








West Virginia Purchasing Division

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The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header  3[List View](#) **General Information** [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)**Procurement Folder:** 932020**Procurement Type:** Central Master Agreement**Vendor ID:** 000000210166 **Legal Name:** KOMAX LLC**Alias/DBA:****Total Bid:** \$59,400.05**Response Date:** 10/05/2021 **Response Time:** 13:29**Responded By User ID:** dhumphrey **First Name:** David**Last Name:** Humphrey**Email:** dhumphrey@komaxwv.c**Phone:** 304-744-7440**SO Doc Code:** CRFQ**SO Dept:** 1300**SO Doc ID:** STO2200000001**Published Date:** 9/30/21**Close Date:** 10/5/21**Close Time:** 13:30**Status:** Closed**Solicitation Description:** Addendum No. 1 Copier/Printer for Print Shop Operations  **Total of Header Attachments:** 3**Total of All Attachments:** 3



Department of Administration
 Purchasing Division
 2019 Washington Street East
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**State of West Virginia
 Solicitation Response**

Proc Folder: 932020
Solicitation Description: Addendum No. 1 Copier/Printer for Print Shop Operations
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2021-10-05 13:30	SR 1300 ESR10052100000002234	1

VENDOR
 000000210166
 KOMAX LLC

Solicitation Number: CRFQ 1300 STO2200000001
Total Bid: 59400.05000000000291038304567 **Response Date:** 2021-10-05 **Response Time:** 13:29:00
Comments:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
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 toby.l.welch@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Photocopier rental or leasing service	36.00000	EA	1650.000000	59400.00

Comm Code	Manufacturer	Specification	Model #
80161801			

Commodity Line Comments: Bidding a Konica Minolta AccurioPress C4070. This system will meet all the specs except the 84" space requirement. Please see the configuration sheet for size, power and configuration needed. This will not fit where the current system is located. Only solution would be to relocate to an area of about 18'. We are not aware of any other brands that will meet the booklet requirements of 15 sheets of 24# paper and a 270 gsm cover that will fold and saddle stitch a booklet this thick, especially with only 84" of space for the system.

Extended Description:

Monthly Rental of multifunction copier/printer unit. Initial term is three (3) years or thirty-six (36) months see Exhibit A pricing page

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Monochrome Per Click/Print				0.01

Comm Code	Manufacturer	Specification	Model #
80161801			

Commodity Line Comments: See Exhibit A for full pricing. Per Monochrome Click = .008 (Note that 8.5x14, 11x17, 12x18, 13x19 (1) click. Envelopes #10 & smaller (1/2) click.) Staples are also included

Extended Description:

Monochrome Per Click/Print for Copier/Printer Rental see- Exhibit A pricing page

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Color Per Click/Print				0.04

Comm Code	Manufacturer	Specification	Model #
80161801			

Commodity Line Comments: See Exhibit A for full pricing. Per Color Click = .039/click (Note that 8.5x14, 11x17, 12x18, 13x19 (1) click. Envelopes #10 & smaller (1/2) click). Staples are also included

Extended Description:

Color Per Click/Print for Copier/Printer Rental see Exhibit A pricing page



WIDTH
213.1 inches


DEPTH
35.55 inches

HEIGHT
65.16 inches



1 x NEMA L6 - 30R  4 x NEMA 5 - 15R 

 **COLOR**
70 ppm (LTR)

 **B/W**
80 ppm (LTR)

 **PAPER SIZE**

 **MAX PAPER CAPACITY (80g/m²)**
4250

OPTION LIST

Name	Item No.	Quantity	Name	Item No.	Quantity
Main Body	AC58011	1	Staple Finisher - FS-532m	A4F3WY6	1
Auto Duplex Document Feeder - DF-713	AAMPWY1	1	Folding Unit - FD-503	A0H0W12	1
Intelligent Media Sensor - IM-101	ACCXWY1	1	Relay Unit - RU-518m	A9CEWY2	1
Working Table - WT-511	A57UWY1	1	Relay Unit - RU-510	A4FCWY2	1
HDD - UK-112	ACMHWY1	1	Saddle Stitcher - SD-506	A0H2WY2	1
AccurioPro ColorManager - EngineTune	ACYA011	1	KM Image Controller - IC-609	ACME0Y1	1
Multi Bypass Tray - MB-509	ACE7WY1	1	USB Print Kit for KM Controller - EK-612		1
Envelope Feed Mount Kit - MK-746		1	APPE Upgrade Kit - UK-220	ACMJWY1	1
Large Capacity Unit - LU-202m	A03WWY2	1	MYIRO-1 Spectrophotometer	ACJ1101	1

REQUEST FOR QUOTATION
Rental of Multifunction Color Printer/Copier

EXHIBIT A – PRICING PAGE

Pricing is to include the monthly rental for the base unit of the machine as well as a Per Click Charge for both Monochrome (B/W) and Color prints. The monthly rental shall include all items and services as described in Sections 1 and 4 of the Specifications. The Per Click fee shall include consumables. Contract shall be awarded to the lowest responsible bidder meeting all the mandatory requirements for the base term of Three (3) years. Optional renewals may be added via change order upon expiration of base term and mutual agreement.

(A) **Make/Model #** _____

Monthly Rental \$ 1650.00 x 36 months = \$ 59,400.00 (a)

(B) **Monochrome Per Click/Print**

Per Click \$ _____ x 60,000 = 480.00 (b)
(qty estimate 36 months)

(C) **Color Per Click/Print**

Per Click \$ _____ x 540,000 = 21,060.00 (c)
(qty estimate 36 months)

Total of Base 3-Year Rental and Estimated Usage: \$ _____
(Add a+b+c for total price to be used for evaluation purposes)

REQUEST FOR QUOTATION
Rental of Multifunction Color Printer/Copier

EXHIBIT A – PRICING PAGE (Continued)

Optional Renewal – Year 1

Monthly Rental \$ _____ x 12 months = \$ _____

Monochrome Per Click/Print \$ _____ x 15,000 = \$ _____

Color Per Click/Print \$ _____ x 150,000 = \$ _____

Optional Renewal – Year 2

Monthly Rental \$ _____ x 12 months = \$ 19,800.00

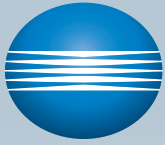
Monochrome Per Click/Print \$ _____ x 15,000 = \$ _____

