

# NOTICE

Please note this bid from ALPHA TECHNOLOGIES for the solicitation OOT2200000001 was received at the Purchasing Division office prior to the established bid-opening date and time on August 31, 2021, but did not load properly at the public bid opening. This response has since been loaded and is now posted.

A handwritten signature in black ink, appearing to read 'Guy Nisbet', written in a cursive style.

Guy Nisbet

Assistant Purchasing Director



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 920610

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0231

Vendor ID: 000000210569

SO Doc ID: OOT2200000001

Legal Name: ALPHA TECHNOLOGIES INC

Published Date: 8/30/21

Alias/DBA:

Close Date: 8/31/21

Total Bid: \$692,854.00

Close Time: 13:30

Response Date: 08/31/2021

Status: Closed

Response Time: 13:20

Solicitation Description: Networking Infrastructure Equipment for Bldg 6 (OT22016)

Responded By User ID: amyers1

Total of Header Attachments: 1

Total of All Attachments: 1

First Name: Andi

Last Name: Myers

Email: amyers@alpha-tech.us

Phone: 304-721-8992



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

**State of West Virginia  
Solicitation Response**

<b>Proc Folder:</b>	920610	
<b>Solicitation Description:</b>	Networking Infrastructure Equipment for Bldg 6 (OT22016)	
<b>Proc Type:</b>	Central Purchase Order	
<b>Solicitation Closes</b>	<b>Solicitation Response</b>	<b>Version</b>
2021-08-31 13:30	SR 0231 ESR08312100000001502	1

VENDOR
000000210569 ALPHA TECHNOLOGIES INC

**Solicitation Number:** CRFQ 0231 OOT2200000001  
**Total Bid:** 692854      **Response Date:** 2021-08-31      **Response Time:** 13:20:09  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
Jessica S Chambers  
(304) 558-0246  
jessica.s.chambers@wv.gov

**Vendor**      **FEIN#**      **DATE**  
**Signature X**

**All offers subject to all terms and conditions contained in this solicitation**

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Network Infrastructure Equipment - see attached Pricing Page	1.00000	EA	692854.000000	692854.00

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:** Delivery timeframe is an estimate based on current lead times. Individual items could ship sooner or later than estimated 90 Day window.

**Extended Description:**

Overall Total Cost for Networking Infrastructure Equipment



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

<b>Proc Folder:</b> 920610			<b>Reason for Modification:</b> Addendum No. 01 is being issued to address all technical questions received.
<b>Doc Description:</b> Networking Infrastructure Equipment for Bldg 6 (OT22016)			
<b>Proc Type:</b> Central Purchase Order			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2021-08-30	2021-08-31 13:30	CRFQ 0231 OOT2200000001	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** 210569

**Vendor Name :** Alpha Technologies, Inc.

**Address :** 4003 Outlook Dr, Hurricane, WV 25526

**Street :**

**City :**

**State :** **Country :** **Zip :**

**Principal Contact :** Andi Myers, Sales Enablement Manager

**Vendor Contact Phone:** 304-721-8992 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 Jessica S Chambers  
 (304) 558-0246  
 jessica.s.chambers@wv.gov

Vendor  
 Signature X *Andi Myers* **FEIN#** 55-0774279 **DATE** 08/31/2021

All offers subject to all terms and conditions contained in this solicitation

<b>ADDITIONAL INFORMATION</b>

<b>INVOICE TO</b>	<b>SHIP TO</b>
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DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US	DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 908 BULLITT ST CHARLESTON WV US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Network Infrastructure Equipment - see attached Pricing Page	1.00000	EA	<i>\$692,854</i>	<i>\$692,854<sup>60</sup></i>

Comm Code	Manufacturer	Specification	Model #
43221700			

**Extended Description:**  
 Overall Total Cost for Networking Infrastructure Equipment

<b>SCHEDULE OF EVENTS</b>
---------------------------

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Technical Question Deadline at 9 AM (ET)	2021-08-23

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: OOT220\*001**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Alpha Technologies, Inc.  
Company

