



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 3

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General Information

[Contact](#)[Default Values](#)[Discount](#)[Document Information](#)[Clarification Request](#)

Procurement Folder: 828130

Procurement Type: Central Purchase Order

Vendor ID: 

Legal Name: Wycliffe Enterprises, Inc.

Alias/DBA: Wycliffe Technologies

Total Bid: \$187,162.78

Response Date: Response Time: Responded By User ID: First Name: Last Name: Email: Phone:

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2100000082

Published Date: 2/10/21

Close Date: 2/16/21

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 3

Total of All Attachments: 3



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 828130
Solicitation Description: Addendum No.3 63210027 32-Channel Security Camera System
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2021-02-16 13:30	SR 0803 ESR02162100000005532	1

VENDOR
 VS0000036828
 Wycliffe Enterprises, Inc.

Solicitation Number: CRFQ 0803 DOT2100000082
Total Bid: 187162.7799999999988358467817 **Response Date:** 2021-02-16 **Response Time:** 13:21:45
Comments:

FOR INFORMATION CONTACT THE BUYER

John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	32 channel NVR Security System	1.00000	EA	187162.780000	187162.78

Comm Code	Manufacturer	Specification	Model #
92121700			

Commodity Line Comments: This pricing includes estimated sales tax. Within the RFP it is unclear as to what Delivery Days are or mean. Wycliffe will be shipping materials for this project to be delivered prior to project commencement. If awarded

Extended Description:

Refer to RFQ Sections 3.1.1 through 3.1.15

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	IP IR Camera	15.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
46171610			

Commodity Line Comments: The above pricing is a lump sum number including the 15 cameras. We attached our scope which has a breakdown of the separate tasks. Within the RFP it is unclear as to what Delivery Days are or mean. Wycliffe will

Extended Description:

Refer to RFQ Sections 3.1.1 through 3.1.15

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Vanessa Bernot, Contracts and Construction Administrator

(Name, Title)

Vanessa Bernot, Contracts and Construction Administrator

(Printed Name and Title)

1341 Hughes Ford Rd., Ste 101, Frederick, MD 21701

(Address)

301-835-5450

(Phone Number) / (Fax Number)

vbernot@wycliffeinc.com

(E-mail address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Wycliffe Enterprises, Inc. dba Wycliffe Technologies

(Company)

Barbara Wycliffe, CEO

(Authorized Signature) (Representative Name, Title)

Barbara Wycliffe, CEO

(Printed Name and Title of Authorized Representative)

02/16/2021

(Date)

240-629-8662

(Phone Number) (Fax Number)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DOT210000082

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Wycliffe Enterprises, Inc. dba Wycliffe Technologies
Company

Authorized Signature

02/16/2021

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

PROJECT PROPOSAL

Proposal: 5452-2-0

State of West Virginia

PREPARED FOR:

John Estep

State of West Virginia

83 Brushy Fork Road
Buckhannon, WV

(304) 558-2566

E: john.w.estep@wv.gov

PRESENTED BY:

David Fuellhart

C: (301) 835-5059

O: (240) 629-8662 Ext. 403

dfuellhart@wycliffeinc.com

PO Box 1369, Suite 101

Middletown, MD 21769

www.wycliffeinc.com



WYCLIFFE
TECHNOLOGIES

February 16, 2021

John Estep
Buyer
State of West Virginia
1900 Kanawha Blvd., E, Bldg. 5 RM 920
Charleston, WV

RE: State of West Virginia

Our pledge to our customer is to deliver exceptional performance. Wycliffe Technologies strives towards excellence, expertise, commitment, integrity, hard work, and building long term relationships with our clients based on their complete satisfaction with our work. We look forward to providing you with a team of dedicated professionals that we continuously empower to deliver unparalleled customer service, knowledge and expertise to help you achieve your goals and objectives from concept to completion. We thank you for entrusting us with this opportunity and look forward to fostering a long- term relationship with you.

Thank you,



Barbara Wycliffe, CEO

OUR MISSION STATEMENT

Provide our clients with the Technology Systems and Services that create a safe, secure, automated and efficient working environment, turning everyday buildings into Smart Buildings.

