnerability Scan	11-Nov-20	N/A	M Anev			11/10/2021	Google Cloud Platform			Complete	N/A	Low		
DB	DB - Database	SRG Database Control	N/A	CISA Vulnerability Scan	11-Nov-20	N/A	M Anev	Google Progress		9/20/2021	ProgressDB			Complete	N/A	Low	Phishing could create access to internal development systems	Provided cyber risk training to all employees and provided USB security keys for accessing all DEV and PRD systems as mandatory 2FA
OFF	OFF - Office Tools	OWASP	Potential phishing vulnerability in email system	CISA Vulnerability Scan	12-Nov-20	12/31/2020	L Curtis		Google	10/17/2021	Gmail			Complete	Medium	Medium		

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

PETER MARTIN, CEO  
(Name, Title)

(Printed Name and Title)

2515 JAY AVE, FL1 CLEVELAND OH 44113  
(Address)

(216) 930-4860  
(Phone Number) / (Fax Number)

PMARTIN@VOTEM.COM  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

VOTEM CORP  
(Company)

Peter J. Martin, CEO  
(Authorized Signature) (Representative Name, Title)

PETER MARTIN, CEO  
(Printed Name and Title of Authorized Representative)

11/19/21  
(Date)

(216) 930-4860 / (216) 930-4300  
(Phone Number) (Fax Number)

**REQUEST FOR PROPOSAL**  
West Virginia Secretary of State  
CRFP SOS2200000001  
Election E-Ballot Delivery Technology

Proposal 1: Step 1 –  $\$1,000,000 / \$1,000,000 =$  Cost Score Percentage of 1 (100%)  
Step 2 –  $1 \times 30 =$  Total Cost Score of 30

Proposal 2: Step 1–  $\$1,000,000 / \$1,100,000 =$  Cost Score Percentage of 0.909091 (90.9091%)  
Step 2 –  $0.909091 \times 30 =$  Total Cost Score of 27.27273

**6.8. Availability of Information:** Proposal submissions become public and are available for review immediately after opening pursuant to West Virginia Code §5A-3-11(h). All other information associated with the RFP, including but not limited to, technical scores and reasons for disqualification, will not be available until after the contract has been awarded pursuant to West Virginia Code of State Rules §148-1-6.3.d.

By signing below, I certify that I have reviewed this Request for Proposal in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that, to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

VOTEM CORP  
(Company)

Pat Sullivan, CEO  
(Representative Name, Title)

(216) 930-4860  
(Contact Phone/Fax Number)

4/19/21  
(Date)