



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.



Header 5

[List View](#)**General Information** | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 778713

Procurement Type: Central Contract - Fixed Amt

Vendor ID: VS0000032604

Legal Name: Appalachian Telecom, Inc.

Alias/DBA: ATI Broadband

Total Bid: \$1,253,420.19

Response Date: 10/06/2020

Response Time: 11:12

Responded By User ID: ATibblnc

First Name: David

Last Name: Gilbert

Email: dgilbert@atibroadband.n

Phone: 3046994574

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2100000028

Published Date: 9/21/20

Close Date: 10/6/20

Close Time: 13:30

Status: Closed

Solicitation Description: CISCO ROUTERS & SWITCHES
OR EQUAL (63200125)

Total of Header Attachments: 5

Total of All Attachments: 5



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 778713
Solicitation Description: CISCO ROUTERS & SWITCHES OR EQUAL (63200125)
Proc Type: Central Contract - Fixed Amt

| Solicitation Closes | Solicitation Response | Version |
|---------------------|------------------------------|---------|
| 2020-10-06 13:30 | SR 0803 ESR10062000000002827 | 1 |

VENDOR
 VS0000032604
 Appalachian Telecom, Inc.

Solicitation Number: CRFQ 0803 DOT2100000028
Total Bid: 1253420.189999999944120645523 **Response Date:** 2020-10-06 **Response Time:** 11:12:55
Comments:

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 (304) 558-7839
 john.w.estep@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|----------|------------|-------------|-----------------------------|
| 1 | 3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 1 | 11.00000 | EA | 1704.480000 | 18749.28 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Commodity Line Comments:

Extended Description:

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 1 Smart Net Coverage

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|----------|------------|-------------|-----------------------------|
| 10 | 3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 2 | 60.00000 | EA | 1396.070000 | 83764.20 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Commodity Line Comments:

Extended Description:

3.1.3 Cisco ISR 1101 4 port router or equal with Year 2 Smart Net Coverage

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|----------|------------|-------------|-----------------------------|
| 11 | 3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 3 | 60.00000 | EA | 1491.200000 | 89472.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Commodity Line Comments:

Extended Description:

3.1.3 Cisco ISR 1101 4 port router or equal with Year 3 Smart Net Coverage

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|----------|------------|-------------|-----------------------------|
| 12 | 3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 4 | 60.00000 | EA | 1586.330000 | 95179.80 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Commodity Line Comments:

Extended Description:

3.1.3 Cisco ISR 1101 4 port router or equal with Year 4 Smart Net Coverage

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|----------|------------|-------------|-----------------------------|
| 13 | 3.1.4 Extreme Networks 12 Port Switch or Equal | 95.00000 | EA | 2537.190000 | 241033.05 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Commodity Line Comments:

Extended Description:

3.1.4 Extreme Networks 12 Port Switch or Equal

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|----------|------------|-------------|-----------------------------|
| 14 | 3.1.5 Extreme Networks 48 Port Switch or Equal | 75.00000 | EA | 5377.660000 | 403324.50 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Commodity Line Comments:

Extended Description:

3.1.5 Extreme Networks 48 Port Switch or Equal

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|----------|------------|-------------|-----------------------------|
| 15 | 3.1.6 Extreme Networks 24 Port Switch or Equal | 20.00000 | EA | 3491.090000 | 69821.80 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Commodity Line Comments:

Extended Description:

3.1.6 Extreme Networks 24 Port Switch or Equal

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|----------|------------|-------------|-----------------------------|
| 2 | 3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 2 | 11.00000 | EA | 2044.970000 | 22494.67 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Commodity Line Comments:

Extended Description:

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 2 Smart Net Coverage

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|----------|------------|-------------|-----------------------------|
| 3 | 3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 3 | 11.00000 | EA | 2385.460000 | 26240.06 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Commodity Line Comments:

Extended Description:

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 3 Smart Net Coverage

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|----------|------------|-------------|-----------------------------|
| 4 | 3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 4 | 11.00000 | EA | 2725.950000 | 29985.45 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Commodity Line Comments:

Extended Description:

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 4 Smart Net Coverage

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|---------|------------|-------------|-----------------------------|
| 5 | 3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 1 | 7.00000 | EA | 2686.280000 | 18803.96 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Commodity Line Comments:

Extended Description:

3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 1 Smart Net Coverage.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|---------|------------|-------------|-----------------------------|
| 6 | 3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 2 | 7.00000 | EA | 3164.450000 | 22151.15 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Commodity Line Comments:

Extended Description:

3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 2 Smart Net Coverage.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|---------|------------|-------------|-----------------------------|
| 7 | 3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 3 | 7.00000 | EA | 3642.620000 | 25498.34 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Commodity Line Comments:

Extended Description:

3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 3 Smart Net coverage

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|---------|------------|-------------|-----------------------------|
| 8 | 3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 4 | 7.00000 | EA | 4120.790000 | 28845.53 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Commodity Line Comments:

Extended Description:

3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 4 Smart Net coverage

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|----------|------------|-------------|-----------------------------|
| 9 | 3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 1 | 60.00000 | EA | 1300.940000 | 78056.40 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Commodity Line Comments:

Extended Description:

3.1.3 Cisco ISR 1101 4 port router or equal with Year 1 Smart Net Coverage



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Info Technology

| Proc Folder: 778713 | | | Reason for Modification: |
|---|---------------------|-------------------------|--------------------------|
| Doc Description: CISCO ROUTERS & SWITCHES OR EQUAL (63200125) | | | |
| Proc Type: Central Contract - Fixed Amt | | | |
| Date Issued | Solicitation Closes | Solicitation No | Version |
| 2020-09-21 | 2020-10-06 13:30 | CRFQ 0803 DOT2100000028 | 1 |

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: VS0000032604
 Vendor Name: Appalachian Telecom, Inc.
 Address: 809 Henry Street
 Street:
 City: Ravenswood
 State: WV Country: US Zip: 26164
 Principal Contact: David Gilbert
 Vendor Contact Phone: 304-699-4574 Extension:

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 (304) 558-7839
 john.w.estep@wv.gov

Vendor Signature X  FEIN# 84-2471993 DATE 10/2/2020

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**REQUEST FOR QUOTATION**

The West Virginia Department of Transportation (WVDOT) is soliciting bids to establish a contract for the one-time purchase of hardware, software, licensing and support equipment required for the WVDOT network infrastructure. Equipment will be located at WVDOT offices located throughout the state. This equipment is intended to provide data connectivity. Per the Bid requirements, Specifications, Terms and Conditions attached to this solicitation.

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|----------|------------|-------------------|--------------------|
| 1 | 3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 1 | 11.00000 | EA | <i>\$1,704.48</i> | <i>\$18,749.28</i> |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Extended Description:

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 1 Smart Net Coverage

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|----------|------------|-------------------|--------------------|
| 2 | 3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 2 | 11.00000 | EA | <i>\$2,044.97</i> | <i>\$22,494.67</i> |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Extended Description:

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 2 Smart Net Coverage

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|----------|------------|---------------------|----------------------|
| 3 | 3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 3 | 11.00000 | EA | 2,385.46 | 26,240.06 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Extended Description:

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 3 Smart Net Coverage

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|----------|------------|---------------------|----------------------|
| 4 | 3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 4 | 11.00000 | EA | 2,725.95 | 29,985.45 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Extended Description:

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 4 Smart Net Coverage

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|---------|------------|-----------------------|------------------------|
| 5 | 3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 1 | 7.00000 | EA | \$2,686.28 | \$18,803.96 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Extended Description:

3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 1 Smart Net Coverage.

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|---------|------------|-----------------------|------------------------|
| 6 | 3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 2 | 7.00000 | EA | \$3,164.45 | \$22,151.15 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Extended Description:

3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 2 Smart Net Coverage.

