



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 986667

Procurement Type: Central Master Agreement

Vendor ID: VS0000039915

Legal Name: The Little Group, LTD, CO

Alias/DBA: Exclusive Network Enterprises

Total Bid: \$525.00

Response Date: 03/03/2022

Response Time: 11:00

Responded By User ID: jamesmosby

First Name: James

Last Name: Mosby

Email: exclusivenet@earthlink.n

Phone: 9034558500

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2200000122

Published Date: 2/24/22

Close Date: 3/3/22

Close Time: 13:30

Status: Closed

Solicitation Description: ADDENDUM NO\_1 WVDOT IT Temporary Staffing Services

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 986667  
**Solicitation Description:** ADDENDUM NO\_1 WVDOT IT Temporary Staffing Services(81220053)  
**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2022-03-03 13:30	SR 0803 ESR03032200000005316	1

**VENDOR**  
 VS0000039915  
 The Little Group, LTD, CO

**Solicitation Number:** CRFQ 0803 DOT2200000122  
**Total Bid:** 525      **Response Date:** 2022-03-03      **Response Time:** 11:00:56  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor Signature X**      **FEIN#**      **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Mainframe Application Analyst				75.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Mainframe Application Analyst				70.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior Application Oracle Database Administrator				90.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Application Oracle Database Administrator				75.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Senior Application DB2 Database Administrator				75.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Application DB2 Database Administrator				70.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	PC Programmer Analyst				70.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

PC Programmer Analyst



**ENE  
EXCLUSIVE NETWORK ENTERPRISES**

**ENE Response for  
WVDOT IT Temporary Staffing Services  
Solicitation No: CRFQ 0803 DOT2200000122**

**Proposal Response**

**Issued by:  
State of West Virginia, Department of  
Administration Purchasing Division**

**Submission Date: Mar 03, 2022@ 1:30 PM**

**Submitted To:**  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305

**Submitted By:**  
James Mosby (CEO)  
Exclusive Network Enterprises  
PO. 8753, Greenville, TX 75404  
**Email:** [exclusivenet@earthlink.net](mailto:exclusivenet@earthlink.net)  
**Telephone:** 866.347-2130 x11 &  
903 455-8500 x11

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## Cover Page

Mar 02, 2022

Attn: **John Estep**  
State of West Virginia  
Department of Administration Purchasing Division  
Charleston, WV 25305

Sub: Response to **WVDOT IT Temporary Staffing Services**

Dear Mr. **Estep**:

Thank you for the opportunity to present Exclusive Network Enterprises ENE's technical expertise and experience to the State of West Virginia in response to the **Solicitation: WVDOT IT Temporary Staffing Services**. Exclusive Network Enterprises is a **certified MBE/SBE with NMSDC Dallas/Fort Worth minority supplier development council** with more than **25 years** of superior staffing and consulting experience, with a proven track record of successfully placing the finest professionals nationwide. We have built an outstanding reputation for matching skilled consultants to a variety of organizations in different Industries across the United States, including but not limited to private and public sectors. Our technical staff provides the services include: - strategic planning, system modernization, new application development, integration, testing, deployment, enhancements, operations and maintenance, and release management support. ENE expresses core competencies in IT Staff Augmentation: Mainframe Application analyst I-II-III, Oracle Database administrators, DB2 Administrators, Helpdesk Technician, Database administrator, Computer Systems Analyst I-III, Programmers, Enterprise Architect, System specialists, Database Specialist, Technical Writer, Network administrator, system administrator, Cybersecurity specialist, business analyst, Security specialist, Web Support Technician, Project Managers, Systems Analysts, and Project Lead

### Our Profile:

Company Information	Response
Full Legal Name	The Little Group LTD, Co DBA Exclusive Network Enterprises
Years in Business	25+ Years
Principle Office Location	Greenville, TX
POC Details	<b>Name:</b> James Mosby <b>Title:</b> CEO <b>Add:</b> PO 8753, Greenville, TX 75404 <b>Telephone Number:</b> (903) 455-8500 <b>Toll free number:</b> (866) 347-2130 <b>Fax number:</b> (903) 454-8513 <b>Email:</b> <a href="mailto:Exclusivenet@earthlink.net">Exclusivenet@earthlink.net</a>

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	Web: <a href="http://enestaffing.com">enestaffing.com</a>
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ENE is a leading provider of IT professional services that connects companies across all industries to top professionals. ENE has established relationships with vetted professionals across all major skill areas and industries; we have access to a large pool of active and passive job seekers in **JobDiva (ATS tool)**.

