



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 986667

Procurement Type: Central Master Agreement

Vendor ID: VS0000022732

Legal Name: MOTEN TATE INCORPORATED

Alias/DBA:

Total Bid: \$4,517,968.00

Response Date: 03/03/2022

Response Time: 11:48

Responded By User ID: Kmoten

First Name: Moten

Last Name: Kenneth

Email: kmoten@motentate.com

Phone: 4073405734

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2200000122

Published Date: 2/24/22

Close Date: 3/3/22

Close Time: 13:30

Status: Closed

Solicitation Description: ADDENDUM NO_1 WVDOT IT Temporary Staffing Services

Total of Header Attachments: 1

Total of All Attachments: 1

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--------------------------------------|-----|------------|------------|-----------------------------|
| 1 | Senior Mainframe Application Analyst | | | | 633360.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609 | | | |

Commodity Line Comments:

Extended Description:

Senior Mainframe Application Analyst

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-------------------------------|-----|------------|------------|-----------------------------|
| 2 | Mainframe Application Analyst | | | | 548912.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609 | | | |

Commodity Line Comments:

Extended Description:

Mainframe Application Analyst

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----|------------|------------|-----------------------------|
| 3 | Senior Application Oracle Database Administrator | | | | 717808.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609 | | | |

Commodity Line Comments:

Extended Description:

Senior Application Oracle Database Administrator

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----|------------|------------|-----------------------------|
| 4 | Application Oracle Database Administrator | | | | 675584.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609 | | | |

Commodity Line Comments:

Extended Description:

Application Oracle Database Administrator

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----|------------|------------|-----------------------------|
| 5 | Senior Application DB2 Database Administrator | | | | 717808.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609 | | | |

Commodity Line Comments:

Extended Description:

Senior Application DB2 Database Administrator

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----|------------|------------|-----------------------------|
| 6 | Application DB2 Database Administrator | | | | 633360.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609 | | | |

Commodity Line Comments:

Extended Description:

Application DB2 Database Administrator

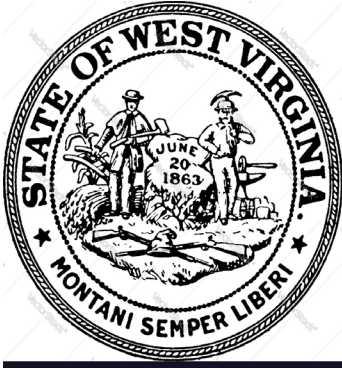
| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-----------------------|-----|------------|------------|-----------------------------|
| 7 | PC Programmer Analyst | | | | 591136.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 80111609 | | | |

Commodity Line Comments:

Extended Description:

PC Programmer Analyst



MTI Moten Tate, Inc.

**MTI Response to
CRFQ 0803 DOT2200000122
WVDOT IT Temporary Staffing Services
For
State of West Virginia**

Due Date: March 03, 2022 @ 1:30 PM

Submitted By:

Moten Tate Inc.

POC: Kenneth Moten, CEO

8303 Bowden Way

Windermere, FL 34786

Phone: 407- 843-3277

Email: kmoten@motentate.com

Submitted To:

Department of Administration

Purchasing Division

2019 Washington Street East

Post Office Box 50130

Charleston, WV 25305-0130

Cover Letter

March 02, 2022
Attn: John Estep
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Dear Estep,

Moten Tate, Inc. (MTI) is pleased to submit our proposal in response to the Request for Quotation **CRFQ 0803 DOT2200000122, titled “WVDOT IT Temporary Staffing Services (81220053)”**.

MTI is a privately held **S-corporation**, which was founded in 1997 by its President & CEO, Kenneth Moten. Since its inception, we have created an emerging market for **temporary, direct-hire, temporary-to-hire, and project staffing services**. Our firm came into being 20 years ago with the mission of **“Helping Customers Meet and Exceed Their Objectives”**. That mission remains unchanged to this day. MTI is a full-time specialist in the business of providing temporary and full-time staffing and consulting services to our customers. MTI’s core philosophies are reflected in our daily practices with more than 100 employees deployed around the country.

Our Profile

| | |
|-------------------------------------|--|
| Business Name | Moten Tate, Inc. |
| Authorized Person to Contact | Kenneth Moten |
| Title | President and CEO |
| Address | 8303 Bowden Way; Windermere, FL 34786 |
| Telephone Number | (407- 843-3277) |
| Facsimile | (407-843-3814) |
| Email | kmoten@motentate.com |

MTI understands that The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Department of Transportation (WVDOT) to establish multiple open-end contracts for information technology temporary technical staffing services.

