



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 5

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 999923

Procurement Type: Central Contract - Fixed Amt

Vendor ID: 00000210166

Legal Name: KOMAX LLC

Alias/DBA:

Total Bid: \$87,069.00

Response Date: 03/01/2022

Response Time: 12:45

Responded By User ID: dhumphrey

First Name: David

Last Name: Humphrey

Email: dhumphrey@komaxwv.c

Phone: 304-744-7440

SO Doc Code: CRFQ

SO Dept: 0210

SO Doc ID: ISC2200000013

Published Date: 2/22/22

Close Date: 3/1/22

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum #1 - RightFax Upgrade, or Equal (OT22082)

Total of Header Attachments: 5

Total of All Attachments: 5

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	3.1.1 - RightFax Enterprise Server, or Equal	1.00000	EA	13369.000000	13369.00

Comm Code	Manufacturer	Specification	Model #
43232904			

Commodity Line Comments: Includes:
 XMedius FAX 8.0 Enterprise Server Unlimited Users
 XMediusFAX/SendSecure Prime Protect
 XMedius FAX Microsoft Exchange 2
 XMedius FAX Web-Enabled Fax Client

Extended Description:

3.1.1 - RightFax Enterprise Server, or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	3.1.2 - RightFax FOIP Enable, or Equal	24.00000	EA	1425.000000	34200.00

Comm Code	Manufacturer	Specification	Model #
43232904			

Commodity Line Comments: XMedius XMF Bundle Enterprise One FoIP Channel

Extended Description:

3.1.2 - RightFax FOIP Enable, or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Year 1 Maintenance and Support	1.00000	EA	9875.000000	9875.00

Comm Code	Manufacturer	Specification	Model #
43232904			

Commodity Line Comments: Maintenance provide by Xmedius Support - Contact Info will be provided up on award.

Extended Description:

Year 1 Maintenance and Support

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Year 2 Maintenance and Support	1.00000	EA	9875.000000	9875.00

Comm Code	Manufacturer	Specification	Model #
43232904			

Commodity Line Comments:

Extended Description:

Year 2 Maintenance and Support

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Year 3 Maintenance and Support	1.00000	EA	9875.000000	9875.00

Comm Code	Manufacturer	Specification	Model #
43232904			

Commodity Line Comments:

Extended Description:

Year 3 Maintenance and Support

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Year 4 Maintenance and Support	1.00000	EA	9875.000000	9875.00

Comm Code	Manufacturer	Specification	Model #
43232904			

Commodity Line Comments:

Extended Description:

Year 4 Maintenance and Support

MIGRATING YOUR RF SERVER TO XMEDIUSFAX® SERVER

Fax-over-IP is a critical component in the communications infrastructure of many organizations. It is optimized to secure and streamline their document workflows, and it helps them to achieve compliance with the security and privacy regulations that apply to their respective industry sectors.

XMediusFAX® is an ideal FoIP solution. It is a single-source, software-only technology and includes its own patented T.38 protocol, the most reliable protocol for transmitting faxes over a VoIP network. Better yet, XMediusFAX® doesn't require a third party to enable your fax infrastructure and our R&D team has fully mastered the software and can intervene quickly if any assistance is needed. Furthermore, XMediusFAX® features shared High Availability (HA) channels that replicate information in real time. Both of its servers are active, so should one fail, the other takes over until the malfunctioning server resumes its normal workload. This ensures an uninterrupted workflow.

Because of all these critical benefits, the XMediusFAX® solution attracts a range of organizations that are interested in implementing a superior FoIP solution.

However, switching over from another solution can raise some concerns. One that prospective customers most often express involves migrating and preserving their existing data. In response to this concern, the XMedius team has developed a tool to help our new customers migrate from their current RF database to an XMediusFAX® server while preserving all of their fax records and user information.

The migration process is performed in 2 simple steps through 2 modules:

- RF Data Exporter
- XMediusFAX® Core Importer

Technical Requirements

In order to be able to successfully manage the migration, the following criteria must be met:

- RF storage must be on an SQL Server (RF version 9.0+)
- The RF image encryption module must not have been used to store fax images
- The XMediusFAX® target server must be version 8.0+

1. Data extraction from RF (Using RF Data Exporter)

The RF Data Exporter module exports user and fax record files from the RF database and saves all of the data in CSV files. This enables the importing of files into XMediusFAX, and uses the 301Converter.exe to convert RF image files to standard TIFF files.

Key Features

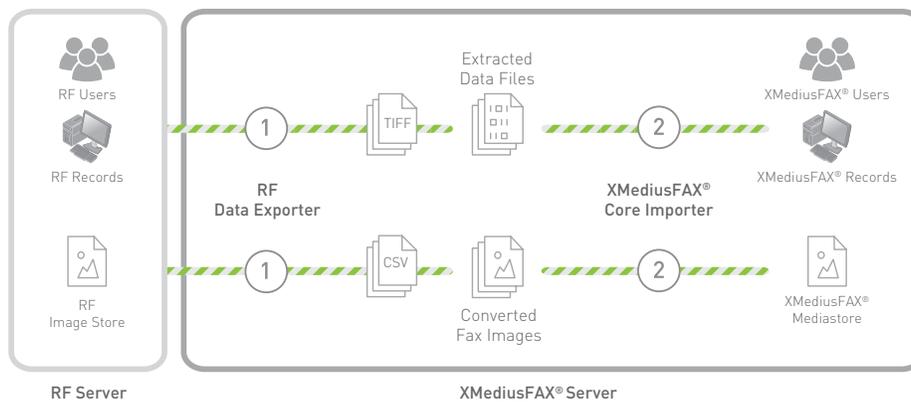
- No limit on the number of faxes exported to XMediusFAX®
- Maintains the integrity of the original RF database
- The script remembers the last exported item. It can be launched later as a result of an interruption or if new data has been added

2. Data import to XMediusFAX® (using XMediusFAX® Core Importer)

The XMediusFAX® Core Importer imports all user & fax data/images that were generated by the RF Data Exporter into the XMediusFAX® server.

Key Features

- Imports all user & fax data/images
- Can be performed on an XMediusFAX® Server that is in use without affecting the server's performance
- The import can be carried out while the RF Data Exporter Script produces CSV files
- Data extracted from RF servers can typically be merged into a single XMediusFAX® server
- The importer tool can be restarted should it be interrupted during the import to ensure the continuity of the import process



Note

The migration tools do not address the migration of the following elements:

- Address books
- Delegation
- Cover pages

Would you like more information about the migration of your current Fax-over-IP solution to ours?

Please contact your sales representative.

© XMedius Solutions Inc. - December 2016 / All rights reserved. The presentation and each of the elements, including the brands and logos appearing on this document are protected by the applicable laws on intellectual property, and belong to XMedius Solutions Inc., or are subject to a use authorization. XMedius Solutions Inc. reserves the right, at any time, to modify the technical characteristics of its products or services or to stop their marketing. XMedius Solutions Inc. strives to guarantee the accuracy of all the information contained in the document, but shall not be held responsible for any possible errors or omissions. All the information provided in this document is for reference only, without any form of guarantee. Consequently, this information shall in no case be considered as a contractual offer or be substituted for the consultation of a representative of XMedius Solutions Inc.

Distributor/Reseller:

XMedius

info@xmedius.com
NA: 1-888-766-1668
EMEA: + 33 1 70 92 13 10
XMEDIUS.COM

XMedius



XM FAX 9.0 NEW FEATURES OVERVIEW

LAUNCH DATE: SEPTEMBER 26, 2019

XM FAX 9.0 / UPCOMING FEATURES OVERVIEW

Security Features

- Configurable password policies
- Single Sign-On (SSO) for administrators
- Fax Encryption at rest
- TLS 1.3 support
- Hardened TLS configuration
- Administrative management of delegations

Other Features

- IPv6 support
- Fax custom properties
- Web Phone Book integration to SendFAX
- Fax preview in Web client composition screen
- OCR Improvements
- Access to the XM Fax Mobile App v2

XM FAX 9.0 SECURITY ENHANCEMENTS (1)

New features

- Configurable password policies for users and administrators
- Single Sign-On (SSO) for administrators
- Fax Encryption at rest

Benefits



Align to corporate security policies



Avoid duplication of administrator credentials



Prevent unauthorized access to fax files content

XM FAX 9.0 SECURITY ENHANCEMENTS (2)

New features

- TLS 1.3 support
- Out-of-the-box hardened TLS configuration
- Administrative management of delegations



Benefits

- Safer security protocol
- In line with industry best practices
- Allows administrators to manage delegations on behalf of users

XM FAX 9.0 SECURITY ENHANCEMENTS (3)

New features

- Update of 3rd party components, including:

- OpenSSL
- Java 11
- Tomcat 9
- MySQL 5.7
- Python 3.7



Benefits

Improving risk management by using latest and greatest tools

ALL FEATURES / DETAILS (1)

Features	Description
Reinforced Password Policies	<ul style="list-style-type: none">• For Users and Administrators• Minimal length, Password complexity, Password expiration, Password history• Lock user to prevent brute force attack, auto unlock, manual unlock• Ability to enable/disable users• Change expired password from Web Client and SendFAX
SSO for administrators	<ul style="list-style-type: none">• In both the Windows and Web administration interfaces• New type of administrator, binds to its NT Account
Encryption at Rest	<ul style="list-style-type: none">• Fax Image (Media Store) encryption• Command line tool to encrypt/decrypt• Ability to change the master key• Ability to decrypt individual files (for debugging purpose)

ALL FEATURES / DETAILS (2)

Features	Description
TLS 1.3 support	<ul style="list-style-type: none">• Upgrade to the latest OpenSSL version• Support for newest TLS 1.3 specification• Clean install will support only TLS 1.2+ (XM Fax and Tomcat) – downgrade and upgrade documented in KB articles
Administrative management of Delegations	<ul style="list-style-type: none">• Available from Web administration interface and Web Services• Add/Delete/Modify delegations• Log start date (i.e. creation date) of the delegation• Delegate to many users in one operation• Can be managed by site administrators (as opposed to users only in previous versions)
IPv6 support	<ul style="list-style-type: none">• Ability to select IP address for internal communication between modules (IPv4 or IPv6)• Support for IPv4 and IPv6 in SMTP gateway, Web server, Fax driver (remote voice gateways)
Web Phone Book integration to SendFAX	<ul style="list-style-type: none">• Allowing to retrieve contacts from web phone books using SendFAX• Enables alignment of all phone books of the user

ALL FEATURES / DETAILS (3)

Features	Description
Access to the XM Fax Mobile App v2	<ul style="list-style-type: none">• Receive app notifications upon fax reception• List, view and manage all faxes• Annotate and resend any of their faxes
Preview in Web client composition screen	<ul style="list-style-type: none">• Allow to preview fax while composing in Web client
OCR Improvements	<ul style="list-style-type: none">• OCR text can be:<ul style="list-style-type: none">• included in the metadata file of a folder destination• added as an attachment to an inbound fax notification• retrieved from a Python destination• Control on the maximum number of pages that will be processed• OCR processing can be disabled for a given Site
Fax Custom properties	<ul style="list-style-type: none">• 5 editable fields per fax transaction• New field to store the Barcode value (only with barcode indexing)• Content of custom fields can be searched by users or administrators• Can be used in XML files and Web Services

XMedius

WWW.XMEDIUS.COM



CASE STUDY

France's Ministry of the Environment, Energy and the Sea needed to replace a costly, obsolete fax infrastructure with a state-of-the-art fax solution that provides efficiency, security and traceability.

The Ministry selected XMediusFAX® On-Premises.

THE CLIENT

France's Ministry of the Environment, Energy and the Sea is responsible for international relations on climate issues. The Ministry prepares and implements government policy in the areas of sustainable development, the environment and green technologies, energy, climate, the prevention of natural and technological hazards, industrial safety, transport and infrastructure, the sea, as well as in the fields of marine fisheries and aquaculture. The Ministry has approximately 5,000 direct employees, and a network of over 40,000 associates across France.

THE CHALLENGE

The Ministry sends and receives dozens of faxes daily, largely of a legal and logistical nature. For the legal documents, it is absolutely necessary to use technology that ensures the security and confidentiality of each exchange. Further, for record-keeping purposes, each exchange must be easily traceable and archived for the sake of transparency. Finally, being able to confirm the date and time of each exchange is critical, as there are often strict timetables that must be adhered to.

Prior to seeking a new fax solution, the Ministry was using analogue multifunction equipment--indeed, it had more than 500 fax-capable machines.

The Ministry had a number of issues with its analogue fax equipment. First, the large pool of multifunction fax machines was difficult to manage. Second, the costs of maintaining this system were extreme. And finally, the analogue fax solution--which required machines, paper, and toner--was not ecologically friendly.

EXPECTATIONS

In short, the Ministry needed a fax solution that offered:

- Cost-efficiency, including the virtualization of its information systems.
- Highly reliability
- The smallest possible ecological impact
- Ease of use
- Security
- Archival capabilities
- Traceability

THE SOLUTION

The Ministry embarked upon a trial of the XMediusFAX® solution based on the recommendation of one of its partners, an independent European leader in multi-technical services in the areas of energy efficiency and communications. After conducting extensive tests to evaluate its functionalities, the Ministry selected the XMediusFAX® solution.

XMediusFAX® was the ideal solution, as it is software based, so low costs are incurred for technology, equipment and infrastructure. The XMedius technical team went onsite to install the solution, and the learning curve for employees was very short, essentially because making use of XMediusFAX® is as simple as exchanging emails.

RESULTS AND BENEFITS

The Ministry realized the following results and benefits with XMediusFAX®:

Benefits included:

- Substantial cost-savings: the XMediusFAX® solution allowed the Ministry to eliminate 350 analogue telephone phone lines, scores of fax machines, and to significantly reduce ancillary costs, including fax paper and toner
- The reduction in paper and toner made the Ministry's fax solution much more environmentally responsible.
- Much higher security standards: the solution's stringent security features ensure that privacy and confidentiality protocols are strictly respected, and provide a high level of file traceability.
- Process centralization and rationalization: as a result, the communication infrastructure is now streamlined and much easier to manage
- Service and Support: the XMedius team is able to respond to queries 24/7.
- Ease of use.

Testimonial:

“ With XMediusFAX®, we have been able to achieve significant time-savings, and greatly reduce the real costs associated with hundreds of analogue telephone lines and fax machines. In addition, integrating a fax solution with our servers has allowed us to rationalize and realign our activities for much greater efficiency. ”

— Loïc Laurent, Telephony Manager.

© XMedius Solutions Inc. - October 2016 / All rights reserved. The presentation and each of the elements, including the brands and logos appearing on this document are protected by the applicable laws on intellectual property, and belong to XMedius Solutions Inc., or are subject to a use authorization. XMedius Solutions Inc. reserves the right, at any time, to modify the technical characteristics of its products or services or to stop their marketing. XMedius Solutions Inc. strives to guarantee the accuracy of all the information contained in the document, but shall not be held responsible for any possible errors or omissions. All the information provided in this document is for reference only, without any form of guarantee. Consequently, this information shall in no case be considered as a contractual offer or be substituted for the consultation of a representative of XMedius Solutions Inc.

Distributor/Reseller:

XMedius

info@xmedius.com
NA: 1-888-766-1668
EMEA: + 33 1 70 92 13 10
XMEDIUS.COM

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: KOMAX, LLC

Authorized Signature: *[Signature]* Date: 2/24/2022

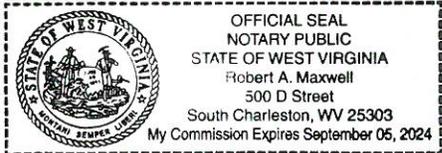
State of West Virginia

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 24 day of February, 2022.

My Commission expires September 5, 2024.

AFFIX SEAL HERE



NOTARY PUBLIC *[Signature]*