



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.


Header 1

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 784633

Procurement Type: Central Master Agreement

Vendor ID: 000000207254 


Legal Name: NEWLONS INTL SALES LLC

Alias/DBA:

Total Bid: \$0.00

Response Date: 10/21/2020 

Response Time: 8:49

Responded By User ID: BNewlon 

First Name: Beau

Last Name: Newlon

Email: beau@newlonswv.com

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2100000034

Published Date: 10/9/20

Close Date: 10/21/20

Close Time: 13:30

Status: Closed

Solicitation Description: LIUGONG CLG835H WHEEL  
LOADER OEM OR EQUAL PARTS

Total of Header Attachments: 1

Total of All Attachments: 1



| Line | Comm Ln Desc               | Qty     | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|----------------------------|---------|------------|------------|-----------------------------|
| 1    | LUIGONG WHEEL LOADER PARTS | 0.00000 | EA         | 0.000000   | 0.00                        |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 22101700  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

LUIGONG WHEEL LOADER PARTS



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Equipment

|   |                            |                         |                                 |
|---|----------------------------|-------------------------|---------------------------------|
| <b>Proc Folder:</b> 784633  |                            |                         | <b>Reason for Modification:</b> |
| <b>Doc Description:</b> LIUGONG CLG835H WHEEL LOADER OEM OR EQUAL PARTS |                            |                         |                                 |
| <b>Proc Type:</b> Central Master Agreement                              |                            |                         |                                 |
| <b>Date Issued</b>  | <b>Solicitation Closes</b> | <b>Solicitation No</b>  | <b>Version</b>                  |
| 2020-10-09  | 2020-10-21 13:30           | CRFQ 0803 DOT2100000034 | 1                               |

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:**

**Vendor Name :** Newlons International Sales, LLC

**Address :** PO Box 1334

**Street :** 16 Ward Rd

**City :** Elkins

**State :** WV **Country :** USA **Zip :** 26241

**Principal Contact :** Beau Newlon

**Vendor Contact Phone:** 304-636-4561 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 John W Estep  
 (304) 558-7839  
 john.w.estep@wv.gov

**Vendor Signature X**  **FEIN#** 55-0704897 **DATE** 10/21/2020

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

**REQUEST FOR QUOTATION:**

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Department of Transportation, the West Virginia Division of Highways to establish an open-end contract for LIUGONG CLG835H wheel loader OEM parts or equal. Per the bid requirements, specifications, terms and conditions attached to this solicitation.

| <b>INVOICE TO</b>  | <b>SHIP TO</b>  |
|--|---|
| VARIOUS AGENCY LOCATIONS<br>AS INDICATED BY ORDER              | STATE OF WEST VIRGINIA<br>VARIOUS LOCATIONS AS INDICATED BY ORDER |
| No City                                      WV    99999<br>US | No City                                      WV    99999<br>US    |

| <b>Line</b> | <b>Comm Ln Desc</b>        | <b>Qty</b> | <b>Unit Issue</b> | <b>Unit Price</b> | <b>Total Price</b> |
|-------------|----------------------------|------------|-------------------|-------------------|--------------------|
| 1           | LIUGONG WHEEL LOADER PARTS | 0.00000    | EA                |                   |                    |

| <b>Comm Code</b> | <b>Manufacturer</b> | <b>Specification</b> | <b>Model #</b> |
|------------------|---------------------|----------------------|----------------|
| 22101700         |                     |                      |                |

**Extended Description:**  
LIUGONG WHEEL LOADER PARTS

**SCHEDULE OF EVENTS**

| <b>Line</b> | <b>Event</b>                  | <b>Event Date</b> |
|-------------|-------------------------------|-------------------|
| 1           | Tech Questions Due by 10:00am | 2020-10-15        |



|               | Document Phase | Document Description                               | Page<br>3 |
|---------------|----------------|--|-----------|
| DOT2100000034 | Final          | LIUGONG CLG835H WHEEL<br>LOADER OEM OR EQUAL PARTS |           |

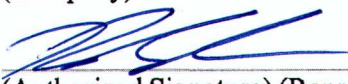
**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Beau Newlon, Manager  
\_\_\_\_\_  
(Name, Title)  
Beau Newlon, Manager  
\_\_\_\_\_  
(Printed Name and Title)  
PO Box 1334 / 16 Ward Rd. Elkins, WV 26241  
\_\_\_\_\_  
(Address)  
304-636-4561 / 304-636-7155  
\_\_\_\_\_  
(Phone Number) / (Fax Number)  
beau@newlonswv.com  
\_\_\_\_\_  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Newlons International Sales, LLC  
\_\_\_\_\_  
(Company)  
 BEAU NEWLON, MANAGER  
\_\_\_\_\_  
(Authorized Signature) (Representative Name, Title)

Beau Newlon, Manager  
\_\_\_\_\_  
(Printed Name and Title of Authorized Representative)

10/21/2020  
\_\_\_\_\_  
(Date)

304-636-4561 / 304-636-7155  
\_\_\_\_\_  
(Phone Number) (Fax Number)



