



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 1

[List View](#)**General Information**[Contact](#)[Default Values](#)[Discount](#)[Document Information](#)

Procurement Folder: 668326

Procurement Type: Central Master Agreement

Vendor ID: 000000220779

Legal Name: GOVDEALS INC

Alias/DBA:

Total Bid: \$0.00

Response Date: 12/27/2019

Response Time: 17:25

SO Doc Code: CRFQ

SO Dept: 0806

SO Doc ID: PPA2000000001

Published Date: 12/23/19

Close Date: 12/30/19

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum 1 - Premium Auction Services

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 668326  
**Solicitation Description :** Addendum 1 - Premium Auction Services  
**Proc Type :** Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2019-12-30 13:30:00	SR 0806 ESR12271900000003829	1

VENDOR
000000220779 GOVDEALS INC

**Solicitation Number:** CRFQ 0806 PPA2000000001

**Total Bid :** \$0.00      **Response Date:** 2019-12-27      **Response Time:** 17:25:54

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Linda B Harper  
 (304) 558-0468  
 linda.b.harper@wv.gov

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Premium Auction Services for Heartland Intermodal				

Comm Code	Manufacturer	Specification	Model #
80141705			

<b>Extended Description :</b>	Premium Auction Services for Heartland Intermodal Gateway
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# GovDeals.com

A Liquidity Services Marketplace

## **Premium Auction Services Heartland International Gateway West Virginia Dept. of Transportation – Public Port Authority**

*This proposal is offered in response to the following solicitation:*

Request for Quotation #PPA2000000001  
December 30, 2019

*Point of Contact:*

Alicia Andrews, Senior Proposal Writer

Office: 334-274-3846 ❖ Email: [vendor@govdeals.com](mailto:vendor@govdeals.com)

Toll-Free: 1-800-613-0156 Ext. 4470

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**GovDeals, Inc.**

*Providing government-exclusive online auction services since 2001*

[www.GovDeals.com](http://www.GovDeals.com)

Toll-Free: 1-800-613-0156 ❖ Fax: 334-387-0519

100 Capitol Commerce Blvd., Suite 110, Montgomery, AL 36117

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Linda B. Harper  
Department of Administration, Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305-0130

December 30, 2019

Re: CRFQ PPA2000000001 – Premium Auction Services Heartland Intermodal Gateway

Dear Ms. Harper & Evaluation Committee:

GovDeals is excited to provide the State of West Virginia with a technology-enabled solution for the auction of the Heartland Intermodal Gateway. We are convinced our government-specific auction platform's broad national and international audience and aggressive marketing practices will optimize the State's opportunity to dispose of this facility's assets. Examples of property, structures and content auctions conducted by other government agencies using GovDeals are included within our CRFQ response.

GovDeals does not need an auctioneer's license as is requested within this CRFQ since our auction solution enables governments to conduct their own auctions as is allowed by West Virginia Code.

West Virginia Code  
ARTICLE 2C. AUCTIONEERS.

§19-2C-2. License required; exceptions.

(b) The provisions of this section do not apply to:

(1) Persons conducting sales at auctions conducted by or under the direction of any public authority or pursuant to any judicial order or direction or to any sale required by law to be at auction;

GovDeals has been awarded two nationally cooperative contracts, through NASPO ValuePoint and Sourcewell (previously called NJPA) and is the recipient of numerous additional awarded contracts. Currently, 29 states utilize our service. In these competitive solicitations, we were selected over our competitors, some of whom offer a lower fee, because of our government experience and transparency, our ability to enable a higher percentage of auction success at maximum ROI, and the outstanding service we provide to our clients. State of West Virginia's Surplus Operation currently utilizes GovDeals via our NASPO ValuePoint contract. Although the State has not utilized GovDeals to auction real estate yet, they did use GovDeals to dispose of a massive tent purchased for use by a prior governor.

GovDeals respectfully requests an opportunity to accompany evaluation committee members on a tour of the Heartland Intermodal Gateway in order to discuss potential auction strategies that can be used to position this auction for success and to maximize revenue recovery. Some potential strategies are:

- 1) Auction land, fixed structures (buildings), ancillary structures (railroad tracks, fences, etc.) and personal property as one lot
- 2) Auction personal property first, ancillary structures for removal second, then the land containing fixed structures.
- 3) Auction personal property first, both fixed and ancillary structure for removal second, then the land.

Thanks in advance for your consideration of GovDeals as the auction resource for the Heartland Intermodal Gateway.

Kindest regards,



Steve Kranzusch, Vice President and General Manager  
[skranzusch@govdeals.com](mailto:skranzusch@govdeals.com) | Cell: 334-462-3962  
Office: 1-800-613-0156 Ext. 4455 | Fax: 334-387-0519

## Qualifications

**2. QUALIFICATIONS: Vendor, or Vendor's staff if requirements are inherently limited to individuals rather than corporate entities, shall have the following minimum qualifications:**

**2.1 Provide proof of auctioneer licensing from the WV Department of Agriculture, per W.Va. Code 619-2C-1 et seq.**

GovDeals does not need an auctioneer's license as is requested within this CRFQ since our auction solution enables governments to conduct their own auctions as is allowed by West Virginia Code.

