

# FAX

**Date:** 09/16/2020

**Pages including cover sheet:** 117

<b>To:</b>	
<b>Phone</b>	
<b>Fax Phone</b>	(304) 558-3970

<b>From:</b>	Marada Reddi
	Beacon systems, Inc
	3928 Coral Ridge Drive
	Coral Springs
	FL 33065
<b>Phone</b>	19544261171
<b>Fax Phone</b>	18882284312

**NOTE:**

Dear Crystal Hustead,

Please attached our response to Solicitation #CRFQMIS21000000002 for Temporary IT Staffing for WVDHHR/OMIS. Due to WVOASIS potal upload error, we are submitting via Fax and mailing the hard copy of our response to the solicitation. Please do not hesitate to contact us at 954-426-1171. We would greatly appreciate if you can confirm the receipt of this fax by sending an email to ritu@beacongov.com. Thank you. Ritu Singh

RECEIVED  
2020 SEP 17 AM 8:05  
WV PURCHASING  
DIVISION

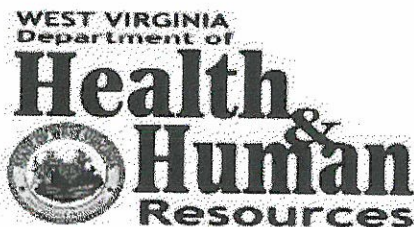


# Temporary IT Staffing Contract for WVDHHR/OMIS

## Cost Proposal

Solicitation No: CRFQ 0511 MIS2100000002

ISO 9001/27000 CERTIFIED  
NIST 800-171 COMPLIANT



**Submitted to:**  
**Attn: Crystal G Hustead, Senior Buyer**  
Department of Administration Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305

**Offer due Date / Local Time:**  
September 17, 2020/01:30 PM EDT

**POC: Lucy A Garcia, BD Manager**

3928 Coral Ridge Drive  
Coral Springs, FL 33065  
[contracts@BeaconGov.com](mailto:contracts@BeaconGov.com)

(954) 426-1171

(954) 426-1181 Fax

[www.BeaconGov.com](http://www.BeaconGov.com)

**Submitted by:**  
**BEACON SYSTEMS, INC.**

*The information shall not be disclosed outside of the WV DHHR and shall not be duplicated, used, or disclosed – in whole or in part - for any purpose other than to evaluate this proposal.*



UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS

Solicitation No: CRFQ 0511 MIS2100000002



## 1 Pricing/Cost Proposal

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Miscellaneous

<b>Proc Folder:</b> 776701 <b>Doc Description:</b> TEMPORARY IT STAFFING FOR WVDHHR/OMIS <b>Proc Type:</b> Central Master Agreement		<b>Reason for Modification:</b> ADDENDUM 2-ANSWERS TO VENDOR QUESTIONS
<b>Date Issued</b> 2020-09-15	<b>Solicitation Closes</b> 2020-09-17 13:30	<b>Solicitation No</b> CRFQ 0511 MIS2100000002
		<b>Version</b> 3

<b>BID RECEIVING LOCATION</b> BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US
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<b>VENDOR</b> <b>Vendor Customer Code:</b> VS0000005409 <b>Vendor Name :</b> Beacon Systems, Inc <b>Address :</b> 3928 Coral Ridge Drive, Coral Springs, FL 33065 <b>Street :</b> 3928 Coral Ridge Drive <b>City :</b> Coral Springs <b>State :</b> FL <b>Country :</b> USA <b>Zip :</b> 33065 <b>Principal Contact :</b> Marada M Reddi <b>Vendor Contact Phone:</b> (954) 426-1171 <b>Extension:</b>
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<b>FOR INFORMATION CONTACT THE BUYER</b> Crystal G Hustead (304) 558-2402 crystal.g.hustead@wv.gov
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<b>Vendor Signature X</b> <i>Madhve Reddi</i>	<b>FEIN#</b> 20-3600514	<b>DATE</b> 09/16/2020
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All offers subject to all terms and conditions contained in this solicitation



## UNCLASSIFIED

**Temporary IT Staffing contract for WVDHHR/OMIS**  
**Solicitation No: CRFQ 0511 MIS2100000002**

**ADDITIONAL INFORMATION**

REBID OF CRFQ MIS2100000001

THE WEST VIRGINIA PURCHASING DIVISION IS SOLICITING BIDS ON BEHALF OF WEST VIRGINIA DEPARTMENT OF HEALTH AND HUMAN RESOURCES (WV DHHR), OFFICE OF MANAGEMENT INFORMATION SERVICES (OMIS) TO ESTABLISH MULTIPLE OPEN-END CONTRACTS FOR TECHNICAL STAFFING SERVICES, PER THE ATTACHED DOCUMENTS.

THE POSITION CLASSIFICATIONS LISTED WITHIN THE SOLICITATION ARE TO PROVIDE FOR THE TECHNICAL EXPERTISE TO MEET THE CONTRACTED STAFFING NEEDS FOR ALL ENTITIES WITHIN THE WV DEPARTMENT OF HEALTH AND HUMAN RESOURCES, OFFICE OF MANAGEMENT INFORMATION SERVICES (OMIS) FOR SUPPORT OF OUR IT EFFORTS. THIS INCLUDES SUPPORT FOR ALL DHHR AGENCIES THAT MIGHT HAVE THE NEED FOR THESE SPECIFIC SERVICES. THESE SERVICES WOULD BE USED TO DEVELOP MODIFICATIONS AND ENHANCEMENTS TO THE COMPUTER SYSTEMS FOR THE END-USER STATE AGENCY, AS WELL AS MENTOR, PROVIDE TECHNICAL TRAINING AND SUPPORT AND PROVIDE "SHADOWING" OPPORTUNITIES FOR STATE ANALYSTS, AMONG OTHER TASKS AS DEFINED BY THE END-USER STATE AGENCY ON ITS DELIVERY ORDER FOR THE SERVICES.

\*\*\*QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS\*\*\*

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Senior Web Application Analyst	2288.00000	HOUR	\$46.10	\$105,476.80

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior Web Application Analyst



## UNCLASSIFIED

## Temporary IT Staffing contract for WVDHHR/OMIS

Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Senior Web Application Analyst Optional renewal year 1	2288.00000	HOURL	\$46.10	\$105,476.80

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Senior Web Application Analyst Optional renewal year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Senior Web Application Analyst Optional renewal year 2	2288.00000	HOURL	\$46.10	\$105,476.80

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Senior Web Application Analyst Optional Renewal Year 2



## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Senior Web Application Analyst Optional renewal year 3	2288.00000	HOUR	\$46.10	\$105,476.80

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior Web Application Analyst Optional Renewal Year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Web Application Analyst	2288.00000	HOUR	\$38.41	\$87,882.08

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Web Application Analyst

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Web Application Analyst Optional renewal year 1	2288.00000	HOUR	\$38.41	\$87,882.08

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Web Application Analyst Optional Renewal Year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Web Application Analyst Optional renewal year 2	2288.00000	HOUR	\$38.41	\$87,882.08

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Web Application Analyst Optional Renewal Year 2



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Temporary IT Staffing contract for WVDHHR/OMIS  
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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Web Application Analyst Optional renewal year 3	2288.00000	HOUR	\$38.41	\$87,882.08

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Web Application Analyst Optional Renewal Year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Senior Mainframe Application Analyst	2288.00000	HOUR	\$49.18	\$112,523.84

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior Mainframe Application Analyst

## UNCLASSIFIED

## Temporary IT Staffing contract for WVDHHR/OMIS

Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Senior Mainframe Application Analyst Optional renewal yr 1	2288.00000	HOUR	\$49.18	\$112,523.84

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Senior Mainframe Application Analyst Optional Renewal Year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Senior Mainframe Application Analyst Optional renewal yr 2	2288.00000	HOUR	\$49.18	\$112,523.84

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Senior Mainframe Application Analyst Optional renewal year 2



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**Temporary IT Staffing contract for WVDHHR/OMIS**  
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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Senior Mainframe Application Analyst Optional renewal yr 3	2288.00000	HOUR	\$49.18	\$112,523.84

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior Mainframe Application Analyst Optional renewal Year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	Mainframe Application Analyst	2288.00000	HOUR	\$46.10	\$105,476.80

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Mainframe Application Analyst

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	Mainframe Application Analyst Optional renewal year 1	2288.00000	HOUR	\$46.10	\$105,476.80

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Mainframe Application Analyst Optional renewal year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	Mainframe Application Analyst Optional renewal year 2	2288.00000	HOUR	\$46.10	\$105,476.80

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Mainframe Application Analyst Optional renewal year 2



## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
16	Mainframe Application Analyst Optional renewal year 3	2288.00000	HOUR	\$46.10	\$105,476.80

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Mainframe Application Analyst Optional renewal year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
17	Senior CRM Application Analyst	2288.00000	HOUR	\$60.00	\$137,280.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior CRM Application Analyst

UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
18	Senior CRM Application Analyst Optional renewal year 1	2288.00000	HOUR	\$60.00	\$137,280.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior CRM Application Analyst Optional renewal year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
19	Senior CRM Application Analyst Optional renewal year 2	2288.00000	HOUR	\$60.00	\$137,280.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior CRM Application Analyst Optional renewal year 2



UNCLASSIFIED

**Temporary IT Staffing contract for WVDHHR/OMIS**  
**Solicitation No: CRFQ 0511 MIS2100000002**



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
20	Senior CRM Application Analyst Optional renewal year 3	2288.00000	HOUR	\$60.00	\$137,280.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior CRM Application Analyst Optional renewal year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
21	CRM Application Analyst	2288.00000	HOUR	\$52.00	\$118,976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

CRM Application Analyst

UNCLASSIFIED

**Temporary IT Staffing contract for WVDHHR/OMIS**  
**Solicitation No: CRFQ 0511 MIS2100000002**



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
22	CRM Application Analyst Optional renewal year 1	2288.00000	HOUR	\$52.00	\$118,976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

CRM Application Analyst Optional renewal year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
23	CRM Application Analyst Optional renewal year 2	2288.00000	HOUR	\$52.00	\$118,976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

CRM Application Analyst Optional renewal year 2

## UNCLASSIFIED

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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
24	CRM Application Analyst Optional renewal year 3	2288.00000	HOUR	\$52.00	\$118,976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

CRM Application Analyst Optional renewal year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
25	Senior SharePoint Application Analyst	2288.00000	HOUR	\$50.72	\$116,047.36

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Senior SharePoint Application Analyst



## UNCLASSIFIED

## Temporary IT Staffing contract for WVDHHR/OMIS

Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
26	Senior SharePoint Application Analyst Opt Ren Year 1	2288.00000	HOUR	\$50.72	\$116,047.36

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Senior SharePoint Application Analyst Opt Ren Year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
27	Senior SharePoint Application Analyst Opt Ren Year 2	2288.00000	HOUR	\$50.72	\$116,047.36

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Senior SharePoint Application Analyst Opt Ren Year 2

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS

Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
28	Senior SharePoint Application Analyst Opt Ren Year 3	2288.00000	HOUR	\$50.72	\$116,047.36

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Senior SharePoint Application Analyst Opt Ren Year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
29	SharePoint Application Analyst	2288.00000	HOUR	\$46.10	\$105,476.80

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

SharePoint Application Analyst

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
30	SharePoint Application Analyst Optional Renewal Year 1	2288.00000	HOUR	\$46.10	\$105,476.80

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

SharePoint Application Analyst Optional Renewal Year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
31	SharePoint Application Analyst Optional Renewal Year 2	2288.00000	HOUR	\$46.10	\$105,476.80

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

SharePoint Application Analyst Optional Renewal Year 2



## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
32	SharePoint Application Analyst Optional Renewal Year 3	2288.00000	HOUR	\$46.10	\$105,476.80

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

SharePoint Application Analyst Optional Renewal Year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
33	Senior Application Oracle Database Administrator	2288.00000	HOUR	\$56.87	\$130,118.56

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Senior Application Oracle Database Administrator

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Temporary IT Staffing contract for WVDHHR/OMIS  
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INVOICE TO	SHIP TO
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
34	Senior Application Oracle Database Administrator Opt Ren Yr1	2288.00000	HOUR	\$56.87	\$130,118.56

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior Application Oracle Database Administrator Opt Ren Yr1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
35	Senior Application Oracle Database Administrator Opt Ren Yr2	2288.00000	HOUR	\$56.87	\$130,118.56

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior Application Oracle Database Administrator Opt Ren Yr2

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
36	Senior Application Oracle Database Administrator Opt Ren Yr3	2288.00000	HOUR	\$56.87	\$130,118.56

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior Application Oracle Database Administrator Opt Ren Yr3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
37	Application Oracle Database Administrator	2288.00000	HOUR	\$50.72	\$116,047.36

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Application Oracle Database Administrator



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Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
38	Application Oracle Database Administrator Opt Ren Yr1	2288.00000	HOUR	\$50.72	\$116,047.36

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Application Oracle Database Administrator Opt Ren Yr1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
39	Application Oracle Database Administrator Opt Ren Yr2	2288.00000	HOUR	\$50.72	\$116,047.36

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Application Oracle Database Administrator Opt Ren Yr2

UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
40	Application Oracle Database Administrator Opt Ren Yr3	2288.00000	HOUR	\$50.72	\$116,047.36

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Application Oracle Database Administrator Opt Ren Yr3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
41	Senior Application DB2 Database Administrator	2288.00000	HOUR	\$42.26	\$96,690.88

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior Application DB2 Database Administrator

UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
42	Senior Application DB2 Database Administrator Opt Ren Yr 1	2288.00000	HOUR	\$42.26	\$96,690.88

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior Application DB2 Database Administrator Opt Ren Yr 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
43	Senior Application DB2 Database Administrator Opt Ren Yr 2	2288.00000	HOUR	\$42.26	\$96,690.88

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior Application DB2 Database Administrator Opt Ren Yr



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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
44	Senior Application DB2 Database Administrator Opt Ren Yr 3	2288.00000	HOUR	\$42.26	\$96,690.88

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior Application DB2 Database Administrator Opt Ren Yr 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
45	Application DB2 Database Administrator	2288.00000	HOUR	\$38.41	\$87,882.08

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Application DB2 Database Administrator

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
46	Application DB2 Database Administrator Opt Ren Yr1	2288.00000	HOURL	\$38.41	\$87,882.08

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Application DB2 Database Administrator Opt Ren Yr1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
47	Application DB2 Database Administrator Opt Ren Yr2	2288.00000	HOURL	\$38.41	\$87,882.08

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Application DB2 Database Administrator Opt Ren Yr2

UNCLASSIFIED

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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
48	Application DB2 Database Administrator Opt Ren Yr3	2288.00000	HOUR	\$38.41	\$87,882.08

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Application DB2 Database Administrator Opt Ren Yr3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
49	Senior SQL Server Database Administrator	2288.00000	HOUR	\$53.80	\$123,094.40

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior SQL Server Database Administrator

UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
50	Senior SQL Server Database Administrator Optional Ren Yr1	2288.00000	HOUR	\$53.80	\$123,094.40

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior SQL Server Database Administrator Optional Ren Yr1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
51	Senior SQL Server Database Administrator Optional Ren Yr2	2288.00000	HOUR	\$53.80	\$123,094.40

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior SQL Server Database Administrator Optional Ren Yr2



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Temporary IT Staffing contract for WVDHHR/OMIS  
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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
52	Senior SQL Server Database Administrator Optional Ren Yr3	2288.00000	HOUR	\$53.80	\$123,094.40

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Senior SQL Server Database Administrator Optional Ren Yr3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
53	SQL Server Database Administrator	2288.00000	HOUR	\$53.80	\$123,094.40

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

SQL Server Database Administrator

UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
54	SQL Server Database Administrator Opt Ren Yr1	2288.00000	HOUR	\$53.80	\$123,094.40

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

SQL Server Database Administrator Opt Ren Yr1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
55	SQL Server Database Administrator Opt Ren Yr2	2288.00000	HOUR	\$53.80	\$123,094.40

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

SQL Server Database Administrator Opt Ren Yr2

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Temporary IT Staffing contract for WVDHHR/OMIS  
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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
56	SQL Server Database Administrator Opt Ren Yr3	2288.00000	HOUR	\$53.80	\$123,094.40

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

SQL Server Database Administrator Opt Ren Yr3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
57	Senior COGNOS Analyst	2288.00000	HOUR	\$43.03	\$98,452.64

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior COGNOS Analyst

UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
58	Senior COGNOS Analyst Optional Renewal Yr 1	2288.00000	HOUR	\$43.03	\$98,452.64

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior COGNOS Analyst Optional Renewal Yr 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
59	Senior COGNOS Analyst Optional Renewal Yr 2	2288.00000	HOUR	\$43.03	\$98,452.64

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Senior COGNOS Analyst Optional Renewal Yr 2



## UNCLASSIFIED

## Temporary IT Staffing contract for WVDHHR/OMIS

Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
60	Senior COGNOS Analyst Optional Renewal Yr 3	2288.00000	HOUR	\$43.03	\$98,452.64

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Senior COGNOS Analyst Optional Renewal Yr 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
61	COGNOS Analyst	2288.00000	HOUR	\$39.95	\$91,405.60

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

COGNOS Analyst

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
62	COGNOS Analyst Optional Renewal Year 1	2288.00000	HOUR	\$39.95	\$91,405.60

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

COGNOS Analyst Optional Renewal Year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
63	COGNOS Analyst Optional Renewal Year 2	2288.00000	HOUR	\$39.95	\$91,405.60

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

COGNOS Analyst Optional Renewal Year 2

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
64	COGNOS Analyst Optional Renewal Year 3	2288.00000	HOUR	\$39.95	\$91,405.60

