



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1027717

Procurement Type: Central Purchase Order

Vendor ID:

Legal Name: DIGITAL ONE TECHNOLOGY

Alias/DBA:

Total Bid: \$135,235.55

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0506

SO Doc ID: WIC2200000002

Published Date: 4/27/22

Close Date: 5/4/22

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

|                                  |                              |                |
|----------------------------------|------------------------------|----------------|
| <b>Proc Folder:</b>              | 1027717                      |                |
| <b>Solicitation Description:</b> | NETWORKING EQUIPMENT         |                |
| <b>Proc Type:</b>                | Central Purchase Order       |                |
| <b>Solicitation Closes</b>       | <b>Solicitation Response</b> | <b>Version</b> |
| 2022-05-04 13:30                 | SR 0506 ESR04292200000006799 | 1              |

|  |
|--|
| <b>VENDOR</b>                          |
| VS0000040299<br>DIGITAL ONE TECHNOLOGY |

**Solicitation Number:** CRFQ 0506 WIC2200000002

**Total Bid:** 135235.54999999999883584678173 **Response Date:** 2022-04-29 **Response Time:** 13:41:10

**Comments:** The proposal itself has more info regarding some of the prices requested.

**FOR INFORMATION CONTACT THE BUYER**  
 Crystal G Husted  
 (304) 558-2402  
 crystal.g.husted@wv.gov

|                               |              |             |
|-------------------------------|--------------|-------------|
| <b>Vendor<br/>Signature X</b> | <b>FEIN#</b> | <b>DATE</b> |
|-------------------------------|--------------|-------------|

All offers subject to all terms and conditions contained in this solicitation

| Line | Comm Ln Desc           | Qty      | Unit Issue | Unit Price  | Ln Total Or Contract Amount |
|------|------------------------|----------|------------|-------------|-----------------------------|
| 1    | 24 Port Network Switch | 49.00000 | EA         | 1600.200000 | 78409.80                    |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 84111600  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

4.1.1 24 Port Network Switch

| Line | Comm Ln Desc           | Qty     | Unit Issue | Unit Price  | Ln Total Or Contract Amount |
|------|------------------------|---------|------------|-------------|-----------------------------|
| 2    | 48 Port Network Switch | 6.00000 | EA         | 4792.200000 | 28753.20                    |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 84111600  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

Spec 4.1.2 48 Port Network Switch

| Line | Comm Ln Desc                 | Qty      | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|------------------------------|----------|------------|------------|-----------------------------|
| 3    | Routers and Security License | 55.00000 | EA         | 510.410000 | 28072.55                    |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 84111600  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

4.1.3 and 3.5 Routers and Security License

| Line | Comm Ln Desc  | Qty      | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|----------|------------|------------|-----------------------------|
| 4    | Wireless Access Point, Management License & Service | 10.00000 | EA         | 0.000000   | 0.00                        |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 84111600  |              |               |         |

**Commodity Line Comments:** See Quote in Proposal.

**Extended Description:**

4.1.4 9 and 10 Wireless Access Point, Management License & Service

| Line | Comm Ln Desc          | Qty     | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-----------------------|---------|------------|------------|-----------------------------|
| 5    | Shipping and Delivery | 1.00000 | EA         | 0.000000   | 0.00                        |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 84111600  |              |               |         |

**Commodity Line Comments:** Included.

**Extended Description:**

Shipping and Delivery



*ProjectManagers@DigitalOneTechnology.com*

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**State of West Virginia, Department of Administration**

% Ms. Crystal Husted, Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305-0130  
[Crystal.G.Husted@WV.org](mailto:Crystal.G.Husted@WV.org)  
304-558-2402

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Dear Ms. Husted,

Thank you for your consideration of our proposal in response to CRFQ WIC2200000002.  
We are pleased to submit this proposal for your consideration!

