



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 5

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Procurement Folder: 828130

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0803

Vendor ID: 000000210569

SO Doc ID: DOT2100000082

Legal Name: ALPHA TECHNOLOGIES INC

Published Date: 2/10/21

Alias/DBA:
Close Date: 2/16/21

Total Bid: \$8,298.92

Close Time: 13:30

Response Date: 02/15/2021

Status: Closed

Response Time: 15:06

Solicitation Description: Addendum No.3 63210027 32-Channel Security Camera System

Responded By User ID: amyers1

Total of Header Attachments: 5

First Name: Andi

Total of All Attachments: 5

Last Name: Myers

Email: amyers@alpha-tech.us

Phone: 304-721-8992



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 828130
Solicitation Description: Addendum No.3 63210027 32-Channel Security Camera System
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2021-02-16 13:30	SR 0803 ESR02152100000005489	1

VENDOR
000000210569
ALPHA TECHNOLOGIES INC

Solicitation Number: CRFQ 0803 DOT2100000082
Total Bid: 8298.920000000000072759576141 **Response Date:** 2021-02-15 **Response Time:** 15:06:14
Comments:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor		
Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	32 channel NVR Security System	1.00000	EA	1728.920000	1728.92

Comm Code	Manufacturer	Specification	Model #
92121700			

Commodity Line Comments: InnoTech - 32ch NVR W/16POE PORTS 8TB
Model# EXNVR32V2-POE

Extended Description:

Refer to RFQ Sections 3.1.1 through 3.1.15

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	IP IR Camera	15.00000	EA	438.000000	6570.00

Comm Code	Manufacturer	Specification	Model #
46171610			

Commodity Line Comments: InnoTech
Qty 11 - 8MP 3.3-12MM AUTOZOOM IP66 BULLET
Model# EXC4000IP2

Extended Description:

Refer to RFQ Sections 3.1.1 through 3.1.15



4003 Outlook Dr
Hurricane, WV 25526
304-721-8992

WVDOH – Equipment Division
RFQ DOT2100000082 – 32 Channel Security Camera System
Division of Highways
83 Brushy Ford Rd Crossing
Buckhannon, WV 26201

February 15, 2021

To Whom It May Concern,

Please find the attached documents for our bid response to RFQ DOT2100000082 – 32 Channel Security Camera System.

Due to the inclement weather (ice storms) that began last week on Thursday, February 11th and projected to continue until Tuesday evening, February 16th; I was not/will not be able to get the government agency documents notarized. However, I will be happy to provide these documents either upon bid award (should we win), or on my first day back into the office; which ever happens first.

Also, please note that the Commodity lines on the bid submission response within Oasis does not allow for all necessary items required to complete this project. The commodity lines only list the physical hardware items and *do not include* lines for any cabling, training, services, or additional equipment that would be required for the turn-key solution. As a result, the Oasis commodity line submission *ONLY* includes the hardware requested. Exhibit A Pricing Page form and a separate quote (Q1003689) have been attached and include ALL items/services that Alpha Technologies is proposing for a complete solution for this project.

Should you have any questions or concerns, please do not hesitate to ask. Thank you for your understanding regarding the weather inconveniences and for consideration of our proposal. We look forward to working with you!

Thank you and have a wonderful day,

A handwritten signature in black ink that reads "Andi Myers". The signature is written in a cursive style and is underlined.

Andi Myers
Sales Enablement Manager



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Audio/Video

Proc Folder: 828130

Doc Description: Addendum No.2 63210027 32-Channel Security Camera System

Reason for Modification:

Addendum No_2

To respond to Vendor Questions

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2021-02-04	2021-02-16 13:30	CRFQ 0803 DOT2100000082	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: 000000210569

Vendor Name : Alpha Technologies

Address :

Street : 4003 Outlook Dr

City : Hurricane

State : WV

Country : USA

Zip : 25526

Principal Contact : Andi Myers

Vendor Contact Phone: 304-721-8992

Extension:

FOR INFORMATION CONTACT THE BUYER

John W Estep
304-558-2566
john.w.estep@wv.gov

Please see attached quote for complete bid submission. RFP document below does not allow for all line items that are required to complete this project. ONLY the Indoor, Outdoor Cameras and NVR System are listed below. All other items are included in additional quote document, Q1003689 v.1

Vendor
Signature X *Andi Myers*

FEIN# 550774279

DATE 02/15/2021

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**ADDENDUM NO_2**

Addendum No_2 issued to publish and distribute the attached information to the Vendor Community.

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of WVDOH Equipment Division to establish a contract for the one-time purchase for a quantity of (1) one 32 channel NVR security system with 15 IP IR cameras. Per the bid requirements, Specifications, Terms and Conditions attached to this Solicitation.

