



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Vehicles

Proc Folder: 939839			Reason for Modification:
Doc Description: MV22 - 2022 OR LATEST MODEL VEHICLE			
Proc Type: Statewide MA (Open End)			
Date Issued	Solicitation Closes	Solicitation No	Version
2021-09-28	2021-10-12 13:30	CRFQ 0212 SWC2200000005	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: 000000199714
Vendor Name : *Stephens Auto Center*
Address : *Po Box 278*
Street : *104 Stephens Drive*
City : *Danville*
State : *wv* **Country :** *USA* **Zip :** *25053*
Principal Contact : *Mike Ballard*
Vendor Contact Phone: *304-369-2411* **Extension:** *33*

FOR INFORMATION CONTACT THE BUYER
 Mark A Atkins
 (304) 558-2307
 mark.a.atkins@wv.gov

10/12/21 09:28:47
 WV Purchasing Division

Vendor Signature X *M.W. Ballard* **FEIN#** *55-012-8010* **DATE** *9-29-21*

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of all state agencies and political subdivisions to establish an open-end contract for 2022, or latest model year, Motor Vehicles - Classes 1- 18, per attached documents.

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV	No City	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Vendor shall use Exhibit_A Pricing Page(s) for bid pricing.	0.00000	EA	<i>Various prices</i>	

Comm Code	Manufacturer	Specification	Model #
25100000	<i>Ford & Stellantis</i>		<i>Various models</i>

Extended Description:
MV22 - 2022 or latest model vehicle:

Note: Vendor shall use Exhibit_A Pricing Pages for bid pricing.
If vendor is submitting a bid online, Vendor should enter \$0.00 in the Oasis commodity line.
Vendor shall enter pricing into the Exhibit_A Excel pages and must attach with bid.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Technical Questions due by 11:00am EDT:	2021-10-01

	Document Phase	Document Description	Page 3
SWC2200000005	Final	MV22 - 2022 OR LATEST MODEL VEHICLE	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

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SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of all state agencies and political subdivisions to establish an open-end contract for 2022, or latest model year, motor vehicles – Class 1-18.

2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“CNG/ Bi-fuel motor vehicle”** means a motor vehicle that can operate on either an alternative - Certified Natural Gas or conventional fuel based on driver selection.
 - 2.2 **“Contract Item”** or **“Contract Items”** means the list of items identified in Section 3.1 below and on the Pricing Pages.
 - 2.3 **“E85”** means an alternative fuel that is a high-level gasoline-ethanol blend containing 51% to 83% ethanol, depending on geography and season.
 - 2.4 **“EPA City MPG Rating”** means the Environmental Protection Agency’s official Mile Per Gallon evaluation of a vehicles’ city fuel economy for a given fuel type.
 - 2.5 **“EPA Highway MPG Rating”** means the Environmental Protection Agency’s official Mile Per Gallon evaluation of a vehicles’ highway fuel economy for a given fuel type. Vendors must use the *2022 Fuel Economy Guide*, for vehicle specific ratings which can be found at <http://www.fueleconomy.gov/feg/printGuides.shtml>
 - 2.6 **“EPA”** means Environmental Protection Agency.
 - 2.7 **“Flexible fuel motor vehicle”** means a vehicle that can operate on a combination of alternative and conventional fuels concurrently.
 - 2.8 **“Gross Vehicle Weight Rating (GVWR)”** means the maximum loaded weight (including curb weight, operator & passenger weight, and payload) in pounds (lbs.) of a single vehicle. Vehicle manufacturers specify the maximum GVWR on the vehicle certification label.
 - 2.9 **“Hybrid”** means Hybrid-electric vehicle which uses a combination of a gasoline engine and electric motor(s). (See Section 3.1.1.3)

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- 2.10 “Manufacturer/Brand”** means the name of the maker of the contract item which will be supplied by the vendor.
- 2.11 “Model & Number”** means the model name and model number associated with the contract item as defined by the manufacturer.
- 2.12 “MPG”** means miles per gallon rating of a vehicles’ fuel economy for a given fuel type as defined by the Environment Protection Agency in the *2022 Fuel Economy Guide*, for vehicle specific ratings which can be found at <http://www.fueleconomy.gov/feg/printGuides.shtml>.
- 2.13 “OEM”** means Original Equipment Manufacturer.
- 2.14 “Powertrain”** means the group of components used to transmit engine power to the wheels. The powertrain includes the engine, clutch, transmission, universal joints, drive shaft, and rear-axle gears.
- 2.15 “Pricing Pages”** means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as **Exhibit_A** and used to evaluate the Solicitation responses.
- 2.16 “QVM”** means Qualified Vehicle Modifier.
- 2.17 “Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
- 2.18 “Total life-cycle cost”** means the complete cycle of a motor vehicle, from initial acquisition, through operation using the formula provided below for anticipated mileage.
- 2.19 “Vehicle class”** means the designation of motor vehicle types that include sedans, sport utility vehicles, and trucks, or different categories of vehicles according to requirements specified herein.
- 2.20 “Vendor Name”** means the company name of the vendor (Dealership) who will be supplying the contract item(s) to the State of West Virginia.
- 2.21 “Warranty”** means the written guarantee issued with new motor vehicles or related equipment. It defines the manufacturer's responsibility for the repair or replacement of defective parts and other services provided as part of the purchase price. A

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warranty can be nullified if the user does not follow certain stipulations of the manufacturer, such as preventive maintenance.

3. GENERAL REQUIREMENTS:

3.1 Contract Items and Mandatory Requirements: Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.

3.1.1 Vehicle Class 1 thru 18:

3.1.1.1 Standard Equipment Requirements – The following are mandatory as related to the standard equipment requirements of each vehicle class. Each vehicle class must contain the following unless otherwise noted.

- A. Automatic Transmission
- B. Power Steering
- C. Power/ABS Brakes
- D. Minimum AM/FM Radio, Hands free/Bluetooth compatible, installed
- E. Manufacturer's Standard Tint Glass
- F. Exterior power, left and right mirrors
- G. License plate mounts located on the front and rear bumpers.
 - I. Prior to delivery, all vehicles must be pre-drilled, with hardware installed, to meet specifications that require both front and rear license plates.
 - II. Any vehicle delivered without such plate mounts will be rejected.
- H. All-season tires

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- I. Manufacturer's standard spare tire with jack when available as standard equipment.
- J. Installed rear window defogger for all vehicles except trucks and cargo vans
- K. Front bucket seats for all vehicles except trucks
- L. Installed air conditioning. The following vehicle class must include rear air conditioning – Class 9.
- M. Installed floor mats, except where vinyl floor covering is present. The following vehicle classes require slush, all weather mats – Class 6, 7, 8, 9, 17, and 18.
- N. Installed front driver and passenger air bags
- O. Installed power windows and locks on all doors except for Vans where power windows and locks on all doors are not available as an option from the manufacturer. Van vendors will provide power windows and locks where applicable.
- P. Factory installed tilt wheel and cruise control
- Q. Factory installed keyless entry
- R. Installed "fleetside" bed for trucks.
- S. Factory Reverse backup camera.

3.1.1.2 Unspecified Accessories & Features: All parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, must be furnished with each unit and required to conform to strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry.

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3.1.1.2.1 All parts and accessories advertised and regularly supplied as standard shall be included except those which would represent duplication of parts and accessories specified and except those which, by specification, are not to be furnished.

3.1.1.2.2 All standard safety features, required by Federal and State law, shall be included.

3.1.1.2.3 Vehicles must have all equipment found on the manufacturer's base model plus other equipment requirements, packages, items, etc. needed to meet the specifications for each order vehicle class placed against the contract.

3.1.1.2.3.1 Vehicles must not have manufacturer's base model equipment deleted unless specifically required within the specifications for that vehicle.

3.1.1.2.3.2 Packages that are designated for police use or special service vehicles (non-civilian) use will not be accepted.

3.1.1.3 Fuel Type: All vehicles shall be gasoline powered unless otherwise stated. Flex Fuel (E85), Diesel, CNG/Bifuel, and Hybrid should also be quoted if available.

A. All alternative vehicles must have the capacity to travel a minimum of 150 miles without refueling/recharging.

B. All-natural gas devices must be OEM or QVM Certified and EPA approved.

C. Hybrid Vehicles must meet the following requirements -

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- a. Hybrid Vehicles must have both an internal combustion engine and an electric motor.
- b. Hybrid Vehicles bid must be capable of driving on only electric power.