WVDOT will receive the following benefits from a partnership with ENE:

- **Customized Workforce Solutions:** We provide talent on a temporary, temporary to hire, and direct-hire basis across a spectrum of necessary skill sets. The expanded scope of service lines provides consistent delivery and a more well-rounded understanding of the WVDOT hiring needs and cultural fit across multiple business categories.
- **Innovative Recruiting:** Our recruiting teams develop customized, targeted recruitment strategies including leading-edge methods to engage and attract high-quality talent that best aligns with your institution's culture and mission. With the support of skill-focused technical recruiters, ENE will provide strategic and streamlined skill-focused recruiting and customized screening that fits the WVDOT's needs.
- **Resume Database:** ENE's RMS (Database) has over 600,000 technical professionals and is supplemented with over 500+ new resumes weekly of potential candidates.
- **Quality Focus:** Offer the highest quality outsourcing and staffing at a reasonable cost through the management of our own internal fixed and variable costs. Our Quality Control Program includes the weekly quality checks on contractor performance. Quality Control Program will ensure that we meet the highest standards regarding the delivery of services, performance reviews, communication with and availability to the WVDOT supervisors and managers, and minimization of employee turnover.

ENE does not discriminate in employment practices with regard to race, color, religion, age sex, marital status, political affiliation, national origin, or disability.

The undersigned confirms that we do not have any exceptions to the requirements and agree with all the terms & conditions of the RFP.

Services, pricing, and warranties indicated within this proposal are valid for a period of 180 calendar days after the submission of this response.


Please contact me at (903)-455-8500 or [exclusivenet@earthlink.net](mailto:exclusivenet@earthlink.net) if you have any questions regarding our submission. We acknowledged and accept of all the terms and conditions herein set forth in this RFP.

Sincerely,



James Mosby (CEO)

## Complete Centralized Request for Quote


	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Service - Prof

<b>Proc Folder:</b> 986667 <b>Doc Description:</b> ADDENDUM NO_1 WVDOT IT Temporary Staffing Services(81220053) <b>Proc Type:</b> Central Master Agreement	<b>Reason for Modification:</b> Addendum No_1 Vendor Questions and responses Attach revised Pricing Page with Formulas								
<table border="1"> <thead> <tr> <th>Date Issued</th> <th>Solicitation Closes</th> <th>Solicitation No</th> <th>Version</th> </tr> </thead> <tbody> <tr> <td>2022-02-24</td> <td>2022-03-03 13:30</td> <td>CRFQ 0803 DOT2200000122</td> <td>2</td> </tr> </tbody> </table>	Date Issued	Solicitation Closes	Solicitation No	Version	2022-02-24	2022-03-03 13:30	CRFQ 0803 DOT2200000122	2	
Date Issued	Solicitation Closes	Solicitation No	Version						
2022-02-24	2022-03-03 13:30	CRFQ 0803 DOT2200000122	2						

<b>BID RECEIVING LOCATION</b> BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US
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<b>VENDOR</b> <b>Vendor Customer Code:</b> VS50000039915 <b>Vendor Name :</b> The Little Group LTD, Co DBA Exclusive Network Enterprises <b>Address :</b> <b>Street :</b> P.O 8753 <b>City :</b> GREENVILLE <b>State :</b> TX <b>Country :</b> UNITED STATES <b>Zip :</b> 75404 <b>Principal Contact :</b> James Mosby, Chief Executive Officer (CEO) <b>Vendor Contact Phone:</b> (903) 455-8500 <b>Extension:</b> NA
--

<b>FOR INFORMATION CONTACT THE BUYER</b> John W Estep 304-558-2566 john.w.estep@wv.gov
---

	954625836	03/03/22
<b>Vendor Signature X</b>	<b>FEIN#</b>	<b>DATE</b>

All offers subject to all terms and conditions contained in this solicitation

## Terms and Condition

ENE Accepts and comply to all terms and conditions stated in the document.


**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

James Mosby, Chief Executive Officer (CEO)  
\_\_\_\_\_  
(Name, Title)  
James Mosby, Chief Executive Officer (CEO)  
\_\_\_\_\_  
(Printed Name and Title)  
P.O 8753, Greenville, TX 75404  
\_\_\_\_\_  
(Address)  
(903) 455-8500 / (903) 454-8513  
\_\_\_\_\_  
(Phone Number) / (Fax Number)  
Exclusivenet@earthlink.net  
\_\_\_\_\_  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

*By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.*

The Little Group LTD, Co DBA Exclusive Network Enterprises  
\_\_\_\_\_  
(Company)