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	DIVISION OF HIGHWAYS EQUIPMENT DIVISION 83 BRUSHY FORK RD CROSSING BUCKHANNON WV 26201 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	32 channel NVR Security System	1.00000	EA	\$1,728.92	\$1,728.92

Comm Code	Manufacturer	Specification	Model #
92121700	InnoTech	32ch NVR W/16POE PORTS 8TB	EXNVR32V2-POE

Extended Description:

Refer to RFQ Sections 3.1.1 through 3.1.15

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	DIVISION OF HIGHWAYS EQUIPMENT DIVISION 83 BRUSHY FORK RD CROSSING BUCKHANNON WV 26201 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	IP IR Camera	15.00000	EA	\$438.00	6,570.00

Comm Code	Manufacturer	Specification	Model #
46171610	InnoTech	Qty 11 - 8MP 3.3-12MM AUTOZOOM IP66 BULLET Qty 4 - 8MP 2.8 TO 12MM MOTORIZED D ZOOM IN DOOR DOME	EXCA238IP8 EXCA338IP8

Extended Description:

Refer to RFQ Sections 3.1.1 through 3.1.15

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Pre-bid Meeting 10:30AM 83 Burshy Fork Road Crossing, Buck	2021-01-29
2	Tech Questions due by 10:00am	2021-02-03

	Document Phase	Document Description	Page 4
DOT2100000082	Draft	Addendum No.2 63210027 32-Channel Security Camera System	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

SOLICITATION NUMBER: CRFQ DOT2100000082

Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as CRFQ DOT2100000082 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☒ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Additional Documentation:

1. Bid Opening remains 02/16/21 at 1:30pm

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

\$438.00

\$

Addendum #2
CRFQ DOT2100000082

- (1) Do we need to use patch panels and then go from the patch panel to the POE switch with a patch cord? **Answer= Wiring shall meet the manufacturers requirements without causing increased resistance and or voltage loss.**
- (2) Is there to be a monitor quoted in this bid and if so what size and where will it be installed? **Answer= Yes, installed in the main office basement. 20" monitor matched to the NVR manufacturers recommendations.**
- (3) It was said that all cat 5 cable is to be put in rigid conduit, is this correct? Because while doing the walk-thru on Friday I seen EMT conduit all over the building, and there is just low voltage running through it? There is a Major cost difference between EMT and Rigid Conduit. **Answer= Rigid Conduit shall be required when passing through an interior or exterior wall and have a minimum 12 inches of stickout to the interior and connect to the camera on the exterior.**
- (4) I would like to know 2 measurements (1) the height to the peak above the cranes in the garage and the length of the main garages? (For proper Lift Rental) **Answer= Height to peak is 45 feet. Length measurements for main garage is 345ft x 266ft**
- (5) I would also like to know the thickness of the sandstone walls? **Answer= 4ft thickness**
- (6) I was shown a switch just laying on top of a file cabinet in the garage area, it will need to be replaced with a POE switch, I need to know if that switch needs to be installed in a locking data cabinet (wall mount)? **Answer= No it does not need to be in a locking cabinet.**
- (7) Conduit Requirements:
 - a. It was stated at the bid meeting that all camera wiring shall be ran in rigid galvanized conduits. Is this what you are wanting? **Answer= Rigid Conduit shall be required when passing through an interior or exterior wall and have a minimum 12 inches of stick-out to the interior and connect to the camera on the exterior.**
 - b. It was stated that the camera located at the main gate shall utilize an existing conduit. If we are not available to utilize this conduit shall this be handled in a change order? **Answer= No change orders will be issued.**
- (8) Delivery & Return:
 - a. In the bid documents it states that delivery of the contract items shall be sent within 20 working days. Does this include the onsite installation must it be done in that 20 day timeframe as well? **Answer= 20 working days can be changed to 30 working days for completion after the notice to proceed has been issued.**
- (9) Lighting Requirement for the facial cameras:
 - a. It was stated that proper lighting will need to be added to some of the cameras that do not have enough lighting to utilize the facial recognition. Will these lights be added on a

per needed basis on change orders? Or do we need to include these lights on this quote? If so will a line item be added to the quote? **Answer= No change orders will be issued camera systems bid should be bid with what is needed to meet the minimum required specifications.**

- b. If we are to include them on the quote then can you provide a lighting layout and light information so we can see what you currently have as we are not allowed back on site. The quote documents do not state which camera/s are needing lighting and their field of coverage. **Answer= Cameras bid shall be bid with what is needed to meet the minimum specification requirements without the aid of WVDOH lighting. In the event of a WVDOH lighting failure the cameras systems could become useless.**

(10) What manufacturer or brand of cameras were these bid specifications based on? **Answer= No specific brand was singled out for bases of specification.**

\$438.00

\$6

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DOT2100000082

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input checked="" type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Alpha Technologies

