



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 6

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1039740

Procurement Type: Central Purchase Order

Vendor ID:

Legal Name: LEE HARTMAN & SONS INC

Alias/DBA:

Total Bid: \$45,950.00

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0432

SO Doc ID: DCH2200000011

Published Date: 5/23/22

Close Date: 5/26/22

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 6

Total of All Attachments: 6

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	CulCent: Audio Equipment for Events Unit Digital Mixer	1.00000	EA	25195.000000	25195.00

Comm Code	Manufacturer	Specification	Model #
45111704			

Commodity Line Comments:

Extended Description:

32-Fader Digital Mixing Console per Specification

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CulCent: Audio Equipment for Events.Digital Remote Units	2.00000	EA	8315.000000	16630.00

Comm Code	Manufacturer	Specification	Model #
45111707			

Commodity Line Comments:

Extended Description:

Rack mounted 32 Channel Digital Audio Network Remote Units per Specification.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	CulCent: Audio Equipment for Events Unit. Audio Net Switches	2.00000	EA	1760.000000	3520.00

Comm Code	Manufacturer	Specification	Model #
52161541			

Commodity Line Comments:

Extended Description:

Rack mounted 8-Port Audio Network Switches per specification.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	CulCent: Audio Equipment for Events Unit. Touring Case	1.00000	EA	605.000000	605.00

Comm Code	Manufacturer	Specification	Model #
53121705			

Commodity Line Comments:

Extended Description:

12-Rack Unit Wood Touring Case with Casters Per Specification.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Name, Title) Harry T. Cox, Area Manager
(Printed Name and Title) Harry T. Cox, Area Manager
(Address) 3 Davis Court, Hurricane, WV 25526
(Phone Number) / (Fax Number) 304-397-4100 / 304-397-4101
(email address) hcox@leehartman.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Lee Hartman & Sows, INC
(Company)
Harry T. Cox, Area Manager
(Authorized Signature) (Representative Name, Title)
Harry T. Cox, Area Manager 25 May 2022
(Printed Name and Title of Authorized Representative) (Date)
304-397-4100, 304-397-4101
(Phone Number) (Fax Number)
hcox@leehartman.com
(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DCH22*11

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Lee Hartman & Sons, Inc
Company

Larry Myers
Authorized Signature

25 May 2022
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012

REQUEST FOR QUOTATION
SOUND CONSOLE AND RACK MOUNTED AUDIO EQUIPMENT

EXHIBIT "A"
PRICING PAGE

- | | | |
|----|---|--|
| 1. | 32-Fader Digital Audio Mixer per 3.1.1 above | \$ <u>25,195⁰⁰</u> |
| 2. | 32 Channel Digital Network Remote with DANTE Audio Networking per 3.1.2 above | \$ <u>16,630⁰⁰ (20,835⁰⁰)</u> |
| 3. | Network Switches for Audio Equipment per 3.1.3 above | \$ <u>3,520⁰⁰ (20,170)</u> |
| 4. | Wood Wall Touring Case with Casters per 3.1.4 above | \$ <u>605⁰⁰</u> |

TO arrive at a Base Bid ADD items 1 through 4 and enter the result below:

BASE BID \$ 45,950⁰⁰

By signing below, I hereby certify that I have read and understood the Specifications for this Solicitation and the Purchasing Term and Conditions that are made a part of the Contract.

FOR THE VENDOR:

X Larry T. Cox
Authorized Signatory

Larry T. Cox
Printed Name

Area Manager
Title

25 - May - 2022
Date

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Lee Hartman & Sons, Inc.