3.1.1.4 Pre-delivery inspection: Prior to delivery, all vehicles must be thoroughly inspected and serviced in compliance with the manufacturer's proscribed procedures which includes but is not limited to:

- A. Complete vehicle lubrication;
- B. Confirm oil level, fill crank case as needed, top off all fluids;
- C. Adjust engine to proper operating condition;
- D. Verify tire pressure and corrected as necessary;
- E. Check front end alignment or four-wheel alignment if applicable, perform alignment if needed, and balance all tires;
- F. Wash/Clean interior and exterior of vehicle. Remove all unnecessary tags, stickers (including window stickers), papers, tags etc.; Window stickers need to be removed and placed inside the vehicle.
- G. Include a minimum of one owner's manual;
- H. Upon delivery, the vehicles fuel tanks shall be full of fuel;
- I. Include temporary license plate and registration;
- J. Affix a valid West Virginia Inspection Sticker to the windshield. The vehicle must be inspected in the month delivered;
- K. No dealer insignia or other advertising shall be affixed to the vehicle or appear on any accessory such as mud flaps, bumpers, deck lids, etc. Vehicles delivered with such advertising will be rejected;

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L. Perform operational checks which will cover all controls, systems, and devices, doors, windows, accessories, and road testing of the completed vehicle. Vehicle shall be driven at various speeds; brakes tested for dependability, vehicle checked for rattles, squeaks and must be in compliance with pre-delivery inspection/servicing procedures and make adjustments as necessary.

3.1.1.5 Workmanship: Vehicles shall be free from defects that may impair their operation, safety, emissions, and serviceability, or detract from appearance.

3.1.1.6 Operator's Manuals: The manufacturer shall furnish with the vehicle at least one copy of all warranty information and handbooks for the vehicle and any special equipment furnished with, or as a part of, the vehicle. This information shall be in hard copy form. The handbooks shall include as a minimum the vehicles operator's manual, vehicle maintenance handbook, and special equipment handbook.

3.1.1.7 Statement of Origin or Bill of Sale: Unless otherwise specified, manufacturer's Statement of Origin or Bill of Sale showing the applicable purchase order number for each vehicle procured shall be provided. The document shall be forwarded to the agency's address shown on the equipment contract order prior to shipment. Vehicle safety/emission tests are the responsibility of the requisition agency.

A. All vehicle identification numbers (VIN) must be supplied to the Fleet Management Division by email, referencing the purchase order, release order, or other procurement acquisition, or leasing agreement number, the year, make, model, and color of each vehicle to the following email address: fleet@wv.gov. This information must be received within ten (10) working days prior to the delivery of each vehicle.

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- B.** Upon delivery of the vehicle, All documentation (Title Application, Statement of Origin, Delivery/Odometer Statement, Lease Agreement, etc.) in original form must be mailed or hand carried to:

Department of Administration
Fleet Management Division
Capitol Complex, Bldg 17
2101 Washington Street, East
P.O. Box 50121
Charleston, WV 25305-0121

- 3.1.1.8 Warranty:** The following are mandatory requirements as related to the warranty:

- A. Basic Comprehensive Warranty Coverage** - The vendor shall provide the vehicle manufacturer's basic whole vehicle warranty. The minimum length of warranty shall be 3 years/36,000 miles and shall cover the entire vehicle (bumper to bumper).
- B. Basic Corrosion and Powertrain Warranty Coverage** - the vendor shall provide the manufacturers' standard Basic Corrosion and Powertrain Warranty.
- C.** The warranty shall include furnishing, without cost to the agency, (FOB vendors' nearest dealer or branch to vehicle's location), of new parts and assemblies to replace any that failed or malfunctioned within the warranty period. The State may elect to have the corrective work performed at the vendor's location, branch, or dealership, or a manufacturer's factory authorized repair facility, or upon the vendor's approval, at a commercial or Government repair facility. The cost of labor involved in the replacement of the failed or malfunctioned part(s) or assemblies shall be borne by the vendor.

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D. Warranty Extensions - If the vendor receives from any supplier, manufacturer, or subcontractor additional warranty coverage on the whole or any component of the vehicle, in the form of time and/or mileage including any pro rata arrangements, or the vendor generally extends to its commercial customers a greater or extended warranty coverage, the agency shall receive corresponding warranty benefits.

3.1.1.9 Product Conformance: the products provided shall meet the salient characteristics of this specification, conform to the manufacturer's own drawings, specifications, standards and quality assurance practices, and be the same product offered for sale in the commercial market.

3.1.1.10 REPORTS: The Vendor shall provide to the State of West Virginia's primary contact person quarterly utilization reports by vehicle class containing at a minimum the following information pertaining to the State of West Virginia agencies, boards, commissions, and political subdivisions:

- 3.1.1.10.1** Class Number;
- 3.1.1.10.2** Ordering Entity;
- 3.1.1.10.3** Purchase Order Number;
- 3.1.1.10.4** Description;
- 3.1.1.10.5** Quantity.

These reports must be provided in Excel format and sent via email to the Purchasing Division Buyer (mark.a.atkins@wv.gov) on a quarterly basis as follows:

<u>PERIOD END</u>	<u>REPORT DUE</u>
December 31	January 31
March 31	April 30
June 30	July 31
September 30	October 31

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NOTE: Failure to provide the required reports may result in cancellation of contract and exclusion from future bid participation.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price on all Contract Items. The Contract shall be awarded to the vendors that provide the Contract Items meeting the required specifications for the lowest Total Life Cycle Cost per fuel type vehicle class as shown on the Pricing Pages.

Each vehicle fuel type (Gasoline, Flex-fuel, Diesel, CNG/Bifuel, and Hybrid) contained in a given class, represents an opportunity for a separate bid response. Each of these vehicle fuel types shall be evaluated independently and awarded to the lowest responsible bidder meeting the specifications of the given vehicle fuel type in that vehicle class.

4.2 Life of Contract: This contract shall become effective upon award and extends for one year or until such time as the vendor notifies the Purchasing Division that the model year build-out date has been reached, unless the vendor chooses to supply next model year vehicles at the price quoted, or until contracts are issued for the next model year.

4.3 Pricing Pages: Vendor should complete the Pricing Pages by responding to the information requested in the “Vendor Name”, “Manufacturer/Brand”, “Model & Number”, “EPA HIGHWAY MPG Rating”, “EPA CITY MPG Rating”, “Vendor Contact”, “Phone Number”, “Email Address”, “Standard Color Code”, “Color Description”, and “Unit Price” fields for each vehicle class. Utilizing the provided excel files will self-tabulate the “Total Life Cycle Cost” fields.

Vendor Bid Response Section: The vendor must use the EPA mileage ratings from the Official 2022 Fuel Economy Guide for Highway and City MPG ratings for each vehicle class. If the vehicle is not present in the 2022 Fuel Economy Guide, vendors must utilize the EPA Mileage rating provided in the 2021 EPA Fuel Economy Guide for the 2022 model vehicles provided as the basis for the life cycle Cost calculations.

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*******IMPORTANT*******

Vendor **SHOULD SUBMIT** with their bid, a copy of the Official 2022/2021 EPA Fuel Economy Guide (<https://www.fueleconomy.gov/feg/printGuides.shtml>) as verification of MPG rating for each vehicle bid. Vendor should clearly mark by circling or highlighting the CITY and HIGHWAY MPG ratings and the Fuel Type for each vehicle in each class bid and should type or write in the corresponding Vehicle Class, Engine Fuel Type, and Transmission Speed (i.e., 4, 5, 6, 8, 10) on the EPA MPG submitted sheet. See EXHIBIT_B for an example of the requested information. This information must be provided upon request if not submitted with bid.

In the event a vehicle being bid is not listed in either the 2022 or 2021 Official EPA Fuel Economy Guide, the EPA Mileage Rating for City and Highway MPG provided from the manufacturer for the bid vehicle should be submitted and clearly marked on the provided document(s). Any vehicle class that contains a vehicle evaluated on the basis of the EPA Mileage rating provided by the manufacturer instead of the Official 2021/2022 Fuel Economy Guide may be re-evaluated at the sole discretion of the Purchasing Division if the subsequently published Official 2022 Fuel Economy Guide would result in a change to the Total Life Cycle Cost of 5% (.05) or more.

Example:

Manufacturer utilized EPA Mileage rating resulting in a Total Life Cycle Cost of \$45000.00 for vehicle class bid. If the EPA Official 2021 Fuel Economy Guide published mileage rating differs from the manufacturer mileage rating and results in a Total Life Cycle Cost change exceeding \$2,250.00 for the vehicle class bid [$\$45,000.00 \times .05 (5\%) = \$2,250.00$], a re-evaluation of vehicle class bid may result.

Any re-evaluation will utilize the EPA mileage ratings from the Official 2022 Fuel Economy Guide in place of the EPA Mileage rating from the manufacturer. In the event the two EPA mileage ratings differ and exceed a 5% change in the overall Total Life Cycle Cost, the re-evaluation may result in cancellation of the existing award and re-awarding of a vehicle class to another vendor. Orders placed with an awarded vendor prior to a contract re-award will remain valid. Once a re-award is made and officially becomes effective, all new orders for that vehicle class will be placed with the re-awarded vendor.