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|---------|------------|---------------------|----------------------|
| 7 | 3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 3 | 7.00000 | EA | 3,642.62 | 25,498.34 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Extended Description:

3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 3 Smart Net coverage

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|---------|------------|---------------------|----------------------|
| 8 | 3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 4 | 7.00000 | EA | 4,120.79 | 28,845.53 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222612 | | | |

Extended Description:

3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 4 Smart Net coverage

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|----------|------------|-------------------|--------------------|
| 9 | 3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 1 | 60.00000 | EA | <i>\$1,300.94</i> | <i>\$78,056.40</i> |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Extended Description:

3.1.3 Cisco ISR 1101 4 port router or equal with Year 1 Smart Net Coverage

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|----------|------------|-------------------|--------------------|
| 10 | 3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 2 | 60.00000 | EA | <i>\$1,396.07</i> | <i>\$83,764.20</i> |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Extended Description:

3.1.3 Cisco ISR 1101 4 port router or equal with Year 2 Smart Net Coverage

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|----------|------------|-------------------|--------------------|
| 11 | 3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 3 | 60.00000 | EA | <i>\$1,491.20</i> | <i>\$89,472.00</i> |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Extended Description:

3.1.3 Cisco ISR 1101 4 port router or equal with Year 3 Smart Net Coverage

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|----------|------------|-------------------|--------------------|
| 12 | 3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 4 | 60.00000 | EA | <i>\$1,586.33</i> | <i>\$95,179.80</i> |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Extended Description:

3.1.3 Cisco ISR 1101 4 port router or equal with Year 4 Smart Net Coverage

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|----------|------------|------------|--------------|
| 13 | 3.1.4 Extreme Networks 12 Port Switch or Equal | 95.00000 | EA | \$2,537.19 | \$241,033.05 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Extended Description:
3.1.4 Extreme Networks 12 Port Switch or Equal

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|----------|------------|------------|--------------|
| 14 | 3.1.5 Extreme Networks 48 Port Switch or Equal | 75.00000 | EA | \$5,377.66 | \$403,324.50 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Extended Description:
3.1.5 Extreme Networks 48 Port Switch or Equal

| INVOICE TO | SHIP TO |
|--|--|
| DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US | DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|----------|------------|-------------------|--------------------|
| 15 | 3.1.6 Extreme Networks 24 Port Switch or Equal | 20.00000 | EA | <i>\$3,491.09</i> | <i>\$69,821.80</i> |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43222609 | | | |

Extended Description:
3.1.6 Extreme Networks 24 Port Switch or Equal

| SCHEDULE OF EVENTS |
|--------------------|
|--------------------|

| <u>Line</u> | <u>Event</u> | <u>Event Date</u> |
|-------------|-------------------------------|-------------------|
| 1 | Tech Questions Due by 10:00am | 2020-09-25 |

| | Document Phase | Document Description | Page 10 |
|---------------|----------------|---|------------|
| DOT2100000028 | Final | CISCO ROUTERS & SWITCHES OR EQUAL (63200125) | |

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

EXHIBIT A - PRICING PAGE

| TOTAL EQUIPMENT PRICE | | | | | |
|--|----------|--|------------|---------------------|--------------|
| LOCATION - BUILDING 5, ROOM A-920 CHARLESTON, WV 25305 | | | | | |
| Item Number | Quantity | Description | Unit Price | Smart Net (4) Years | TOTAL |
| 3.1.1 | 11 | Cisco ISR 4321 Series Chassis Bundle item number ISR4321/K9 (Cisco ISR 4321 (2GE, 2NIM, 4G FLASH, 4G DRAM, IPB)) Router or equal with (4) years Smart Net or equal | \$1,363.99 | \$1,361.96 | \$29,985.45 |
| 3.1.2 | 7 | Cisco ISR 4331 Series Chassis Bundle item number ISR4331/K9 (Cisco ISR 4331 (3GE, 2NIM, 1SM, 4G FLASH, 4G DRAM, IPB)) Router or equalwith (4) Years Smart Net or equal | \$2,208.11 | \$1,912.68 | \$28,845.53 |
| 3.1.3 | 60 | Cisco ISR 1101 4 Ports GE Ethernet WAN Router, item number C1101-4P or equal. with (4) years Smart Net or equal | \$1,205.81 | \$380.52 | \$95,179.80 |
| 3.1.4 | 95 | Extreme Networks 12 Port POE Switch, part number X440-G2 X440-G212p-10GE4 or equal | \$2,537.19 | | \$241,033.05 |
| 3.1.5 | 75 | Extreme Networks 48 Port POE Switch, part number X440-G2 X440-G248p-10GE4 or equal. | \$5,377.66 | | \$403,324.50 |
| 3.1.6 | 20 | Extreme Networks 24 Port POE Switch, part number X440-G2 X440-G2-24p-10GE4 or equal. | \$3,491.09 | | \$69,821.80 |
| Total | | | | | |