Color Per Click/Print \$ _____ x 150,000 = \$ _____

Signature: _____

Printed Name: _____

Telephone: _____

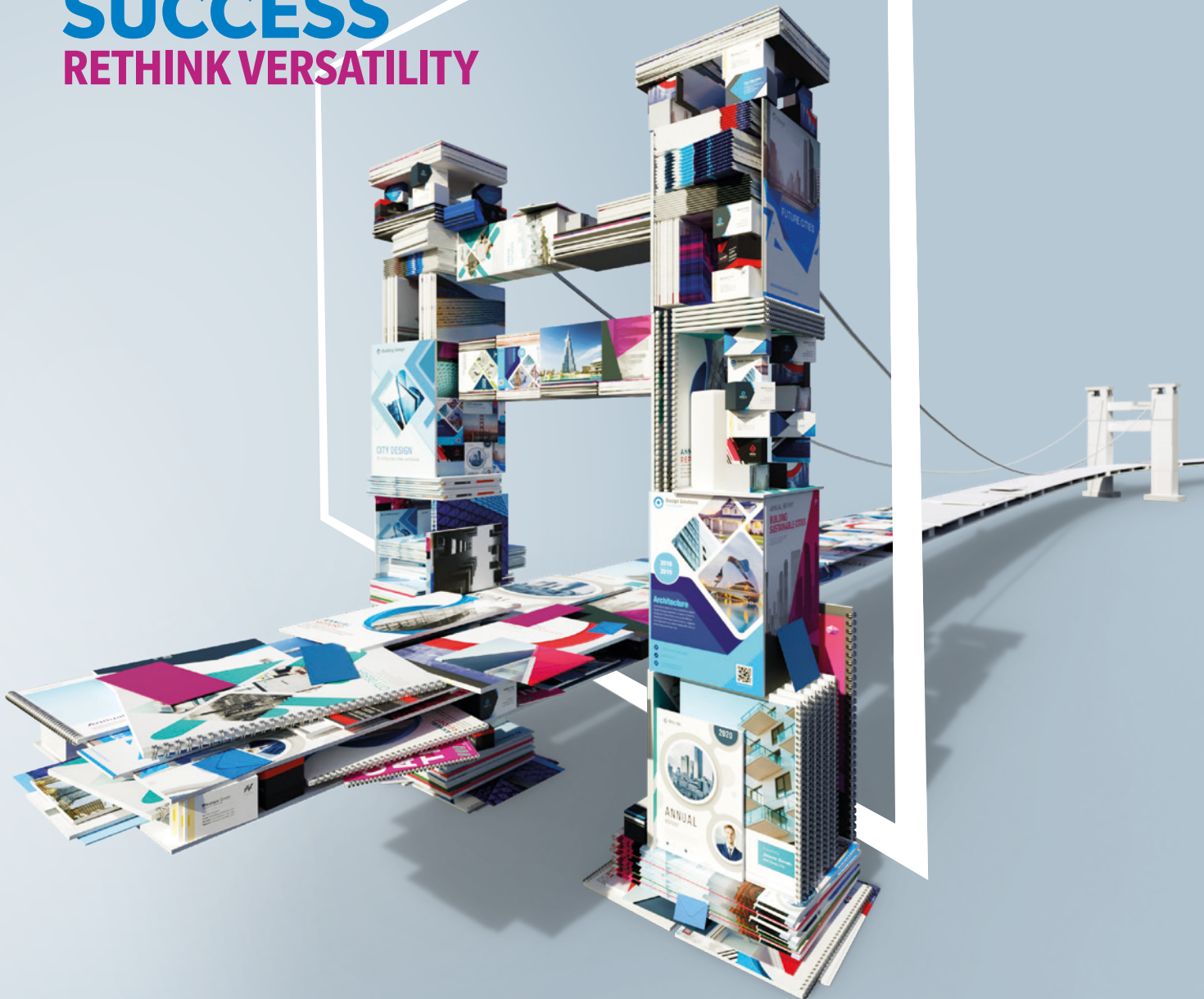


KONICA MINOLTA

AccurioPress
C4080/C4070

BUILD YOUR BRIDGE TO SUCCESS

RETHINK VERSATILITY



Giving Shape to Ideas

HAVE IT ALL WITH ONE PRESS. RETHINK THE FUTURE OF DIGITAL PRINT

Imagine having just a single press that is good for everything: 2-sided banner printing, professional inline finishing, highest productivity, real-time automated quality adjustments, excellent print quality, and so much more. That's the AccurioPress C4080 series from Konica Minolta for you: our agile production color press with features that enable you to expand your business into new markets and develop new revenue streams.

Exceptional quality, every print

Exclusive Intelligent Quality Optimizer IQ-501 leverages Konica Minolta's long history of brilliant imaging technology, allowing you to wow your customers with stunning consistent color prints time and time again.

Grow your business

The AccurioPress C4080 series expands your business with new capabilities. Our system offers the biggest media variety in the market, from thin to thick paper, embossed paper, envelopes, and many more. All supported by our new optional media sensor to guarantee worry-free operation.

A single engine does it all

The AccurioPress C4080 series is a fully configured press to expand your business as you wish. You can print flat sheets, duplex long sheets of up to 34", or directly finish prints inline with our extensive choice of finishing options to meet your clients' every need in one integrated production process.

Boost efficiency

Operators of any AccurioPress system can count on simple setup, an ultra-reliable paper path, exceptional productivity, and outstanding automated image stability. Our R&D Team has given highest priority to fulfilling today's high demands in the printing industry. What's more, the AccurioPress system seamlessly integrates into various software applications from our portfolio that will make your business more economic.



