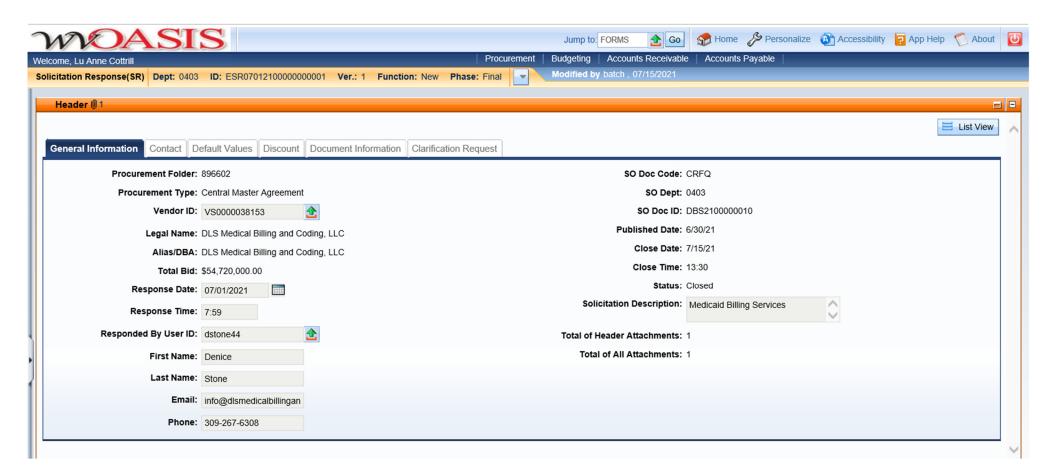


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026 Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Solicitation Response

Proc Folder: 896602

Solicitation Description: Medicaid Billing Services

Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2021-07-15 13:30	SR 0403 ESR07012100000000001	1

VENDOR

VS0000038153

DLS Medical Billing and Coding, LLC

Solicitation Number: CRFQ 0403 DBS2100000010

Total Bid: 54720000 **Response Date:** 2021-07-01 **Response Time:** 07:59:53

Comments:

FOR INFORMATION CONTACT THE BUYER

Joseph E Hager III (304) 558-2306 joseph.e.hageriii@wv.gov

Vendor Signature X

FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 Jul 15, 2021
 Page: 1
 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Billing services	608.00000	HOUR	90000.000000	54720000.00

Comm Code	Manufacturer	Specification	Model #	
84111506				

Commodity Line Comments:

Extended Description:

Billing services - Quantities are estimated and are for bid purposes only.

 Date Printed:
 Jul 15, 2021
 Page: 2
 FORM ID: WV-PRC-SR-001 2020/05



' Medical Billing and Coding

Capability Statement

DUNS Number: 081258039 • Cage Code: 851G5

POC: Denice Stone

website: https://www.dlsmedicalbillingandcoding.com

email: dlsmedicalbillingandcoding@gmail.com • phone: (309) 267-6308

Address: 1288 County Road 52, PO BOX 52, Goodwater, Alabama 35072

Executive Summary

DLS Medical Billing and Coding LLC, provides medical billing and coding service to include services such as Project Management, Consulting, and Practice Management. DLS Medical Billing and Coding LLC, teaches medical staff and individuals in the medical field, the fine-tuning that is needed for reimbursement measures, that can increase their accounts receivables by 50-75% of the normal accounts receivables rate, within a 3-6 month period. DLS Medical Billing and Coding, LLC is looking to expand their market and income potential over the next five years. Part of this success will be the securing of government contracting and client collections. This increase in this market will allow DLS Medical Billing and Coding, LLC to expand their work force, marketing, and evolve regionally into an international medical practice that can allow anyone 18 years of age and older to secure a career in the business world of Medical Billing, Coding, and Project Management.

Past Performance

The Market: The Billing and Claims' target market consists of any medical practice or health care delivery. This includes family practice, internal medicine, surgeons, psychologists, chiropractors, physical therapists, podiatrists, specialists, ambulance services, medical laboratories, FQHC, etc. New practices are particularly appealing to DLS Medical Billing and Coding, LLC. By equipping physicians and hospitals with a well trained staff in claims handling and putting an efficient billing program into place, DLS Medical Billing and Coding, LLC can reduce the stress of start-up and ensure greater likelihood of a practice's success due in part to increased cash flow.

- Glens Falls, Hospital, New York
- Consulting Service for Live Life Home Health, California
- Perot Systems, Project Management Service

Certifications CMSB. PMP

Core Competencies

- Reimbursement Maximization
- A/R Management
- Third Party Negotiation
- Under-payments
- Denials/Medical Stalls/Appeals
- Staff Training & Office Set-up

Differentiators

DLS Medical Billing and Coding, LLC, is different from competitors, in that it provides a variety of business services that can encompass one environment, such as practices, specialty service, organization wide facilities, with medical billing, coding, administrative, training, education, proctorship, and project management services.



NAICS / PSC Codes

- Primary NAICS Code: 611699 All Other Miscellaneous Schools and Instruction
- NAICS Code: 561110 Office Administrative Services
- NAICS Code: 541611 Administrative Management and **General Management Consulting** Services
- NAICS Code: 541618 Other Management Consulting Services
- PSC Code: R799 Support- Management: Other
- PSC: Q601 Medical Coding and Auditing
- PSC: Q802 Clerical Medical Support
- PSC: Q999 Medical- Other



