



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 920558

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0603

Vendor ID: 000000211218

SO Doc ID: ADJ2200000006

Legal Name: INNOVATIVE BUSINESS SOLUTIONS

Published Date: 8/6/21

Alias/DBA: BRIAN LYNN BARTLETT

Close Date: 8/19/21

Total Bid: \$20,619.30

Close Time: 13:30

Response Date: 08/18/2021

Status: Closed

Response Time: 22:28

Solicitation Description: 2MCAS-024

Responded By User ID: innovativebs

Total of Header Attachments: 1

First Name: Brian

Total of All Attachments: 1

Last Name: Bartlett

Email: ibs@citynet.net

Phone: 304-628-3049



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 920558
Solicitation Description: 2MCAS-024
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2021-08-19 13:30	SR 0603 ESR08182100000001180	1

VENDOR
 000000211218
 INNOVATIVE BUSINESS SOLUTIONS

Solicitation Number: CRFQ 0603 ADJ2200000006
Total Bid: 20619.29999999999927240423858 **Response Date:** 2021-08-18 **Response Time:** 22:28:31
Comments:

FOR INFORMATION CONTACT THE BUYER
 David H Pauline
 304-558-0067
 david.h.pauline@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	ExtremeCloud IQ Indoor WIFI 6 AP 2x2 radios w/dual 5 Ghz 1x1	39.00000	EA	394.890000	15400.71

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments:

Extended Description:

3.1.1
 ExtremeCloud IQ Indoor WIFI6 AP 2x2 radios with Dual 5GHz & 1x1 GbE Port
 (Part # AP305C-FCC or equal)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Extreme Networks EW TAC OS AP305C-FCC	39.00000	EA	23.920000	932.88

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments:

Extended Description:

3.1.2
 Extreme Networks EW TAC OS APS305C-FCC
 (Part # 97000-AP-305C-FCC or equal)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	ExtremeCloud IQ Pilot Saas Subscription & EW Saas Support YR	39.00000	EA	109.890000	4285.71

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments:

Extended Description:

3.1.3
 ExtremeCloud IQ Pilot Saas Subscription & EW Saas Support for 1 year
 Part # XIQ-PIL-S-C-EW

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Freight	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
78121603			

Commodity Line Comments:

Extended Description:

3.1.4
Shipping



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote

Proc Folder: 920558		Reason for Modification:	
Doc Description: 2MCAS-024			
Proc Type: Central Purchase Order			
Date Issued	Solicitation Closes	Solicitation No	Version
2021-08-06	2021-08-19 13:30	CRFQ 0603 ADJ2200000006	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: 002211218

Vendor Name : INNOVATIVE BUSINESS SOLUTIONS

Address : 1224 BRUSHY FORK

Street :


City : CAIRO

State : WV **Country :** **Zip :** 26337

Principal Contact : BRIAN BARTLETT

Vendor Contact Phone: 304-628-3049 **Extension:**

FOR INFORMATION CONTACT THE BUYER
 David H Pauline
 304-558-0067
 david.h.pauline@wv.gov

Vendor Signature X  FEIN# 550785005 DATE 8-18-2021

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids for the WV Adjutant General's Office, Mountaineer Challenge Academy South at 305 Fayette Pike, Montgomery, WV 25136, for a one time purchase only no installation of EXTREMECLOUD IQ (Indoor WIFI 6 AP) per the attached specifications, bid requirements, and general terms and conditions.

INFORMATION FOR VENDORS

The Master Terms and Conditions
 Instructions To Vendors Submitting Bids: # 3, - No Pre-Bid. # 4, Q & A August 10, 2021 due by 10:00 am, # 7 Bid Opening August 19, 2021 at 1:30 pm,
 General Terms and Conditions: # 8 Insurance Requirements for winning vendor, # 32 Licensing Information (Good Standing) for winning vendor, # 37 Purchasing Affidavit required back. Last 2 pages of the Master Terms & Conditions titled "Designated Contact" & Addendum Acknowledgement Form are also required back if an addendum is issued.