Digital One is a full service technology company with experience across the spectrum of the corporate networking field. We offer 25 years of experience in CAT5, CAT6, Telephony, CO-AX, Cabling, Rack Installation, Full Network Design and Maintenance, Closed Circuit and IP camera and surveillance equipment, Access Control, and are a top provider of expert IT Consultant services with a long list of satisfied customers. Working with large and small ISP's for limited and unlimited services, Digital One provides hosting for phone, email, or website services and can perform application integration for cloud software. Additionally, our technicians are CompTIA, CCNA and Microsoft Certified, just to name a few.

In the proposal, you will find more information concerning Digital One as a business, our philosophy, and our dedicated staff, the number of which is sufficient to immediately begin work on this project. This proposal shall be valid for sixty (60) calendar days upon submission.

In closing, we thank you again for your consideration of the proposal to follow this cover letter.

Sincerely,

  
\_\_\_\_\_  
**Paul McDowell**, R&D Project Manager

[Paul@DigitalOneTechnology.com](mailto:Paul@DigitalOneTechnology.com) / [ProjectManagers@DigitalOneTechnology.com](mailto:ProjectManagers@DigitalOneTechnology.com)

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**SPIN:** 143053090 / **SCC ID:** 0715926-2 / **TIN/EIN:** 27-1171974 / **DUNS:** 023230556



State of West Virginia  
Department of Administration

*CRFQ WIC2200000002*

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# CRFQ WIC2200000002: NETWORKING UNITS

For your consideration, Digital One Technology presents the following proposal in response to the Request for Quotes for Networking Units created by the Department of Administration of the State of West Virginia taking submissions until Thursday, April 28th, 2022.



# About Us & Our Staff

Digital One is a full service technology company with experience across the spectrum of the corporate networking field.

We offer 25 years of experience in CAT5, CAT6, Telephony, CO-AX, Cabling, Rack Installation, Full Network Design and Maintenance, Closed Circuit and IP camera and surveillance equipment, Access Control, and are a top provider of expert IT Consultant services with a long list of satisfied customers.

Working with large and small ISP's for limited and unlimited services, Digital One provides hosting for phone, email, or website services and can perform application integration for cloud software.

Additionally, our technicians are CompTIA, CCNA and Microsoft Certified, just to name a few.

Digital One Technology is located at 5521 Fort Avenue Lynchburg, VA 24502, which allows for a centralized location as our operations stretch all over the Commonwealth of Virginia and into neighboring states (West Virginia, Maryland, North Carolina, and the D.C. area).

We have been providing quality IT services for over 25 years, and are made up of over 20 employees of varying job descriptions.

Digital One knows and understands the IT industry and technology, and our mission is to put our expertise to work in your business or organization to provide positive benefits, value, and a great return on your investment in our services.

| CEO   | Project Managers  |   |
|---|---|---|
| Mark Lindy  | Paul McDowell   | Linda Peterson  |
|  |  |  |



**Mark Lindy**

**CEO**

Mark W. Lindy is the founder and CEO of Digital One Technology, the best source of Information Technology Services. Mark serves a number of non-profit organizations and local churches, providing for their Information Technology needs and serves on the Board of Directors of Parkview Community Missions in Lynchburg, VA.

Mark began pursuing Information Technology as a teenager, and began working in the field once he graduated from high school. He has continued to pursue as much education as possible in the IT world. Mark has developed an incredible reputation locally as both a visionary and leader of business.

As our CEO, Mark has formed Digital One Technology into the most accurate and efficient IT service provider, as well as a major contributor of time and money to community-based non-profit needs. Mark's noble vision for Digital One Technology includes defending businesses from various IT threats, generously donating and/or providing hardware and software to establishments who aim to serve those in need, and having the courage to pursue to higher heights in the IT industry, making Digital One Technology an asset to the business world and to the local community.