REQUEST FOR QUOTATION  
Liugong CLG835H Wheel Loader OEM or Equal Parts

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- 9.4 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 9.5 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** Beau Newlon

**Telephone Number:** 304-636-4561

**Fax Number:** 304-636-7155

**Email Address:** beau@newlonswv.com

# West Virginia Ethics Commission



## Disclosure of Interested Parties to Contracts

Pursuant to *W. Va. Code* § 6D-1-2, a state agency may not enter into a contract, or a series of related contracts, that has/have an actual or estimated value of \$1 million or more until the business entity submits to the contracting state agency a Disclosure of Interested Parties to the applicable contract. In addition, the business entity awarded a contract is obligated to submit a supplemental Disclosure of Interested Parties reflecting any new or differing interested parties to the contract within 30 days following the completion or termination of the applicable contract.

For purposes of complying with these requirements, the following definitions apply:

*"Business entity"* means any entity recognized by law through which business is conducted, including a sole proprietorship, partnership or corporation, but does not include publicly traded companies listed on a national or international stock exchange.

*"Interested party"* or *"Interested parties"* means:

- (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors;
- (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract. (This subdivision does not apply to a publicly traded company); and
- (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency. (This subdivision does not apply to persons or business entities performing legal services related to the negotiation or drafting of the applicable contract.)

*"State agency"* means a board, commission, office, department or other agency in the executive, judicial or legislative branch of state government, including publicly funded institutions of higher education: Provided, that for purposes of *W. Va. Code* § 6D-1-2, the West Virginia Investment Management Board shall not be deemed a state agency nor subject to the requirements of that provision.

The contracting business entity must complete this form and submit it to the contracting state agency prior to contract award and to complete another form within 30 days of contract completion or termination.

*This form was created by the State of West Virginia Ethics Commission, 210 Brooks Street, Suite 300, Charleston, WV 25301-1804. Telephone: (304)558-0664; fax: (304)558-2169; e-mail: [ethics@wv.gov](mailto:ethics@wv.gov); website: [www.ethics.wv.gov](http://www.ethics.wv.gov).*



West Virginia Ethics Commission  
**Disclosure of Interested Parties to Contracts**

(Required by W. Va. Code § 6D-1-2)

Name of Contracting Business Entity: Newlons International Sales, LLC Address: PO Box 1334  
Elkins, WV 26241

Name of Authorized Agent: Beau Newlon Address: Same

Contract Number: \_\_\_\_\_ Contract Description: LiuGong Parts

Governmental agency awarding contract: West Virginia Division of Highways

Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

**1. Subcontractors or other entities performing work or service under the Contract**

Check here if none, otherwise list entity/individual names below.  
LiuGong North America

**2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)**

Check here if none, otherwise list entity/individual names below.  
Chadwick Newlon  
Christopher Newlon

**3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)**

Check here if none, otherwise list entity/individual names below.

Signature: [Signature] Date Signed: 10/21/2020

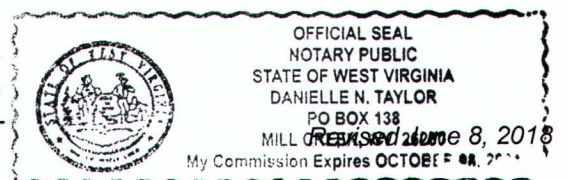
**Notary Verification**

State of West Virginia, County of Randolph:

I, Beau Newlon, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 21st day of October, 2020  
[Signature]  
Notary Public's Signature

**To be completed by State Agency:**  
Date Received by State Agency: \_\_\_\_\_  
Date submitted to Ethics Commission: \_\_\_\_\_  
Governmental agency submitting Disclosure: \_\_\_\_\_





STATE OF WEST VIRGINIA  
Purchasing Division

# PURCHASING AFFIDAVIT

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Newlons International Sales, LLC

Authorized Signature: [Signature] Date: 10/21/2020

State of West Virginia

County of Randolph, to-wit:

Taken, subscribed, and sworn to before me this 21 day of October, 2020

My Commission expires October 8, 2024.



NOTARY PUBLIC [Signature]


