# NOTICE

Please note that this bid from Bromberg & Associates, LLC for DBS2100000002 was received in the Purchasing Division prior to the bid opening date and time on March 4, 2021. However, the bid submitted did not get read aloud during the public bid opening.

Q. Att

Guy Nisbet Assistant Purchasing Direction



The following documentation is an electronicallysubmitted vendor response to an advertised solicitation from the West Virginia Purchasing Bulletin within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

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Welcome, Lu Anne Cottrill Procurement	Budgeting Accounts Receivable Accounts Payable	
Zew Al: 1 of 1   A The vendor must be an active vendor on the vendor customer table. (		
Solicitation Response(SR) Dept: 0403 ID: ESR0304210000006020 Ver.: 1 Function: New Phase: Final	Modified by pickensr , 03/04/2021	
Header 🕅 6		
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General Information Contact Default Values Discount Document Information Clarification Request		
Procurement Folder: 834305	SO Doc Code: CRFQ	
Procurement Type: Central Master Agreement	SO Dept: 0403	
Vendor ID: VS0000012455	SO Doc ID: DBS210000002	
Legal Name: Bromberg & Associates, LLC	Published Date: 2/23/21	
Alias/DBA:	Close Date: 3/4/21	
Total Bid: \$227,920.00	Close Time: 13:30	
Response Date: 03/04/2021	Status: Closed	
Response Time: 8:47	Solicitation Description: American Sign Language Video Remote Interpreting at the WVSD	1
Responded By User ID: allisonbrom	Total of Header Attachments: 6	
First Name: Carly	Total of All Attachments: 6	
I ast Name. Driche		$\sim$



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

#### State of West Virginia **Solicitation Response**

Proc Folder:	834305				
Solicitation Description:	American Sign Language Video Remote Interpreting at the WVSD				
Proc Type:	Central Master Agreement				
Solicitation Closes		Solicitation Response	Version		
2021-03-04 13:30		SR 0403 ESR0304210000006020	1		

VENDOR					
VS000012455 Bromberg & Associates, LLC					
Solicitation Number:	CRFQ 0403 DBS210000002				
Total Bid:	227920	Response Date:	2021-03-04	Response Time:	08:47:07
Comments:					

FOR INFORMATION CONTACT THE BUYER
Joseph E Hager III
(304) 558-2306
joseph.e.hageriii@wv.gov

Vendor

Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Video Remote Sign language interpretation service	2960.00	00 HOUR	77.000000	227920.00
Comm	Code Manufacturer		Specific	ation	Model #

82112067

#### Commodity Line Comments:

#### Extended Description:

Quantities are estimated and are for bid purposes only

#### Exhibit A WV Schools for the Deaf and Blind Video Remote ASL Interpreter Services

Description	Unit of Measure	Unit Cost	Estimated Quantities*	Extended Cost
Video Remote Sign Language Interpreter	per hour	\$77.00	2960	\$ 227,920.00
			Total Bid Amount	\$ 227,920.00

\* Estimated quantities are for bidding purposes only, more or less may be purchased by the agency.

**Bidder/Vendor Information:** 

	Bromberg & Associates, LLC
Name:	Point of Contact for Quote: Carly Priehs, Business Development Specialist
Address:	3141 Caniff St.
	Hamtramck, MI 48212
	Main Office: 313-871-0080
Phone Number:	POC for Quote: 313-871-0080 ext. 4988
Email Address:	carly@brombergtranslations.com
Authorized Signature:	Jinny Bromberg, President

Sinny Bromberg



# Quote for American Sign Language

# Video Remote Interpreting

## West Virginia Schools for the Deaf and Blind



## **BROMBERG & ASSOCIATES** A LANGUAGE AND TECHNOLOGY SOLUTIONS COMPANY

3141 Caniff Street Hamtramck, Michigan 48212

Company FEIN: 38-3493624 DUNS: 949053185 Main Office Phone Number: 313-871-0080 Point of Contact: Carly Priehs, Business Development Specialist E-mail: Carly@brombergtranslations.com Phone Number: 313-871-0080 ext. 4988 Fax Number: (888) 225-1912 Company Website: www.brombergtranslations.com





