



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 3

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 751534

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0511

Vendor ID: VS0000014966

SO Doc ID: CSE2100000001

Legal Name: TRANSUNION RISK AND ALTERNATIVE DATA SOLUTIONS
INC

Published Date: 7/29/20

Close Date: 7/31/20

Alias/DBA:

Close Time: 13:30

Total Bid: \$63.00

Status: Closed

Response Date: 07/31/2020

Solicitation Description: Addendum 2 - 65 Licenses for
Research and Locate Tool

Response Time: 12:05

Total of Header Attachments: 3

Total of All Attachments: 3



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 751534

Solicitation Description : Addendum 2 - 65 Licenses for Research and Locate Tool

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-07-31 13:30:00	SR 0511 ESR07312000000000569	1

VENDOR
VS0000014966 TRANSUNION RISK AND ALTERNATIVE DATA SOLUTIONS INC

Solicitation Number: CRFQ 0511 CSE2100000001

Total Bid : \$63.00 **Response Date:** 2020-07-31 **Response Time:** 12:05:43

Comments:

FOR INFORMATION CONTACT THE BUYER
 Brittany E Ingraham
 (304) 558-0067
 brittany.e.ingraham@wv.gov

Signature on File	FEIN #	DATE
--------------------------	---------------	-------------

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Sixty-Five (65) Real-Time Web-Based Research and Locate	1.00000	LS	\$63.000000	\$63.00

Comm Code	Manufacturer	Specification	Model #
93131703			

Extended Description : PLEASE SEE EXHIBIT A PRICING PAGE.
 If Vendor is submitting a bid online, Vendor must submit the Pricing Page as an attachment. TOTAL BID AMOUNT is the amount Vendor is to enter into the wvOASIS commodity line when submitting. Notwithstanding the foregoing, the Purchasing Division may correct errors at its discretion.

Comments: Please see attached TransUnion Quotation



Purchasing Divison
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 — Info Technology

Proc Folder: 751534
 Doc Description: 65 Licenses for Research and Locate Tool
 Proc Type : Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2020-07-17	2020-07-31 13:30:00	CRFQ 0511 CSE2100000001	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

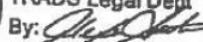
FOR INFORMATION CONTACT THE
 BUYER Brittany E Ingraham (304) 558-
 0067 brittany.e.ingraham@wv.gov

Signature X:  Ernesto Castelnuovo (Jul 31, 2020 10:59 EDT)

FEIN # 46-3901689

DATE Jul 31, 2020

All offers subject to all terms and conditions contained in this solicitation

APPROVED
 TRADS Legal Dept
 By: 
 Date: 7-30-2020

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Bryan Fawcett, Business Development Executive

(Name, Title)

See Above

(Printed Name and Title)

555 W. Adams. St., Chicago, IL 60661

(Address)

704-249-8235

(Phone Number) / (Fax Number)

Bryan.Fawcett@transunion.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge the vendor has properly registered with any State agency that may require registration.

TransUnion Risk and Alternative Data Solutions, Inc.

(Company)


Ernesto Castelnuovo (Jul 31, 2020 10:59 EDT)

(Authorized Signature) (Representative Name, Title)

Ernesto Castelnuovo, Senior Vice President

(Printed Name and Title of Authorized Representative)

July 31, 2020

(Date)

800-856-5599

(Phone Number) (Fax Number)

- 11.1 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager:

Bryan Fawcett, Business Development Executive

Telephone Number:

704-249-8235

Fax Number:

N/A

Email Address:

Bryan.Fawcett@transunion.com

 APPROVED
TRADS Legal Dept
By: 
Date: 7-30-2020



Research and Locate Tool CRFQ 0511 CSE2100000001

West Virginia Department of Health and
Human Resources, Bureau for Child
Support Enforcement

Submitted by:

Bryan Fawcett
Business Development Executive
704-249-8235
Bryan.Fawcett@transunion.com

July 31, 2020

TransUnion[®] 

Legal Statement

PLEASE NOTE THAT, NOTWITHSTANDING ANYTHING TO THE CONTRARY CONTAINED IN THE SOLICITATION;