Mark holds the following technology certifications:

| CompTIA Certifications |          |         |           |          |                                  |                                     |                          |
|------------------------|----------|---------|-----------|----------|----------------------------------|-------------------------------------|--------------------------|
| A+                     | Network+ | Server+ | Security+ | Project+ | Secure Infrastructure Specialist | Network Infrastructure Professional | IT Operations Specialist |

| Commonwealth of Virginia Certifications |                  |                     |
|---|------------------|---------------------|
| DCJS                                    | Compliance Agent | Electronic Security |

| Microsoft Certifications |     |       |
|--------------------------|-----|-------|
| MCSE                     | MCP | MSDST |

| Cisco Certifications |
|----------------------|
| CCNA                 |

Mark now works tirelessly as our CEO to train up the next generation of technicians and to be the visionary for the future mold of IT Business Management.



Paul McDowell serves as one of our knowledgeable Project Managers here at Digital One Technology where he oversees the coordination of large-scale projects.

Paul is a graduate of Liberty University where he obtained a Bachelor’s Degree in Computer Science, and has over 29 years of experience in the Information Technology sector.

While he holds many Technology certifications, Paul’s most notable ones include:

| Commonwealth of Virginia Certifications |                             |                      |
|---|-----------------------------|----------------------|
| DCJS                                    | Compliance Agent [REDACTED] | Scales Certification |

| BICSI |
|-------|
|-------|



Linda Peterson is an experienced Project Management Professional.

She has operations and account management experience in retail as well as manufacturing, with procurement experience in the manufacturing and telecommunications sectors.

Her recent project experience in commercial construction adds to her well-rounded knowledge of scheduling and product management.

Linda holds the following certifications:

| Missouri Southern State University   |
|--|
| Bachelor’s of Arts in Sociology w/ a double minor in HR Management and Spanish |



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

| Proc Folder: 1027717                  |                     |                         | Reason for Modification:<br>ADDENDUM 1<br>TO EXTEND BID OPENING<br>DATE |
|---------------------------------------|---------------------|-------------------------|---|
| Doc Description: NETWORKING EQUIPMENT |                     |                         |   |
| Proc Type: Central Purchase Order     |                     |                         |   |
| Date Issued                           | Solicitation Closes | Solicitation No         | Version   |
| 2022-04-27                            | 2022-05-04 13:30    | CRFQ 0506 WIC2200000002 | 2   |

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Customer Code: VS0000040299  
 Vendor Name : Digital One Technology  
 Address : 5521  
 Street : Fort Avenue  
 City : Lynchburg  
 State : VA Country : USA Zip : 24502  
 Principal Contact : Mark Lindy  
 Vendor Contact Phone: 434-509-1515 Extension: 1005

**FOR INFORMATION CONTACT THE BUYER**  
 Crystal G Husted  
 (304) 558-2402  
 crystal.g.husted@wv.gov

Vendor  
 Signature X *Mark Lindy* FEIN# 27-1171974 DATE 04-28-2022

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR AGENCY, THE WEST VIRGINIA DEPARTMENT OF HEALTH AND HUMAN RESOURCES, BUREAU FOR PUBLIC HEALTH, OFFICE OF NUTRITION SERVICES - WIC PROGRAM, IS SOLICITING BIDS TO ESTABLISH A CONTRACT FOR THE ONE TIME PURCHASE OF NETWORKING EQUIPMENT TO INCLUDE NETWORK SWITCHES, ROUTERS, AND WIRELESS ACCESS POINTS PER THE ATTACHED DOCUMENTS.

\*\*\*QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS\*\*\*

| INVOICE TO  |  | SHIP TO   |  |
|---|--|---|--|
| HEALTH AND HUMAN RESOURCES<br>BPH - NUTRITION SERVICES<br>350 CAPITOL ST, RM 519<br>CHARLESTON WV<br>US |  | OFFICE OF HEALTH FACILITIES<br>160 JACOBSON DRIVE<br>DOCK 11<br>POCA WV<br>US |  |

| Line | Comm Ln Desc           | Qty      | Unit Issue | Unit Price | Total Price |
|------|------------------------|----------|------------|------------|-------------|
| 1    | 24 Port Network Switch | 49.00000 | EA         | 1,600.20   | 78,409.80   |

| Comm Code | Manufacturer     | Specification | Model #     |
|-----------|------------------|---------------|-------------|
| 84111600  | Extreme Networks |               | X435-24P-4S |