AUTOMATE FULL-BLEED OUTPUT WITH THE TU-510 INLINE TRIMMER

Experience fully finished output with the new TU-510 inline trimmer. This finisher provides inline slitting and trimming to output finished documents ready for boxing and shipping. The TU-510 has options for inline Creasing, Business Card and Postcard Cutting, and Perforation. Plus, the TU-510 has an option to deliver fully trimmed and creased long sheets of up to 51" to the output tray to realize a high-level integrated workflow.

INCREASE OPPORTUNITIES FOR BUSINESS EXPANSION.

- Automate workflow to reduce labor costs and eliminate unnecessary touches
- Produce full-bleed output ready to box
- Automate common print jobs such as business cards, postcards, and sell sheets
- Maximize output by printing multi-up on larger sheets
- Integrate with other inline finishers to produce full-bleed saddle stitch, perfect bound, and wire bound output all in the time it takes to print
- Avoid toner cracking with the creasing option
- Produce perforated output inline in one easy step

NOW FULL-BLEED OUTPUT IS FINALLY POSSIBLE.

This new finisher offers advanced automation to deliver fully trimmed, full-bleed brochures, flyers, postcards, business cards, and more directly to the output tray. This new trimmer creates sophisticated, professional documents ready for delivery to your customer in the time it takes to print them. This is the industry's first inline trimmer and is compatible with the new AccurioPress series of digital presses.





Colours of Plants



An apple a day keeps the doctor away
An apple a day keeps the doctor away
An apple a day keeps the doctor away
An apple a day keeps the doctor away

12 pt An apple a day keeps the doctor away
14 pt An apple a day keeps the doctor away
16 pt An apple a day keeps the doctor away
18 pt An apple a day keeps the doctor away
20 pt An apple a day keeps the doctor away

INNOVATE PRINT

RETHINK TECHNOLOGY

The innovative Intelligent Quality Optimizer IQ-501 takes consistency and registration accuracy to a new level. The IQ-501 provides extensive automation for image position and registration as well as color control. This is made possible with our proprietary closed-loop quality control system that checks and corrects printed output. Automation provided by the IQ-501 also extends to color calibration and profiling – all designed to reduce operator time and print wastage while increasing productivity.



YOUR ADVANTAGES WITH THE AccurioPress C4080/C4070

RETHINK PRODUCTION PRINTING

READY-MADE PRINT PRODUCTS

- 50-sheet booklet making with front trimming and optional creasing, slitting, and spine corner forming
- Perfect binding for books of up to 300 pages
- 100-sheet stapling with cutting mechanism
- Automated inline business card and postcard cutting
- Full bleed banners and posters
- Inline full-bleed trimming with options for creasing, perforation, business cards, and long sheets