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4.3.1 “Vehicle Fuel Type” segment:

- A. Vendors bidding vehicle fuel type “Gasoline” shall use the MPG ratings for gasoline.
- B. Vendors bidding vehicle fuel type “Flex-fuel” shall use the MPG ratings for E85.
- C. Vendors bidding vehicle fuel type “Diesel” shall use the MPG ratings for diesel.
- D. Vendors bidding vehicle fuel type “CNG/Bifuel” shall use the MPG ratings for gasoline.
- E. Vendors bidding vehicle fuel type “Hybrid” shall use the MPG ratings for gasoline.

4.3.2 “EPA HIGHWAY MPG Rating” & “EPA CITY MPG Rating” segments: The EPA mileage ratings for Highway and City MPG are supplied by the US Environmental Protection Agency at the following website: <https://www.fueleconomy.gov/feg/printGuides.shtml> Vendor shall provide each corresponding EPA MPG rating in the cell provided and should submit proof from the guide with their bid.

4.3.3 “Unit Price” segment: The Unit Price is the base vehicle price including standard equipment requirements, vehicle requirements and any additional requirements for the given vehicle class.

4.3.4 “Total Life Cycle Cost” segment:

The Total Life Cycle Cost is tabulated using the following formula for all fuel types *except* diesel:

$75,000/\text{EPA Highway MPG Rating} + 25,000/\text{EPA City MPG Rating}] \times 2.75) + \text{Unit Price}$

The above formula is derived from an estimated vehicle life of 100,000 miles; where an estimated 75,000 miles will be highway use and an estimated 25,000 miles will be city use. The combined averages of the two MPG ratings are then multiplied by an estimated gasoline price of \$2.75 per gallon.

The Total Life Cycle Cost tabulation formula for diesel is as follows:

$75,000/\text{EPA Highway MPG Rating} + 25,000/\text{EPA City MPG Rating}] \times 3.05) + \text{Unit Price}$

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The above formula is derived from an estimated vehicle life of 100,000 miles; where an estimated 75,000 miles will be highway use and an estimated 25,000 miles will be city use. The combined averages of the two MPG ratings are then multiplied by an estimated diesel price of \$3.05 per gallon.

For example, if a gasoline vehicle were to have an EPA MPG rating of 22 MPG Highway and 18 MPG City with a Unit Price of \$22,000.00, the Total Life Cycle cost would equal \$35,194.44. (First find the product of 75,000 miles divided by the EPA Highway MPG Rating, and then find the product of 25,000 miles divided by the EPA City MPG Rating. Next, add the two products together and multiply by the fuel type cost of 2.75 per gallon (for gasoline). Lastly add the product of the preceding calculation to the Unit Price of the vehicle being bid.)

NOTE: The pricing pages have been formatted to calculate the Total Life Cycle Cost when the cells for “EPA HIGHWAY MPG Rating”, “EPA CITY MPG Rating”, and “UNIT PRICE” are entered.

4.3.5 “Options”

Mileage charges for delivery should be listed under the “Options” section of each vehicle class pricing page. FOB Dealership (Deduct) and FOB Other than Metro Charleston refers the delivery charges, that, at time of order, the vendor will add to or deduct from their final bid amount for each vehicle class awarded. If no response is received in either the FOB Dealership (deduct) or FOB Other than Metro Charleston fields, it will be assumed the vendor will not be charging delivery. These options will not be evaluated as part of the award.

General: Vendors should complete the Pricing Pages in their entirety as failure to do so may result in Vendor’s bids being disqualified.

The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor should electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. In most cases, the Vendor can request an electronic copy of the Pricing Pages for bid purposes by sending an email request to the following address: Mark.A.Atkins@wv.gov

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5. ORDERING AND PAYMENT:

5.1 Ordering: Vendor shall accept orders through wvOASIS, regular mail, facsimile, e-mail, or any other written form of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.

5.2 Agency Ordering Procedure: WV State Agencies shall issue a CDO (Central Delivery Order.) The CDO and following corresponding form: DOA-FM-59 for vehicle replacement or Fleet Increase shall be submitted to the Department of Administration Fleet Management Division for approval. Then shall be forwarded to the Purchasing Division for processing.

The purchase requisition must be thoroughly completed and must contain the following: the contract number from which the vehicle is being procured and must be properly signed by all appropriate parties. Additionally, emergency orders must clearly be stated on the purchase requisition.

Failure to meet the above requirements will result in the requisition being returned to the issuing agency for correction. Please refer to Appendix_Q of the Purchasing Division Handbook for additional instructions and examples of delivery order information required.

5.3 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

Vehicles may be purchased from this contract by any West Virginia State agency. West Virginia state agencies will either remit payment directly or use a third-party financing company on contract with the State of West Virginia. The Department of Administration, Fleet Management Division (FMD) arranges third-party financing.

The time required for third party financing does not differ from the time required for payment directly from the state as both are normally made within 30 business days from delivery of vehicle and corresponding invoice. Actual time required to process payment may vary.

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6. DELIVERY AND RETURN:

6.1 Delivery Time: Vendor shall deliver standard orders within 120 working days after orders are received. Vendor shall deliver emergency orders 60 working day(s) after orders are received. Vendor shall ship all orders in accordance with the above schedule and shall not hold orders until a minimum delivery quantity is met.

Standard order delivery shall be F.O.B. destination to West Virginia Surplus Property located at 2700 Charles Avenue Dunbar, WV 26064 or to agencies located in the Charleston Metro Area only.

For deliveries made to West Virginia Surplus Property; the vendor must receive prior approval from Surplus Property to deliver vehicles. The delivery request must be made at least five (5) working days in advance. Surplus Property will accept a maximum amount of twenty (20) vehicles per day and no deliveries will be accepted after 3:30 PM, EST. The Surplus Property Vehicles Coordinator can be contacted at 304-766-2626.

For deliveries not made to the West Virginia Surplus Property; all vehicles must be delivered to the “ship to” section indicated on the purchase requisition form. Vendors must contact the Fleet Management Division at 1-855-817-1910 prior to delivery.

The following State Agencies require twenty-four (24) hour advance notice prior to delivery:

Division of Highways	West Virginia State Police
Division of Natural Resources	Higher Education (Colleges)
Division of Forestry	Elected Officials

6.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Vendor shall pay liquidated damages in the amount of .5% (.005) of the agency’s purchase requisition amount for delivery delays beyond 120 calendar days. This amount will be assessed daily until order is completed in full. The liquidated damages only apply when the vendor does not notify the agency to arrange shipping prior to the 120 days required.

Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

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Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division

- 6.3 Delivery Payment/Risk of Loss:** Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice. The Vendor may add a supplementary per mile charge for delivery to locations other than West Virginia Surplus Property and should provide this information in the "Options" section of each vehicle class pricing page.
- 6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified those items are unacceptable or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

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7. VENDOR DEFAULT:

7.1 The following shall be considered a vendor default under this Contract.

- 7.1.1** Failure to provide Contract Items in accordance with the requirements contained herein.
- 7.1.2** Failure to comply with other specifications and requirements contained herein.
- 7.1.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4** Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to Agency upon default.

- 7.2.1** Immediate cancellation of the Contract.
- 7.2.2** Immediate cancellation of one or more release orders issued under this Contract.
- 7.2.3** Any other remedies available in law or equity.

8. MISCELLANEOUS:

8.1 No Substitutions: Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.

8.2 Reports: Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

8.3 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Mike Ballard
Telephone Number: 304-369-2411 Ext. 33
Fax Number: 304-369-2490
Email Address: mballard@stephensauto.com

West Virginia Ethics Commission



Disclosure of Interested Parties to Contracts

Pursuant to *W. Va. Code* § 6D-1-2, a state agency may not enter into a contract, or a series of related contracts, that has/have an actual or estimated value of \$1 million or more until the business entity submits to the contracting state agency a Disclosure of Interested Parties to the applicable contract. In addition, the business entity awarded a contract is obligated to submit a supplemental Disclosure of Interested Parties reflecting any new or differing interested parties to the contract within 30 days following the completion or termination of the applicable contract.

For purposes of complying with these requirements, the following definitions apply:

"Business entity" means any entity recognized by law through which business is conducted, including a sole proprietorship, partnership or corporation, but does not include publicly traded companies listed on a national or international stock exchange.

"Interested party" or "Interested parties" means:

- (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors;
- (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract. (This subdivision does not apply to a publicly traded company); and
- (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency. (This subdivision does not apply to persons or business entities performing legal services related to the negotiation or drafting of the applicable contract.)

