



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 3

[List View](#)**General Information** | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 856640

Procurement Type: Central Contract - Fixed Amt

Vendor ID:

Legal Name: SUN MANAGEMENT INC

Alias/DBA:

Total Bid: \$673,985.00

Response Date: Response Time: Responded By User ID: First Name: Last Name: Email: Phone:

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2100000005

Published Date: 5/4/21

Close Date: 5/13/21

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 3

Total of All Attachments: 3



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

**State of West Virginia
Solicitation Response**

Proc Folder: 856640	
Solicitation Description: Data Center 2.0 Firewall (OT21107)	
Proc Type: Central Contract - Fixed Amt	
Solicitation Closes	Solicitation Response
2021-05-13 13:30	SR 0231 ESR05122100000007591
Version	
1	

VENDOR
000000180526 SUN MANAGEMENT INC

Solicitation Number: CRFQ 0231 OOT2100000005
Total Bid: 673985 **Response Date:** 2021-05-12 **Response Time:** 10:25:48
Comments:

FOR INFORMATION CONTACT THE BUYER
Jessica S Chambers
(304) 558-0246
jessica.s.chambers@wv.gov

Vendor **FEIN#** **DATE**
Signature X

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	3.1.1 Palo Alto 5250 Next Gen Firewall, or Equal	2.00000	EA	96655.000000	193310.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: Palo PA-5250-AC w/ rack, cables, & datalake.

Extended Description:

3.1.1 Palo Alto 5250 Next Gen Firewall, or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	3.1.2 Installation Services	1.00000	EA	16995.000000	16995.00

Comm Code	Manufacturer	Specification	Model #
81111801			

Commodity Line Comments: Install by Diamond Palo reseller, Sun Management

Extended Description:

3.1.2 Installation Services

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	3.1.3 Palo Alto Premium Support, or equal	1.00000	YR	115920.000000	115920.00

Comm Code	Manufacturer	Specification	Model #
81112201			

Commodity Line Comments: US-based Premium support to include the following subscriptions.
PAN-PA-5250-DNS-HA2.
PAN-PA-5250-TR-HA2

Extended Description:

3.1.3 Palo Alto Premium Support, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	3.1.5 Palo Alto Premium Support, or equal, YR 2	1.00000	YR	115920.000000	115920.00

Comm Code	Manufacturer	Specification	Model #
81112201			

Commodity Line Comments: US-based Premium support to include the following subscriptions.
PAN-PA-5250-DNS-HA2.
PAN-PA-5250-TR-HA2

Extended Description:

3.1.5 Palo Alto Premium Support, or equal, YR 2

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	3.1.5 Palo Alto Premium Support, or equal, YR 3	1.00000	YR	115920.000000	115920.00

Comm Code	Manufacturer	Specification	Model #
81112201			

Commodity Line Comments: US-based Premium support to include the following subscriptions.
PAN-PA-5250-DNS-HA2.
PAN-PA-5250-TR-HA2

Extended Description:

3.1.5 Palo Alto Premium Support, or equal, YR 3

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	3.1.5 Palo Alto Premium Support, or equal, YR 4	1.00000	YR	115920.000000	115920.00

Comm Code	Manufacturer	Specification	Model #
81112201			

Commodity Line Comments: US-based Premium support to include the following subscriptions.
PAN-PA-5250-DNS-HA2.
PAN-PA-5250-TR-HA2

Extended Description:

3.1.5 Palo Alto Premium Support, or equal, YR 4



February 26, 2020

To Whom It May Concern:

On behalf of the Global NextWave Partner Programs team at Palo Alto Networks, this is to inform you of the partnership between Palo Alto Networks, Inc. and:

Sun Management
2000 14th St N Ste 770
Arlington, VA 22201-2539
United States

At the time of this communication, **Sun Management** is classified as a **Diamond Innovator** level partner in the Palo Alto Networks NextWave Partner Program and is an Authorized Reseller in good standing.

Thank you,

A handwritten signature in black ink, appearing to read "Karl Soderlund".

Karl Soderlund
VP, America's Channels
Palo Alto Networks

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: SUN MANAGEMENT, LLC LINDA POWELL

Authorized Signature: [Signature] Date: 4/19/2021

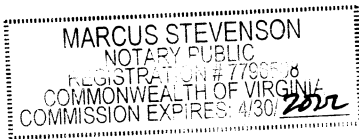
State of Virginia

County of Charleston, to-wit:

Taken, subscribed, and sworn to before me this 19 day of April, 2021.

My Commission expires April 30, 2022.

AFFIX SEAL HERE



NOTARY PUBLIC [Signature]

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

LR AE
(Name, Title) LINUS ROMAN // ACCT EXEC.
(Printed Name and Title) 7305 HANCOCK VILLAGE DRIVE #236 // CHESTERFIELD
(Address) (804) 690-7399 (703) 778-3797 VA
(Phone Number) / (Fax Number) 23832
(E-mail address) linus@sunmanagement.net

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

SUN MANAGEMENT
(Company)
LR AE
(Authorized Signature) (Representative Name, Title)
LINUS ROMAN - ACCOUNT EXEC
(Printed Name and Title of Authorized Representative)
4/19/21
(Date)
(804) 690-7399 (703) 778-3797
(Phone Number) (Fax Number)