**Extended Description:**

4.1.1 24 Port Network Switch

| INVOICE TO  |  | SHIP TO   |  |
|---|--|---|--|
| HEALTH AND HUMAN RESOURCES<br>BPH - NUTRITION SERVICES<br>350 CAPITOL ST, RM 519<br>CHARLESTON WV<br>US |  | OFFICE OF HEALTH FACILITIES<br>160 JACOBSON DRIVE<br>DOCK 11<br>POCA WV<br>US |  |

| Line | Comm Ln Desc           | Qty     | Unit Issue | Unit Price | Total Price |
|------|------------------------|---------|------------|------------|-------------|
| 2    | 48 Port Network Switch | 6.00000 | EA         | 4,792.20   | 28,753.20   |

| Comm Code | Manufacturer     | Specification | Model #           |
|-----------|------------------|---------------|-------------------|
| 84111600  | Extreme Networks |               | X440-G2-48p-10GE4 |

**Extended Description:**

Spec 4.1.2 48 Port Network Switch

| INVOICE TO  |  | SHIP TO   |  |
|---|--|---|--|
| HEALTH AND HUMAN RESOURCES<br>BPH - NUTRITION SERVICES<br>350 CAPITOL ST, RM 519<br>CHARLESTON WV<br>US |  | OFFICE OF HEALTH FACILITIES<br>160 JACOBSON DRIVE<br>DOCK 11<br>POCA WV<br>US |  |

| Line | Comm Ln Desc                 | Qty      | Unit Issue | Unit Price | Total Price |
|------|------------------------------|----------|------------|------------|-------------|
| 3    | Routers and Security License | 55.00000 | EA         | 510.41     | 28,072.28   |

| Comm Code | Manufacturer | Specification | Model #        |
|-----------|--------------|---------------|----------------|
| 84111600  | Cisco        |               | SL-1100-4P-SEC |

**Extended Description:**  
4.1.3 and 3.5 Routers and Security License

| INVOICE TO  |  | SHIP TO   |  |
|---|--|---|--|
| HEALTH AND HUMAN RESOURCES<br>BPH - NUTRITION SERVICES<br>350 CAPITOL ST, RM 519<br>CHARLESTON WV<br>US |  | OFFICE OF HEALTH FACILITIES<br>160 JACOBSON DRIVE<br>DOCK 11<br>POCA WV<br>US |  |

| Line | Comm Ln Desc  | Qty      | Unit Issue | Unit Price              | Total Price |
|------|---|----------|------------|-------------------------|-------------|
| 4    | Wireless Access Point, Management License & Service | 10.00000 | EA         | (see Quote Spreadsheet) |             |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 84111600  |              |               |         |

**Extended Description:**  
4.1.4 9 and 10 Wireless Access Point, Management License & Service

|                   |                |
|-------------------|----------------|
| <b>INVOICE TO</b> | <b>SHIP TO</b> |
|-------------------|----------------|

|  |  |
|--|--|
| HEALTH AND HUMAN<br>RESOURCES<br>BPH - NUTRITION SERVICES<br>350 CAPITOL ST, RM 519<br>CHARLESTON WV<br>US | OFFICE OF HEALTH<br>FACILITIES<br>160 JACOBSON DRIVE<br>DOCK 11<br>POCA WV<br>US |
|--|--|

| Line | Comm Ln Desc          | Qty     | Unit Issue | Unit Price | Total Price |
|------|-----------------------|---------|------------|------------|-------------|
| 5    | Shipping and Delivery | 1.00000 | EA         | (Included) |             |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 84111600  |              |               |         |