*Andi Myer*  
Authorized Signature

8.31.2021  
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.  
Revised 6/8/2012



**EXHIBIT A – Pricing Page and Equipment List  
Networking Infrastructure for Bldg. 6 (OT22016)**

Section	Part Number	Description	Manufacturer and Model if bidding "or Equal" products	Unit of Measure	Quantity	Unit Cost	Extended Cost
<b>Equipment</b>							
3.1.1	N9K-C9336C-FX2	Contract Item #1 - Cisco Nexus Core Switches 9336C-FX2, or Equal		EA	2	\$ 16,239.00	\$ 32,478.00
3.1.2	N9K-C93180-EX	Contract Item #2 - Cisco Nexus Top of Rack SFP+ Switches, Cisco 93180YC-EX, or Equal		EA	2	\$ 16,380.00	\$ 32,760.00
3.1.3	N9K-C93108-EX-B24C	Contract Item #3 - Cisco 2xNexus Top of Rack 10GBase-T Switch, Cisco 93108TC-EX, or Equal		EA	10	\$ 34,604.00	\$ 346,040.00
3.1.4	QSFP-40/100-SRBD=	Contract Item #4 - Cisco QSFP Transceiver Module 40 Gigabit LAN, or Equal		EA	96	\$ 802.00	\$ 76,992.00
3.1.5	SFP-10G-SR=	Contract Item #5 - Cisco SFP Transceiver Module - 10 Gigabit LAN, or equal		EA	72	\$ 361.00	\$ 25,992.00
3.1.6	QSFP-100G-CU1M	Contract Item #6 - Cisco SFP Transceiver Module - 10 Gigabit LAN, or equal		EA	2	\$ 130.00	\$ 260.00
<b>Overall Total for Equipment</b>							\$ 514,522.00
<b>Hardware Support</b>							
3.1.7	SNTC 8X5XNBD	Contract Item #7- Cisco SMARTNet Total Care Service 8x5xNBD Duration of 60 Months, or Equal. For all switches identified for Contract Item #1, Contract Item #2, and Contract Item #3.		EA	1	\$ 168,892	\$ 168,892.00
<b>Overall Total for Hardware Support</b>							\$ 168,892.00
<b>Professional Services</b>							
3.1.8		Contract Item #8 - Training Services - Learning Credits (TRN-CLC-004) or Equal.		EA	160	\$ 59.00	\$ 9,440.00
<b>Overall Total for Professional Services</b>							\$ 9,440.00
<b>Overall Total Cost</b>							\$ 692,854.00

(Handwritten initials and marks in the right margin, including circled initials and a checkmark.)

Any product or service not on the Agency-provided Cost Sheet will not be allowable. The State cannot accept alternate pricing pages. Failure to use Exhibit A Cost Sheet could lead to disqualification of vendor's bid.

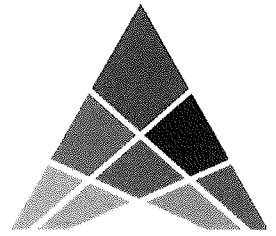
*Andrea J. Myers*

Vendor Signature:

8-31-2021

Date:

alpha  
TECHNOLOGIES



WV Office of Technology

We have prepared a quote for you

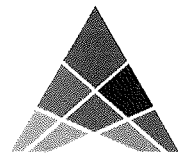
RFP - OOT220\*001 Network Infrastructure for  
Bldg 6

Quote #1004599

Version 1

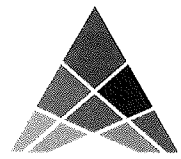
☎ 304-201-7485

🌐 [www.alpha-tech.us](http://www.alpha-tech.us)



