



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header  1

## General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 743632

Procurement Type: Central Purchase Order

Vendor ID: VC0000072397 

Legal Name: CBTS LLC

Alias/DBA:

Total Bid: \$62,460.54

Response Date: 07/29/2020 

Response Time: 16:55

SO Doc Code: CRFQ

SO Dept: 0313


SO Doc ID: DEP2100000001

Published Date: 7/22/20

Close Date: 7/30/20

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum 1 Router, Switch, Support/Agency Segra Phone 

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 743632

**Solicitation Description :** Addendum 1 Router, Switch, Support/Agency Segra Phone System

**Proc Type :** Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-07-30 13:30:00	SR 0313 ESR07292000000000527	1

VENDOR
VC0000072397 CBTS LLC

**Solicitation Number:** CRFQ 0313 DEP2100000001

**Total Bid :** \$62,460.54      **Response Date:** 2020-07-29      **Response Time:** 16:55:11

**Comments:** Product usually available between 2-30 days per the manufacturer's availability. The pricing variance in the attached quote and the itemized price is a quantity difference on the support line.

**FOR INFORMATION CONTACT THE BUYER**  
 Guy Nisbet  
 (304) 558-2596  
 guy.l.nisbet@wv.gov

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
--------------------------	---------------	-------------

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Extreme Networks 48 Port POE Switch or equal	26.00000	EA	\$1,434.380000	\$37,293.88

Comm Code	Manufacturer	Specification	Model #
43232908			

<b>Extended Description :</b>	X440-G2 X440-G248p-10GE4 or equal
-------------------------------	-----------------------------------

**Comments:** Estimated lead times are from 2-30 days for all skus.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Extreme Networks 1M SFP+ Twinaxial Cable 10304 or equal	26.00000	EA	\$30.660000	\$797.16

Comm Code	Manufacturer	Specification	Model #
43232908			

<b>Extended Description :</b>	Twinaxial Cable item # 10304 or equal
-------------------------------	---------------------------------------

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Extreme Networks 1000BSX SFP mini-GBIC Trans Modul or equal	52.00000	EA	\$145.690000	\$7,575.88

Comm Code	Manufacturer	Specification	Model #
43232908			

<b>Extended Description :</b>	Part number 10051H or equal
-------------------------------	-----------------------------

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Power Cord-13 A Current Rating	26.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43232908			

<b>Extended Description :</b>	Power Cord-13 A Current Rating
-------------------------------	--------------------------------

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Cisco Router 4331 or equal	11.00000	EA	\$1,079.160000	\$11,870.76

Comm Code	Manufacturer	Specification	Model #
43232908			

**Extended Description :** Cisco Router 4331 (3GE, 2NIM, 1SM, 4G Flash, 4G Dram, IPB) Part number ISR4331/K9 or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cisco Service Support or equal	1.00000	EA	\$282.180000	\$282.18

Comm Code	Manufacturer	Specification	Model #
81112200			

**Extended Description :** One year support with 8 hours a day 5 days a week next business day on all items ordered.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cisco Performance on Demand - license 100 to 300 Mb or equal	11.00000	EA	\$421.880000	\$4,640.68

Comm Code	Manufacturer	Specification	Model #
43231512			

**Extended Description :** Part number FL-4330-PERF-K9 or equal



## QUOTE : Q-00037439 for State of West Virginia

Please reference this Quote# on your Purchase Order

**Created On:** 07/24/2020

**Expiration Date:** 08/20/2020

**Client:** State of West Virginia

**Address:**

, ,

**Contact:** Guy Nesbit

**Phone:** (304) 558-2596

**E-mail:** guy.l.nisbet@wv.gov

**Primary Rep:** Kristee Blanciak

**Phone:** +1 4129990044

**E-mail:** kristee.blanciak@cbts.com

**Inside Rep:** Stan Volgershteyn

**Phone:** (440) 569-2368

**E-mail:** stan.volgershteyn@cbts.com

**For updated W9 information, please click the following link: [CBTS System Updates](#)**

Line	QTY	Part Description	Unit Price	Ext. Price
1	26	<b>C1000-48P-4X-L</b> Catalyst 1000 48 port GE, POE, 4x10G SFP	1,434.38	37,293.88
2	26	<b>CAB-16AWG-AC</b> AC Power cord, 16AWG	0.00	0.00
3	26	<b>PWR-CLP</b> Power Retainer Clip For 3560-C, 2960-L & C1000 Switches	0.00	0.00
4	26	<b>SFP-H10GB-CU1M=</b> 10GBASE-CU SFP+ Cable 1 Meter	30.66	797.16
5	52	<b>GLC-SX-MMD=</b> 1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	145.69	7,575.88
6	11	<b>ISR4331/K9</b> Cisco ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)	1,079.16	11,870.76
7	11	<b>CON-SNT-ISR4331K</b> SNTC-8X5XNBD Cisco ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G	282.18	3,103.98
8	11	<b>SL-4330-IPB-K9</b> IP Base License for Cisco ISR 4330 Series	0.00	0.00
9	11	<b>FL-4330-PERF-K9</b> Performance on Demand License for 4330 Series	421.88	4,640.68
10	11	<b>PWR-4330-AC</b> AC Power Supply for Cisco ISR 4330	0.00	0.00
11	11	<b>CAB-AC</b> AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	0.00	0.00
12	11	<b>MEM-FLSH-4G</b> 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	0.00	0.00
13	22	<b>NIM-BLANK</b> Blank faceplate for NIM slot on Cisco ISR 4400	0.00	0.00
14	11	<b>MEM-43-4G</b> 4G DRAM (1 x 4G) for Cisco ISR 4300	0.00	0.00



Line	QTY	Part Description	Unit Price	Ext. Price
15	11	<b>SM-S-BLANK</b> Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR	0.00	0.00
16	11	<b>SISR4300UK9-1612</b> Cisco ISR 4300 Series IOS XE Universal	0.00	0.00
<b>SUBTOTAL</b>			USD	65,282.34

<b>QUOTE TOTAL</b>	USD	65,282.34
--------------------	-----	-----------

\*\* Taxes Not Included In Total \*\*

Comments
Service Duration: 12 Month

**CBTS Signatory**

**Signature** \_\_\_\_\_

**Name** \_\_\_\_\_

**Title** \_\_\_\_\_

**Date** \_\_\_\_\_

**State of West Virginia Signatory**

**Signature** \_\_\_\_\_

**Name** \_\_\_\_\_

**Title** \_\_\_\_\_

**Date** \_\_\_\_\_

The information and pricing in this proposal shall not be disclosed outside of the opportunity this quote is being offered and shall not be duplicated, used or disclosed in whole or in part for any purpose other than to evaluate this proposal. If a contract is awarded to CBTS as a result of or in connection with the submission of this proposal, the client shall have the right to duplicate, based upon the license rights held by CBTS. This restriction does not limit the right of the client to use information contained in the data if it is obtained from another source without restriction.