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Header @ 2

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 986667

Procurement Type: Central Master Agreement

Vendor ID:

Legal Name: Elegant Enterprise-Wide Solutions, Inc.

Alias/DBA:

Total Bid: \$6,527,040.00

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2200000122

Published Date: 2/24/22

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Status: Closed

Solicitation Description:

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 986667  
**Solicitation Description:** ADDENDUM NO\_1 WVDOT IT Temporary Staffing Services(81220053)  
**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2022-03-03 13:30	SR 0803 ESR03012200000005177	1

**VENDOR**  
 VS0000005021  
 Elegant Enterprise-Wide Solutions, Inc.

**Solicitation Number:** CRFQ 0803 DOT2200000122  
**Total Bid:** 6527040  
**Response Date:** 2022-03-01  
**Response Time:** 06:39:53  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Mainframe Application Analyst				940160.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments:

Extended Description:

Senior Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Mainframe Application Analyst				840320.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments:

Extended Description:

Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior Application Oracle Database Administrator				1102400.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments:

Extended Description:

Senior Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Application Oracle Database Administrator				923520.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Senior Application DB2 Database Administrator				1006720.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Application DB2 Database Administrator				898560.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	PC Programmer Analyst				815360.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

PC Programmer Analyst

## Exhibit A - Pricing Page

### WVDOT Information Technology Staffing Services RFQ(81220053)

Contract Item	Description	Est. Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
4.1.1	Senior Mainframe Application Analyst	2080	EA	\$110.00	\$112.00	\$114.00	\$116.00	\$940,160.00
4.1.2	Mainframe Application Analyst	2080	EA	\$98.00	\$100.00	\$102.00	\$104.00	\$840,320.00
4.1.3	Senior Application Oracle Database Administrator	2080	EA	\$128.00	\$131.00	\$134.00	\$137.00	\$1,102,400.00
4.1.4	Application Oracle Database Administrator	2080	EA	\$108.00	\$110.00	\$112.00	\$114.00	\$923,520.00
4.1.5	Senior Application DB2 Database Administrator	2080	EA	\$118.00	\$120.00	\$122.00	\$124.00	\$1,006,720.00
4.1.6	Application DB2 Database Administrator	2080	EA	\$105.00	\$107.00	\$109.00	\$111.00	\$898,560.00
4.1.7	Programmer Analyst	2080	EA	\$95.00	\$97.00	\$99.00	\$101.00	\$815,360.00
<b>Grand Total</b>								<b>\$1,755,520.00</b>

Contract will be evaluated on all lines but only awarded on first year. Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the WV Purchasing Division as Change Orders for subsequent years.

The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.



**Vendors Signature:**



*Request for Quotation*

Department of Administration

## IT Temporary Staffing Services

RFP No – DOT2200000122

Due Date: March 3, 2022, by 1:30 p.m.

**Submitted to:**

**Attention:**

Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

**Submitted by:**

Elegant Enterprise-Wide Solutions, Inc.  
25961 Hartwood Drive  
Chantilly, Virginia 20152  
**Phone:** 703-722-0603 | **Fax:** 703-722-6628  
**Email:** [govt@elegantsolutions.us](mailto:govt@elegantsolutions.us)  
[www.elegantsolutions.us](http://www.elegantsolutions.us)

**Primary Point of Contact**

Priyanka Arora  
Phone: 703-609-0215  
Email: [govt@elegantsolutions.us](mailto:govt@elegantsolutions.us)

**Secondary Point of Contact**

Vikas Arora  
Phone: 703-722-0603  
Email: [govt@elegantsolutions.us](mailto:govt@elegantsolutions.us)







*Elegant Enterprise Wide Solutions, Inc.*  
*We make it happen*

**COVER LETTER**

March 3, 2022

**Attn:**

Department of Administration

In reference to **RFP No – DOT2200000122 for IT Temporary Staffing Services**, Elegant Enterprise-Wide Solutions, Inc. hereafter called “Elegant Solutions” is pleased to submit the response to Department of Administration (DOA) and wishes to make a positive difference at DOA through our deep technical expertise, our attention to customer service and results-driven innovation-based culture.

Our team promises to bring best value to DOA and winning trust by exceling. This response outlines capabilities of Elegant Solutions and directly addresses the requirements outlined in Request for Proposal (RFP). We hold the following accolades and certifications.

Experienced and established Prime Contractor (Over 55+ Prime contracts with different State/ Local Government agencies)	Prime on DLA JETS J6 IDIQ, GSA Schedule 70, Seaport-e, eFast
ISO 9001:2015 certified Quality management system	DCAA approved Accounting System
ISO 27001:2013 certified Information Security system	Top Secret facility clearance
VDOT/ MDOT certified MBE/ DBE Program	ITIL, PMBOK based processes
Excellent experience as sub in Federal Government	ISO 20000 certified

With this submission, we accept all terms and conditions defined in solicitation document, acknowledge to receipt of amendments and QAs issued and we look forward to opportunity to lend our expertise and bring our experience to **DOA**.

Sincerely,

Priyanka Arora  
Sr. Program Manager  
Elegant Enterprise-Wide Solutions, Inc.

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## 1 PURPOSE AND SCOPE

Elegant Solutions has read, understood, and will comply with this requirement.

Elegant Solutions is well positioned to address the requirements as specified in this RFP. As a staffing firm with nationwide presence and vast experience for over 20+ years, we have delivered services like those sought under this RFP and are aware of the challenges faced and have solutions ready. Elegant Solutions specializes in providing a full range of professional IT services to various federal, state, local governments, and commercial clients. We have been providing customized, targeted, and focused Information Technology Staffing solutions that have helped clients turn their IT Support challenges into a competitive advantage.

Through 20+ years of experience, we have developed and refined every step of the full lifecycle for staffing fulfillment and consultant management practice. Elegant solutions use latest technology and recruiting methods to source, onboard & manage qualified consultants and its subcontractors. Elegant Solutions workforce solutions help clients increase efficiency, accelerate project progress, cut costs, and ultimately enhance their competitive edge. We provide IT professionals for contract, contract-to-hire, and direct placements. We also offer recruitment solutions for other select professional skills and workforce needs. In partnership with our customers, we use our profound technical expertise and decades of professional experience to organize, manage and maximize information and processes to improve business operations.

Elegant Enterprise Wide Solutions Inc. ISO 9001:2015   ISO 27001:2013   ISO 20000-1:2018	
CAGE Code	5AM05
EIN/ TIN	36-4468087
US Navy's Seaport-NxG	N0017819D7571
GSA Schedule 70	GS35F073DA
DLA JETS	SP4709-17-D-0046
eFast	DTFAWA12A-00005
GSA TAPS	GS02F049GA
GSA MOBIS	47QRAA19D007N
CIO SP3 (8a/SB)	75N98119D00018
	75N98120D00217

With a legacy of over 20 years in the US market, Elegant Solutions is today one of the leading players in the staffing and recruitment ecosystem. We believe in combining our passion for people with smart investments in intelligent technology to help organizations and talent realize their true potential. Employing over 30 specialist recruiters with 10+ office locations, Elegant Solutions provides a full range of solutions including temporary and permanent staffing, outsourcing and other workforce solutions in the areas of engineering, finance and accounting, human resources, IT, manufacturing and logistics, and sales and marketing.

Today's business demands agility - By taking the time to listen and understand our clients' needs and people's career aspirations, Elegant Solutions has gained a unique perspective into the intersection of talent and business. One among the leading IT staffing firms, we enable you to achieve and optimize the most strategic and variable component to business success - right people, with right skills, competencies, and attitudes. We are an unconventional technical staffing agency and our partnership model focuses on your unique needs- supporting short-term, seasonal or temporary IT staffing agencies requirements, providing contract-to-hire talent for project-based support with the option to hire the contractors as permanent employees, or finding the permanent top talent your company needs today. Our IT staffing services cover Contract Staffing with onsite, offsite, and offshore (IT staff outsourcing) services.

Being one among the most reputed IT staffing companies in the industry, we offer a wide range of temporary staffing services including IT staff augmentation companies, temporary staffing companies, IT temporary staffing, technology staffing companies, or technical staffing solutions, and IT contract staffing.

Searching for the right information technology staffing agencies, information technology staffing firms, IT staffing agencies, IT staffing companies, IT staffing firms, technical staffing agencies, technical staffing firms, technical temporary staffing agencies, technology staffing agencies, technology staffing firms for your business – Elegant Solutions can be your one stop service provider.

As an IT staffing services and recruiting company we stand distinguished because of a host of factors:

<i>With a pool of 50+ experienced IT recruiters, we are equipped to find the best fit options for the requirements.</i>	<i>We utilize a referral-based sourcing strategy, and leveraging our enormous technology network build in last two decades of IT services and solutions.</i>
<i>We ensure quality in finding top talent to meet your specific needs. We present you reviewed list of</i>	<i>Our commitment is to bring the best match for the requirements. With this genuine intention we drive</i>

<i>best candidates who match your requirements screened through our robust qualification process.</i>	<i>the relationship and ensure performance and retention.</i>
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**Our Technology Staffing Services:**

- **Contract Staffing and Placement:** Being one of the most experienced IT staffing agencies, Elegant Solutions has expert recruiters that handpick professionals with skills and credentials fit for the project. Our Technical Staffing Services encompass specialized technology staffing services/solutions, recruitment of contract or permanent resource onsite/ offsite, and IT staff outsourcing for augmenting in-house team or building team grounds-up.
- **Global Recruitment and Assignment Support:** Elegant Solutions' technical staffing services offer a continual supply of technical resources such as software developers, QA experts, project managers as per the business objectives. We believe that technical recruitment doesn't stop at providing you with the best candidates. Our services manage all aspects of the employment relationship, which includes ensuring that the expectations of both the employer and employee are met.