ABOUT US

Wycliffe Technologies is an Enterprise IT Systems Integrator performing installation and service in the Baltimore Washington Metropolitan region for various Commercial Industries and Government Agencies.

Our Success is built upon a combination of industry expertise, diligence, flexibility, integrity, and process; all of which provide a thorough understanding and an acute awareness of our clients' operational needs. Wycliffe is steadfast in providing our customers with a team of committed professionals delivering unparalleled service to help them achieve their goals and objectives from concept to completion.

Since its inception, Wycliffe Technologies has strived to employ the best Technicians who can provide our clients with the best service available. Our reputation in this industry is exceptional, which is why demanding corporate and Federal clients select Wycliffe Technologies to install and service their Systems. We offer many levels of contract maintenance services which range from a four (4) hour to a twenty-four (24) hour response time, depending on the type of systems installed and the level of service required.

Wycliffe Technologies is backed by over 33 Years of industry experience. The Principals founded Wycliffe Enterprises, Inc. in 2004 to provide construction services to our Government and Commercial clients. Wycliffe has developed an extensive portfolio of experience; delivering to our clients timely, cost-effective, and bottom-line driven solutions- integral elements of the modern marketplace that facilitate mission accomplishment. We strive to redefine the standards of excellence in the security, telecom, and construction arena, and we sincerely thank you for considering our services!

OUR SERVICES

Wycliffe Technologies is an Enterprise IT Systems Integrator specializing in Smart Building Technologies including Electronic Security, Unified Communications, Network Infrastructure, Emergency Notification, Building Automation, Parking Guidance, Network Infrastructure, Construction and other supporting services that may be required to provide our Clients with tailored, scalable solutions to fully optimize their buildings operations and providing the ability to safely and securely monitor and manage their systems from anywhere.



Electronic Security Systems

Wycliffe Technologies provides tailored, scalable solutions to secure, control, monitor and manage people, assets, Vehicles, and Visitors, and information through the use of our world class cybersecure Software and Systems such as access control, Video Surveillance, Visitor Management, Intrusion Detection, and Parking Control.



Unified Communications

Wycliffe Technologies is excited to offer it's "Streams Solution" an All-in-One Call, Text, Conference, Fax, Web Meeting, and File Sharing Cloud Communications Solution Ideal for your Business. With Streams we can deploy a feature-rich, consistent, globally accessible telephone service through your enterprise, connecting employees, customers, and partners seamlessly.



Network Infrastructure

Wired or Wireless, Wycliffe Technologies constructs the infrastructures needed for today's demanding networks so you can keep personnel and resources connected and moving. Our Communications Team specializes in rapid large-scale cabling and equipment deployments.



Car Park Management

Using our Access Control Software, and Products Wycliffe Technologies can manage car park allocation and access. Wycliffe Technologies can deploy a Car Park Management System and Software to manage your underground or above ground parking facility while allowing for complete central management by your support staff even using their mobile device. Our System allows you to send a credential to a visitor's phone, so they have access to space you designate upon their arrival.



Construction Services

Wycliffe Technologies provides Construction Management, Design/Build Construction, and General Contracting services. We specialize in interior renovations within mission critical facilities like Secure Operations Centers, Network Operations Centers, and the like.



Design

Wycliffe Technologies offers full design services to help develop a solution that fits the needs and investment goals of our clients. Wycliffe would prefer to work with our clients from Design Build approach to minimize risk for all parties and provide a better deliverable. The advantages of a Design Build approach is a reduction in design time, simplifying construction drawings by customizing the design to actual site condition, limiting communication Channels to a single point of contact and the entire team works together during the entire process to mitigate the risk of potential change orders.

CLIENT INFORMATION

Name: State of West Virginia

Site

83 Brushy Fork Road
Buckhannon, WV

Billing

1900 Kanawha Blvd., E, Bldg. 5
RM 920
Charleston, WV

Contact

John Estep, Buyer
P (304) 558-2566
E john.w.estep@wv.gov

SCOPE OF WORK

Wycliffe Technologies Inc. is providing this pricing based on the Project Site Map as well as information received on the mandatory walk through and the Instructions to Vendors Submitting Bids dated 1/9/2020, received from the West Virginia Department of Highways on November 30, 2020. Wycliffe Technologies will provide all labor, tools, material, and supervision for the following scopes within Division 28 (Security). BICSI and TIA/EIA Standards apply.