Authorized Signature: *Larry T. Cox* Date: 25 May 2022

State of West Virginia

County of Putnam, to-wit:

Taken, subscribed, and sworn to before me this 25th day of May, 2022

My Commission expires June 19, 2023

AFFIX SEAL HERE

NOTARY PUBLIC

Lisa K. Nolen

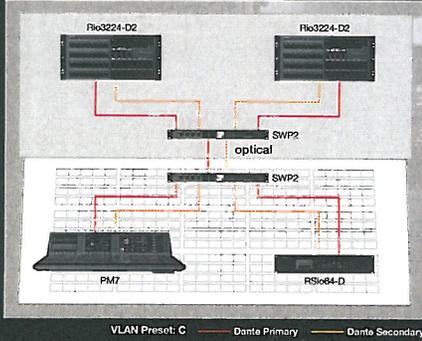
Purchasing Affidavit (Revised 07/01/2012)



System Examples for Enhanced Convenience and Control

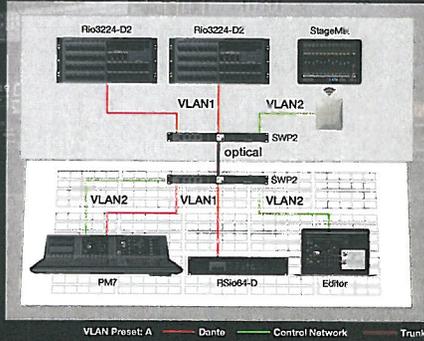


Example 1: Redundant Dante network with VLAN



In this example VLAN Preset C has been set up on the SWP series switches, with the Dante primary line assigned to VLAN1 and the secondary line assigned to VLAN2. Only two switches are needed for redundant cable connections. Optional MMF-SWP1 optical modules need to be added to the SWP1 switches to allow optical connections for each line.

Example 2: VLAN for separating control signals from audio signals



In this case VLAN Preset A is used, where VLAN1 handles the Dante network while VLAN2 hosts control signals such as for Editor or StageMix from Dante's audio signals, making the network more stable.

L2 SWITCH SWP SERIES

SWP2-10SMF / SWP2-10MMF
SWP1-16MMF / SWP1-8MMF / SWP1-8

SWR Series

- SWR2311P-10G**  LAN ports equipped with PoE supply: 8 (1-8)
LAN/SFP combo ports: 2 (9, 10) (The LAN port and SFP slot are exclusively used)
PoE supply is compliant with IEEE 802.3at, and can supply up to 30W to all PoE ports
- SWR2100P-10G**  Ports available for PoE power supply: 1-9 / Up link port: 10
Maximum 30W can be supplied from each PoE-compliant port (All ports 70W)
- SWR2100P-5G**  Ports available for PoE power supply: 1-4 / Up link port: 5
Maximum 30W can be supplied from each PoE-compliant port (All ports 70W)