**Why Choose Elegant Solutions as Your IT Staffing Agency?**

- One of the leading IT consulting and staffing companies with presence across the nation
- Wide portfolio of 70+ technical staffing clients ranging from permanent recruitment to IT contract staffing
- 48+ Professional Staff with very Low Employee Turnover (3-4%)
- Over 98.8% client satisfaction and retention in IT contract staffing
- Multiple state-of-the-art development centers for cost-efficient IT staff augmentation
- Immaculate delivery record in IT staff augmentation for 50+ projects
- Commitment to quality and established engineering processes: ISO 9001:2008/ ISO 27001:2015 and 20000-1:2018
- Financially stable and secure organization that has grown exclusively on internally generated funds

## 2 QUALIFICATIONS

### 2.1 Experience providing similar services

#### 2.1.1 Experience

Founded as S-Corporation in 2001, Elegant Solutions is in Chantilly, VA and providing IT Temporary Staffing Services in Government as well as Commercial arena through its satellite offices in various states. We have been coupling our domain knowledge and experience with proven, mature, management practices to deliver the right solutions on time and within budget. Our processes are backed by ISO 9001:2015 and ISO 27001:2013 for delivering consistent and quality IT services. We sharpen the focus on results, efficiency, competitiveness, and rapid response. We are consistent with the client's business needs. We seamlessly align clients' missions with technology and industry best practices – ensuring that their visions and result sets from the contract becomes a reality.

Started by passionate group of Oracle experts, Elegant Solutions propelled by the desire to make a difference and elevate the state of the customer service within the State and local space. Through our deep technical expertise, our attention to customer service and results-driven culture, we quickly attained the recognition and trust of our customers. They engaged us on broader sets of activities that spanned software solution development and integration, program management, operations support, and testing. Over the years, our core competencies expanded to better serve our diversified customer base, while retaining our core cultural pillars of innovation, customer-service, and results-driven delivery. Additionally, we expanded our Oracle practice from the State and local space to various new verticals including healthcare, energy, and cloud implementations.

In partnership with our customers, we use our profound technical expertise and decades of professional experience to organize, manage and maximize information and processes to improve business operations. Elegant Solutions specializes in providing our clients with high-quality IT Temporary Staffing Services at the lowest rate the market will bear. Elegant Solutions consistently ranks in the top 10-15% of suppliers at our major customers. Our delivery model and recruiting technology are the main reasons for our success and client relationship is further differentiated by our:

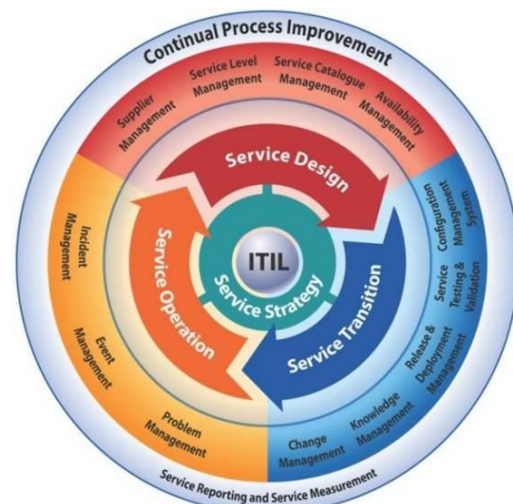
- Dedicated account team structure
- Excellence in technology recruiting
- Established systems and processes
- Onsite, offsite, and offshore staffing

#### Our Service Methodology

Elegant Solutions is committed to using the latest ITIL set of best practices for IT Service Management. The Information Technology Infrastructure Library (ITIL) is a set of practices for IT service management (ITSM) that focuses on aligning IT services with the needs of business. We are aware of the fact that ITIL is the most widely accepted approach to IT service management in the world. It provides a cohesive set of best practice, drawn from the public and private sectors internationally.

IT Service Management (ITSM) derives enormous benefits from best practice approach. Because ITSM is driven both by technology and the huge range of organizational environments in which it operates, it is in a state of

Key Differentiators	
<b>Proven Experience &amp; Capability</b>	<ul style="list-style-type: none"> <li>• Vast experience of over 2 decades in O&amp;M and development services.</li> <li>• Domain knowledge and experience with proven, mature, management practices to deliver right solutions on time and within budget.</li> <li>• ISO 9001:2015 certified company with standardized IT processes and sharper focus on outcomes, operational efficiency, competitiveness, and rapid response - consistent with business requirements</li> <li>• ISO 27001:2013 certified for Information Security Management.</li> <li>• ISO 20000-1:2018 certified for IT Service Management</li> </ul>
<b>Experienced Team</b>	<ul style="list-style-type: none"> <li>• Unique understanding of our client's business and the challenges they face</li> <li>• Cross-functional domain experience and expertise from an information technology perspective</li> <li>• Proven leaders and contract professionals with a keen focus on quality and results</li> </ul>
<b>Exceptional Value</b>	<ul style="list-style-type: none"> <li>• Access to top industry talent that brings relevant skills and experience</li> <li>• Support arrangements focused on high-value delivery at competitive pricing</li> <li>• Open to creative contracting and work agreements that enable collective value</li> </ul>
<b>Proven Delivery Approach</b>	<ul style="list-style-type: none"> <li>• Results-oriented approach to client support and initiative delivery</li> <li>• Speed and flexibility to meet specific client demands</li> <li>• Close partnership and collaboration with customer service and quality delivery as top priorities</li> </ul>





constant evolution. Best practice, based on expert advice and input from ITIL users is both current and practical, combining the latest thinking with sound, common sense guidance.

Elegant Solutions selects exceptionally qualified personnel to perform in key positions surrounded by individuals with appropriate certifications, training, experience, and security clearances to provide exceptional support. Elegant Solutions has requisite knowledge and experience gained through for how to work in a secure environment. Our excellently planned technology offerings ascertain adaptability to client needs and bring out a unique solution for every business. Together with our persuasive team of software and application professionals we are gradually positioning ourselves at the horizon of the global IT community.

Elegant Solutions serves a broad portfolio of clients throughout United States with technology staffing, Staff Augmentation, collaboration solutions, platform solutions, project and application solutions, and managed services offerings. Our primary industry verticals include Government, Financial, Energy, Health Care, Retail, Manufacturing, and High Tech. We value our people, our partnerships, and our clients with balanced perspective. We play vital role in broad technology ecosystem that exists to serve market and we provide jobs for talented people. We work to hire only the most qualified employees, train our resources on the latest technology, and stress the importance of forging long-lasting, personal connections with our clients. We make complex technology work and we are known for delivering value. For Elegant Solutions, our resources are our most valuable assets. They are an integral part of our success, which has been the center of the Elegant Solution's philosophy since inception in 2001. First, we take care of our employees. By supporting our employees through quality work instructions that document a proven performance management structure, class benefits, well-defined training, and career growth programs, we can provide our customers with highly trained, dedicated employees who typically exceed the customer's performance expectations.

Our excellently planned technology offerings ascertain adaptability to client needs and bring out a unique solution for every business. Together with our persuasive team of software and application professionals we are gradually positioning ourselves at the horizon of the global IT community. Below is the list of our key areas where we have expertise of providing services to our clients:

Help Desk Technical Support	IT Support Officer
Quality Assurance Analyst	Oracle Administrator
Database Administrator/Development	Oracle Data Support Specialist
System Administration	Project Managers & Technical Leads
Internet Marketing Consultants	Desktop /PC Support
Programmer Analyst	Audio/Visual Support
Graphic & Web Designers	Software Engineers
Wireless Network Support	Information Network Security Specialists
Onsite & Offsite Resources	Virtualization Support

Elegant Solutions' project experience and qualifications are broad and deep. We provide leading edge Information Technology services and solutions to support mission critical applications for many of the largest corporate, government, defense, education and Internet organizations in the world. Elegant Solutions is unique within the services industry because of our ability to provide a wide range of skills under one company umbrella, while maintaining consistent customer and employee recognition. Our excellently planned technology offerings ascertain adaptability to client needs and bring out a unique solution for every business. Together with our persuasive team of software and application professionals we are gradually positioning ourselves at the horizon of the global IT community. And it includes activities such as value definition, market research and business case creation.

Elegant Solutions has proven track record of successfully enabling all our local, State, Federal and Commercial clients to reach their IT objectives by leveraging our industry expertise and aligning the right technology expertise with their initiatives and goals. We recognize that different recruitment methodologies are required for the specialized areas within the IT staffing industry. And, as part of our vision to continually challenge our business activities, we have several dedicated consultants to ensure we focus on the exact need. Leveraging its mature, quality-certified processes to provide a variety of standard and customized solutions and programs to help clients optimize their supply chain and increase time to market the workforce requirements. Through 20+ years of experience, we have developed and refined every step of the full

lifecycle for staffing fulfillment and consultant management practice. Elegant Solutions use latest technology and recruiting methods to source, onboard & manage qualified consultants and its subcontractors. Elegant Solutions workforce solutions help clients increase efficiency, accelerate project progress, cut costs, and ultimately enhance their competitive edge. Elegant Solutions leverages its service delivery model to source, screen and place temporary/ permanent labor across general skill sets in well-populated as well as remote geographies.

At Elegant Solutions, we understand the client's need not only to identify top talent and their desire to retain them; therefore, we have implemented client-friendly terms for the conversion of contingent or temporary labor to permanent employees. Our team focuses on placing consultants with business acumen in addition to technology skills. Elegant Solutions has earned an exceptional 94% Overall Performance Rating from customers in recent independent survey conducted by Dun & Bradstreet.

DUN & BRADSTREET RATING	
Reliability	96
Cost	91
Order Accuracy	93
Delivery / Timeliness	95
Quality	95
Business Relations	97
Personnel	98
Customer Support	93
Responsiveness	96

To deliver most adequate, skilled, and educated candidates for our clients, we have dedicated experienced managerial team and recruiters that are trained in discovering the skills that are needed to successfully fill the job orders. Our team is experienced enough in hunting necessary talent that is needed for technical positions. Our recruiters training involves the understanding of the experience, education, communication skills and critical thinking that would be ideal for the requested positions. The elaborate training that we provide to our team allows clear understanding of the client requests. This added knowledge gives them a more efficient opportunity to ask in-depth questions related to the order. The supremacy of having a team that understands the necessary skills that a candidate must have for technical positions in an in-depth understanding, guarantees that more qualified candidates would be submitted for each job order.