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

David Gilbert
(Printed Name)
President
(Printed Title)
809 Henry Street
(Address)
304 531 3738 / 304-699-4578
(Phone Number) / (Fax Number)
dgilbert@atibroadband.net
(E-mail address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Appalachian Telecom, Inc., DBA ATI Broadband
(Company)

David Gilbert, President
(Authorized Signature of Representative Name, Title)

David Gilbert, President
(Printed Name and Title of Authorized Representative)

9-24-2020
(Date)

304 531 3738 / 304 699 4578
(Phone Number) / (Fax Number)

West Virginia Ethics Commission



Disclosure of Interested Parties to Contracts

Pursuant to *W. Va. Code* § 6D-1-2, a state agency may not enter into a contract, or a series of related contracts, that has/have an actual or estimated value of \$1 million or more until the business entity submits to the contracting state agency a Disclosure of Interested Parties to the applicable contract. In addition, the business entity awarded a contract is obligated to submit a supplemental Disclosure of Interested Parties reflecting any new or differing interested parties to the contract within 30 days following the completion or termination of the applicable contract.

For purposes of complying with these requirements, the following definitions apply:

"Business entity" means any entity recognized by law through which business is conducted, including a sole proprietorship, partnership or corporation, but does not include publicly traded companies listed on a national or international stock exchange.

"Interested party" or *"Interested parties"* means:

- (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors;
- (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract. (This subdivision does not apply to a publicly traded company); and
- (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency. (This subdivision does not apply to persons or business entities performing legal services related to the negotiation or drafting of the applicable contract.)

"State agency" means a board, commission, office, department or other agency in the executive, judicial or legislative branch of state government, including publicly funded institutions of higher education: Provided, that for purposes of *W. Va. Code* § 6D-1-2, the West Virginia Investment Management Board shall not be deemed a state agency nor subject to the requirements of that provision.

The contracting business entity must complete this form and submit it to the contracting state agency prior to contract award and to complete another form within 30 days of contract completion or termination.

This form was created by the State of West Virginia Ethics Commission, 210 Brooks Street, Suite 300, Charleston, WV 25301-1804. Telephone: (304)558-0664; fax: (304)558-2169; e-mail: ethics@wv.gov; website: www.ethics.wv.gov.

West Virginia Ethics Commission
Disclosure of Interested Parties to Contracts

(Required by W. Va. Code § 6D-1-2)

Name of Contracting Business Entity: Appalachian Telecom, Inc. Address: 809 Henry St. Ravenswood, WV 26164

Name of Authorized Agent: David Gilbert Address: 809 Henry St. Ravenswood, WV 26164

Contract Number: CRFQ 0803 DOT 2100000028 Contract Description: Cisco Routers and Switches or Equal

Governmental agency awarding contract: WV Dept. of Transportation Div. of Highways Info. Service Division

Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

1. Subcontractors or other entities performing work or service under the Contract

Check here if none, otherwise list entity/individual names below.

2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)

Check here if none, otherwise list entity/individual names below.

David Gilbert

3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)

Check here if none, otherwise list entity/individual names below.

David Gilbert

Signature: David Gilbert

Date Signed: 10-6-2020

Notary Verification

State of West Virginia, County of Jackson:

I, Angela B Howard, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 6th day of October, 2020.

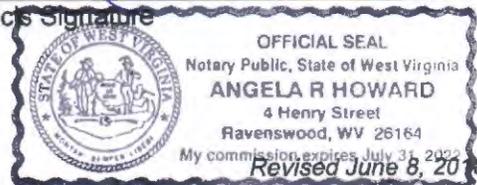
Angela B Howard
Notary Public's Signature

To be completed by State Agency:

Date Received by State Agency: _____

Date submitted to Ethics Commission: _____

Governmental agency submitting Disclosure: _____



STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Appalachian Telecom, Inc.

Authorized Signature: [Signature] Date: 10-6-2020

State of West Virginia

County of Jackson, to-wit:

Taken, subscribed, and sworn to before me this 6th day of October, 2020.

My Commission expires July 31, 2022.



NOTARY PUBLIC [Signature]
Purchasing Affidavit (Revised 01/19/2018)