Hardware

Description	Price	Qty	Ext. Price
<b>Contract Item#1 - Section 3.1.1</b>			
N9K-C9336C-FX2 <b>Cisco Nexus 9336C-FX2 Ethernet Switch - Manageable - 3 Layer Supported - Modular - Optical Fiber - 1U High - Rack-mountable</b>	\$11,599.00	2	\$23,198.00
NXOS-ES-XF <b>NX-OS ESSENTIALS LICS FOR NEXUS 9300 10G+ PLATFORMS - Perpetual Licenses</b>	\$4,640.00	2	\$9,280.00
<b>Section Subtotal</b>			<b>\$32,478.00</b>
<b>Contract Item#2 - Section 3.1.2</b>			
N9K-C93180YC-EX <b>Cisco Nexus 93180YC-EX Switch - Manageable - 10 Gigabit Ethernet, 40 Gigabit Ethernet - 10GBase-X, 40GBase-X - 3 Layer Supported - Modular - Optical Fiber - 1U High - Rack-mountable - 1 Year Limited Warranty</b>	\$11,740.00	2	\$23,480.00
NXOS-ES-XF <b>NX-OS ESSENTIALS LICS FOR NEXUS 9300 10G+ PLATFORMS - Perpetual licenses</b>	\$4,640.00	2	\$9,280.00
<b>Section Subtotal</b>			<b>\$32,760.00</b>
<b>Contract Item#3 - Section 3.1.3</b>			
N9K-C93108-EX-B24C <b>Cisco Nexus 93108TC-EX Switch - 48 Ports - Manageable - 100 Gigabit Ethernet, 10 Gigabit Ethernet - 10GBase-T, 100GBase-X - 3 Layer Supported - Modular - Optical Fiber, Twisted Pair - 1U High - Rack-mountable - 1 Year Limited Warranty</b>	\$25,324.00	10	\$253,240.00
N9K-C93108TC-EX-B <b>Nexus 93108TC-EX bundle PID</b>	\$0.00	20	\$0.00
NXOS-ES-XF <b>NX-OS ESSENTIALS LICS FOR NEXUS 9300 10G+ PLATFORMS - Perptual - 60 months</b>	\$4,640.00	10	\$46,400.00
NXOS-ES-XF <b>NX-OS ESSENTIALS LICS FOR NEXUS 9300 10G+ PLATFORMS - Perptual - 60 months</b>	\$4,640.00	10	\$46,400.00
<b>Section Subtotal</b>			<b>\$346,040.00</b>
<b>Contract Item#4 - Section 3.1.4</b>			



Hardware

Description	Price	Qty	Ext. Price
<b>QSFP-40/100-SRBD= Cisco QSFP Module - For Data Networking, Optical Network - 1 x LC Duplex 100GBase-SR Network - Optical Fiber - Multi-mode - 100 Gigabit Ethernet, 40 Gigabit Ethernet - 100GBase-X, 40GBase-X</b>	\$802.00	96	\$76,992.00
<b>Section Subtotal</b>			<b>\$76,992.00</b>
<b>Contract Item#5 - Section 3.1.5</b>			
<b>SFP-10G-SR= Cisco 10GBase-SR SFP+ Transceiver - 1 x 10GBase-SR</b>	\$361.00	72	\$25,992.00
<b>Section Subtotal</b>			<b>\$25,992.00</b>
<b>Contract Item#6 - Section 3.1.6</b>			
<b>QSFP-100G-CU1M= Cisco 100GBASE-CR4 QSFP Passive Copper Cable, 1-meter - 3.28 ft QSFP Network Cable for Network Device - First End: 1 x QSFP Network - Second End: 1 x QSFP Network - 100 Gbit/s</b>	\$130.00	2	\$260.00
<b>Section Subtotal</b>			<b>\$260.00</b>
<b>Hardware Support - Section 3.1.7</b>			
<b>CON-SNT-N9336FX2 Cisco Smart Net Total Care - Service - 8 x 5 Next Business Day - Exchange - Electronic and Physical - 60 months</b>	\$5,800.00	2	\$11,600.00
<b>CON-ECMU-N9SWESXF Cisco Software Support (SWSS) - Service - 24 x 7 - Maintenance - Electronic - 60 months</b>	\$2,505.00	2	\$5,010.00
<b>CON-SNT-93180YCX Cisco Smart Net Total Care - Service - 8 x 5 Next Business Day - Exchange - Electronic and Physical - 60 months</b>	\$4,096.00	2	\$8,192.00
<b>CON-ECMU-N9SWESXF Cisco Software Support (SWSS) - Service - 24 x 7 - Maintenance - Electronic - 60 months</b>	\$2,505.00	2	\$5,010.00
<b>CON-SNT-93108B24 Cisco Smart Net Total Care - Service - 8 x 5 Next Business Day - Exchange - 60 months</b>	\$0.00	10	\$0.00
<b>CON-SNT-93108TBN Cisco SMARTnet Extended Service - SNTC-8X5XNBD Nexus 93108TC-EX bun - 60 months</b>	\$4,449.00	20	\$88,980.00
<b>CON-ECMU-N9SWESXF Cisco Software Support (SWSS) - Service - 24 x 7 - Maintenance - Electronic - 60 months</b>	\$2,505.00	10	\$25,050.00
<b>CON-ECMU-N9SWESXF Cisco Software Support (SWSS) - Service - 24 x 7 - Maintenance - Electronic - 60 months</b>	\$2,505.00	10	\$25,050.00