We have extensive experience in providing the nation's finest candidates that are highly qualified. We provide IT professionals for contract, contract-to-hire, and direct placements. We also offer recruitment solutions for other select professional skills and workforce needs. In partnership with our customers, we use our profound technical expertise and decades of professional experience to organize, manage and maximize information and processes to improve business operations. Elegant Solutions has an effective, dedicated corporate recruiting and security staff in place to provide dedicated support for pre-screening and hiring of cleared personnel upon contract award and throughout the life of the contract.

Through our deep technical expertise, our attention to customer service and results-driven culture, we quickly attained the recognition and trust of our customers. Customers engaged us on broader sets of activities that spanned software solution development and integration, program management, operations support, and testing. Over the years, our core competencies expanded to better serve our diversified customer base, while retaining our core cultural pillars of innovation, customer-service, and results-driven delivery. Elegant Solutions uses Project Management Body of Knowledge (PMBOK) and Information Technology Infrastructure Library (ITIL) standards. Elegant Solutions is an agile and dynamic company with relentless focus on customer mission success and delivering the best value to all our clients under all engagements.

Elegant Solutions provides our client with advisory services in areas of strategy, methodology, and process and competency assessment across the life cycle. Our consultants help in identifying, adopting, and implementing leading industry practices to improve test effectiveness and productivity, while helping reduce cost that can come with quality. We offer thorough software test consulting services to clients that could help them enhance their software quality, help ensure user satisfaction, reduce time to market, and help increase testing ROIs.

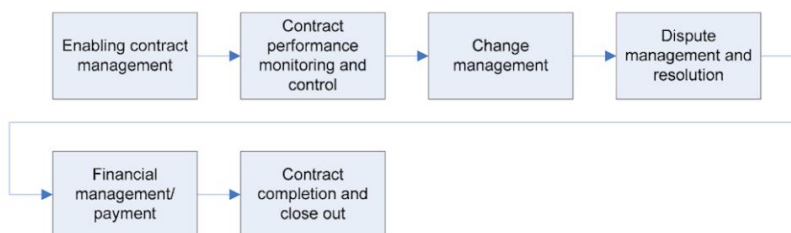
With our focus on national priorities, we take a holistic view of the markets we serve and recognize the inter-dependencies and relationships across them. This approach allows us to leverage the best ideas, approaches, and technologies across our client set thereby providing real value for our customers and dynamic career opportunities for our employees.

**Primary Business Experience:** Elegant Solutions prime business verticals and with our contracts list are provided in below table:

Verticals	Key Clients
Healthcare	<ul style="list-style-type: none"> <li>Department of Health and Welfare, ID</li> <li>Department of Health and Human Services, TX</li> <li>Santa Clara County, CA</li> <li>Washington Health Benefits Exchange</li> <li>Maryland Health Benefits Exchange</li> <li>University of Mississippi Medical Centre</li> </ul>
Defense	<ul style="list-style-type: none"> <li>US Department of Army</li> <li>US Department of Air Force</li> <li>US Department of Homeland Security</li> </ul>
Education	<ul style="list-style-type: none"> <li>Corpus Christi Independent School District, TX</li> <li>Richardson Independent School District, TX</li> <li>Plano Independent School District, TX</li> <li>Dallas Independent School District, TX</li> <li>Oklahoma Department of Career and Technology Education</li> <li>University of Oklahoma</li> <li>University of Maryland</li> <li>City Colleges of Chicago, IL</li> <li>Pima County Community College District, AZ</li> <li>Denver Public Schools, CO</li> <li>Seattle Public Schools, WA</li> <li>University of MA</li> <li>University of OH</li> <li>University of MO</li> </ul>
Transportation	<ul style="list-style-type: none"> <li>Washington Area Metropolitan Transit Authority, DC</li> <li>Community Transit, WA</li> <li>County of San Mateo Transit, CA</li> <li>Utah Transit Authority</li> <li>Public Transit Department, AZ</li> <li>Maryland Department of Transportation (MDOT)</li> <li>Maryland Transportation Authority (MDTA)</li> </ul>

For over 20 years, Elegant Solution has extensive experience in providing Information Technology Recruiting services all across the US. We are capable to delivering best talent to OU. Once the contract is awarded to us, we follow below mentioned contract management approach for successful and smooth functioning of the project. It also includes day to day “administrative” activities in the procurement cycle. With effective contract management, we will ensure that we meet our obligations efficiently and effectively, delivering the business and operational outputs required from the contract and providing the best value for money for customers. Contract management to us is similar to project management and at Elegant Solutions’, we use best practices to manage them. It has a unique goal, consumes resources, has a beginning and end date and requires coordination and planning of activities, and documentation in a contract file throughout the process. Elegant Solutions’ dedicated Contract/ Account Manager follows up with the clients, to ensure that actions taken are in line with contractual responsibilities, that the contract is amended to reflect agreed changes in circumstances and that any claim or dispute is resolved amicably according to the agreement.

**Process:** Elegant Solutions follows each of the stages in the contract management process as shown in below Exhibit.





- **Enabling Contract Management:** At this initial stage, Priyanka Arora ,Sr. Program Manager at Elegant Solution ensures there is a complete understanding, distribution of responsibilities and systems and procedures in place to monitor and control contract performance and effectively deal with potential changes and disputes. Upon signature of the contract, several steps are taken to ensure that roles, responsibilities, and obligations are assigned among the parties and proper systems and procedures are put in place to monitor performance.
- **Contract performance monitoring and control:** Once the contract has been awarded, Elegant Solutions' dedicated Procurement Officer monitors the performance, collects information and measures actual contract achievement. The resources devoted to these tasks and techniques used to perform them, depends on contract work, size and complexity of contract and the resources available.
- **Change Management:** Change management is the process of both avoiding unwanted changes and incorporating necessary changes into the contract. Effectively controlling changes entails establishing formal procedures for changing the agreement and limiting the number of people entitled to make changes.
- **Dispute Management and Resolution:** The inherent shortcomings of language as a medium of communication, the organizational nature of the contracting process and the dynamic nature of contract relationships all contribute to the potential for disagreements between the parties. Conflicts, like changes, are virtually inevitable. They are to be expected by all involved and are considered a normal aspect of contract management. The larger and more complex the project, the higher is the potential for misunderstandings and disagreement.
- **Financial Management/ Payment:** Among the rights of the supplier is the right to be paid in a timely matter for efforts completed, according to the terms. Among the obligations of the organization are to pay to the supplier timely and not cause the unnecessary cost to the supplier by unreasonable management of that financial obligation. While the responsibility for management of economic aspects of the contract varies among organizations, it includes:
  - Process payments due according to the agreement and upon certification of requisitioner, if required in the transaction.
  - Review financial implications of contract changes, in terms of initial costs/outputs and budget.
  - Liquidate financial securities – release of bid bonds, performance bonds, advance payment bonds once the reason for requesting them has become moot.
- **Contract completion and close out:** Contract closeout activities are generally straight forward, especially for small dollar value contracts and purchase orders. However, in complex and high dollar value contracts involving progress payments and securities, the procurement officer ensures that the contract file is properly closed out. Each of the required activities to complete and close out a contract is described below.

The closeout process ensures that all contractual obligations have been met and that continuing commitments – such as warranties, guarantees, and after-sales service and support – are defined in terms of responsibility, liability, procedures, and timeframes. Contract close-out occurs once the supplier has fulfilled all contractual obligations.

**Experience in Providing Temporary Staffing Services:** Elegant Solutions has 20+ years of experience in providing Temporary Services. We have provided similar services as of Temporary Services with various agencies of State, Federal and Local. Table demonstrating our experience stating Active Contracts is placed next.

Clients	Services Provided	Duration
City of Phoenix, AZ	Information Technology Professional Services	Jan 2022 - Dec 2024
California Department of General Services (DGS), CA	Information Technology Consulting Services	Apr 2017 - Apr 2022
California Mass Agreement Schedule (CMAS) , CA	IT Staff Augmentation	30-11-2025
City of Sunnyvale, CA	Professional and Technical Information Technology and Contracting Services	Feb 2017 - Feb 2022
City and County of San Francisco Office of the Controller, CA	Enterprise Resource Planning System Consulting Services	Apr 2019 - Mar 2023
County of San Mateo Transit, CA	On Call IT Consult Srvcs	Jun 2018 - Jun 2023