- (A) TRANSUNION'S PROVISION OF PRODUCTS AND/OR SERVICES IS CONTINGENT UPON RECIPIENT AND TRANSUNION ENTERING INTO ONE OR MORE MUTUALLY ACCEPTABLE AGREEMENTS AND, WHERE APPLICABLE, RECIPIENT'S FULFILLMENT OF TRANSUNION'S MEMBERSHIP REQUIREMENTS, AS SUCH SHALL BE DETERMINED BY TRANSUNION. PERFORMANCE OF SERVICES WILL BE SUBJECT TO REQUIREMENTS OF THE FAIR CREDIT REPORTING ACT (FCRA), 15 U.S.C. § 1681, AND/OR THE GRAMM-LEACH-BLILEY ACT (GLBA), AND, UPON AWARD, RECIPIENT WILL BE REQUIRED TO ENTER INTO TRANSUNION'S MASTER SERVICES AGREEMENT FOR CREDIT REPORTING SERVICES, DOCUMENTING PERMISSIBLE PURPOSE AND ENSURING COMPLIANCE WITH FCRA REGULATION, AND/OR A SUBSCRIBER AGREEMENT SETTING FORTH PERMISSIBLE PURPOSE IN COMPLIANCE WITH GLBA.
- (B) TO THE MAXIMUM EXTENT PERMITTED BY FEDERAL AND/ OR LOCAL PUBLIC RECORDS LAW: (A) TRANSUNION MAINTAINS OWNERSHIP OF THIS PROPOSAL AND ITS CONTENTS AND (B) SEEKS PRIOR NOTICE OF ANY INTENTION TO RELEASE AND/ OR DISCUSS THE CONTENTS OF THIS PROPOSAL TO OR WITH NON-GOVERNMENTAL PARTIES. THIS STATEMENT IS NOT INTENDED TO LIMIT ANY RIGHTS THAT THE RECIPIENT OF THIS PROPOSAL RESERVES FOR ITSELF, OR FOR THE GOVERNMENT GENERALLY, IN THE REQUEST FOR PROPOSALS.

THIS PROPOSAL IS VALID FOR A PERIOD OF NINETY (90) DAYS FROM THE DATE OF THIS DOCUMENT; PROVIDED HOWEVER, THAT THE PRICES AND AVAILABILITY OF PRODUCTS AND SERVICES ARE SUBJECT TO APPLICABLE LAWS AND REGULATIONS INCLUDING THE ENACTMENT, AFTER THE DATE OF THIS PROPOSAL, OF NEW LAWS THAT IMPACT THE SCOPE OF SERVICES TO BE PROVIDED.

Business Information

Physical Address: 555 W Adams St
Chicago, IL 60661

Remittance Address: TRANSUNION
PO BOX 99506
Chicago, IL 60661-3631

DUNS Number: 095300208

EIN (Tax ID): 364262739

CAGE: 1F0W9

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Table of Contents

- Legal Statement 4
- Table of Contents 5
- Executive Summary..... 6
- Mandatory Requirements 8
- Deliverables 12
- Accessibility..... 14
- Database..... 14

Executive Summary

West Virginia Department of Health and Human Services, Bureau of Child Support Enforcement, is seeking information from experienced and qualified Vendors regarding the purchase of a real-time web-bases research and locate tool. This tool will enable users to locate individuals (custodians, non-custodians, and third party) and businesses in order to increase child support payments received and dispersed. TransUnion will support this objective with our TLOxp solution through TransUnion Risk and Alternative Data Solutions, Inc. (TRADS).

TRADS is a wholly-owned subsidiary of TransUnion that provides data solutions specializing in custom, scalable, investigative, and risk management tools for due diligence, identity authentication, fraud prevention and detection, legislative compliance, and debt recovery.

TRADS offers a robust and comprehensive view of people, assets, and businesses. This real-time online tool provides access to over 5 billion public records using TransUnion's proprietary technology. The cutting-edge linking technology can assist in locating hard-to-find debtors, assets, and relationships while saving time on skip tracing, asset location, and investigations by lowering expenses and increasing efficiencies. TRADS "Data Fusion" technology combines data from over 9,000 different sources and provides a comprehensive report in an easy to use and secure environment. TRADS can also provide for batch processing. TRADS competitive strengths are in unique content and linking technology:

Over 10,000 government agencies and private sector companies use TRADS core product, TLOxp[®]. These agencies and companies leverage TLOxp daily for locating and researching connections between individuals, businesses, and assets.