West Virginia Code  
ARTICLE 2C. AUCTIONEERS.

§19-2C-2. License required; exceptions.

(b) The provisions of this section do not apply to:

(1) Persons conducting sales at auctions conducted by or under the direction of any public authority or pursuant to any judicial order or direction or to any sale required by law to be at auction;

**2.2 Have a good working knowledge of real estate auctions and sealed bid sales, specifically the auction of industrial/commercial facilities. Vendor should provide proof of this with their bid response. The WVDOT reserves the right to seek additional clarity and information to ensure the required experience level has been met.**

In the past two years alone, government agencies nationwide have sold over 570 real estate properties on GovDeals.com for total sales of \$7 million. Over the past 18 years, over 1.8 million surplus assets/lots have been sold on GovDeals.com by government agencies for total sales exceeding \$2.2 billion.

Examples of real estate assets sold on GovDeals.com, as well as equipment similar to what needs to be liquidated from Heartland Intermodal Gateway, are provided on [pages 6-11](#).

**2.2.1 Provide up to 3 references of previous real estate auctions/sealed bid sales conducted upon Agency request. References are encouraged to be provided with the bid response; however, they must be provided within 2 calendar days of agency request.**

Government Agency	Conservation Commission of Missouri
Contact Name & Title	Jim McGuire, Realty Specialist
Address	2901 W Truman Blvd, PO Box 180, Jefferson City, MO 65109
Phone Number	(573) 522-4115 ext. 3187
Email Address	jim.mcguire@mdc.mo.gov

Government Agency	New Jersey School Development Authority
Contact Name & Title	Sean Murphy, Procurement Director
Address	32 E Front St, Trenton, NJ 08625
Phone Number	(609) 858-2988
Email Address	smurphy@njsda.gov



Government Agency	City of Jacksonville
Contact Name & Title	Joe Namey, Land Disposition Manager
Address	214 North Hogan St., 10th Floor, Jacksonville, FL 32202
Phone Number	(904) 255-8792
Email Address	namey@coj.net

**2.2.2 Vendor must have experience selling industrial or large-scale properties including fixtures, equipment, and buildings and must provide at least two examples of successful sales meeting these qualifications.**

Examples of real estate assets sold on GovDeals.com, as well as equipment similar to what needs to be liquidated from Heartland Intermodal Gateway, are provided on **pages 6-11**.

## Auction Examples



20 Acres of Conservation Land  
Sold By: Conservation Comm. of MO  
40 Bids & Over 11,000 Viewers  
**Sold For: \$94,906.00**



160 S Broad Street, Trenton, NJ  
Sold By: NJ Division of Property  
1 Bid & Over 8,000 Viewers  
**Sold For: \$840,000.00**



Apartment Building and Lot  
Sold By: St. Louis Housing Auth, MO  
1 Bid & Over 100 Viewers  
**Sold For: \$351,100.00**



707-709 Market Street, Camden, NJ  
Sold By: NJ School Development Auth  
28 Bids & Over 9,000 Viewers  
**Sold For: \$262,000.00**





Old Taylor County Hospital  
Sold By: Taylor County, FL  
200 Bids & Over 9,000 Viewers  
**Sold For: \$350,995.45**



2350 Bulverde Road, Bulverde, TX  
Sold By: Comal County, TX  
13 Bids & Over 6,000 Viewers  
**Sold For: \$262,000.00**



2604 Ave Q, Galveston, TX  
Sold By: Galveston, TX  
13 Bids & Over 4,000 Viewers  
**Sold For: \$222,560.00**



517-25 W 8th Street, Plainfield, NJ  
Sold By: NJ Division of Property  
1 Bid & Over 5000 Viewers  
**Sold For: \$213,000.00**



Industrial Building - Salvage  
Sold By: City of Fayetteville, AR  
35 Bids & Over 7,000 Viewers  
**Sold For: \$95,577.30**



Shrimp Hull Processor  
Sold By: State of Mississippi  
55 Bids & Over 300 Viewers  
**Sold For: \$177,750.00**



Two Metal Buildings For Removal  
Sold By: Georgetown County, SC  
71 Bids & Over 6,000 Viewers  
**Sold For: \$19,090.60**



Shade Structure  
Sold By: Gulf Shores, AL  
88 Bids & Over 5,000 Viewers  
**Sold For: \$53,560.50**





Building, Dismantle & Remove  
Sold By: Nashville Metro Airport, TN  
248 Bids  
**Sold For: \$15,025.00**



Metal Building Structure  
Sold By: EPB of Chattanooga, TN  
30 Bids & Over 300 Viewers  
**Sold For: \$14,050.00**