DURABLE PERFORMANCE

AccurioPress C4080

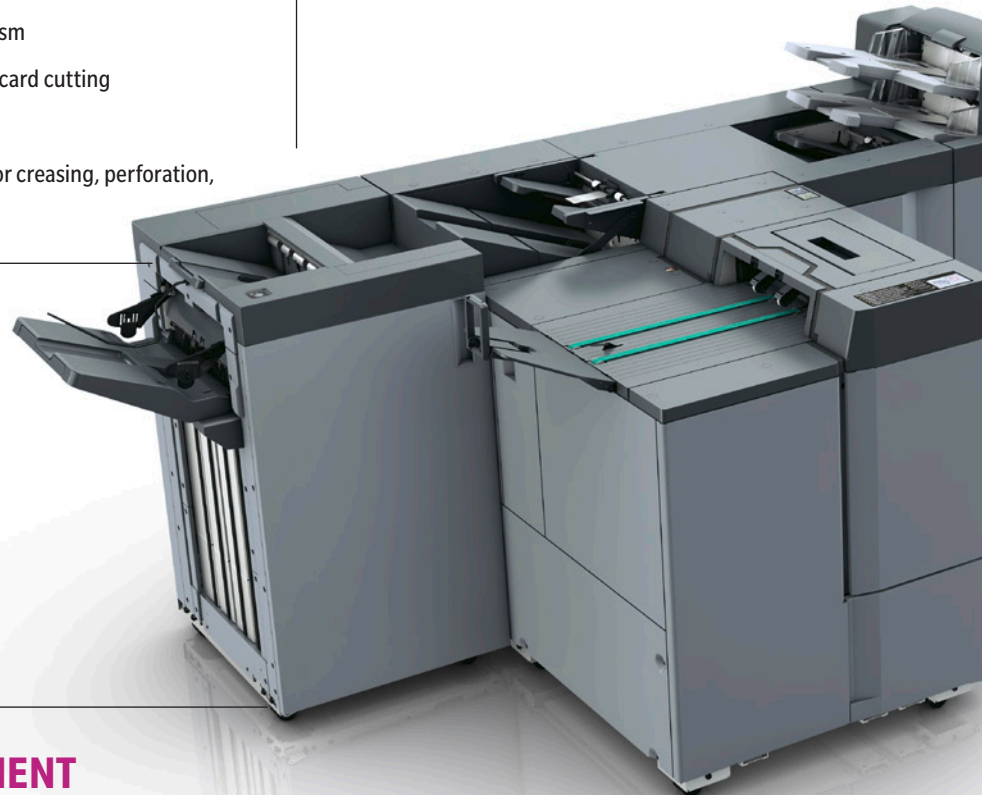
- Up to 80 8.5"x11" color pages per minute
- Up to 44 11"x17" color pages per minute

AccurioPress C4070

- Up to 70 8.5"x11" color pages per minute
- Up to 38 11"x17" color pages per minute

SIMPLY EFFICIENT

- Automated engine linearization
- Automated duplex registration
- Automated profiling
- Real-time adjustments
- Purge function



HIGHEST RELIABILITY

- Long-life platform, long-lasting parts and consumables
- Accurate front-to-back registration
- Fusing-rolling mechanism

HIGH-END PRINT CONTROL

- Flexible choice of controller technology: EFI® or Konica Minolta controller
- Integration into hybrid workflows

EASE OF USE

- Automated real-time engine calibration
- Simple paper catalog settings
- Open API/IWS support

SOPHISTICATED MEDIA HANDLING

- Air suction or air-assisted paper feeding technology
- Up to 11 paper trays
- Long sheet printing of up to 51" (simplex), 34" (duplex)

PERFECT IMAGE QUALITY

- S.E.A.D. X technology and 3,600 x 2,400 dpi x 8-bit resolution
- Simitri HDe toner technology
- Image density control technology

COMPREHENSIVE MEDIA PROCESSING

- Up to 360gsm paper weight in simplex and duplex
- Optional media sensor senses paper weight and type
- Envelope printing with standard fuser



SPECIFICATIONS AND OPTIONS

RETHINK THE NEEDS

SYSTEM SPECIFICATIONS

Resolution	3,600 x 2,400 dpi x 8 bit
Paper weight	62 – 360 g/m2
Paper sizes	330.2 x 487.7 mm 330.2 x 862 mm (max. duplex) 330.2 x 1300 mm (max. simplex)
Paper input	Max.: 15,390 sheets
Dimension (WxDxH)	31.49" x 35.55" x 42.36"
Unit weight	696.66 lb.