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

COGNOS Analyst Optional Renewal Year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
65	Software Test Analyst	2288.00000	HOUR	\$38.41	\$87,882.08

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Software Test Analyst

UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
66	Software Test Analyst Optional Year 1	2288.00000	HOURL	\$38.41	\$87,882.08

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Software Test Analyst Optional Year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
67	Software Test Analyst Optional Year 2	2288.00000	HOURL	\$38.41	\$87,882.08

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Software Test Analyst Optional Year 2



## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
68	Software Test Analyst Optional Year 3	2288.00000	HOUR	\$38.41	\$87,882.08

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Software Test Analyst Optional Year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
69	Help Desk Analyst	2288.00000	HOUR	\$28.00	\$64,064.00

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Help Desk Analyst

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
70	Help Desk Analyst Optional renewal year 1	2288.00000	HOUR	\$28.00	\$64,064.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Help Desk Analyst Optional renewal year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
71	Help Desk Analyst Optional renewal year 2	2288.00000	HOUR	\$28.00	\$64,064.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Help Desk Analyst Optional renewal year 2

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
72	Help Desk Analyst Optional renewal year 3	2288.00000	HOUR	\$28.00	\$64,064.00

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Help Desk Analyst Optional renewal year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
73	Business Analyst	2288.00000	HOUR	\$41.48	\$94,906.24

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Business Analyst

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
74	Business Analyst Optional Renewal Year 1	2288.00000	HOUR	\$41.48	\$94,906.24

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Business Analyst Optional Renewal Year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
75	Business Analyst Optional Renewal Year 2	2288.00000	HOUR	\$41.48	\$94,906.24

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Business Analyst Optional Renewal Year 2



## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
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INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
76	Business Analyst Optional Renewal Year 3	2288.00000	HOUR	\$41.48	\$94,906.24

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Business Analyst Optional Renewal Year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
77	Technical Writer	2288.00000	HOUR	\$41.48	\$94,906.24

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Technical Writer

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
78	Technical Writer Optional Renewal Year 1	2288.00000	HOUR	\$41.48	\$94,906.24

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Technical Writer Optional Renewal Year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
79	Technical Writer Optional Renewal Year 2	2288.00000	HOUR	\$41.48	\$94,906.24

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Technical Writer Optional Renewal Year 2

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
80	Technical Writer Optional Renewal Year 3	2288.00000	HOURL	\$41.48	\$94,906.24

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Technical Writer Optional Renewal Year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
81	Information Systems Assistant	2288.00000	HOURL	\$32.00	\$73,216.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Information Systems Assistant

UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
82	Information Systems Assistant Optional renewal year 1	2288.00000	HOUR	\$32.00	\$73,216.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Information Systems Assistant Optional renewal year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
83	Information Systems Assistant Optional renewal year 2	2288.00000	HOUR	\$32.00	\$73,216.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Information Systems Assistant Optional renewal year 2



UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
84	Information Systems Assistant Optional renewal year 3	2288.00000	HOUR	\$32.00	\$73,216.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Information Systems Assistant Optional renewal year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
85	Imaging Operator	2288.00000	HOUR	\$35.00	\$80,080.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Imaging Operator

## UNCLASSIFIED

## Temporary IT Staffing contract for WVDHHR/OMIS

Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
86	Imaging Operator Optional renewal year 1	2288.00000	HOUR	\$35.00	\$80,080.00

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Imaging Operator Optional renewal year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
87	Imaging Operator Optional renewal year 2	2288.00000	HOUR	\$35.00	\$80,080.00

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Imaging Operator Optional renewal year 2

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
88	Imaging Operator Optional renewal year 3	2288.00000	HOUR	\$35.00	\$80,080.00

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Imaging Operator Optional renewal year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
89	Programmer Analyst	2288.00000	HOUR	\$52.00	\$118,976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

## Extended Description:

Programmer Analyst

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
90	Programmer Analyst Optional renewal year 1	2288.00000	HOUR	\$52.00	\$118,976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Programmer Analyst Optional renewal year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
91	Programmer Analyst Optional renewal year 2	2288.00000	HOUR	\$52.00	\$118,976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Programmer Analyst Optional renewal year 2



## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
92	Programmer Analyst Optional renewal year 3	2288.00000	HOUR	\$52.00	\$118,976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Programmer Analyst Optional renewal year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
93	Systems Programmer	2288.00000	HOUR	\$52.00	\$118,976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Systems Programmer

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
94	Systems Programmer Optional renewal year 1	2288.00000	HOUR	\$52.00	\$118,976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Systems Programmer Optional renewal year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
95	Systems Programmer Optional renewal year 2	2288.00000	HOUR	\$52.00	\$118,976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Systems Programmer Optional renewal year 2

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
96	Systems Programmer Optional renewal year 3	2288.00000	HOUR	\$52.00	\$118,976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Systems Programmer Optional renewal year 3

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
97	Computer Operator	2288.00000	HOUR	\$35.00	\$80,080.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Computer Operator

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
98	Computer Operator Optional renewal year 1	2288.00000	HOUR	\$35.00	\$80,080.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Computer Operator Optional renewal year 1

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
99	Computer Operator Optional renewal year 2	2288.00000	HOUR	\$35.00	\$80,080.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Computer Operator Optional renewal year 2



## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE ONE DAVIS SQUARE, RM 211 CHARLESTON WV 25301 US	HEALTH AND HUMAN RESOURCES MANAGEMENT INFORMATION SERVICE 321 CAPITOL ST, STE 200 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
100	Computer Operator Optional renewal year 3	2288.00000	HOUR	\$35.00	\$80,080.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Extended Description:**

Computer Operator Optional renewal year 3

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	VENDOR QUESTION DEADLINE	2020-09-10

End of Document

## Temporary IT Staffing Contract for WVDHHR/OMIS

Solicitation No: CRFQ 0511 MIS2100000002

## Technical Proposal

**ISO 9001/27000 CERTIFIED  
NIST 800-171 COMPLIANT**



### Submitted to:

**Attn: Crystal G Husted, Senior Buyer**  
Department of Administration Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305

### Offer due Date / Local Time:

September 17, 2020/01:30 PM EDT

### POC: Lucy A Garcia, BD Manager

3928 Coral Ridge Drive  
Coral Springs, FL 33065  
[contracts@BeaconGov.com](mailto:contracts@BeaconGov.com)  
(954) 426-1171  
(954) 426-1181 Fax  
[www.BeaconGov.com](http://www.BeaconGov.com)

### Submitted by:

**BEACON SYSTEMS, INC.**

*The information shall not be disclosed outside of the WV DHHR and shall not be duplicated, used, or disclosed –  
in whole or in part - for any purpose other than to evaluate this proposal.*

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



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Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



## Cover Letter

September 16, 2020



**Crystal G Hustead, Senior Buyer**

Department of Administration Purchasing Division

2019 Washington Street East

Charleston, WV 25305

**Subject: Response to Solicitation No: CRFQ 0511 MIS2100000002 to provide "Temporary IT Staffing for WVDHHR /OMIS".**

Dear Ms. Hustead,

**Beacon Systems Inc., (BeaconGov)** is pleased to submit this proposal to the West Virginia Purchasing Division to provide **Temporary IT Staffing Services to the West Virginia Department of Health and Human Resources (WV DHHR) and Office of Management Information Services (OMIS).**

BeaconGov is a proven **ISO 9001/27000 certified, Women-Owned Company (WOSB) and Disadvantaged Business Enterprise (DBE)** who graduated from the 8(a) **Small Business Administration** program. BeaconGov has a demonstrated history of quality performance in the Federal, State, and Local Sectors. We have provided similar Temporary IT staffing services to the **WV DHHR, OMIS, West Virginia State Tax Department, West Virginia Office of the Secretary of State, Virginia Department of Health, Florida Department of Health, State of Virginia, State of Florida, State of Rhode Island, State of Oregon, State of North Dakota, and the 17th Judicial Circuit of Florida.**

BeaconGov provides quality Information Technology and Consulting Services and solutions to government agencies. BeaconGov has the right technical approach as well as the Best Practices and Lessons Learned as part of the preparation for this response.

**Founded in 2005,** BeaconGov has a proven track record of stellar performance in providing the best value in a timely and professional manner to

### List of BeaconGov State Master Contracts

- **State of West Virginia** - Temporary IT Staffing Services
- **State of Virginia** – Temporary IT & Technical Staffing Services
- **State of Pennsylvania** – Temporary IT Staff Augmentation Services
- **State of North Carolina** - IT Temp Staff Augmentation Services
- **State of Florida** - Prime STC Contractor for IT Staff Augmentation Services
- **State of Oregon** - Master Prime Contractor for IT Staffing Services
- **State of Texas** - IT Staff Augmentation
- **State of Kansas** - Information Technology Project Staffing
- **State of North Dakota** - IT Services Contract Pool
- **State of Rhode Island** - IT Services Contract Pool
- **State of Mississippi** - Information Technology Professional Services Contract Pool.



## UNCLASSIFIED



## Temporary IT Staffing contract for WVDHHR/OMIS

Solicitation No: CRFQ 0511 MIS2100000002

all clients. We have demonstrated to be highly responsive in providing talented staff and fulfilling all agency requests through our recent **Temporary IT Staffing Contract, CMA 0511 HHR1600000004, with the State of West Virginia.**

We understand that through this **Centralized Request for Quotation (CRFQ)**, West Virginia's Purchasing Division is soliciting bids on behalf of the **West Virginia Department of Health and Human Resources (WV DHHR), Office of Management Information Services (OMIS)**, to establish multiple open-end contracts with 25 labor categories for technical staffing services. We will ensure that our proposed candidates for the listed position classifications provide the technical expertise that meets the contracted staffing needs for all entities within the WV Department of Health and Human Resources, Office of Management Information Services (OMIS), supporting all IT efforts. **We are bidding for all categories listed in the CRFQ.** We also understand that the end-user Agencies manage many systems that support various applications for the State of West Virginia. These systems have varying platforms; mainframe Natural and DB2, client-server PowerBuilder and Oracle, and web applications, Java and DB2, and Visual Studio/MVC and Oracle, among others. At times, these Agencies require additional technical expertise and support to accomplish specific project goals for these systems.

**Did You Know?**

- BeaconGov is **SWAM certified in West Virginia** – We are certified as a **small, women-owned, or minority-owned** business under **W. Va. CSR§ 148-22-9**
- We are registered with the **West Virginia Purchasing Division**
- We accept payment by electronic funds transfer and P-Card
- **Currently, we have three of our employees working in this department**
- A total of **7 candidates** were provided by BeaconGov to the Department last year.

We acknowledge and agree to all the instructions and procedures, Terms, and Conditions described in the CRFQ. BeaconGov acknowledges the receipt and review of **Addendum#1** dated **09/09/2020** and **Addendum#2** dated **09/15/2020**.

**General Information**

Item	Details
<b>Legal Name</b>	<b>Beacon Systems, Inc.</b>
<b>CCR Registration:</b>	Active
<b>Federal employer identification number:</b>	20-3600514
<b>DUNS Number:</b>	60-759-7064
<b>Cage Code No:</b>	484V6
<b>Primary Contact Name</b>	Lucy A Garcia, BD Manager <a href="mailto:contracts@BeaconGov.com">contracts@BeaconGov.com</a>
<b>Secondary Contact Name</b>	Marada Reddi, President <a href="mailto:mreddi@BeaconGov.com">mreddi@BeaconGov.com</a>

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



Address	3928 Coral Ridge Drive Coral Springs, FL 33065 Telephone # (954) 426-1171 Fax # (954) 426-1181 <a href="http://www.BeaconGov.com">www.BeaconGov.com</a>
Other Qualifications	SB, WOSB, DBE
Geographic Coverage	CONUS & OCONUS (Offices in Florida, NCR, and California)

**MISSION:** To deliver qualified personnel and cost-effective services that offer Productivity, efficiency, and value to the **WV DHHR**.

**GOAL:** Our goal is to enable the **WV DHHR's** Mission by providing qualified candidates, on time, fully screened and with a Comprehensive Onboarding process.

BeaconGov appreciates the opportunity to submit our response to the **WV DHHR** for consideration. Should you have any questions in this regard, please do not hesitate to contact me at **(954) 426-1171**.

Sincerely,

A handwritten signature in cursive script that reads 'Marada Reddi'.

**Marada M Reddi**  
President

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## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



## 1 Acknowledgments and Forms

### 1.1 Addendum Acknowledgment Form

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: MIS2100000002**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input checked="" type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Beacon Systems, Inc.

Company

*Madhu Reddi*

Authorized Signature

09/16/2020

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012



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Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



## 1.2 Disclosure of Interested Parties to Contract

### West Virginia Ethics Commission



## Disclosure of Interested Parties to Contracts

Pursuant to *W. Va. Code* § 6D-1-2, a state agency may not enter into a contract, or a series of related contracts, that has/have an actual or estimated value of \$1 million or more until the business entity submits to the contracting state agency a Disclosure of Interested Parties to the applicable contract. In addition, the business entity awarded a contract is obligated to submit a supplemental Disclosure of Interested Parties reflecting any new or differing interested parties to the contract within 30 days following the completion or termination of the applicable contract.

For purposes of complying with these requirements, the following definitions apply:

**"Business entity"** means any entity recognized by law through which business is conducted, including a sole proprietorship, partnership or corporation, but does not include publicly traded companies listed on a national or international stock exchange.

**"Interested party" or "Interested parties"** means:

- (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors;
- (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract. (This subdivision does not apply to a publicly traded company); and
- (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency. (This subdivision does not apply to persons or business entities performing legal services related to the negotiation or drafting of the applicable contract.)

**"State agency"** means a board, commission, office, department or other agency in the executive, judicial or legislative branch of state government, including publicly funded institutions of higher education: Provided, that for purposes of *W. Va. Code* § 6D-1-2, the West Virginia Investment Management Board shall not be deemed a state agency nor subject to the requirements of that provision.

The contracting business entity must complete this form and submit it to the contracting state agency prior to contract award and to complete another form within 30 days of contract completion or termination.

*This form was created by the State of West Virginia Ethics Commission, 210 Brooks Street, Suite 300, Charleston, WV 25301-1804. Telephone: (304)558-0664; fax: (304)558-2169; e-mail: [ethics@wv.gov](mailto:ethics@wv.gov); website: [www.ethics.wv.gov](http://www.ethics.wv.gov).*

Revised June 8, 2018



UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



West Virginia Ethics Commission  
**Disclosure of Interested Parties to Contracts**

(Required by W. Va. Code § 6D-1-2)

Name of Contracting Business Entity: Beacon Systems, Inc. Address: 3928 Coral Ridge Drive, Coral Springs, FL 33065

Name of Authorized Agent: \_\_\_\_\_ Address: \_\_\_\_\_

Contract Number: \_\_\_\_\_ Contract Description: \_\_\_\_\_

Governmental agency awarding contract: \_\_\_\_\_

☐ Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

1. Subcontractors or other entities performing work or service under the Contract

☐ Check here if none, otherwise list entity/individual names below.

2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)

☐ Check here if none, otherwise list entity/individual names below.

3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)

☒ Check here if none, otherwise list entity/individual names below.