1988 Clark Forklift  
Sold By: WVSASP  
44 Bids & Over 1,000 Viewers  
**Sold For: \$4,995.00**



1998 Yale GTP060 Forklift  
Sold By: Greenbrier Co. Airport, WV  
29 Bids & Over 1,000 Viewers  
**Sold For: \$8,353.12**



27 Panasonic Tough Books  
Sold By: Charleston, WV  
38 Bids & Over 100 Viewers

**Sold For: \$742.87**



Optiplex 990's and 960's  
Sold By: Charleston, WV  
24 Bids & Over 100 Viewers

**Sold For: \$852.50**



Network Items and Amplifier  
Sold By: West Virginia University  
29 Bids & Over 200 Viewers

**Sold For: \$445.11**



APC Power Array Cabinet  
Sold By: West Virginia State Police  
6 Bids & Over 100 Viewers

**Sold For: \$610.50**





2009 Dodge Ram 2500 SLT  
Sold By: West Virginia State Police  
71 Bids & Over 1,000 Viewers  
**Sold For: \$13,640.00**



2006 Chevrolet Silverado 2500HD  
Sold By: WV State Tax Department  
65 Bids & Over 2,000 Viewers  
**Sold For: \$18,452.50**



1991 GMC C6H042 Bucket Truck  
Sold By: Ripley, WV  
30 Bids & Over 900 Viewers  
**Sold For: \$11,250.00**



2000 Ford F-550  
Sold By: Beckley, WV  
112 Bids & Over 1,000 Viewers  
**Sold For: \$10,717.20**

## Mandatory Requirements

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**3. MANDATORY REQUIREMENTS: Contract Services must meet or exceed the mandatory requirements listed below:**

**3.1. Vendor must have ability to perform a public sale of industrial real estate in West Virginia, including the ability to conduct a sealed bid auction, and provide advice and consultation on best practices with respect to the same. Those required abilities include:**

**3.1.1 the ability to value real estate, heavy machinery, and computer equipment and provide advice and consultation with respect to the same.**

**3.1.2 the ability to read and understand complex legal documents, including but not limited to deeds, leases and contracts.**

**3.1.3. the ability to prepare a bid package for the sealed bid auction of a commercial/industrial going concern, and its assets, based upon an experienced determination of best value.**

**3.1.4. the ability to provide services upon contract terms that acknowledge and account for WVPP A's inability to spend money in connection with the sale and that the WVPP A Board of Directors may elect not to sell the property.**

**3.1.5. the ability to conduct services on a "time is of the essence" or expedited basis as facts and circumstances dictate.**

Agreed. GovDeals will perform a public sale of WVPPA's industrial real estate property and all accompanying surplus on site by online auction or sealed bid as directed by WVPPA. GovDeals' experienced staff members have the knowledge and the resources to provide advice and consultation on best practices related to the sale of WVPPA's assets. This will include valuing real estate, heavy machinery, and computer equipment, the ability to prepare bid packages for auction or sealed bids and providing services upon WVPPA's contract terms including the inability for WVPPA to spend money in connection with the sale. GovDeals understands WVPPA may withdraw or cancel the sale at any time.

### Your GovDeals Team

GovDeals will provide easily accessible, highly responsive technical support and customer service to WVPPA. You will be given direct phone numbers and email addresses for each person on the account team. This team is comprised of the following:

- A dedicated Client Account Manager who will be WVPPA's resource to provide on-site service appointments to take photos of surplus assets and create auction listings. He will also be available 24/7 for remote service for any technical questions, marketing strategy, etc., throughout the duration of the business relationship. Your Client Account Manager may be reached by cell phone or email 24 hours a day, 7 days a week and will provide on-site support whenever needed.
- A customer support help desk team to provide additional service and support.
- A representative to confirm that the service provided by GovDeals meets WVPPA's specific needs and requirements and to ensure contract compliance. Rebecca Murphy, GovDeals' Director of Business Development for State Government and Higher Education, will maintain ongoing contact to include periodic and as-requested onsite meetings to verify that the service provided by GovDeals meets WVPPA's specific needs and requirements and to ensure contract compliance.



- A marketing support team to market WVPPA's assets to targeted bidders to maximize competition and return on investment.
- A bidder help desk team to ensure bidders comply with the terms and conditions of WVPPA's auctions.

### **Auction Process**

GovDeals offers a comprehensive, turnkey, live web-based auction platform for WVPPA's surplus sales needs. We will provide online auction services, recordkeeping, server security and auction website reliability, marketing services, payment collection, and hands-on training and support in order to ensure the successful operation of WVPPA's surplus property auctions. Our auction platform can be used on an ongoing, as-needed basis, and assets are auctioned as-is, where-is, and without warranty.

Although the GovDeals platform is designed for the efficiency of self-service, we extend a hands-on service commitment to WVPPA, wherein GovDeals will take photos and post assets to auction.