Metropolitan Water District of Southern California, CA	On Call IT Services	May 2019 - May 2022
County of Santa Clara, CA	Healthcare IT Prof Services	Nov 2019 - Jun 2024
County of Santa Clara, CA	IT Prof Services	Nov 2019 - Jun 2024
City of Palo Alto, CA	On-Call Project Support Services for IT	Jun 2020 - May 2025
CalPERS, CA	Information Technology Consultants Spring-Fed Pool	Jul 2020 - Jun 2025
Eastern Municipal Water District (EMWD), CA	As-Needed Computer Services	Jul 2020 -Jun 2022
Governor's Office of Information Technology, CO	Security Consulting	Jul 2021 - Jul 2026
Adam 12 Star School, CO	IT Staffing Prof Services	Jun 2019 - Jun 2023
New Castle County Government Center, DE	IT Services	Jan 2020 - Dec 2022
Pinellas County, FL	Information Technology (IT) Resources for Business Technology Services Department	Mar 2017 - Mar 2022
Department of Management Services, FL	Information Technology Staff Augmentation Services 3rd Bid	Sep 2020 - Sep 2022
State of Iowa	IT Managed Services	Jul 2016 - Jul 2022
State of ID	Statewide Information Technology Contracted Services	Jun 2015 - Mar 2022
Office of the Illinois State Treasurer, IL	IT Infrastructure Improvement Services	Sep 2018 - Sep 2024
University of Illinois Systems, IL	Information technology recruiting and information technology temporary staffing services	Jun 2021 - June 2026
Department of Innovation & Technology, IL	IT Resource Providers - Annual Pre-Qualification Application - 2017	Mar 2019 - Jun 30, 2022
Department of Admin, KS	Information Technology Services	May 2019 - Jan 2024
Department of Administration, KS	Temporary Staffing Services - NonIT	Sep 2020 - May 2025
Unified Government of Wyandotte County, KS	IT Professional Services	
Department of Administration, KS	Information Technology Temporary Staffing	Jun 2020 - May 2025
The Finance Authority of New Orleans (FANO), LA	Information Technology Support Services	May 2018 - May 2023
State of Louisiana, Division of Administration Office of Technology Services, LA	IT Staffing Support	Jul 2019 - Jul 2024
Department of Information Technology, MD	Consulting and Technical Services + (CATS+)	Apr 2013 - Apr 2028
Anne Arundel County, MD	IT Professional Services Procurements	Nov 2017 - Jun 2024
Maryland Health Benefit Exchange, MD	IT Consulting and Technical Services IDIQ	Jul 2018 - Jun 2022
Baltimore County Public School, MD	Information Technology Staffing Services	July 2018 - July 2023
Detroit Water and Sewage Department, MI	IT & Project Resources	Submitted on Sep 2017
SciQuest Portal, MN	SITE Master Contract Program Application	Jun 2018 - Jan 2023
Hennipen County, MN	2019_IT_Consulting_Services_Program	Jan 2020 - Dec 2022
Office of States Courts Administrator, MO	IT Temporary Services - Qualified Contractor List	Jul 2018 - Jun 2022
University of MO	Professional Consulting Services	Sep 2018 - Aug 2023
Bi-State, MO	On-Call IT Cons Services	Apr 2019 - Mar 2022
State of Montana, MT	IT Services	Jul 2013 - Jun 2026
State of North Carolina, NC	Short Term IT Staffing Open Enrolment	Nov 2017 - Nov 2021
DOIT, NC	IT Services	Sep 2019 - Sep 2022
IT Department, ND	IT SECURITY PROFESSIONAL SERVICES	Aug 2020 - Jul 2022
IT Department, ND	SharePoint Consulting services	Jun 2017 - Sep 2022
City of NY/ FISA, NY	IT and OTHER Consultant Services	Jul 2017 - Jun 2023
City of Cincinnati, OH	Citywide IT Staff augmentation Services	Sep 2017 - Sep 2022
OHIO University, OH	IT Employee Recruitment	May 2018 - Jun 2022
CMHA, OH	Contract Labor Services	Nov 2018 - Nov 2023

Department of Administrative Services, OR	Information Technology Consulting Services	Apr 2018 - Apr 2022
WASHINGTON COUNTY, OR	IT Consulting Services and Staff Aug	Mar 2019 - Mar 2024
University of Oregon, OR	Temp Staffing Services	Mar 2019 - Mar 2022
City of Philadelphia, PA	Information Technology Staff Augmentation	Mar 2020 - Mar 2024
Beaufort County School District, SC	Temporary IT Professional Services	Oct 2019 - Sep 2024
Plano Independent School District, TX	Programming & Consulting Services	Not Mentioned
Harris County DOE TX	Contracted Services IT	Feb 2020 - Feb 2025
City of Houston TX	Enterprise Application Support Services	Sep 2019 - Sep 2024
Fort Bend Independent School District TX	Temporary Staffing	Jun 2021 - June 2026
DISD TX	IT Professional and Staff Aug	Sep 2019 - Aug 2024
Utah Transit Authority, UT	IT Professional and Technical Services	May 2017 - Apr 2022
City of Arlington, VA	IT Staff Augmentation	Dec 2019 - Dec 2024
Lottery, VA	IT and Project Management staffing	Jul 2019 - Jul 2022
Department of Buildings and General Services, VA	Retainer Contract Opportunity for Information Technology (IT) Services	Jan 2021 to Dec 2026
Community Transit, WA	On-Call IT Consulting Services Roster	Aug 2016 - Dec 2022
King County, WA	ERP Systems Operations	Feb 2019 - Feb 2022
Department of Enterprise Services, WA	ITPS	01-02-2099
Washington Technology Solutions (WaTech), WA	VMWare Admin	Feb 2020 - Jan 2025
Nassau County, NY	Recruitment Services	Jun 2020 - May 2025
Health Benefits Exchange, WA	Information Technology and Professional Services	Mar 2020 - Jun 2025

**Ability to Describe that Company Sets Apart from Other Staffing Companies:**

Following are the reasons why we offer the best value to the clients and partnering with us lowers the risk of government to minimum.

- **Vast Experience with huge client base doing similar work:** Extensive experience in staffing IT positions for various clients. Our clients consist of small businesses to enterprise corporations, and governmental agencies, meeting a variety of business needs. We strive to understand needs of our clients and to provide them with what best fits their business, timeline and budget.
- **Reliable and Repeatable ISO 9001 Certified Recruiting process:** We add value to recruiting process in terms of quality, delivery, and integrity and placement ratio's. One of the key differentiators of using Elegant Solutions is the high level of predictability we bring to the process.
- **Strategic Vision:** Focuses on value innovation (aligning innovation with utility, price and cost positions) that fits with the core competencies of each individual business and the desires of its management and owners for the future.
- **Focus on Client Value and Return on Investment:** Elegant Solutions' number one priority is client value creation. We measure our success as a business and individuals on the tangible value we are able to generate for our clients and their level of satisfaction with our services.
- **Special emphasis on local talent:** We strive to give our clients local talent. For continuity of service, affinity and long-term commitment to the development of each local market, Elegant Solutions strives to maintain a high percentage of consultants who are stationed in the markets they serve.
- **Huge Pre-existing database of qualified candidates:** We have a huge database of both Active and Passive candidates. Most of them are unique profiles as they are not on any job boards. We are very pro-active in creating pool of candidates which are pre-screened ahead of time for anticipated requirements.
- **Qualified and Experienced Recruiters:** Experienced and Qualified recruiters who match the candidates from a 360 degree prospective including organizational fit not just solely on a narrow technical standpoint. Our recruiters not only address technology, but also address the people and processes.
- **Quality talent and complete prices:** Elegant Solutions adds value to organizations by providing the best resources at competitive rates with an on-going commitment to compliance, service and performance excellence.

- **Use of Innovative Techniques and industry's best practices to recruit and retain:** Elegant Solutions combines industry best practices, innovative technologies, a high-quality workforce, and proven transition and training approaches to help our clients achieve their goal.
- **Intensive Pre-screening:** We prescreen candidates so that client deals get the filtered and scrutinized.
- **Background Verification:** We conduct in-depth background verification of experience, education, behavior, and motivation level of employees.
- **Help in Business Alignment:** We help our clients to transform the IT and non-technical function with ability to achieve operational excellence and tight alignment with business strategy.
- **Ability to recruit and retain the best:** With this RFP, that will effectively support missions of various Department agencies. To execute this vision, Department requires experienced, quality-driven contractors that deliver best solutions and services to Government End User Agencies, while partnering with Department to bring customers to the vehicle through a robust marketing campaign. Elegant Solutions is right-sized partner & proven team with solid performance & support customers.
- **Effective and proven continuous Feedback & follow-up Mechanism:** Elegant Solutions has time tested continuous feedback mechanism which allows us to stay on top of things which are required for a performance based contract. We remain in touch with our clients on a weekly basis so that we get status on continuous basis & any issues is taken care of immediately & we follow-up on a weekly basis.
- **Proactive Performance Management:** Elegant Solutions' approach is to keep our staff motivated by having performance based awards and recognition which further ensures that effective services are delivered to support agencies' mission.
- **Effective Marketing Expertise:** We have the ability to mobilize business partners rapidly and to craft customized winning solutions at very competitive prices. With the help and guidance of its teammate and mentor, Elegant Solutions will be able to market this contract at Department y and its agencies.
- **Effective Contract Administration:** We have proven record of effective contract administration developed over more than two decades of participation in response to major GWAC, MAC, and IDIQ vehicles.

#### **Financial Stability to perform the required services of the Department:**

Elegant Solutions is financial stable to perform and to continue performing its obligations under the contract; that Elegant Solutions acknowledges that we have no constructive or actual knowledge of an actual or potential legal proceeding being brought against us that could materially adversely affect performance of this Contract; and that entering this Contract is not prohibited by any contract, or order by any court of competent jurisdiction. Elegant Solutions is a debt free and financially stable firm. We have ample cash and unused lines of credit in place to fully execute the work proposed in this solicitation. Elegant Solutions also has unused existing line of credits from SunTrust and PNC bank. Apart from this, owners are more than willing to pump more cash if needed. Elegant Solutions is financially strong and stable firm with no unpaid debts from anyone. We have steady flow of revenue and income from existing 5 years contracts with many states, local and federal governments. Elegant Solutions has \$2.1M at our disposal currently. \$1.5M cash at hand (not pledged to anyone), Unused and open lines of credit: \$85,000.00 & Company Management is willing to inject an additional \$700,000.00 of their own personal financial, if needed. Elegant Solutions has excellent existing relationship with Banks corporate funding firms and venture capitalists, so we can get additional funding above and beyond \$2.1M when needed. We are more than willing to produce the bank statements if needed. We have been able to financially fulfill all the contracts in last 20 years without any default. Elegant Solutions has been continuously profitable for the last 20 years.