**Extended Description:**  
Shipping and Delivery

|                           |
|---------------------------|
| <b>SCHEDULE OF EVENTS</b> |
|---------------------------|

| <u>Line</u> | <u>Event</u>             | <u>Event Date</u> |
|-------------|--------------------------|-------------------|
| 1           | VENDOR QUESTION DEADLINE | 2022-04-19        |

**SOLICITATION NUMBER: CRFQ WIC2200000002**  
**Addendum Number: 1**

---

The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

**Description of Modification to Solicitation:**

1. To extend bid opening to May 4, 2022 at 1:30 PM ET

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

# ATTACHMENT A

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: WIC220000002**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Digital One Technnology

Company

Mark Lindy

Authorized Signature

04-28-2022

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.  
Revised 6/8/2012

| Item Make        | Item Model  | Item Number       | Quantity | Unit | Unit Price | Extended Price      | Comments  |
|------------------|---|-------------------|----------|------|------------|---------------------|---|
| Extreme Networks | 24 port 10/100/1000BASE-T PoE+ half/full duplex 4x1/2.5G unpopulated SFP                | X435-24P-4S       | 49       | ea.  | 1,600.20   | <b>78,409.80</b>    | Extreme Networks may be experiencing longer than normal lead times due to supply shortages. |
| Extreme Networks | 48 port 10/100/1000BASE-T POE+ 4 1GbE unpopulated SFP 2 1GbE copper combo               | X440-G2-48p-10GE4 | 6        | ea.  | 4,792.20   | <b>28,753.20</b>    |   |
| Extreme Networks | ExtremeCloud IQ Indoor WiFi 6 AP 2x2 radios with Dual 5GHz and 1x1GbE port              | AP305C-FCC        | 10       | ea.  | 428.40     | <b>4,284.00</b>     |   |
| Extreme Networks | ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS Support for one (1) device (5 year) | XIQ-PIL-S-C-EW    | 10       | ea.  | 787.50     | <b>7,875.00</b>     |   |
| Extreme Networks | ExtremeWorks Smart OmniEdge Wireless TAC & Software for one (1) device (5 year)         | 97000-AP305C-FCC  | 10       | ea.  | 131.25     | <b>1,312.50</b>     |   |
| Cisco            | 1100 Series Integrated Services Router  | C1101-4P          | 55       | ea.  | 909.79     | <b>50,038.64</b>    | Due to supply shortages, Cisco hardware has a lead time of at least 208 days.               |
| Cisco            | Cisco IOS - Security - License - 1 Router   | SL-1100-4P-SEC    | 55       | ea.  | 510.41     | <b>28,072.28</b>    |   |
| <b>Total:</b>    |   |                   |          |      |            | <b>\$170,673.14</b> |   |



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

3/17/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

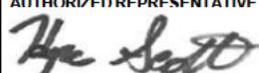
|   |   |                      |               |
|---|---|----------------------|---------------|
| <b>PRODUCER</b><br>Mid-State Insurance Agency, Inc.<br>2525 Rivermont Ave<br>Lynchburg VA 24503<br><br>License#: 110897<br>DIG11EN-01 | <b>CONTACT NAME</b> Hope Scott<br><b>PHONE (A/C, No, Ext)</b> 434-528-1001<br><b>E-MAIL ADDRESS</b> hscott@themidstategroup.com | <b>FAX (A/C, No)</b> |               |
|   | <b>INSURER(S) AFFORDING COVERAGE</b>  |                      | <b>NAIC #</b> |
| <b>INSURED</b><br>Digital 1 Enterprises, Inc.<br>DBA Digital One Technology<br>5521 Fort Ave<br>Lynchburg VA 24502                    | <b>INSURER A</b> Erie Insurance Exchange  |                      | 26271         |
|   | <b>INSURER B</b> Erie Ins Property /Casualty Co   |                      | 26830         |
|   | <b>INSURER C</b> Erie Insurance Company   |                      | 26263         |
|   | <b>INSURER D</b>  |                      |               |
|   | <b>INSURER E</b>  |                      |               |
|   | <b>INSURER F</b>  |                      |               |