Your GovDeals Client Account Manager will schedule on-site appointments with WVPPA for GovDeals to lot, take photos, write descriptions, and post WVPPA's assets to our auction website. WVPPA will then be able to monitor its online auctions and answer questions from bidders. Auctions can be withdrawn at any time by WVPPA or by GovDeals at WVPPA's request.

When the auction closes, GovDeals will provide documentation of the sale and will collect payment from buyers. Buyers will then schedule removal appointments directly with the WVPPA. Throughout the auction cycle, GovDeals will also provide dedicated service for problem solving and case-by-case strategy recommendations, including marketing, best practices, remittance and recordkeeping services, and technical support.

### **3.2. Sale of the HIG will be made subject to the terms and conditions contained in the Donation Deed.**

Agreed. Any terms and conditions required for sale will be posted on the auction listing and the winning bidder must agree to uphold listed terms and conditions.

### **3.3 A Minimum Bid or Reserve may be established by WVPPA**

Agreed. WVPPA will have full control to determine Minimum Bid, Bid Increments, and Reserve Pricing. If desired, your Client Account Manager can give advice based on past successes with similar government-owned assets.

### **3.4 Sale shall be "as is, where is" condition without any express or implied representations or warranties of any kind by WVDOT or WVPPA, and there shall be no obligation to construct or install any improvements, make repairs, or expend any money whatsoever in relation to the HIG.**

Agreed. Assets/property will be sold "as is, where is, and without warranty." This provision will be posted in the Terms and Conditions, on the auction listing(s), as well as on buyer's certificates and bills of sale.

### **3.5 Payment will be based on a "buyer's premium" or buyer's payment of commission. No costs will be incurred by the WVDOT or the WVPPA or its Board of Directors.**

Agreed. GovDeals proposes a simple, success-based buyer's premium fee structure, charged only on successful auctions – with no additional fees or charges for our services. There will be no fee if an auction does not result in a completed sale, and there will be no charges to WVPPA for any marketing efforts, training, software upgrades, or on-site consultation and support.

**3.6 Proceeds of sale will be delivered to one or more state agencies as directed by the State.**

Agreed. GovDeals has the capability to remit proceeds payments to various departments as directed by WVPPA.

## **Bid Packet (Completed Forms)**

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The completed bid packet is provided on the following pages.



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 34 – Service - Prof

Proc Folder: 668326

Doc Description: Premium Auction Services Heartland Intermodal Gateway

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2019-12-16	2019-12-30 13:30:00	CRFQ 0806 PPA2000000001	1

**BID RECEIVING LOCATION**

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

**VENDOR**

Vendor Name, Address and Telephone Number:

GovDeals, Inc.

100 Capitol Commerce Blvd., Ste. 110

Montgomery, AL 36117

800-613-0156 Ext. 4455

**FOR INFORMATION CONTACT THE BUYER**

Linda B Harper

(304) 558-0468

[linda.b.harper@wv.gov](mailto:linda.b.harper@wv.gov)

Signature X

FEIN # 63-1241096

DATE 12/19/19

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

The West Virginia Purchasing Division for the Agency, The West Virginia Department of Transportation, Public Port Authority is soliciting bids from qualified vendors to establish a contract to obtain Auctioneering Services for the sale of the intermodal, multi-modal, or rail-dependent facility known as the Heartland Intermodal Gateway ("HIG") and associated real and personal property, improvements, equipment, and inventory per the Specifications, Terms & Conditions and bid requirements as attached.

INVOICE TO	SHIP TO
DEPARTMENT OF TRANSPORTATION WV PUBLIC PORT AUTHORITY 1900 KANAWHA BLVD E, BLDG 5 RM A137 CHARLESTON WV25305 US	DEPARTMENT OF TRANSPORTATION PRICHARD INTERMODEL FACILITY 401 HEARTLAND DR PRICHARD WV 25555 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Premium Auction Services for Heartland Intermodal				

Comm Code	Manufacturer	Specification	Model #
80141705			

Extended Description :  
 Premium Auction Services for Heartland Intermodal Gateway

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	Question Deadline 3:00 p.m.	2019-12-20

## **INSTRUCTIONS TO VENDORS SUBMITTING BIDS**

**1. REVIEW DOCUMENTS THOROUGHLY:** The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.

**2. MANDATORY TERMS:** The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

**3. PREBID MEETING:** The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening

A **MANDATORY PRE-BID** meeting will be held at the following place and time:

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one individual is permitted to represent more than one vendor at the pre-bid meeting. Any individual that does attempt to represent two or more vendors will be required to select one vendor to which the individual's attendance will be attributed. The vendors not selected will be deemed to have not attended the pre-bid meeting unless another individual attended on their behalf.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing.

Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting  
Revised 11/14/2019

are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

**4. VENDOR QUESTION DEADLINE:** Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are nonbinding.

Submitted e-mails should have solicitation number in the subject line.

