



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 4

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 875409

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0210

Vendor ID: 000000193349 

SO Doc ID: ISC2100000031

Legal Name: VION CORPORATION

Published Date: 5/25/21

Alias/DBA:

Close Date: 6/3/21

Total Bid: \$159,990.00

Close Time: 13:30

Response Date: 06/03/2021 

Status: Closed

Response Time: 11:15

Solicitation Description: Applications Developer Ivanti Services Manager (OT21128)

Responded By User ID: Vion4WV 

Total of Header Attachments: 4

First Name: Bridget

Total of All Attachments: 4

Last Name: Bradshaw

Email: Bridget.Bradshaw@vion.cor

Phone: 703-303-6569



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 875409
Solicitation Description: Applications Developer Ivanti Services Manager (OT21128)
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2021-06-03 13:30	SR 0210 ESR06032100000007975	1

VENDOR
 000000193349
 VION CORPORATION

Solicitation Number: CRFQ 0210 ISC2100000031
Total Bid: 159990
Response Date: 2021-06-03
Response Time: 11:15:56
Comments:

FOR INFORMATION CONTACT THE BUYER
 Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Hourly Rate for Applications Developer	1000.0000	HOUR	159.990000	159990.00

Comm Code	Manufacturer	Specification	Model #
81111508			

Commodity Line Comments: ViON Proposed Hourly Rate for Applications Developer is \$159.99. Our resource is available to begin upon award.

Extended Description:

Hourly Rate for Applications Developer



Michael J. Hernandez

Professional Summary: PEOPLE FOCUSED IT LEADER WITH DEEP TECHNICAL EXPERIENCE

Over eighteen years of experience in Information Technology; excellent customer service, troubleshooting, and project management skills. Ability to work well in a dynamic team environment to meet deadlines and resolve problems, and to work effectively with IT teams in the U.S. and across the world.

Summary of Professional Skills:

- LAN and WAN networking
- IVANTI LANDesk Security and Patch Manager, Image deployment
- Landesk, Ivanti MDM mobile device
- Ivanti antivirus agent scanner, a continuously updated virus signature database, and antivirus configuration
- Service Desk
- Microsoft Active Directory
- Citrix XenDesktop
- Security Endpoint Management
- VMware
- Microsoft Office 365, Office 2010 to 2016
- vCenter
- SCCM 2012 Administration,
- OS Image deployment With SCCM , Ivanti Endpoint Manager
- Batch File Scripting, PowerShell Scripting
- McAfee Virus,
- Symantec Endpoint Protection
- 5 Years - System Imaging - Dell X-Image
- Windows 10, Windows 8, Windows 7, Windows XP Professional, Windows Server 2012, Server 2008, Server 2003
- Windows and Third-party patching and upgrades
- PXE Boot
- VPN software
- GoToMeeting, WebEx
- Installing and troubleshooting hardware and software
- Instructing others in use of software/computers Imaging LANDesk Management Suite

Work Experience:

August 2020 - Present Foresite Overland Park, KS

- Patching Manager
- Design and install Ivanti Endpoint Manager in multiple environments.
- Lead Patching program for internal and external customers

May 2020 to August2020 Meridian Health /TEKsystems Hackensack, NJ.

- Lead Ivanti Mobile Device Management Engineer
- Migration to newer version of Ivanti Endpoint manager
- Assisted in design and deployment of Newest version Ivanti Endpoint Manager

March 2020- May 2020 ABC Fine Liquors/ SHYFT6 Orlando, FL

Ivanti Engineer

- Updating Ivanti Endpoint Manger
- Confirming Best practice setup of Server Setup
- Installing new server for side by side upgrade
- Patching Window OS's and Office
- Documentation of Processes confirmed
- Setting up the Cloud Service Appliance
- Training other administrators for transfer of knowledge

Sept 2019 – Dec 2019 CBTS Cincinnati, OH
Ivanti Engineer / Patching Coordinator

- Proof of Concept installation of Shavlik/LANDesk Management Agents
- Coordinator for current Shavlik Patching processes
- Third party and off the shelf Software packaging
- Patching of Windows Devices for Windows updates

May 2019 – June 2019 Total Safety/ProTek Partners Houston, TX
Ivanti Engineer

- Installation of LANDesk Management Agents
- Administrator for Ivanti Service Desk
- Updating for client and Servers Design
- Window Updating
- Splunk