Related products



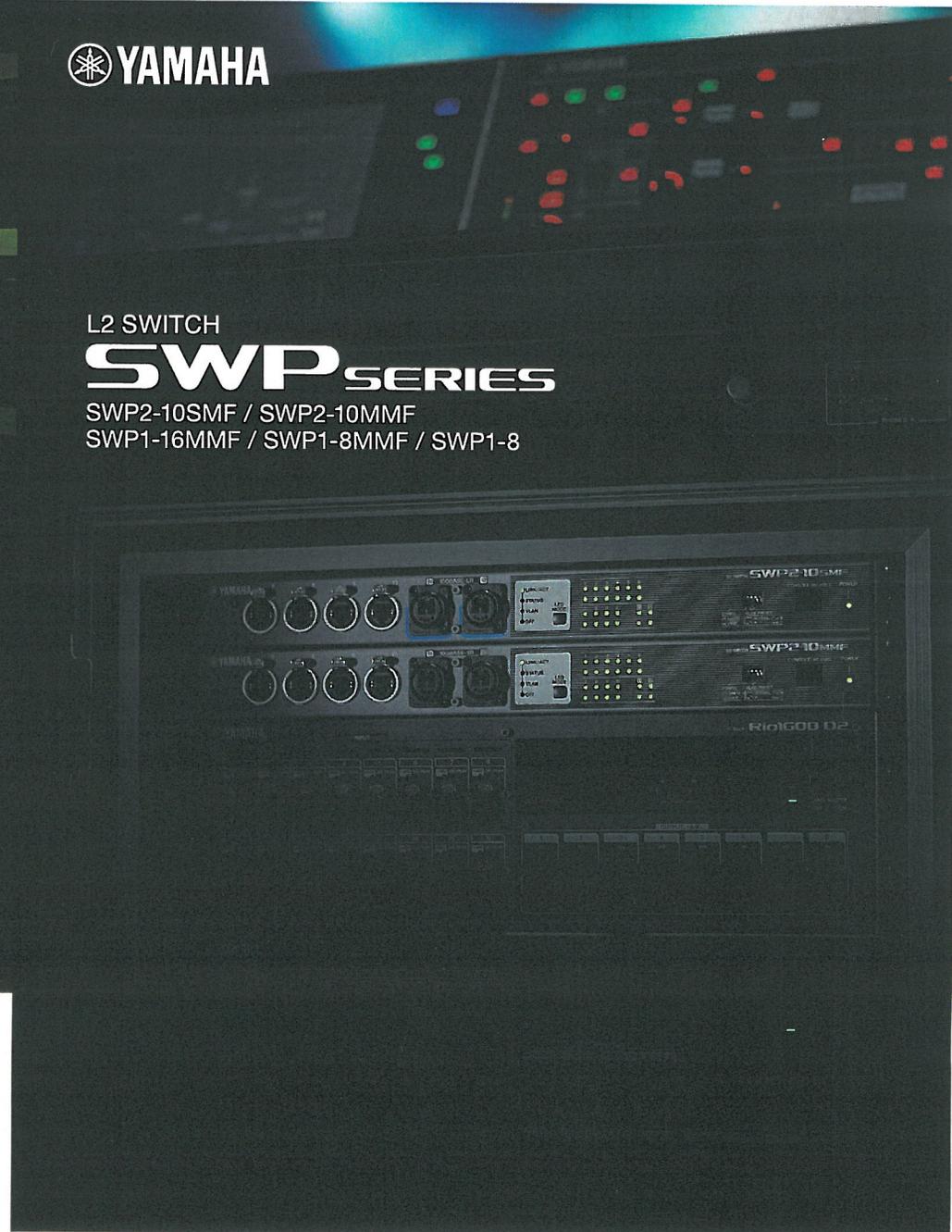
SHARING PASSION & PERFORMANCE

YAMAHA CORPORATION
P.O. BOX 1, Hamamatsu Japan
www.yamaha.com/proaudio/

*All specifications are subject to change without notice.
*All trademarks and registered trademarks are property of their respective owners.



Printed in Japan English



Dante Ready Switches with Visual Network Monitoring

Complex network switch setup that was previously better left to an IT technician can now be easily accomplished by anyone. A simple switch setting is all it takes to optimize SWP series network switches for Dante operation, and a dedicated Windows application provides “network visibility” for comprehensive monitoring and control.

Developed since 1995

Yamaha entered the router business in 1995, and has grown to hold a significant share of Japan's small to medium enterprise and SOHO network market. Yamaha gigabit L2 switches that could be linked to Yamaha routers/firewalls were introduced in 2011, with features that significantly reduced the network setup, maintenance, and management workload.

Simple set up, comprehensive network monitoring and easy trouble shooting

SWP series has been designed specifically for sound installation and live sound networking, with simple DIP switch Dante optimization and comprehensive graphical interfacing via a Windows application. In addition, the SWP2 series support 10 gigabit, allowing operation without fear of insufficient bandwidth even on a Dante network that is set to a sampling frequency of 96 kHz. SWP series network switches were born out of a desire to give our customers easier solutions that they could operate with confidence, without the need for any special networking know-how.