Question Submission Deadline: **Friday, December 20, 2019, 3:00 p.m.**

Submit Questions to: **Linda B. Harper**

2019 Washington Street, East

Charleston, WV 25305

Fax: (304) 558-4115 (Vendors should not use this fax number for bid submission)

Email: [Linda.B.Harper@wv.gov](mailto:Linda.B.Harper@wv.gov)

**5. VERBAL COMMUNICATION:** Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.

**6. BID SUBMISSION:** All bids must be submitted electronically through wvOASIS or signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The Purchasing Division will not accept bids, modification of bids, or addendum acknowledgment forms via e-mail. Acceptable delivery methods include electronic submission via wvOASIS, hand delivery, delivery by courier, or facsimile.

The bid delivery address is:

Department of Administration, Purchasing Division

2019 Washington Street East

Charleston, WV 25305-0130

A bid that is not submitted electronically through wvOASIS should contain the information listed below on the face of the envelope or the bid may be rejected by the Purchasing Division.:

**SEALED BID:** Premium Auction Services Heartland Intermodal Gateway

**BUYER:** Linda B. Harper, Buyer Supervisor

**SOLICITATION NO.:** CRFQ PPA2000000001

**BID OPENING DATE:** December 30, 2019

**BID OPENING TIME:** 1:30 p.m.

**FAX NUMBER:** 304-558-3970

Revised 11/14/2019

The Purchasing Division may prohibit the submission of bids electronically through wvOASIS at its sole discretion. Such a prohibition will be contained and communicated in the wvOASIS system resulting in the Vendor's inability to submit bids through wvOASIS. Submission of a response to an Expression or Interest or Request for Proposal is not permitted in wvOASIS.

**For Request For Proposal ("RFP") Responses Only:** In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus N/A convenience copies of each to the Purchasing Division at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows:

BID TYPE: (This only applies to CRFP)

Technical

Cost

**7. BID OPENING:** Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery).

Bid Opening Date and Time: December 30, 2019, 1:30 p.m.

Bid Opening Location: Department of Administration, Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305-0130

**8. ADDENDUM ACKNOWLEDGEMENT:** Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

**9. BID FORMATTING:** Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

**10. ALTERNATE MODEL OR BRAND:** Unless the box below is checked, any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the



equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.

This Solicitation is based upon a standardized commodity established under W. Va. Code § 5A-3-61. Vendors are expected to bid the standardized commodity identified. Failure to bid the standardized commodity will result in your firm's bid being rejected.

**11. EXCEPTIONS AND CLARIFICATIONS:** The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

**12. COMMUNICATION LIMITATIONS:** In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.

**13. REGISTRATION:** Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.

**14. UNIT PRICE:** Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.

**15. PREFERENCE:** Vendor Preference may be requested in purchases of motor vehicles or construction and maintenance equipment and machinery used in highway and other infrastructure projects. Any request for preference must be submitted in writing with the bid, must specifically identify the preference requested with reference to the applicable subsection of West Virginia Code § 5A-3-37, and should include with the bid any information necessary to evaluate and confirm the applicability of the requested preference. A request form to help facilitate the request can be found at:

<http://www.state.wv.us/admin/purchase/vrc/Venpref.pdf>.

**15A. RECIPROCAL PREFERENCE:** The State of West Virginia applies a reciprocal preference to all solicitations for commodities and printing in accordance with W. Va. Code § 5A-3-37(b). In effect, non-resident vendors receiving a preference in their home states, will see that same preference granted to West Virginia resident vendors bidding against them in West Virginia. A request form to help facilitate the request can be found at:

<http://www.state.wv.us/admin/purchase/vrc/Venpref.pdf>.

**16. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES:** For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the

Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.

**17. WAIVER OF MINOR IRREGULARITIES:** The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.

**18. ELECTRONIC FILE ACCESS RESTRICTIONS:** Vendor must ensure that its submission in wvOASIS can be accessed and viewed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately accessed and viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires, and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening to make a file viewable if those documents are required with the bid. A Vendor may be required to provide document passwords or remove access restrictions to allow the Purchasing Division to print or electronically save documents provided that those documents are viewable by the Purchasing Division prior to obtaining the password or removing the access restriction.

**19. NON-RESPONSIBLE:** The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules § 148-1-5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform, or lacks the integrity and reliability to assure good-faith performance.”

**20. ACCEPTANCE/REJECTION:** The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules § 148-1-4.5. and § 148-1-6.4.b.”

**21. YOUR SUBMISSION IS A PUBLIC DOCUMENT:** Vendor’s entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

**DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.**

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled “confidential,” “proprietary,” “trade secret,” “private,” or labeled with any other claim against public disclosure of the documents, to include any “trade secrets” as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

**22. INTERESTED PARTY DISCLOSURE:** West Virginia Code § 6D-1-2 requires that the vendor submit to the Purchasing Division a disclosure of interested parties to the contract for all contracts with an actual or estimated value of at least \$1 Million. That disclosure must occur on the form prescribed and approved by the WV Ethics Commission prior to contract award. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

**23. WITH THE BID REQUIREMENTS:** In instances where these specifications require documentation or other information with the bid, and a vendor fails to provide it with the bid, the Director of the Purchasing Division reserves the right to request those items after bid opening and prior to contract award pursuant to the authority to waive minor irregularities in bids or specifications under W. Va. CSR § 148-1-4.6. This authority does not apply to instances where state law mandates receipt with the bid.