#### **Our Approach**

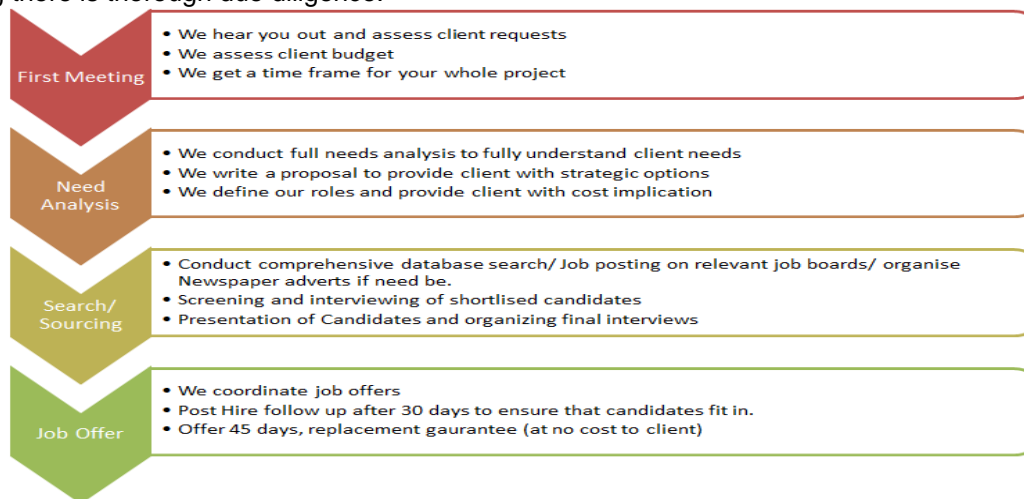
For Elegant Solutions, our resources are our most valuable assets. They are an integral part of our success, which has been the center of the Elegant Solution's philosophy since the company was founded 20 years ago. First, we take care of our employees. By supporting our employees through quality work instructions that document a proven performance management structure, class benefits, well-defined training, and career growth programs, we can provide our customers with highly trained, dedicated employees who typically exceed the customer's requirement expectations. Elegant Solutions fulfills its commitment to satisfy all client requests and focus on:

- Understanding the client's requirements
- Meeting all requirements/commitments of customer by providing best available resources
- Ensuring that its staffing services exactly meet the client requirements
- Conduct complete background checks and screening of the employees



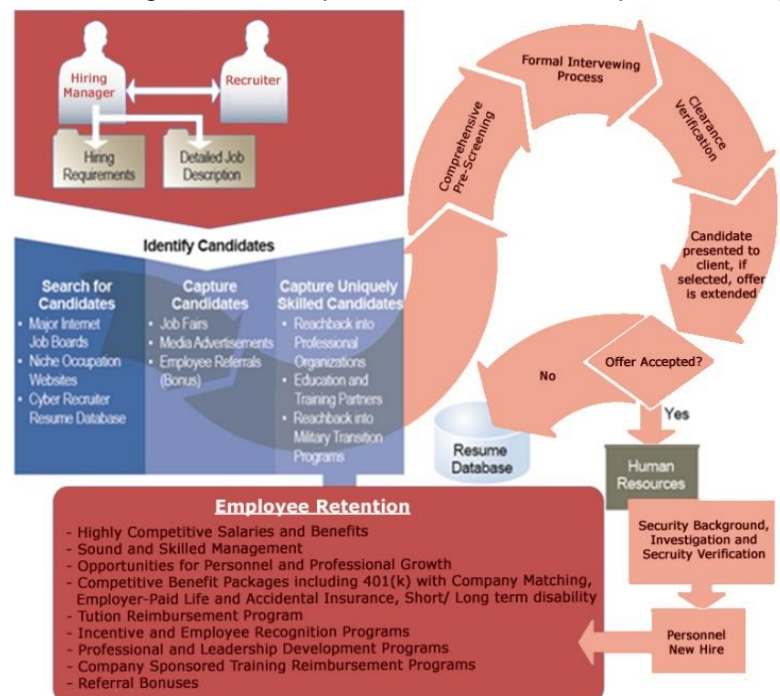
- Focused on quality assessment, testing and training
- Accepting market challenges
- Monitoring and benchmarking the performance
- Simultaneously improving its services, organization and consultant's performance

Elegant Solutions' recruiting model sets it from competitors. Rather than a full lifecycle approach, we built our process around the objectives of maximizing speed, efficiency and quality of service delivery. The recruiting process starts with targeted sourcing by a Sourcing Analyst who is specially trained to filter best resumes from various talent sources. The selected resumes are strategically assigned to a specialized recruiter based on his or her area of expertise and professional acumen. The recruiter then qualifies the candidates through detailed interviews on the phone, in-person or video conference, gauging parameters such as availability, communication skills, interest, skill-set and personality. Behavioral and situational techniques are employed to test analytical and problem-solving skills, as well as the ability to work in high-pressure environments. Recruiters spend 100 percent of their time interviewing and qualifying candidates, ensuring there is thorough due diligence.



We have personnel with expertise in several service areas including but not limited to ERP, web development, network engineering, software design and development, database development, testing system functionality, project management, prototyping, cost/benefit analysis, risk analysis, training, electronic filing, systems development, quality assurance, and other Information Technology skill areas. Elegant Solutions specializes in providing our clients with high quality IT staffing at the lowest rate the market will bear. Elegant Solutions consistently ranks in the top 10-15% of suppliers at our major customers. We have extensive experience in providing the ideal staffing services.

At Elegant Solutions, our recruiters are trained in the art of locating the necessary talent for our clients and every task is handled in a professional manner. Each recruiter has been trained extensively on all skill sets and they have gained additional training in the skill sets of clients that they will be



servicing. Our recruiters have been trained to fully and completely understand the requirements that are requested. By understanding the requirements (skills, education, and technical language) they can interview the candidate thoroughly to determine the candidate's capabilities to perform the tasks. We have been providing staffing services like those required under this RFP over the past 20 years. Elegant Solutions has both, a regional and national presence and access to a large pool of skilled resources. This gives us a unique advantage to bring on board experienced and diverse professionals with specific skill sets to meet project requirements on short notice. We have a goal to place and achieve a workforce of qualified diverse candidates. We can successfully achieve this goal by attracting a variety of employees by offering an elite benefit plan. We invest in the benefits of our employees, as well as, the work environment, career training and award recognition.

### **Recruitment Management**

Our Project Management Office includes full-time, professionally trained recruiters. Working with the HR personnel of our teammates, the recruiting team will use a structured recruiting and screening methodology to attract the best-of-the-best personnel to meet project needs. Our processes focus on early identification and recruitment of cleared professionals before a vacancy occurs. As a result, we mitigate the long lead time that most companies face when filling vacancies— on an average it takes a week or less to screen and provide qualified candidates for all open positions.)

To ensure continued responsiveness to meet our customer needs, we have invested in several tools to better provide top tier candidates and have resources at their disposal for collaboration, storing, retrieving, and managing recruiting information. Additional resources used are Monster.com and other Internet job sites, social media local advertising, employee referrals, Internet and industry user groups, professional recruiting firms, military transition programs, associations, colleges, universities, and job fairs. Where appropriate, we will always work with the Government to augment our staff by capturing the desired incumbent staff and providing them with targeted incentives. Upon receipt of requirement from our clients, we are using following methods, depending on the situation:

- **Proactive Approach:** We have huge database of consultants with niche skillset in different geographical locations around US. Whenever client raises the requirement, we first conduct thorough search in our database to meet our client's need immediately. We are maintaining and keep on updating this database on regular basis. This database is key to our success. If we are not able to find matching candidates in our database, we use Reactive Approach.
- **Reactive Approach:** To ensure continued responsiveness to meet our customer needs, Elegant Solutions has invested in several tools, including Dice.com, Indeed.com, Clearance Jobs and Intelligence Careers to better provide top-tier candidates using these resources for collaboration, storing, retrieving, and managing recruiting information. Additional resources used are Monster.com and other Internet job sites, social media, local advertising, employee referrals, Internet and industry user groups, professional recruiting firms, military transition programs, associations, colleges, universities, and job fairs. As appropriate, we will work with Government to augment our staff by capturing the desired incumbent staff & providing them with targeted incentives for transitioning to Elegant Solutions.

We have a team of highly dedicated and experienced technical recruiters, with combined experience of over 25 years. These recruiters are led by one of our key personnel who is acting as Recruitment Manager and is responsible for handling client requirements as and when they arrive. Elegant Solutions selects exceptionally qualified personnel to perform in key positions surrounded by individuals with appropriate certifications, training, experience, and security clearances to provide exceptional support. Elegant Solutions has requisite knowledge and experience gained through for how to work in a secure environment. Our excellently planned technology offerings ascertain adaptability to client needs and bring out a unique solution for every business. Elegant Solutions use the best features of continuous recruitment, social media, job boards, niche marketing, and our reach back into professional organizations and user groups to ensure that we have a large, constantly refreshed pool of qualified talent to meet any surge requirement.

Our sourcing and recruiting strategy is to proactively source candidates that possess both the technical and soft skills necessary to support our clients. In addition, by understanding the requirements and working environment, our recruiters will continually source candidates with these qualities and thus generate a pipeline of custom-fit individuals that are available to begin work on short notice. This approach dramatically

reduces the time it will take to fill a requirement. Elegant Solutions' staffing processes delivers a fully integrated team with an Account Manager, Technical Recruiters and Program/Project Manager with the appropriate skills to perform the job. We follow a detailed process that defines requirements and determines staffing.