TransUnion supplements TRADS data with unique data sets, not sold to other data providers. These unique data sets include phones, addresses, and place of employment (POE) information not seen in traditional data sets used by others in the industry. TRADS maintains one of the largest compilation of Place of Employment (POE) data in the industry. It includes over 200 million linkages from consumers to a business, leveraging Credit Header data in addition to Secretary of State Data and the Dun and Bradstreet global business file.

Unique Content

The TransUnion family of companies offer industry-leading public records data, analytics, and proprietary linking technology (through TRADS) in addition to Trans Union LLC's credit and consumer reporting data. This unique breadth and depth of data and powerful technology is available via TLOxp and is ready to support your organization 24x7x365 with 99.97% system availability.

TransUnion processes billions of data items a month and manages several hundred million consumer files worldwide. Our services and solutions are used by Fortune 500 companies and government agencies including the Department of Housing and Urban Development, the U.S. Census Bureau, and the Federal Reserve. TransUnion currently partners with over 45 government organizations at the state and local level in West Virginia.

As the only major family of companies to provide both credit and alternative data, TransUnion's perspective goes beyond traditional credit data and includes non-credit data. We can shed light into individuals and their behavior.

This advantage is reflected by our twice-daily updates to consumer reported information in combination with public record and alternate sources. Trans Union LLC collects data directly from consumers and from over 90,000 trusted data furnishers. The majority of the data is provided within 24 hours and we update our Credit Header file daily. TransUnion databases are supplemented with input from other bureaus' header files to ensure full coverage. TransUnion also collects data from many non-traditional header sources and public records, broadening our coverage on "underbanked" or "hard to find" consumers.

Unlike lower priced and less comprehensive data aggregators who buy a portion of their content from TransUnion and update their products less frequently, the TransUnion family owns both the credit and alternative data repositories.

Linking Technology

As reflected by our internal testing, and championed by our clients, TransUnion's unique content combination, along with our advanced linking algorithm, produces superior results. Reaching beyond traditional credit data, TransUnion can resolve disparate pieces of information from thousands of data sources, allowing clients to trust the results. This process has proven more effective than the data aggregator approach of "more data is better".

Professional Support

Our Solutions Engineer has a passion for helping customers by listening to their priorities and creating solutions that exceed those priorities. He will collaborate with you to understand the services requested and how to apply these solutions in the field. He has over 20 years working with clients across the U.S. and has been with TransUnion for almost 5 years. Prior to TransUnion, he worked at LexisNexis for over 21 years. He holds a Bachelor's Degree in Management Information Systems from Wright State University and an MBA from the University of Phoenix.

All TransUnion solutions are supported by the knowledge, training, and expertise of the industry's most highly skilled professionals, who will work closely with you to implement a strategy that will meet both short and long-term business objectives.

By combining reliable systems, innovative solutions, exceptional service levels, and excellent consultative analytics, TransUnion is a leader in the information services industry. This proposal highlights the benefits of our service model engagement and our commitment to create an exceptional partnership with West Virginia Bureau for Child Support Enforcement. We look forward to the opportunity to elaborate on how our strategic direction aligns with your business objectives.

Mandatory Requirements

Mandatory Contract Services Requirements and Deliverables

- Real-Time Incarceration and Arrest Records- Must be available within twenty-four hours of arrest or incarceration.

TRADS has access to nationwide criminal data sets including real-time incarceration and arrest records.

- Photo Images on Criminal Records- When available from the sources, these images will be displayed on arrest records, sex offender records, and selected Department of Correction records.

TRADS, when available, will display the photo image from the criminal record filing.

Cell Phone Data - Must provide information including name, address, phone number for cell phones, landlines, and Voice over Internet Protocol (VoIP) numbers. The Phone Records data set provides access to hundreds of millions of phone records, including more than 200 million cell phone numbers, as well as landlines and VoIP numbers.

As noted above, TRADS leads the industry with Right Party Contact (RPC) information.

- Utility Data- Must include names, addresses, service information from national and regional electric, cable, gas, and telephone companies, including but not limited to American Electric Power, American Water, Mountaineer Gas, AT&T, and Suddenlink.