**VENDOR: Newlons International Sales, LLC      LIUGONG OEM PARTS or EQUAL - Pricing Page**

**Discount Percentage\*\***                -17.50% (Please enter as a negative. Example discount of 5% should be -5.0%)

**Markup Percentage\*\***                0.00%

| Item No. | LIUGONG OEM Part number  | "Or Equal" Parts             | Estimated Unit Quantity | Unit (for calculation purposes) | Catalog Unit Price | Units Provided for Catalog Price | **Discount/Markup** Percentage | Adjusted Unit Price | Item Total Cost |
|----------|--|------------------------------|-------------------------|---------------------------------|--------------------|----------------------------------|--------------------------------|---------------------|-----------------|
| 1        | Part No.<br><b>40C8404</b><br><br>Description:<br><b>Engine</b>                  | Part No.<br><br>Description: | 2                       | EACH                            | \$ 63,785.68       | 1.00                             | -17.50%                        | \$ 52,623.19        | \$105,246.37    |
| 2        | Part No.<br><b>01Y0256X0</b><br><br>Description:<br><b>Front axle</b>            | Part No.<br><br>Description: | 4                       | EACH                            | \$ 22,977.58       | 1.00                             | -17.50%                        | \$ 18,956.50        | \$75,826.01     |
| 3        | Part No.<br><b>01Y0243X0</b><br><br>Description:<br><b>Rear axle</b>             | Part No.<br><br>Description: | 4                       | EACH                            | \$ 22,717.42       | 1.00                             | -17.50%                        | \$ 18,741.87        | \$74,967.49     |
| 4        | Part No.<br><b>42C1319</b><br><br>Description:<br><b>Gearbox &amp; converter</b> | Part No.<br><br>Description: | 6                       | EACH                            | \$ 19,900.98       | 1.00                             | -17.50%                        | \$ 16,418.31        | \$98,509.85     |
| 5        | Part No.<br><b>SP100454</b><br><br>Description:<br><b>Valve block</b>            | Part No.<br><br>Description: | 4                       | EACH                            | \$ 1,768.96        | 1.00                             | -17.50%                        | \$ 1,459.39         | \$5,837.57      |
| 6        | Part No.<br><b>13C0842</b><br><br>Description:<br><b>Brake valve</b>             | Part No.<br><br>Description: | 8                       | EACH                            | \$ 1,734.92        | 1.00                             | -17.50%                        | \$ 1,431.31         | \$11,450.47     |
| 7        | Part No.<br><b>12C0685</b><br><br>Description:<br><b>Diverter Valve</b>          | Part No.<br><br>Description: | 6                       | EACH                            | \$ 384.52          | 1.00                             | -17.50%                        | \$ 317.23           | \$1,903.37      |
| 8        | Part No.<br><b>25Y0091X0</b><br><br>Description:<br><b>Central lube system</b>   | Part No.<br><br>Description: | 12                      | EACH                            | \$ 8,399.66        | 1.00                             | -17.50%                        | \$ 6,929.72         | \$83,156.63     |



| Item No.              | LIUGONG OEM Part number  | "Or Equal" Parts   | Estimated Unit Quantity | Unit (for calculation purposes) | Catalog Unit Price | Units Provided for Catalog Price | **Discount/Markup** Percentage | Adjusted Unit Price | Item Total Cost     |
|-----------------------|--|--|-------------------------|---------------------------------|--------------------|----------------------------------|--------------------------------|---------------------|---------------------|
| 9                     | Part No.<br><b>24C2777</b><br><br>Description:<br><b>Boom</b>            | Part No.<br><br>Description:   | 3                       | EACH                            | \$ 5,153.36        | 1.00                             | -17.50%                        | \$ 4,251.52         | \$12,754.57         |
| 10                    | Part No.<br><b>24C2778</b><br><br>Description:<br><b>Bucket Level</b>    | Part No.<br><br>Description:   | 4                       | EACH                            | \$ 1,594.86        | 1.00                             | -17.50%                        | \$ 1,315.76         | \$5,263.04          |
| 11                    | Part No.<br><b>43C6518</b><br><br>Description:<br><b>Bucket</b>          | Part No.<br><br>Description:   | 6                       | EACH                            | \$ 6,424.14        | 1.00                             | -17.50%                        | \$ 5,299.92         | \$31,799.49         |
| 12                    | Part No.<br><b>43C5354</b><br><br>Description:<br><b>Blade GP</b>        | Part No.<br><b>2 - 17A6574</b><br><b>2 - 17A6575</b><br>Description:<br><b>Plate</b> | 10                      | EACH                            | \$ 975.00          | 1.00                             | -17.50%                        | \$ 804.38           | \$8,043.75          |
| 13                    | Part No.<br><b>38Y0340X0</b><br><br>Description:<br><b>Quick coupler</b> | Part No.<br><br>Description:   | 15                      | EACH                            | \$ 4,222.68        | 1.00                             | -17.50%                        | \$ 3,483.71         | \$52,255.67         |
| 14                    | Part No.<br><b>47C3013</b><br><br>Description:<br><b>Door RH</b>         | Part No.<br><br>Description:   | 4                       | EACH                            | \$ 252.16          | 1.00                             | -17.50%                        | \$ 208.03           | \$832.13            |
| 15                    | Part No.<br><b>47C3012XPJ</b><br><br>Description:<br><b>Door LH</b>      | Part No.<br><br>Description:   | 4                       | EACH                            | \$ 1,258.82        | 1.00                             | -17.50%                        | \$ 1,038.53         | \$4,154.11          |
| <b>Total Bid Cost</b> |  |  |                         |                                 |                    |                                  |                                |                     | <b>\$572,000.52</b> |

CONTRACT MANAGER: Beau Newlon  
 TELEPHONE NUMBER: 304-636-4561  
 FAX NUMBER: 304-636-7155  
 E-MAIL ADDRESS: beau@newlonsvw.com