 James Mosby, Chief Executive Officer (CEO)  
\_\_\_\_\_  
(Authorized Signature) (Representative Name, Title)

James Mosby, Chief Executive Officer (CEO)  
\_\_\_\_\_  
(Printed Name and Title of Authorized Representative)

03/03/22  
\_\_\_\_\_  
(Date)

903-455-8500/ (903) 454-8513  
\_\_\_\_\_  
(Phone Number) (Fax Number)

Revised 01/18/2022

## Disclosure of Interested Parties to Contracts

West Virginia Ethics Commission  
**Disclosure of Interested Parties to Contracts**  
(Required by W. Va. Code § 6D-1-2)

Name of Contracting Business Entity: ~~EXCLUSIVE NETWORK ENTERPRISES~~ <sup>THE LITTLE GROUP LTD, CO DBA</sup> Address: P.O. Box 8753  
GREENVILLE, TX 75404

Name of Authorized Agent: JAMES MASBY Address: P.O. Box 8753 GREENVILLE TEXAS

Contract Number: \_\_\_\_\_ Contract Description: IT STAFFING

Governmental agency awarding contract: WVDOT

Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

- Subcontractors or other entities performing work or service under the Contract  
 Check here if none, otherwise list entity/individual names below.
- Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)  
 Check here if none, otherwise list entity/individual names below.
- Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)  
 Check here if none, otherwise list entity/individual names below.

Signature: James Masby Date Signed: 2/28/22

**Notary Verification**

State of TX County of Hunt

I, James Masby, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 28 day of February, 2022

[Signature]  
Notary Public's Signature

**To be completed by State Agency:**  
Date Received by State Agency: \_\_\_\_\_  
Date submitted to Ethics Commission: \_\_\_\_\_  
Governmental agency submitting Disclosure: \_\_\_\_\_

JASON OBELL  
Notary ID #128456703  
My Commission Expires  
December 6, 2022  
Revised June 8, 2018



Purchasing Affidavit

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: The Little Group LTD, Co DBA Exclusive Network Enterprises

Authorized Signature: James Masby Date: February 28, 2022

State of TX

County of Hunt, to-wit:

Taken, subscribed, and sworn to before me this 28 day of February, 2022

My Commission expires 12/6/22, 2022

AFFIX SEAL HERE



NOTARY PUBLIC

[Signature]

Purchasing Affidavit (Revised 01/19/2018)

Exhibit A- Pricing

Exhibit A - Pricing Page

WVDOT Information Technology Staffing Services RFQ(81220053)

Revised - Version 2 - 2.22.2022

Contract Item	Description	Est. Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
4.1.1	Senior Mainframe Application Analyst (On-Site)	2080	EA	\$75.00	\$75.00	\$75.00	\$80.00	\$634,400.00
4.1.1	Senior Mainframe Application Analyst (Remote Work)	2080	EA	\$70.00	\$70.00	\$70.00	\$75.00	\$592,800.00
4.1.2	Mainframe Application Analyst (On-Site)	2080	EA	\$70.00	\$70.00	\$70.00	\$75.00	\$592,800.00
4.1.2	Mainframe Application Analyst (Remote Work)	2080	EA	\$65.00	\$65.00	\$65.00	\$70.00	\$551,200.00
4.1.3	Senior Application Oracle Database Administrator (On-Site)	2080	EA	\$90.00	\$90.00	\$90.00	\$100.00	\$769,600.00
4.1.3	Senior Application Oracle Database Administrator (Remote Work)	2080	EA	\$85.00	\$85.00	\$85.00	\$90.00	\$717,600.00
4.1.4	Application Oracle Database Administrator (On-Site)	2080	EA	\$75.00	\$75.00	\$75.00	\$80.00	\$634,400.00
4.1.4	Application Oracle Database Administrator (Remote Work)	2080	EA	\$70.00	\$70.00	\$70.00	\$75.00	\$592,800.00
4.1.5	Senior Application DB2 Database Administrator (On-Site)	2080	EA	\$75.00	\$75.00	\$75.00	\$80.00	\$634,400.00
4.1.5	Senior Application DB2 Database Administrator (Remote Work)	2080	EA	\$75.00	\$75.00	\$75.00	\$80.00	\$634,400.00
4.1.6	Application DB2 Database Administrator (On-Site)	2080	EA	\$70.00	\$70.00	\$70.00	\$75.00	\$592,800.00
4.1.6	Application DB2 Database Administrator (Remote Work)	2080	EA	\$65.00	\$65.00	\$65.00	\$70.00	\$551,200.00
4.1.7	Programmer Analyst (On-Site)	2080	EA	\$70.00	\$70.00	\$70.00	\$75.00	\$592,800.00
4.1.7	Programmer Analyst (Remote Work)	2080	EA	\$65.00	\$65.00	\$65.00	\$70.00	\$551,200.00
<b>Grand Total</b>								<b>\$8,642,400.00</b>

Contract will be evaluated on all lines but only awarded on first year. Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the WV Purchasing Division as Change Orders for subsequent years.  
 The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

  
 Vendors Signature:

**Acknowledgment of Addendum**

We acknowledged Addendum no\_1 dated 24<sup>th</sup> Feb 2022.