Security Camera Installation

Install fifteen (15) new Security Cameras, three (3) Security Data Switches & one (1) Security Server at the West Virginia Department of Highways Equipment Depot. Install, terminate, label & test the cabling infrastructure and install the conduit for the fifteen (15) new Security Cameras. Provide the demolition of the existing cameras, cabling infrastructure and conduit.

Horizontal Outside Plant (OSP) CAT6 Cabling for Security Cameras, OSP Fiber Backbone Cabling, Installation and Alignment of new Security Cameras and Demolition of Existing Security Camera System

1. Horizontal OSP CAT6 Cabling & Six Strand OS2 Fiber Backbone Cabling– Wycliffe Technologies, Inc. (hereafter referred to as WT) will provide and install an OSP CAT6 Cable Plant including two (2) 6-strand OS2 Fiber Backbone Cables, Rigid Conduit, two (2) Intermediate Distribution Frame (IDF) Enclosures, Cable, Jacks, Biscuit Jack Enclosures, Patch Panels, Wire Management, Labeling, Terminations and Testing. This scope includes:

- Install, terminate, label & test fifteen (15) CAT6 Outlets for Security Cameras.
- Install, terminate, label & test two (2) 6-strand OS2 Fiber Backbone Cables from the Main Distribution Frame (MDF) in the Front Office Building to two (2) separate IDF enclosures in the Main Building.
- Provide and install thirty (30) CAT6 3ft Patch Cables.
- Provide and install (2) separate IDF enclosures in the Main Building.
- Provide and install approximately five hundred-seventy (570) feet of 1.5" Rigid Conduit with connecting hardware for horizontal cable runs. Conduit will be properly bonded and grounded to manufacturer and industry standards.
- Provide and install approximately three hundred (300) feet of 3/4" Rigid Conduit with connecting hardware for electrical power to the IDF Cabinets. Conduit will be properly bonded and grounded to manufacturer and industry standards.

2. Installation and Alignment of new Security Cameras – WT will provide, install, align and test 15 new Security Cameras in accordance with the Project Site Map and the instructions given at the mandatory walk through. This scope includes:

- Install, align, test and label fifteen (15) new Security Cameras with connecting brackets and hardware.

This information is proprietary and confidential to Wycliffe Enterprises, Inc. doing business as Wycliffe Technologies and is only for the use of the individual or entity to whom it was delivered.

3. Demolition of Existing Security Camera System – WT will demolish/remove the existing Security Camera System.

This scope includes:

- Removal of all existing Security Camera System conduit and connecting hardware.
- Removal of all existing Security Camera System cabling and termination hardware.
- Removal and inventory of all existing Security Cameras for turnover to the owner (if required).
- Removal and inventory of all existing Security Camera head-end equipment for turnover to the owner (if required).

****Clause: "Due to Force Majeure COVID-19 Pandemic, rates and lead times are subject to change.***

This proposal is valid for 60 days. Wycliffe reserves the right to modify our pricing if not accepted within 60 days of the proposal submittal date. All cable run distances are based on manufacturer standards as well as industry standards and requirements.

***We have not included a bid bond. If a bid bond is required, an additional investment will be necessary.
We have not included a performance and payment bond. If a performance and payment bond is required, an additional investment will be necessary.***

We are a minority and woman owned small business. We will be performing 100% of our own work. We can bond up to thirty-five million dollars aggregate.

All projects using AIA Billing are centered around a schedule of values and a percentage of completion for each scheduled value. In addition, we will provide our schedule of values as a submittal for approval prior to its use.

