



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1030371

Procurement Type: Central Master Agreement

Vendor ID:

Legal Name: DIGITAL ONE TECHNOLOGY

Alias/DBA:

Total Bid: \$72,751.25

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2200000162

Published Date: 5/4/22

Close Date: 5/19/22

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 1

Total of All Attachments: 1



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Bluebeam Annual Maint Subscription-existing licenses (550)	550.00000	EA	89.400000	49170.00

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:**

**Extended Description:**

Bluebeam Annual Maintenance Subscription-existing licenses  
 Qty: 550  
 Effective term: 07/01/22 - 06/30/23

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Bluebeam Annual Enterprise License fee-existing license(550)	550.00000	EA	10.000000	5500.00

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:**

**Extended Description:**

Bluebeam Annual enterprise License Fee -existing licenses  
 Qty: 550  
 Effective term: 07/01/22 - 06/30/23

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Bluebeam Revu eXtreme End User license - New license	25.00000	EA	599.000000	14975.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:**

**Extended Description:**

Bluebeam Revu eXtreme End User License - new licenses  
 Effective term: one (1) year

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Bluebeam Annual Maintenance Subscription-New license	25.00000	EA	111.750000	2793.75

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:**

**Extended Description:**

Bluebeam Annual Maintenance Subscription - new license  
 Effective term: one(1) year upon award

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Bluebeam Annual Enterprise License fee-New license	25.00000	EA	12.500000	312.50

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:**

**Extended Description:**

Bluebeam Annual enterprise License Fee -New license  
Effective term: one (1) year upon award



*ProjectManagers@DigitalOneTechnology.com*

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**State of West Virginia**  
**Department of Administration**  
**Purchasing Division**  
% Mr. John W Estep  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130  
[john.w.estep@wv.gov](mailto:john.w.estep@wv.gov)  
304-558-2566

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Dear Mr. Estep,

Thank you for your consideration of our proposal in response to CRFQ 0803 DOT2200000162. We are pleased to submit this proposal for your consideration!

Digital One is a full service technology company with experience across the spectrum of the corporate networking field. We offer 25 years of experience in CAT5, CAT6, Telephony, CO-AX, Cabling, Rack Installation, Full Network Design and Maintenance, Closed Circuit and IP camera and surveillance equipment, Access Control, and are a top provider of expert IT Consultant services with a long list of satisfied customers. Working with large and small ISP's for limited and unlimited services, Digital One provides hosting for phone, email, or website services and can perform application integration for cloud software.

Additionally, our technicians are CompTIA, CCNA and Microsoft Certified, just to name a few.

In the proposal, you will find more information concerning Digital One as a business, our philosophy, and our dedicated staff, the number of which is sufficient to immediately begin work on this project. This proposal shall be valid for sixty (60) calendar days upon submission.

In closing, we thank you again for your consideration of the proposal to follow this cover letter.

Sincerely,

*Linda Peterson*  
**Linda Peterson, R&D Project Manager**  
[LPeterson@DigitalOneTechnology.com](mailto:LPeterson@DigitalOneTechnology.com)

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**SPIN: 143053090 / SCC ID: 0715926-2 / TIN/EIN: 27-1171974 / DUNS: 023230556**

State of West Virginia  
Department of Administration  
Purchasing Division

*CRFQ 0803 DOT2200000162*

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# CRFQ 0803 DOT2200000162: State of West Virginia

For your consideration, Digital One Technology presents the following proposal in response to the above-referenced Request for Quotes.



## About Us / Our Staff

Digital One is a full service technology company with experience across the spectrum of the corporate networking field.

We offer 25 years of experience in CAT5, CAT6, Telephony, CO-AX, Cabling, Rack Installation, Full Network Design and Maintenance, Closed Circuit and IP camera and surveillance equipment, Access Control, and are a top provider of expert IT Consultant services with a long list of satisfied customers.

Working with large and small ISP's for limited and unlimited services, Digital One provides hosting for phone, email, or website services and can perform application integration for cloud software.

Additionally, our technicians are CompTIA, CCNA and Microsoft Certified, just to name a few.