TRADS data includes utility data

- Credit Reporting Bureaus- Must provide government investigators and analysts with information originating from all three major credit reporting bureaus: Equifax, Experian, and TransUnion, including real-time header information from multiple credit reporting bureaus in comprehensive reports. This results in reports that provide more current address information. Other critical address information provided by credit reporting bureaus includes the high-risk address alert, which identifies addresses that may be associated with a propensity for fraud.

TRADS has access to three (3) credit reporting bureaus data along with access to a unique GLBA data source, the Demand Deposit data set.

Including the credit bureaus header information, as a TRADS customer you will have access to the TransUnion Credit Vision Credit report via the TRADS TLOxp tool. This is unique to only TRADS.

- Real-time Vehicle Registration Data- Must provide real-time gateway access to vehicle registration data for any and all states who make that information available in the United States and must include West Virginia, Virginia, Pennsylvania, Ohio, Kentucky, Florida, North Carolina and South Carolina, providing up-to-date information on vehicles and their registered owners.

TRADS vehicle registration data is updated on a monthly basis.

- • Global Business Data- Must provide comprehensive data on business entities, including small and privately held companies as well as corporations. Business data sources must include

a global offering of a minimum of 200 million companies, including both U.S. company information and international company information from all countries in the world.

TRADS has access to global business data. The business data, when available, can be linked to individuals associated with the business: owners, executives and employees.

- Alerts- Must allow for the capability to automatically monitor the status of attribute or subject, at a chosen time interval (e.g., daily, weekly, etc). When either new information is added or information changes on the selected attribute or subject, a notification (for example, message for users to see when they login to the site, must be sent to the user about the updated information). The notification must be sent within 24 hours after changes.

TRADS offers users to use Alerts via the TLOxp system or via a batch process. TRADS will customize a solution that exceeds your needs above.

- Web Analytics- Must have a Web dashboard tool that provides search access to social networking sites, blogs, watch lists, and other Web sources.

TRADS Right Party Contact (RPC) project includes ensuring emails attached to the consumer's record is the right email address and an active email address.

TRADS users have the ability to run a basic social media report or an enhanced social media report, based on the users need for information.

- The dashboard tool must allow users to scan multiple levels of maximum of 10 users at one time of the subject's associates and assess potential negative affiliations.

TRADS will work with your agency to educate you on how to use this within the TRADS tool.

- Company and Family Tree- Must have a tool that provides visualization of relationships between parent and subsidiary companies.

TRADS business report will show you the relationship between companies within a family.

- Graphical Display- must have a dashboard tool providing visualization of connections between people and businesses.

TRADS offers a graphical display on how people are connected.

- Negative News- this dashboard tool must provide access to news items relating to a subject, with ability to focus on negative news and sentiments about the subject.

TRADS data does not contain information from negative news sources. Based on the limited information that can be found in a news article, TRADS believes the news information would be inaccurate causing issues with our users.

TRADS does offer a litigious consumer search, looking for consumers that are litigious.

- Quick Analysis Flags- Must provide a checklist of data sets that can be potential red flags for a person or business, in order to help determine where to focus investigative efforts.

TRADS will work with your agency on rules behind this request.

- Map Analytics- This dashboard tool must plot a subject's address on a map and allows a view of its surrounding businesses by type, including medical facility, attorney's office, or automotive mechanic shop. Users must also view details of businesses on the map.

Users have access to map addresses with the TLOxp system.

- Customizable Dashboard- The dashboard tool view must allow users to get an immediate overview of a person or business and to quickly get a sense of potential risks associated with the subject. Users must be able to customize the dashboard to ensure a focus on data that's most relevant to them.

TRADS offers multiple views of the data so users can quickly get a sense of potential risks associated with the subject.

- Vital Statistics- This tool results must include a feature which provides a summary of the key attributes such as: address, date of birth, phone number, etc. and information from multiple sources such as: birth certificate, death certificate, and marriage certificate for a subject.

TRADS uses over 9,000 sources and analytics to ensure the data that is displayed is current and accurate.

- Linked Searching- Must offer the ability to search from within search results, allowing users to dive deeper into returned data. Linked searches include at a minimum:
 - Address,
 - Business name,
 - Driver's license number,
 - Email address,
 - Person name,
 - Phone number,
 - FEIN (Federal Identification Number)
 - Social Security Number

TRADS offers this ability and users will obtain this information within one search in the system for the consumer.

