



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 4

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#)

Procurement Folder: 691866

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0803

Vendor ID: VS0000019002 

SO Doc ID: DOT2000000157

Legal Name: MRA INTERNATIONAL INC

Published Date: 4/30/20

Alias/DBA:

Close Date: 5/13/20

Total Bid: \$729,144.00

Close Time: 13:30

Response Date: 05/13/2020 

Status: Closed

Response Time: 12:48

Solicitation Description: ADDENDUM 2 CISCO ROUTERS & SWITCHES OR EQUAL (63200125) 

Total of Header Attachments: 4

Total of All Attachments: 4



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 691866

Solicitation Description : ADDENDUM 2 CISCO ROUTERS & SWITCHES OR EQUAL (63200125)

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-05-13 13:30:00	SR 0803 ESR05132000000006644	1

VENDOR
VS0000019002 MRA INTERNATIONAL INC

Solicitation Number: CRFQ 0803 DOT2000000157

Total Bid : \$729,144.00

Response Date: 2020-05-13

Response Time: 12:48:01

Comments:

FOR INFORMATION CONTACT THE BUYER
 Crystal G Hustead
 (304) 558-2402
 crystal.g.hustead@wv.gov

Signature on File **FEIN #** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 1	10.00000	EA	\$1,653.000000	\$16,530.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description :	3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 1 Smart Net Coverage
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Comments: This is included in the Smart Net 4 year cost. Please see quote and pricing page for complete details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 2	10.00000	EA	\$1,653.000000	\$16,530.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description :	3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 2 Smart Net Coverage
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Comments: This is included in the Smart Net 4 year cost. Please see quote and pricing page for complete details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 3	10.00000	EA	\$1,653.000000	\$16,530.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 3 Smart Net Coverage
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Comments: This is included in the Smart Net 4 year cost. Please see quote and pricing page for complete details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 4	10.00000	EA	\$1,653.000000	\$16,530.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 4 Smart Net Coverage
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Comments: Includes 4 year Smart Net Service. Please see quote and pricing page for complete details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 1	6.00000	EA	\$2,511.000000	\$15,066.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 1 Smart Net Coverage.
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Comments: This is included in the Smart Net 4 year cost. Please see quote and pricing page for complete details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 2	6.00000	EA	\$2,511.000000	\$15,066.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 2 Smart Net Coverage.
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Comments: This is included in the Smart Net 4 year cost. Please see quote and pricing page for complete details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 3	6.00000	EA	\$2,511.000000	\$15,066.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description :	3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 3 Smart Net coverage
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Comments: This is included in the Smart Net 4 year cost. Please see quote and pricing page for complete details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 4	6.00000	EA	\$2,511.000000	\$15,066.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description :	3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 4 Smart Net coverage
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Comments: Includes 4 year Smart Net Service. Please see quote and pricing page for complete details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 1	55.00000	EA	\$706.000000	\$38,830.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.3 Cisco ISR 1101 4 port router or equal with Year 1 Smart Net Coverage
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Comments: This is included in the Smart Net 4 year cost. Please see quote and pricing page for complete details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 2	55.00000	EA	\$706.000000	\$38,830.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.3 Cisco ISR 1101 4 port router or equal with Year 2 Smart Net Coverage
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Comments: This is included in the Smart Net 4 year cost. Please see quote and pricing page for complete details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 3	55.00000	EA	\$706.000000	\$38,830.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.3 Cisco ISR 1101 4 port router or equal with Year 3 Smart Net Coverage
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Comments: This is included in the Smart Net 4 year cost. Please see quote and pricing page for complete details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 4	55.00000	EA	\$706.000000	\$38,830.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.3 Cisco ISR 1101 4 port router or equal with Year 4 Smart Net Coverage
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Comments: Includes 4 year Smart Net Service. Please see quote and pricing page for complete details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	3.1.4 Cisco Extreme Networks 12 Port Switch or Equal	90.00000	EA	\$1,674.000000	\$150,660.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.4 Cisco Extreme Networks 12 Port Switch or Equal
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Comments: Does NOT include Extreme Networks ExtremeWorks - 1 Year Extended Service (97004-16531)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
17	3.1.5 Cisco Extreme Networks 48 Port Switch or Equal	70.00000	EA	\$3,734.000000	\$261,380.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.5 Cisco Extreme Networks 48 Port Switch or Equal
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Comments: Does NOT include Extreme Networks ExtremeWorks - 1 Year Extended Service (97004-16535)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
21	3.1.6 Cisco Extreme Networks 24 Port Switch or Equal	15.00000	EA	\$2,360.000000	\$35,400.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.6 Cisco Extreme Networks 24 Port Switch or Equal
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Comments: Does NOT include Extreme Networks ExtremeWorks - 1 Year Extended Service (97004-16533)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: DOT2000000157