"State agency" means a board, commission, office, department or other agency in the executive, judicial or legislative branch of state government, including publicly funded institutions of higher education: Provided, that for purposes of *W. Va. Code* § 6D-1-2, the West Virginia Investment Management Board shall not be deemed a state agency nor subject to the requirements of that provision.

The contracting business entity must complete this form and submit it to the contracting state agency prior to contract award and to complete another form within 30 days of contract completion or termination.

This form was created by the State of West Virginia Ethics Commission, 210 Brooks Street, Suite 300, Charleston, WV 25301-1804. Telephone: (304)558-0664; fax: (304)558-2169; e-mail: ethics@wv.gov; website: www.ethics.wv.gov.

West Virginia Ethics Commission
Disclosure of Interested Parties to Contracts

(Required by W. Va. Code § 6D-1-2)

Name of Contracting Business Entity: Stephens Auto center Address: PO Box 278
Danville, WV 25053

Name of Authorized Agent: Mike Ballard Address: same

Contract Number: CRFQ SWC22*05 (MV22) Contract Description: Statewide contract for motor vehicles (Class 01-18)

Governmental agency awarding contract: WV Purchasing Division

~~Check here if this is a Supplemental Disclosure~~

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (*attach additional pages if necessary*):

1. Subcontractors or other entities performing work or service under the Contract

Check here if none, otherwise list entity/individual names below.

2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)

Check here if none, otherwise list entity/individual names below.

3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)

Check here if none, otherwise list entity/individual names below.

Signature: M. W. Ballard Date Signed: 9-21-21

Notary Verification

State of WV, County of Boone:

I, Mike Ballard, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 21 day of 9, 2021

Stephanie Hill Minnich
Notary Public's Signature



To be completed by State Agency:

Date Received by State Agency: _____

Date submitted to Ethics Commission: _____

Governmental agency submitting Disclosure: Purchasing Division

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Stephens Auto Center

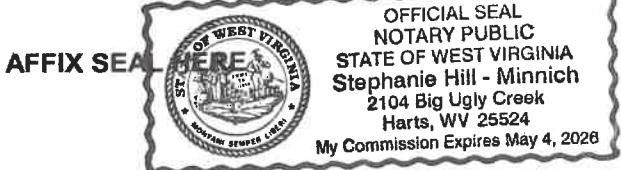
Authorized Signature: M.W. Ballard Date: 9-29-21

State of WV

County of Boone, to-wit:

Taken, subscribed, and sworn to before me this 29 day of 9, 2021

My Commission expires 5-4, 2026



NOTARY PUBLIC Stephanie Hill - Minnich
Purchasing Affidavit (Revised 01/19/2018)

State of West Virginia'

VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia, or bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia, for four (4) years immediately preceding the date of this certification; **or**,
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or**,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
2. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
3. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or**,
4. **Application is made for 5% vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.
8. **Application is made for reciprocal preference.**
 Bidder is a West Virginia resident and is requesting reciprocal preference to the extent that it applies.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Stephens Auto Center

Signed: M.W. Ballard

Date: 9-29-21

Title: Fleet Manager

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



CERTIFICATE OF GARAGE INSURANCE

DATE (MM/DD/YYYY)
09/21/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Reschini Agency, Inc. 922 Philadelphia Street P.O. Box 449 Indiana PA 15701		CONTACT NAME: Jeanette Marcus PHONE (A/C, No, Ext): (724)349-1300 E-MAIL ADDRESS: jmarcus@reschini.com FAX (A/C, No): (724)349-1446	
INSURED Boone Motor Sales, Inc., DBA: Stephens Auto Center PO Box 278 104 Stephens Dr Danville WV 25053		INSURER(S) AFFORDING COVERAGE INSURER A: GuideOne National Insurance Company NAIC # 14167 INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:	

COVERAGES PROD / CUSTOMER ID: 00004408 CERTIFICATE #: Garage Liability 21-22 REVISION #:

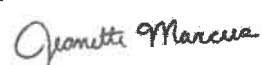
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> GARAGE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS USED IN GARAGE BUSINESS	Y		63P100154-00	08/08/2021	08/08/2022	AUTO ONLY (Ea accident)	\$ 1,000,000
							OTHER THAN AUTO ONLY	EA ACCIDENT \$ 1,000,000 AGGREGATE \$ 3,000,000
	<input type="checkbox"/> GARAGE KEEPERS LIABILITY <input type="checkbox"/> LEGAL LIABILITY <input type="checkbox"/> DIRECT BASIS <input type="checkbox"/> PRIMARY <input type="checkbox"/> EXCESS						<input type="checkbox"/> COMP / OTC SPECIFIED PERILS LOC \$ <input type="checkbox"/> COLLISION LOC \$ <input type="checkbox"/> LOC \$	
	<input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$	
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$	
	<input type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under REMARKS below	Y/N	N/A				<input type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$	

REMARKS (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

State of West Virginia 2019 Washington Street East Charleston WV 25305	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
--	--

**Class 1 - Automobile
Compact Sedan or Hatchback**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification: Compact Sedan or Hatchback

Drive: Front Wheel

Passenger seating: 5 (including driver)

Doors: 4, minimum - 5 maximum

Wheelbase: 104 in., minimum

GVWR: 3,800 lbs. min, 4,000 lbs. max

Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 2 - Automobile
Mid Size Sedan**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification: Mid Size Sedan
Drive: Front Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 107 in., minimum
GVWR: 4,100 lbs. min, 4,650 lbs. max
Engine: 4 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 3 - Automobile
Large Sedan**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification: Large Sedan
Drive: Front Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 111 in., minimum
GVWR: 4,900 lbs. min, 5,300 lbs. max
Engine: 4 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 4 - Automobile
Large Sedan**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: Dodge Charger LDDM48

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Large Sedan
Drive: Rear Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 111 in., minimum
GVWR: 4,900 lbs. min, 5,300 lbs. max
Engine: 4 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PFQ	F8 Green
PCA	Frostbite
PVP	Go Mango
PAU	Granite
PCD	Hellraisin
PBM	Indigo Blue
PRV	Octane Red

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	30	19	\$29,179.00	\$39,672.42
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

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2021 Dodge Charger X



Personalize

Add a Vehicle

Gasoline Vehicle
3.6 L, 6 cyl, Automatic 8-spd
MSRP: \$29,220 - \$39,995

Regular Gasoline

23 MPG
combined city highway
city/highway
4.3 gal/100mi

EPA Fuel Economy



Unofficial MPG Estimates from Vehicle Owners

User MPG estimates are not yet available for this vehicle

[Learn more about "My MPG"](#)
[Disclaimer](#)

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND

\$1,500
more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost*	\$2,050
Cost to Drive 25 Miles	\$3.46
Cost to Fill the Tank	\$59
Tank Size	18.5 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#).

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refuelling costs assume 100% of fuel in tank will be used before refueling.

**Class 5 - Automobile
Compact Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: Jeep Renegade BVJL74

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Compact Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 100 in., minimum
GVWR: 4350 lbs. min, 5600 lbs. max.
Engine: 4 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PWV	Alpine White

Additional Requirements:
 The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	29	21	\$23,777.00	\$34,162.88
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

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Compare Side-by-Side

- Fuel Economy
- Energy and Environment
- Safety
- Specs

2021 Jeep Renegade 4WD x



Personalize

Add a Vehicle

2.4 L, 4 cyl, Automatic 9-spd
MSRP: \$24,870 - \$29,525

Regular Gasoline

24 **MPG**
combined city highway
4.2 gal/100mi



EPA Fuel Economy

Unofficial MPG Estimates from Vehicle Owners

[Learn more about "My MPG"](#)
[Disclaimer](#)

User MPG estimates are not yet available for this vehicle

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND

\$1,250
more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost*	\$2,000
Cost to Drive 25 Miles	\$3.31
Cost to Fill the Tank	\$40
Tank Size	12.7 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#).

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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This website is administered by Oak Ridge National Laboratory for the U.S. Department of Energy and the U.S. Environmental Protection Agency.

