

# NOTICE

Please note that this bid from PRINCETON IT SERVICES for the solicitation OOT2200000001 was received at the Purchasing Division office prior to the established bid-opening date and time on August 31, 2021, but did not load properly at the public bid opening. This response has since been loaded and is now posted.



Guy Nisbet

Assistant Purchasing Director



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 3

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 920610

Procurement Type: Central Purchase Order

Vendor ID: VS0000038578

Legal Name: PRINCETON IT SERVICES, INC.

Alias/DBA:

Total Bid: \$1,190,896.56

Response Date: 08/31/2021

Response Time: 13:27

Responded By User ID: sled.ops

First Name: Asha

Last Name: Gutta

Email: sled.ops@princetonits.cc

Phone: 212-507-9350

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2200000001

Published Date: 8/30/21

Close Date: 8/31/21

Close Time: 13:30

Status: Closed

Solicitation Description: Networking Infrastructure Equipment for Bldg 6 (OT22016)

Total of Header Attachments: 3

Total of All Attachments: 3



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 920610  
**Solicitation Description:** Networking Infrastructure Equipment for Bldg 6 (OT22016)  
**Proc Type:** Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2021-08-31 13:30	SR 0231 ESR08312100000001496	1

**VENDOR**  
 VS0000038578  
 PRINCETON IT SERVICES, INC.

**Solicitation Number:** CRFQ 0231 OOT2200000001  
**Total Bid:** 1190896.560000000055879354476 **Response Date:** 2021-08-31 **Response Time:** 13:27:06  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**

Jessica S Chambers  
 (304) 558-0246  
 jessica.s.chambers@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Network Infrastructure Equipment - see attached Pricing Page	1.00000	EA	1190896.560000	1190896.56

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

Overall Total Cost for Networking Infrastructure Equipment



# PRINCETON IT SERVICES

125 Maiden Lane, Suite # 501,  
New York, NY 10038  
Phone: 212-507-9351

Quotation

Number: 1458

Date: 08/17/2021

Quote prepared for: **Jessica S Chambers**

**Bill To:**  
Jessica S Chambers  
State of West Virginia - Department of  
Administration  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130  
Phone: (304)558-0246  
Email: jessica.s.chambers@wv.gov

**Ship To:**  
Jessica S Chambers  
State of West Virginia - Department of  
Administration  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

Item #	Mfr. Part	Description	Price	Qty.	Extended
*1	N9K-C9336C-FX2	Cisco Nexus 9336C-FX2 Ethernet Switch - Manageable - 3 Layer Supported - Modular - Optical Fiber - 1U High - Rack-mountable Mfr: CISCO SYSTEMS, INC UNSPSC : 43222612	\$ 13,378.43	2	\$ 26,756.86
*2	N9K-C93180YC-EX	Cisco Nexus 93180YC-EX Switch - Manageable - 3 Layer Supported - Modular - Optical Fiber - 1U High - Rack-mountable - 1 Year Limited Warranty Mfr: CISCO SYSTEMS, INC UNSPSC : 43222612	\$ 13,541.44	2	\$ 27,082.88
*3	N9K-C93108-EX-B24C	Cisco Nexus 93108TC-EX Switch - 48 Ports - Manageable - 3 Layer Supported - Modular - Optical Fiber, Twisted Pair - 1U High - Rack-mountable - 1 Year Limited Warranty - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 43222612	\$ 44,337.64	10	\$ 443,376.40
*4	QSFP-40/100-SRBD=	Cisco QSFP Module - For Data Networking, Optical Network 1 LC Duplex 100GBase-SR Network - Optical Fiber Multi-mode - 100 Gigabit Ethernet, 40 Gigabit Ethernet - 100GBase-X, 40GBase-X Mfr: CISCO SYSTEMS, INC UNSPSC : 43201553	\$ 1,432.42	96	\$ 137,512.32
*5	SFP-10G-SR=	Cisco 10GBase-SR SFP+ Transceiver - 1 x 10GBase-SR - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 43201553	\$ 644.71	72	\$ 46,419.12
*6	TRN-CLC-004	Cisco Prepaid Training Credit - 1 Year - On-site - Technical - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 81111812	\$ 94.49	160	\$ 15,118.40
*7	QSFP-100G-CU1M=	Cisco 100GBASE-CR4 QSFP Passive Copper Cable, 1-meter - 3.28 ft QSFP Network Cable for Network Device - First End: 1 x QSFP Network - Second End: 1 x QSFP Network - 12.50 GB/s Mfr: CISCO SYSTEMS, INC UNSPSC : 26121609	\$ 232.91	2	\$ 465.82
*8	CON-SNT-N9336FX2	Cisco Smart Net Total Care - Service - 8 x 5 Next Business Day - Exchange - Electronic and Physical Service - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 81111812	\$ 5,680.61	2	\$ 11,361.22
*9	C1A1TN9300XF-3Y	Cisco ONE Advantage - Term License - 1 Switch - 3 Year - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 43231512	\$ 11,644.14	2	\$ 23,288.28
*10	CON-SNT-93180YCX	Cisco Smart Net Total Care - Service - 8 x 5 Next Business Day - Exchange - Electronic and Physical Service - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 81111812	\$ 4,011.97	2	\$ 8,023.94
*11	C1A1TN9300XF-3Y	Cisco ONE Advantage - Term License - 1 Switch - 3 Year - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 43231512	\$ 11,644.14	2	\$ 23,288.28
*12	CON-SNT-93108TBN	Cisco SMARTnet Extended Service - Service - 8 x 5 Next Business Day - Exchange - Parts - Physical, Electronic Service - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 81111812	\$ 4,729.99	10	\$ 47,299.90