Signature: Madhu Reddi Date Signed: 09/14/2020

**Notary Verification**

State of FLORIDA, County of BROWARD:

I, Raminder Makhlia, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 14 day of September, 2020

Raminder Makhlia

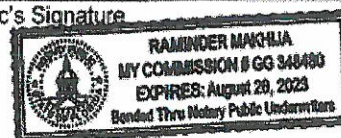
Notary Public's Signature

To be completed by State Agency:

Date Received by State Agency: \_\_\_\_\_

Date submitted to Ethics Commission: \_\_\_\_\_

Governmental agency submitting Disclosure: \_\_\_\_\_



Revised June 8, 2018

UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



### 1.3 Purchasing Affidavit

STATE OF WEST VIRGINIA  
Purchasing Division

## PURCHASING AFFIDAVIT

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

#### DEFINITIONS:

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

#### WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: BEACON SYSTEMS, INC

Authorized Signature: Madhu Reddi

Date: 09/14/2020

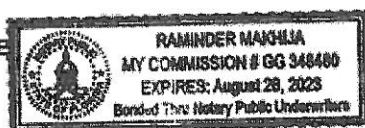
State of FLORIDA

County of BROWARD, to-wit:

Taken, subscribed, and sworn to before me this 14 day of September, 2020

My Commission expires 08/26, 2023

AFFIX SEAL HERE



NOTARY PUBLIC

Raminder Maikhija

Purchasing Affidavit (Revised 01/19/2018)



## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



#### 1.4 BeaconGov Designated Contract Administrator

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Ritu Singh, Contracts Administrator

(Name, Title)

Ritu Singh, Contracts Administrator

(Printed Name and Title)

3928 Coral Ridge Drive, Coral Springs, FL 33065

(Address)

(954) 426-1171 / (954) 426-1181

(Phone Number) / (Fax Number)

ritu@beacongov.com

(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Beacon Systems, Inc

(Company)

*Marada M Reddi*

Marada M Reddi, President

(Authorized Signature) (Representative Name, Title)

Marada M Reddi, President

(Printed Name and Title of Authorized Representative)

09/15/2020

(Date)

(954) 426-1171 / (954) 426-1181

(Phone Number) (Fax Number)

Revised 01/09/2020

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



## 1.5 Miscellaneous

### 11. MISCELLANEOUS:

**11.1. Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** Ritu Singh  
**Telephone Number:** (954) 426-1171  
**Fax Number:** (954) 426-1181  
**Email Address:** ritu@beacongov.com

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## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



## 1.6 Acknowledgment of Version 1 of RFQ

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Miscellaneous

Proc Folder: 776701			Reason for Modification:
Doc Description: TEMPORARY IT STAFFING FOR WVDHHR/OMIS			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2020-09-04	2020-09-17 13:30	CRFQ 0511 MIS2100000002	1

<b>BID RECEIVING LOCATION</b>
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

<b>VENDOR</b>
Vendor Customer Code: VS0000005409 Vendor Name : Beacon Systems, Inc. Address : 3928 Coral Ridge Drive, Coral Springs, FL 33065 Street : 3928 Coral Ridge Drive City : Coral Springs State : Florida Country : USA Zip : 33065 Principal Contact : Marada M Reddi Vendor Contact Phone: (954) 426-1171 Extension:

<b>FOR INFORMATION CONTACT THE BUYER</b> Crystal G Hustead (304) 558-2402 crystal.g.hustead@wv.gov
---

Vendor Signature X *Madhu Reddi* FEIN# 20-3600514 DATE 09/15/2020

All offers subject to all terms and conditions contained in this solicitation

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



## 1.7 Acknowledgment of Version 2 of RFQ

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Miscellaneous

Proc Folder: 776701		Reason for Modification:	
Doc Description: TEMPORARY IT STAFFING FOR WVDHHR/OMIS		ADDENDUM 1 TO ADD ESTIMATED QUANTITIES	
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2020-09-09	2020-09-17 13:30	CRFQ 0511 MIS2100000002	2

<b>BID RECEIVING LOCATION</b>
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

<b>VENDOR</b>
Vendor Customer Code: VS0000005409 Vendor Name : Beacon Systems, Inc Address : 3928 Coral Ridge Drive, Coral Springs, FL 33065 Street : 3928 Coral Ridge Drive City : Coral Springs State : FL Country : USA Zip : 33065 Principal Contact : Marada M Reddi Vendor Contact Phone: (954) 426-1171 Extension:

<b>FOR INFORMATION CONTACT THE BUYER</b> Crystal G Hustead (304) 558-2402 crystal.g.hustead@wv.gov
Vendor Signature X <i>Madhu Reddi</i> FEIN# 20-3600514 DATE 09/15/2020

All offers subject to all terms and conditions contained in this solicitation

## UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



## 1.8 Acknowledgment of Version 3 of RFQ

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Miscellaneous

Proc Folder: 776701		Reason for Modification:	
Doc Description: TEMPORARY IT STAFFING FOR WVDHHR/OMIS		ADDENDUM 2-ANSWERS TO VENDOR QUESTIONS	
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2020-09-15	2020-09-17 13:30	CRFQ 0511 MIS2100000002	3

<b>BID RECEIVING LOCATION</b>
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

<b>VENDOR</b>
Vendor Customer Code: VS0000005409 Vendor Name : Beacon Systems, Inc Address : 3928 Coral Ridge Drive, Coral Springs, FL 33065 Street : 3928 Coral Ridge Drive City : Coral Springs State : FL Country : USA Zip : 33065 Principal Contact : Marada M Reddi Vendor Contact Phone: (954) 426-1171 Extension:

<b>FOR INFORMATION CONTACT THE BUYER</b> Crystal G Hustead (304) 558-2402 crystal.g.hustead@wv.gov
Vendor Signature X <i>Madhu Reddi</i> FEIN# 20-3600514 DATE 09/16/2020

All offers subject to all terms and conditions contained in this solicitation

UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



## 1.9 Signed Vendor Preference Certificate

WV-10

Approved / Revised  
06/08/18

State of West Virginia

**VENDOR PREFERENCE CERTIFICATE**

Certification and application is hereby made for Preference in accordance with **West Virginia Code, §5A-3-37**. (Does not apply to construction contracts). **West Virginia Code, §5A-3-37**, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. **Application is made for 2.5% vendor preference for the reason checked:**  
☐ Bidder is an individual resident vendor and has resided continuously in West Virginia, or bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia, for four (4) years immediately preceding the date of this certification; **or**,  
☐ Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or**,  
☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
2. **Application is made for 2.5% vendor preference for the reason checked:**  
☐ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
3. **Application is made for 2.5% vendor preference for the reason checked:**  
☐ Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or**,
4. **Application is made for 5% vendor preference for the reason checked:**  
☐ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
☐ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
☐ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**  
☒ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.
8. **Application is made for reciprocal preference.**  
☐ Bidder is a West Virginia resident and is requesting reciprocal preference to the extent that it applies.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Beacon Systems, Inc.

Signed: Marada Reddi

Date: 09/15/2020

Title: President

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



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Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



## 1.10 Insurance

ACORD		BEACSYS-01		TENBEKARS															
		CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 9/10/2020															
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).</p>																			
<b>PRODUCER</b> License # 0667768 Insurance Office of America 4915 West Cypress Street Tampa, FL 33607		<b>CONTACT</b> NAME: Salena Moore PHONE (A/C, No, Ext): (813) 262-2463 22514 FAX (A/C, No, Ext): (813) 637-8484 E-MAIL: Salena.Moore@ioausa.com ADDRESS:																	
<b>INSURED</b> Beacon Systems, Inc. 3928 Coral Ridge Drive Coral Springs, FL 33065		<b>INSURER(S) AFFORDING COVERAGE</b> <table border="1"> <thead> <tr> <th>INSURER</th> <th>NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A: Pacific Indemnity Company</td> <td>20346</td> </tr> <tr> <td>INSURER B: Great Northern Insurance Company</td> <td>20303</td> </tr> <tr> <td>INSURER C: Federal Insurance Company</td> <td>20281</td> </tr> <tr> <td>INSURER D: Evanston Insurance Company</td> <td>35378</td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </tbody> </table>				INSURER	NAIC #	INSURER A: Pacific Indemnity Company	20346	INSURER B: Great Northern Insurance Company	20303	INSURER C: Federal Insurance Company	20281	INSURER D: Evanston Insurance Company	35378	INSURER E:		INSURER F:	
INSURER	NAIC #																		
INSURER A: Pacific Indemnity Company	20346																		
INSURER B: Great Northern Insurance Company	20303																		
INSURER C: Federal Insurance Company	20281																		
INSURER D: Evanston Insurance Company	35378																		
INSURER E:																			
INSURER F:																			
<b>COVERAGES</b> <b>CERTIFICATE NUMBER:</b> <b>REVISION NUMBER:</b>																			
<p>THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.</p>																			
<b>NAIC</b> <b>LT</b>	<b>TYPE OF INSURANCE</b> <input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO. <input checked="" type="checkbox"/> LOC. <input type="checkbox"/> OTHER:	<b>ADDITIONAL</b> <b>INSURER</b> <b>NO.</b>	<b>POLICY NUMBER</b>	<b>POLICY EFF</b> <b>DATE (MM/DD/YYYY)</b>	<b>POLICY EXP</b> <b>DATE (MM/DD/YYYY)</b>														
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO. <input checked="" type="checkbox"/> LOC. <input type="checkbox"/> OTHER:	X	35806479ECE	12/2/2019	12/2/2020														
				<b>LIMITS</b> EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (E&A OCCURRENCE) \$ 1,000,000 MED EXP (A/C, No, Ext) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP OF AGG \$ 2,000,000 COMBINED SINGLE LIMIT (E&A OCCURRENCE) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per occurrence) \$ PROPERTY DAMAGE (Per accident) \$ EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000															
B	<input type="checkbox"/> <b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIREN <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> PHYSICAL DAMAGE INCL <input checked="" type="checkbox"/> COMP COLL-DED \$1,000		99494368	12/2/2019	12/2/2020														
C	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$		79849172	12/2/2019	12/2/2020														
<b>WORKERS COMPENSATION AND EMPLOYER'S LIABILITY</b> ANY PROPRIETOR/PARTNER'S RECUTIVE OFF-CER/EMER EXCLUDED? (Mandatory in FL) If yes, describe under DESCRIPTION OF OPERATIONS below				<b>PER</b> <b>STATUTE</b> <b>CIT.</b> <b>EL EACH ACCIDENT</b> \$ <b>EL DISEASE - EA EMPLOYEE</b> \$ <b>EL DISEASE - POLICY LIMIT</b> \$															
D	<b>TECH E&amp;O/PROF E&amp;O</b>		MKL2PE0000232	4/14/2020	4/14/2021														
D	<b>CYBER LIABILITY</b>		MKL2PE0000232	4/14/2020	4/14/2021														
				Per Claim	1,000,000														
				Aggregate	1,000,000														
<b>DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES</b> (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Additional Policies: Crime EFF 10/10/19 to 10/10/20 Policy #0980942-01 Carrier Great American Insurance Co <b>INSURING AGREEMENT</b> <b>LIMIT OF INSURANCE</b> <b>DEDUCTIBLE AMOUNT</b> 1. Employee Dishonesty.....\$500,000.....\$10,000 2. Forgery or Alteration.....\$500,000.....\$10,000 3. Inside the Premises.....\$500,000.....\$10,000 SEE ATTACHED ACORD 101																			
<b>CERTIFICATE HOLDER</b> WV DHHR Purchasing One Davis Square Charleston, WV 25301			<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. <b>AUTHORIZED REPRESENTATIVE</b> 																

ACORD 25 (2016/03)

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UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



AGENCY CUSTOMER ID: BEACSYS-01

TEMBEKARS

LOC #: 1

## ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY <b>Insurance Office of America</b>		License # <b>0E67768</b>	NAMED INSURED <b>Beacon Systems, Inc. 3928 Coral Ridge Drive Coral Springs, FL 33065 Broward</b>
POLICY NUMBER <b>SEE PAGE 1</b>		NAIC CODE <b>SEE P 1</b>	EFFECTIVE DATE: <b>SEE PAGE 1</b>
CARRIER <b>SEE PAGE 1</b>			

## ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,  
FORM NUMBER: **ACORD 25** FORM TITLE: **Certificate of Liability Insurance**

## Description of Operations/Locations/Vehicles:

4. Outside the Premises.....	\$500,000.....	\$10,000
5. Computer Fraud.....	\$500,000.....	\$10,000
8. Funds Transfer Fraud.....	\$500,000.....	\$10,000

## Employment Practices Liability Policy # EPLE245744

EFF 10/10/19 to 10/10/20 Carrier Great American Insurance Co

Limit \$1,000,000

Deductible \$15,000

WV DHHR Purchasing and State Of West Virginia are additional insured with respects to General Liability when required by written contract.

UNCLASSIFIED

Temporary IT Staffing contract for WVDHHR/OMIS  
Solicitation No: CRFQ 0511 MIS2100000002



## CERTIFICATE OF LIABILITY INSURANCE

 DATE (MM/DD/YYYY)  
09/09/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. IF SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

## PRODUCER

AUTOMATIC DATA PROCESSING INSURANCE AGCY INC  
1 ADP BLVD MS 625  
ROSELAND, NJ 07068  
(877) 677-0428

## CONTACT

NAME  
PHONE (A/C No. Ext): (877) 677-0428 FAX (A/C No.): (877) 677-0430  
EMAIL  
ADDRESS: apobloadp@travelers.com

## INSURER(S) AFFORDING COVERAGE

## NAIC #

INSURER A: THE STANDARD FIRE INSURANCE COMPANY

INSURER B:

INSURER C:

INSURER D:

INSURER E:

INSURER F:

## INSURED

BEACON SYSTEMS INC  
3928 CORAL RIDGE DR  
CORAL SPRINGS, FL 33065

## COVERAGES

CERTIFICATE NUMBER: 846186143161352

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADOL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	<input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
	AUTOMOBILE LIABILITY  <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/ MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below:	Y/N	N/A	UB-8N119197-19	11/10/2019	11/10/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

## CERTIFICATE HOLDER

WV DHHR PURCHASING  
ONE DAVIS SQUARE,  
CHARLESTON, WV 25301

## CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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ACORD 25 (2016/03)

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## 2 About BeaconGov

Beacon Systems Inc., (**BeaconGov**) is a proven **ISO 9001:2015 27000:2013 Certified Women-Owned Company (WOSB) and Disadvantaged Business Enterprise (DBE)** established in the year **2005**. BeaconGov has **15 years** of overall experience in providing similar **IT Staffing Services** to various government agencies across the nation. Our core competencies are **IT Staffing Services**, providing qualified staff for Project Management, Business Analysis, Systems Analysis, Technical Solutions and Architecture, Network Infrastructure, Telecommunication services, Information Security, Integration of Systems, Application Development, and Maintenance.

We take pride in providing cost-effective staffing to our clients by utilizing the collective industry and technical management expertise of our qualified professionals to integrate proven methods, innovation, and industry best practices. Along with **IT Staff Augmentation Services**, BeaconGov has also delivered Science and Technology solutions to NASA including instrument design, fabrication, engineering, and launch applications for some of the most complex launches including **MAVEN, MOMA, InFocus Balloon, and LADEE** missions.

BeaconGov is proud of our accomplishments as we have partnered with some of the leading universities around the world to deliver quality solutions to **NASA** and support the European Space Agency (**ESA**). In addition, our team has developed a model enterprise Court Management System (**eBench**) for the 17<sup>th</sup> Judicial Circuit of Florida that integrates technology, mobile applications, and real-time data visualization to over 35,000 Lawyers and Judges. Our technology services have supported many DoD agencies, NASA, Voice of America, FDA, and State Organizations that extend our delivery of solutions worldwide.

### Our Stats

- **15-years-old proven firm**
- **ISO 9001:2015, 27000:2013 Certified**
- **NIST 800-171 Complaint**
- **DCAA Audited Accounting System**
- BeaconGov has a **Mentor-Protege Program** relationship with **JPL**.
- Successfully served several Federal Agencies such as **DoD, NASA, VA, CDC, IRS, FDA, and USDA**
- **Schedule 70 GSA and Seaport-e Prime Contract Holder**
- **SBA 8(m) Certified Women-Owned Business**
- **Disadvantaged Business Enterprise (DBE)**
- Outstanding **CPARS and Top 20%** in PPE by Dun & Bradstreet

BeaconGov has extensive resources such as policies, processes, tools, training, and access to industry experts in a variety of technical areas, resulting in reduced risk to the **WV DHHR** over a traditional business prime offering. BeaconGov is a committed provider of staffing, strategic consultation, and business solutions to federal, state, and local government entities that focus on the quality performance and responsiveness towards our clients. BeaconGov brings an expert



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approach to clients derived from direct experience supporting Federal and State Agencies with **Temporary IT Staffing Services** as well as Science and Engineering expertise for numerous successful projects.

## 2.1 BeaconGov's Technical Capabilities

The table below highlights BeaconGov's Expertise in Staffing Areas.

<b>Systems Administration</b>	System Engineer, Database Administrator, Linux Administrator, Software Administrator, UNIX Administrator, Web Administrator, Windows Administrator
<b>Analysis and Design</b>	Business Analyst, Technical Architect, <b>CRM Application Analyst, Programmer Analyst</b>
<b>Applications Development and Integration</b>	.NET Developer, Business Intelligence, C# Developer, Database Developer, Data Mining, Data Warehouse, E-Commerce, EAI Developer, ETL, Java Developer, <b>CRM Application Developer, J2EE Developer, Mainframe Developer, Middleware Developer, QA Analyst/QA Tester, Cognos Developer, Technical Writer, Web Designer, Web Developer, Web Application Analyst, SharePoint Application Developer, SQL Developer, Cognos Developer</b>
<b>ERP</b>	JD Edwards, Oracle Applications, PeopleSoft, SAP
<b>Management</b>	Development Manager, <b>Project Manager</b> , Quality Assurance Manager, Team Leader

### Technical Competence and Expertise in Staffing Services:

<b>Operating Technologies</b>	Windows 3x, Windows 9x, Windows NT 3.51, 4.0, Windows 3E, Windows2000, Windows XP, Linux, OS/400, IBM OS/2, HP-UX, AIX, Sun Solaris, IBM Mainframe, AS400
<b>Microsoft Web Programming Systems &amp; Tools</b>	MS VisualStudio.NET, MS Visual C++4.x, 5.x, 6.0, Boroland C++ Builder, IBM Visual Age C++, MVisualJ++1.0, 6.0, MS Visual InterDev1.0, 6.0, MS Visual Basic, MS Visual Basic for Applications - UNIX, Red Hat
<b>Tools Used in Web Programming Application Development</b>	HTML 3.2/4.0, MS .NET Framework SDK, Assembler, Cold Fusion, Delphi, C / C++, ABAP, Visual Basic, Java/JavaScript, DHTML, PERL, ASP, ASP.NET, PHP, XML, CGI, Flash, Dreamweaver, Photoshop, Share point
<b>Web and E-commerce</b>	ASP.NET, C#, HTML, DHTML, XML, ADO, Java, JavaScript, JavaBeans, EJB, WebLogic, Web Sphere, VBScript, ActiveX, IIS, MTS, SOAP, Web Services.
<b>Java Web Programming Systems &amp; Tools</b>	Eclipse, Visual Age for Java, Broad Vision, Visual Café, Web Sphere Application Development Studio, Sun JDK, Java, J2EE, EJB, JSP, Rational Developer, Swing, Struts.