## **GENERAL TERMS AND CONDITIONS:**

**1. CONTRACTUAL AGREEMENT:** Issuance of a Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

**2. DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

**2.1. "Agency" or "Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

**2.2. "Bid" or "Proposal"** means the vendors submitted response to this solicitation.

**2.3. "Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

**2.4. "Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.

**2.5. "Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.

**2.6. "Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

**2.7. "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

**2.8. "State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

**2.9. "Vendor" or "Vendors"** means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

**3. CONTRACT TERM; RENEWAL; EXTENSION:** The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

**Term Contract**

**Initial Contract Term:** This Contract becomes effective on \_\_\_\_\_ and extends for a period of \_\_\_\_\_ year(s).

**Renewal Term:** This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to \_\_\_\_\_ successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

**Alternate Renewal Term** – This contract may be renewed for \_\_\_\_\_ successive \_\_\_\_\_ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

**Delivery Order Limitations:** In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

**Fixed Period Contract:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within \_\_\_\_\_ days.

**Fixed Period Contract with Renewals:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within \_\_\_\_\_ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that maintenance, monitoring, or warranty services will be provided for \_\_\_\_\_ year(s) thereafter.

**One Time Purchase:** The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

**Other:** See attached.

**4. NOTICE TO PROCEED:** Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Award Document will be considered notice to proceed.

**5. QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

**Open End Contract:** Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

**Service:** The scope of the service to be provided will be more clearly defined in the specifications included herewith.

**Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

**One Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

**6. EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute a breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

**7. REQUIRED DOCUMENTS:** All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

**BID BOND (Construction Only):** Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

**PERFORMANCE BOND:** The apparent successful Vendor shall provide a performance bond in the amount of 100% of the contract. The performance bond must be received by the Purchasing Division prior to Contract award.

**LABOR/MATERIAL PAYMENT BOND:** The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Purchasing Division prior to Contract award.

In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable. Notwithstanding the foregoing, West Virginia Code § 5-22-1 (d) mandates that a vendor provide a performance and labor/material payment bond for construction projects. Accordingly, substitutions for the performance and labor/material payment bonds for construction projects is not permitted.

**MAINTENANCE BOND:** The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.

**LICENSE(S) / CERTIFICATIONS / PERMITS:** In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

Provide proof of auctioneer licensing from the WV Department of Agriculture, per W.Va. Code §19-2C-1 et seq.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

**8. INSURANCE:** The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below and must include the State as an additional insured on each policy prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed in this section.

Vendor must maintain:

- Commercial General Liability Insurance** in at least an amount of: \$1,000,000.00 per occurrence.
- Automobile Liability Insurance** in at least an amount of: \$100,000.00 per occurrence.
- Professional/Malpractice/Errors and Omission Insurance** in at least an amount of: \_\_\_\_\_ per occurrence. Notwithstanding the forgoing, Vendor's are not required to list the State as an additional insured for this type of policy.
- Commercial Crime and Third Party Fidelity Insurance** in an amount of: \_\_\_\_\_ per occurrence.
- Cyber Liability Insurance** in an amount of: \_\_\_\_\_ per occurrence.
- Builders Risk Insurance** in an amount equal to 100% of the amount of the Contract.
- Pollution Insurance** in an amount of: \_\_\_\_\_ per occurrence.
- Aircraft Liability** in an amount of: \_\_\_\_\_ per occurrence.
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Notwithstanding anything contained in this section to the contrary, the Director of the Purchasing Division reserves the right to waive the requirement that the State be named as an additional insured on one or more of the Vendor's insurance policies if the Director finds that doing so is in the State's best interest.

**9. WORKERS' COMPENSATION INSURANCE:** The apparent successful Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

**10. [Reserved]**

**11. LIQUIDATED DAMAGES:** This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

N/A for N/A

Liquidated Damages Contained in the Specifications

**12. ACCEPTANCE:** Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

**13. PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

**14. PAYMENT IN ARREARS:** Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears.

**15. PAYMENT METHODS:** Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

**16. TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

**17. ADDITIONAL FEES:** Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

**18. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.

**19. CANCELLATION:** The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.b.

**20. TIME:** Time is of the essence with regard to all matters of time and performance in this Contract.

**21. APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.

**22. COMPLIANCE WITH LAWS:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**23. ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

**24. MODIFICATIONS:** This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

**25. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

**26. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

**27. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

**28. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

**29. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

**30. PRIVACY, SECURITY, AND CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/default.html>.

**31. YOUR SUBMISSION IS A PUBLIC DOCUMENT:** Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

**DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.**

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

**32. LICENSING:** In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**33. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

**34. VENDOR CERTIFICATIONS:** By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein.

Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

**35. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

**36. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

**37. PURCHASING AFFIDAVIT:** In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State, Vendors are required to sign, notarize, and submit the Purchasing Affidavit to the Purchasing Division affirming under oath that it is not in default on any monetary obligation owed to the state or a political subdivision of the state.