PRODUCTIVITY

AccurioPress C4080

8.5 x 11 – max. per minute	80 ppm
11 x 17 – max. per minute	44 ppm

AccurioPress C4070

8.5 x 11 – max. per minute	70 ppm
11 x 17 – max. per minute	38 ppm

KONICA MINOLTA IMAGE CONTROLLER IC-609

Architecture	Internal
OS	Linux
CPU	Intel Core i5 6500
Clock speed	3.2 GHz
RAM std	16 GB
HDD	2 TB (2 x 1TB)
Page-description language	Adobe PostScript 3; PDF v1.7; APPE v4.6 (with UK-220); TIFF (v6); PPML v2.2
Applicable OS	Windows 8.1/10; Windows Server 2012/R2/2016/2019; Mac OS X 10.11–14

FIERY IMAGE CONTROLLER IC-317

Architecture	External
OS	Windows 10
CPU	Intel® Core™ I5-6500 processor
Clock speed	3.2 GHz up to 3.6 GHz Turbo
RAM std	8 GB
HDD	1 TB
Page-description language	Adobe® PostScript® Levels 1, 2, 3, APPE 5, PDF/X-1a, 3, and 4, EPS, Microsoft Office document formats: doc, docx, xls, xlsx, ppt, pptx, pub (via Hot Folders), JPEG, 1-bit TIFF, TIFF (optional via Graphic Arts Pro Package), Fiery FreeForm™ Plus, PPML v3.0, PDF/VT 1 & 2, Creo VPS
Applicable OS	Windows 8.1/10; Windows Server 2012/R2/2016/2019; Mac OS X 10.11–14

FIERY IMAGE CONTROLLER IC-419

Architecture	Internal
OS	Linux
CPU	Intel® Pentium® Processor G4400
Clock speed	3.3 GHz
RAM std	8 GB
HDD	500 GB
Page-description language	Adobe® PostScript® Levels 1, 2, 3, APPE 5, Microsoft Office document formats: doc, docx, xls, xlsx, ppt, pptx, pub (via Hot Folders)
Applicable OS	Windows 8.1/10; Windows Server 2012/R2/2016/2019; Mac OS X 10.11–14

OPTIONS

KM Image Controller	IC-609
EFI external Controller	IC-317
EFI internal Controller	IC-419
Paper Feeding Unit	PF-602m
Dehumidifier heater	HT-504
Paper feeding unit	PF-707m
Dehumidifier heater	HT-506
PFU connection Kit	FA-502
Large capacity feeding unit	LU-202m
Dehumidifier heater f. LU	HT-503
Envelop printing guidf. LU	MK-746
Large capacity feeding unit (banner)	LU-202XLm
Multi bypass feeding	MB-508
Banner Paper Feeder kit	MK-760
Multi bypass tray	MB-509
Intelligent Media Sensor	IM-101
Output Tray	OT-511
Relay Unit	RU-518m
Humidifier	HM-103
Intelligent Quality Optimizer	IQ-501
Purge Unit	RU-702
Auto Inspection Unit	UK-301
Envelop Fusing Unit	EF-107
Long Sheet Kit (Output)	MK-761
Trimmer Unit	TU-510
Creasing kit (Downwards)	CR-102
Creasing kit (Upwards)	CR-103
Center Slit kit	TU-504
CD Perforation kit	PE-102
FD Perforation kit	PE-103
Banner paper kit	MK-764
Business Card kit	JS-507
Folding and Punching Unit	FD-503
Stacking Unit	LS-507
Handcart	LC-502
Booklet Making Unit	SD-506
Booklet Making Unit	SD-513
Square Folding Kit	FD-504
Slitter Kit	TU-503
Creaser Kit	CR-101
Perfect Binding Unit	PB-503
Stapling Unit	FS-532m
Saddle Stitcher Kit	SD-510
Punch Kit	PK-525
Post Inserter Kit	PI-502
Output Tray Unit	OT-512
Long Sheet Kit (Output)	MK-761

– All specifications refer to A4-size paper of 80 gsm quality.

– The support and availability of the listed specifications and functionalities varies depending on operating systems, applications and network protocols as well as network and system configurations.

– The stated life expectancy of each consumable is based on specific operating conditions such as page coverage for a particular page size (5% coverage of A4). The actual life of each consumable will vary depending on use and other printing variables including page coverage, page size, media type, continuous or intermittent printing, ambient temperature and humidity.

– Some of the product illustrations contain optional accessories.

– Specifications and accessories are based on the information available at the time of printing and are subject to change without notice.