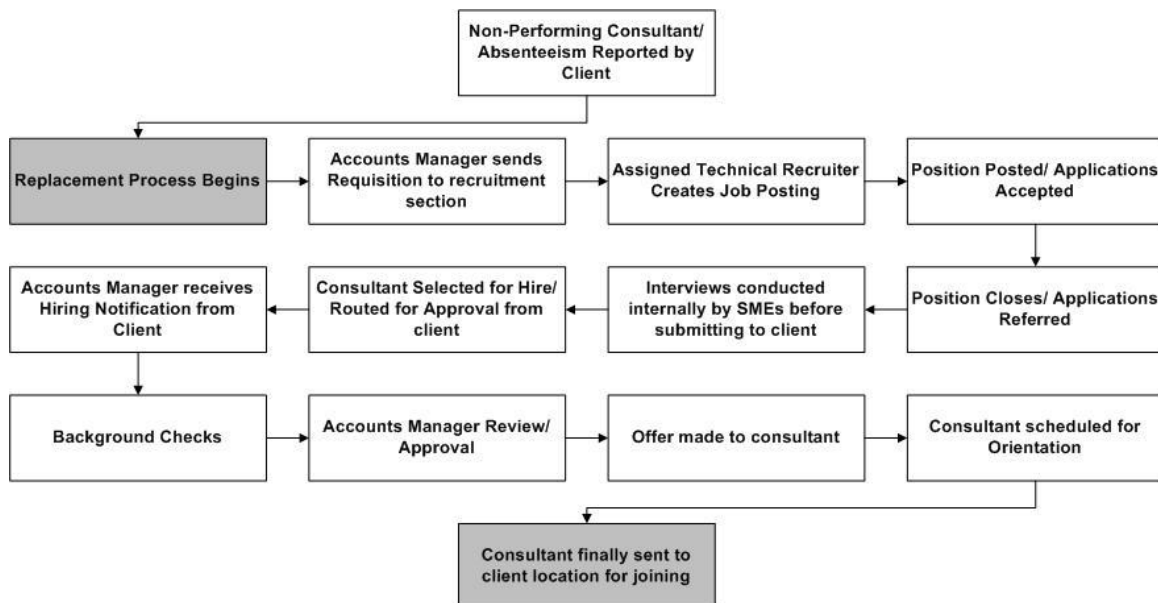
**Personnel Replacement Process:** Elegant Solutions management understands that every work role can become vacant at any time, either for planned or for unanticipated reasons. For such situation Elegant Solutions recruitment team works with succession planning system to avoid or reduce the problems this situation may cause, especially when the vacancy is unexpected. The replacement candidate must be in conditions to take the position immediately with a level of performance that will ensure the normal continuation of the work process as a minimum. The selection process for these potential replacements is the same as for the selection of internal candidates for work roles.

Elegant Solutions Personnel Replacement fully automates the process of replacing an absent worker with another who possesses the same skillset. The order of events would occur something like this:

- An employee uses the Employee Absence Notification system to register an absence.
- Personnel Replacement automatically determines a list of suitable replacement staff with same experiences and qualifications.
- The system automatically contacts the most appropriate employee or contractor from the list and provides information about the shift and location.
- The selected employee may then accept the shift, or indicate why they cannot accept it.

Administrators and supervisors using the Personnel Replacement system can verify and change absence information, review voice messages from the absence, and access full reporting and export procedures, which allows absence information to be shared with other software products.

**In case of Non-Performing Consultants:** Upon receiving notification from client about non-performing consultant, Elegant Solutions concerned Account Manager will be active and look into this matter. He/ She will discuss with the consultant to understand the reason of non-performance. These may be resolved by giving project related trainings. Our SMEs will be available all the time to discuss the problems with our consultants to clear their doubts. In case, consultant still not able to give best, we will provide replacement within days' time so that project timelines of our client may not suffer. Our Personnel Replacement process is a fully automated system that takes care of locating and contacting suitable personnel, as depicted below:



Elegant Solutions uses our in depth relationships with our clients to ensure consultants are properly managed, no matter where they are located, so that issues do not arise. Elegant Solutions Personnel Replacement process fully automates the function of replacing an absent/ non-performing consultant with another equally or better-experienced and skilled consultant.

**In case of Absence Notification:**

1. Our consultants will be using Employee Absence Notification system to register an absence.
2. Personnel Replacement automatically determines a list of suitable replacement staff.
3. The system automatically contacts the most appropriate employee or contractor from the list and provides information about the shift and location.
4. The selected employee may then accept the shift or indicate why they cannot accept it.
5. Administrators and supervisors using the Personnel Replacement system can verify and change absence information, review voice messages from the absence, and access full reporting and export procedures, which allows absence information to be shared with other software products.

**Upon receiving an absence notification, Personnel Replacement will automatically:**

- Update the Absence Database to reflect the employee's absence
- Call the most suitable set of replacement or contract workers in preferential order (based on your business rules)
- Record the replacement information in the Absence Database
- Provide manual override through our on-demand secure portal for authorization of over-time
- Provide on-demand reports for tracking of paid leave accruals

**Performance Monitoring Process:** Elegant Solutions' performance monitoring & review process is outlined in its HR policy. Elegant Solutions conducts a formal performance appraisal once a year by the employee supervisor to measure employee job performance against the designated performance standards. The appraisal process also provides the employee with an opportunity to discuss his/her performance with the supervisor and address various issues ranging from employee goals, training needs, processes to be instituted to ensure customer satisfaction, job rotation opportunities, etc.

The performance appraisal process provides a measurable way to monitor employee's performance and serves as an objective measure to award employee raises and bonuses in accordance to their performance. In addition to an annual performance appraisal, Elegant Solutions also rewards and awards its employees for exceptional performance, exceeding client expectations and achieving customer satisfaction scores. We have set proper steps to be followed in our performance monitoring & review process including:



- Understanding and analyzing the roles
- Setting employee performance standards/expectations
- Setting Employee goals (objectives and key results)
- Measure and track employee performance
- Compare and Documenting employee performance
- Provide regular feedback
- Conducting performance reviews and appraisal program
- Structuring the Performance Review Meeting
- Follow up and Build Employee Development Plans

We have successfully created a culture that is built on the premise of 'Only Customer First'. We have instituted a process of systematically disseminating all customer appreciation mails received by our employees across the organization. This helps in achieving a twin objective of rewarding the employee as well as motivating the others.



Elegant Solutions believes that poor performance of contingent workers can often stem from misalignment of overall experience, roles and responsibilities, or general expectations that might have gone unnoticed during the initial screens by both the customer and us. Elegant Solutions assigns an internal recruitment manager to every client staffing program who communicates with the resources regularly during the initial 2 weeks via email, telephone or face-to-face meetings to gather their feedback/issues and identify initial signs of mismatches/ misalignments, and consistently thereafter. Elegant Solutions also assigns a dedicated Account Manager to every client program who works closely with the recruitment manager to ensure immediate correction of misaligned resources and to also make sure that all contractor issues are effectively taken care of in order to help them focus on their core job duties. She also communicates with the resource on a periodic basis through monthly meetings to evaluate and assess their performance within the engagement and identify misalignments even after the first two weeks of the initial performance period have passed. Elegant Solutions recruitment manager has a proven track record of effectively identifying misalignments and resolving employees' queries/issues which has led to a turnover rate of less than 8%. In the rare case that corrective action does not resolve contingent worker poor performance, Elegant Solutions works with the client to determine and execute a suitable remedy.

2.1.2 Certifications

**Global Certification Services LLC**

# Certificate of Registration


GCS LLC hereby certifies that the organization



**Elegant Enterprise-Wide Solutions, Inc.**

25961 Hartwood Dr.  
Chantilly VA 20152

Has established and applies a Quality Management System  
in accordance with




**ISO 9001:2015**


For the scope of activities :

Requirements, Design, Coding, Testing, Software applications &  
products, Implementation & Integration, Software application  
maintenance & support, Management Consulting, Cyber Security,  
IT Strategic Staffing, IT Service Delivery, PMO, IV & V for Federal,  
State and Local government agencies.


Certificate Number : GCQ-200604  
Date of Initial Registration : 06.15.2020  
Date of Last Issue : 06.15.2020  
Date of Expiry : 06.14.2021



Certificate is Valid for 3 Years (06.15.2020 to 06.14.2023) From the Date of Initial Registration.  
Upon Successful Completion of Surveillance Audit New Certificate With an Extended Validity will be issued.

  
Signed on behalf of GCS LLC

**Global Certification Services LLC**  
E-mail: cert@globalcertllc.com, Web: www.globalcertllc.com  
Accredited by: Quality Accreditation Council, Accreditation No. 116103, www.qacinc.org  
This certificate is the property of GCS LLC, and shall be returned upon request by GCS LLC  
The Registration does not assure the quality of yields under the firm's production.





The image is a certificate of registration for ISO 20000:2018. On the left, a red vertical banner contains the text "ISO 20000:2018" in white, with a globe icon below it. The main body of the certificate is white with a repeating "PQC" watermark. At the top center is the Paramount Quality Certifications logo, a circular emblem with a crown and the letters "PQC". To the right of the logo is a QR code with the text "Scan this code with your smart phone to verify the certificate". Below the logo, the text "Certificate of Registration" is written in a decorative font. In the center is a large, faint watermark of the Paramount Quality Certifications logo. At the bottom left, there are three accreditation logos: a blue and red crest for "ACCREDITED Management System Certification", a gold circular seal for "ISO 20000:2018 CERTIFIED", and a red circular seal for "CERTIFIED SAS". To the right of these is a signature in green ink over a horizontal line, with the text "Authorized Signatory" below it. At the bottom center, the text "PARAMOUNT QUALITY CERTIFICATIONS" is written in red, followed by the address "27, Old Gloucester Street, London, WC1N 3AX, United Kingdom. Email:- info@pqcert.in". Below this, a disclaimer states: "Validity of this certificate is subject to successful completion of surveillance audit on or before of due date. (In case surveillance audit is not allowed to be conducted, this certificate shall be suspended/withdrawal.) Certification Verification: Please check this validity of the certificate at:- <https://pqcert.in/certified-clients/> or [www.pqcert.in](http://www.pqcert.in) at Certified Client This Certificate remains the property of PQC & shall be returned immediately upon request." On the right edge, there is a vertical grey bar with the text "PQC SCT" repeated multiple times.

Scan this code with your smart phone to verify the certificate



  
**CERTIFICATE OF REGISTRATION**




  
Authorized Signatory

**PARAMOUNT QUALITY CERTIFICATIONS**  
Validity of this certificate is subject to annual surveillance audits to be done successfully on or before 365 days from date of this certificate.  
This certificate remains the property of PQC & shall be returned immediately upon request.  
27, Old Gloucester Street, London, WC1N 3AX, United Kingdom. Email- info.pqcrt.in, www.pqcrt.in

  
www.pqcrt.in

PQC SCT



## 2.2 Demonstration of Providing Similar Services

### Availability of Key Staff

Leveraging our ability to staff this contract successfully and efficiently is our resume database that allows online and ready access to all qualified resumes to fill open positions quickly. Our resume database, which contains resumes from all teaming partners, career sites, Federal and military retiree databases, job fairs, universities, and all prospective candidates who respond to outreach activities. Our recruiters use this database because it has personnel categorized by State labor category and provides sophisticated keyword searches for an unlimited number of search criteria. Matching skills to requirements can be accomplished by performance area, scope of work, or place of performance. Our recruiters have 24-hour access to resumes and candidate information, and our recruiting and management teams can collaborate more effectively using this tool. In our experience, Employee Referral Bonus Program is one of the most effective tools to recruit dedicated, qualified staff and to retain them for long duration. As part of our Employee Referral Bonus Program, employees referring candidates are eligible to earn cash award of \$3,000 for exempt positions and \$1,000 for non-exempt positions once referred candidate is hired and successfully completes 120 days of employment. Another method of identifying and hiring qualified staff is through direct submission of candidates by our customers through our Project Manager. These candidates are given top priority in filling vacancies within our programs; every effort is made to accommodate our customers' preferences in hiring recommended and referred candidates. Our recruiters are dedicated to finding best talent.

Our enormous database of prescreened consultants gives us a unique advantage to bring on board experienced and diverse professionals with specific skill sets to meet project requirements on short notice. We have a goal to place and achieve a workforce of qualified diverse candidates. We are able to successfully achieve this goal by attracting a variety of employees by offering an elite benefit plan. We invest in the benefits of our employees, as well as, the work environment, career training and award recognition. Apart from this our recruitment looks for various job portals like monster, diva, linked in are many other referral websites to get the resources who is best matching with the client requirements.

We implement and welcome a diverse pool of candidates. It is found that achieving our business goal to submit an ideal candidate relies on our ability to achieve workforce diversity. To ensure that diversity is implemented, our recruiters and officials that select the ideal candidates are required to work closely with EEO and human resources. This is an emphasis that is placed on the recruiting process. To ensure that our recruiters are able to reach a diverse pool of applicants, we perform the following activities:

- Post jobs with a variety of networks
- Search for ideal candidates by networking online and with professionals
- Keep our database updated with both Active and Passive Candidates.
- Obtain employee referrals
- Attend Career fairs
- Obtain information about quality candidates at Minority Conferences
- Accessing the sources of professional associations and Minority Business Councils

Position/ Skill-Set	Consultants in Database across US	Consultants in Database in State of WV
Senior Mainframe Application Analyst	2456	452
Mainframe Application Analyst	1571	154
Senior Application Oracle Database Administrator	1245	97
Application Oracle Database Administrator	2561	985
Senior Application DB2 Database Administrator	2451	756
Application DB2 Database Administrator	1957	459
Programmer Analyst	1759	356

### **3 MANDATORY REQUIREMENTS**

Elegant Solutions has read, understood, and will comply with this statement.

#### **3.1 Vendor Responsibilities**

Elegant Solutions has read, understood, and will comply with this statement.

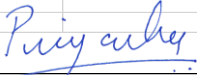
#### **3.2 Duties & Responsibilities of the Agency**

Elegant Solutions has read, understood, and will comply with this statement.

**4 CONTRACT AWARD**  
**4.1 Contract Award**

Elegant Solutions has read, understood, and will comply with this statement.

**4.2 Pricing Page**

Exhibit A - Pricing Page								
WVDOT Information Technology Staffing Services RFQ(81220053)								
Contract Item	Description	Est. Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
4.1.1	Senior Mainframe Application Analyst	2080	EA	\$110.00	\$112.00	\$114.00	\$116.00	\$940,160.00
4.1.2	Mainframe Application Analyst	2080	EA	\$98.00	\$100.00	\$102.00	\$104.00	\$840,320.00
4.1.3	Senior Application Oracle Database Administrator	2080	EA	\$128.00	\$131.00	\$134.00	\$137.00	\$1,102,400.00
4.1.4	Application Oracle Database Administrator	2080	EA	\$108.00	\$110.00	\$112.00	\$114.00	\$923,520.00
4.1.5	Senior Application DB2 Database Administrator	2080	EA	\$118.00	\$120.00	\$122.00	\$124.00	\$1,006,720.00
4.1.6	Application DB2 Database Administrator	2080	EA	\$105.00	\$107.00	\$109.00	\$111.00	\$898,560.00
4.1.7	Programmer Analyst	2080	EA	\$95.00	\$97.00	\$99.00	\$101.00	\$815,360.00
<b>Grand Total</b>								<b>\$1,755,520.00</b>
<p>Contract will be evaluated on all lines but only awarded on first year. Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the WV Purchasing Division as Change Orders for subsequent years.</p> <p>The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.</p>								
 <b>Vendors Signature:</b>								

## **5 PERFORMANCE**

Elegant Solutions has read, understood, and will comply with this statement.

## **6 PAYMENT**

Elegant Solutions has read, understood, and will comply with this statement.

## **7 TRAVEL**

Elegant Solutions has read, understood, and will comply with this statement.

## **8 FACILITIES ACCESS**

Elegant Solutions has read, understood, and will comply with this Statement.

## **9 VENDOR DEFAULT**

### **9.1 Contract Services**

Elegant Solutions has read, understood, and will comply with this Requirement.

### **9.2 Other Specifications & Requirements**

Elegant Solutions has read, understood, and will comply with this Requirement.

### **9.3 Laws, Rules & Ordinances**

Elegant Solutions has read, understood, and will comply with this Requirement.

### **9.4 Deficient Performance**

Elegant Solutions has read, understood, and will comply with this Requirement.

### **9.5 Immediate Cancellation**

Elegant Solutions has read, understood, and will comply with this statement.

### **9.6 One or more release Orders**

Elegant Solutions has read, understood, and will comply with this statement.

### **9.7 Law or Equity**

Elegant Solutions has read, understood, and will comply with this statement.



**10 MISCELLANEOUS**  
**10.1 Contract Manager**

**11. MISCELLANEOUS:**

**11.1. Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** Priyanka Arora  
**Telephone Number:** 703-609-0215  
**Fax Number:** 703-722-6628  
**Email Address:** govt@elegantsolutions.us

Revised 12/12/2017

11 PURCHASING AFFIDAVIT

STATE OF WEST VIRGINIA  
Purchasing Division

## PURCHASING AFFIDAVIT

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Elegant Enterprise-Wide Solutions, Inc.

Authorized Signature: *Pujala* Date: 2/28/2022

State of Virginia

County of Fairfax, to-wit:

Taken, subscribed, and sworn to before me this 28 day of February, 2022

My Commission expires May 31, 2024

SAMANTHA P STALEY JONES  
NOTARY PUBLIC  
COMMISSION NUMBER 7861993  
COMMONWEALTH OF VIRGINIA  
MY COMMISSION EXPIRES MAY 31, 2024

**AFFIX SEAL HERE**

SAMANTHA P STALEY JONES  
NOTARY PUBLIC  
COMMISSION NUMBER 7861993  
COMMONWEALTH OF VIRGINIA  
MY COMMISSION EXPIRES MAY 31, 2024

*Samantha P Staley Jones*  
Purchasing Affidavit (Revised 01/19/2018)



12 DISCLOSURE OF INTERESTED PARTIES TO CONTRACTS

West Virginia Ethics Commission  
**Disclosure of Interested Parties to Contracts**  
(Required by W. Va. Code § 6D-1-2)

Name of Contracting Business Entity: Elegant Enterprise-Wide Solutions, Inc. Address: 25961 Hartwood Dr.  
Chantilly VA 20152

Name of Authorized Agent: Priyanka Arora Address: 25961 Hartwood Dr. Chantilly VA 20152

Contract Number: CRFQ DOT220000122 Contract Description: IT Temporary Staffing Services

Governmental agency awarding contract: West Virginia Purchasing Division (on behalf of WV Department of Transportation)

Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

- 1. Subcontractors or other entities performing work or service under the Contract**  
 Check here if none, otherwise list entity/individual names below.
- 2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)**  
 Check here if none, otherwise list entity/individual names below.
- 3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)**  
 Check here if none, otherwise list entity/individual names below.

Signature: Priyanka Arora Date Signed: 2/28/2022

**Notary Verification**

State of Virginia, County of Fairfax

I, Priyanka Arora, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under penalty of perjury.