**COVERAGES** **CERTIFICATE NUMBER: 619782608** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE   | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS   |
|----------|---|-----------|----------|---------------|-------------------------|-------------------------|--|
| C        | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br><br>GEN'L AGGREGATE L MIT APPL ES PER:<br><input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br>OTHER: |           |          | Q61-0167131   | 2/15/2022               | 2/15/2023               | EACH OCCURRENCE \$ 1,000,000<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000<br>MED EXP (Any one person) \$ 5,000<br>PERSONAL & ADV INJURY \$ 1,000,000<br>GENERAL AGGREGATE \$ 2,000,000<br>PRODUCTS - COMP/OP AGG \$ 2,000,000<br>\$ |
| A        | <b>AUTOMOBILE LIABILITY</b><br><input checked="" type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS<br><input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY                                  |           |          | Q07-1130865   | 7/11/2021               | 7/11/2022               | COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$<br>\$  |
|          | <b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR<br><b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE<br>DED RETENTION \$  |           |          |               |                         |                         | EACH OCCURRENCE \$<br>AGGREGATE \$<br>\$   |
| B        | <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b><br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below   | Y/N       | N/A      | Q96-5600250   | 12/6/2021               | 12/6/2022               | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER<br>E.L. EACH ACC DENT \$ 100,000<br>E.L. DISEASE - EA EMPLOYEE \$ 100,000<br>E.L. DISEASE - POLICY LIMIT \$ 500,000  |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
 FEIN - 27-1171974

|   |  |
|---|--|
| <b>CERTIFICATE HOLDER</b><br><br>Digital 1 Enterprises, Inc.<br>5521 Fort Ave<br>Lynchburg VA 24502 | <b>CANCELLATION</b><br><br>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.<br><br>AUTHORIZED REPRESENTATIVE<br> |
|---|--|

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*5521 Fort Ave, Suite 2  
Lynchburg, VA 24502*

*434-509-1515*

# PRODUCT DECLARATION

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All products offered in this proposal are:

- Brand new.
  - Not Used.
  - Not Refurbished.
- Under the manufacturer's own warranty.
- Licensed.

Additionally, all products offered in this proposal:

- Enhance transmission systems capacity.
- Improve the energy efficiency of vehicles, machinery, and other technologies.

Digital One Technology  
is a licensed reseller and installer  
for these products.

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5521 Fort Ave, Suite 2  
Lynchburg, VA 24502

434-509-1515

### Background Check Compliance

Digital One Technology conducts routine and random background checks on all employees, including field technicians and project managers. Any Digital One Technology employee assigned to this project will have already undergone a background check and agrees to undergo new or additional background checks should it be requested or required of the individual/organization receiving products and/or services from Digital One Technology. Digital One Technology maintains this policy in order to identify any new convictions. In the event a new conviction is detected, will remove the offending employee from this project.

### Labor & Ethics Compliance

Digital One Technology maintains compliance with all labor laws and agrees to maintain compliance with any additional labor requirements set forth by the individual/organization receiving products and/or services from Digital One Technology. Additionally, Digital One Technology maintains compliance with the requirements of the Ethics in Public Contracting and Conflict of Interests Act of the Virginia Code.

### E-Rate Compliance

Digital One Technology will only ever quote the Lowest Corresponding Price when proposing pricing to individuals/organizations requesting proposals for products and or services in order to maintain E-Rate funding compliance.

Sincerely,

Mark Lindy, CEO

Digital One Technology



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5521 Fort Ave, Suite 2  
Lynchburg, VA 24502

434-509-1515

Statement on NDAA Section 889

### **NDAA BACKGROUND**

The John S. McCain National Defense Authorization Act (NDAA) for Fiscal Year 2019 was signed into law on August 13, 2018.

The law, specifically Section 889, amongst other things, prohibits federal agencies, their contractors and grant or loan recipients from procuring or using “telecommunications and video surveillance equipment or services” from specific Chinese companies as a “substantial or essential component of any system, or as critical technology as part of any system.”