INVOICE TO	SHIP TO
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ADJUTANT GENERALS OFFICE 1703 COONSKIN DR CHARLESTON WV US	ADJUTANT GENERALS OFFICE 305 FAYETTE PIKE MONTGOMERY WV US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	ExtremeCloud IQ Indoor WIFI 6 AP 2x2 radios w/dual 5 Ghz 1x1	39.00000	EA	\$ 394.89	\$ 15,400.71

Comm Code	Manufacturer	Specification	Model #
43222640			

Extended Description:
 3.1.1
 ExtremeCloud IQ Indoor WIFI6 AP 2x2 radios with Dual 5GHz & 1x1 GbE Port
 (Part # AP305C-FCC or equal)

INVOICE TO		SHIP TO	
ADJUTANT GENERALS OFFICE 1703 COONSKIN DR		ADJUTANT GENERALS OFFICE 305 FAYETTE PIKE	
CHARLESTON	WV	MONTGOMERY	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Extreme Networks EW TAC OS AP305C-FCC	39.00000	EA	\$ 23.92	\$ 932.88

Comm Code	Manufacturer	Specification	Model #
43222640			

Extended Description:

3.1.2
Extreme Networks EW TAC OS APS305C-FCC
(Part # 97000-AP-305C-FCC or equal)

INVOICE TO		SHIP TO	
ADJUTANT GENERALS OFFICE 1703 COONSKIN DR		ADJUTANT GENERALS OFFICE 305 FAYETTE PIKE	
CHARLESTON	WV	MONTGOMERY	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	ExtremeCloud IQ Pilot Saas Subscription & EW Saas Support YR	39.00000	EA	\$ 109.89	\$ 4,285.71

Comm Code	Manufacturer	Specification	Model #
43222640			

Extended Description:

3.1.3
ExtremeCloud IQ Pilot Saas Subscription & EW Saas Support for 1 year
Part # XIQ-PIL-S-C-EW

INVOICE TO	SHIP TO
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ADJUTANT GENERALS OFFICE 1703 COONSKIN DR CHARLESTON WV US	ADJUTANT GENERALS OFFICE 305 FAYETTE PIKE MONTGOMERY WV US
--	--

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Freight	1.00000	EA	0	\$ 0

Comm Code	Manufacturer	Specification	Model #
78121603			

Extended Description:

3.1.4
Shipping

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Technical Questions Due 10:00 am	2021-08-10

	Document Phase	Document Description	Page
ADJ2200000006	Final	2MCAS-024	5

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

WV Adjutant General's Office - Mountaineer Challenge Academy South
EXHIBIT A - WIFI at MCAS 22MCAS-024

Pricing Page

CONTRACT ITEM NO.	DESCRIPTION	Unit of Measure	QTY	UNIT PRICE	TOTAL PRICE
3.1.3	ExtremeCloud IQ Indoor WiFi6 AP, 2x2 radios with Dual 5GHz & 1x1 GbE Port (Part # AP305C-FCC or equal)	Each	39	\$ 394.89	\$ 15,400.71
3.1.2	Extreme Networks EW TAC OS AP305C-FCC (Part # 97000-AP-305C-FCC or equal)	Each	39	\$ 23.92	\$ 932.88
3.1.3	ExtrememCloud IQ Pilot SaaS Subscription & EW SaaS Support for one year (Part # XIQ-PIL-S-C-EW or equal)	Each	39	\$ 109.89	\$ 4,285.71
3.1.4	Shipping costs - if necessary	Lump Sum	1		
Total				\$	\$ 20,619.30

* Quantities are estimated for bid evaluation purposes only.

Bidder / Vendor Information:

Name: INNOVATIVE BUSINESS SOLUTIONS

Address: 1224 BRUSHY FORK
 CAIRO, WV 26337

Phone: 304-628-3049

Fax: 304-628-3051

E-mail Address: IBS@CITYNET.NET

Authorized Signature: *Brian L. Bantlett*

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Brian Bartlett, President
(Name, Title)
Brian Bartlett, President
(Printed Name and Title)
1224 Brushy Fork Cairo, WV 26337
(Address)
304-628-3049 / 304-628-3051
(Phone Number) / (Fax Number)
ibs@citynet.net
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

Innovative Business Solutions
(Company)

Brian L. Bartlett, President
(Authorized Signature) (Representative Name, Title)

Brian L. Bartlett, President
(Printed Name and Title of Authorized Representative)

8-18-2021
(Date)

304-628-3049 / 304-628-3051
(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code § 5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code § 61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Innovative Business Solutions

Authorized Signature: Brian L. Barthelt Date: 6/30/2021

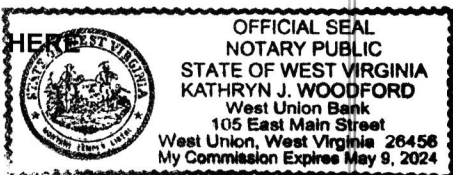
State of WEST VIRGINIA

County of BITCHIE, to-wit:

Taken, subscribed, and sworn to before me this 30th day of June, 2021

My Commission expires May 9th, 2024

AFFIX SEAL HERE



NOTARY PUBLIC

Kathryn J. Woodford

Purchasing Affidavit (Revised 01/19/2018)