Hardware

Description	Price	Qty	Ext. Price
<b>Section Subtotal</b>			<b>\$168,892.00</b>
<b>Professional Services - Section 3.1.8</b>			
TRN-CLC-004 Cisco Prepaid Training Credit - 1 Year - On-site - Technical	\$59.00	160	\$9,440.00
<b>Section Subtotal</b>			<b>\$9,440.00</b>
<b>Subtotal:</b>			<b>\$692,854.00</b>



## RFP - OOT220\*001 Network Infrastructure for Bldg 6

Prepared by:

**Alpha Technologies, Inc.**

James Stewart  
304-201-7485  
[jstewart@alpha-tech.us](mailto:jstewart@alpha-tech.us)

Prepared for:

**WV Office of Technology**

1900 Kanawha Blvd E  
Building 5 10th Floor  
Charleston, WV 25305  
Joshua Spence  
(304) 558-5472  
[jspence@wv.gov](mailto:jspence@wv.gov)

Quote Information:

**Quote #: 1004599**

Version: 1  
Delivery Date: 08/31/2021  
Expiration Date: 09/28/2021

### Quote Summary

Description	Amount
Hardware	\$692,854.00
<b>Total:</b>	<b>\$692,854.00</b>

Alpha Technologies, Inc.

*Andi Myers*

Signature: \_\_\_\_\_

*James Stewart*

Name: \_\_\_\_\_

James Stewart / *Andi Myers*

Title: \_\_\_\_\_

Infrastructure Sales Engineer

Date: \_\_\_\_\_

08/31/2021

WV Office of Technology

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Joshua Spence

Date: \_\_\_\_\_

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

*Andi Myers*

(Name, Title)

Andi Myers, Sales Enablement Manager

(Printed Name and Title)

4003 Outlook Drive, Hurricane WV 25526

(Address)

304-721-8992 / 304-201-2610

(Phone Number) / (Fax Number)

amyers@alpha-tech.us

(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

*By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.*

Alpha Technologies, Inc.

(Company)

*Andi Myers*

(Authorized Signature) (Representative Name, Title)

Andi Myers, Sales Enablement Manager

(Printed Name and Title of Authorized Representative)

08/31/2021

(Date)

304-721-8992 / 304-201-2610

(Phone Number) (Fax Number)



REQUEST FOR QUOTATION  
**Networking Infrastructure for Data Center Building 6 (OT22016)**

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**8.1. Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

<b>Contract Manager:</b>	<i>Ardi Myers</i>
<b>Telephone Number:</b>	<i>304-721-8992</i>
<b>Fax Number:</b>	<i>304-201-<del>2440</del> 2610</i>
<b>Email Address:</b>	<i>amyers@alpha-tech.us</i>



# PURCHASING AFFIDAVIT

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Alpha Technologies, INC.

Authorized Signature: Andi Myers Date: 8-31-2021

State of WV

County of Putnam, to-wit:

Taken, subscribed, and sworn to before me this 31 day of August, 2021.

My Commission expires August 26, 2025.

**AFFIX SEAL HERE**

NOTARY PUBLIC Michelle L. Adkins