- Entity Resolution- Vendor must use an entity resolved database (ERD) technology to find all available public records pertaining to a subject. This technology uses multiple data elements and identifiers to match records and can overcome partial and incomplete data, misspellings, etc. ERD technology ensures that users obtain the full complement of available data on a subject.
 - Relevance scores- As results are returned, the most relevant records must appear at the top of the result list.
 - Data Source Transparency- ERD must identify the sources of its returned data, so that users can be reassured of the credibility and reliability of the data.

TRADS system is the third generation linking technology in the industry, using the latest and greatest methodology in the industry.

- User Preference- Preferences account tool must allow users to create preferences for conducting linked searches, permissible uses, user profile, display order of dashboard modules, and regarding data included in the Quick Analysis Flags and Associate Analytics modules.

TRADS user interface is easy to use and customizable for each user in the system.

- Customizable Reporting- Must have the ability to create report templates by setting report preferences, identifying the sections to include, and setting the sequence in which sections are displayed. Examples are Administrative report, Usage Reports, adhoc, etc.

TRADS allows clients to customize reports.

- Workspace- The workspace feature must allow users to save selected results and report data indefinitely and provides the ability to generate linkchart and map reviews of the data. Visualizing information on multiple subjects or associations between subjects/entities.

TRADS TLOxp system can assist with this.

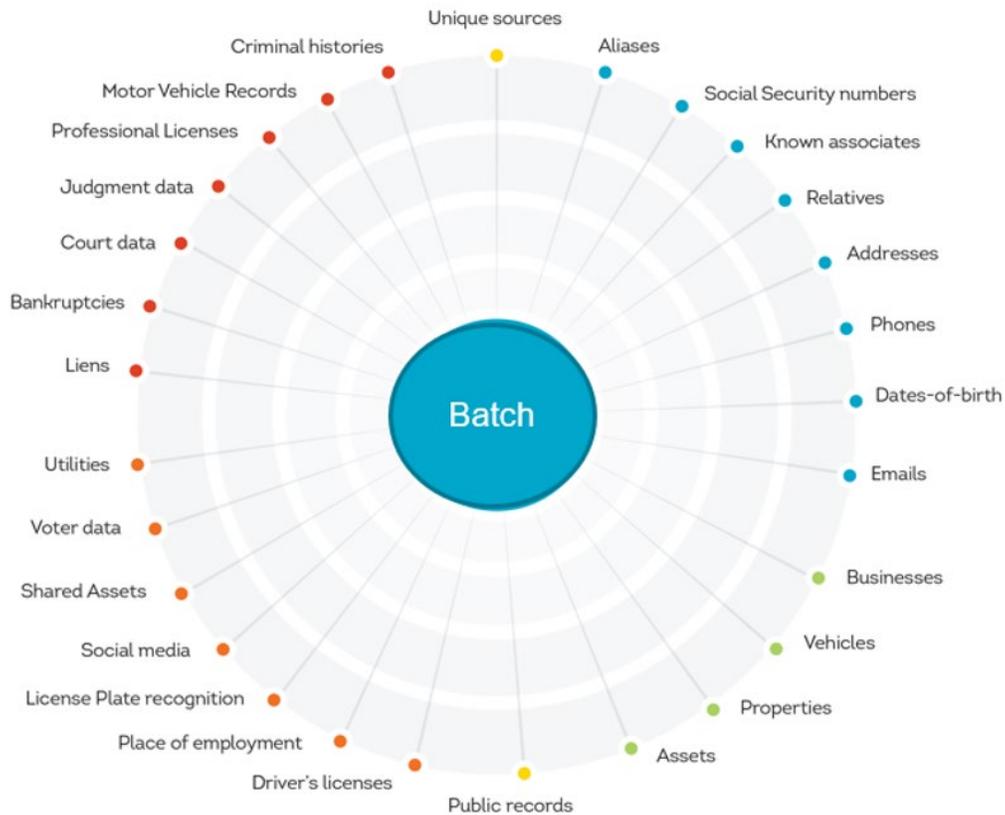
- Google Maps, or equal Compatibility- Must provide mapping of address data, powered by Google maps, or equal. , in several areas, including the Address Map and Map Analytics modules, Workspace, and in Search Results, by selecting the map icon located beside the address. This is for Multifactor verification per Office of Technology (OT) standards.