**Class 6 - Automobile
Compact Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: Jeep Cherokee Trailhawk KLJH74

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Compact Utility
Drive: 4 Wheel/All Wheel with High & Low Range
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 102 in., minimum
GVWR: 4350 lbs. min, 5600 lbs. max.
Engine: 4 cylinder minimum
Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package: Installed Hitch & Wiring
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	27	19	\$35,046.00	\$46,303.31
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

***Note - The above delivery "options" above are not evaluated as part of the award.**

www.fueleconomy.gov
the official U.S. government source for fuel economy information

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- Energy and Environment
- Safety
- Specs

2021 Jeep Cherokee 4WD X



Personalize

Add a Vehicle

3.2 L, 6 cyl, Automatic 9-spd
MSRP: \$28,710 - \$38,975

Regular Gasoline

22 MPG
combined city/highway
19 city 27 highway
4.5 gal/100mi

EPA Fuel Economy



Unofficial MPG Estimates from Vehicle Owners

User MPG estimates are not yet available for this vehicle

[Learn more about "My MPG"](#)
[Disclaimer](#)

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND \$2,000
more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost*	\$2,150
Cost to Drive 25 Miles	\$3.61
Cost to Fill the Tank	\$50
Tank Size	15.8 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#).

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 7 - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: Jeep Grand Cherokee WKJH74

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min, 7300 lbs. max.
Engine: 6 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White

Additional Requirements:
Tow Package: Installed Hitch and Wiring
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo area

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	18	\$33,220.00	\$45,289.44
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

www.fueleconomy.gov
the official U.S. government source for fuel economy information

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Fuel Economy Energy and Environment Safety Specs

2021 Jeep Grand Cherokee 4WD



Personalize

Add a Vehicle

3.6 L, 6 cyl, Automatic 8-spd
MSRP: \$36,970 - \$88,445

Regular Gasoline

21 MPG
combined city/highway
4.8 gal/100mi



EPA Fuel Economy

Unofficial MPG Estimates from Vehicle Owners

[Learn more about "My MPG"](#)
[Disclaimer](#)

Average based on 1 vehicle
17.6 MPG

[View Individual Estimates](#)

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND \$2,500
more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost*	\$2,250
Cost to Drive 25 Miles	\$3.79
Cost to Fill the Tank	\$78
Tank Size	24.6 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#).

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 8 - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: Jeep Grand Cherokee WKJH74

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel with High and Low Range
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min, 7300 lbs. max.
Engine: 6 cylinder, Minimum
Off Road Package: Includes but not limited to: Limited Slip rear, axle traction lock differential, heavy duty engine cooling, skid plates, gas shocks, tow hooks and all terrain tires.
Tow Package: Installed Hitch & Wiring
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	18	\$34,543.00	\$46,612.44
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

***Note - The above delivery "options" above are not evaluated as part of the award.**

www.fueleconomy.gov
the official U.S. government source for fuel economy information

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- Safety
- Specs

2021 Jeep Grand Cherokee 4WD X



Personalize

Add a Vehicle

3.6 L, 6 cyl, Automatic 8-spd
MSRP: \$36,970 - \$88,445

Regular Gasoline

21 MPG
combined city highway
city/highway
4.8 gal/100mi

EPA Fuel Economy



Unofficial MPG Estimates from Vehicle Owners

[Learn more about "My MPG"](#)
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Average based on 1 vehicle
17.6 MPG

[View Individual Estimates](#)

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND
\$2,500
more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost*	\$2,250
Cost to Drive 25 Miles	\$3.79
Cost to Fill the Tank	\$78
Tank Size	24.6 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#).
MSRP and tank size data provided by Edmunds.com, Inc.
Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 9 - Automobile
Mini Van**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: Chrysler Voyager RUCL53

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Mini Van
Drive: Front Wheel
Passenger seating: 7 minimum (including driver)
Doors: Minimum: 1 driver front, 1 passenger front, 1 driver sliding rear, 1 passenger sliding rear, 1 back
Wheelbase: 121 in., minimum
GVWR: 4,300 lbs. min, 6,075 lbs. max.
Engine: 6 cylinder minimum
Passenger AC/Heat rear: Installed
Side Air bags: Installed
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White
PXR	Brilliant Black
PAU	Granite
PBM	Ocean Blue
PRV	Velvet Red

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	28	19	\$30,304.00	\$41,288.49
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

www.fueleconomy.gov
the official U.S. government source for fuel economy information

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2021 Chrysler Pacifica X



Personalize

Add a Vehicle

3.6 L, 6 cyl, Automatic 9-spd
MSRP: \$35,820 - \$39,120

Regular Gasoline

22 **MPG**
combined 19 28
city/highway
4.5 gal/100mi



EPA Fuel Economy

Unofficial MPG Estimates from Vehicle Owners

[Learn more about "My MPG"](#)
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User MPG estimates are not yet available for this vehicle

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND

\$2,000
more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost* \$2,150

Cost to Drive 25 Miles \$3.61

Cost to Fill the Tank \$60

Tank Size 19.0 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#).

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 10 - Automobile
Mid-Size Pick Up Extended Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification: Mid-Size Pick Up Extended Cab
Drive: 4 Wheel/All wheel with Hi/Lo Range
Passenger seating: 4 minimum (including driver)
Doors: 4, minimum
Wheelbase: 120in., minimum
GVWR: 5400 lbs. min, 6250 lbs. max.
Engine: Minimum acceptable Engines:
Gas: Non-Turbo- 6 cylinder minimum
Gas: Turbo - 4 cylinder minimum
Diesel: 4 cylinder minimum
Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package: Installed Hitch & Wiring
Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed: Short, with installed spray-in liner.
Sliding rear window: Not required.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____

FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 11 - Automobile
Mid-Size Pick Up Crew Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification:	Mid-Size Pick Up Crew Cab	Manufacturer's Standard Available Colors	
Drive:	4 Wheel/All Wheel with High & Low Range		
Passenger seating:	4 minimum (including driver)	Standard Color Code	Color Description
Doors:	4 full doors, minimum		
Wheelbase:	120 in., minimum		
GVWR:	5400 lbs. min, 6250 lbs. max.		
Engine:	Minimum acceptable Engines: Gas: Non-Turbo- 6 cylinder minimum Gas: Turbo - 4 cylinder minimum Diesel: 4 cylinder minimum		
Off Road Package:	Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.		
Tow Package:	Installed Hitch & Wiring		
Slush/ all-Weather mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.		
Bed (Short):	Bed: Length 60" minimum, 65" maximum, with installed spray-in bedliner		
Sliding Rear Window:	Not Required		

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 12 - Automobile
Mid-Size Pick Up Crew Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification:	Mid-Size Pick Up Crew Cab	Manufacturer's Standard Available Colors	
Drive:	4 Wheel/All Wheel with High & Low Range		
Passenger seating:	4 minimum (including driver)	Standard Color Code	Color Description
Doors:	4 full doors, minimum		
Wheelbase:	120 in., minimum		
GVWR:	5400 lbs. min, 6250 lbs. max.		
Engine:	Minimum acceptable Engines: Gas: Non-Turbo- 6 cylinder minimum Gas: Turbo - 4 cylinder minimum Diesel: 4 cylinder minimum		
Off Road Package:	Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.		
Tow Package:	Installed Hitch & Wiring		
Slush/ all-Weather mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.		
Bed (Long):	Bed: Length 72" minimum, with installed spray-in bedliner		
Sliding Rear Window:	Not Required		

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 13 - Automobile
Standard Pick Up Reg Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: Ram 1500 DS1L61

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Standard Pick Up Reg Cab
Drive: Rear Wheel
Passenger seating: 2 minimum (including driver)
Doors: 2, minimum
Wheelbase: 119 in., minimum
GVWR: 6000 lbs. min, 6650 lbs. max.
Engine: 6 cylinder minimum
Tow Package: Factory Complete: Includes integrated electric trailer brake controller, hitch, and wiring
Additional Requirements:
Installed Spray-in bedliner
Factory Running Boards/Step Bars, Cab Length
The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White
PR4	Flame Red

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	20	\$28,418.00	\$40,105.50
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**
FOB Dealership: (Deduct) NA
FOB Other than Metro Charleston - Per Mile \$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

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2021 Ram 1500 2WD X



Personalize

Add a Vehicle

3.6 L, 6 cyl, Automatic 8-spd
MSRP: \$32,795 - \$56,950

Regular Gasoline

22 MPG
combined city highway
city/highway
4.5 gal/100mi

EPA Fuel Economy



Unofficial MPG Estimates from Vehicle Owners

User MPG estimates are not yet available for this vehicle

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You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND

\$2,000
more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost* \$2,150

Cost to Drive 25 Miles \$3.61

Cost to Fill the Tank \$73-\$83

Tank Size 23.0-26.0 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#).