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<b>Application Database Design &amp; Development</b>	Oracle, Sybase, IBM DB2, Informix, MS SQL Server, MS Access, MySQL
<b>Oracle Tools</b>	Oracle 10G, 9i, Oracle DBA, PL/SQL, PERL, Pro*C, ETL, Oracle Discoverer, PSP, JavaScript, Java, JDeveloper, Oracle Applications Server, Oracle Developer Suite
<b>ERP/CRM Technologies</b>	SAP, Siebel, PeopleSoft, Oracle Applications, Clarify
<b>Business Intelligence/DW</b>	Ab Initio, Informatica, Business Objects, Data Stage
<b>Mainframe</b>	Micro Focus COBOL, DB2, VSAM, CICS, COBOL, JCL, IMS DB/DC, IDMS, ADSO, Assembler
<b>Servers</b>	IIS 4.0/5.0/6.0, Commerce Server, Tomcat, BizTalk Server, Application Server, SQL Server, Apache, Linux, Cold Fusion
<b>Technology Staff Augmentation</b>	Desktop Deployment Services, Help Desk/Desktop Remote Support Staff Augmentation, Computer Operations Staff Augmentation, Telecommunications Specialist Staff Augmentation, Computer Associates Clarity Project Management System, Project Management Staff Augmentation.

Our Technology PartnersBeaconGov's Best Value Solution

<b>Advanced Technology</b> <ul style="list-style-type: none"> <li>Enterprise Application Development</li> <li>System Design, Integration, and Maintenance</li> <li>Mobile App Development</li> <li>Data Visualization Services</li> <li>Emerging Technologies Support</li> </ul> <b>Science and Technology Engineering</b> <ul style="list-style-type: none"> <li>Missions and Operations Support</li> <li>Engineering Services</li> </ul>	<b>IT &amp; ITES</b> <ul style="list-style-type: none"> <li>IT Security Consulting Services</li> <li>Software Development and Systems Integration support</li> <li>Mission Support</li> <li>Test Facility Support</li> <li>Web Services</li> <li>Provide on-site and off-site personnel to support Technology, Engineering</li> </ul>
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- |  |  |
|--|--|
| <ul style="list-style-type: none"><li>• Instrument Design and Fabrication Support</li><li>• Adaptive Manufacturing and 3D Printing</li><li>• Transportation Technology Solutions</li></ul> |  |
|--|--|

## 2.2 BeaconGov's Staffing Capabilities

BeaconGov is a **small, women-owned, and minority-owned business** under **W. Va. CSR§ 148-22-9** and **DBE** service provider of strategic administrative and business management solutions to government entities. Our comprehensive staffing approach has been honed during over a decade of recruiting and deploying personnel worldwide and will provide the **WV DHHR** with proactive and predictive staffing. Human resources training, retention, recruitment, flexibility, and workload management would be essential elements to the overall human resources management function for this contract. **We are fully committed to all Vendor Responsibilities outlined in the CRFQ under section 4.2 and understand the importance of acknowledging initial contact requests for staffing and informing the Agency of our ability to fulfill each request within 48 hours.**

Our objective in the staffing and management retention process is to attract, hire, train, and retain qualified personnel necessary to meet contract task requirements and performance metrics. The right candidate will be vital to the successful performance of the contract. BeaconGov takes pride in providing flexible and cost-effective staffing solutions for **Information Technology**. Our expertise comes from years of recruitment experience, **high-caliber professionals**, and a comprehensive approach to service delivery.

BeaconGov has depth and expertise across the entire acquisition cycle with knowledge on best practices gained from supporting dozens of clients. Our database of qualified technical candidates will be an added plus in support of the **WV DHHR's** needs.

Our approach leverages a proven network of internal and external resources to meet mission-important staffing demands on time and reduce vacancy timeframes. We have a recruitment process in place for filling contract requirements with our qualified personnel and provide technically proficient resources to the **WV DHHR**.

We have an established a stringent process in screening resources. We assess a candidate's qualifications based on their experience and technical expertise. We believe that communication skills, analytical and decision-making capabilities, as well as educational qualifications, are equally important to the candidate's successful performance within the contract.

A key component of staffing any new award is our proven **"Two-Deep"** staffing and recruiting approach. We maintain a Two-Deep Database of **at least two qualified backup candidates for each labor category** in anticipation of the award and throughout the **WV DHHR's** contract, enabling us to rapidly staff vacancies, as well as new, ad hoc, and surge requirements.



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Strength	Description/Benefit
<b>Proactive Staffing Process</b>	<p>The highly effective process established prior to award and executed for the life of the contract; continually assessed/improved via the <b>WV DHHR's</b> feedback and continuous process improvement</p> <p>Ensures ability to meet Government staffing timelines to achieve <b>100% staffing</b> on Day One and fill new openings within <b>7 working days</b></p>
<b>Two Deep Approach</b>	<p>Pre-screened and verified with relevancy to the <b>WV DHHR</b>; contains at least two additional qualified candidates for every contract position.</p> <p>Custom Two Deep Database developed for the <b>WV DHHR's</b> specific staffing requirements maintained throughout the contract that ensures full coverage of all the technical areas</p>
<b>Dedicated Recruiting/Staffing and HR Specialists</b>	Highly dedicated and focused on Government staffing requirements; leverages team-wide network of Recruiting/Staffing and Human Resource specialists
<b>Automated Recruiting and Onboarding Tools</b>	<p>Available 24/7; Web-based, easy-to-use, and easily accessible worldwide</p> <p>Includes industry's best tools, such as BrassRing, IBM Kenexa, and RedCarpet</p>

### *Strengths of BeaconGov's Staffing Approach*

**Strengths of BeaconGov's Staffing Approach:** Our centralized approach is a proven process, executed by dedicated specialists using some of the industry's top talent acquisition tools.

### **Pre-Screening Process**

Steps	Actions
<b>Identify Consultant</b>	<ul style="list-style-type: none"> <li>Based on the <b>WV DHHR's</b> requisition, Candidate Sourcing is initiated from establishing and ongoing relationships leading job portals, networking, advertisements, referrals, etc.</li> </ul>
<b>Initial Screening</b>	<ul style="list-style-type: none"> <li>Screening the CV's freshly obtained</li> <li>Screening the resume from our internal database confirming the pre-examined candidates possess the experience, right attitude, skills, remuneration, and most importantly appropriate to the <b>WV DHHR's</b> requirements</li> </ul>
<b>Validation</b>	<ul style="list-style-type: none"> <li>Short-listing potential candidates for the first level of interview after validating their data</li> </ul>
<b>Interview / Update-Database</b>	<ul style="list-style-type: none"> <li>Conduct Technical and communication interview for evaluating the candidate's qualifications</li> </ul>



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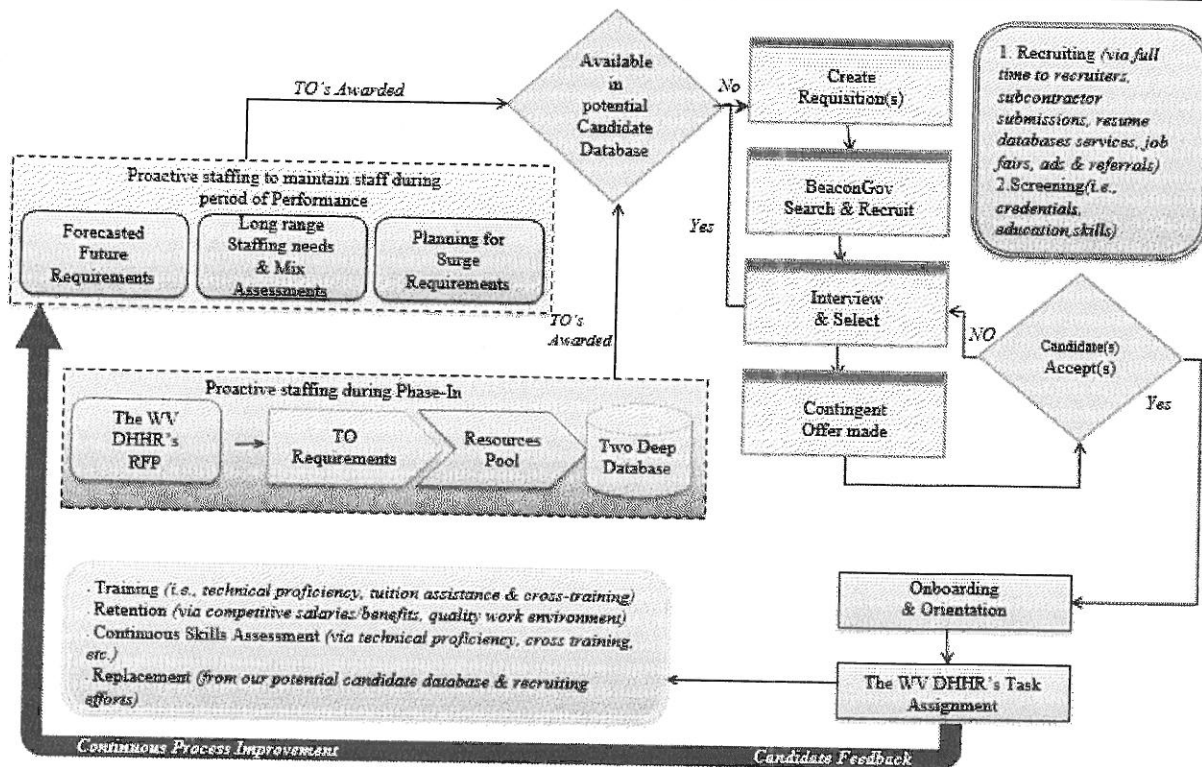
	<ul style="list-style-type: none"> <li>Using a variety of tools to evaluate the skills of our employment Candidates: Preliminary Interview - Provides telephone or face to face technical evaluation interviews with our Candidates and submits interview summaries to our Recruiting Managers; Customized Tests - If a skill set is specific enough to warrant a customized test, written tests that incorporate the <b>WV DHHR's</b> input; Automated/On-Line Testing Services - Online Skill Inventory And Analysis Tests, and Computer-Based Testing to evaluate potential Candidates skills and experience levels</li> <li>Conducts both a professional and a management interview on all Candidates</li> <li>Confirm their current intent to change the current open position and the <b>WV DHHR</b></li> </ul>
<b>Refer Shortlisted profiles to the WV DHHR</b>	<ul style="list-style-type: none"> <li>Recommend interested candidate's resumes to the interviewing team</li> <li>Discuss the interview schedule with the <b>WV DHHR's</b> hiring personnel</li> </ul>
<b>Screening by the WV DHHR</b>	<ul style="list-style-type: none"> <li>Schedule and coordinate interviews Interview based on mutual consent (F2F or Telephonic)</li> </ul>
<b>Coordinate pre-employment check</b>	<ul style="list-style-type: none"> <li>Conduct pre-employment checks which include background, Criminal, security clearance, and drug check</li> <li>Pre-employment verification with the help of Professional Organizations</li> </ul>

BeaconGov's proactive staffing approach supports a fully-staffed PMO through an optimized method that balances incumbent capture, if any, internal (employee) transfers, and outside hiring, illustrated below. It also supports a 100% ready-to-start workforce available on Day One of the period of performance and for the life of the contract.

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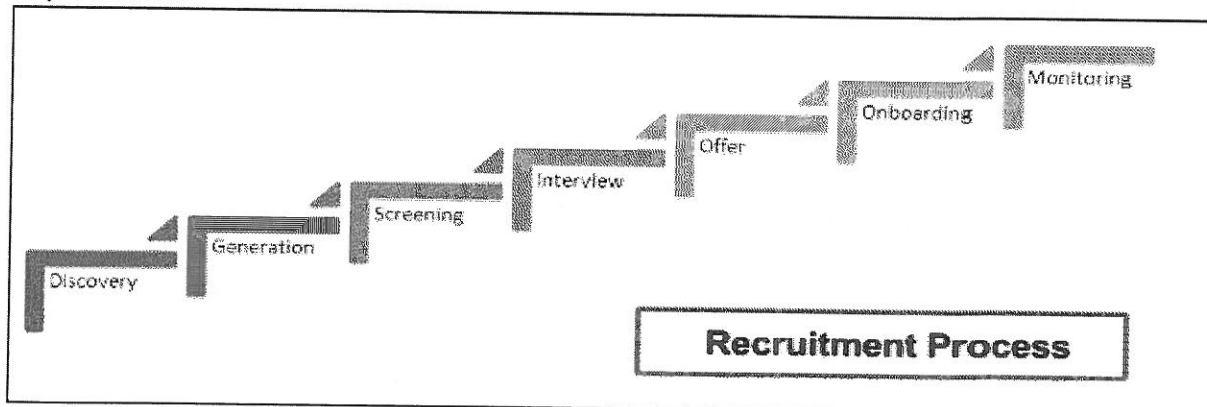


**BeaconGov's Staffing Process**

**Proactive Staffing Process:** We will take a proactive approach to the WV DHHR's specific staffing requirements to ensure continuity of operations throughout the contract's period of performance.

BeaconGov has depth and expertise across the entire acquisition cycle with the knowledge of best practices gained from supporting dozens of clients. Our database of qualified technical candidates will be an added plus in support of the WV DHHR's mission.

BeaconGov uses a proactive, uncompromising approach for projecting and filling staffing requirements.



**BeaconGov's Recruitment Process**



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Our recruiters meet regularly with managers to discuss current or anticipated vacancies, desired qualifications, expected staffing changes due to modified requirements, and applicant flow and tracking. In-place staffing models and services include college recruiting for entry-level positions, job postings through various media, employee referrals, job fairs, Internet postings (*i.e., Monster.com and Yahoo Jobs, DICE among others*), internal promotion programs, and internal and external resume search resources. BeaconGov actively participates in job and career fairs, minority and women's organizations, and retired military and veteran's organizations. BeaconGov understands the importance of providing high-level services to support the **WV DHHR's** contract during both the critical transition phase and throughout the contract's life sustainment. BeaconGov is ready to staff each key position immediately with high-quality professionals who meet or exceed requirements for each labor category. We strive to provide staff **within 3-7 days**, of receiving the requirement, and this includes background verifications.

BeaconGov knows at first-hand the comfort that comes from continued familiar working relationships. BeaconGov will offer qualified incumbent employees the opportunity to apply for positions with our firm with priority placement. For each identified work order, BeaconGov will provide a detailed Staffing Plan and will ensure that all positions are adequately staffed. We will deploy our temporary duty staff (if applicable) to maintain continuity of services for all aspects of the contract to support the **WV DHHR**. The following outlines our recruiting process.

- 1. Initial Analysis:** The process begins with the development of an abstract of the **WV DHHR**. This allows us to fully comprehend the essential components including organizational structure/culture, and unique aspects of the **WV DHHR**, which will allow us to convey information with clarity and conviction.
- 2. Position Profile:** We formulate an in-depth template that provides a clear understanding of the type of individual the **WV DHHR** is seeking. Locating the right person is an uncertain proposition at best without an appropriate guide, thus we take great care to ensure that we have all necessary information regarding the position itself, and the type of candidate who will excel in the role.
- 3. Search Strategy:** Successful identification of exceptional talent requires active investigation and direct recruitment. The **WV DHHR** will be provided with regular updates regarding the status of the search.
- 4. Candidate Evaluation:** BeaconGov carefully screens and qualifies all potential candidates to assess their qualifications, potential to perform within the new environment, and organizational compatibility. We will present the **WV DHHR** with a selected group of individuals (and supplemental analyses for each candidate) who have been chosen for their clear ability to succeed in that particular arena.
- 5. Interviews:** We will make certain that both the **WV DHHR** and candidates are fully briefed before their discussions. To ensure a high degree of continuity, BeaconGov coordinates all arrangements as required. Post-interview debriefings are conducted to evaluate levels of interest. The resultant data is used to formulate subsequent action.
- 6. Offer:** Our strong experience in the stage of this process allows us to effectively and rapidly negotiate all components of the contract. All pertinent issues, including compensation, career



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progression, and all other deemed essentials are addressed in a coordinated, professional manner that results in a highly amenable agreement for both parties.

**7. Follow Up:** Our service extends well beyond the finalized deal. We stay in close contact with all parties during the transition period to address any potential difficulties that may arise. Additionally, we will check in with the **WV DHHR** and the candidates, periodically, to ensure that placements have progressed accordingly and, most importantly, solidify our relationship with each individual.

Our approach to the staffing program is based on proven pre-award planning activities that begin well before the release of the **WV DHHR's** contract. In preparation of these requirements, BeaconGov would have:

- Established a PMO that has been engaged throughout the proposal processes and will continue to collaborate and plan until contract award
- Identified internal staffing candidates, many of whom supported the development of our technical solution in this offering
- Initiated Two Deep recruiting processes; planned future recruiting and hiring events to be conducted in advance of an award

**Comprehensive Hiring:** Extensive pre-contract award planning and a proactive staffing approach enable BeaconGov to meet all staffing requirements for the **WV DHHR** and achieve full staffing on Contract Day One. BeaconGov will hire the majority of incumbent staff if any. This allows BeaconGov to fully leverage the **WV DHHR's** mature and proven Recruiting infrastructure for the majority of the internal transfer assignments, as well as external hires. Our Recruiting/Staffing specialist conducts recruiting throughout the contract to maintain a fully populated Two-Deep Database.

**PMO:** Our PMO staff, including the Program Manager, represents all members of BeaconGov.

**Incumbent Hires:** All of the incumbent project staff have the opportunity to apply for positions on our team during Phase-In. During Phase-In, based on extensive experience with related transitions, we recognize that there will be variance among certain groups, with some areas of retention much higher than others, and will assess incumbent staff based upon their qualifications and decide accordingly. Some areas may benefit from incumbent hiring due to specialized technical skill sets and/or their critical knowledge and experience. In these cases, we work towards achieving the highest level of incumbent capturing, appropriate to maintain continuity and accomplish required goals. Additionally, because our Two-Deep Database is generated before the contract is awarded, we are not subjected to rely on incumbent staff for this effort. Consequently, we can meet any level of need with the resources and processes/tools, as described in the Solicitation document.

