



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

List View

General Information Contact Default Values Discount Document Information Clarification Request

Procurement Folder: 1005129

Procurement Type: Central Contract - Fixed Amt

Vendor ID: 000000195808

Legal Name: CARAHSOFT TECHNOLOGY CORP

Alias/DBA:

Total Bid: \$30,572.00

Response Date: 02/21/2022

Response Time: 10:35

Responded By User ID: carahsoft

First Name: Grier

Last Name: Eagan

Email: Sales@carahsoft.com

Phone: 703-871-8500

SO Doc Code: CRFQ

SO Dept: 0702

SO Doc ID: TAX2200000004

Published Date: 2/23/22

Close Date: 3/3/22

Close Time: 13:30

Status: Closed

Solicitation Description: Kiteworks Enterprise Secure File Sharing or Equal

Total of Header Attachments: 2

Total of All Attachments: 2



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Enterprise Secure File Sharing Users with FIPS or equal	100.00000	EA	300.720000	30072.00

Comm Code	Manufacturer	Specification	Model #
43231512			

**Commodity Line Comments:**

**Extended Description:**

See 3.1.1 of attached specifications

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Antivirus or equal	1.00000	EA	500.000000	500.00

Comm Code	Manufacturer	Specification	Model #
43233205			

**Commodity Line Comments:**

**Extended Description:**

See 3.1.2 of attached specifications

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Secure Mobile File Sharing Enterprise Connect Package	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43233205			

**Commodity Line Comments:**

**Extended Description:**

See 3.1.3 of attached specifications



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

<b>Proc Folder:</b> 1005129			<b>Reason for Modification:</b>
<b>Doc Description:</b> Kiteworks Enterprise Secure File Sharing or Equal			
<b>Proc Type:</b> Central Contract - Fixed Amt			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2022-02-15	2022-03-03 13:30	CRFQ 0702 TAX2200000004	1

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:**  
**Vendor Name :** Carahsoft Technology Corporation  
**Address :** 11493  
**Street :** Sunset Hills Road  
**City :** Reston  
**State :** VA **Country :** USA **Zip :** 20190  
**Principal Contact :** Andraeh Hunt, Andraeh.Hunt@Carahsoft.com & Shelby Poley, Shelby.Poley@Carahsoft.com  
**Vendor Contact Phone:** 703.889.9825 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**

Joseph E Hager III  
 (304) 558-2306  
 joseph.e.hageriii@wv.gov

**Vendor Signature X** *Andraeh Hunt* **FEIN#** 52-2189693 **DATE** 2/21/2022

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

The West Virginia Purchasing Division is soliciting bids on behalf of the Tax Division to establish a contract for the one-time purchase of Kiteworks Enterprise File Sharing user license subscriptions. per the attached specifications and terms and conditions.

INVOICE TO		SHIP TO	
TAX DIVISION OF PO BOX 11748  CHARLESTON US	WV	TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 1 CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Enterprise Secure File Sharing Users with FIPS or equal	100.00000	EA	300.72	30,072

Comm Code	Manufacturer	Specification	Model #
43231512	Kiteworks		KEUFS

**Extended Description:**  
See 3.1.1 of attached specifications

INVOICE TO		SHIP TO	
TAX DIVISION OF PO BOX 11748  CHARLESTON US	WV	TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 1 CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Antivirus or equal	1.00000	EA	500.00	500.00

Comm Code	Manufacturer	Specification	Model #
43233205	Kiteworks		KEAV

**Extended Description:**  
See 3.1.2 of attached specifications

INVOICE TO	SHIP TO
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TAX DIVISION OF PO BOX 11748  CHARLESTON                      WV US	TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 1 CHARLESTON                      WV US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Secure Mobile File Sharing Enterprise Connect Package	1.00000	EA	0	0

Comm Code	Manufacturer	Specification	Model #
43233205	Kiteworks		KEVSVR-AV

**Extended Description:**  
 See 3.1.3 of attached specifications

SCHEDULE OF EVENTS
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<u>Line</u>	<u>Event</u>	<u>Event Date</u>
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	Document Phase	Document Description	Page
TAX2200000004	Final	Kiteworks Enterprise Secure File Sharing or Equal	4

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions



# PRICE QUOTATION



## CARAHSOFT TECHNOLOGY CORP

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190  
 PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH  
 WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM

**TO:** George Mitchell  
 WV Dept of Tax & Revenue - Operations Division  
 1206 Quarrier Street  
 2nd floor  
 Charleston, WV 25301-1725 USA

**FROM:** Shelby Poley  
 Carahsoft Technology Corp.  
 11493 Sunset Hills Road  
 Suite 100  
 Reston, Virginia 20190

**EMAIL:** george.c.mitchell@wv.gov

**EMAIL:** Shelby.Poley@carahsoft.com

**PHONE:** (304) 558-2554

**PHONE:** (571) 662-4465      **FAX:**

**TERMS:** FTIN: 52-2189693  
 Shipping Point: FOB Destination  
 Remit To: Same as Above  
 Payment Terms: Net 30 (On Approved Credit)  
 Cage Code: 1P3C5  
 DUNS No: 088365767  
 Credit Cards: VISA/MasterCard/AMEX  
 Sales Tax May Apply

**QUOTE NO:** 32489871  
**QUOTE DATE:** 01/20/2022  
**QUOTE EXPIRES:** 03/31/2022  
**RFQ NO:** 0702  
**SHIPPING:** ESD  
**TOTAL PRICE:** \$30,572.00

**TOTAL QUOTE:** \$30,572.00

LINE NO.	PART NO.	DESCRIPTION	LIST PRICE	QUOTE PRICE	QTY	EXTENDED PRICE
<b>DEPLOYMENT 1</b>						
1	KEUFS	kiteworks Enterprise Secure File Sharing Users with FIPS Support QTY:85 Accellion USA, LLC Start Date: 04/01/2022 End Date: 03/31/2023	\$25,561.20	\$25,561.20	OM 1	\$25,561.20
2	KEAV	kiteworks Enterprise Anti Virus Accellion USA, LLC Start Date: 04/01/2022 End Date: 03/31/2023	\$500.00	\$500.00	OM 1	\$500.00
3	KEVSVR-AV	Existing VMWare Virtual kiteworks Server Accellion USA, LLC Start Date: 04/01/2022 End Date: 03/31/2023	\$0.00	\$0.00	OM 1	\$0.00
<b>DEPLOYMENT 1 SUBTOTAL:</b>						<b>\$26,061.20</b>
<b>DEPLOYMENT 2</b>						
4	KEUFS	kiteworks Enterprise Secure File Sharing Users with FIPS Support QTY: 15 Accellion USA, LLC Start Date: 04/01/2022 End Date: 03/31/2023	\$4,510.80	\$4,510.80	OM 1	\$4,510.80
<b>DEPLOYMENT 2 SUBTOTAL:</b>						<b>\$4,510.80</b>
<b>SUBTOTAL:</b>						<b>\$30,572.00</b>



**PRICE QUOTATION**  
**CARASOFT TECHNOLOGY CORP**

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190  
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH  
WWW.CARASOFT.COM | SALES@CARASOFT.COM

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LINE NO.	PART NO.	DESCRIPTION	LIST PRICE	QUOTE PRICE	QTY	EXTENDED PRICE
				<b>TOTAL PRICE:</b>		<b>\$30,572.00</b>
				<b>TOTAL QUOTE:</b>		<b>\$30,572.00</b>

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**Subscription Term: 12 months**