– Konica Minolta does not warrant that any prices or specifications mentioned will be error-free.

– All brand and product names may be registered trademarks or trademarks of their respective holders and are hereby acknowledged.

STATE-OF-THE-ART PRINT SERVERS

RETHINK YOUR USER EXPERIENCE

THE IC-609 KONICA MINOLTA CONTROLLER

The Konica Minolta IC-609 print controller brings powerful workflow benefits – including 2,400 dpi printing at full rated engine speed, high-speed RIP processing, enhanced accuracy in color reproduction, color management functions, and full compatibility with print engine on-board job control and editing functions.

THE IC-317 FIERY IMAGE CONTROLLER

Providing advanced job management and workflow automation, the Fiery® IC-317 reduces labor costs, cuts turnaround times, and minimizes errors as well as waste. The instant visual preview and advanced make ready capabilities streamline job layouts. Support of industry-leading variable data printing (VDP) formats facilitates the profitable production of personalized short-run jobs.

THE IC-419 EMBEDDED FIERY IMAGE CONTROLLER

As the embedded Fiery® controller alternative, the IC-419 offers a combination of affordability, versatile color management, and PCL support plus a wide range of security features. It helps improve the ease of use of AccurioPress systems, and simplifies workflows so that our digital color presses deliver truly professional print results, making any configuration an ideal business solution for your company's printing facilities.



MADE FOR YOUR BUSINESS

RETHINK WHAT'S POSSIBLE

Commercial Printers

The AccurioPress C4080 series supports you in growing your business and getting the most out of your investment. Its high speed, high productivity, and high uptime help you achieve shortest turnaround times, while the great media flexibility with stocks of up to 360gsm, long sheets of up to 51", envelopes, and structured media will further enhance the variety of our print offerings. Color quality issues are a thing of the past as the AccurioPress C4080 includes numerous auto control and adjustment features. What's more, an inspection system can be applied to make sure only impeccable prints leave your shop.

CRDs

The AccurioPress C4080 series provides the highest degree of automation and produces quality on the highest level. With its professional inline finishing, you can create ready-made products at the push of a button; and the Intelligent Quality Optimizer IQ-501 makes sure that the print quality is automatically set, monitored, and continuously corrected. The versatile media flexibility and high productivity make the AccurioPress C4080 series a solid and lucrative investment for the future.

TAKE THE LEAD AND SHOW RESPONSIBILITY

RETHINK TOMORROW'S BUSINESS

Sustainability

Konica Minolta promotes sustainable development and integrates environmental and social perspectives into its business strategies. In building your business, you can rely on Konica Minolta products to underpin your green strategy.

Committed to help prevent global warming, Konica Minolta strives to reduce CO₂ emissions during product manufacture, product distribution, at the sales stage, and during product use – with even stricter targets than demanded by the Kyoto Protocol.

Enabling carbon neutrality, Konica Minolta proposes to its customers the offset of unavoidable CO₂ emissions for production printing. Together with the experts from Climate Partner, we offer a new and profound concept for professional production devices.





PARTNERSHIP.

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

INFORMATION MANAGEMENT

- Enterprise Content Management (ECM)
- Document Management
- Automated Workflow Solutions
- Business Process Automation
- Security and Compliance
- Mobility
- eDiscovery Services

IT SERVICES

- Application Services
- Cloud Services
- IT Security
- Managed IT Services
- IT Consulting & Projects
- Apple Managed Services
- Managed Voice Services
- Technology Implementation and Deployment

TECHNOLOGY

- Office Multifunction Business Solutions
- Commercial and Production Printers
- Industrial Printers
- Wide Format Printers
- 3D Printers
- Scanners
- Security Surveillance Systems
- Laptops, Desktops and Computer Hardware
- Servers and Networking Equipment
- Managed Print Services (MPS)
- Managed Enterprise Services



Learn more at
[ReThinkPrint.com](https://www.ReThinkPrint.com)

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Item #: TU510Bro
10/20-1