A refined Yamaha solution

Yamaha Pro Audio is known around the globe as a provider of innovative, top-quality solutions for the sound industry. The Yamaha lineup includes a number of world-standard mixing consoles, signal processors incorporating industry-leading DSP technology, power amplifiers based on energy-efficient drive technology, and an extensive range of speakers suitable for everything from live sound to commercial installations. SWP series network switches are a solution the pro audio market has been waiting for, offering an ideal balance of IT and pro audio know-how that only Yamaha could provide.



General Specifications

	SWP2-10SMF	SWP2-10MMF	SWP1-16MMF	SWP1-8MMF	SWP1-8	
Total	12	12	18	10	10	
Number of Ports	10G Optical Con (2 singlemode optical modules are installed as standard)	2 (2 multimode optical modules are installed as standard)	—	—	—	
	1G Optical Con	—	2 (1 multimode optical module is installed as standard)	2 (1 multimode optical module is installed as standard)	2 (optical modules are not installed as standard)	
	1G Ether Con	10	10	12	8	8
	1G RJ-45	—	—	4	—	—
Switching Capacity (Gbit/s)	128	128	36	20	20	
Dimension (WxHxD) (mm)	480 x 44 x 362	480 x 44 x 362	480 x 44 x 362	480 x 44 x 362	480 x 44 x 362	
Weight (kg)	4.5	4.5	4.6	4.2	4.2	

Option



MMF-SWP1

This optical kit includes components necessary to install multimode optical capability with opticalCON connectors in the dedicated expansion slots provided.

Network Visibility Advantages

Network Visibility

Effective Dante network management hinges on a range of parameters such as network traffic, switch status, and individual Dante device information. The dedicated Yamaha LAN Monitor application for Windows computers provides a comprehensive single-screen view of all necessary parameters when used with SWP series* switches. We refer to this type of graphical overview as "network visibility." You can even take a snapshot of the normal network status and set an alarm to warn you if any of the parameters changes, so that problems can be identified and resolved quickly and easily. The Dante Controller application can also be launched from the Yamaha LAN Monitor with a single click, providing a total Dante network solution on a single computer.

*Please use LAN Monitor 1.3.6 or later for the SWP2 series



Dante Device Info

Device information and monitoring is also available for any Dante devices connected to SWP series switches on the network. The ability to monitor primary and secondary port status as well as transmit and receive flow is important to achieving stable, reliable Dante audio communication. This capability lets you keep an eye on the overall "health" of the network.



Snapshot Function Makes Troubleshooting Easy

You can take a "snapshot" of the network status when set up as required. The software can then automatically keep track of the settings and alert you to any changes. You could take a snapshot of the network during rehearsal, and then you'd be alerted if a cable is disconnected, if a device is turned off, or if a wrong connection is made prior to the performance, for example.



1-click Dante Controller Launch

A Dante Controller button at the top of the Yamaha LAN Monitor interface lets you launch the Dante Controller with a single click (the Dante Controller software must be installed on the computer). Seamless switching between the Yamaha LAN Monitor and Dante Controller provides total Dante network control from a single computer.



Enhanced Device ID with Icons, Labels, and Comments

Identifying devices connected to a switch by only their IP or MAC address is a difficult and error-prone approach. Connected Dante devices are identified by a Dante icon as well as a device ID previously set up via the Dante Controller software. You can also enter additional info, such as the location of the device, in the Label and Comment fields.



Detailed Switch Settings and Firmware Updates

The web GUI for each device can be recalled to provide access to "deep" user config settings and allow firmware updates.



LAN Mapping for a Complete Network Overview

Understanding how multiple switches installed in different locations are connected, plus how network devices are connected to those switches, can be a difficult, time-consuming task. The Yamaha LAN Monitor makes overall network topology clearly visible, giving the user a comprehensive overview of how multiple switches and Dante network devices are interconnected. Simply connect a Windows PC to the nearest SWP switch and launch the Yamaha LAN Monitor software.