April 2018 – Dec 2018 Office Inspector General / Calnet Washington, DC
Ivanti Engineer

- Installation and upgrade of Ivanti/ LANDesk Service Manager
- Query building for Ivanti Service Desk
- Administrator for Ivanti Service Desk
- Troubleshooting Deployments in LANDesk
- Software packaging for LANDesk
- Upgrading Ivanti LANDesk to current version
- Teaching local support use of LANDesk and Servicedesk
- Window 10 Imaging
- Driver updates for HP and Dell
- Third party and off the shelf Software packaging
- Windows 10 migration
- Updates both Windows and third-party updates and software
- Deploying Windows Updates with SCCM
- Deploying image for vendors to deploy Windows Systems
- Ivanti MDM configuration
- Bit Locker
- Upgrading Window 7 to Windows 10 though SCCM and Ivanti LANDesk Endpoint Manager

July 2017– Nov 2017 Matchpoint Solutions/ Sanmina Austin, TX
Ivanti Engineer

- Installation of Ivanti/LANDesk Core for Dev and Production
- Building Ivanti/LANDesk server and CSA from ground up Deploying to 5000+ clients test group.
- Packaging third party software for deployment and testing
- Troubleshooting Asset Manager installation
- Managing vCenter servers and clients
- Power shell for installs of proprietary software packages
- Third party and off the shelf Software packaging
- WSUS updates and third-party updates



Mar 2017 – July 2017 **TEKSystems/ IHG** **Austin, TX**
Ivanti/LANDesk Security Engineer

- Senior Ivanti LANDesk Administrator for HIPS Security
- Removal and managing of Java updates without Sponsors
- Uninstall of older unused Java versions with Power Shell

Nov 2016 – Feb 2017 **Wyndham Hotels Group/Questsys/Workspend** **Austin, TX**
LANDesk Implementation Engineer

- Implementing LANDesk solution for Large Hotel chain.
- Transferring Windows Patching to Ivanti Endpoint Manager
- Building LANDesk server and CSA from ground up; Deploying to 1500 clients test group
- Software Packaging
- Packaging third party software for deployment and testing.
- Troubleshooting network issues
- Windows 10 Image deployment

July 2016 – Oct 2016 **Ciber/AEcom** **Austin, TX**
AD Migration Engineer / Senior Consultant

- Correcting shares ACL list
- Configuring mapped printer logon scripts
- Configuring mapped drive logon scripts
- Provisioning Servers 2012r2 with Dell iDrac
- Worked on Virtual environment for testing Deployments

Apr 2016 – July 2016 **Service Lloyds Group/TEKSystems** **Austin, TX**
Systems Administrator / LANDesk Engineer

- Work site: Service Group and Financial
- Setting up LANDesk for environment, Server Administration, Windows and software updates and packaging, deploying office 0365 companywide, Maintaining WSUS structure
- Administrator for Symantec Admin Console
- Software Package creation for standard and proprietary Software programs.
- Created vCenter test environment for testing Package testing
- Managed Virtual Desktop environment for Production and implementing new software packages

Oct 2013 -- Sept 2015 **Texas Dept. of Transportation** **Austin, TX**
Software Packaging Manager, LANDesk Administrator, SCCM Administrator

- Worked on Project for Implementation of System Center (SCCM) 2012 to Replace LANDesk Management Software
- Supervising team of four Packagers
- SCCM 2012 /LANDesk Packages for TxDot proprietary software and Standard Microsoft programs
- Built the testing Created vCenter test environment for testing Package testing environment for repackaging of Software
- Built the Production Desktop environment for Proof of concept for SCCM
- Assisting with the capture and deployment of profiles for the migration to Windows 7 in the LANDesk Administrator role
- Power shell for install/ uninstall of software.
- Principal lead for restructuring LANDesk Environment to latest version 9.5
- Troubleshooting all issues with LANDesk. Performance and Upgrades