Digital One Technology is located at 5521 Fort Avenue Lynchburg, VA 24502, which allows for a centralized location as our operations stretch all over the Commonwealth of Virginia and into neighboring states (West Virginia, Maryland, North Carolina, and the D.C. area).

We have been providing quality IT services for over 25 years, and are made up of over 20 employees of varying job descriptions.

Digital One knows and understands the IT industry and technology, and our mission is to put our expertise to work in your business or organization to provide positive benefits, value, and a great return on your investment in our services.

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CEO	Project Managers	
Mark Lindy	Paul McDowell	Linda Peterson
		

**CEO**



Mark W. Lindy is the founder and CEO of Digital One Technology, the best source of Information Technology Services. Mark serves a number of non-profit organizations and local churches, providing for their Information Technology needs and serves on the Board of Directors of Parkview Community Missions in Lynchburg, VA.

Mark began pursuing Information Technology as a teenager, and began working in the field once he graduated from high school. He has continued to pursue as much education as possible in the IT world. Mark has developed an incredible reputation locally as both a visionary and leader of business.

As our CEO, Mark has formed Digital One Technology into the most accurate and efficient IT service provider, as well as a major contributor of time and money to community-based non-profit needs. Mark's noble vision for Digital One Technology includes defending businesses from various IT threats, generously donating and/or providing hardware and software to establishments who aim to serve those in need, and having the courage to pursue higher heights in the IT industry, making Digital One Technology an asset to the business world and to the local community.

Mark holds the following technology certifications:

CompTIA Certifications							
A+	Network+	Server+	Security+	Project+	Secure Infrastructure Specialist	Network Infrastructure Professional	IT Operations Specialist
Commonwealth of Virginia Certifications							
DCJS	Compliance Agent [REDACTED]			Electronic Security			
Microsoft Certifications							
MCSE	MCP			MSDST			
Cisco Certifications							
CCNA							

Mark now works tirelessly as our CEO to train up the next generation of technicians and to be the visionary for the future mold of IT Business Management.

# Project Managers



**Paul McDowell**

Paul McDowell serves as one of our knowledgeable Project Managers here at Digital One Technology where he oversees the coordination of large-scale projects.

Paul is a graduate of Liberty University where he obtained a Bachelor's Degree in Computer Science, and has over 29 years of experience in the Information Technology sector.

While he holds many Technology certifications, Paul's most notable ones include:

Commonwealth of Virginia Certifications		
DCJS	Compliance Agent [REDACTED]	Scales Certification
BICSI		



**Linda Peterson**

Linda Peterson is an experienced Project Management Professional with operations and account management experience in retail as well as manufacturing, and procurement experience in the manufacturing and telecommunications sectors.

Her recent project experience in commercial construction adds to her well-rounded knowledge of scheduling and product management.

Linda holds the following certifications:

Missouri Southern State University
Bachelor's of Arts in Sociology w/ a double minor in HR Management and Spanish

REQUEST FOR QUOTATION  
Bluebeam Revu eXtreme

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**SPECIFICATIONS**

- 1. PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Transportation to establish an open end contract to purchase software licenses of Bluebeam Revu eXtreme including support/maintenance/enterprise licensing. This solicitation also includes support/maintenance/enterprise licensing for the existing WVDOT 550 licenses, which expire on June 30, 2022. The maintenance period under this contract will be one (1) year for existing licenses and for new licenses a period of one (1) year from date of the award.
  
- 2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
  - 2.1 “Contract Item” or “Contract Items”** means the list of items identified in Section 3.1 below and on the Pricing Pages.
  
  - 2.2 “Pricing Pages”** means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as Exhibit A, and used to evaluate the Solicitation responses.
  
  - 2.3 “Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
  
- 3. GENERAL REQUIREMENTS:**
  - 3.1 Contract Items and Mandatory Requirements:** Vendor shall provide Agency with the Contract Items listed below. Contract Items must meet or exceed the mandatory requirements as shown below.
    - 3.1.1 General Operating Requirements**
      - 3.1.1.1 Must be compatible with 32-bit and 64-bit Windows 10 operating systems.
      - 3.1.1.2 Must be integrated with Bentley ProjectWise for integrated saving and retrieval of documents.
  
    - 3.1.2 Bluebeam Revu eXtreme Annual Maintenance Software Subscriptions - Quantity of Five Hundred-Fifty (550)**
      - 3.1.2.1 Must quote price for yearly maintenance.
      - 3.1.2.2 Must include free major and minor upgrades.
      - 3.1.2.3 Must include free phone support for all users.
      - 3.1.2.4 Effective term one (1) year: July 1, 2022- June 30, 2023

REQUEST FOR QUOTATION  
**Bluebeam Revu eXtreme**

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**3.1.3 Bluebeam Revu 2016 eXtreme Enterprise License Fee - Quantity of Five Hundred-Fifty (550)**

- 3.1.3.1 Must have centralized licensing service available that provides a gateway to track software usage and users – or equal. Enterprise license fee must be included for existing licenses.
- 3.1.3.2 Effective term one (1) year: July 1, 2022- June 30, 2023

**3.1.4 Bluebeam Revu eXtreme End User License – new licenses**

- 3.1.4.1 Must support Bluebeam Revu eXtreme 2018 and provide upgrade and licensing for current version(s) during the maintenance period.
- 3.1.4.2 Must have the capabilities for professional PDF creation, markup, editing, OCR, redaction, PDF forms editing and scripting.
- 3.1.4.3 Markup capabilities must include:
  - 3.1.4.3.1 Must have the ability to create a “tool chest” for customization of markup tools.
    - 3.1.4.3.1.1 Must have the ability to create and have available for upload, a company standard tool chest for use by staff in specific areas.
    - 3.1.4.3.1.2 Must be able to create custom markups and save them to a personal tool chest.
    - 3.1.4.3.1.3 Must have a Markups List that tracks annotations.
    - 3.1.4.3.1.4 Markups list must have the capabilities to filter by columns, create custom columns for adding formulas, and be exported to Excel and PDF formats.
    - 3.1.4.3.1.5 Must have the ability to calibrate plan measurement with separate x and y scale.
    - 3.1.4.3.1.6 Must have the ability to take measurements using different scales in the same pdf.
    - 3.1.4.3.1.7 Must have the ability to manage markups in different layers.
    - 3.1.4.3.1.8 Must be able to generate a dynamic legend to display markups and measurements.
    - 3.1.4.3.1.9 Must be able to create markup summary reports across multiple files.

REQUEST FOR QUOTATION  
Bluebeam Revu eXtreme

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- 3.1.4.3.1.10 Must be able to compare drawings of different sized and scales with overlay pages.
- 3.1.4.4 Must have the ability to manage 3D pdfs.
  - 3.1.4.4.1 Must have the ability to create 3D PDFs from IFC and U3D files.
  - 3.1.4.4.2 Must be able to markup and manipulate 3D PDFs.
- 3.1.4.5 Must have the ability to create profiles for different user interfaces.
- 3.1.4.6 Must have the ability to view multiple and split screens.
- 3.1.4.7 Must have the ability to do batch processing.
- 3.1.4.8 Must have the ability to OCR scanned files.
- 3.1.4.9 Must have the ability to create digital forms.
- 3.1.4.10 Must have the ability to flatten all markups and stamps to an unchangeable pdf format.
- 3.1.4.11 Must have the ability to use stamps.
- 3.1.4.12 Must have Visual Search capabilities.
- 3.1.4.13 Must quote price for annual maintenance.
  - 3.1.4.13.1 Must include free major and minor upgrades.
  - 3.1.4.13.2 Must include free phone support for all users
  - 3.1.4.13.3 New Bluebeam licenses must be able to be consolidated with the existing Bluebeam license pool maintenance renewal.
- 3.1.4.14 Must have centralized licensing service available that provides a gateway to track software usage and users – or equal. Enterprise license fee must be included for all new licenses.
- 3.1.4.15 Effective term one (1) year from date of award.

**3.2 Alternate bids that are equal to, meet, or exceed the specifications and requirements listed are invited. In order to receive full consideration, such alternate bids must be accompanied by sufficient descriptive literature and/or samples to clearly identify the offer and allow for a complete evaluation.**

**The use of brand name or equal specifications is for describing the minimum standard of quality, technical performance and installation characteristics required and are not intended to limit or restrict competition.**

#### 4. CONTRACT AWARD:

**4.1 Contract Award:** The Contract is intended to provide the Agency with a purchase price on all Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

REQUEST FOR QUOTATION  
**Bluebeam Revu eXtreme**

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**4.2 Pricing Pages:** Vendor should complete the Pricing Pages by completing the cost table included as Exhibit A. Vendor should complete the Pricing Pages in their entirety as failure to do so may result in Vendor's bids being disqualified.

Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

**5. ORDERING AND PAYMENT:**

**5.1 Ordering:** Vendor shall accept orders through wvOASIS, regular mail, facsimile, e-mail, or any other written form of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.

**5.2 Payment:** Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

**6. DELIVERY AND RETURN:**

**6.1 Delivery Time:** Vendor shall deliver standard orders within ten (10) working days after orders are received. Vendor shall deliver emergency orders within five (5) working day(s) after orders are received. Vendor shall ship all orders in accordance with the above schedule and shall not hold orders until a minimum delivery quantity is met.

**6.2 Late Delivery:** The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

**6.3 Delivery Payment/Risk of Loss:** Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.

REQUEST FOR QUOTATION  
Bluebeam Revu eXtreme

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**6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

**6.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

**7. VENDOR DEFAULT:**

**7.1** The following shall be considered a vendor default under this Contract.

- 7.1.1** Failure to provide Contract Items in accordance with the requirements contained herein.
- 7.1.2** Failure to comply with other specifications and requirements contained herein.
- 7.1.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4** Failure to remedy deficient performance upon request.

**7.2** The following remedies shall be available to Agency upon default.

- 7.2.1** Immediate cancellation of the Contract.
- 7.2.2** Immediate cancellation of one or more release orders issued under this Contract.
- 7.2.3** Any other remedies available in law or equity.

**8. MISCELLANEOUS:**

**8.1 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.

REQUEST FOR QUOTATION  
**Bluebeam Revu eXtreme**

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**8.2 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.

**8.3 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** Linda Peterson

**Telephone Number:** 434-509-1515

**Fax Number:** \_\_\_\_\_

**Email Address:** LPeterson@DigitalOneTechnology.com



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

<b>Proc Folder:</b> 1030371		<b>Reason for Modification:</b>	
<b>Doc Description:</b> ADDENDUM NO_1 Bluebeam Revu eXtreme Software (81220097)		ADDENDUM NO_1 Vendor Questions and Responses	
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2022-05-04	2022-05-19 13:30	CRFQ 0803 DOT2200000162	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000040299  
**Vendor Name :** Digital One Technology  
**Address :** 5521  
**Street :** Fort Avenue  
**City :** Lynchburg  
**State :** VA **Country :** USA **Zip :** 24502  
**Principal Contact :** Linda Peterson  
**Vendor Contact Phone:** 434-509-1515 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**

John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor Signature X** *Linda Peterson* **FEIN#** 27-1171974 **DATE** 05-09-2022

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

ADDENDUM NO\_1

Addendum No\_1 issued to publish and distribute the attached information to the Vendor Community.

**REQUEST FOR QUOTATION:**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Transportation to establish an open end contract to purchase software licenses of Bluebeam Revu eXtreme including support/maintenance/enterprise licensing. This solicitation also includes support/ maintenance/enterprise licensing for the existing WVDOT 550 licenses, which expire on June 30, 2022. The maintenance period under this contract will be one (1) year for existing licenses and for new licenses a period of one (1) year from date of the award. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

**INVOICE TO**
 DEPT. OF TRANSPORTATION  
 1900 KANAWHA BLVD E,  
 BLD. 5 RM-720

 CHARLESTON WV  
 US
**SHIP TO**
 DEPT. OF TRANSPORTATION  
 1900 KANAWHA BLVD E,  
 BLD. 5 RM-720

 CHARLESTON WV  
 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Bluebeam Annual Maint Subscription-existing licenses (550)	550.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112200			

**Extended Description:**

Bluebeam Annual Maintenance Subscription-existing licenses  
 Qty: 550  
 Effective term: 07/01/22 - 06/30/23

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Bluebeam Annual Enterprise License fee-existing license(550)	550.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112200			

**Extended Description:**  
Bluebeam Annual enterprise License Fee -existing licenses  
Qty: 550  
Effective term: 07/01/22 - 06/30/23

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Bluebeam Revu eXtreme End User license - New license	25.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**  
Bluebeam Revu eXtreme End User License - new licenses  
Effective term: one (1) year

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Bluebeam Annual Maintenance Subscription- New license	25.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112200			

**Extended Description:**

Bluebeam Annual Maintenance Subscription - new license  
Effective term: one(1) year upon award

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Bluebeam Annual Enterprise License fee-New license	25.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112200			

**Extended Description:**

Bluebeam Annual enterprise License Fee -New license  
Effective term: one (1) year upon award

**SCHEDULE OF EVENTS**

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2022-05-09

	Document Phase	Document Description	Page
DOT2200000162	Final	ADDENDUM NO_1 Bluebeam Revu eXtreme Software (81220097)	5

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

**EXHIBIT A - PRICING PAGE**

<b>TOTAL Software License and Support / Maintenance Fees</b>							
LOCATION: BUILDING 5, ROOM A-720, CHARLESTON, WV 25305							
Contract Item Number	Description	Quantity*	Unit Cost				Extended Cost
			Year One	Optional - Year Two	Optional - Year Three	Optional - Year Four	
3.1.2	Bluebeam Annual Maintenance Software Subscription - Existing Licenses	550	\$89.40				\$49,170.00
3.1.3	Bluebeam Annual Enterprise License fee - Existing Licenses	550	\$10.00				\$5,500.00
3.1.4	Bluebeam Revu eXtreme End User License - New License*	25	\$599.00				\$14,975.00
3.1.4.13	Bluebeam Annual Maintenance Software Subscription - New License*	25	\$111.75				\$2,793.75
3.1.4.14	Bluebeam Annual Enterprise License fee - New License*	25	\$12.50				\$312.50
<b>TOTAL AMOUNT OF BID →</b>							<b>\$72,751.25</b>
<p>* Quantity listed for new licenses is an estimated purchase volume. The estimated purchase volume for new licenses represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.</p> <p>Optional - Year Two through Year Four may be renewed by Change Order upon mutual agreement between the Vendor and Agency.</p>							

  
 Vendor Signature



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5521 Fort Ave, Suite 2  
Lynchburg, VA 24502

434-509-1515

# PRODUCT DECLARATION

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All products offered in this proposal are:

- Brand new.
  - Not Used.
  - Not Refurbished.
- Under the manufacturer's own warranty.
- Licensed.

Additionally, all products offered in this proposal:

- Enhance transmission systems capacity.
- Improve the energy efficiency of vehicles, machinery, and other technologies.

Digital One Technology  
is a licensed reseller and installer  
for these products.

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5521 Fort Ave, Suite 2  
Lynchburg, VA 24502

434-509-1515

### Background Check Compliance

Digital One Technology conducts routine and random background checks on all employees, including field technicians and project managers. Any Digital One Technology employee assigned to this project will have already undergone a background check and agrees to undergo new or additional background checks should it be requested or required of the individual/organization receiving products and/or services from Digital One Technology. Digital One Technology maintains this policy in order to identify any new convictions. In the event a new conviction is detected, will remove the offending employee from this project.

### Labor & Ethics Compliance

Digital One Technology maintains compliance with all labor laws and agrees to maintain compliance with any additional labor requirements set forth by the individual/organization receiving products and/or services from Digital One Technology. Additionally, Digital One Technology maintains compliance with the requirements of the Ethics in Public Contracting and Conflict of Interests Act of the Virginia Code.