**Internal Candidates:** BeaconGov has a deep pool of resources within our respective company. For example, we maintain a rigorous mobility program in which employees, without current client engagement or those seeking new positions, have the opportunity to apply for upcoming positions. Currently, our team has identified internal candidates whose skills align with **WV**



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DHHR's labor categories. We maintain constant tracking of employees available for reassignment to enhance staffing effectiveness.

**New Hires:** For remaining positions, BeaconGov's recruiting resources and our Two-Deep Database will pre-populate candidates who have been pre-screened and possess the skills and experiences relevant to the **WV DHHR's** requirements. With this database, we can deliver the right mix of talented candidates capable of meeting all **WV DHHR's** staffing needs.

We will set standards and expectations at the outset of the program and task order projects through the use of Quality Assurance Plans/Performance-based Work Statements, performance monitoring, and frequent communication with the **WV DHHR's CORs**, and customer Program Managers, supervisors, and quality control personnel. We have established our guidelines from the experience of other similar performance work statements.

BeaconGov understands that customer satisfaction is the ultimate reward a vendor can obtain. Thus, we feel that communication plays a vital role in achieving performance. To ensure the same we adopt and follow effective reporting techniques that help both sides in achieving their objectives. We have also adopted various measures in tracking customer satisfaction which are the following:

- We develop status reports which ensure that services are provided within the agreed timeframe and quality.
- We check our proposed candidate's performance reports.
- A proposed candidate Performance Questionnaire is periodically provided to our client for completion.
- We have frequent interactions with the Client Project Coordinator and Client Staff members to know their views and inputs on our performance.

**Commitment to Staff Qualifications**

BeaconGov annually invests significant dollars in professional and technical certification training via classroom and web-enabled curriculum for their employees. This best practice of continuously maturing the capabilities of our workforce is shared with BeaconGov team members to sustain highly qualified staff for all the contracts.

We also submit periodic reports with placement/job order activities including start/end dates, dollar amounts, salary costs, and job categories. We are also flexible and are capable of providing customized reports as requested by the **WV DHHR**

BeaconGov will verify educational credentials, certifications, and other information submitted, check personal and employer references and conduct initial background checks, etc. Applicants that have met the requested requirements will be asked to undergo the necessary medical evaluations, which include physical examinations, urinalysis testing, etc. The depth of investigation can vary depending upon the **WV DHHR's** needs.

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**Skills Diversity:**

We are providing staffing for a diverse range of **over 500 skills for IT, Professional, Technical, and non-technical job classifications**. This diversity in skill classifications makes us able to full-fill any job classification and skill requirements in a short time and make us able to stand ahead from the competition.

**Recruitment Capabilities:**

BeaconGov has depth and expertise across the entire acquisition cycle with the knowledge of best practices gained from supporting dozens of clients. Our database of qualified technical candidates will be an added plus in support of the **WV DHHR's** mission. The recruitment and Staffing division consists of people well equipped with all the latest sourcing, selection, and recruitment tools and technologies. **Our recruitment and staffing division are the combination of Recruiters, Subject Matter Experts, Account Managers, Human resources, Research Analysts, Data Miners, Trainers, support employees.** We would like to highlight that we have developed a Recruitment Process to provide our clients with qualified and experienced temporary employees with short turnaround time. This process has been proven throughout the successful management of Staffing Services Contracts supporting federal, state, and local clients, no matter how great the hiring volume or how deep the logistical

**Internal Pool:**

BeaconGov has a **deep pool of resources** within our respective company. For example, we maintain a rigorous mobility program in which employees, without current client engagement or those seeking new positions, have the opportunity to apply for upcoming positions. We maintain constant tracking of employees available for reassignment to enhance staffing

**In-house Dataset:**

BeaconGov has maintained an In-house dataset of thousands of screened resumes for over 500 jobs and skill classifications from **Entry to Executive level**.

**Dedicated Customer-Focused Organization:**

We have an award-winning customer service team that goes the extra mile to fulfill client requirements, thus we are committed to resolving any issue quickly and efficiently that our clients are facing. We clearly define the customer services process at the start of the contract, along with backup resources for each contract. To ensure **100% satisfactory support**, our executives get involved in case resolution and ensure that customer's concerns are resolved immediately. We have a well-defined process to ensure customer satisfaction starting from fulfilling client requirements with the right resources.

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### 2.3 BeaconGov's Background Check

Our depth of investigation will be according to the **WV DHHR's** needs. The first step in the process would be to obtain consent from the potential candidate. BeaconGov then uses several verification companies, including ChoicePoint and HireRight, to perform the investigations. Drug tests will be conducted only if required by the **WV DHHR**.

BeaconGov conducts and administers a simultaneous and engrained **7-point quality check** before a candidate is hired. These quality checks are performed at the end of each phase of BeaconGov's 8-step recruitment methodology. As part of the very first quality check, we start with ensuring that the selected candidate for screening is coming from a reliable source. We have developed a list of preferred quality sources where candidates are selected for screening.

When suitable candidates have been identified, they undergo a rigorous screening process that includes:

- A thorough assessment of prior work history and education
- A blended interview including both traditional and behavioural event questions
- Statistically validated hard skills assessments which cover hundreds of different skill types, with appropriate assessments selected by the Account
- Manager based upon the hard skill requirements uncovered during the requirements meeting a minimum of two professional references
- Drug Test and Criminal Record Check
- Appropriate background screening, based on the **WV DHHR** requirements

BeaconGov verifies and screens its candidates, delivering good focus to meet individual needs. During One to One Interviews, our **SME** screens the candidates according to the requirements. BeaconGov also requires the verification of personal and professional references on all new employees. BeaconGov verifies the three previous employers or past five year's employment.

Once a candidate is selected, BeaconGov will ensure their availability to work within **72 hours**. This will include background checks, drug testing, education confirmation, and references. We will notify the **WV DHHR** of any findings that could adversely affect the personnel assigned. Employment candidates must successfully pass a pre-assignment forensic drug test (urinalysis) within 30 days before the beginning of the assignment. The drug test is conducted by a forensic laboratory certified by the National Institute of Drug Abuse (NIDA) of the US Department of Health and Human Services.

In the event of test failure, the individual shall not be offered employment. A check for felony and misdemeanour criminal convictions will be conducted in all counties of state(s) where the employee has resided, has been employed, or attended school for the past five years. Fingerprinting is conducted before the personnel is placed at client locations and the details are shared with the client. All the screening process is part of our regular screening methods and there will not be any additional costs charged to our customers.



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BeaconGov will verify educational credentials, certifications, and other information submitted, check personal and employer references and conducting initial background checks, etc. Applicants that have acceptably passed the investigation, will be asked to undergo the necessary medical evaluations, which include physical examinations, urinalysis testing, etc.

The first step in the process is to obtain consent from the potential candidate. BeaconGov uses several verification companies:

- Quest Diagnostics
- HireRight
- InfoCubic
- Verifications Inc.
- E-Verify
- Applicant Insight

Please see the figure below for our standard list of verifications.

BeaconGov's	
Background Checks	
1	• e-Verify
2	• Social Security number Trace
3	• Countywide Criminal Search
4	• Federal District Criminal Search
5	• Homeland Security Search
6	• Financial Sanctions Check
7	• Pre-employment Credit Report
8	• Federal Bankruptcy Check
9	• Education Verification
10	• 7-Year employment Verification

We believe that our employee's performance is a direct reflection of who we are and what we stand for, this is why we have implemented a Quality Assurance Program. This Quality Assurance Program includes a thorough interview, skills testing, and comprehensive screening. We then administer a customized orientation that outlines the policies and procedures of the client's organization. We also deliver continuous high-quality services by having a rapid response time of 30 minutes or less, customer visits, and weekly reporting, as well as quarterly business reviews. Our Program Manager will also serve in the capacity of a Quality Manager.

BeaconGov's **Program Manager** will continuously monitor project progress and service-level goals. All project deliverables, including monthly reports, will be read and approved by the Program Manager, and issues arising in the quality of deliverables will be monitored and proactively resolved by the Program Manager.

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## 2.4 Contractors Labor Category Crosswalk

Details of the proposed Labor Category Job Description, Experience, and Education details provided below:

Labor Category Description	Job Description	Experience	Education
Senior Web Application Analyst	Experience in web development using ASP.Net, AJAX, and Visual Studio, .NET Framework 2.0+, JavaScript, C #. Extensive experience using ASP .Net MVC, jQuery, Data Modelling UL, MVVM architectural model, SOAP/ REST Web Services.	6	Bachelor's in Computer Science
Web Application Analyst	Experience in .NET development web development using ASP. Net, AJAX, Visual Studio, .NET Framework 2.0+, JavaScript and C#.	4	Bachelor's in Computer Science
Senior Mainframe Application Analyst	Experience in Mainframe Application development using COBOL, CICS, and JCL.	6	Bachelor's in Computer Science
Mainframe Application Analyst	Experience in Mainframe Application development using COBOL, CICS, and JCL.	5	Bachelor's in Electrical Engineering
Senior CRM Application Analyst	Experience in Microsoft Dynamics CRM development, web development using ASP.Net, Visual Studio, .NET Framework 2.0+, and JavaScript, SQL Server, Data Modelling.	6	Bachelor's in Computer Science
CRM Application Analyst	Experience in Microsoft Dynamics CRM development. Knowledge of ASP.Net, Visual Studio, .NET Framework 2.0+, JavaScript, C#, WCF, and jQuery.	4	Bachelor's in Computer Science
Senior SharePoint Application Analyst	Experience in Microsoft SharePoint development ASP.Net MVC, WCF, jQuery	7	Bachelor's in Electrical Engineering
SharePoint Application Analyst	Experience with Microsoft SharePoint development ASP.Net MVC, WCF, jQuery.	3	Bachelor's in Electrical Engineering
Senior Application Oracle	Experience in the maintenance and management of Oracle database systems.	8	Bachelor's in Computer Science



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Labor Category Description	Job Description	Experience	Education
Database Administrator	Experience in debugging triggers, procedures, functions, and packages.		
Application Oracle Database Administrator	Experience in providing connectivity to an Oracle Database, optimizing SQL execution for Oracle SQL procedures, functions, packages, and triggers. Knowledge in Oracle RMAN backup to include full and incremental backups and cloning a database.	5	Masters in Computer Systems Database Technologies
Senior Application DB2 Database Administrator	Experience in managing permissions to a DB2 database, optimizing SQL execution for DB2 SQL procedures, functions, packages, and triggers.	8	M.S. in Computer Science
Application DB2 Database Administrator	Experience in installing, implementing, and monitoring SSIS and SSAS for SQL Server 2008. Knowledge in the creation of databases and database primary objects in SQL Server.	5	Bachelor's in Computer Science
Senior SQL Server Database Administrator	Experience in operation, maintenance, and implementation of the Microsoft SQL Server database. Experience in migrating prior versions of SQL Server to SQL Server 2012 on Windows servers.	8	Bachelor's in Computer Science
SQL Server Database Administrator	Experience migrating prior versions of SQL Server to SQL Server 2012 on Windows servers. Experience installing, implementing, and monitoring SSIS and SSAS for SQL Server 2008.	5	Bachelor's in Computer Science
Senior COGNOS Analyst	Experience using COGNOS suite of components including metadata Modeller and Report Developer specifically COGNOS VIO BI, Framework Manager, Transformer, Query Studio, Report Studio, Analysis Studio	6	Masters of Science in Computer Science
COGNOS Analyst	Experience using the COGNOS suite of components, installing, configuring, and maintaining a COGNOS server environment.	3	Bachelor's in Computer Science
Software Test Analyst	Experience in developing, publishing, and implementing test plans, writing and maintaining test automation.	5	Masters of Science in Information Technology



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Labor Category Description	Job Description	Experience	Education
Help Desk Analyst	Experience in Help Desk concepts, practices, and procedures in the information technology field.	5	Bachelor's in Computer Science
Business Analyst	Experience with standard concepts, practices, and procedures within application development. Experience in Systems Development Life Cycle, preparing and documenting Functional and Technical Specifications for reporting and data warehouse work.	6	Bachelor's in Computer Science
Technical Writer	Experience composing technical documents, manuals, bulletins, brochures, publications, training manuals, and special reports. Experience in writing, editing, publishing, and distribution of specification documents.	6	Master of Science in Technical Communication
Information Systems Assistant	Experience maintaining hardware software, backup, and recovery procedures.	3	Bachelor's in Computer Science
Imaging Operator	Experience using Personal Computer-based software such as data processing, word processing, database, and spreadsheet or in electronic document management imaging or scanning documents.	3	Bachelor's in Computer Science
Programmer Analyst	Experience with database management, documentation project control techniques, data processing concepts, and equipment usage. Experience in developing and maintaining complex systems and evaluate and analyze system requests to develop work plans for systems development and maintenance.	5	Bachelor's in Computer Science
Systems Programmer	Experience in the design, execution, and operation of host resident software such as operating systems, database management, database structures, and database communications systems.	6	Bachelor's in Computer Science

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Labor Category Description	Job Description	Experience	Education
Computer Operator	Experience in the operation, moving, and installation of a variety of standard computer equipment including printers, scanners, and other devices. Experience in troubleshooting hardware and software issues.	6	Bachelor's in Computer Science

## 2.5 BeaconGov's Management Approach

BeaconGov brings a very strong, experienced, and qualified management team in support of the **WV DHHR**. We are financially capable to ensure the successful delivery of all tasks. We are proud of our current and past excellent service ratings given by other agencies similar to the **WV DHHR**. Our management approach is seamless as our proven industry project and contract management methodologies encompass acquiring and retaining high-quality professional staff producing only the highest quality and timely deliverables and ensuring effective communication between **BeaconGov** and the **WV DHHR's** program management office. We conduct comprehensive Employee monitoring and management activities.

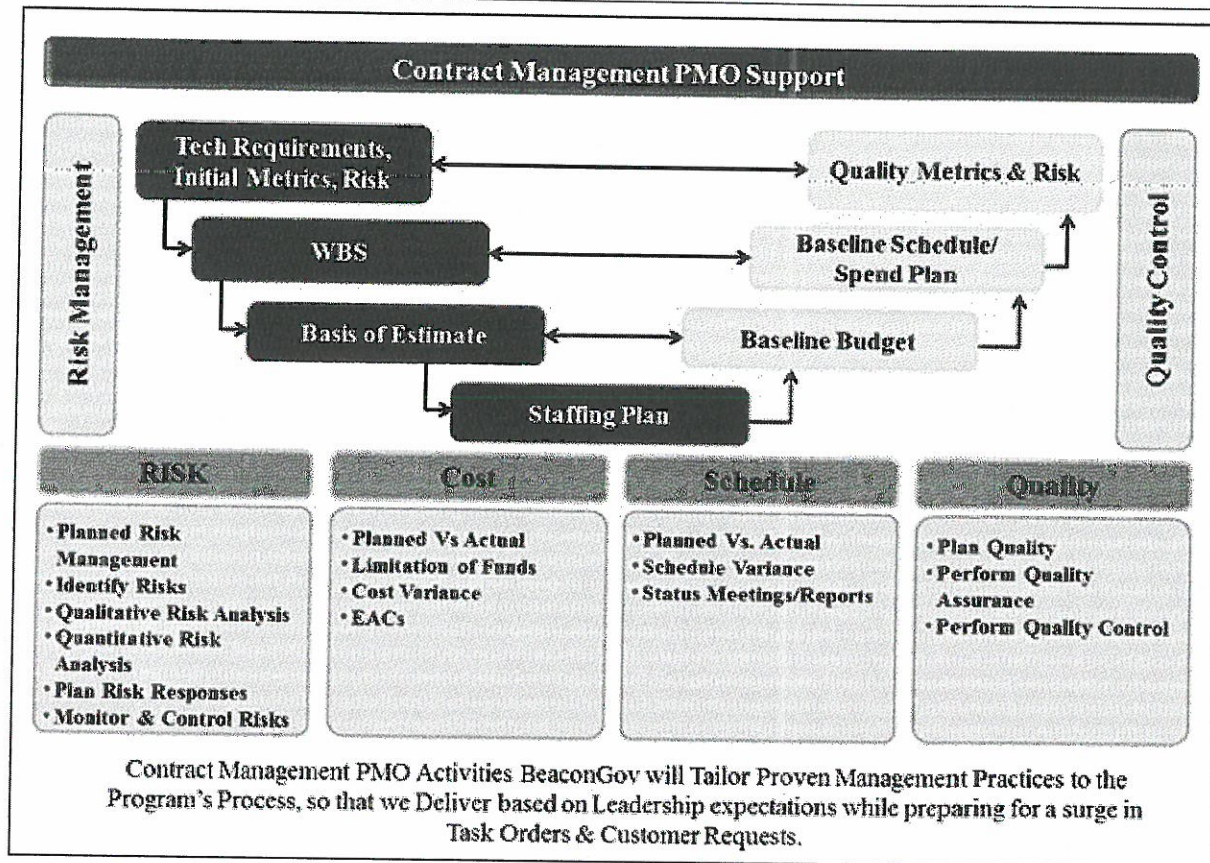
BeaconGov will provide a dedicated Account Manager, at no additional cost to the **WV DHHR**, who is authorized to direct day-to-day work and coordinate with the **WV DHHR** on all contractual matters, respond to the **WV DHHR's** question, and action items and resolve issues. Our Contracted Staff will also provide support for the planning, scheduling, coordination, and execution of program operations. We also will track management policies and projects, including the initiation and direction of business development and management function projects for the Program Office.

Our program performance metrics and activities focus on risk, cost, schedule, and quality providing continuous planning and management functions consistent with effective operations.



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We identify and analyze risks and develop responses to mitigate issues before they threaten to disrupt operations. We create baseline schedules and spending plans, informed by costs, schedule variances, and the limitation of funds. For both schedules and costs, we track how actual expenditures correspond to plans.

BeaconGov offers a proven, comprehensive, and disciplined management approach specifically tailored to fulfill all SOW requirements. We combine **results-focused on performance-based, contracting practices**, service processes, and problem escalation workflows. Our dedicated approach offers real, tangible enterprise value, combining discipline with the flexibility to align with the **WV DHHR's** culture and existing environment. We proactively identify, monitor, control, and resolve project issues and risks using our BeaconGov portal which provides ongoing transparency to the **WV DHHR**.

#### Technical Approach Overview: Program Project Management

Our approach leverages the processes and frameworks that provide stakeholder integration and collaboration throughout the lifecycle of project execution. Our qualified **PMO team** will ensure all deliverables are met on time, within budget, and to specifications.



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### Monthly Reports communications and Monthly Program Management Reviews

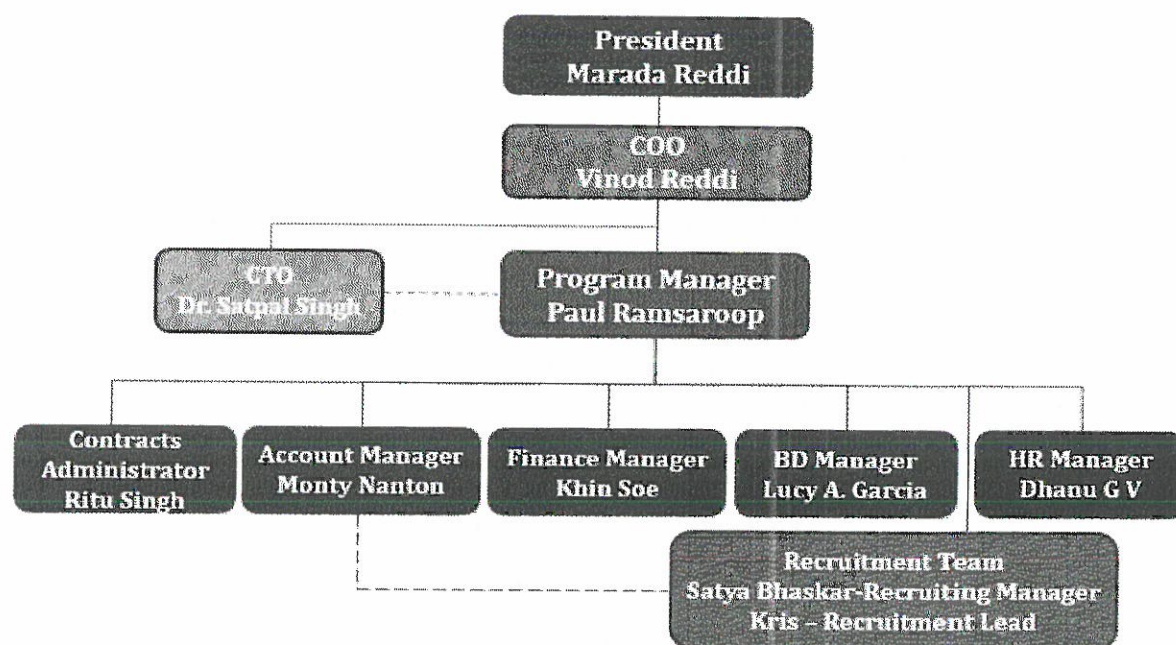
Information supplied by each team member will be aggregated across projects by the PM into a program level monthly report, based on what is established and the WV DHHR's approved templates. It will document the current status of activities such as completed, in-process, projected activities for the next reporting period, and risk/issues escalation, mitigation, or resolution, and staff time off schedules.

### Track Official Communications with the COR and Provide Status

All official communications from the COR, including emails, phone requests, and action items, will be made directly to the PM as the central contact and will be logged into the central repository.

### Monitor Cost to Ensure Projects are Within Allocated Funding

BeaconGov's Contract Manager will provide cost accounting reports every month and funding utilization reports every week. All reporting will align with the WV DHHR's required cost account reporting.



**BeaconGov's organizational structure**

The following table identifies all the resources assigned to these services and their dedication to the WV DHHR.

Management Personnel	Qualification and Responsibilities
Paul R Ramsaroop, Program Manager	<ul style="list-style-type: none"> <li>More than 30 years of experience</li> <li>95% Available</li> </ul>



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	<ul style="list-style-type: none"> <li>• Key person for managing the contract signed with the <b>WV DHHR</b> and interacting with the <b>WV DHHR's Contracting Officer Program Manager</b></li> <li>• Ensuring and tracking the <b>WV DHHR's</b> requirements and provide Status</li> <li>• Interact with the <b>WV DHHR</b> for existing/new requirements</li> <li>• Monthly/Quarterly meetings with the <b>WV DHHR</b> to monitor BeaconGov contract performance</li> <li>• Weekly meeting with Back Office Staffing Operation &amp; Employee Relations Team to give an update on the project</li> <li>• Ensuring that Monthly Compliance Reports are being submitted in time to the <b>WV DHHR</b> and sending weekly dashboard reports to Executive Management</li> <li>• Monitor Cost to Ensure Project is within allocated funding</li> <li>• Identify and analyze risks, and develop custom Risk Handling strategies and specific steps to reduce the probability and/or impact of the risk</li> <li>• Implements/oversees SLA Management</li> </ul>
<b>Monty Nanton, Account Manager</b>	<ul style="list-style-type: none"> <li>• Over 19 years of experience with a Master's degree in Business Administration and a Master's Degree in Information Systems Management</li> <li>• 95% Available</li> <li>• Monitor Cost to Ensure Project is within allocated funding</li> <li>• Coordinating with the <b>WV DHHR</b> to ensure that all tasks from the sales activity to delivering the service through collecting the due monies are performed and executed within the company policies and on time</li> <li>• Oversee end to end recruitment process with a key focus on client management</li> <li>• Bridge the Gap between Recruitment Manager, Resource team, and candidates/applicants</li> <li>• Manage the pipeline of opportunities from the <b>WV DHHR</b> to ensure that the sales goal is achieved or exceeds. This includes qualification of opportunities within the pipeline, proper prioritization of activities, and the management of time and commitments to ensure priority opportunities move through the sales cycle</li> </ul>
<b>Ritu Singh, Contracts Administrator</b>	<ul style="list-style-type: none"> <li>• Over 15 years of experience</li> <li>• 95% Available</li> <li>• Analyzes all requirements and provisions in contracts, including terms and conditions, to ensure compliance with all laws and regulations and company policies and procedures</li> </ul>



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	<ul style="list-style-type: none"> <li>• Manages all contract-level actions (modifications, funding increments, extensions, close-out)</li> <li>• Manage record-keeping for all contract-related correspondence and documentation</li> <li>• Coordinates with the finance department to ensure correct billing and collection of contractual revenues</li> <li>• Ensures that contracts are executed in accordance with corporate guidelines</li> </ul>
<b>Dhanu G V, HR Manager</b>	<ul style="list-style-type: none"> <li>• Over 14 years of experience</li> <li>• 95% Available</li> <li>• Will confirm the availability and discuss the skills and position description with the resource and does the initial tech check on skills. Will conduct a second round of Tech check to comply with the required skills, relevant previous experience, and ensuring the resource is up to the standards of the <b>WV DHHR</b>. Will follow up with the Program Manager to know the status of Consultant Interviews</li> </ul>
<b>Satya Bhaskar, Recruitment Manager</b>	<ul style="list-style-type: none"> <li>• Over 15 years of experience in Recruitment Managements, Operations, Employee Engagement and Organizational Development with a Master's Degree in Business Administration</li> <li>• 95% Available</li> <li>• Will check in our existing talent pool of resources with identical skills and select and submitting the same to the Manager Recruiting</li> </ul>

#### Brief Summary of our proposed key personnel

**Paul Ramsaroop, Program Manager**, has vast senior role experience both in the public and private sectors. He has experience serving on large government contracts including leading staffing recruitment and overseas-based employees. Ramsaroop has led multi-million transition projects in the past and will bring a direct relationship with BeaconGov executives. Decisions on immediate hiring and onboarding will fall under his direct control. Also, "BeaconGov" senior executives will work with the **WV DHHR** to ensure our Program Manager meets their requirements. He will play a vital role in bringing highly skilled resources onboard on W2 and present them to our client requirements. He will be one of the key Management members assisting us in providing the required services to the **WV DHHR**.

**Monty Nanton, Account Manager**, has over 19 years of experience in profound business development leadership and operations within the Federal Health Sector. He presents an array of achievements and constructive management of sales targets for new business revenue, maintaining exceptional levels of profitability, and delivering unique customer satisfaction. He



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has extensive experience understanding business strategy, opportunities and challenges, building and maintaining cohesive teams, managing risks, and fulfilling business objectives. He has achieved greater than 45% growth with a better than the 60%-win rate on new work and 100% on re-competes. Has experience developing business strategy for Military Health System and Veterans Affairs accounts, achieving growth from \$24 million to \$60 million in less than three years.

**Ritu Singh, Contracts Administrator**, has experience managing contracts and operations for BeaconGov. She has a great understanding of purchasing, contract negotiations, and office administration, both on the Federal Government level and the Private Sector level. She has experience administrating, supervising, and monitoring contracts and ensures compliance. She also prepares bid responses, process specifications, test and progress reports, and other exhibits that may be required. She reviews bids from other firms for conformity to contractual requirements and determines acceptable bids. She has experience with contract agreements and other contractual related documentation.

**Dhanu G V, HR Manager**, is a seasoned Human Resource Manager. She has more than 14 years of experience in managing Human Resources and Legal Divisions for global corporations. Her leadership experience includes creating HR strategies aligning with the corporate business objectives, HR global policies as well as designing and implementing HR initiatives in various corporate organizations. She has significant experience in screening potential candidates in Technical and Functional areas and shall play a pivotal role in providing the Staffing services to the **WV DHHR**.

**Lines of Authority and Communication:**

Our chain of command is vital to the success of the **WV DHHR's** contract. The Program Manager (PM), who is a BeaconGov employee, will be the **primary point of contact (POC) for the Contracting Officer (CO)** and will be responsible for providing oversight and direction to all personnel. We have designated a senior executive, **Paul Ramsaroop, to serve as the Program Manager**. He has over **30 years of Program Management Experience** and has served in senior roles both in the public and private sectors. He has experience serving on large government contracts including leading staffing recruitment, overseas-based employees, and managing multi-billion-dollar contracts. Also, BeaconGov's senior executives will work with the **WV DHHR** to ensure that our designated Program Manager meets the aforementioned requirements. The Program Manager will report directly to BeaconGov's COO and will be the central point for monitoring contract execution.

The PM will have complete authority to commit corporate assets to the contract. The PM will be solely responsible for contract performance and take any steps identified by the **WV DHHR** to ensure superior contract performance. The **PM** will have the full authority to manage and take any required actions to maintain and improve service performance.

Simply stated, we can manage contracts to concrete goals and objectives developed with each of our clients. We create metrics through careful planning, track actual performance against



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predicted milestones/events, and identify deviations from predictions; thereby ensuring the client receives the following contract benefits:

- A well-defined program management plan that contains a work and milestone-planning schedule that the task order can implement, use, and update, when necessary, to ensure steady and effective progress
- Technical personnel who understand the objectives and elements of the task, and the expected results
- Qualified staff in management and technical positions assigned to the task based on the number and skill levels required to complete the defined work by the specified due date, status, and long-range progress
- Regular feedback through traditional channels (e-mail, phone, document correspondence, and face-to-face discussion) for review of prior steps and notification of adjustments. Continual dialogue is a key component to the success of any management process
- Assurance that schedule requirements are continually reviewed and, if necessary, appropriately adjusted for timeliness and projected completion, using highly sophisticated management tools, systems, and software
- Cost-effective results—completion of the task within the specified budget requirements

For BeaconGov, client satisfaction and successful contract performance are paramount. Achieving the highest standards on both counts requires that we incorporate, at a minimum, seven key program management elements: **quality assurance, qualified staff, risk management, effective contract administration and documentation, transparent transition, ready access to corporate resources, and performance-based contracting.** As in any synergistic approach, each has its significant role in overall contract management, while, at the same time, works effectively to complement, enhance, and ensure the completion of the total management process.

We offer more years of corporate success and integrity in dealing with government customers and outstanding references for successfully managing and executing federal contracts. With industry-leading capabilities in these support areas, we consistently offer a competitive solution to the **WV DHHR.**

**BeaconGov - Offering Efficient, Effective Management Controls:**

BeaconGov offers the leadership, knowledge, methodology, tools, and resources required to meet and exceed these standards when managing a project. We use technologies that emphasize maximum performance to enable our clients to meet their specified milestones and objectives with a low impact on valuable resources staff, cost, and schedule. This approach translates into our providing the right technical resources, the right program manager, the right program management processes, and the right contract administration. For every contract we manage, we offer a wealth of subject matter experts, highly skilled management leaders, and well-trained, experienced, and highly skilled technical professionals who are contract-award ready to begin all assignments immediately based on client request and contract service requirements.



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**Conflict Avoidance Manager -To Respond to Problems Quickly:**

Our Conflict Avoidance Manager works closely with managers responsible for day-to-day operations, to ensure the application of appropriate standards and methods. Our Team will review our employees to ensure that conflicts, should they exist are mitigated to create no impact on our administration of this contract and met the **WV DHHR's** satisfaction. For any actual or potential conflict, a specific mitigation plan is developed for the employee and direct management and a final report is prepared and issued to the parties concerned.

A Contract Management Plan will be finalized any pre-after award with any pre-award negotiated changes. The CMP will be submitted within five (5) working days of the Contract Award. Reports such as **Staff and Accounting Reports (S &A)** will be submitted to the **COR** no later than the 5th workday of every month along with a copy of that month's invoice. The monthly S&A will include key information such as Contract Personal Name, work units, hours ordered by the **WV DHHR**, hours performed by the BeaconGov, and total hours billed. Included will be the work unit summary subtotal and Contract Summary Total. Other reports will be submitted such as the Performance Concurrence Report, Ad Hoc Performance Concurrence Report, and **Notification of Staffing Change (NSC)** Report.

**Transition Executive:**

BeaconGov's Corporate Executive, Paul Ramsaroop, will also serve as our Transition Manager along with Program Manager at no cost to the **WV DHHR**. Mr. Ramsaroop is an experienced Program Manager and understands the unique requirements of the Federal Sector including budget shortfalls and the need to still deliver the mission. Mr. Ramsaroop has led multi-million transition Programs in the past and will bring a direct relationship with BeaconGov executives. Decisions on immediate hiring and on-boarding will fall under his direct control during the 15 Day transition period. He will lead our team in developing our final **Contract Management Plan (CMP)** with the **WV DHHR's** input and put in place all performance, reporting, and compliance metrics as required by the **WV DHHR**. Mr. Ramsaroop will also lead to the transition process of onboarding new employees in support of the **WV DHHR**. He will conduct a one-to-one interview with each potential employee, provide benefit and compensation package, and work with the **WV DHHR** counterpart to ensure a smooth transition. BeaconGov's Program Manager and the **WV DHHR** support division will ensure enrollment for benefits, pay, and other support necessary to ensure employee transition.

**Ability to Initiate the Project on Time, Accomplish Tasks, And Produce Deliverables and Complete Task Orders Within Timeframes:**

BeaconGov will bring its full corporate experience to deliver quality results on this award. As noted in this volume, BeaconGov is very responsive to providing qualified and skilled candidates of international broadcasters, foreign language expertise, and technical support staff to the **WV DHHR**. In cases where the **WV DHHR** deems that an employee's skills are not a fit, BeaconGov will provide remedial training. **When remedial training is not successful, BeaconGov will immediately replace this employee within 24 hours.**



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Our proposed Contract Management Plan will be reviewed and modified as necessary with the **WV DHHR**. BeaconGov offers an innovative management approach specifically tailored to meet the requirements in the **Scope of Work (SOW)**. We combine results-focused performance-based contracting practices, service processes, and problem escalation workflows. Our dedicated approach offers real, tangible enterprise value, and will be flexible and accommodating to the **WV DHHR Environment of Responsibility (EOR)** culture and existing environment. "BeaconGov" pledges unbridled enthusiasm for a contract partnership with the **WV DHHR** that creates value, collaboration, proactive project and problem management, and executive-level mission-oriented customer care and satisfaction. We have assigned BeaconGov's COO Vinod Reddi, to work with our Corporate Executive for the **WV DHHR**, Paul Ramsaroop, to ensure any issues arising with the BeaconGov contract will be solved immediately.

**Account Management:**

We will provide a fully dedicated Account Management Team to only work with **WV DHHR** and the account management team will be responsible for tracking the **WV DHHR's** requirements and assuring the satisfactory performance of the candidates at the **WV DHHR's** site. Our team is available to monitor performance and progress, which is easily accessible to both the client and consultants. In case of any non-availability, any issues can be escalated to the company leadership without further delay.

**Project Monitoring:**

BeaconGov will assign a Program Manager for the **WV DHHR** who will be responsible for monitoring the overall contract or project performance. The Contracts Manager is the proposed contract solution for the **WV DHHR** to achieve its business objective. Our **Program Manager** will continuously monitor all management of this contract to avoid any overload or escalation issues.

**Personnel Replacements:**

BeaconGov has well-defined and documented replacement and credit policy for an inadequate performance and mitigation plan. Should the **WV DHHR** ask for the replacement of the consultant due to his or her inability to perform tasks set out by the **WV DHHR**, we will have a well-defined process to handle these matters.

**Issue Resolution and Escalation:**

We give top priority to our customer's requirements and resolve identified issues that may arise during the contract and have assigned those tasks to specific managers in support of the **WV DHHR**. Once an issue is reported or a requirement is received, an acknowledgment mail is sent back to the **WV DHHR** by the Account executive within an hour. BeaconGov checks the status of an issue every hour until the issue is resolved. The issue is logged into to BeaconGov issue Resolution System and a ticket is generated. The PM will have full authority to manage, maintain, and improve service performance. BeaconGov's Program Manager will continuously monitor all management of this contract to avoid any overload or escalation issues. The ticket is closed upon resolution.

**Training to the Employees:**



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BeaconGov provides internal and external management and technology training to all our professionals. We are committed to leveraging the deep human resource base, training facilities, and access to world-class HR and entrepreneurial development programs to deliver high-quality management and development training to all key participants and stakeholders in the Project. We provide staff training based on daily job responsibilities with word processing, database, and spreadsheet software. It is a simple and cost-effective training method. We train the staff in the actual working scenario.

**Candidate Performance Evaluation:**

BeaconGov administers a process to evaluate the performance of its employees. The Customer Services team at BeaconGov regularly communicates with the **WV DHHR's** project supervisor to get feedback on an employee's performance during and after assignments. We periodically send a Customer Satisfaction Assessment Report to our clients for completion regarding our employees' performance at the job site.

**Regular progress reporting**

BeaconGov will provide all reports to the **WV DHHR** including weekly reports, monthly reports, top-level, statistical analysis, and also generate other reports according to the requirements of the **WV DHHR** for no additional cost.

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### 3 BeaconGov's Experience

BeaconGov has 15 years of experience providing similar Temporary IT Staffing Services to several agencies nationwide and includes the following:

<b>Client Name</b>	<b>State of West Virginia</b>
<b>Project Title</b>	<b>IT Temp Staff Augmentation Services</b>
<b>Contract Term</b>	01/25/17 – 01/24/2020
<b>Description of work performed</b>	BeaconGov has provided staffing including Project Manager, Business Analyst, Senior Web Application Analyst, Administrative Assistant, System Administrator, Technical Analyst, Oracle Database Administrator, etc.

<b>Client Name</b>	<b>State of Florida</b>
<b>Project Title</b>	<b>IT Staff Augmentation Services</b>
<b>Contract Term</b>	04/19/2013 - Ongoing
<b>Description of work performed</b>	BeaconGov is providing specialized staffing services to the State of Florida. BeaconGov offered the following Labor categories both in IT and Non-IT skills to meet the project requirements: Java, Dot Net, MS SQL, Mongo DB, Oracle Database Administrator, Database Developer, SharePoint Developer, Oracle Database Administrator, Mainframe Developer, Help Desk Analyst, Financial Analyst, Programmer Analyst, and Technical Analyst.

<b>Client Name</b>	<b>State of North Carolina</b>
<b>Project Title</b>	<b>Short Term Staffing/Open Enrolment</b>
<b>Contract Term</b>	03/01/19 - Ongoing
<b>Description of work performed</b>	BeaconGov is working with the State of North Carolina to provide Short Term Staffing/Open Enrolment. BeaconGov is providing the staffing including Project Managers, SQL Developer, Oracle Database Administrator, PeopleSoft Developer, Business Analyst, Business Analyst, Technical Analyst, Security Engineer, GIS Specialist, Helpdesk Analyst, Business Analyst, Technical writer, Systems Programmer, and SharePoint Developer.

<b>Agency</b>	<b>State of North Dakota</b>
<b>Project Title</b>	<b>Information Technology Professional Support Services Contract Pool</b>
<b>Contract Term</b>	06/05/2017 - 09/30/2020
<b>Description of Services</b>	BeaconGov is working with the State of North Dakota to provide an IT Professional Support Services Contract Pool. BeaconGov is providing the staffing including Cobol Developer, Java Developer, System



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Solicitation No: CRFQ 0511 MIS2100000002



	Administrator, SharePoint Developer, PeopleSoft Developer, Technical Writer, Project Manager, Business Analyst, Mainframe Developer, and System Technician.
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<b>Agency</b>	<b>State of Oregon</b>
<b>Project Title</b>	<b>IT staffing contract pool</b>
<b>Contract Term</b>	07/01/2018 – 06/30/2021
<b>Description of Services</b>	BeaconGov is working with the State of Oregon to provide IT Supplemental Staffing Services. BeaconGov is providing the staffing including Business Analyst, Business Analyst, Database Administrator, Network Specialist, Security Engineer, Project Manager, Service Support Analyst, Technical Writer, QA Analyst, Technical Analyst, GIS Specialist, System Administrator, J2EE Developer, Technician, Helpdesk Analyst, System Programmer, Oracle database Developer, and SQL Developer.

<b>Agency</b>	<b>Arizona State University</b>
<b>Project Title</b>	<b>Contractor/Consultant Services</b>
<b>Contract Term</b>	05/22/2019 - 05/21/2020
<b>Description of Services</b>	We have successfully provided Consultant Services to Arizona State University. BeaconGov is providing services to the department on time and budget. We have provided People Soft (PS), Salesforce (SFDC), IBM Kenexa (KX), BlackBoard LMS (BB).

<b>Agency</b>	<b>State of Rhode Island</b>
<b>Project Title</b>	<b>IT staffing contract pool</b>
<b>Contract Term</b>	12/01/2014 - Ongoing
<b>Description of Services</b>	BeaconGov is working with the State of Rhode Island to provide IT Supplemental Staffing Services.  BeaconGov is providing services to meet the project requirements: Program Management, Application Development, Program Managers, Network Operations Analyst, Oracle Database Administrator, Administrative Services, Database Administration, Mobile developers, GIS Specialist, Security Engineer, Technical Analyst, SharePoint Developer, CRM Developer, Java engineers, Linux Admin, .net developers, System Administrator, and Technical Writer.

<b>Agency</b>	<b>The School Board of Broward County</b>
<b>Project Title</b>	<b>Technical Contract Staffing &amp; Consulting Services</b>
<b>Contract Term</b>	09/01/18 - Ongoing
<b>Description of Services</b>	BeaconGov is working with this school since 2018 providing Business Analysis, Program Management, Application programming service,



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	Database Administration, Web Development, QA/UA Testing, and Implementation on various projects. We are providing Technical Contract Staffing & Consulting Services to the School Board of Broward County which includes Programmer Analyst, Database Administrator, Business Analyst, Systems Engineer, and Web designer, Project Manager, Web Developer, Technical Analyst, Network Architect, PHP Developer, and SharePoint/Office 365 Consultants.
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<b>Agency</b>	<b>Florida Department of Transport - FDOT</b>
<b>Project Title</b>	<b>Data Analysis services</b>
<b>Contract Term</b>	04/15/2014 – Ongoing
<b>Description of Services</b>	BeaconGov is offering the following services to meet the project requirements: Program Manager, Administrative Manager, GPS specialist, SharePoint admin, Java Developer, Senior Consultant, Oracle Developer, SQL Developer, Business Analyst, Technical Analyst, Cloud Developers, Oracle Database Administrator, CRM Developer, GIS engineers, Graphic Designer, Data Entry Operator, .Net developers, QA/QC testers, SMEs, and Helpdesk Analyst.

<b>Agency</b>	<b>Jefferson County Public Schools</b>
<b>Project Title</b>	<b>Professional Technical Staffing &amp; Consulting Services</b>
<b>Contract Term</b>	2/1/2017 - 01/31/2021
<b>Description of Services</b>	We are providing Web Content Migration to perform content migration tasks for a new website under development. We are providing Technical staffing and Consulting services to this school on time and budget.

<b>Agency</b>	<b>Fort Bend Independent School District (FBISD)</b>
<b>Project Title</b>	<b>Temporary Staffing, Direct Hire and other employer services</b>
<b>Contract Term</b>	06/19/2017 - 05/31/2021
<b>Description of Services</b>	We are providing temporary staffing, direct-hire, and other employer services (i.e. Accounting, Administrative Support and Clerical, General Services and Materials Handling Support, Health, Information Technology, Procurement, Professional, Scientific & Miscellaneous Labor categories).

<b>Client Name</b>	<b>Smart Structures</b>
<b>Project Title</b>	<b>IT Temporary Staffing Services</b>
<b>Contract Term</b>	04/14/2015 - Ongoing
<b>Description of work performed</b>	BeaconGov is providing staff augmentation services for Smart Structure. We are providing specialized staffing with unique skill sets and needs ranging from Service Administrator, Customer Service Information Specialist, PeopleSoft Developer, Customer Service



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	Manager, Network Operations Analyst, CRM Developer, Java Developer, Mainframe Developer, Helpdesk Analyst, Oracle Database Administrator, Technical Analyst, and GIS Specialist.
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<b>Client Name</b>	<b>San Antonio Water System (SAWS)</b>
<b>Project Title</b>	<b>IT Temporary Employee Services</b>
<b>Contract Term</b>	01/01/19 - Ongoing
<b>Description of work performed</b>	BeaconGov is working with SAWS to provide Temporary Employee positions including Oracle Database Administrator, GIS Specialist, Accountant, PeopleSoft Developer, Customer Service Administrator, SharePoint Developer, Technical Analyst, Network Operations Analyst, Mainframe Developer, Cognos Developer, Help Desk Analyst, Systems Programmer, Administrative Director, Security Engineer, and Computer Operator.

<b>Client Name</b>	<b>San Diego County</b>
<b>Project Title</b>	<b>IT Staff Augmentation Services</b>
<b>Contract Term</b>	06/1/2016 – 06/01/2019
<b>Description of work performed</b>	BeaconGov has provided staff augmentation services for the San Diego County. BeaconGov provided Project Managers, PeopleSoft Developer, Oracle Database Administrator, Network Operations Analyst, Cost Accountant, Technical Analyst, SharePoint Developer, PeopleSoft Developer, J2EE Developer, GIS Specialist, Administrative Assistant, Administrative Coordinator, Administrative Director, Purchasing Agent, Computer Technician and Technical Writer.

<b>Client Name</b>	<b>State of Delaware</b>
<b>Project Title</b>	<b>IT Temp Staff Augmentation Services</b>
<b>Contract Term</b>	11/16/16 - 10/31/2018
<b>Description of work performed</b>	BeaconGov has worked with the State of Delaware to provide Temp Staff Augmentation Services. BeaconGov is providing the staffing including Project Manager, Business Analyst, System Administrator, Web Developer, SharePoint Developer, Oracle Database Administrator, PeopleSoft Developer, SQL Developer, Security Engineer, Network Operations Analyst, Technician, and Operators.

<b>Client Name</b>	<b>Virginia Department of Health</b>
<b>Project Title</b>	<b>IT Staff Augmentation Services</b>
<b>Contract Term</b>	07/2012 - 6/30/2018
<b>Description of work performed</b>	BeaconGov supported the Virginia Department of Health in their staffing needs. BeaconGov is providing the staffing including Project Manager, Project Lead, Business Analyst, Cognos Developer, Customer Service Information Specialist, Technical Analyst, GIS Specialist,



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	Purchasing Agent, Security Engineer, Administrative Manager, PeopleSoft Developer, Oracle Database Developer, and Network Operations Analyst, and Technical Writer.
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<b>Agency</b>	<b>University of Oklahoma</b>
<b>Project Title</b>	<b>IT Staffing &amp; Consulting Services</b>
<b>Contract Term</b>	06/01/2016 - 06/30/2017
<b>Description of Services</b>	BeaconGov provided Staffing services for the University of Oklahoma technical Support Project. BeaconGov had provided staffing with various IT and Non-IT skills which are unique including Project Manager, Application Support, System Analyst, Software Test Analyst, Technical Architect, Business Architect, Help Desk Support, Technical Support, Database Architect, Database Administrator, Security Analyst, Security Architect, Network Engineer, Oracle Database Administrator, Network Administrator, Communications Coordinator, Graphic Designer, Web Developer, Technical Analyst, GIS Specialist, Computing Device Support, and Technical Writer.

<b>Agency</b>	<b>University of Massachusetts</b>
<b>Project Title</b>	<b>IT Staff Augmentation Services</b>
<b>Contract Term</b>	03/01/2016 - 02/28/2019
<b>Description of Services</b>	We have provided IT Staff Augmentation Services to the University of Massachusetts. Services provided, but not limited to Applications Developer, Oracle Database Administrator, Applications Specialist, Business Intelligence, Business Planning & Analysis, Customer Support/Help Desk, Database Administration, Computer Operator, Information Technology Security, Network Analysis/ Administration, Project Manager, Business Analyst, Software Administration, System Architect, Systems Administration, Technical Analyst, GIS Specialist, Training & Communications, Web Design & Development.

<b>Agency</b>	<b>The Broward Sheriff's office</b>
<b>Project Title</b>	<b>Professional Information Technology Services</b>
<b>Contract Term</b>	2010 - 2015
<b>Description of Services</b>	BeaconGov has worked with Broward Sheriff's office from 2010 to 2015. We were awarded the contract to provide staffing for various IT categories including Developer, GIS analyst, Database Administrator, Technical Writer, Business Analyst, Project Manager, etc.



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BeaconGov has provided staffing services for similar LCATS for various State and Federal Clients










BeaconGov Performance References											
District's Job Classification	State of West Virginia	State of Florida	State of Delaware	State of North Dakota	State of Texas	State of North Carolina	State of South Carolina	State of Virginia	State of Oregon	State of Arkansas	State of Georgia
Web Application Analyst	✓	✓	✓	✓				✓	✓	✓	✓
Mainframe Application Analyst		✓				✓					
CRM Application Analyst				✓		✓	✓			✓	✓
SharePoint Application Analyst			✓					✓	✓	✓	✓
Application Oracle Database Administrator		✓		✓	✓	✓		✓		✓	✓
Application DB2 Database Administrator					✓			✓	✓		✓
SQL Server Database Administrator		✓						✓			
COGNOS Analyst					✓	✓	✓	✓			
Software Test Analyst					✓			✓			
Help Desk Analyst	✓			✓	✓		✓			✓	✓
Business Analyst	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓
Technical Writer					✓	✓		✓		✓	✓
Information Systems Assistant			✓			✓					
Imaging Operator		✓						✓	✓		
Programmer Analyst	✓	✓				✓	✓	✓			
Systems Programmer		✓						✓			
Computer Operator			✓	✓				✓		✓	✓

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**BeaconGov's Client list**















Sl. No.	Agency Name	Services Offered
<b>State and Local</b>		
1	 State of Florida	<ul style="list-style-type: none"> <li>Master Prime Contract for Staff Augmentation Services</li> </ul>
2	 Florida Department of Health	<ul style="list-style-type: none"> <li>System Software Quality Engineering Services</li> </ul>
3	 Florida Department of Transportation	<ul style="list-style-type: none"> <li>Data Science and Analytics Support</li> <li>Traffic Analysis - District 4</li> <li>Traffic Safety Studies Contract -District 2</li> <li>Data Analysis Services</li> </ul>
4	 Florida's Turnpike Enterprise	<ul style="list-style-type: none"> <li>Data Science and Analytics - Projects include Connected Car Initiative, Data Warehousing, and Sensor Support Services.</li> </ul>
5	 17 <sup>th</sup> Judicial Circuit of Florida	<ul style="list-style-type: none"> <li>Enterprise Court Management System</li> <li>Developed Judges Paperless Session Management System</li> <li>Developed Mobile Application for Court Management</li> <li>Technical Staffing Services</li> </ul>
6	 Supreme Court of Florida	<ul style="list-style-type: none"> <li>ITSC - IT Staff Augmentation Services</li> </ul>
7	 State of Oregon	<ul style="list-style-type: none"> <li>Master Prime Contractor for IT Staffing Services</li> <li>Enterprise Application Development support for States Flu.Gov portal</li> <li>Systems Administration Support / Data Visualization</li> </ul>
8	 State of Virginia	<ul style="list-style-type: none"> <li>Master Prime Contractor for IT &amp; Technical Staffing Services</li> </ul>
9	 State of West Virginia	<ul style="list-style-type: none"> <li>Master Prime Contractor for Technical Staffing Services</li> </ul>



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Sl. No.	Agency Name	Services Offered
10	 State of Texas	<ul style="list-style-type: none"> <li>Master Prime Contractor for ITSC - IT Staff Augmentation</li> </ul>
11	 State of Rhode Island	<ul style="list-style-type: none"> <li>Blanket Purchase Agreement</li> <li>RIMS Modernization Project</li> </ul>
12	 State of Georgia	<ul style="list-style-type: none"> <li>Information Technology (IT) Staffing Services</li> </ul>
13	 State of Arkansas	<ul style="list-style-type: none"> <li>Information Technology (IT) Staffing Services</li> </ul>
14	 State of Michigan	<ul style="list-style-type: none"> <li>Information Technology (IT) Staffing Services</li> </ul>
15	 State of Iowa	<ul style="list-style-type: none"> <li>Information Technology (IT) Staffing Services</li> </ul>
16	 State of Delaware	<ul style="list-style-type: none"> <li>Information Technology Project Staffing Services</li> </ul>
17	 State of South Carolina	<ul style="list-style-type: none"> <li>IT Temp Staff Augmentation Services</li> </ul>
18	 State of North Carolina	<ul style="list-style-type: none"> <li>Short Term IT Staffing Services</li> </ul>
19	 State of North Dakota	<ul style="list-style-type: none"> <li>Information Technology Professional Services Contract Pool</li> </ul>
20	 State of Maine	<ul style="list-style-type: none"> <li>Information Technology Professional Services</li> </ul>
21	 District of Columbia	<ul style="list-style-type: none"> <li>Information Technology Staff Augmentation MSP</li> </ul>
22	 County of Fresno, CA	<ul style="list-style-type: none"> <li>Data Processing Professional Services</li> </ul>
23	 Broward County	<ul style="list-style-type: none"> <li>IT Software Consulting Services</li> </ul>

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Sl. No.	Agency Name	Services Offered
		<ul style="list-style-type: none"> <li>Workplace Management Solution</li> <li>Alfresco Content Management &amp; Collaboration Solution</li> </ul>
24	 Miami Dade County	<ul style="list-style-type: none"> <li>State of Florida IT Consulting Pool Contract</li> </ul>
25	 San Diego County, California	<ul style="list-style-type: none"> <li>Design and Development of Infrastructure Management System (IMS)</li> </ul>
26	 City of Richmond, Virginia	<ul style="list-style-type: none"> <li>IT Staff Augmentation Services</li> </ul>
27	 City of Coral Gables	<ul style="list-style-type: none"> <li>Traffic Engineering Study</li> </ul>
28	 Broward Sheriff	<ul style="list-style-type: none"> <li>IT Support Services</li> </ul>
29	 San Antonio Water System (SAWS)	<ul style="list-style-type: none"> <li>Temporary Employee Services for Information Systems Positions</li> </ul>
30	 Houston Galveston Area Council of Government (HGAC)	<ul style="list-style-type: none"> <li>Temporary Staffing, Direct Hire and other employer services</li> </ul>
31	 City of Phoenix (Aviation Department)	<ul style="list-style-type: none"> <li>Information Technology Staffing Services</li> </ul>
32	 State of Connecticut	<ul style="list-style-type: none"> <li>IT Professional Services</li> </ul>
33	 State of Colorado	<ul style="list-style-type: none"> <li>IT Consulting Services</li> </ul>
34	 City of Atlanta	<ul style="list-style-type: none"> <li>IT Consulting Services</li> </ul>
35	 State of Alabama	<ul style="list-style-type: none"> <li>Temporary IT Staffing</li> </ul>

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Sl. No.	Agency Name	Services Offered
36	Ohio.gov State of Ohio	<ul style="list-style-type: none"> <li>IT Staff Augmentation</li> </ul>
37	PA State of Pennsylvania	<ul style="list-style-type: none"> <li>Staff Augmentation Services</li> </ul>
<b>FedCiv</b>		
38	United States Agency for Global Media (BBG)	<ul style="list-style-type: none"> <li>Digital Media Journalists for Africa Rising Initiative</li> <li>Data Analysis Support Services</li> </ul>
39	Goddard Space Flight Center	<ul style="list-style-type: none"> <li>Detector &amp; detector electronics engineering support for the MOMA</li> <li>General Science and Engineering Support Services</li> <li>Software Support Services</li> <li>3D printing</li> </ul>
40	Kennedy Space Center	<ul style="list-style-type: none"> <li>Software Engineering Services for Integrated Launch Operations Application (ILOA)</li> </ul>
41	Department of Veteran Affairs	<ul style="list-style-type: none"> <li>Document Management Software Library System Administration</li> </ul>
42	US Department of Agriculture	<ul style="list-style-type: none"> <li>Web Development Services</li> <li>IT Software Support Services</li> </ul>
43	National Oceanic and Atmospheric Administration	<ul style="list-style-type: none"> <li>IT Support Services and Software support services for NOAA NESDIS Data Center.</li> </ul>
44	Voice of America	<ul style="list-style-type: none"> <li>Digital Media Mobile Development</li> </ul>
45	Bureau of Engraving and Printing	<ul style="list-style-type: none"> <li>IT Software Support Services for Backup and Recovery</li> </ul>



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Sl. No.	Agency Name	Services Offered
46	 U.S. FOOD & DRUG ADMINISTRATION Food and Drug Administration (FDA)	<ul style="list-style-type: none"> <li>• Network Operations Engineering Support</li> </ul>
47	 LIBRARY OF CONGRESS Library of Congress (LOC)	<ul style="list-style-type: none"> <li>• SAS Upgrade Support</li> <li>• IT Software Support Services</li> </ul>
48	 DEPARTMENT OF COMMERCE Department of Commerce	<ul style="list-style-type: none"> <li>• IT Software Support Services &amp; Technical and Maintenance Support Service</li> </ul>
49	 JPL Jet Propulsion Laboratory (JPL)	<ul style="list-style-type: none"> <li>• Mentor-Protege Agreement</li> <li>• Electrical Engineering Support Services</li> <li>• 3D Printing</li> <li>• HYTES Model</li> </ul>
50	 US Fish and Wildlife US Fish and Wildlife	<ul style="list-style-type: none"> <li>• IT Software Support Services</li> </ul>
51	 DEPARTMENT OF STATE Department of State	<ul style="list-style-type: none"> <li>• IT Software Support Services</li> </ul>
52	 GSA General Service Administration (GSA)	<ul style="list-style-type: none"> <li>• PSS Contract</li> <li>• IT Software Support Services</li> </ul>
53	 US DEPARTMENT OF ENERGY US Department of Energy	<ul style="list-style-type: none"> <li>• IT Software Support Services</li> </ul>
54	 DEPARTMENT OF TRANSPORTATION US Department of Transportation	<ul style="list-style-type: none"> <li>• Maritime Administration</li> </ul>
55	 IRS Internal Revenue Service	<ul style="list-style-type: none"> <li>• IT Software Support Services</li> </ul>
56	 USPS.COM US Postal Service	<ul style="list-style-type: none"> <li>• Information Technology Support &amp; Project Management Services</li> </ul>

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57	 FAA National Headquarters	<ul style="list-style-type: none"> <li>eFAST Prime Contractor</li> </ul>
58	 DHHS-National Institute of Health	<ul style="list-style-type: none"> <li>IT Software Support Services</li> <li>NIH HAR BlackMax Upgrade</li> </ul>
59	 Navy Medicine Operational Training Center	<ul style="list-style-type: none"> <li>IT Software Support Services</li> </ul>
60	 Bureau of Medicine & Surgery	<ul style="list-style-type: none"> <li>IT Software Support Services</li> </ul>
61	 Centers for Disease Control and Prevention (CDC)	<ul style="list-style-type: none"> <li>Professional Engineering Services</li> </ul>
<b>Department of Defense</b>		
62	 US Marine Corps	<ul style="list-style-type: none"> <li>USMC Portal Development &amp; Maintenance</li> </ul>
63	 US Department of Navy	<ul style="list-style-type: none"> <li>IT Software Support Services</li> </ul>
64	 US Department of Army	<ul style="list-style-type: none"> <li>IT Software Support Services</li> </ul>
65	 Department of the Army, Watervliet Arsenal	<ul style="list-style-type: none"> <li>IT Software Support Services</li> </ul>
66	 US Army Contracting Command	<ul style="list-style-type: none"> <li>IT Software Support Services</li> </ul>
67	 US Army Corps of Engineers Finance Center	<ul style="list-style-type: none"> <li>IT Software Support Services</li> </ul>

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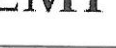



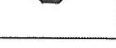
Sl. No.	Agency Name	Services Offered
68	 US Air force	<ul style="list-style-type: none"> <li>Information Assurance Services</li> </ul>
69	 Defense Logistics Agency (DLA)	<ul style="list-style-type: none"> <li>Enterprise Financial Database Web Site Design, Development &amp; Maintenance Services</li> <li>IT Software Support Services</li> </ul>
70	 Defense Language Institute (DLI)	<ul style="list-style-type: none"> <li>Enterprise Architecture Management Services</li> </ul>
71	 Armed Forces Institute of Pathology	<ul style="list-style-type: none"> <li>Designed, Developed, and Implementation of Armed Forces Enterprise Medical Examiner Tracking System.</li> </ul>
72	 Tripler Army Medical Center	<ul style="list-style-type: none"> <li>IBM ISS Proventia Maintenance and Technical Support</li> </ul>
73	 Dwight D. Eisenhower Army Medical Center	<ul style="list-style-type: none"> <li>IT Software Support Services</li> </ul>
<b>Large Primes</b>		
74	 Smart Structures LLC	<ul style="list-style-type: none"> <li>Development of patented Miniature Wireless Embedded Data Collector (EDC) Sensor.</li> </ul>
75	 Northrop Grumman Corporation (Aerospace Systems)	<ul style="list-style-type: none"> <li>IT Support Services</li> </ul>
76	 T-Mobile	<ul style="list-style-type: none"> <li>Asset Management</li> <li>Technology Acquisition</li> <li>IT Support Services</li> </ul>



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








Sl. No.	Agency Name		Services Offered
77		Raytheon Company	<ul style="list-style-type: none"> <li>Network Management Support Services</li> </ul>
78		CACI International Inc	<ul style="list-style-type: none"> <li>Software Development Services</li> </ul>
79		Computer Sciences Corporation (CSC)	<ul style="list-style-type: none"> <li>Health IT Support Services</li> </ul>
80		ManTech	<ul style="list-style-type: none"> <li>Mentor Protégé Relationship</li> <li>Joint Venture Partner</li> <li>Technician Support Services</li> </ul>
81		Verizon Wireless	<ul style="list-style-type: none"> <li>Network Monitoring Support Services</li> </ul>
82		AECOM	<ul style="list-style-type: none"> <li>Traffic Analysis</li> <li>TSM&amp;O Data Analysis</li> </ul>
83		LMI	<ul style="list-style-type: none"> <li>Data Analysis and Technical Support Services (DATSS) – Sub to LMI</li> </ul>
<b>Universities and Schools</b>			
84		Arizona State University	<ul style="list-style-type: none"> <li>Contractor/Consultant Services</li> </ul>
85		University of Maryland	<ul style="list-style-type: none"> <li>The Design Study of the Prime Infrared Camera</li> </ul>
86		University of Oklahoma	<ul style="list-style-type: none"> <li>IT Staffing &amp; Consulting Services</li> </ul>
87		University of Massachusetts	<ul style="list-style-type: none"> <li>IT Staff Augmentation Services</li> </ul>
88		University of Osaka	<ul style="list-style-type: none"> <li>Mechanical design support services</li> </ul>

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Sl. No.	Agency Name	Services Offered
89	 The School Board of Broward County	<ul style="list-style-type: none"> <li>Technical Contract Staffing &amp; Consulting Services</li> </ul>
90	 Miami-Dade County Public Schools	<ul style="list-style-type: none"> <li>IT Staffing &amp; Consulting Services</li> </ul>
91	 Jefferson County Public Schools	<ul style="list-style-type: none"> <li>Professional Technical Staffing &amp; Consulting Services</li> </ul>
92	 Fort Bend Independent School District (FBISD)	<ul style="list-style-type: none"> <li>Temporary Staffing, Direct Hire and other employer services</li> </ul>
93	 Seattle School District	<ul style="list-style-type: none"> <li>Temporary Staffing Services</li> </ul>
94	 Atlanta Public Schools	<ul style="list-style-type: none"> <li>IT Consulting Services</li> </ul>
95	 Miami-Dade County Public Schools	<ul style="list-style-type: none"> <li>IT Staff Augmentation Services</li> </ul>
96	 Shelby County Schools	<ul style="list-style-type: none"> <li>Temporary Professional Services</li> </ul>
97	 Pennsylvania's State System of Higher Education (PASSHE)	<ul style="list-style-type: none"> <li>Temporary Staffing Services</li> </ul>
<b>Technology Partners</b>		
98	 SolarWinds, Inc.	<ul style="list-style-type: none"> <li>Authorized Federal Reseller</li> </ul>
99	 Commvault	<ul style="list-style-type: none"> <li>Authorized Federal Reseller</li> </ul>
100	 CISCO Systems, Inc.	<ul style="list-style-type: none"> <li>Certified Partner</li> </ul>

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Sl. No.	Agency Name	Services Offered
101	 International Business Machines Corporation (IBM)	<ul style="list-style-type: none"> <li>Business Partner</li> </ul>
102	 Oracle Corporation	<ul style="list-style-type: none"> <li>Certified Partner</li> </ul>
103	 Microsoft Corporation	<ul style="list-style-type: none"> <li>Certified Partner</li> </ul>
104	 Amazon Web Services, Inc.	<ul style="list-style-type: none"> <li>AWS Partner</li> </ul>

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## 4 References

BeaconGov has provided IT Staffing to more than 100+ entities including the agencies listed in table below. This table illustrates the **numbers of individuals** provided to these specific agencies for **classifications listed** within the **CRFQ**. Please see contract details including **Point of Contact information** for each respective entity under section **5.1 Reference#1**, **5.2 Reference#2**, **5.3 Reference#3** and **5.4 Reference#4**

Sl. No.	Agency Name	Labor Categories Provided	No. of Individuals
1	State of West Virginia	<ul style="list-style-type: none"> <li>• Business Analysts</li> <li>• Senior Web Application Analyst</li> </ul>	5
2	The State of Florida which includes the 17 <sup>th</sup> Judicial Circuit of Florida	<ul style="list-style-type: none"> <li>• Senior Web Application Analyst</li> <li>• Web Application Analyst</li> <li>• Software Test Analyst</li> <li>• Help Desk Analyst</li> <li>• Business Analyst</li> <li>• Programmer Analyst</li> <li>• Computer Operator</li> </ul>	8
3	City of Phoenix Aviation Department	<ul style="list-style-type: none"> <li>• Help Desk Analysts</li> </ul>	16
4	San Diego County	<ul style="list-style-type: none"> <li>• Senior Web Application Analyst</li> <li>• Systems Programmer</li> <li>• Computer Operator</li> </ul>	3
<b>Total</b>			<b>32</b>

### 4.1 Reference #1

Agency	State of West Virginia
Project Title	IT Staffing Contract
Contract Number	CMA 0511 HHR1600000004
Point of Contact	<b>Name:</b> Lesa D. Mercer, FACTS Technical Manager <b>Phone Number:</b> 304-558-5849 <b>Email:</b> <a href="mailto:Lesa.D.Mercer@wv.gov">Lesa.D.Mercer@wv.gov</a>
Contract Value	Open-ended Contract
Period of performance	01/25/2017 - 01/24/2020

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<b>Description of Services</b>	BeaconGov has provided staffing for various IT staffing services which are unique including Program Manager, Project Manager, Applications Programmer, Applications Development Expert, Senior Computer Systems Programmer, and J2EE/Java Developer, .Net Developer, SharePoint Developer, Oracle Database Administrator, SQL Database Administrator, Senior Information Engineer, Information Engineer, Specialist, Quality Assurance Manager, Technical Writer, Business Analyst, and System Programmer.
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## 4.2 Reference #2

<b>Agency</b>	The State of Florida which includes the 17 <sup>th</sup> Judicial Circuit of Florida
<b>Project Title</b>	IT Staff Augmentation Services
<b>Contract Number</b>	A7A75E
<b>Point of Contact</b>	<b>Name:</b> Orlando Garcia, Contracting Officer <b>Phone Number:</b> (954) 831-5644 <b>Email:</b> <a href="mailto:ogarcia@17th.flcourts.org">ogarcia@17th.flcourts.org</a>
<b>Contract Value</b>	Open-ended Contract
<b>Period of performance</b>	04/19/2013 - Current
<b>Description of Services</b>	BeaconGov is providing staffing with various IT and Non-IT skills which are unique including Project Manager, Business Analyst, Subject Matter Expert, Computer Specialist, Computer Specialist, Computer Systems Analyst, Applications Programmer, Applications Development, Senior Computer Systems Programmer, Senior Computer Programmer, Information Engineer, Database Manager, Database Administrator, Oracle Database Administrator, SQL Database Administrator, Quality Assurance Consultant, Helpdesk Analyst, Mainframe Developer, SharePoint Developer, PeopleSoft Developer, Programmer Analyst, and Computer Technician.

## 4.3 Reference #3

<b>Agency</b>	City of Phoenix Aviation Department
<b>Project Title</b>	IT Staffing Services
<b>Contract Number</b>	20516



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<b>Point of Contact</b>	<b>Name:</b> Kathleen Badillo, Administrative Assistant II <b>Phone Number:</b> 602-273-3402 <b>Email Id:</b> <a href="mailto:kathleen.badillo@phoenix.gov">kathleen.badillo@phoenix.gov</a>
<b>Contract Value</b>	\$ 4,754,880.00
<b>Period of performance</b>	10/01/19 - Current
<b>Description of Services</b>	BeaconGov is providing IT Staffing Services to the City of Phoenix, Aviation Department. BeaconGov offered the following services to meet the project requirements: Program Manager, Administrative Manager, SharePoint Developers, System Administrator, Database Developers, Software Developers, Database Administration, SMEs, GIS engineers, Graphic Designer, Data Entry Operator, .Net developers, Escalation Engineer, QA/QC testers, Web Administrator, and Oracle Enterprise Manager 11g.

## 4.4 Reference #4

<b>Agency</b>	San Diego County
<b>Project Title</b>	IT Staff Augmentation Services
<b>Contract Number</b>	PO628945
<b>Point of Contact</b>	<b>Name:</b> Murali Pasumarthi, Traffic Engineering Manager <b>Phone Number:</b> (754) 264-3298 <b>Email Id:</b> <a href="mailto:murali.pasumarthi@sdcounty.ca.gov">murali.pasumarthi@sdcounty.ca.gov</a>
<b>Contract Value</b>	\$ 225,000.00
<b>Period of performance</b>	04/19/2016 - 06/01/2019
<b>Description of Services</b>	BeaconGov has provided IT staffing services to San Diego County. BeaconGov offered the following services to meet the project requirements: Database Developers, Program Manager, Administrative Manager, SharePoint Developers, Senior Consultant, System Administrator, Software Developers, Database Administration, SMEs, and Junior Consultant Database Architecture, VOIP Specialist, Network Manager, Network Engineer, Network Administrator, Technical Writer, Cognos Developer, Mainframe Developer, and System Programmer.

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