Port Status and Bandwidth Utilization

The Yamaha LAN Monitor includes a port status and bandwidth display that clearly shows the connection status of each network switch port, information about the connected devices, the communication speed at each port, and the bandwidth utilization at each port.





WV Department of Arts, Culture and History Audio Equipment for Live Events

Quote #LTC009976 v1

Prepared For:

WV Department of Arts, Culture and History

Mark Lynch
1900 Kanawha Blvd East, Bld. 9
Charleston, WV 25305

P: (304) 558-0220
E: Mark.W.Lynch@wv.gov

Prepared by:

Lee Hartman & Sons - Charleston, WV

Larry Cox
3 Davis Court
Hurricane, WV 25526

P: (540) 366-3493 x1301
E: lcox@leehartman.com

Date Issued:

05.25.2022

Expires:

06.15.2022

Products

L	Manufacturer	Model	Description	Price	Qty	Ext. Price
1	Yamaha	CL5	DIGITAL MIXING CONSOLE	\$25,195.00	1	\$25,195.00
2	Yamaha	RIO3224-D2	32X24 I/O RACK	\$8,315.00	2	\$16,630.00
3	Yamaha	SWP1-8MMF	8 PORT NETWORK SWITCH WITH MULTIMODE FIBER PORT	\$1,760.00	2	\$3,520.00
4	Gator	G-TOUR12UCA-24D	ATA Wood Flight Rack Case; 12U; 24" Deep; w/ Casters	\$605.00	1	\$605.00
Subtotal:						\$45,950.00



Terms & Conditions

QUOTE TERMS AND CONDITIONS

These Quote Terms and Conditions shall apply to any quotation issued by Lee Hartman & Sons, Inc. ("LHS") to which they are attached or referenced, whether physically or electronically. Sales and orders of any goods or services ("Products") are subject to final approval by LHS and shall be subject to these Terms and Conditions, which shall take precedence over any additional or different terms and conditions from Customer, unless specifically provided in a separate written agreement between LHS and Customer. A signed quote or written notice constitute a Purchase Order. Any amendment, change order, revision, or termination to an already-accepted Purchase Order shall be subject to acceptance by an authorized representative of LHS. Unless otherwise specified, all quotations are valid for 30 days from the date issued.

PRICES & TAXES

The prices quoted are in United States Dollars unless otherwise specified. Customer is solely liable for all taxes, custom duties, or any other excises imposed by Federal, State, County or Municipal authority under any current or future law, upon or with respect to the sale, delivery, or use of the Products and Customer agrees to pay the amount thereof under the same terms as the Purchase Order.

TERMS OF PAYMENT

LHS will invoice Customer for the exact quantity of Products on the day shipped at FOB origin, or delivered or installed by LHS. Payment shall be made for invoices in accordance with such terms of payment specified.

PERFORMANCE & DELIVERY

LHS shall not be responsible or liable for any damages of any kind for delays or non-performance with respect to Purchase Orders for Products due to any cause beyond the direct control of LHS. This includes, but is not limited to, supplier shortages, riots, strikes, natural disasters, and acts of God.

LHS's delivery dates and schedules represent its best estimates based on current schedules and workloads, and are contingent upon, but not limited to, the receipt of complete specifications, designs, samples and other information reasonably requested by LHS to be provided by Customer. LHS shall have no liability for delay or any damages or losses sustained in meeting such dates or schedules.

Unless otherwise expressly agreed in writing, title and liability of loss shall transfer from LHS to Customer for shipments upon delivery of Products at FOB origin.

INSPECTION & RETURNS

Customer shall inspect Products upon delivery to verify conformity with the Quote. Any package or carton showing obvious signs of damage should be refused at the time of receiving. Observed damage must be noted on the Carrier Delivery Receipt, regardless if the package or carton is accepted or refused.