TRADS can support this.

Deliverables

TRADS Batch Processing offers efficient searching capabilities in our vast data repository, thereby reducing manual searches. The batch process allows highly customizable file layouts, batch processes, and batch process setups.

Data points your agency can access via the batch process:



TLOxp®

TLOxp is an online user interface allowing customers real-time access to our database. Two factor authentication or single sign on (SSO) grants access to the TLOxp web-based interface. When using SSO, our technology team will work with your agency to set up the process. When using two factor authentication, typically a user will provide a username and password to login to the system with an additional factor of:

- One time passcode sent via SMS or email
- IP whitelist (IP or IP address range supplied by FEMA)
- Google Authenticator

The largest global corporations, major financial institutions, premier insurance carriers, and tens of thousands of law enforcement agencies use TLOxp to investigate and research people, locations, and companies for due diligence, risk assessment, fraud detection, and identity authentication. Built on the next generation of linking technology, TransUnion’s customizable solutions provide a user-friendly interface that aids in security and investigations in your organization.

You can leverage the massive TLOxp data repository and unmatched linking algorithms to deliver comprehensive results that are economical, actionable, and timely. By fusing alternative data from nearly 10,000 public and proprietary sources, including industry-leading information from TransUnion, this online tool is ideal for multiple uses in your internal workflow.

TLOxp’s user interface provides multiple techniques to query data. While we recommend searching with as much data as possible, TLOxp will return results with minimal data supplied in the search.

The graphic below illustrates the different ways a user can search for subjects:

The screenshot shows the 'Advanced Search People' interface. It features several search criteria sections: 'Last Name' with a 'Last Name Sounds Like' checkbox; 'First Name' with an 'Exact First' checkbox and a '[One Line Entry]' note; 'Middle Name'; 'DOB' with a date format example '12/27/1967 or 12/27 or 1967'; 'Age Range'; 'SSN' with a format note 'Full, First 5 digits, or Last 4 digits'; 'Address (or just street name, building name, community name)'; 'Zip, Zip 9, City, County, or State'; 'Phone (10 or 7 digit)'; 'Date Range Seen at Address' with 'to' and 'from' fields; 'Radius (from location)' in miles; and an 'Expand Search if Subject not Found' checkbox which is checked. On the right side, there is a 'TLO Person ID' field and a 'Search Results Layout' section with radio buttons for 'Classic' (selected), 'Locate', and 'Basic'. At the bottom, there is a 'Your Reference ID' field and a 'Results Per Page' dropdown set to '50'. The top right corner includes a 'VIDEO E-TRAINING' logo.

For fragmented and partial information search, and to locate hard to find subjects, TLOxp offers an Expert and Expanded Expert Search. In Expert and Expanded Expert Searches, a free formed query runs against the TLOxp database without specifying the type of data you are searching. You can find your subjects and their relationships by entering their name, age or age range, multiple locations, and the names of relatives or associates.

Expanded Expert Search **People**  Information & Coverage

Find your subject using extra search criteria, including any combination of multiple locations and names of relatives or associates.

Information about Subject... ⓘ

Exact First Name ⓘ Last Name Sounds Like ⓘ [Age Helper](#)

Locations on Subject... (Any combination of multiple addresses, states, cities, counties, neighborhood names or building names.) ⓘ

Address, Zip Code, Zip-4, or City [Add City County](#)

Subject near Location... Mile Radius from ⓘ

.25 to 100 Address, Zip Code, Zip-4, or City: [Add City](#)

Subject's Relatives and/or Associates... First or Last Names (or both) ⓘ

Accessibility

TransUnion’s systems are built for speed, reliability, and scalable growth to support our partners’ business volumes. In North America alone, TransUnion’s infrastructure handles 125 billion transactions per year. Our systems easily accommodate peak processing volumes with architecture structured to dynamically expand capacity on demand.

TransUnion's high-availability architecture and three Data Centers provide real-time failover processing, in effect tripling capacity at any given time. TransUnion maintains 99.97% up-time 24x7x365, excluding maintenance windows.