CLARIFICATIONS & ASSUMPTIONS

- ¾" PLYWOOD IS PROVIDED AND INSTALLED BY OTHERS.
- COMM/INT CU SWITCHES, COMM/INT SWITCHES, COMM/IT FO SWITCHES, FIBER/CU CONVERTERS ARE PROVIDED AND INSTALLED BY OTHERS.
- CONFIGURATION OF ANY NETWORK SWITCH IS PROVIDED BY OTHERS.
- WYCLIFFE HAS INCLUDED ONLY RED-LINE DRAWINGS IN THIS PROPOSAL
- ROUGH-IN, BRACING, FRAMING, OR FINISH TRIM CARPENTRY FOR INSTALLATION ARE FURNISHED AND INSTALLED BY OTHERS.
- 110V OR HIGHER ELECTRICAL POWER IN ANY CAPACITY (INCLUDING THE TELECOM CLOSET) IS PROVIDED AND INSTALLED BY OTHERS.
- THIS PROPOSAL REFLECTS EACH WORK AREA BEING READY AND AVAILABLE ON THE REQUESTED START DATE FOR IMMEDIATE INSTALL. ANY DELAYS WILL RESULT IN A CHANGE ORDER.
- WYCLIFFE ASSUMES AN ON-SITE, SECURE MATERIALS STORAGE AREA WILL BE PROVIDED BY CLIENT.
- WYCLIFFE HAS MADE PROVISIONS FOR OUR PERSONNEL TO BE ON SITE, WITHOUT INTERRUPTION, FOR THE DURATION OF THE PROJECT (OR PROJECT PHASES). ANY DEVIATION, ACCELERATION OF SCHEDULE OR OVERTIME REQUIREMENTS ARE NOT PART OF THIS SCOPE OF WORK AND MAY REQUIRE ADDITIONAL LABOR HOURS, POSSIBLE ADDITIONAL MATERIALS AND SAFETY EQUIPMENT WHICH WILL NEED TO BE ADDRESSED BY CHANGE ORDER FOR ADDITIONAL CHARGES.
- ANY LABOR OR MATERIALS NOT INCLUDED IN THIS SCOPE OF WORK WILL REQUIRE A CHANGE ORDER.
- PRICES MAY VARY DUE TO THE COMMODITIES MARKET AND PRICES ARE SUBJECT TO CHANGE.
- WYCLIFFE CANNOT BE HELD RESPONSIBLE FOR MANUFACTURER LEAD TIMES, PRICE INCREASES TO FREIGHT OR DELIVERY COSTS AND DELIVERY TIMES.
- ALL MAJOR SHIPPING COMPANIES HAVE ISSUED A WARNING THAT SHIPPING TIMES COULD INCREASE DUE TO COVID AND THE HOLIDAYS.
- IF THERE ARE ANY PROBLEMS WITH THE UNDERGROUND PIPES BETWEEN THE 3 BUILDINGS INVOLVED IN THIS PROPOSAL, A CHANGE ORDER WILL BE REQUIRED. NEW UNDERGROUND PIPES MAY NEED TO BE INSTALLED.
- WVDOH IT WILL PROVIDE THE IP ADDRESSES.
- THIS PROPOSAL DOES NOT INCLUDE PRICING FOR ANY JURISDICTIONAL HAZARD PAY FOR ESSENTIAL WORKERS.

Exclusions:

- ANY FINISHES OTHER THAN STANDARD MANUFACTURER FINISHES.
- GPR AND FACILITY X-RAYS (WHICH MAY BE REQUIRED).
- CONCRETE TRENCHES, SAW CUTTING AND/OR CORE DRILLING
- RCDD DESIGN.
- ALL HIGH VOLTAGE WIRING PANELS OR BREAKERS.
- BID BOND OR PAYMENT & PERFORMANCE BOND. ONE OR BOTH CAN BE PROVIDED UPON REQUEST.
- MONITORING SERVICES. THIS SERVICE CAN BE PROVIDED FOR AN ADDITIONAL FEE(S).