# PRINCETON IT SERVICES

125 Maiden Lane, Suite # 501,  
New York, NY 10038  
Phone: 212-507-9351

Quotation

Number: **1458**

Date: **08/17/2021**

Quote prepared for: **Jessica S Chambers**

Item #	Mfr. Part	Description	Price	Qty.	Extended
*13	QSFP-40/100-SRBD	Cisco - QSFP+ transceiver module - 40 Gigabit LAN, 100 Gigabit Ethernet - 40GBASE-BiDi, 100GBASE-BiDi - LC multi-mode - up to 328 ft - for Mellanox ConnectX-5 Ex EN - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 43201553	\$ 1,246.54	40	\$ 49,861.60
*14	CON-SNT-93108TBN	Cisco SMARTnet Extended Service - Service - 8 x 5 Next Business Day - Exchange - Parts - Physical, Electronic Service - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 81111812	\$ 4,729.99	10	\$ 47,299.90
*15	QSFP-40/100-SRBD	Cisco - QSFP+ transceiver module - 40 Gigabit LAN, 100 Gigabit Ethernet - 40GBASE-BiDi, 100GBASE-BiDi - LC multi-mode - up to 328 ft - for Mellanox ConnectX-5 Ex EN - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 43201553	\$ 1,246.54	40	\$ 49,861.60
*16	C1A1TN9300XF-3Y	Cisco ONE Advantage - Term License - 1 Switch - 3 Year - TAA Compliance Mfr: CISCO SYSTEMS, INC UNSPSC : 43231512	\$ 11,644.14	20	\$ 232,882.80
16 item(s)					
				<b>Sub-Total</b>	<b>\$ 1,189,899.32</b>
				<b>Tax @ 0%</b>	<b>\$ 0.00</b>
				<b>Freight</b>	<b>\$ 997.24</b>
				<b>Total</b>	<b>\$ 1,190,896.56</b>

(\*) Tax exempted Part(s)

**Customer Comments**

Quote Valid Until: 09/16/2021

**Payment Details**

Pay by: Company PO

**Shipping and Delivery Details**

Shipping via: FEDEX Ground  
(DropShip)  
Delivery Notes: For any questions related to this quote, please contact Asha Gutta 212-507-9353 asha.gutta@princetonits.com CC : sled.ops@princetonits.com