Products shall be deemed to have been accepted in the event that LHS has received no written notice specifying in detail any shortages, damages, or other claims within Ten (10) days following delivery of Products. Products must not be returned without LHS's prior written authorization. A restocking charge of at least 20% of the purchase price of Products may be charged on Products approved for refund. Customer is responsible for all Product delivery expenses related to elective returns, in the case that LHS, the Manufacturer, Distributor, or Vendor are not responsible for error in specification or design.

Policies with respect to inspection and return of Products delivered direct from the Manufacturer, Distributor, or Vendor are beyond the direct control of LHS and take precedence over the foregoing.

WARRANTY

LHS WARRANTS THAT WORK PERFORMED BY LHS SHALL BE FREE FROM DEFECTS, INCLUDING LATENT DEFECTS, IN MATERIAL AND WORKMANSHIP UNDER NORMAL USE AND SERVICE WHEN OPERATED IN ACCORDANCE WITH LHS'S OR THE MANUFACTURER'S OPERATING INSTRUCTIONS FOR A PERIOD OF TWELVE (12) MONTHS FOLLOWING DELIVERY OF THE PRODUCTS. THE WARRANTY SHALL NOT APPLY TO THE IMPROPER USE, NEGLIGENCE, HANDLING, ALTERATION, OR MODIFICATION OF THE PRODUCT. LHS'S OBLIGATION AND CUSTOMER'S SOLE REMEDY UNDER THE WARRANTY SHALL BE LIMITED TO, AT LHS'S OPTION, THE REPAIR OR REPLACEMENT OF THE NONCONFORMING WARRANTED PRODUCT, OR ANY PART THEREOF. THE WARRANTY DOES NOT APPLY TO CONSUMABLE ITEMS SUCH AS TUBES, FUSES, BULBS, AND LIKE ITEMS. CUSTOMER SHALL PROVIDE PROMPT WRITTEN NOTICE OF THE PRODUCT'S FAILURE WITHIN THE WARRANTY PERIOD.

LIMITATION OF LIABILITY

LHS's LIABILITY TO CUSTOMER, WHETHER IN CONTRACT, IN TORT, UNDER ANY WARRANTY, IN NEGLIGENCE OR OTHERWISE, SHALL NOT EXCEED IN ANY CASE THE RETURN OF THE AMOUNT OF THE PURCHASE PRICE PAID BY CUSTOMER AND UNDER NO CIRCUMSTANCES SHALL LHS BE LIABLE FOR SPECIAL, INDIRECT OR CONSEQUENTIAL DAMAGES. THE PRICE STATED FOR THE PRODUCTS IS CONSIDERATION FOR



Terms & Conditions

LIMITING LHS'S LIABILITY. WITHOUT LIMITATION OF THE FOREGOING, IN NO EVENT WILL LHS BE RESPONSIBLE OR LIABLE FOR (A) PENALTIES OR PENALTY CLAUSES OF ANY DESCRIPTION, OR (B) INDEMNIFICATION OF CUSTOMER OR OTHERS FOR COSTS, DAMAGES OR EXPENSES ARISING OUT OF OR RELATED TO THE PRODUCTS.

INDEMNIFICATION

Customer shall indemnify and hold harmless LHS and its officers, employees and agents against all claims, damages, losses, liabilities and expenses (including, without limitation, reasonable attorney's fees) on account of any damaged property or injury or death of persons (including, without limitation, Customer's employees) arising out of Customer's storage, handling, use, implementation or disposal of Products purchased from LHS. This indemnity obligation shall survive the expiration, termination or cancellation of any agreement or order with respect to the sale of Products.

Quote Summary		Amount
Products		\$45,950.00
	Total:	\$45,950.00

Acceptance			
Lee Hartman & Sons - Charleston, WV		WV Department of Arts, Culture and History	
			
Larry Cox	Mark Lynch		
Signature / Name	Signature / Name		Initials
05/25/2022			
Date	Date		