### E-Rate Compliance

Digital One Technology will only ever quote the Lowest Corresponding Price when proposing pricing to individuals/organizations requesting proposals for products and or services in order to maintain E-Rate funding compliance.

Sincerely,

Mark Lindy, CEO

Digital One Technology



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5521 Fort Ave, Suite 2  
Lynchburg, VA 24502

434-509-1515

Statement on NDAA Section 889

### **NDAA BACKGROUND**

The John S. McCain National Defense Authorization Act (NDAA) for Fiscal Year 2019 was signed into law on August 13, 2018.

The law, specifically Section 889, amongst other things, prohibits federal agencies, their contractors and grant or loan recipients from procuring or using “telecommunications and video surveillance equipment or services” from specific Chinese companies as a “substantial or essential component of any system, or as critical technology aspart of any system.”

The NDAA ban includes telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation, as well as video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company, and their affiliated entities.

### **DIGITAL ONE TECHNOLOGY ON NDAA COMPLIANCE**

DIGITAL ONE TECHNOLOGY is pleased to inform whomever it may concern That any and all of the equipment we offer is Section 889 compliant.

Sincerely,

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Mark Lindy, CEO  
Digital One Technology



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*5521 Fort Ave, Suite 2  
Lynchburg, VA 24502*

*434-509-1515*

## **Intellectual Property Rights**

### *Disclosure*

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- Digital One Technology alone shall own all right, title and interest, including all related Intellectual Property Rights, in and to our Technology, the Content and the Service and any suggestions, ideas, enhancement requests, feedback, recommendations or other information provided by you or any other party relating to the Service.
- This Agreement is not a sale and does not convey to you any rights of ownership in or related to the Service, the Service Provider's Technology or the Intellectual Property Rights owned by Digital One Technology.
- The Digital One Technology name, the Digital One Technology logo, and the product names associated with the Service are trademarks of Digital One Technology or third parties, and no right or license is granted to use them.

# References

Dr. Adolph Brown	<b>RHEMA Child Development Center</b>	
(434) 847-0257	RevDolphus1@comcast.net	321 Alleghany Avenue Lynchburg, VA 24501
"I highly recommend Digital One for their professionalism. They are an outstanding company, and are good people to work with. Very professional and courteous service."		
Starting in January 2017	Sale, installation, and configuration AV system facility including: large screens and video monitor with wireless video; Video recording including: camera and interface with existing sound gear; Sale, installation, and configuration of 8 camera recording system with network access (including rewiring the facility's ethernet)	

Dr. Frank Crist, Sr.	<b>Brady &amp; Crist Dentists</b>	
(434) 239-2651	fccrist3@bradycrist.com	8116 Timberlake Rd Unit 100, Lynchburg, VA 24502
"Extremely professional, courteous and very knowledgeable. They have been our IT Security Team for 15 years, and I highly recommend them. Wouldn't know what to do without them."		
Starting in January 2017	Maintenance of proprietary Eaglesoft workstations (PC) including hardware replacement; Gradual replacement of proprietary PC for Eaglesoft to Large screen touch screen workstations (35 units); Sale, installation and maintenance of Dell Poweredge Server including backup for Eaglesoft; Financial Records and Email; Troubleshoot phone system; Webhosting services	

Lisa Price	<b>Parkview Community Mission</b>	
(434) 845-8468	Info@ParkViewMission.org	2420 Memorial Avenue Lynchburg, VA 24501
Between the years of 2020 and 2021, Digital One Technology has served as the sole internet provider to Parkview Community Mission.		

<b>Community Access Network</b>		
(434) 200-3366	info@communityaccessnetwork.org	2420 Memorial Avenue Lynchburg, VA 24501
Between the years of 2020 and 2021, Digital One Technology has served as the sole provider of internet access, phone systems, and fax capabilities to the Community Access Network.		

*We are proud to offer products from these fine vendors!*



# CLOSING

Digital One is thankful for your consideration of our proposal!

For further information about Digital One, please contact us:

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[ProjectManagers@DigitalOneTechnology.com](mailto:ProjectManagers@DigitalOneTechnology.com)

*By Phone:*

434-509-1515

*At our Website:*

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