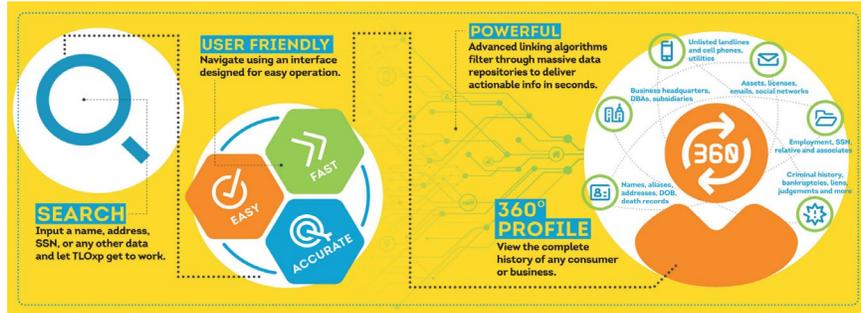
Closely linked with our ability to process volumes of data is the speed and efficiency of delivery. Our online systems run with 40% “headroom” for unexpected processing demands and TransUnion’s clients continually validate that our systems and infrastructure are both progressive and dependable.

Database

When using TRADS data services, your agency can leverage the massive data repository and unmatched linking algorithms to deliver comprehensive results that are economical, actionable, and timely. By fusing alternative data from nearly 10,000 public and proprietary sources, including industry-leading information from TransUnion, this online tool is ideal for multiple uses in your internal workflow.

Robust data assets enhance searches, delivering actionable results even with partial source data:

TLOxp is a TransUnion alternative data (*i.e.*, not credit-based) tool with a user-friendly interface to provide a 360° customer view:



TLOxp Leverages premier alternative data and logic to link both public and proprietary data to deliver actionable intelligence:



TRADS leads the industry in currency and accuracy within their Right Party Contact (RPC) solutions:



TRADS is also the only data provider in the industry with access to a source we call DDA. This data source captures driver's license information nationwide. Currently TRADS has access to over 147 million driver's licenses and this number continues to grow.

TransUnion is experienced in training large and diverse user communities, with differing business needs. A Project Manager will be assigned to each engagement and will be responsible for meeting the requirements. The Project Manager will also develop the training plan and coordinate and schedule both in person and online training, as well as Web-based tutorials and user guides.

Traditional Classroom Approach

TransUnion has achieved success training in the traditional classroom environment. Generally, we use a projector or TV screen in a formal classroom. These classroom sessions are typically 45-minutes long, but we block a two hour timeslot to allow for questions.

We conduct surveys to gain feedback. TransUnion can receive and process surveys directly or we can forward them to designated Bureau for Child Support Enforcement personnel. However, if TransUnion receives and processes the surveys, we will use feedback for future training sessions.

TLOxp Training Leadership will share lessons learned during initial implementation meetings, as well as monthly status meetings. We expect the in-person trainees to be administrators and power users, with the general user population trained via online/web-based/virtual sessions. This approach is subject to discussion and agreement between the Bureau for Child Support Enforcement and the TLOxp Project Manager and Training Leadership.

Virtual Classroom

Professional TLOxp trainers are at home within a web-based training structure. We recognize that discussions and interaction are different virtually versus the traditional in-person classroom approach, so trainers will support user engagement through active learning techniques and assessment.

Virtual sessions are typically 45-minutes long, but we block a two hour timeslot to allow for questions. Given the large number of attendees in these sessions, trainee management will be required to keep the training process focused to enable rapid proficiency.

Attendance Verification

The Project Manager will work with TLOxp Training Leadership to take attendance during training sessions, and to audit the result. Additional training sessions will be offered to allow for the inevitable absences. The Project Manager will administer this process and report to the Bureau for Child Support Enforcement.

Web-based Tutorials

TLOxp Training Leadership will manage the production of an online self-paced tutorial that considers the general usage of TLOxp within the various user communities. Attention will be given the differences among these groups to arrive at a common theme for a single tutorial delivered within six months of

contract award. This tutorial will not require any plug-ins or special technology. We will coordinate content and delivery with the Bureau for Child Support Enforcement.

Targeted and Tradecraft Training

TransUnion's Public Sector and Diversified markets teams have subject matter experts who conduct training focused on a specific mission. The Project Manager will schedule these trainings as needed.