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 14 - Automobile
Standard Pick Up Reg Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: Ram 1500 DS6L61

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Standard Pick Up Reg Cab
Drive: 4 Wheel/All wheel with Hi/Lo Range
Passenger seating: 2 minimum (including driver)
Doors: 2, minimum
Wheelbase: 119 in., minimum
GVWR: 6000 lbs. min, 6650 lbs. max.
Engine: 6 cylinder minimum
Tow Package: Factory Complete: Includes integrated electric trailer brake controller, hitch, and wiring
Additional Requirements:
 Installed Spray-in bedliner
 Factory Running Boards/Step Bars, Cab Length
 The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White
PR4	Flame Red

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	24	19	\$32,684.00	\$44,896.17
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

www.fueleconomy.gov

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MSRP: \$36,295 - \$60,450**Regular Gasoline****21** **MPG**
combined city highway
city/highway
4.8 gal/100mi**EPA Fuel Economy****Unofficial MPG Estimates
from Vehicle Owners**[Learn more about "My MPG"](#)
[Disclaimer](#)Average based on 1 vehicle
16.1 MPG[View Individual Estimates](#)**You save or spend***Note: The average 2021 vehicle
gets 27 MPG**You SPEND****\$2,500**
more in fuel costs over 5 years
compared to the
average new vehicle**Annual Fuel Cost*** \$2,250**Cost to Drive 25 Miles** \$3.79**Cost to Fill the Tank** \$73-\$83**Tank Size** 23.0-26.0 gallons*Based on 45% highway, 55% city driving, 15,000 annual miles
and current fuel prices. [Personalize](#).

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank
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**Class 15 - Automobile
Standard Pick Up Extended Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: Ram 1500 DS6L41

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephenauto.com

Vehicle Requirements:

Classification: Standard Pick Up Extended Cab
Drive: 4 Wheel/All wheel with Hi/Lo Range
Passenger seating: 4 minimum (including driver)
Doors: 4, minimum
Wheelbase: 140in., minimum
GVWR: 6275 lbs. min, 7350 lbs. max.
Engine: Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel
Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package: Factory Complete: Includes integrated electric trailer brake controller, hitch, and wiring
Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed: Short, with installed Spray-in liner.
Sliding rear window: Not required.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White
PR4	Flame Red

Additional Requirements:

Factory Running Boards/Step Bars, Cab Length
The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	22	17	\$37,583.00	\$51,002.12
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

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Personalize

Add a Vehicle

5.7 L, 8 cyl, Automatic 8-spd
MSRP: \$36,295 - \$60,450**Midgrade Gasoline****19** **MPG**
combined city/highway
5.3 gal/100mi**EPA Fuel Economy****Unofficial MPG Estimates
from Vehicle Owners**[Learn more about "My MPG"](#)
[Disclaimer](#)Average based on 1 vehicle
13.3 MPG[View Individual Estimates](#)**You save or spend***Note: The average 2021 vehicle
gets 27 MPG**You SPEND**
\$5,500
more in fuel costs over 5 years
compared to the
average new vehicle**Annual Fuel Cost*** \$2,850**Cost to Drive 25 Miles** \$4.78**Cost to Fill the Tank** \$83-\$94**Tank Size** 23.0-26.0 gallons*Based on 45% highway, 55% city driving, 15,000 annual miles
and current fuel prices. [Personalize](#).

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank
will be used before refueling.[Mobile](#) | [Download Data](#) | [USA.gov](#) | [Info for Auto Dealers](#) | [Privacy/Security](#) | [Feedback](#)

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**Class 16 - Automobile
Standard Pick Up Crew Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Stellantis
Model Name & Number: Ram 1500 DS6L91

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Standard Pick Up Crew Cab
Drive: 4 Wheel/All Wheel with High & Low Range
Passenger seating: 4 minimum (including driver)
Doors: 4 full doors, minimum
Wheelbase: 149 in., minimum
GVWR: 6800 lbs. min, 7350 lbs. max.
Engine: Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel
Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package: Factory Complete: Includes integrated electric trailer brake controller, hitch, and wiring
Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed: Long bed with installed Spray-in bedliner
Sliding Rear Window: Not Required

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White
PR4	Flame Red

Additional Requirements:

Factory Running Boards/Step Bars, Cab Length
 The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	22	17	\$38,409.00	\$51,828.12
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:** NA
 FOB Dealership: (Deduct) \$2.00
 FOB Other than Metro Charleston - Per Mile

***Note - The above delivery "options" above are not evaluated as part of the award.**

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2021 Ram 1500 4WD X



Personalize

Add a Vehicle

5.7 L, 8 cyl, Automatic 8-spd
MSRP: \$36,295 - \$60,450

Midgrade Gasoline

19 **MPG**
combined city highway
city/highway
5.3 gal/100mi



EPA Fuel Economy

Unofficial MPG Estimates from Vehicle Owners

[Learn more about "My MPG"](#)
[Disclaimer](#)

Average based on 1 vehicle
13.3 MPG

[View Individual Estimates](#)

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND
\$5,500
more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost*	\$2,850
Cost to Drive 25 Miles	\$4.78
Cost to Fill the Tank	\$83-\$94
Tank Size	23.0-26.0 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#).

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 1 - Automobile
Compact Sedan or Hatchback**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification: Compact Sedan or Hatchback
Drive: Front Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum - 5 maximum
Wheelbase: 104 in., minimum
GVWR: 3,800 lbs. min, 4,000 lbs. max
Engine: 4 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 2 - Automobile
Mid Size Sedan**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification: Mid Size Sedan
Drive: Front Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 107 in., minimum
GVWR: 4,100 lbs. min, 4,650 lbs. max
Engine: 4 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 3 - Automobile
Large Sedan**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification: Large Sedan
Drive: Front Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 111 in., minimum
GVWR: 4,900 lbs. min, 5,300 lbs. max
Engine: 4 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 4 - Automobile
Large Sedan**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification: Large Sedan
Drive: Rear Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 111 in., minimum
GVWR: 4,900 lbs. min, 5,300 lbs. max
Engine: 4 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 5 - Automobile
Compact Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification: Compact Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 100 in., minimum
GVWR: 4350 lbs. min, 5600 lbs. max.
Engine: 4 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 6 - Automobile
Compact Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification: Compact Utility
Drive: 4 Wheel/All Wheel with High & Low Range
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 102 in., minimum
GVWR: 4350 lbs. min, 5600 lbs. max.
Engine: 4 cylinder minimum

Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 7 - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Explorer K8B

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext.33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min, 7300 lbs. max.
Engine: 6 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
B3	Atlas Blue
JS	Iconic Silver
L9	Forged Green
M7	Carbonized Gray
UM	Agate Black
YZ	Oxford White

Additional Requirements:
Tow Package: Installed Hitch and Wiring
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo area

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	23	16	\$29,633.00	\$42,897.27
Flex-fuel	15	11	\$29,633.00	\$49,633.00
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct)

NA

FOB Other than Metro Charleston - Per Mile

\$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

www.fueleconomy.gov
the official U.S. government source for fuel economy information

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2021 Ford Explorer FFV AWD X

E85 Flexible-Fuel Vehicle
Gasoline-Ethanol (E85)



3.3 L, 6 cyl, Automatic (S10)

Personalize

Add a Vehicle

Regular Gasoline

19 **MPG**
combined 16 23
city/highway
5.3 gal/100mi



EPA Fuel Economy

E85

13 **MPG**
combined 11 15
city/highway
7.7 gal/100mi



Unofficial MPG Estimates from Vehicle Owners

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User MPG estimates are not yet available for this vehicle

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND

\$3,750

more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost*

Gas: \$2,500

E85: \$2,750

Cost to Drive 25 Miles

Gas: \$4.18

E85: \$4.62

Cost to Fill the Tank

Gas: \$59

E85: \$45

Tank Size

18.6 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#). Five year cost savings for flexible fuel vehicles assume you drive on gasoline only.

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 8 - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel with High and Low Range
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min, 7300 lbs. max.
Engine: 6 cylinder, Minimum
Off Road Package: Includes but not limited to: Limited Slip rear, axle traction lock differential, heavy duty engine cooling, skid plates, gas shocks, tow hooks and all terrain tires.
Tow Package: Installed Hitch & Wiring
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 9 - Automobile
Mini Van**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification: Mini Van
Drive: Front Wheel
Passenger seating: 7 minimum (including driver)
Doors: Minimum: 1 driver front, 1 passenger front, 1 driver sliding rear, 1 passenger sliding rear, 1 back
Wheelbase: 121 in., minimum
GVWR: 4,300 lbs. min, 6,075 lbs. max.
Engine: 6 cylinder minimum
Passenger AC/Heat rear: Installed
Side Air bags: Installed
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 10 - Automobile
Mid-Size Pick Up Extended Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Ranger R1F

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Mid-Size Pick Up Extended Cab
Drive: 4 Wheel/All wheel with Hi/Lo Range
Passenger seating: 4 minimum (including driver)
Doors: 4, minimum
Wheelbase: 120in., minimum
GVWR: 5400 lbs. min, 6250 lbs. max.
Engine: Minimum acceptable Engines:
Gas: Non-Turbo- 6 cylinder minimum
Gas: Turbo - 4 cylinder minimum
Diesel: 4 cylinder minimum
Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package: Installed Hitch & Wiring
Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed: Short, with installed spray-in liner.
Sliding rear window: Not required.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
E7	Velocity Blue
G1	Shadow Black
J5	Iconic Silver
M7	Carbonized Gray
NE	Cactus Gray
PQ	Race Red
YZ	Oxford White

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	24	20	\$28,454.00	\$40,485.25
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

***Note - The above delivery "options" above are not evaluated as part of the award.**

www.fueleconomy.gov
the official U.S. government source for fuel economy information

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2021 Ford Ranger 4WD X



Personalize

Add a Vehicle

Gasoline Vehicle
2.3 L, 4 cyl, Automatic (S10), Turbo
MSRP: \$28,675 - \$38,785

Regular Gasoline

22 MPG
combined city/highway
4.5 gal/100mi



EPA Fuel Economy

Unofficial MPG Estimates from Vehicle Owners

[Learn more about "My MPG"](#)
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Average based on 1 vehicle

22.1 MPG

[View Individual Estimates](#)

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND

\$2,000
more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost*	\$2,150
Cost to Drive 25 Miles	\$3.61
Cost to Fill the Tank	\$57
Tank Size	18.0 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#).