We have a wealth of experience in providing similar staffing services to several local, state, and federal government agencies. We are confident that we have the expertise, resources and experience the State needs. In summary, MTI’s proposal will provide the WVDOT with a long-term temporary staffing services partner that has a broad network of resources throughout our local and national networks.

We will assign a **Project Manager** to serve as the single point of contact for the WVDOT. This individual will serve as your dedicated contact and will oversee the entire delivery process ensuring that all deadlines are met.

MTI makes the following certifications and guarantees regarding this proposal:

- ▶ MTI is the prime contractor and will not utilize subcontractors.
- ▶ MTI is a Florida Corporation with a solid history of providing temporary staffing services nationwide.
- ▶ No attempt has been made to induce any other person or firm to submit or not to submit a proposal.
- ▶ MTI does not discriminate in employment practices about race, color, religion, age sex, marital status, political affiliation, national origin, or disability.

-
- ▶ MTI presently has no interest, direct or indirect, which would conflict with the performance of services under this contract and shall not employ, in the performance of this contract, any person having a conflict.

The undersigned confirms that **we do not have any exceptions to the requirements and agree with all the terms & conditions** of the RFQ.

Services and warranties indicated within this proposal are valid for 120 days after the submission of this proposal.

If you have any questions regarding this proposal, please contact our CEO, Kenneth Moten, by phone at (407) 843-3277, or via email at kmoten@motentate.com

Sincerely,




Kenneth Moten
(President and CEO)

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Signed RFQ Form

| | | |
|---|--|--|
|  | Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130 | State of West Virginia Centralized Request for Quote Service - Prof |
|---|--|--|

| Proc Folder: 986667 Doc Description: ADDENDUM NO_1 WVDOT IT Temporary Staffing Services(81220053) | Reason for Modification: Addendum No_1 Vendor Questions and responses Attach revised Pricing Page with Formulas | | | | | | | | |
|---|--|-------------------------|-----------------|---------|------------|------------------|-------------------------|---|--|
| Proc Type: Central Master Agreement | | | | | | | | | |
| <table border="1"> <thead> <tr> <th>Date Issued</th> <th>Solicitation Closes</th> <th>Solicitation No</th> <th>Version</th> </tr> </thead> <tbody> <tr> <td>2022-02-24</td> <td>2022-03-03 13:30</td> <td>CRFQ 0803 DOT2200000122</td> <td>2</td> </tr> </tbody> </table> | Date Issued | Solicitation Closes | Solicitation No | Version | 2022-02-24 | 2022-03-03 13:30 | CRFQ 0803 DOT2200000122 | 2 | |
| Date Issued | Solicitation Closes | Solicitation No | Version | | | | | | |
| 2022-02-24 | 2022-03-03 13:30 | CRFQ 0803 DOT2200000122 | 2 | | | | | | |

BID RECEIVING LOCATION


BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code:

Vendor Name : Moten Tate, Inc.
Address : 8303 Bowden Way,
Street : 8303 Bowden Way
City : Windermere
State : Florida **Country :** US **Zip :** 34786
Principal Contact : Kenneth Moten
Vendor Contact Phone: 407-843-3277 **Extension:** 203

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X  **FEIN#** 841394733 **DATE** 03/02/22

All offers subject to all terms and conditions contained in this solicitation

Addendum Acknowledgement Form

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DOT220000122

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Moten Tate, Inc.
Company
Kenneth Moten

Authorized Signature
03/02/22

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Designated Contact


DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Kenneth Moten (President & CEO)
 (Name, Title)
Kenneth Moten (President & CEO)
 (Printed Name and Title)
8303 Bowden Way, Windermere, FL
 (Address)
407-843-3277 / 407-843-3814
 (Phone Number) / (Fax Number)
kmoten@motentate.com
 (email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

Moten Tate, Inc.
 (Company)

 (Kenneth Moten, President & CEO)
 (Authorized Signature) (Representative Name, Title)

Kenneth Moten (President & CEO)
 (Printed Name and Title of Authorized Representative)

03/02/22
 (Date)

(407-843-3277)(407-843-3814)
 (Phone Number) (Fax Number)

Revised 01/18/2022

Disclosure of Interested Parties

West Virginia Ethics Commission

**Disclosure of Interested Parties to Contracts**

Pursuant to *W. Va. Code* § 6D-1-2, a state agency may not enter into a contract, or a series of related contracts, that has/have an actual or estimated value of \$1 million or more until the business entity submits to the contracting state agency a Disclosure of Interested Parties to the applicable contract. In addition, the business entity awarded a contract is obligated to submit a supplemental Disclosure of Interested Parties reflecting any new or differing interested parties to the contract within 30 days following the completion or termination of the applicable contract.