**Terms and Conditions**

Prepared by: **Ravi Karamsetty**

Email: **ravi@princetonits.com**

Phone: **212-507-9351**

**EXHIBIT A – Pricing Page and Equipment List  
Networking Infrastructure for Bldg. 6 (OT22016)**

Section	Part Number	Description	Manufacturer and Model if bidding "or Equal" products	Unit of Measure	Quantity	Unit Cost	Extended Cost	
<b>Equipment</b>								
3.1.1	N9K-C9336C-FX2	Contract Item #1 - Cisco Nexus Core Switches 9336C-FX2, or Equal	CISCO SYSTEMS, INC	EA	2	19059.04	\$ 38,118.08	
3.1.2	N9K-C93180-EX	Contract Item #2 - Cisco Nexus Top of Rack SFP+ Switches, Cisco 93180YC-EX, or Equal		CISCO SYSTEMS, INC	EA	2	17553.41	\$ 35,106.82
3.1.3	N9K-C93108-EX-B24C	Contract Item #3 - Cisco 2xNexus Top of Rack 10GBase-T Switch, Cisco 93108TC-EX, or Equal		CISCO SYSTEMS, INC	EA	10	56290.7	\$ 562,907.00
3.1.4	QSFP-40/100-SRBD=	Contract Item #4 - Cisco QSFP Transceiver Module 40 Gigabit LAN, or Equal		CISCO SYSTEMS, INC	EA	96	1,432.42	\$ 137,512.32
3.1.5	SFP-10G-SR=	Contract Item #5 - Cisco SFP Transceiver Module - 10 Gigabit LAN, or equal		CISCO SYSTEMS, INC	EA	72	644.71	\$ 46,419.12
3.1.6	QSFP-100G-CU1M	Contract Item #6 - Cisco SFP Transceiver Module - 10 Gigabit LAN, or equal		CISCO SYSTEMS, INC	EA	2	94.49	\$ 188.98
<b>Overall Total for Equipment</b>							\$ 820,252.32	
<b>Hardware Support</b>								
3.1.7	SNTC 8X5XNBD	Contract Item #7- Cisco SMARTNet Total Care Service 8x5xNBD Duration of 60 Months, or Equal. For all switches identified for Contract Item #1, Contract Item #2, and Contract Item #3.	CISCO SYSTEMS, INC	EA	1	\$ 34,932.42	\$ 34,932.42	
<b>Overall Total for Hardware Support</b>							\$ 34,932.42	
<b>Professional Services</b>								
3.1.8		Contract Item #8 - Training Services - Learning Credits (TRN-CLC-004) or Equal.	CISCO SYSTEMS, INC	EA	160	232.91	\$ 37,265.60	
<b>Overall Total for Professional Services</b>							\$ 37,265.60	
<b>Overall Total Cost</b>						\$	<b>892,450.34</b>	

Any product or service not on the Agency-provided Cost Sheet will not be allowable. The State cannot accept alternate pricing pages. Failure to use Exhibit A Cost Sheet could lead to disqualification of vendor's bid.

Vendor Signature: \_\_\_\_\_

Date: \_\_\_\_\_





Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

**Proc Folder:** 920610  
**Doc Description:** Networking Infrastructure Equipment for Bldg 6 (OT22016)  
**Proc Type:** Central Purchase Order

**Reason for Modification:**

Date Issued	Solicitation Closes	Solicitation No	Version
2021-08-11	2021-08-31 13:30	CRFQ 0231 OOT2200000001	1

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:**  
**Vendor Name :** PRINCETON IT SERVICES, INC.  
**Address :**  
**Street :** 125 Maiden Ln, Suite # 501  
**City :** New York  
**State :** NY **Country :** Mercer **Zip :** 10038  
**Principal Contact :** Asha Gutta  
**Vendor Contact Phone:** 212-507-9350 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**

Jessica S Chambers  
 (304) 558-0246  
 jessica.s.chambers@wv.gov

**Vendor Signature X** *Asha Gutta*

**FEIN#** 261881805

**DATE** 08/31/2021

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION****INVOICE TO**

DEPARTMENT OF  
ADMINISTRATION  
OFFICE OF TECHNOLOGY  
1900 KANAWHA BLVD E,  
BLDG 5 10TH FLOOR  
CHARLESTON WV  
US

WV

**SHIP TO**

DEPARTMENT OF  
ADMINISTRATION  
OFFICE OF TECHNOLOGY  
908 BULLITT ST  
CHARLESTON WV  
US

WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Network Infrastructure Equipment - see attached Pricing Page	1.00000	EA	\$ 1,189,899.32	\$ 1,190,896.56

Comm Code	Manufacturer	Specification	Model #
43221700	CISCO SYSTEMS, INC	Network Infrastructure Equipment	N9K-C9336C-FX2

**Extended Description:**

Overall Total Cost for Networking Infrastructure Equipment

**SCHEDULE OF EVENTS**

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Technical Question Deadline at 9 AM (ET)	2021-08-23

	Document Phase	Document Description	Page
OOT220000001	Final	Networking Infrastructure Equipment for Bldg 6 (OT22016)	3

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions