



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

[List View](#)**General Information** | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 967422

Procurement Type: Central Master Agreement

Vendor ID: VS0000005409 

Legal Name: Beacon Systems Inc

Alias/DBA:

Total Bid: \$130,000.00

Response Date: 12/20/2021 

Response Time: 8:37

Responded By User ID: Beacongov 

First Name: Ritu

Last Name: Singh

Email: ritu@beacongov.com

Phone: 9544261171

SO Doc Code: CRFQ

SO Dept: 0210

SO Doc ID: ISC2200000009

Published Date: 12/14/21

Close Date: 12/21/21

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum #2 Program Management Services (OT22055)

Total of Header Attachments: 1

Total of All Attachments: 1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	4.1.1.1 Program Manager	500.00000	HOUR	70.000000	35000.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Commodity Line Comments: The hourly Rate of BeaconGov's proposed Program Manager is \$70 an hour

Extended Description:

4.1.1.1 Program Manager

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	4.1.1.2 Engagement Manager	500.00000	HOUR	65.000000	32500.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Commodity Line Comments: The hourly Rate of BeaconGov's proposed Engagement Manager is \$70 an hour

Extended Description:

4.1.1.2 Engagement Manager

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	4.1.1.3 Project Manager	500.00000	HOUR	65.000000	32500.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Commodity Line Comments: The hourly Rate of BeaconGov's proposed Project Manager is \$65 an hour

Extended Description:

4.1.1.3 Project Manager

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	4.1.1.4 Support Staff	500.00000	HOUR	60.000000	30000.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Commodity Line Comments: The hourly Rate of BeaconGov's proposed Support Staff is \$60 an hour

Extended Description:

4.1.1.4 Support Staff

Program Management Services (OT22055)

Contractor Proposal

Solicitation No: CRFQ 0210 ISC2200000009

ISO 9001/27000/2000 CERTIFIED
NIST 800-171 COMPLIANT



Submitted to:

Attn: Jessica L Hovanec, Buyer
Department of Administration Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston WV 25305-0130

Offer due Date / Local Time:

December 21, 2021 /01:30 P.M. EST

POC: Lucy A Garcia, BD Manager

3928 Coral Ridge Drive
Coral Springs, FL 33065
contracts@BeaconGov.com
(954) 426-1171
(954) 426-1181 Fax
www.BeaconGov.com

Submitted by:

BEACON SYSTEMS, INC.

The information shall not be disclosed outside of the DoA and shall not be duplicated, used, or disclosed - in whole or in part - for any purpose other than to evaluate this proposal.

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Cover Letter

December 20, 2021



Jessica L Hovanec, Buyer

Department of Administration Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130
Ph: 304-558-2314

Subject: Response to Centralized Request for Quote (CRFQ) Solicitation No: 0210 ISC2200000009 to provide "Program Management Services (OT22055)".

Dear Ms. Hovanec,

Beacon Systems Inc., (BeaconGov) is pleased to submit this proposal to the State of West Virginia, **Department of Administration Purchasing Division** to provide **Program Management Services**.

BeaconGov, established in the year **2005**, is a proven **ISO 9001/27000/20000 certified, Women-Owned Company (WOSB) and Disadvantaged Business Enterprise (DBE)** that graduated from the 8(a) Small Business Administration program. BeaconGov has a demonstrated history of quality performance in the Federal, State, and Local Sectors. We have provided similar on-site professional and support staff services to the West Virginia DHHR, West Virginia OMIS, West Virginia State Tax Department, West Virginia Office of the Secretary of State, State of Virginia, District of Columbia - Washington, DC, Department of Veteran Affairs - Document Management Software Library System Administration, US Department of Transportation - Maritime Administration, State of Florida, State of Oregon, State of Rhode Island, State of North Dakota, State of South Dakota and many more. We have also been contracted to provide IT resources to your vicinity states, State of Ohio, State of Pennsylvania, and State of Maryland,

List of BeaconGov's State Contracts

- **State of West Virginia** - Temporary IT Staffing Services for WVDHHR/OMIS
- **State of Virginia** - IT Contingent Labor
- **State of North Carolina** - IT Staffing
- **State of South Carolina** - IT Temp Staff Augmentation Services
- **State of Georgia** - IT Staffing Services
- **State of Ohio** – IT Staff Augmentation
- **State of Maryland** – Consulting and Technical Services (CATS+)
- **State of Pennsylvania** – Temporary Staffing Services
- **State of Rhode Island**- IT Staff Augmentation Services
- **State of Oregon** - IT Staff Augmentation
- **State of North Dakota** - IT Professional Services
- **State of Mississippi** - IT Staff Augmentation
- **State of Florida** – IT Staff Augmentation
- **State of Florida** – Management Consulting Services

Program Management Services (OT22055)
Solicitation No: CRFQ 0210 ISC2200000009

State of Texas, State of Minnesota, Cleveland Metro parks - OH, State of North Carolina, State of South Carolina, State of Georgia, State of Mississippi, State of Iowa, State of Arkansas, State of Michigan and etc

We understand that through this **Centralized Request for Quotation (CRFQ)**, West Virginia's Purchasing Division is soliciting bids on behalf of the **WV Office of Technology** to establish an open-end contract for **Program Management Services**. BeaconGov's past and current performance with the State of West Virginia has allowed us to remain cognizant of your needs, truly understanding the nature of work and operations through our existing and ongoing relationship and agreements:

- ❖ **WV Office of Technology - CMA 0210 OTTEMP-I**
- ❖ **WV DHHR/OMIS - CMA 0511 2519 MIS776701A 1**
- ❖ **WV All State Agencies - CMA 0511 HHR1600000004**

We are confident in our ability to provide resources, at the best value, with the necessary skills, knowledge, training, and experience for the successful delivery of all projects.

We acknowledge and agree to all the Terms and Conditions described in the CRFQ. BeaconGov acknowledges the receipt and review of **Addendum #1** vendor questions and answers dated **12/06/2021** and **Addendum #2** published to move bid opening date released on dated **12/13/2021**.

General Information

Item	Details
Legal Name	Beacon Systems, Inc.
CCR Registration:	Active
FIEN Number:	20-3600514
DUNS Number:	60-759-7064
Cage Code No:	484V6
Primary Contact Name	Lucy A Garcia, BD Manager contracts@BeaconGov.com
Secondary Contact Name	Marada Reddi, President mreddi@BeaconGov.com
Corporate Office	3928 Coral Ridge Drive Coral Springs, FL 33065 contracts@BeaconGov.com Telephone # (954) 426-1171 Fax # (954) 426-1181 www.BeaconGov.com
Alexandria Office	5285 Shawnee Road Suite 300 Alexandria, VA 22312 Telephone # (703) 468-1602 Fax # (703) 468-1694

Program Management Services (OT22055)
Solicitation No: CRFQ 0210 ISC2200000009

www.BeaconGov.com

Other Qualifications	SB, WOSB, DBE
Geographic Coverage	CONUS & OCONUS (Offices in Florida, NCR, and California)

MISSION: To deliver qualified personnel and cost-effective Service that offers Productivity, efficiency, and value to the **DoA**.

GOAL: Our goal is to enable **DoA's** Mission by providing qualified candidates, on time, fully screened, and with a Comprehensive On-boarding process

BeaconGov appreciates the opportunity to submit our response to the **DoA** for consideration. Should you have any questions in this regard, please do not hesitate to contact me at **(954) 426-1171**.

Sincerely,
Madhu Reddi
Marada M Reddi
President

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1 Acknowledgements and Forms

ADDENDUM ACKNOWLEDGEMENT FORM **SOLICITATION NO.: CRFQ ISC2200000009**

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Beacon Systems, Inc.

Company

Madhu Reddi

Authorized Signature

12/20/2021

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

2 Acknowledgement Form Version 1 of CRFQ

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Info Technology

Proc Folder: 967422 Doc Description: Program Management Services (OT22055) Proc Type: Central Master Agreement		Reason for Modification:
Date Issued	Solicitation Closes	Solicitation No
2021-11-29	2021-12-14 13:30	CRFQ 0210 ISC2200000009
		Version
		1

BID RECEIVING LOCATION
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

VENDOR
Vendor Customer Code: Vendor Name : Beacon Systems, Inc. Address : 3928 Coral Ridge Drive, Coral Springs FL 33065 Street : 3928 Coral Ridge Drive City : Coral Springs State : Florida Country : USA Zip : 33065 Principal Contact : Marada M Reddi Vendor Contact Phone: (954) 426-1171 Extension:

FOR INFORMATION CONTACT THE BUYER
Jessica L Hovanec 304-558-2314 jessica.l.hovanec@wv.gov

Vendor Signature X <i>Madhu Reddi</i>	FEIN# 20-3600514	DATE 12/20/2021
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All offers subject to all terms and conditions contained in this solicitation

3 Addendum Acknowledgement of Version 2 of CRFQ

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Info Technology

Proc Folder: 967422 Doc Description: Addendum #1 Program Management Services (OT22055) Proc Type: Central Master Agreement	Reason for Modification: Addendum #1 to attach vendor questions and answers.								
<table border="1"> <thead> <tr> <th>Date Issued</th> <th>Solicitation Closes</th> <th>Solicitation No</th> <th>Version</th> </tr> </thead> <tbody> <tr> <td>2021-12-06</td> <td>2021-12-14 13:30</td> <td>CRFQ 0210 ISC2200000009</td> <td>2</td> </tr> </tbody> </table>	Date Issued	Solicitation Closes	Solicitation No	Version	2021-12-06	2021-12-14 13:30	CRFQ 0210 ISC2200000009	2	
Date Issued	Solicitation Closes	Solicitation No	Version						
2021-12-06	2021-12-14 13:30	CRFQ 0210 ISC2200000009	2						

BID RECEIVING LOCATION
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

VENDOR
Vendor Customer Code: VS0000005409 Vendor Name : Beacon Systems, Inc. Address : 3928 Coral Ridge Drive, Coral Springs FL 33065 Street : 3928 Coral Ridge Drive City : Coral Springs State : Florida Country : USA Zip : 33065 Principal Contact : Marada M Reddi Vendor Contact Phone: (954) 426-1171 Extension:

FOR INFORMATION CONTACT THE BUYER
Jessica L Hovanec 304-558-2314 jessica.l.hovanec@wv.gov

Vendor Signature X <i>Madhu Reddi</i>	FEIN# 20-3600514	DATE 12/20/2021
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All offers subject to all terms and conditions contained in this solicitation

4 Addendum Acknowledgement of Version 3 of CRFQ

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Info Technology

Proc Folder: 967422 Doc Description: Addendum #2 Program Management Services (OT22055) Proc Type: Central Master Agreement	Reason for Modification: Addendum #2 is published to move bid opening date from 12/14/2021 to 12/21/2021.								
<table border="1"> <thead> <tr> <th>Date Issued</th> <th>Solicitation Closes</th> <th>Solicitation No</th> <th>Version</th> </tr> </thead> <tbody> <tr> <td>2021-12-13</td> <td>2021-12-21 13:30</td> <td>CRFQ 0210 ISC2200000009</td> <td>3</td> </tr> </tbody> </table>	Date Issued	Solicitation Closes	Solicitation No	Version	2021-12-13	2021-12-21 13:30	CRFQ 0210 ISC2200000009	3	
Date Issued	Solicitation Closes	Solicitation No	Version						
2021-12-13	2021-12-21 13:30	CRFQ 0210 ISC2200000009	3						

BID RECEIVING LOCATION
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

VENDOR
Vendor Customer Code: VS0000005409 Vendor Name : Beacon Systems, Inc. Address : 3928 Coral Ridge Drive, Coral Springs FL 33065 Street : 3928 Coral Ridge Drive City : Coral Springs State : Florida Country : USA Zip : 33065 Principal Contact : Marada M Reddi Vendor Contact Phone: (954) 426-1171 Extension:

FOR INFORMATION CONTACT THE BUYER
Jessica L Hovanec 304-558-2314 jessica.l.hovanec@wv.gov

Vendor Signature X <i>Madhu Reddi</i>	FEIN# 20-3600514	DATE 12/20/2021
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All offers subject to all terms and conditions contained in this solicitation

5 BeaconGov References for Past Performance

5.1 Reference #01

Agency	State of West Virginia/ WVDHHR/OMIS
Project Title	IT Staffing Contract
Contract Number	CMA 0511 HHR1600000004
Point of Contact	Name: Lesa D Mercer Title: FACTS Technical Manager Phone: 304-5585-849 Email: lesa.D.Mercer@Wv.gov
Type of Contract	T&M
Contract Value	Open end
Period of performance	01/25/17 to ongoing
Description of Services	<p>BeaconGov is working with State of West Virginia to provide IT Temp Staff Augmentation Services.</p> <p>BeaconGov is proving the staffing including IT Project Coordinator/Business Analyst, IT Project Manager, Senior IT Project Manager, Event Manager, Microsoft Office Specialist Trainer, Cyber Security Auditor, Firewall Administrator, Network Engineer, VoIP Engineer, Windows Server System Administrator, RedHat Linux Server System Administrator etc</p>

5.2 Reference #02

Agency	17th Judicial Circuit of Florida
Project Title	Judges Paperless Session Management System
Contract Number	A7A75E
Point of Contact	Name: Sunil Nemade Title: CIO Ph: (954) 831-7728 Email: snemade@17th.flcourts.org
Project Location	201 SE 6th Street, Suite 20130, Fort Lauderdale, Florida 33301
Type of Contract	T&M and FFP
Contract Value	\$ 2,020,041.68
Period of performance	04/19/2013 - Current

Program Management Services (OT22055)
 Solicitation No: CRFQ 0210 ISC2200000009

Description of Services	<p>BeaconGov is providing specialized technical staffing services to develop enterprise court and case management systems. The staffing was dynamic and adjusted for the need to meet the schedule and budget. BeaconGov offered following Staffing services to meet the project requirements: Administrative Assistant, Clerk, Receptionist, Secretary, GIS Technician II, Mobile developers, Network Administrator, Network Specialist, Web Developer, Senior Accountant, Program Managers, Oracle Enterprise Manager 11, Accounts Payable, Accounting Technician, SMEs.</p>
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5.3 Reference #03

Agency	Smart Structures LLC
Project Title	Smart Structures Sensor Technology Development
Contract Number	POJ98491-3
Point of Contact	<p>Name: Kumar A. Allady Title: Contracting Officer Phone: (561) 866-5185 Email: kallady@smart-infrastructure.com</p>
Contract Value	\$ 450,000.00
Period of performance	04/14/2015 – Ongoing
Description of Services	<p>BeaconGov is providing specialized technical staffing services for Smart structure for Smart Structures for Smart Structures Sensor Technology Development which aims at getting real time data on the capacity and integrity of the structure as it is being constructed through sensors are networked wirelessly with the help of copyrighted software.</p> <p>BeaconGov is providing specialized technical staffing services for with unique skill sets and needs ranging from technical, nontechnical, and specialized positions. BeaconGov provided on-site support as needed, provide general IT, Network Engineers, content writer, technical writers, web developers, front end developers, Web Developer, Network Administrator. GIS Technician II, Network Specialist</p>

5.4 Reference #04

Agency	San Diego County
Project Title	IT Staff Augmentation Services
Contract Number	PO628945
Point of Contact	<p>Name: Murali Pasumarthi Title: Traffic Engineering Manager Phone Number: (754) 264-3298</p>

Program Management Services (OT22055)
 Solicitation No: CRFQ 0210 ISC2200000009

	Email: murali.pasumarthi@sdcounty.ca.gov
Contract Value	\$ 225,000.00
Period of performance	04/19/2016 to 06/01/2019
Description of Services	BeaconGov has provided IT staffing services to San Diego County. BeaconGov offered following services to meet the project requirements: Database Developers, Program Manager, Project Manager , Administrative Manager, SharePoint Developers, Senior Consultant, System Administrator, Software Developers, Database Administration, SMEs, and Junior Consultant Database Architecture, VOIP Specialist, Network Manager, Network Engineer, Network Administrator, Technical Writer, Cognos Developer, Mainframe Developer, and System Programmer.

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Program Management Services (OT22055)
 Solicitation No: CRFQ 0210 ISC2200000009

6 Pricing Details

6.1 Additional Information RFQ

ADDITIONAL INFORMATION

The WV Purchasing Division is soliciting bids on behalf of the WV Office of Technology to establish an open-end contract for Program Management Services per the Terms & Conditions as attached hereto.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	4.1.1.1 Program Manager	500.00000	HOUR	\$70.00	\$35,000.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:
 4.1.1.1 Program Manager

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	4.1.1.2 Engagement Manager	500.00000	HOUR	\$65.00	\$32,500.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:
 4.1.1.2 Engagement Manager

Program Management Services (OT22055)
Solicitation No: CRFQ 0210 ISC2200000009

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	4.1.1.3 Project Manager	500.00000	HOUR	\$65.00	\$32,500.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:
4.1.1.3 Project Manager

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	4.1.1.4 Support Staff	500.00000	HOUR	\$60.00	\$30,000.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:
4.1.1.4 Support Staff

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Technical Questions due by December 3, 2021 at 10:00 AM EST	2021-12-03

Program Management Services (OT22055)
 Solicitation No: CRFQ 0210 ISC2200000009

6.2 Additional Information Addendum 1

ADDITIONAL INFORMATION

Addendum #1 to attach Vendor Questions and Answers.

The WV Purchasing Division is soliciting bids on behalf of the WV Office of Technology to establish an open-end contract for Program Management Services per the Terms & Conditions as attached hereto.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	4.1.1.1 Program Manager	500.00000	HOUR	\$70.00	\$35,000.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:
 4.1.1.1 Program Manager

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	4.1.1.2 Engagement Manager	500.00000	HOUR	\$65.00	\$32,500.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:
 4.1.1.2 Engagement Manager

Program Management Services (OT22055)
Solicitation No: CRFQ 0210 ISC2200000009

INVOICE TO				SHIP TO			
DEPARTMENT OF ADMINISTRATION				WV OFFICE OF TECHNOLOGY			
OFFICE OF TECHNOLOGY				BLDG 5, 10TH FLOOR			
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR				1900 KANAWHA BLVD E			
CHARLESTON		WV		CHARLESTON		WV	
US				US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	4.1.1.3 Project Manager	500.00000	HOUR	\$65.00	\$32,500.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:

4.1.1.3 Project Manager

INVOICE TO				SHIP TO			
DEPARTMENT OF ADMINISTRATION				WV OFFICE OF TECHNOLOGY			
OFFICE OF TECHNOLOGY				BLDG 5, 10TH FLOOR			
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR				1900 KANAWHA BLVD E			
CHARLESTON		WV		CHARLESTON		WV	
US				US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	4.1.1.4 Support Staff	500.00000	HOUR	\$60.00	\$30,000.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:

4.1.1.4 Support Staff

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Technical Questions due by December 3, 2021 at 10:00 AM EST	2021-12-03

Program Management Services (OT22055)
 Solicitation No: CRFQ 0210 ISC2200000009

6.3 Additional Information Addendum 2

ADDITIONAL INFORMATION
Addendum #2 is published to move bid opening date from December 14, 2021 to December 21, 2021. Bid opening time remains the same at 1:30 PM EST.
The WV Purchasing Division is soliciting bids on behalf of the WV Office of Technology to establish an open-end contract for Program Management Services per the Terms & Conditions as attached hereto.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	4.1.1.1 Program Manager	500.00000	HOUR	\$70.00	\$35,000.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:
 4.1.1.1 Program Manager

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	4.1.1.2 Engagement Manager	500.00000	HOUR	\$65.00	\$32,500.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:
 4.1.1.2 Engagement Manager

Program Management Services (OT22055)
Solicitation No: CRFQ 0210 ISC2200000009

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	4.1.1.3 Project Manager	500.00000	HOUR	\$65.00	\$32,500.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:
4.1.1.3 Project Manager

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	4.1.1.4 Support Staff	500.00000	HOUR	\$60.00	\$30,000.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:
4.1.1.4 Support Staff

SCHEDULE OF EVENTS		
Line	Event	Event Date
1	Technical Questions due by December 3, 2021 at 10:00 AM EST	2021-12-03

7 About BeaconGov

BeaconGov is a proven **ISO 9001/27000/20000 certified, Women-Owned Company (WOSB) and Disadvantaged Business Enterprise (DBE)** that graduated from the 8(a) Small Business Administration program, established in 2005. BeaconGov's technical knowledge and breadth of expertise in providing IT Staffing and consulting services have earned appreciation from many of our customers and paved the way for long-term engagements. Our core competencies are IT Support, Program Manager, Engagement Manager, Business Analysis, Systems Analysis, Technical Solutions and Architecture, and Maintenance.

We take pride in producing advanced technology solutions for our clients by utilizing the collective industry and technical management expertise of our **qualified professionals** to integrate proven methods, Innovation, and Industry Best Practices. BeaconGov has delivered Science and Technology solutions along with staffing to National Aeronautics and Space Administration (NASA) including instrument design, fabrication, engineering, and launch applications for some of the most complex launches including **MAVEN, MOMA, InFOCuS Balloon,** and **LADEE** missions.

BeaconGov is proud of our accomplishments. Our team has partnered with some of the leading universities around the world to deliver quality solutions to National Aeronautics and Space Administration and in support of the European Space Agency (ESA). In addition, our team has developed a model enterprise Court Management System (eBench) for the **17th Judicial Circuit of Florida** that integrates technology, mobile applications, and real-time data visualization to over 35,000 Lawyers and Judges.

Our Stats

- **16-years-old** proven firm
- **ISO 9001:2015, 27001:2013 and 20000:2018** Certified
- NIST 800-171 Complaint
- **DCAA** Audited Accounting System
- BeaconGov has a **Mentor-Protege Program** relationship with **JPL**. As per this MOU, BeaconGov will absorb JPL's technical and business expertise to assist in developing its technical and business capabilities
- Successfully served several Federal Agencies such as DOD, NASA, VA, CDC, IRS, FDA, and USDA
- **Schedule 70 GSA** and **Seaport-e Prime** Contract Holder
- SBA 8 (m) Certified Women-Owned and Minority Business
- Disadvantaged Business Enterprise (**DBE**)
- Outstanding **CPARS** and **Top 20%** in PPE by **Dun & Bradstreet**

Our Technology Partners





7.1 BeaconGov Core Offerings

The Best Value Solution: *A Cut Above the Rest*

<p>IT & ITES</p> <ul style="list-style-type: none"> • Provide on-site and off-site personnel to support Technology, Engineering • IT Security Consulting Services • Software Development and Systems Integration support • Mission Support • Test Facility Support • Web Services <p>Science and Technology Engineering</p> <ul style="list-style-type: none"> • Missions and Operations Support • Engineering Services • Instrument Design and Fabrication Support • Adaptive Manufacturing and 3D Printing • Transportation Technology Solutions 	<p>Advanced Technology</p> <ul style="list-style-type: none"> • Enterprise Application Development • System Design, Integration, and Maintenance • Mobile App Development • Data Visualization Services • Emerging Technologies Support
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Our competencies include:

Systems Administration	Support staff, Admin, Administrative Assistant, System Engineer, Database Administrator, Linux Administrator, Software Administrator, UNIX Administrator, Web Administrator, Windows Administrator
Analysis and Design	Business Analyst, Technical Architect
Applications Development and Integration	.NET Developer, Business Intelligence, C# Developer, Database Developer, Data Mining, Data Warehouse, E-Commerce, EAI Developer, ETL, Java Developer, J2EE Developer, Mainframe Developer, Middleware Developer, QA Analyst/QA Tester, Technical Writer, Web Designer, Web Developer.
ERP	JD Edwards, Oracle Applications, PeopleSoft, SAP
Management	Enagament Manager, Development Manager, Project Manager, Quality Assurance Manager, Team Leader
Administrative, Accounting & Clerical	Administrative Assistant, Clerk, Data Entry Operator, Receptionist, Financial Analyst, Accountant, Communication Specialists, Customer service Representative, Graphic Designer, Human Resource Specialists,

	Marketing Assistant, Technical Writer, Program Administrator, Accounts Payable Clerk, Operation Support Clerk, Purchasing assistant, Front/Back Office Assistant.
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Technical Competence & Expertise in Staffing Services