## Qualifications

Exclusive Network Enterprises is a **certified MBE/SBE with NMSDC Dallas/Fort Worth minority supplier development council** with **more than 25 years** of superior technology staffing and consulting experience, with a proven track record of successfully placing the finest professionals nationwide. We have built an outstanding reputation for matching skilled technology consultants to a variety of organizations in different industries across the United States, including but not limited to private and public sectors. Our technical staff provides the services include: - **strategic planning, system modernization, new application development, integration, testing, deployment, enhancements, operations and maintenance, and release management** support.

Since 1997, Exclusive Network Enterprises has set the standard for excellence in recruiting for the information technology industry. Exclusive Network Enterprises builds on more than 25 years of staffing industry experience. With a proven track record of success placing the finest IT talent nationwide. Exclusive Network Enterprises has built a reputation for making matches that last.

## **CORE COMPETENCIES**

- ▶ IT Staff Augmentation
- ▶ Specialized Search and Placement
- ▶ Contract and Temporary Staffing
- ▶ Project Management

Our leadership has over 25 years of experience in providing IT staff augmentation and has strong expertise in resourcing, researching and delivering best qualified and certified candidates for our clients in the government and federal sector. We have filled over 5000 Jobs since 2000. We know the market, utilize the customary social media and web-based job search portals (Zip Recruiter, LinkedIn, Indeed, etc.) — and utilize deep recruiting connections with the local colleges and universities, as well as adult schools and job developers, resulting in recruiting and placing the best local candidates quickly.

ENE expresses core competencies in IT Staff Augmentation: ***Mainframe Application Developers, Oracle Database administrators, Programmers, helpdesk Technician, Computer Systems Analyst I-III, System administrator, Cybersecurity specialist, Business analyst, Web Support Technician, Project Managers, Systems Analysts, and Project Lead.*** We have developed a portfolio of success as a contractor for a number of state, and local government agencies. We are adept at designing project solutions that demonstrate a tight congruency to each customer's specific objectives and we are thoughtfully attuned to delivering in a way that carefully accounts for the concerns of the people we work with, as well as the customers we serve. At a high level, we start by assessing our priorities on the "Triple Constraint Triangle" of Quality, Time and Cost. We then use this understanding to design technical solutions that tightly map to our objectives

## **ENE's credentials to deliver IT professional Staffing Services**

Over the past five years, ENE has placed over **350+ IT professionals to more than 45 clients nationwide**. In 2021 alone, we had over **75** professionals on assignment with a current overall **retention rate of 82%**.

***ENE's Past Experience with clients***

<b>Name of Agency</b>	<b>Contract Name</b>	<b>POC Details</b>	<b>Period of Performance</b>
▶ County of Los Angeles ISD	▶ Information Technology Staffing Services	▶ <b>Name:</b> Crystal Leyden ▶ <b>Email:</b> cleyden@isd.lacounty.gov ▶ <b>Phone:</b> 714.322.7044	▶ 2002- Present
▶ City of Los Angeles Dept Building and safety	▶ IT Consulting Services	▶ <b>Name:</b> Minh Ong ▶ <b>Email:</b> minh.ong@lacity.org ▶ <b>Phone:</b> 213.482.0029	▶ 2013 Present
▶ City of Los Angeles LADBS	▶ Technology staff Augmentation	▶ <b>Name:</b> Jeanne Ly ▶ <b>Email:</b> Jeanne.ly@lacity.org ▶ <b>Phone:</b> 213 482-0046	▶ 2013 Present
▶ County of Orange	▶ Professional IT Staffing Services	▶ <b>Name:</b> Clyde Gamboa ▶ <b>Email:</b> clyde.gamboa@ocit.ocgov.com ▶ <b>Phone:</b> 714 834-4627	▶ 2009- Present

***Other Experiences***

<b>Agencies</b>	<b>Services Provided</b>
▶ County of San Bernardino County	▶ IT Staffing Services
▶ County of Los Angeles ISD	▶ Technology staff Augmentation
▶ County of Los Angeles Sheriff Dept.	▶ Technology staff Augmentation
▶ County of Los Angeles Dept. Health Services	▶ IT Labor Staffing Services
▶ County of Los Angeles Dept. Mental Health	▶ Professional Staffing Services
▶ State of Florida	▶ Technology Augmentation Services
▶ State of North Carolina	▶ Temporary Staffing Services
▶ City of Los Angeles Police City	▶ Professional IT Staffing Services
▶ City of Los Angeles Planning Dept.	▶ Professional Staffing Services
▶ City of Los Angeles Building and Safety	▶ Temporary IT staff Augmentation
▶ Baltimore County Public Schools	▶ Temporary Labor Services
▶ Broward County Transit (Florida)	▶ Professional Staffing Services
▶ Broward County Public Schools (Florida)	▶ IT staff Augmentation Services
▶ County of Orange	▶ Temporary Staffing Services
▶ County of Fresno	▶ Professional IT Staffing Services
▶ County of Los Angeles DCFS	▶ Technology staff Augmentation Services
▶ 21 Century Insurance Company	▶ Temporary Staffing Services
▶ State of Washington	▶ Professional IT Staffing Services
▶ County of Los Angeles Dept. Public Works	▶ Temporary IT staff Augmentation

▶ County of Riverside	▶ Technology Staff Augmentation
▶ County of San Bernardino	▶ IT Labor Staffing Services

During the past 20 years, an important factor in ENE's success has been our ability to identify talented IT professionals, add them to our staff, and then retain and grow those talented individuals. This is the basis for providing technology delivery excellence to meet our client's needs. Overall, ENE has more than 15 recruiters throughout our company to identify talent that will work on behalf of the organizations we serve. Our recruiters maintain an active pipeline of talent flowing into our company by using a range of strategies. We maintain an internal database of millions of individual candidates, that is constantly reviewed and updated. In addition, ENE also accepts professional referrals, participates in industry-based networking events, uses social media, and monitors leading job boards.

ENE brings more than 25 years of experience in the IT industry focusing on business analysis, application development, object-oriented design and development, database design, performance tuning, testing, documenting and implementation to several clients like **County of San Bernardino, County of Los Angeles ISD, City of Los Angeles LABDS, County of Orange, and many more!**

ENE brings more than 25 years of experience in the IT industry with a focus **on Application development, Desktop Support, Server and System administration, Network support, system development, implementation, programming, quality assurance, and process improvement.** ENE brings more than 25 years of experience in the IT industry with a focus on **Application Support, Server and System administration, Network support, system development, implementation, programming, quality assurance, and process improvement.**

At ENE, we believe in integrating informational technology (IT) into your overall business strategy, helping you to take full advantage of the opportunities it creates, such as moving into a different market, capturing market share or growing revenue.

We can help you develop and execute a clear and strategic IT roadmap with priorities that are closely linked to business goals. We work one-on-one with your team to understand your goals, business processes, and current information systems capabilities.

We provide a full-service package of assistance for IT projects – we plan, design, implement and continuously support technology-powered solutions.

#### **Our expertise:**

##### **IT advisory**

To formulate a strategy or design a solution bringing your IT resources into agreement with business needs.

- ▶ Auditing your IT environment: IT applications, network complexity, application integrations, databases and data warehouses, development infrastructure.
- ▶ Exploring business processes and uncovering process inefficiencies hampering business performance or new business initiatives. Devising a full-scale IT strategy working either for modernization of your existing IT or introduction of new digital technologies.

##### **IT solution implementation**

More than 50% of our software developers are of senior level, thereby securing coding excellence.

- ▶ Proposing an IT solution and delivering a well-structured clear plan for its implementation: project timeline, budget, required IT resources defined.
- ▶ Installing, configuring and customizing all the software components constituting the solution.
- ▶ Integrating software components in a compound IT environment

#### ***IT system modernization***

- ▶ To optimize costly maintenance of obsolete technologies and improve their impact on your business efficiency.
- ▶ Investigating the code and infrastructure of long-running applications.
- ▶ Planning improvements: software re-architecting, re-coding, platform migration, containerization.
- ▶ Implementing the changes.

#### ***ENE Guarantee***

We have an enviable reputation in the staffing industry— one of honesty and solid ethics. We promise only what we can deliver, and we back up our promises. **The ENE guarantee supports every order placed by WVDOT:**

*ENE guarantees that ENE IT staff assigned to WVDOT will satisfactorily perform the services ordered by WVDOT. Upon reasonable notice from WVDOT, ENE will arrange for an immediate replacement candidate.*