TRANSUNION RISK AND ALTERNATIVE DATA SOLUTIONS, INC.
SUBSCRIBER AGREEMENT & APPLICATION

Application: Must be completed in its entirety.

Company	
Name of Company or Agency ("Subscriber"):	DBA:
Federal Employee Identification Number (FEIN):	
Physical Address:	
Phone Number:	Number of Employees:
Type of Business (LLC, C-Corp, S-Corp):	Industry:
Web Site Address:	
Business/Profession License # (if applicable):	Please provide copy of license

Primary Administrator	(The person responsible for managing your account on behalf of the Company.)
Name:	Title:
Address (if not Headquarters):	
Direct Phone #:	Cell Phone #:
E-mail Address:	

Subscriber Agreement:

This Subscriber Agreement ("Agreement") is entered into as of the date indicated below, by and between Subscriber and TransUnion Risk and Alternative Data Solutions, Inc. ("TRADS"), effective on the date of the approval of the foregoing Application by TRADS.

- Subscriber understands and agrees that TRADS **offers public record products** and other products and services ("TRADS Services") that may contain sensitive information that is governed by various state and federal laws, including the Gramm-Leach-Bliley Act (15 U.S.C. § 6801-6809) ("GLBA") and The Driver's Privacy Protection Act (18 U.S.C. § 2721-2725) ("DPPA"), all of which, and without limitation, the Subscriber certifies to comply, where applicable.
- TRADS is not a "consumer reporting agency," as defined by the Fair Credit Reporting Act (15 U.S.C. § 1681 et seq.) ("FCRA") and TRADS Services do not constitute "consumer report(s)," as defined by FCRA. TRADS Services may not be used in whole or in part as a factor in determining eligibility for credit, insurance, or employment or for any other purpose contemplated by the FCRA.
- TRADS may make a reasonable number of TRADS Services available to the Subscriber on a trial basis free of charge until the earlier of (a) seven (7) calendar days or as otherwise agreed to by TRADS in writing or (b) 300 transactions or (c) the start date of purchased TRADS Services ordered by Subscriber. Subscriber access to TRADS Services during any such free trial shall be subject to all the terms of your Subscriber Agreement and the online Terms and Conditions. After the expiration of a free trial, if any, Subscriber agrees to pay TRADS all applicable fees and charges for TRADS Services accessed, including taxes, duties and other charges imposed by any governmental entity for the TRADS Services provided under this Agreement within twenty (20) days of the date of each invoice.
- Either party may terminate this Agreement at any time upon notice to the other party.
- This Agreement, the attachments, if any, and the online Terms and Conditions, all incorporated by reference, constitute the entire agreement between Subscriber and TRADS. Terms and Conditions may be found at <http://www.TLO.com/termsandconditions>.

AUTHORIZATION AND ACCEPTANCE OF TERMS

Subscriber agrees to be bound by this Agreement and agrees to pay all fees and charges according to the online Terms and Conditions. I certify that I am authorized to execute this Agreement on behalf of the Subscriber and the statements I have provided in this Agreement are true and correct.

Name of Company or Agency ("Subscriber"):	DBA:
Authorized Signature:	DATE:
Print Name of Authorized Signer:	TITLE:

REQUEST FOR QUOTATION

**Research and Locate
Exhibit "A" Pricing Page**

	Per User Fee (Flat Rate)	Per User Fee Multiplied by Quantity (Flat Rate)	Monthly User Fee (Flat Rate)	Multiplied by Twelve (12) Months	Annual Fee (Flat Rate)
Sixty-five (65) users for Web-based research and locate portal	\$63.00	65	\$4,095.00	12	\$49,140.00
Year one (1) renewal	\$63.00	65	\$4,095.00	12	\$49,140.00
Year two (2) renewal	\$63.00	65	\$4,095.00	12	\$49,140.00
Year three (3) renewal	\$63.00	65	\$4,095.00	12	\$49,140.00
Total Bid Amount					\$196,560.00

Award will be made to the bidder with the lowest Total Bid Amount meeting all of the specifications.

TransUnion Risk and Alternative Data Solutions, Inc.

 Vendor Name

4530 Conference Way South

 Vendor Address

Ernesto Castelnuovo, Senior Vice President

 Vendor Signature

transunion.com

 Vendor email