- Perform day-to-day operational system administration statewide for the Texas Department of Transportation using LANDesk Systems Management software
- Environment comprised of 10,000+ user systems and 700+ servers
- Successfully performed seamless upgrade with zero downtime of the LANDesk environment from version 9.0 to 9.5, building the new environment from ground up
- Established a clear Role Based Administration structure to correct permissions issues for 300+ LANDesk users
- Created provisioning templates to be used for new systems entering the environment as well as existing devices being repurposed
- Set up Task Sequences for deployment in SCCM 2012
- Created collections for SCCM 2012 for Management of Software deployments.
- Template creation of Windows 10, Server 2008 R2 and Windows 7 X64
- Perform Physical to Virtual migrations
- Coordinated with Data Center Services to maintain the Change Management Database to control incoming and decommissioned server and client assets
- Completed proof of concept and pilot group migration from Windows 7 to Windows 10
- Batch File Scripting, VB Scripting
- Creating testing and production environments with Hyper-V and VMware
- SQL Server inquires with LANDesk and SCCM

June 2011 – Sept 2013 SolarWinds

Austin, TX

Technical Support - Intermediate

- Supported SolarWinds Patch Manager 1.85.x
- Supported third party update packages
- Software Package creation for standard and proprietary Software programs.
- WSUS, Update services System Center (SCCM)2007
- Customized third party update packages for Windows 7, Windows 8, Server 2003, 2008R2 and 2012

May 2010 – Apr 2011

IT Solutions

Austin, TX

Senior Consultant

- Windows XP/Win 7/Server 2000/Server 2003
- Citrix Administrator/ Desktop Administrator
- Performed XenDesktop creation and maintenance of Virtual Machines
- Managed Virtual Environment for XenDesktop
- Assisted in development of inventory system for hardware inventory tracking system
- Provided installation of hardware and proprietary software packages
- Imaged servers and desktops

Aug 2004 – Aug 2009

Emerson Process Management

Austin, TX

Senior Support Analyst

- Windows Vista/XP/2000 Professional and associated products
- Security administration and oversight, antivirus updates, patch management, and documentation in a Production Data Center environment
- Created and maintained computer image for division of Emerson
- Working knowledge of local area network security protocols and techniques and experience with distributed corporate wide area networks

- Infrastructure implementation (knowledge of, and participation in scoping, building, installing, launching, and managing remote systems)
- Microsoft Active Directory, Microsoft Exchange and Microsoft Systems Management Server (SMS)
- ScriptLogic Desktop Authority; LANDesk Security and Patch Manager
- Software Package creation for standard and proprietary Software programs.
- McAfee Virus Scan; Altiris Client Recovery Solution
- Lieberman User Manager Pro
- VMware
- Lead on projects, ie: Divisional image creation for global users, projects for day to day IT, services for VPN, remote files sharing, development of technical room for break fix

Aug 2003 - 2005

TEKSystems

Austin, TX

IT Contract Positions

- Assisted in coordinating Windows XP migration. Migrated systems from Windows 95, Windows 98, and Windows 2000. Installed and configured Microsoft Outlook 2003, MS Office XP, MS Office 2000, and MS Office 97. Assisted in installation and configuration of proprietary and mainstream software. Performed troubleshooting and upgrades on hardware, software, and networking. Imaging with Norton Ghost. Installed software packages with Altiris; LANDesk administration. Performed onsite and remote desktop support for multiple levels of users. Performed troubleshooting on HP, Epson, and Canon peripherals. Performed duties at local and regional sites.

EDUCATION

University of Phoenix

May 2012 Bachelor of Science, Information Technology

June 2010 Associate of Arts, Information Technology

TRAINING

- Citrix Provisioning Server 5.0; Citrix XenServer Enterprise Edition 5.0; Citrix XenDesktop 3 and 4, Austin, TX, July 2010
- 2013 LANDesk Training
- 2006 MCSE classes, New Horizons, Austin, Texas
- Completed CCNA at Inver Hills Community College, Minnesota, August 2002
- Dell Computer Technical Support Training, ClientLogic Corporation, NV, 1999
- Phlebotomy Technician Program, Nevada Training Corporation, NV, 1996
- Electronics Technician, National Education Center, Des Moines, IA.

REFERENCES

- Steven Walker, Foresite, Analyst, Steven.walker@foresite.com, (816) 885-2481
- Justin Johnson, Service Lloyds, Director, johnson.justin@gmail.com, (850) 450-3121
- Bryan Williams, Service Lloyds, Operations Manager, (512) 633-4040

ViON Responses to Section 3.1.1

3.1.1. Vendor must provide an employee with the following minimum qualifications. the Vendor must provide proof of the employee's adherence to these requirements. It is preferred that this information be submitted with the bid but must be submitted upon request.