Taken, sworn to and subscribed before me this 28 day of February, 2022

Samantha P Staley Jones  
Notary Public's Signature

**To be completed by State Agency:**  
Date Received by State Agency: \_\_\_\_\_  
Date submitted to Ethics Commission: \_\_\_\_\_  
Governmental agency submitting Disclosure: \_\_\_\_\_

SAMANTHA P STALEY JONES  
NOTARY PUBLIC  
COMMISSION NUMBER 7861993  
COMMONWEALTH OF VIRGINIA  
MY COMMISSION EXPIRES Revised, 2024

13 EVIDENCE - CERTIFICATE OF INSURANCE



ELEGENT-01

SWILSON

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
3/18/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER The Business Benefits Group 4023 Chain Bridge Rd Fairfax, VA 22030	CONTACT NAME:	
	PHONE (A/C, No, Ext): (844) 201-3612	FAX (A/C, No): (703) 766-0202
	E-MAIL ADDRESS: Certificates@bbgbroker.com	
	INSURER(S) AFFORDING COVERAGE	NAIC #
	INSURER A : Hanover Insurance Company	22292
	INSURER B : Allmerica Financial Benefit	41840
	INSURER C : The Hanover American Ins Co	36064
	INSURER D :	
	INSURER E :	
	INSURER F :	

INSURED  
Elegant Enterprise-Wide Solutions, Inc.  
25961 Hartwood Dr  
South Riding, VA 20152

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR			OHR9490012	3/20/2021	3/20/2022	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						
A	<input type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			OHR9490012	3/20/2021	3/20/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			OHR9490012	3/20/2021	3/20/2022	EACH OCCURRENCE \$ 3,000,000 AGGREGATE \$ 3,000,000
B	<input type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	W2R9489899	3/20/2021	3/20/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	<input type="checkbox"/> Prof E&O/Cyber			LHRH473605	3/20/2021	3/20/2022	per claim \$ 5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
Evidence Purposes

CERTIFICATE HOLDER For Evidence Purposes	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <i>Seanya Wilson</i>
---	---

ACORD 25 (2016/03)

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**APPENDIX A: LETTERS OF RECOMMENDATION**  
Maryland Transit Authority (MDTA)

**To Whomsoever It May Concern**

Dear Ms. Arora,

I am happy to recommend Elegant Enterprise-Wide Solutions, Inc. for the services they have provided in the last 5 years.

Scope of Services: Elegant Solutions provided Web Application maintenance and support, continuous enhancement and development, bug fixing for the applications, system administration, Servers and VMWare based support, Tier I/ II/ II Helpdesk support and field support, ticket creation, monitoring and maintenance.

Below are my ratings for their services provided:

Quality of Services	Exceptional
Cost Control	Exceptional
Schedule (Timeliness)	Exceptional
Management	Exceptional
Utilization of Small Business	Exceptional
Business Relations	Exceptional

**Overall Rating: Exceptional**

As a part of this engagement, Elegant Solutions had deputed 15 resources with a total contract value of Approx \$5.5M for over 5 years.

I am very confident that Elegant Enterprise-Wide Solutions, Inc. will be able to provide superior services and excellent solutions through engagements of similar or higher scope, size and complexity.

If you have any additional questions or need clarification, please feel free to contact me.

Best Regards,



Chuck Markakis  
Assistant Director  
Maryland Transportation Authority  
Office of Infrastructure Services  
Division of Information Technology  
cmarkakis@mdta.state.md.us

Minnesota Department of Public Safety (DPS)



January 25, 2019

To whom it may concern:

Elegant Enterprise-Wide Solutions, Inc. was contracted to provide IT consulting services on the Minnesota Licensing and Registration System (MNLARS). The system will improve operability, stability, record keeping, security, and customer service for the Minnesota driver's license and motor vehicle registration systems.

Elegant provided one resource who has been on the job for 3 ½ years. He has been an integral part of the MNLARS team as a senior developer.

I feel confident in recommending Elegant Enterprises-Wide Solutions, Inc.'s IT consulting services and this resource.

Regards,

A handwritten signature in blue ink that reads 'Joyce Simon'.

Joyce Simon

**Joyce Simon PMP**  
Financial Analyst | IT Management  
**Minnesota IT Services | Partnering with Public Safety**  
445 Minnesota Street  
Saint Paul, MN 55101  
O: 651-201-7769

Information Technology for Minnesota Government | [mn.gov/mnit](http://mn.gov/mnit)



Montana Department of Environmental Quality (DEQ)



January 31, 2019

In January 2017, Elegant Enterprise-Wide Solutions, Inc. was awarded a contract to provide information technology augmentation staff resources that would assist the Department with systems analysis, web and software development, data migration, and application maintenance for Tracking Remediation and Environmental Actions Data System (TREADS). With a total value of approximately \$918,060.00.

I would rate their services provided on this project as below:

Management	Excellent
Cost Control	Excellent
Schedule (Timeliness)	Excellent
Quality of Services	Excellent
Business Relations	Excellent

I wish them success on future efforts.

If you have any further questions, please feel free to contact me.

Sincerely,

A handwritten signature in blue ink that reads "Staci Stolp".

Staci Stolp  
Computer Systems Analyst, PMP  
Waste Management and Remediation Division  
1225 Cedar St.  
Helena, MT 59602  
Email: [Sstolp3@mt.gov](mailto:Sstolp3@mt.gov)  
Cell: (406) 461-0913  
Desk: (406) 444-6461

Idaho Department of Transportation



**Your Safety • Your Mobility  
Your Economic Opportunity**

**IDAHO TRANSPORTATION DEPARTMENT**  
P.O. Box 7129 • Boise, ID 83707-1129  
(208) 334-8000 • itd.idaho.gov

May 8, 2018

To whom it may concern

Ms. Priyanka Arora, Sr. Program Manager  
Elegant Enterprise-Wide Solutions, Inc.  
25961 Hartwood Dr.  
Chantilly VA 20152

With this letter, I am pleased to recommend services of Elegant Enterprise-Wide Solutions, Inc. on one of our project.

Elegant Enterprise-Wide Solutions, Inc. was contracted for providing IT consulting services to support modernization of Division of Motor Vehicles (DMV) at Idaho Transportation Department.

Elegant Solutions' Data Warehouse Business Intelligence Specialist was responsible for writing/ creating reports in Microsoft SQL Server Reporting Server (SSRS) and Microsoft Dynamic CRM. Based on quality services provided by resources assigned on this project, below is rating:

Evaluation Areas	Rating
Quality of Service	Exceptional
Schedule	Exceptional
Cost Control	Exceptional
Management	Exceptional

I feel confident in recommending Elegant Enterprises-Wide Solutions, Inc.'s IT consulting services.

If you have any further questions, please feel free to contact me.

Regards!

A handwritten signature in blue ink, appearing to read 'Bill Finke', with a long horizontal line extending to the right.

Bill Finke, Project Manager  
Idaho Transportation Department



Richardson Independent School District (RISD), TX



**PURCHASING DEPARTMENT**  
RICHARDSON INDEPENDENT SCHOOL DISTRICT

February 9, 2015

Ms. Priyanka Arora  
Elegant Enterprise Wide Solutions, Inc.  
25961 Hartwood Drive  
Chantilly, VA-20152

Dear Ms. Arora,

I would like to take this opportunity to thank you for services provided by Elegant Enterprise-Wide Solutions, Inc. for the Business Analyst consultant provided for the development of Individualized Education Program (IEP). Elegant Enterprise-Wide Solutions was commendable in accomplishing tasks and deliverables in defined timelines, with huge satisfaction.

Sincerely,

A handwritten signature in blue ink that reads 'Melody Greig'.

**Melody Greig, RTSBA**  
Richardson Independent School District  
Buyer, Purchasing Department  
Phone: 469-593-0578  
Fax: 469-593-0563  
[www.risd.org](http://www.risd.org)

Oklahoma Department of Career and Technology Education (ODCTE)



May 19, 2015

Ms. Priyanka Arora  
Elegant Enterprise Wide Solutions, Inc.  
25961, Hartwood Drive  
Chantilly, VA, 20152

Dear Ms. Arora,

I would like to take this opportunity to thank Elegant Enterprise Wide Solutions, Inc. for providing continuous Project Management services for our Information Management System Build project.

Elegant Enterprise Wide Solutions has been very responsive to our requests and communication. We are very pleased with the Project Management services you have provided and I would be happy to recommend Elegant Enterprise Wide Solutions, Inc. to other entities.

Sincerely,

A handwritten signature in cursive script that reads "Julie Bunch".

Julie Bunch, Sr. Buyer  
Oklahoma Department of Career and Technology Education  
1500 W. 7th Ave., Stillwater OK 74074  
Ph. 405-743-5509  
Fax 405-743-6809  
[www.okcareertech.org](http://www.okcareertech.org)

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1500 West Seventh Avenue  
Stillwater, OK 74074-4364  
[www.okcareertech.org](http://www.okcareertech.org)  
(405) 377-2000 • Fax: (405) 743-6809

Corpus Christi Independent School District (CCISD)



DEPARTMENT FOR TECHNOLOGY SYSTEMS  
Office of Information Systems

**CORPUS CHRISTI INDEPENDENT SCHOOL DISTRICT**  
2525 Belton Street, Corpus Christi, Texas 78416  
Office: 361/878-3932 Fax: 361/878-4860  
Website: www.ccisd.us

August 27, 2015

To Whom it May Concern:

Elegant Enterprise Wide Solutions, Inc. has provided technical consultants to CCISD. The most recent Programmer, Anand Male, has been able to join the CCISD team and work in conjunction with full time staff on various projects. A high level of quality work and professionalism has been maintained.

I would recommend the services of Anand Male and Elegant Enterprise Wide Solutions, Inc. to other businesses or school districts. I would welcome the opportunity to work with the company again.

Sincerely,

A handwritten signature in black ink, appearing to read 'S. Babcock', is written over a light blue horizontal line.

Sean Babcock  
Director for Information Systems

California Public Employees' Retirement System (CalPERS)

TO WHOM IT MAY CONCERN  
Engagement Rating Letter

Elegant Enterprise-Wide Solutions, Inc. provided Enterprise Business Continuity Prioritization services to CALPERS (PO 65677) from April 2016 to October 2016.

Here are my ratings for the above said engagement -

- Complexity of Project (High/Medium/Low) : Medium
- Contract Type (Firm Fixed Price / T&M) : FFP-Deliverable based
- Quality of Services (Exceptional/Good/Satisfactory/Poor) : Exceptional
- Was engagement completed on Time as planned : Yes
- Would you recommend Elegant to others entities for similar work : Yes
- Confidence in ability of company to deliver (High/Medium/Low) : High

Please don't hesitate to contact me for any further information.



Jacob Wilson  
Emergency Management and Administration Unit  
California Public Employees' Retirement System  
(916)795-3312  
jacob\_wilson@calpers.ca.gov

Date: 9/29/16