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 11 - Automobile
Mid-Size Pick Up Crew Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Ranger R4F

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification:	Mid-Size Pick Up Crew Cab	Manufacturer's Standard Available Colors	
Drive:	4 Wheel/All Wheel with High & Low Range	Standard Color Code	Color Description
Passenger seating:	4 minimum (including driver)	E7	Velocity Blue
Doors:	4 full doors, minimum	G1	Shadow Black
Wheelbase:	120 in., minimum	JS	Iconic Silver
GVWR:	5400 lbs. min, 6250 lbs. max.	M7	Carbonized Gray
Engine:	Minimum acceptable Engines: Gas: Non-Turbo- 6 cylinder minimum Gas: Turbo - 4 cylinder minimum Diesel: 4 cylinder minimum	NE	Cactus Gray
Off Road Package:	Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.	PQ	Race Red
Tow Package:	Installed Hitch & Wiring	YZ	Oxford White
Slush/ all-Weather mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.		
Bed (Short):	Bed: Length 60" minimum, 65" maximum, with installed spray-in bedliner		
Sliding Rear Window:	Not Required		

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	24	20	\$30,669.00	\$42,700.25
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

www.fueleconomy.gov
the official U.S. government source for fuel economy information

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2021 Ford Ranger 4WD X



Personalize

Add a Vehicle

2.3 L, 4 cyl, Automatic (S10), Turbo
MSRP: \$28,675 - \$38,785

Regular Gasoline

22 **MPG**
combined city highway
4.5 gal/100mi



EPA Fuel Economy

Unofficial MPG Estimates from Vehicle Owners

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Average based on 1 vehicle
22.1 MPG

[View Individual Estimates](#)

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND \$2,000
more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost*	\$2,150
Cost to Drive 25 Miles	\$3.61
Cost to Fill the Tank	\$57
Tank Size	18.0 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#).

MSRP and tank size data provided by Edmunds.com, Inc. Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 12 - Automobile
Mid-Size Pick Up Crew Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: _____

Vendor Contact: _____
Phone No.: _____
Email: _____

Vehicle Requirements:

Classification:	Mid-Size Pick Up Crew Cab	Manufacturer's Standard Available Colors	
Drive:	4 Wheel/All Wheel with High & Low Range		
Passenger seating:	4 minimum (including driver)	Standard Color Code	Color Description
Doors:	4 full doors, minimum		
Wheelbase:	120 in., minimum		
GVWR:	5400 lbs. min, 6250 lbs. max.		
Engine:	Minimum acceptable Engines: Gas: Non-Turbo- 6 cylinder minimum Gas: Turbo - 4 cylinder minimum Diesel: 4 cylinder minimum		
Off Road Package:	Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.		
Tow Package:	Installed Hitch & Wiring		
Slush/ all-Weather mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.		
Bed (Long):	Bed: Length 72" minimum, with installed spray-in bedliner		
Sliding Rear Window:	Not Required		

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	No Bid			
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ _____

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 13 - Automobile
Standard Pick Up Reg Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: F150 F1C

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Standard Pick Up Reg Cab
Drive: Rear Wheel
Passenger seating: 2 minimum (including driver)
Doors: 2, minimum
Wheelbase: 119 in., minimum
GVWR: 6000 lbs. min, 6650 lbs. max.
Engine: 6 cylinder minimum
Tow Package: Factory Complete: Includes integrated electric trailer brake controller, hitch, and wiring
Additional Requirements:
Installed Spray-in bedliner
Factory Running Boards/Step Bars, Cab Length
 The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
B3	Atlas Blue
D1	Stone Gray
HX	Antimatter Blue
JS	Iconic Silver
M7	Carbonized Gray
PQ	Race Red
UM	Agate Black
YZ	Oxford White

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	24	20	\$25,188.00	\$37,219.25
Flex-fuel	19	14	\$25,188.00	\$40,953.98
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

www.fueleconomy.gov
the official U.S. government source for fuel economy information

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2021 Ford F150 Pickup X
2WD FFV



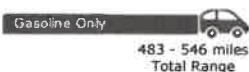
Personalize

Add a Vehicle

3.3 L, 6 cyl, Automatic (S10)

Regular Gasoline

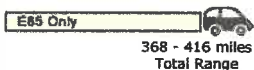
21 MPG
combined city highway
city/highway
4.8 gal/100mi



EPA Fuel Economy

E85

16 MPG
combined city highway
city/highway
6.2 gal/100mi



Unofficial MPG Estimates from Vehicle Owners

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User MPG estimates are not yet available for this vehicle

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND

\$2,500
more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost*

Gas: \$2,250

E85: \$2,250

Cost to Drive 25 Miles

Gas: \$3.79

E85: \$3.75

Cost to Fill the Tank

Gas: \$73-\$83

E85: \$55-\$62

Tank Size

23.0-26.0 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#). Five year cost savings for flexible fuel vehicles assume you drive on gasoline only.

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 14 - Automobile
Standard Pick Up Reg Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: F150 F1E

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Standard Pick Up Reg Cab
Drive: 4 Wheel/All wheel with Hi/Lo Range
Passenger seating: 2 minimum (including driver)
Doors: 2, minimum
Wheelbase: 119 in., minimum
GVWR: 6000 lbs. min, 6650 lbs. max.
Engine: 6 cylinder minimum
Tow Package: Factory Complete: Includes integrated electric trailer brake controller, hitch, and wiring
Additional Requirements:
Installed Spray-in bedliner
Factory Running Boards/Step Bars, Cab Length
The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
B3	Atlas Blue
D1	Stone Gray
HX	Antimatter Blue
JS	Iconic Silver
M7	Carbonized Gray
PQ	Race Red
UM	Agate Black
YZ	Oxford White

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	22	19	\$28,739.00	\$41,732.42
Flex-fuel	18	14	\$28,739.00	\$45,108.05
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
FOB Other than Metro Charleston - Per Mile \$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

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2021 Ford F150 Pickup 4WD FFV



Personalize

Add a Vehicle

3.3 L, 6 cyl, Automatic (S10)

Regular Gasoline

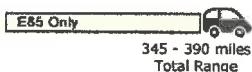
20 MPG
combined city highway
5.0 gal/100mi



EPA Fuel Economy

E85

15 MPG
combined city highway
6.7 gal/100mi



Unofficial MPG Estimates from Vehicle Owners

[Learn more about "My MPG"](#)
[Disclaimer](#)

User MPG estimates are not yet available for this vehicle

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND

\$3,250
more in fuel costs over 5 years compared to the average new vehicle

Annual Fuel Cost*

Gas: \$2,400

E85: \$2,400

Cost to Drive 25 Miles

Gas: \$3.98

E85: \$4.00

Cost to Fill the Tank

Gas: \$73-\$83

E85: \$55-\$62

Tank Size

23.0-26.0 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#). Five year cost savings for flexible fuel vehicles assume you drive on gasoline only.

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 15 - Automobile
Standard Pick Up Extended Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: F150 X1E

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Standard Pick Up Extended Cab

Drive: 4 Wheel/All wheel with Hi/Lo Range

Passenger seating: 4 minimum (including driver)

Doors: 4, minimum

Wheelbase: 140in., minimum

GVWR: 6275 lbs. min, 7350 lbs. max.

Engine: Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel

Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.

Tow Package: Factory Complete: Includes integrated electric trailer brake controller, hitch, and wiring

Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.

Bed: Short, with installed Spray-in liner.

Sliding rear window: Not required.