3141 Caniff Street Hamtramck, MI 48212 info@BrombergTranslations.com

Phone: 313-871-0080 Fax: 888-225-1912 www.BrombergTranslations.com

## Bromberg & Associates Executive Summary

Bromberg & Associates is an award-winning full-service Language and Technology Solutions Company, started in 1999 by its founder and president, Jinny Bromberg. Bromberg's services and experience include, but are not limited to, interpreting in three modalities (onsite, video remote, and telephonic), document translation, website localization, graphic design, subtitling and A/V services, cultural awareness training, and compliance consulting. Bromberg supports various organizations in education, government, insurance, legal, community, law enforcement, healthcare, and mental health settings with an overall client retention rate of 98.4%. Bromberg added American Sign Language to its list of languages in 2005 and has been successfully meeting the ongoing and emergency service needs for all our many and varied clients for more than 15 years. *Providing American Sign Language interpreting and serving educational clients are among our core competencies.* 

Bromberg employs many full-time staff in various capacities at its offices in multiple states along with more than 4,000 contract linguists, including a large network of experienced and certified ASL interpreters. We have particular expertise in delivering ASL interpreting services and other language services to a wide variety of educational clients, from large school districts to colleges, universities, and training institutions, based upon our long and ongoing relationship with numerous such clients throughout the nation. Bromberg also launched its own state-of-the-art Video Remote Interpreting platform in 2017, offering reliable on-demand access to our interpreting services 24/7/365.

Bromberg's highly experienced and qualified ASL Interpreters have undergone rigorous vetting and certification requirements prior to and during their initial contracting process, and they are required to maintain their credentials, professional ethics, and skills throughout their affiliation with Bromberg. All Bromberg-affiliated ASL Interpreters carry current and annually-renewed national and state certifications, registrations, and applicable endorsements per guidelines published by the states and agencies for which they are serving, and must follow Registry of Interpreters for the Deaf (RID) standards for the Code of Professional Conduct. Bromberg has a team of experienced, licensed, and certified West Virginia ASL interpreters to serve the ongoing needs of the West Virginia Schools for the Deaf and Blind, with licenses attached to this quote.

In addition, Bromberg has a federal and state compliance expert, Mr. Bruce Adelson, on the team to ensure our compliance as well as to support that of our clients. Mr. Adelson is nationally recognized for his federal compliance expertise concerning Language Access Plan research and development, Title VI of the Civil Rights Act of 1964, the Rehabilitation Act of 1973, the Americans with Disabilities Act, and federal voting laws, and he is a former U.S. Department of Justice Senior Attorney.

Please note: Per the solicitation guidelines, Bromberg would be happy to provide references, proof of interpreter background checks, proof of registrations with State agencies, insurance, and resumes after bid opening and prior to contract award.

### Recent Awards and Recognitions

In 2016, Bromberg was named one of "50 Michigan Businesses to Watch" by Michigan Celebrates Small Business, the most prestigious small business awards program in the state of Michigan, and Jinny Bromberg was named a finalist for Ernst & Young's Entrepreneur of the Year. In 2017 *Corp!* Magazine awarded Bromberg as a Diversity and Inclusion Company, and MichBusiness added the Technology Guru Award to Bromberg's accolades. In 2019, for the third year in the row, Bromberg received the Economic Bright Spot award and the Corp! Magazine Salute to Diversity Award. Recently, in 2020, Bromberg was also recognized as a Small Business Honoree by MichBusiness.

## Bromberg Certifications and Memberships



Bromberg also recently became ASTM F3130 Standard Practice for Language Service Companies certified. As a member of the above organizations, our commitment is clear: we provide only the highest quality language services. Bromberg's goal is to expeditiously provide top-notch language service at competitive prices while maintaining an efficient timeline in order to overcome communication and language barriers.





## WV COMMISSION FOR THE DEAF & HARD OF HEARING West Virginia Registry of Interpreters (WVRI)

# Luke Alward

is a registered interpreter holding the following qualification: NAD V

**Registration Number:** Registration valid through: November 9, 2023



Sanah Fowthen WVCDHH Project Director



#### ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received: (Check the box next to each addendum received)

🗌 Addendum No. 1	Addendum No. 6
🗌 Addendum No. 2	🔲 Addendum No. 7
🗌 Addendum No. 3	🔲 Addendum No. 8
🔲 Addendum No. 4	🔲 Addendum No. 9
Addendum No. 5	🔲 Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company

Authorized Signature

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.