Company

Andi Myers


Authorized Signature

02/15/2021

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

VENDOR: Alpha Technologies Class
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Item No.	Description:	Model & Part Number Being Bid	Estimated Unit Quantity	Unit Price	Item Total Cost
1	32 Channel NVR security system	InnoTech / EXNVR32V2-POE	1	\$ 1,728.92	\$ 1,728.92
2	Indoor Camera	InnoTech / EXCA338IP8	4	\$ 438.00	\$ 1,752.00
3	Outdoor Camera	Innotech / EXCA238IP8	11	\$ 438.00	\$ 4,818.00
4	Display (Optional)	Viewsonic 20" HD+ LED LCD Monitor - 16:9 - 20" Class - 1600 x 900 - 250 Nit - 5 ms - 60 Hz Refresh Rate - DVI - VGA - DisplayPort	1	\$ 130.05	\$ 130.05
5	Rack Mount (Optional)	550 VA Rack Mount 1U UPS	1	\$ 243.57	\$ 243.57
5	Misc. Hardware	Conduit, Fittings, Firestopping, etc.	1	\$ 1,750.00	\$ 1,750.00
5	Cabling Services	**Installation Interior/Exterior Cameras **Installation/programming of NVR **Virtual training on NEW NVR system by manufacturer & Alpha Technologies	1	\$ 6,905.75	\$ 6,905.75
Total Bid Cost					\$ 17,328.29
Bid Will Be Awarded To The Lowest Overall Bid Total For All Items					
Vendor Information					
Company Name: Alpha Technologies					
Contact Manager: Andi Myers					
Address: 4003 Outlook Dr, Hurricane, WV 25526					
Phone: 304-721-8992					
Fax:					
E-mail: amyers@alpha-tech.us					
Signature: Andi Myers					

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Andi Myers Sales Enablement Manager
(Name, Title)
Andi Myers, Sales Enablement Manager
(Printed Name and Title)
4003 Outlook Dr, Hurricane, WV 25526
(Address)
304-721-8992 / 304-201-2610
(Phone Number) / (Fax Number)
amyers@alpha-tech.us
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Alpha Technologies
(Company)
Andi Myers Sales Enablement Manager
(Authorized Signature) (Representative Name, Title)
Andi Myers, Sales Enablement Manager
(Printed Name and Title of Authorized Representative)
02/15/2021
(Date)
304-721-8992 / 304-201-2610
(Phone Number) (Fax Number)



WV Department Of Transportation

We have prepared a quote for you

Buckhannon WV DOT Security Camera System

Quote #1003689

Version 1

 304-201-7485

 www.alpha-tech.us



Hardware

Description	Price	Qty	Ext. Price
AT-SECURITY 8MP 3.3-12MM AUTOZOOM IP66 BULLET	\$438.00	11	\$4,818.00
AT-SECURITY 8MP 2.8 TO 12MM MOTORIZE D ZOOM IN DOOR DOME	\$438.00	4	\$1,752.00
AT-SECURITY 32CHNL NVR W/16POE PORTS 8TB	\$1,728.92	1	\$1,728.92
AT-CONNECTIVITY 550VA RACK Mount 1U UPS	\$243.57	1	\$243.57
AT-CONNECTIVITY Viewsonic 20" HD+ LED LCD Monitor - 16:9 - 20" Class - 1600 x 900 - 250 Nit - 5 ms - 60 Hz Refresh Rate - DVI - VGA - DisplayPort	\$130.05	1	\$130.05
AT-CONNECTIVITY MISC Hardware Conduit, Fittings, Firestopping, etc...	\$1,750.00	1	\$1,750.00

Subtotal: **\$10,422.54**

Services

Description	Price	Qty	Ext. Price
AT-CABLING Installation of Exterior Cameras	\$366.35	11	\$4,029.85
AT-CABLING Installation of Interior Cameras	\$305.35	4	\$1,221.40
AT-PROSERVICE Installation and programming of NVR	\$1,342.00	1	\$1,342.00
AT-PROSERVICE Virtual Training On New Security System NVR by Manufacture and Alpha Technologies	\$312.50	1	\$312.50

Subtotal: **\$6,905.75**



Buckhannon WV DOT Security Camera System

Prepared by:

Alpha Technologies

James Stewart
304-201-7485
jstewart@alpha-tech.us

Prepared for:

WV Department Of Transportation

1900 Kanawha Blvd. E.
Building 5, Room 920
Charleston, WV 25305
Mark Waid
(304) 558-9236
Mark.A.Waid@wv.gov

Quote Information:


Quote #: 1003689

Version: 1
Delivery Date: 02/15/2021
Expiration Date: 03/11/2021

Quote Summary

Description	Amount
Hardware	\$10,422.54
Services	\$6,905.75
Total:	\$17,328.29

Alpha Technologies

Signature: 
Name: James Stewart
Title: Client Executive
Date: 02/15/2021

WV Department Of Transportation

Signature: _____
Name: Mark Waid
Date: _____