Additional Requirements:

Factory Running Boards/Step Bars, Cab Length

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
A3	Space White
B3	Atlas Blue
D1	Stone Gray
HX	Antimatter Blue
JS	Iconic Silver
M7	Carbonized Gray
PQ	Race Red

UM Agate Black
YZ Oxford White

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	22	16	\$30,678.00	\$44,349.88
Flex-fuel	17	11	\$30,678.00	\$49,060.35
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

www.fueleconomy.gov the official U.S. government source for fuel economy information

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2021 Ford F150 Pickup 4WD FFV



Personalize

Add a Vehicle

5.0 L, 8 cyl, Automatic (S10)

Regular Gasoline

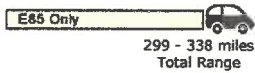
19 combined city/highway 16 22 city highway 5.3 gal/100mi



EPA Fuel Economy

E85

13 combined city/highway 11 17 city highway 7.7 gal/100mi



Unofficial MPG Estimates from Vehicle Owners

Learn more about "My MPG" Disclaimer

Average based on 1 vehicle

19.8 MPG

View Individual Estimates

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND

\$3,750

more in fuel costs over 5 years compared to the average new vehicle

Gas: \$2,500

E85: \$2,750

Gas: \$4.18

E85: \$4.62

Gas: \$73-\$83

E85: \$55-\$62

Annual Fuel Cost*

Cost to Drive 25 Miles

Cost to Fill the Tank

Tank Size

23.0-26.0 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. Personalize. Five year cost savings for flexible fuel vehicles assume you drive on gasoline only.

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 16 - Automobile
Standard Pick Up Crew Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: F150 W1E

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Standard Pick Up Crew Cab
Drive: 4 Wheel/All Wheel with High & Low Range
Passenger seating: 4 minimum (including driver)
Doors: 4 full doors, minimum
Wheelbase: 149 in., minimum
GVWR: 6800 lbs. min, 7350 lbs. max.
Engine: Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel
Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package: Factory Complete: Includes integrated electric trailer brake controller, hitch, and wiring
Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed: Long bed with installed Spray-in bedliner
Sliding Rear Window: Not Required

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
A3	Space White
B3	Atlas Blue
D1	Stone Gray
HX	Antimatter Blue
JS	Iconic Silver
M7	Carbonized Gray
PQ	Race Red

UM Agate Black
YZ Oxford White

Additional Requirements:

Factory Running Boards/Step Bars, Cab Length

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	22	16	\$41,399.00	\$55,070.88
Flex-fuel	17	11	\$41,399.00	\$59,781.35
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct)
 FOB Other than Metro Charleston - Per Mile

NA
\$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

www.fueleconomy.gov the official U.S. government source for fuel economy information

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2021 Ford F150 Pickup 4WD FFV



Personalize

Add a Vehicle

5.0 L, 8 cyl, Automatic (S10)

Regular Gasoline

19 combined city/highway 16 22 city highway 5.3 gal/100mi



EPA Fuel Economy

E85

13 combined city/highway 11 17 city highway 7.7 gal/100mi



Unofficial MPG Estimates from Vehicle Owners

Learn more about "My MPG" Disclaimer

Average based on 1 vehicle

19.8 MPG

View Individual Estimates

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND

\$3,750

more in fuel costs over 5 years compared to the average new vehicle

Gas: \$2,500

E85: \$2,750

Gas: \$4.18

E85: \$4.62

Gas: \$73-\$83

E85: \$55-\$62

Tank Size

23.0-26.0 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. Personalize. Five year cost savings for flexible fuel vehicles assume you drive on gasoline only.

MSRP and tank size data provided by Edmunds.com, Inc.

Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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**Class 17 - Automobile
Full Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Expedition U1J

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Full Size Utility
Drive: 4-Wheel/All Wheel Drive

Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 116 in., minimum
GVWR: 7300 lbs. min, 7600 lbs. max.

Engine: Minimum Acceptable Engines:
6 cylinder turbo;
8 cylinder non-turbo;
Diesel: 6 cylinder turbo

GAS:
GAS:

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
AB	Blue Tinted
C8	Stone Blue
HY	Dark Matter Gray
JS	Iconic Silver
L9	Forged Green
UM	Agate Black
YZ	Oxford White

Additional Requirements:
Factory Running Boards/Step Bars
Slush/ All-weather mats: Installed: Driver, Passenger, Cargo area
Limited Slip/ Tracttion Lock rear Axle
Heated - Power Driver and Passenger Mirrors
Factory Remote Start/Entry
Factory Rear Bumper Reverse Traffic Sensors
Rear Defroster/Wiper
Rear Passenger Climate Controls

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	22	17	\$53,568.00	\$66,987.12
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

www.fueleconomy.gov
the official U.S. government source for fuel economy information

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Personalize

Add a Vehicle

2021 Ford Expedition 4WD


Gasoline Vehicle



3.5 L, 6 cyl, Automatic (S10), Turbo
MSRP: \$52,075 - \$76,825


Regular Gasoline

19 MPG
combined city highway
5.3 gal/100mi

Gasoline 
475 miles Total Range

2021 Ford Expedition MAX 4WD


Gasoline Vehicle



3.5 L, 6 cyl, Automatic (S10), Turbo
MSRP: \$57,860 - \$78,825

Regular Gasoline

18 MPG
combined city highway
5.6 gal/100mi

Gasoline 
540 miles Total Range

Unofficial MPG Estimates from Vehicle Owners

User MPG estimates are not yet available for this vehicle

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You save or spend*	You SPEND	You SPEND
Note: The average 2021 vehicle gets 27 MPG	\$3,750	\$4,500
	more in fuel costs over 5 years compared to the average new vehicle	more in fuel costs over 5 years compared to the average new vehicle
Annual Fuel Cost*	\$2,500	\$2,650
Cost to Drive 25 Miles	\$4.18	\$4.42
Cost to Fill the Tank	\$80	\$95
Tank Size	25.0 gallons	30.0 gallons

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. [Personalize](#). MSRP and tank size data provided by Edmunds.com, Inc. Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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Reg.

**Class 18 - Automobile
Full Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: Ford
Model Name & Number: Expedition Max K1J

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411 ext. 33
Email: rstephens@stephensauto.com

Vehicle Requirements:

Classification: Full Size Utility
Drive: 4-Wheel/All Wheel Drive

Passenger seating: 8 minimum (including driver)
Doors: 4, minimum
Wheelbase: 130 in., minimum
GVWR: 7300 lbs. min, 7600 lbs. max.

Engine: Minimum Acceptable Engines:
6 cylinder turbo;
GAS: 8 cylinder non-turbo;
Diesel: 6 cylinder turbo

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
AB	Blue Tinted
C8	Stone Blue
HY	Dark Matter Gray
JS	Iconic Silver
L9	Forged Green
UM	Agate Black
YZ	Oxford White

Additional Requirements:
Factory Running Boards/Step Bars
Slush/ All-weather mats: Installed: Driver, Passenger, Cargo area
Limited Slip/ Traction Lock rear Axle
Heated - Power Driver and Passenger Mirrors
Factory Remote Start/Entry
Factory Rear Bumper Reverse Traffic Sensors
Rear Defroster/Wiper
Rear Passenger Climate Controls

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	21	16	\$56,363.00	\$70,481.30
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) NA
 FOB Other than Metro Charleston - Per Mile \$2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

www.fueleconomy.gov the official U.S. government source for fuel economy information

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2021 Ford Expedition 4WD

2021 Ford Expedition MAX 4WD



Personalize

Add a Vehicle

3.5 L, 6 cyl, Automatic (S10), Turbo MSRP: \$52,075 - \$76,825

3.5 L, 6 cyl, Automatic (S10), Turbo MSRP: \$57,860 - \$78,825

Regular Gasoline

Regular Gasoline

19 MPG combined city/highway 5.3 gal/100mi

18 MPG combined city/highway 5.6 gal/100mi

EPA Fuel Economy



Unofficial MPG Estimates from Vehicle Owners

User MPG estimates are not yet available for this vehicle

User MPG estimates are not yet available for this vehicle

You save or spend*

Note: The average 2021 vehicle gets 27 MPG

You SPEND \$3,750 more in fuel costs over 5 years compared to the average new vehicle

You SPEND \$4,500 more in fuel costs over 5 years compared to the average new vehicle

Table with 2 columns: Metric and Value. Rows include Annual Fuel Cost*, Cost to Drive 25 Miles, Cost to Fill the Tank, and Tank Size.

*Based on 45% highway, 55% city driving, 15,000 annual miles and current fuel prices. Personalize. MSRP and tank size data provided by Edmunds.com, Inc. Range on a tank and refueling costs assume 100% of fuel in tank will be used before refueling.

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MAX