For purposes of complying with these requirements, the following definitions apply:

"Business entity" means any entity recognized by law through which business is conducted, including a sole proprietorship, partnership or corporation, but does not include publicly traded companies listed on a national or international stock exchange.

"Interested party" or *"Interested parties"* means:

- (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors;
- (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract. (This subdivision does not apply to a publicly traded company); and
- (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency. (This subdivision does not apply to persons or business entities performing legal services related to the negotiation or drafting of the applicable contract.)

"State agency" means a board, commission, office, department or other agency in the executive, judicial or legislative branch of state government, including publicly funded institutions of higher education: Provided, that for purposes of *W. Va. Code* § 6D-1-2, the West Virginia Investment Management Board shall not be deemed a state agency nor subject to the requirements of that provision.

The contracting business entity must complete this form and submit it to the contracting state agency prior to contract award and to complete another form within 30 days of contract completion or termination.

This form was created by the State of West Virginia Ethics Commission, 210 Brooks Street, Suite 300, Charleston, WV 25301-1804. Telephone: (304)558-0664; fax: (304)558-2169; e-mail: ethics@wv.gov; website: www.ethics.wv.gov.

Revised June 8, 2018

West Virginia Ethics Commission
Disclosure of Interested Parties to Contracts

(Required by W. Va. Code § 6D-1-2)

Name of Contracting Business Entity: Moten Tate, Inc. Address: 8303 Bowden Way
Windermere, FL 34786

Name of Authorized Agent: Kenneth Moten Address: 8303 Bowden Way Windermere, FL 34786

Contract Number: _____ Contract Description: _____

Governmental agency awarding contract: _____

Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

1. Subcontractors or other entities performing work or service under the Contract

Check here if none, otherwise list entity/individual names below.

2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)

Check here if none, otherwise list entity/individual names below.

3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)

Check here if none, otherwise list entity/individual names below.

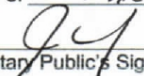
Signature:  Date Signed: 03/02/22

Notary Verification

State of Florida, County of Orange:

I, Kenneth Moten, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 2nd day of March, 2022


Notary Public's Signature

To be completed by State Agency:

Date Received by State Agency: _____

Date submitted to Ethics Commission: _____

Governmental agency submitting Disclosure: _____

Revised June 8, 2018

Purchasing Affidavit

STATE OF WEST VIRGINIA
Purchasing Division
PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Moten Tate, Inc.

Authorized Signature: *Kenneth Moten* Date: 03/02/22

State of Florida

County of Orange, to-wit:

Taken, subscribed, and sworn to before me this 2nd day of March, 2022.

My Commission expires 4/24, 2022

AFFIX SEAL HERE

NOTARY PUBLIC



[Signature]
Purchasing Affidavit (Revised 01/19/2018)

Pricing/ Cost Sheet

Exhibit A - Pricing Page

WVDOT Information Technology Staffing Services RFQ(81220053)

Revised - Version 2 - 2.22.2022

| Contract Item | Description | Est. Qty. | Unit of Measure | Year 1 Unit Cost | Year 2 Unit Cost | Year 3 Unit Cost | Year 4 Unit Cost | Extended Cost |
|--------------------|--|-----------|-----------------|------------------|------------------|------------------|------------------|-----------------------|
| 4.1.1 | Senior Mainframe Application Analyst (On-Site) | 2080 | EA | \$75.00 | \$75.00 | \$77.25 | \$77.25 | \$6,33,360.00 |
| 4.1.1 | Senior Mainframe Application Analyst (Remote Work) | 2080 | EA | \$70.00 | \$70.00 | \$72.10 | \$72.10 | \$5,91,136.00 |
| 4.1.2 | Mainframe Application Analyst (On-Site) | 2080 | EA | \$65.00 | \$65.00 | \$66.95 | \$66.95 | \$5,48,912.00 |
| 4.1.2 | Mainframe Application Analyst (Remote Work) | 2080 | EA | \$60.00 | \$60.00 | \$61.80 | \$61.80 | \$5,06,688.00 |
| 4.1.3 | Senior Application Oracle Database Administrator (On-Site) | 2080 | EA | \$85.00 | \$85.00 | \$87.55 | \$87.55 | \$7,17,808.00 |
| 4.1.3 | Senior Application Oracle Database Administrator (Remote Work) | 2080 | EA | \$80.00 | \$80.00 | \$82.40 | \$82.40 | \$6,75,584.00 |
| 4.1.4 | Application Oracle Database Administrator (On-Site) | 2080 | EA | \$80.00 | \$80.00 | \$82.40 | \$82.40 | \$6,75,584.00 |
| 4.1.4 | Application Oracle Database Administrator (Remote Work) | 2080 | EA | \$75.00 | \$75.00 | \$77.25 | \$77.25 | \$6,33,360.00 |
| 4.1.5 | Senior Application DB2 Database Administrator (On-Site) | 2080 | EA | \$85.00 | \$85.00 | \$87.55 | \$87.55 | \$7,17,808.00 |
| 4.1.5 | Senior Application DB2 Database Administrator (Remote Work) | 2080 | EA | \$80.00 | \$80.00 | \$82.40 | \$82.40 | \$6,75,584.00 |
| 4.1.6 | Application DB2 Database Administrator (On-Site) | 2080 | EA | \$75.00 | \$75.00 | \$77.25 | \$77.25 | \$6,33,360.00 |
| 4.1.6 | Application DB2 Database Administrator (Remote Work) | 2080 | EA | \$70.00 | \$70.00 | \$72.10 | \$72.10 | \$5,91,136.00 |
| 4.1.7 | Programmer Analyst (On-Site) | 2080 | EA | \$70.00 | \$70.00 | \$72.10 | \$72.10 | \$5,91,136.00 |
| 4.1.7 | Programmer Analyst (Remote Work) | 2080 | EA | \$65.00 | \$65.00 | \$66.95 | \$66.95 | \$5,48,912.00 |
| Grand Total | | | | | | | | \$87,40,368.00 |

Contract will be evaluated on all lines but only awarded on first year. Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the WV Purchasing Division as Change Orders for subsequent years.
The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.


Vendors Signature:

MTI's Qualification

Moten Tate, Inc., (MTI) a Certified **Minority-Owned Business**, is responding to the WVDOT RFP "IT Temporary Staffing Services". We have twenty (20) years of experience in temporary services and are delighted to offer our expertise to the WVDOT. Moten Tate, Inc. is a full-service **Temporary staffing and consulting firm** with a reputation for client care and business integrity. Over 20 years of extensive experience in providing staffing services (Technical and Non-Technical) for large and small state governments' projects. MTI has placed over 750 temporary professionals to more than 50 clients nationwide. We have more than 20+ experience of in providing highly skilled and experienced candidates for all temporary resources under various staffing categories; Temporary/Consultant, Direct Hire, and Temporary to Hire.

We bring a wealth of experience in providing oversight programs for complex recruitment solutions to governmental, commercial, and educational entities, and have done so for over 20+ years. MTI understands the purpose of **WVDOT IT Temporary Staffing Services** and is ready to provide, on day one, the WVDOT with temporary staff to handle unique and immediate needs. MTI has hundreds of professional staff within the immediate and surrounding areas of WV and thousands of employees nationwide, available to meet immediate needs.

MTI specializes in supporting government agencies to achieve their public-based mission through delivering the required quality staff; leveraging clear communications; understanding and serving the goals of each agency, department, and section; and matching the skills, timelines, and cultural needs of each agency. MTI has demonstrated exceptional performance in the placement of the best qualified and available people in the mission-critical positions we are privileged to fill. To meet the demands of "public agencies, we provide outstanding, qualified and matching personnel, week -in and week -out, as well as manage the complicated requirements of each contract and/ or subcontract/ delivery order, including pricing requirements, start & end times, contract reporting, budget and invoicing requirements. Our candidates are thoroughly screened and prepared to handle our clients' needs.

Description of Services:

MTI delivers well-planned, well-executed temporary staffing services that tightly align talents, culture, and cost customers' goals and priorities to maximize the return on investment.

We make extensive efforts to ensure the right candidate is placed in the most appropriate position. This ensures we provide a technically sound, productive worker who is a cultural fit to the client's workplace. We combine the best talent, processes, and technology to consistently achieve excellent results. Our staffing services cover a full range of professional staffing services designed to support your internal operations. The credentials and experience of our associates guarantee your expert sourcing, recruiting, and placement of critical talent necessary for the execution of your business. **We recruit staff professionals in the technology, engineering, general office, financial, human resource, operations, quality, and executive areas on a permanent, contract, or project basis.**

Our goal is to become a key provider to each of our customers and an integral part of their talent development and staffing team. We work with our customers to determine the scope and requirements of the talent they need. We work diligently with their staff so we may provide these services in the most professional and efficient manner possible.

Our Staffing services include:

- ▶ Retained Search and Recruitment
- ▶ Contingency Search and Recruitment
- ▶ Professional Contractor Project Recruitment and Deployment

At Moten Tate, Inc. (MTI), we believe effective staffing management involves more than simply providing you with the people you need, when you need them. It involves helping you, implement tools,

and programs to increase business productivity. MTI offers a comprehensive human resource program that increases profitability by maximizing productivity and minimizing risk. MTI expresses core competencies in *IT technical staffing, Financial & Accounting Office Services, General Office Services, Skilled staffing, Professional Staffing.*

▶ ***Information Technology/Engineering Augmentation***

MTI provides a full range of design, engineering, outsourcing, and staffing solutions to the commercial and public sector customers. MTI partners with customers to help improve time to market and complete critical engineering tasks. In addition, MTI offers integrated staffing solutions such as technical / IT staffing, and permanent placement.

MTI's recruiters have an average of 15 years of experience recruiting in multiple business sectors, offering customers project-specific expertise and a cost-effective, single-source provider to meet their needs.

▶ ***Staffing – Core Engineering/Design Services***

- ▶ Mechanical Design & Analysis
- ▶ Embedded Systems & Electronics
- ▶ Project Management & Logistics
- ▶ Technical Publications & Illustration

▶ ***Staffing / Outsourcing Services***

- ▶ Technical / IT Staffing
- ▶ Permanent Placement

MTI provides high-value non-technical staff, IT staff, and IT infrastructure outsourcing solutions to a broad range of service-based industries throughout the United States. MTI's services help customers maximize their return on investments through staff augmentation by providing qualified professionals on temporary contracts, projects, or permanent assignments.

In addition, MTI's services provide a full suite of managed staffing services, assuming complete responsibility for the contingent workforce processes and solutions.

▶ ***Human Capital Resources***

MTI offers solutions to these and other workplace issues. MTI is committed to supporting customers as they build strong, cohesive teams that transcend borders and span cultures. MTI has significant experience and expertise on key human capital issues in each of the business sectors in which we operate. We leverage this expertise to address a variety of customer issues, ranging from the broad-based needs in human performance improvement to organizational change initiatives.

Relevant Experience

Over the past twenty (20) years, MTI strives to bring clarity to complexity, improve operations, enable cost reductions, increase customer satisfaction, and accelerate growth. We focus on delivering a core set of products and services and are strategically positioned to partner with our customers for the long term. MTI has placed over **750 temporary professionals to more than 50 clients** nationwide. We had over 200 professionals on assignment with a current overall **retention rate of 87%**. Our recruitment team consists of 10+ recruiters, data miners, and research analysts, having an average experience of 15+ years recruiting professionals to support our customers. We proactively recruit and maintain a full pipeline preferably **local qualified candidates who are readily available to start contract work**.

MTI had enjoyed working with many public sectors over the last 20 years. Our client base has included working with *State of WV, State of Delaware, Brevard County, Douglas County, Broward County Public Schools, Orange County Public Schools, University of Central Florida, Orange County Convention Centre, Hillsborough County Public Schools, Miami Dade Public Schools, Saint Lucie Public Schools, George Washington University, Orange County Utilities, Orange County Public Works, and various agencies at the State of Florida including Department of Transportation, Florida Turnpike Enterprise, Department of Children & Families, Department of Health, and Citizens Property Insurance.*

Current and Past Projects: -

| <i>Client Market</i> | <i>Clients</i> | <i>Placements</i> |
|-----------------------------------|--|---|
| State and Local Government | <ul style="list-style-type: none"> ▶ North Carolina State Information Technology MSP ▶ Pennsylvania State Information Technology MSP ▶ Florida State Information Technology MSP ▶ Orange County, FL ▶ North Carolina Department of Health and Human Services Information Technology Specialist (Augmentation) ▶ Lee County, FL ▶ Baltimore County, MD Public Schools ▶ George Washington University ▶ University of Central Florida | <ul style="list-style-type: none"> ▶ Project Manager, Analyst ▶ Product Manager, Writer ▶ Mainframe and Datacenter ▶ Business Analyst ▶ Technical and non-technical Project Managers ▶ Help Desk ▶ Oracle Database Developer ▶ Server Administrator ▶ Customer Service Technician ▶ Systems Analyst ▶ Senior Programmer ▶ Microcomputer Specialist ▶ Systems Analysts, ERP Consultants, ▶ Network Systems Engineer/Architect etc ▶ Application Analyst |
| Federal Government | <ul style="list-style-type: none"> ▶ US Army Shades of Green ▶ General Service Administration | <ul style="list-style-type: none"> ▶ Desktop Support ▶ Database Administrator ▶ Database Analyst ▶ Applications Architect |
| Private Sectors | <ul style="list-style-type: none"> ▶ Lockheed Martin ▶ Launch Group | <ul style="list-style-type: none"> ▶ Software QA Engineer ▶ Senior Programmer ▶ Network Administrator ▶ Data Modeler ▶ Web Developer |

MTI has extensive experience in providing IT staff to various prestigious clients. The below table demonstrates our experience performing similar services required to those of the WVDOT.

We welcome you to contact these clients for references:-

| REFERENCE#1 | |
|------------------------------|--|
| Client Name | Douglas County Public Schools |
| Address | 620 Wilcox Street, Castle Rock, CO 80104 |
| Period of Performance | 07/01/2019 through Present |
| Name of the Person | Jolene McDermott |
| Title | Information Tech |
| Telephone Number | 720-433-1007 |
| Email | jolene.mcdermott@dcsdk12.org |
| Staff Provided | Business Analyst, JAVA Developer, Software Engineer, Application Analyst |

| REFERENCE#2 | |
|------------------------------|--|
| Client Name | North Carolina Department of Health and Human Services |
| Address | 2001 Mail Service Center Raleigh, NC 27699-2000 |
| Period of Performance | 10/18/12 - Present |
| Name of the Person | Janet Hensel |
| Title | Project Manager |
| Telephone Number | 919-855-3007 |
| Email | janet.hensel@dhhs.nc.gov |
| Staff Provided | Oracle Database Developer, Software Engineer, |

| REFERENCE#3 | |
|------------------------------|---|
| Client Name | University of Central Florida |
| Address | 4000 Central Florida Blvd, Orlando, FL 32816, United States |
| Period of Performance | 12/01/2016 through Present |
| Name of the Person | Cali Jones |
| Title | Purchasing Manager |
| Telephone Number | 407-823-5889 |
| Email | Cali.jones@ucf.edu |
| Staff Provided | Systems Administrator, Systems Analysts, ERP Consultants, Network Systems Engineer/Architect etc. |

| REFERENCE#4 | |
|------------------------------|--|
| Client Name | George Washington University |
| Address | 45085 University Dr, Ashburn, VA 20147 |
| Period of Performance | 06/01/2016 – 06-01-2019 |
| Name of the Person | Debbie Wimbrow |
| Title | Program Manager |
| Telephone Number | (571) 553-1793 |
| Email | dwimbrow@gwu.edu |
| Staff Provided | Application Analyst, Oracle Database Administrator, Programmer Analyst |

| <i>REFERENCE#5</i> | |
|------------------------------|---|
| <i>Client Name</i> | Orange County Public Schools |
| <i>Address</i> | 445 W. Amelia St. Orlando, FL 32801 |
| <i>Period of Performance</i> | 10/01/2014 through 02/30/2020 |
| <i>Name of the Person</i> | Crystal Pierson |
| <i>Title</i> | Procurement Administrator |
| <i>Telephone Number</i> | 407-317-3200 ext. 200-4012 |
| <i>Email</i> | crystal.pierson@ocps.net |
| <i>Staff Provided</i> | Database Administrator, Systems Analysts, ERP Consultants, Programmer Analyst |