Operating Technologies	Windows 3x, Windows 9x, Windows NT 3.51, 4.0, Windows 3E, Windows2000, Windows XP, Linux, OS/400, IBM OS/2, HP-UX, AIX, Sun Solaris, IBM Mainframe, AS400
Microsoft Web Programming Systems & Tools	MS VisualStudio.NET, MS Visual C++4.x, 5.x, 6.0, Boroland C++ Builder, IBM VisualAge C++, MVisualJ++1.0, 6.0, MS Visual InterDev1.0, 6.0, MS Visual Basic, MS Visual Basic for Applications - UNIX, Red Hat
Tools Used in Web Programming Application Development	HTML 3.2/4.0, MS .NET Framework SDK, Assembler, Cold Fusion, Delphi, C / C++, ABAP, Visual Basic, Java/Java Script, DHTML, PERL, ASP, ASP.NET, PHP, XML, CGI, Flash, Dreamweaver, Photoshop, Share point
Web and E-commerce	ASP.NET, C#, HTML, DHTML, XML, ADO, Java, JavaScript, JavaBeans, EJB, WebLogic, Websphere, VBScript, ActiveX, IIS, MTS, SOAP, Web Services.
Java Web Programming Systems & Tools	Eclipse, Visual Age for Java, BroadVision, Visual Café, Web Sphere Application Development Studio, Sun JDK, Java, J2EE, EJB, JSP, Rational Developer, Swing, Struts.
Application Database Design & Development	Oracle, Sybase, IBM DB2, Informix, MS SQL Server, MS Access, MySQL
Oracle Tools	Oracle 10G, 9i, Oracle DBA, PL/SQL, PERL, Pro*C, ETL, Oracle Discoverer, PSP, JavaScript, Java, JDeveloper, Oracle Applications Server, Oracle Developer Suite
ERP/CRM Technologies	SAP, Siebel, PeopleSoft, Oracle Applications, Clarify
Business Intelligence/DW	Ab Initio, Informatica, Business Objects, Datastage
Mainframe	Micro Focus COBOL, DB2, VSAM, CICS, COBOL, JCL, IMS DB/DC, IDMS, ADSO, Assembler
Servers	IIS 4.0/5.0/6.0, Commerce Server, Tomcat, BizTalk Server, Application Server, SQL Server, Apache, Linux, Cold Fusion
Technology Staff Augmentation	Desktop Deployment Services, Help Desk/Desktop Remote Support Staff Augmentation, Computer Operations Staff Augmentation, Telecommunications Specialist Staff Augmentation, Computer Associates Clarity Project Management System, Project Management Staff Augmentation.

7.2 BeaconGov Partial Client List

Below is the demonstration of our contracts with various clients across the US.

State & Local			
State of Florida	State of Delaware	State of Georgia	State of West Virginia
State of North Carolina	State of South Carolina	State of Arkansas	State of Texas
State of Virginia	State of West Virginia	State of Michigan	State of Rhode Island
State of North Dakota	State of Iowa	State of Georgia	State of Maine
State of Arizona	State of Oregon	State of Minnesota	State of South Dakota
State of Mississippi	Cleveland Metro parks - OH	District of Columbia	Houston Galveston Area Council of Government (HGAC)
City of Richmond, Virginia	City of Coral Gables, Florida	City of Phoenix, Arizona	San Antonio Water System (SAWS)
Federal			
US Department of Army	US Department of Navy	US Air force	US Marine Corps
Department of Army, Watervliet Arsenal	Department of Veteran Affairs	US Army Contracting Command	Navy Medicine Operational Training Center
National Aeronautics and Space Administration (NASA)	Goddard Space Flight Center	Kennedy Space Center	Jet Propulsion Laboratory (JPL)
Department of Commerce	US Army Corps of Engrs. Finance Center	Internal Revenue Service	Department of State Global Financial Center · Foreign Service Institute Office of Acquisitions
General Service Administration (GSA)	US Postal Service	US Department of Agriculture	US Department of Energy
US Department of Transportation	Food and Drug Administration (FDA)	Bureau of Engraving and Printing	Defense Logistics Agency (DLA)
Defense Language Institute (DLI)	Department of Justice	Library of Congress (LOC)	Federal Aviation Administration (FAA)

Program Management Services (OT22055)

Solicitation No: CRFQ 0210 ISC2200000009

National Oceanic and Atmospheric Administration	US Fish and Wildlife	U.S. Agency for Global Media (formerly BBG)	Voice of America	
DHHS-National Institute of Health	Centers for Disease Control and Prevention (CDC)	Bureau of Medicine & Surgery	US Army/Walter Reed Army Medical Center	
Armed Forces Institute of Pathology	Tripler Army Medical Center	Dwight D. Eisenhower Army Medical Center		
County				
County of Fresno, CA	Miami Dade County	San Diego County, California	Broward County	
Palm Beach County, Florida (Sub)	Arlington County	Jefferson County Public Schools	Broward Sheriff	Shelby County Schools
University and Schools				
University of Oklahoma	California Institute of Technology - JPL	Fort Bend Independent School District (FBISD)	Seattle School District No. 1	
Arizona State University	Jefferson County Public Schools	The School Board of Broward County	University of Maryland	
University of Massachusetts	University of Osaka	Broward College, FL	Shelby County Board of Education - TN	
Pennsylvania's State System of Higher Education Office of the Chancellor - PA			Seattle Public Schools - WA	

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