**38. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE:** This Contract may be utilized by other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"), provided that both the Other Government Entity and the Vendor agree. Any extension of this Contract to the aforementioned Other Government Entities must be on the same prices, terms, and conditions as those offered and agreed to in this Contract, provided that such extension is in compliance with the applicable laws, rules, and ordinances of the Other Government Entity. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.

**39. CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

**40. REPORTS:** Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at [purchasing.requisitions@wv.gov](mailto:purchasing.requisitions@wv.gov).

**41. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision. The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Revised 11/14/2019



Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

**42. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS:** Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
- c. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- d. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

**43. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL:** In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a

“substantial labor surplus area”, as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

**44. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE:** W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the vendor must submit to the Agency a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-award interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

**45. PROHIBITION AGAINST USED OR REFURBISHED:** Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.



**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Steve Kranzusch  
**(Name, Title)**  
Steve Kranzusch, Vice President and General Manager  
**(Printed Name and Title)**  
100 Capitol Commerce Blvd., Ste. 110, Montgomery, AL 36117  
**(Address)**  
800-613-0156 Ext. 4455 / 334-387-0519  
**(Phone Number) / (Fax Number)**  
skranzusch@govdeals.com  
**(email address)**

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

GovDeals, Inc.  
**(Company)**  
Steve Kranzusch VP & GM  
**(Authorized Signature) (Representative Name, Title)**

Steve Kranzusch, Vice President and General Manager  
**(Printed Name and Title of Authorized Representative)**

12/19/19  
**(Date)**

800-613-0156 Ext. 4455 / 334-387-0519  
**(Phone Number) (Fax Number)**

**ADDENDUM ACKNOWLEDGEMENT FORM  
SOLICITATION NO.:**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**  
*(Check the box next to each addendum received)*

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

GovDeals, Inc.

Company



Authorized Signature

12/19/19

Date

**NOTE:** This addendum acknowledgment should be submitted with the bid to expedite document processing.

**REQUEST FOR QUOTATION**  
**Auctioneering Services**

**SPECIFICATIONS**

- 1. PURPOSE AND SCOPE:** The West Virginia Department of Transportation, Public Port Authority (“WVPPA”) is soliciting bids to establish a contract to obtain Auctioneering Services for the sale of the intermodal, multi-modal, or rail-dependent facility known as the Heartland Intermodal Gateway (“HIG”) and associated real and personal property, improvements, equipment, and inventory located thereon and used , at or on County Route 252/14, near the Town of Prichard, Butler District, Wayne County, West Virginia. HIG allows the transfer of containerized freight between trucks and rail, and also allows for containers to be stored on site between transfers. The facility is accessible via an access road extending between the site and County Route 252/14, which access includes a bridge that passes over the Norfolk Southern railroad and a structure controlling the flow of vehicle traffic into and out of the facility. HIG also contains computer equipment, trucks, a forklift, utility wagons, and a chassis rotator used in truck to rail/rail to truck transfers (together the “Inventory”).
  - 1.1** The State of West Virginia, through the WVPPA owns the 64 acres parcel of real property on which the HIG is located, subject to certain donation conditions contained in the deed of transfer from Norfolk Southern Railway Company and Virginia Holding Corporation dated November 15, 2011, and recorded in the Wayne County Clerk’s office in Deed Book 680, page 63 (“Donation Deed”).
    - 1.1.1** The Vendor will be given an opportunity to view and should familiarize himself/herself with the Donation Deed and other pertinent information including applicable leases, contracts, etc.
  - 1.2** The Vendor will be given an opportunity to view the facility and the Inventory in furtherance of the auction services.
  - 1.3** The Vendor may advise WVPPA on the best manner and methods to conduct the sale, such as whether to conduct a sealed bid sale, with the time and place of the bid opening consistent with the best practices of auctioneering services.
  - 1.4** The Vendor shall receive his or her payment on a “buyer’s premium,” which means all commission and costs of preparing for the sale and conducting the bidding shall be paid by the buyer or assumed by Vendor. Per action of the West Virginia Legislature, the WVPPA lacks funding and spending authority and cannot issue any payment(s) in connection with the sale.
  - 1.5** It is contemplated that the sale of HIG shall be “as is, where is” with no warranties, express or implied, provided by the WVDOT, the WVPPA, or the State of West Virginia.
  - 1.6** The Contract for auctioneering services is subject to approval by West Virginia Secretary of Transportation, who reserves the right to refuse to approve the contract for any reason or no reason at all.