PERFORMANCE & DELIVERABLES

Provided By

WT	Material as listed on BOM
WT	Applicable Taxes Included
WT	One Year Warranty on Parts
WT	90 Day Warranty on Labor
WT	Low Voltage Permits
WT	Submittal Drawings
Not Provided	System is Design/Build
Not Provided	Stamped Drawings (Architectural & M/E/P)
WT	System Meets Plans/Drawings Provided by Customer
WT	Mounting of Devices
WT	Termination of Devices
WT	Project Management
WT	Payment and Performance Bonds
WT	Installation of Wire and Cable
WT	Installation of Wire Hangers
Not Provided	Installation of Conduit and Boxes
Not Provided	Installation of 120v power to all Systems
Not Provided	Specialty Back Boxes
Not Provided	Fire Alarm System Tie In
WT	Aerial Lifts
Not Provided	Fire Stopping (Excluding Existing Penetrations)
Not Provided	Door Hardware
Not Provided	On-Site Lockable Storage Facility
Not Provided	Servers and Workstations
Not Provided	Network Connectivity
Not Provided	IP Addresses (Range)
Not Provided	Basic System Programming (Software Installation, Assign Admin & test functionality).
Not Provided	Advanced System Programming – (Software Installation, Build User Groups, Site Plan, 3 rd Party Integrations, Camera Call Up, Card Holder Database Import)
Not Provided	Software Licensing
WT	As Built Drawings
WT	Operations and Maintenance Manuals
WT	Owner Training
WT	System Commissioning
Not Provided	Billing Requirements Confirmed (e.g. AIA)
WT	Furnish Cabling
WT	WT normal hours are Monday through Friday 6:00 AM until 2:30 PM excludes Weekends and Holidays
Not Provided	Working outside of normal business hours
Not Provided	Monitoring Service
Not Provided	Software Maintenance
Not Provided	System Maintenance

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PROJECT INVESTMENT

CCTV System

QTY	Description
4	4MP Outdoor Vandal Dome Network
11	PIPSA - 4K (3840 x 2160) iA H.265
1	I-PRO SR2E2U DUAL XEON OCTA CORE CPU 32GB RAM WINDOWS SERVER STD. OS ON 2x1TB HDD TOTAL STORAGE 24TB (RAID5)
14	BACKBOX BRACKET FOR OUTDOOR BOX CAMERA (GRAY)
1	Pole Mount Adapter (Cool Gray)
1	Rack Mount Bracket
1	20 Full HD Pro-Grade Color Monitor
3	Desktop Switch 8 Gig Ethernet Ports Unmanaged
1	Pole Mount Bracket for Camera

Infrastructure

QTY	Description
3	24 port CAT6 Patch Panels
15	CAT6 Jacks
15	2-port Biscuit Jack Enclosure
34	CAT6 Patch Cables Yellow, 3-ft
2	6U Wall Mount Rack Enclosure Cabinet
3	Horizontal Wire Manager
57	1 1/2 Inch Galvanized Conduit (10 ft sticks)
31	Hoffman Enclosure w/Screw, Cover & Gasket
52	1 1/2-inch 3-piece steel coupling
315	2-hole 1 1/2 Galvanized Pipe Straps
15	1.5 Insulated Ground Bushing
10	Rigid Set Screw Box Connector
3	Grounding Buss Bar
12	Lugs #6
150	#6 AWG Green Stranded Ground Cable
2000	6-strand OS2 Single Mode Outdoor Fiber
4	CCH Pigtailed Splice Cassette6 F, SC APC duplex, Single-mode (OS2), single-fiber (250 um)
3	Fiber Enclosure, Patch Panel Housing, Front Sliding Drawer Access, 1U Rack Unit
4	SM Optical Fiber Transceiver
30	3/4-inch Galvanized Conduit (10 ft sticks)
60	3/4-inch Coupling
3	THHN 12 AWG Electrical Wire (500 ft)
2	20 AMP Single Pole Circuit Breaker
2	20 AMP Commercial Duplex Outlet, White
2	Single Gang Galvanized Electrical Box
2	Stainless Steel 1-Gang Duplex Outlet Wall Plate
9	3/4 Galvanized two-hole Pipe Straps (10 Pack)
6	3/4 Zinc Box Connectors
3000	CAT6 OSP 4-pair UTP Cable (gel filled)

Financial Summary

Purchase Price, Excluding taxes	\$181,915.44
Applicable taxes	\$5,247.34
Purchase Price, Including taxes	\$187,162.78

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PROJECT ACCEPTANCE

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WYCLIFFE TECHNOLOGIES

State of West Virginia

Name: David Fuellhart

Name: John Estep

Signature: _____

Signature: _____

Title: Estimator

Title: Buyer

Date: February 16, 2021

Date: February 16, 2021