The NDAA ban includes telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation, as well as video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company, and their affiliated entities.

### **DIGITAL ONE TECHNOLOGY ON NDAA COMPLIANCE**

DIGITAL ONE TECHNOLOGY is pleased to inform whomever it may concern That any and all of the equipment we offer is Section 889 compliant.

Sincerely,

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Mark Lindy, CEO  
Digital One Technology



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*5521 Fort Ave, Suite 2  
Lynchburg, VA 24502*

*434-509-1515*

## **Intellectual Property Rights**

### *Disclosure*

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- Digital One Technology alone shall own all right, title and interest, including all related Intellectual Property Rights, in and to our Technology, the Content and the Service and any suggestions, ideas, enhancement requests, feedback, recommendations or other information provided by you or any other party relating to the Service.
- This Agreement is not a sale and does not convey to you any rights of ownership in or related to the Service, the Service Provider's Technology or the Intellectual Property Rights owned by Digital One Technology.
- The Digital One Technology name, the Digital One Technology logo, and the product names associated with the Service are trademarks of Digital One Technology or third parties, and no right or license is granted to use them.

# References

|   |  |  |
|---|--|--|
| Dr. Adolph Brown  | <b>RHEMA Child Development Center</b>  |  |
| (434) 847-0257  | RevDolphus1@comcast.net  | 321 Alleghany Avenue Lynchburg, VA 24501 |
| "I highly recommend Digital One for their professionalism. They are an outstanding company, and are good people to work with. Very professional and courteous service." |  |  |
| Starting in January 2017  | Sale, installation, and configuration AV system facility including: large screens and video monitor with wireless video; Video recording including: camera and interface with existing sound gear; Sale, installation, and configuration of 8 camera recording system with network access (including rewiring the facility's ethernet) |  |

|   |  |  |
|---|--|--|
| Dr. Frank Crist, Sr.  | <b>Brady &amp; Crist Dentists</b>  |  |
| (434) 239-2651  | fccrist3@bradycrist.com  | 8116 Timberlake Rd Unit 100, Lynchburg, VA 24502 |
| "Extremely professional, courteous and very knowledgeable. They have been our IT Security Team for 15 years, and I highly recommend them. Wouldn't know what to do without them." |  |  |
| Starting in January 2017  | Maintenance of proprietary Eaglesoft workstations (PC) including hardware replacement; Gradual replacement of proprietary PC for Eaglesoft to Large screen touch screen workstations (35 units); Sale, installation and maintenance of Dell Poweredge Server including backup for Eaglesoft; Financial Records and Email; Troubleshoot phone system; Webhosting services |  |

|  |                                   |  |
|--|-----------------------------------|--|
| Lisa Price   | <b>Parkview Community Mission</b> |  |
| (434) 845-8468   | Info@ParkViewMission.org          | 2420 Memorial Avenue Lynchburg, VA 24501 |
| Between the years of 2020 and 2021, Digital One Technology has served as the sole internet provider to Parkview Community Mission. |                                   |  |

|   |                                 |  |
|---|---------------------------------|--|
| <b>Community Access Network</b>   |                                 |  |
| (434) 200-3366  | info@communityaccessnetwork.org | 2420 Memorial Avenue Lynchburg, VA 24501 |
| Between the years of 2020 and 2021, Digital One Technology has served as the sole provider of internet access, phone systems, and fax capabilities to the Community Access Network. |                                 |  |

*We are proud to offer products from these fine vendors!*



# CLOSING

Digital One is thankful for your consideration of our proposal!

For further information about Digital One, please contact us:

*By Email:*

[ProjectManagers@DigitalOneTechnology.com](mailto:ProjectManagers@DigitalOneTechnology.com)

*By Phone:*

434-509-1515

*At our Website:*

[www.DigitalOneTechnology.com](http://www.DigitalOneTechnology.com)