



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 02

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1002151

Procurement Type: Central Master Agreement

Vendor ID: 000000219122

Legal Name: POMEROY IT SOLUTIONS SALES CO INC

Alias/DBA: GETRONICS

Total Bid: \$0.00

Response Date: 03/15/2022

Response Time: 12:21

Responded By User ID: JWillet

First Name: Gerard

Last Name: Willett

Email: gerard.willett@pomeroy.c

Phone: 5132252352

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2200000130

Published Date: 2/23/22

Close Date: 3/15/22

Close Time: 13:30

Status: Closed

Solicitation Description: Wireless Access Point Networking Equipment

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1002151
Solicitation Description: Wireless Access Point Networking Equipment
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2022-03-15 13:30	SR 0803 ESR03152200000005631	1

VENDOR
 000000219122
 POMEROY IT SOLUTIONS SALES CO INC

Solicitation Number: CRFQ 0803 DOT2200000130
Total Bid: 0
Response Date: 2022-03-15
Response Time: 12:21:13
Comments:

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Aerohive Extreme Networks ExtremeWireless AP305C or equal	0.00000	EA	249.030000	0.00

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments: Pomeroy is submitting the Meraki MR 36 as alternate product .

Extended Description:

Aerohive Extreme Networks ExtremeWireless AP305C Wi-Fi6 2x2 Access Point (AP305C-FCC) or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	ExtremeCloud IQ Pilot SaaS Subscript & Support 5yr or equal	0.00000	EA	140.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments: Pomeroy Meraki alternate product, 5 year license

Extended Description:

ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS Support for 5 years (XIQ-PIL-S-C-EW-5YR) or equal - for commodity item 1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Extreme Networks ExtremeWorks Software & TAC 5yr or equal	0.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments: Meraki technical support is included in the 5 year license.

Extended Description:

Extreme Networks ExtremeWorks Software and TAC - technical support - 5 years (97000-AP305C-FCC) or equal for Commodity Line 1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Extreme Networks ExtremeCloud IQ Indoor AP510C-WW or equal	0.00000	EA	497.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments: Pomeroy is submitting the Meraki 46 as an alternative product.

Extended Description:

Extreme Networks ExtremeCloud IQ Indoor WiFi6 AP 4x4 Radio Access Point (AP510C-WW) or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	ExtCloud IQ Pilot SaaS Subscript & Spprt 5yr or equal	0.00000	EA	140.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments: Pomeroy is submitting the Meraki 5 year license as an alternate product.

Extended Description:

ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS Support for 5 years (XIQ-PIL-S-C-EW-5YR) or equal - for Commodity Item 4

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	ExtremeWorks Software & TAC - techn support 1yr or equal	0.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments: Pomeroy is submitting Meraki as alternative product.
Technical support is included in the 5 year license.

Extended Description:

ExtremeWorks Software and TAC - technical support - 1 year or equal (97000-AP510C-WW) or equal - for Commodity Line 4



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Info Technology

Proc Folder: 1002151			Reason for Modification:
Doc Description: Wireless Access Point Networking Equipment			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2022-02-23	2022-03-15 13:30	CRFQ 0803 DOT2200000130	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: VC0000098899
Vendor Name : Pomeroy Technologies Inc.
Address : 1020 Petersburg Rd.
Street :
City : Hebron
State : KY **Country :**US **Zip :**41048
Principal Contact : Kelly Helminiak
Vendor Contact Phone: 859-657-2091 **Extension:**

FOR INFORMATION CONTACT THE BUYER

John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor
 Signature X

Gerard Willett

FEIN#85-0862996

DATE3/15/2022

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**REQUEST FOR QUOTATION:**

The West Virginia Purchasing Division is soliciting bids on behalf of the Department of Transportation to establish an open-end contract for Wireless Access Point Networking equipment. Per the Bid Requirements, Specifications, Terms and Conditions attached to this Solicitation.

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Aerohive Extreme Networks ExtremeWireless AP305C or equal	60		\$249.03	\$29,883.60

Comm Code	Manufacturer	Specification	Model #
43222640	Meraki	Meraki MR 36 WIFI 6 Indoor AP	MR 36 HW

Extended Description:

Aerohive Extreme Networks ExtremeWireless AP305C Wi-Fi6 2x2 Access Point (AP305C-FCC) or equal

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	ExtremeCloud IQ Pilot SaaS Subscript & Support 5yr or equal	60		\$140.00	\$16,800.00

Comm Code	Manufacturer	Specification	Model #
43222640	Meraki	Meraki Enterprise License, 5 Yr	LIC-ENT-5Y

Extended Description:

ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS Support for 5 years (XIQ-PIL-S-C-EW-5YR) or equal - for commodity item 1

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Extreme Networks ExtremeWorks Software & TAC 5yr or equal				N/A

Comm Code	Manufacturer	Specification	Model #
43222640			

Extended Description:
Extreme Networks ExtremeWorks Software and TAC - technical support - 5 years (97000-AP305C-FCC) or equal for Commodity Line 1

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Extreme Networks ExtremeCloud IQ Indoor AP510C-WW or equal	80		\$497.00	\$79,520.00

Comm Code	Manufacturer	Specification	Model #
43222640	Meraki	Meraki MR 46 WIFI 6 Indoor AP	MR 46 HW

Extended Description:
Extreme Networks ExtremeCloud IQ Indoor WiFi6 AP 4x4 Radio Access Point (AP510C-WW) or equal

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	ExtCloud IQ Pilot SaaS Subscript & Spprt 5yr or equal	80		\$140.00	\$22,400.00

Comm Code	Manufacturer	Specification	Model #
43222640	Meraki	Meraki Enterprise License, 5 Yr	LIC-ENT-5 Y

Extended Description:
ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS Support for 5 years (XIQ-PIL-S-C-EW-5YR) or equal - for Commodity Item 4

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	ExtremeWorks Software & TAC - techn support 1yr or equal				N/A

Comm Code	Manufacturer	Specification	Model #
43222640			

Extended Description:
ExtremeWorks Software and TAC - technical support - 1 year or equal (97000-AP510C-WW) or equal - for Commodity Line 4

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Tech Questions due by 10:00am	2022-03-04

	Document Phase	Document Description	Page
DOT2200000130	Final	Wireless Access Point Networking Equipment	5

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

EXHIBIT A - PRICING PAGE

LOCATION - BUILDING 5, ROOM A-720 CHARLESTON, WV 25305

Specification Reference #	Specifications Reference	Contract Item Number	Description	Part Number or Equal	Estimated QTY	Year 1 Unit Cost	Year 2 Unit Cost	Extended Total Price
3.1.1	3.1.1	#1	Meraki MR 36 WIFI 6 Indoor AP	MR 36 HW	60	\$249.03	\$249.03	\$29,883.60
3.1.1.1	3.1.1.1	#2	Meraki Enterprise License, 5 Yr	LIC-ENT-5 Y	60	\$140.00	\$140.00	\$16,800.00
3.1.1.2	3.1.1	#3	TAC Support Included in License	N/A	0	\$0.00	\$0.00	\$0.00
3.2.1	3.1.2	#4	Meraki MR 46 WIFI 6 Indoor AP	MR 46 HW	80	\$497.00	\$497.00	\$79,520.00
3.2.1.1	3.1.2.1	#5	Meraki Enterprise License, 5 Yr	LIC-ENT-5 Y	80	\$140.00	\$140.00	\$22,400.00
3.2.1.2	3.1.2.2	#6	TAC Support Included in License	N/A	0	\$0.00	\$0.00	\$0.00
								\$148,603.60

The Pricing Pages contain a list of the Contract Items and estimated purchase volume.
 The estimated purchase volume for each item represents the approximate volume of anticipated purchases only.
 No future use of the Contract or any individual item is guaranteed or implied.

* Year 2 may be renewed by Change Order upon mutual agreement between the Vendor and Agency.

v.2 2.3.2022