3.1.1.1. Vendor's employee must have a minimum of five (5) years of experience in Ivanti ITSM platform service request creation and automation.

Response: Michael Hernandez has primarily performed consulting engagements with the Ivanti software over the last decade. Michael has worked with the Ivanti software since 2010 when the company was still LANDESK. Michael has done numerous implementations, optimizations and support. Michael also has experience with the combined LANDESK/HEAT software, now Ivanti Service Manager.

3.1.1.2. Vendor's employee must have a minimum of five (5) years of experience in Ivanti ITSM platform implementing the Ivanti Change Management feature of Ivanti Service Manager

Response: Michael has worked with all of the various Ivanti software modules throughout his career.

3.1.1.3. Vendor's employee must have a minimum of five (5) years of experience in Ivanti ITSM platform implementing the Ivanti Configuration Management feature of Ivanti Service Manager

Response: Michael has worked with all of the various Ivanti software modules throughout his career.

3.1.1.4. Vendor's employee must have a minimum of five (5) years of experience in PowerShell creation and automation.

Response: Michael has more than 5 years experience with PowerShell and utilized it for automation project activities.

3.1.1.5. Vendor's employee must have a minimum of five (5) years of experience in automating Active Directory updates.

Response: Michael has more than 5 years experience with AD and has completed projects doing setup, group policy, debugging and support.

3.1.1.6. Vendor's employee must have a minimum of five (5) years of experience creating detailed Quality Assurance test scripts.

Response: Michael has more than 5 years experience with a variety of test scripting tools and has completed numerous projects.

3.1.1.7. Vendor's employee must have a minimum of five (5) years of experience in designing, developing and implementing applications using the Agile project management methodology.

Response: Michael has more than 5 years experience with a variety of project management disciplines, including Agile and has completed numerous projects.

REQUEST FOR QUOTATION
Ivanti Applications Developer (OT21128)

10. VENDOR DEFAULT:

10.1. The following shall be considered a vendor default under this Contract.

10.1.1. Failure to perform Contract Services in accordance with the requirements contained herein.

10.1.2. Failure to comply with other specifications and requirements contained herein.

10.1.3. Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

10.1.4. Failure to remedy deficient performance upon request.

10.2. The following remedies shall be available to Agency upon default.

10.2.1. Immediate cancellation of the Contract.

10.2.2. Immediate cancellation of one or more release orders issued under this Contract.

10.2.3. Any other remedies available in law or equity.

11. MISCELLANEOUS:

11.1. **Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Dawn Fabean, Director of Contracts

Telephone Number: 571-353-6130

Fax Number: 703-707-0987

Email Address: dawn.fabean@vion.com

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ 0210 ISC2100000031

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

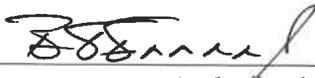
Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|----------------------------------------------------|------------------------------------------|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

VION CORP.
Company

 CEO
Authorized Signature

5/26/21
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Dawn Fabean, Director of Contracts

(Name, Title)

Dawn Fabean, Director of Contracts

(Printed Name and Title)

196 Van Buren Street, Herndon, VA 20170

(Address)

571-353-6130 / 703-303-0987 fax

(Phone Number) / (Fax Number)

dawn.fabean@vion.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

ViON Corporation

(Company)

 CEO
(Authorized Signature) (Representative Name, Title)

B. T. FARNAS JR
(Printed Name and Title of Authorized Representative)

5/26/21
(Date)

571-353-6195 FAX 703-707-0987
(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: ViON Corporation

Authorized Signature: [Signature] Date: 5/26/21

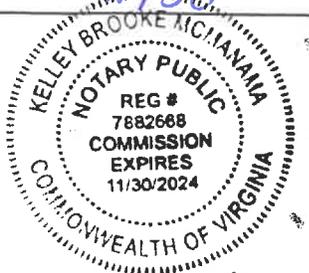
State of Virginia

County of Taxifax, to-wit:

Taken, subscribed, and sworn to before me this 26th day of May, 2021

My Commission expires 11/30, 2024.

AFFIX SEAL HERE



NOTARY PUBLIC [Signature]
Purchasing Affidavit (Revised 01/19/2018)