**REQUEST FOR QUOTATION**  
**Auctioneering Services**

**2. QUALIFICATIONS:** Vendor, or Vendor's staff if requirements are inherently limited to individuals rather than corporate entities, shall have the following **minimum qualifications**:

**2.1** Provide proof of auctioneer licensing from the WV Department of Agriculture, per W.Va. Code §19-2C-1 et seq.

**2.2** Have a good working knowledge of real estate auctions and sealed bid sales, specifically the auction of industrial/commercial facilities. Vendor should provide proof of this with their bid response. The WVDOT reserves the right to seek additional clarity and information to ensure the required experience level has been met.

**2.2.1** Provide up to 3 references of previous real estate auctions/sealed bid sales conducted upon Agency request. References are encouraged to be provided with the bid response; however, they must be provided within 2 calendar days of agency request.

**2.2.2** Vendor must have experience selling industrial or large-scale properties including fixtures, equipment, and buildings and must provide at least two examples of successful sales meeting these qualifications.

**3. MANDATORY REQUIREMENTS:** Contract Services must meet or exceed the mandatory requirements listed below.

**3.1 Vendor must have ability to perform a public sale of industrial real estate in West Virginia, including the ability to conduct a sealed bid auction, and provide advice and consultation on best practices with respect to the same. Those required abilities include:**

**3.1.1** the ability to value real estate, heavy machinery, and computer equipment and provide advice and consultation with respect to the same.

**3.1.2** the ability to read and understand complex legal documents, including but not limited to deeds, leases and contracts.

**3.1.3.** the ability to prepare a bid package for the sealed bid auction of a commercial/industrial going concern, and its assets, based upon an experienced determination of best value.

**3.1.4.** the ability to provide services upon contract terms that acknowledge and account for WVPPA's inability to spend money in connection with the sale and that the WVPPA Board of Directors may elect not



**REQUEST FOR QUOTATION**  
**Auctioneering Services**

- 6. PAYMENT:** The sealed bid auction shall be a buyer's premium auction, whereby the successful bidder pays for all for all services rendered at the completion of the auction, including all travel, mileage, and work performed in preparing for the auction.
- 7. FACILITIES ACCESS:** Performance of Contract Services may require access cards, keys, and scheduling to gain entrance to the HIG for purposes of preparation. In the event access cards and/or keys are required:
- 7.1** Vendor must identify principal service personnel which will be issued access cards and/or keys to personally visit the HIG. Upon contract award, personnel designated to perform services must provide Agency a copy of each individual's State issued ID/Driver's License prior to beginning work.

**8. VENDOR DEFAULT:**

The following shall be considered a vendor default under this Contract:

- 8.1** Failure to perform Contract Services in accordance with the requirements contained herein.
- 8.2** Failure to comply with other specifications and requirements contained herein.
- 8.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 8.4** Failure to remedy deficient performance upon request.
- 8.5** The following remedies shall be available to Agency upon default.
- 8.6** Immediate cancellation of the Contract.
- 8.6.1** Immediate cancellation of one or more release orders issued under this Contract.
- 8.6.2** Any other remedies available in law or equity.

**9. MISCELLANEOUS:**

- 9.1 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be



**REQUEST FOR QUOTATION**  
**Auctioneering Services**

available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** Rebecca Murphy

**Telephone Number:** 980-254-8908

**Fax Number:** 334-387-0519

**Email Address:** rmuphy@govdeals.com

REQUEST FOR QUOTATION  
Solicitation# CRFO PPA2000000001  
Auctioneering Services

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EXHIBIT A  
PRICING PAGE  
Solicitation# CRFO PPA 2000000001

**ITEM 1**

Services to effectuate public sale. Fee shall be inclusive of all costs and expenses; no separate travel related fees will be paid to vendor:

11 % commission on sale of property, to be paid by Purchaser.

*Unsigned bid responses will not be accepted. If you are responding electronically via wvOASIS, your sign-on credentials become your signature.*

Signature: SK

Printed Name: Steve Kranzusch

Telephone (if questions arise): 800-613-0156 Ext. 4455

Email Address: skranzusch@govdeals.com

STATE OF WEST VIRGINIA  
Purchasing Division

# PURCHASING AFFIDAVIT

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: GovDeals, Inc.

Authorized Signature:  Date: 12/20/19

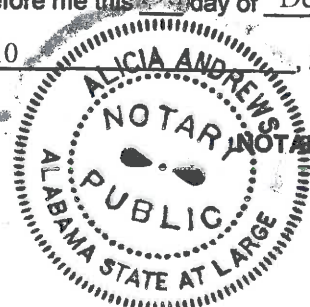
State of Alabama

County of Montgomery, to-wit:

Taken, subscribed, and sworn to before me this 19th day of December, 2019.

My Commission expires April 10, 2022.

AFFIX SEAL HERE



NOTARY PUBLIC 