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

MRA International

Company

Eric Bodo

Authorized Signature

05/12/2020

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

EXHIBIT A - PRICING PAGE

CRFQ DOT2000000157

TOTAL EQUIPMENT PRICE

LOCATION - BUILDING 5, ROOM A-920 CHARLESTON, WV 25305

Item Number	Quantity	Description	Unit Price	Smart Net Year 1	Smart Net Year 2	Smart Net Year 3	Smart Net Year 4	TOTAL COST
3.1.1	10	Cisco ISR 4321 Series Chassis Bundle item number ISR4321/K9 (Cisco ISR 4321 (2GE, 2NIM, 4G FLASH, 4G DRAM, IPB)) Router or equal with (4) years Smart Net or equal	\$839.00	<i>Included in 4 year cost</i>	<i>Included in 4 year cost</i>	<i>Included in 4 year cost</i>	\$814.00	\$16,530.00
3.1.2	6	Cisco ISR 4331 Series Chassis Bundle item number ISR4331/K9 (Cisco ISR 4331 (3GE, 2NIM, 1SM, 4G FLASH, 4G DRAM, IPB)) Router or equalwith (4) Years Smart Net or equal	\$1,359.00	<i>Included in 4 year cost</i>	<i>Included in 4 year cost</i>	<i>Included in 4 year cost</i>	\$1,152.00	\$15,066.00
3.1.3	55	Cisco ISR 1101 4 Ports GE Ethernet WAN Router, item number C1101-4P or equal. with (4) years Smart Net or equal	\$457.00	<i>Included in 4 year cost</i>	<i>Included in 4 year cost</i>	<i>Included in 4 year cost</i>	\$249.00	\$38,830.00
3.1.4	90	Extreme Networks 12 Port POE Switch, part number X440-G2 X440-G212p-10GE4 or equal	\$1,674.00					\$150,660.00
3.1.5	70	Extreme Networks 48 Port POE Switch, part number X440-G2 X440-G248p-10GE4 or equal.	\$3,734.00					\$261,380.00
3.1.6	15	Extreme Networks 24 Port POE Switch, part number X440-G2 X440-G2-24p-10GE4 or equal.	\$2,360.00					\$35,400.00
Total Bid Amount								\$517,866.00



QUOTE NUMBER: Q-031251 v1

Date Quoted: 05-13-2020
Expiration Date: 06-30-2020

PREPARED FOR BILLING / SHIPPING ADDRESS

MRA ACCOUNT TEAM

Crystal Husted
(304) 558-2402
crystal.g.husted@wv.gov

Bill-To:
WV Department of
Transportation
1900 Kanawha Blvd E Rm 5 Rm
920
Charleston, WV 25305

Ship-To:
WV Department of
Transportation
1900 Kanawha Blvd E Rm 5 Rm
920
Charleston, WV 25305

Account Manager:
Eric Bodo
(732) 222-0997 x 11
eric@mrainternational.com

Prepared by:
Zachary Thompson
732-403-3316
zachary.thompson@mrainternational.com

QUOTE NAME: DOT2000000157 - Cisco / Extreme Networks x 1
STATE CONTRACT: Open Market

Hardware / Software

PART NUMBER	ITEM DESCRIPTION	PRICE	QTY	EXT. PRICE
ISR4321/K9	Cisco ISR 4321 (2GE, 2NIM, 4G FLASH, 4G DRAM, IPB) Includes the following: IP Base License for Cisco ISR 4320 Series (SL-4320-IPB-K9) AC Power Supply for Cisco ISR 4320 (PWR-4320-AC) AC Power Cord, Type C5, US, Canada (CAB-AC-C5) 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard) (MEM-FLSH-4G) 4G DRAM for Cisco ISR 4320 (Soldered on motherboard) (MEM-4320-4G) 2 x Blank faceplate for NIM slot on Cisco ISR 4400 (NIM-BLANK) Cisco ISR 4300 Series IOS XE Universal (SISR4300UK9-166)	\$839.00	10	\$8,390.00
CON-SNT-ISR4321K	Cisco Smart Net Extended Service - 48 Months - 8 x 5 Next Business Day	\$814.00	10	\$8,140.00
ISR4331/K9	Cisco ISR 4331 (3GE, 2NIM, 1SM, 4G FLASH, 4G DRAM, IPB) Includes the following: IP Base License for Cisco ISR 4330 Series (SL-4330-IPB-K9) AC Power Supply for Cisco ISR 4330 (PWR-4330-AC) AC Power Cord (North America), C13, NEMA 5-15P, 2.1m (CAB-AC) 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard) (MEM-FLSH-4G) 2 x Blank faceplate for NIM slot on Cisco ISR 4400 (NIM-BLANK) 4G DRAM (1 x 4G) for Cisco ISR 4300 (MEM-43-4G) Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR (SM-S-BLANK) Cisco ISR 4300 Series IOS XE Universal (SISR4300UK9-166)	\$1,359.00	6	\$8,154.00
CON-SNT-ISR4331K	Cisco Smart Net Extended Service - 48 Months - 8 x 5 Next Business Day	\$1,152.00	6	\$6,912.00

MRA International is an Authorized Warranty Repair Center and the only company authorized to deliver Accidental Damage Protection (ADP) for Hewlett Packard (HP) products in the state of New Jersey.

When submitting a PO for HP / HPE products, please use the following Location ID:

Personal Computers and Printers
Location ID: 10279484

Servers, Storage and Networking
Location ID: 10037127

Mailing Address:

295 Morris Ave, Suite 101
Long Branch, NJ 07740-6515



QUOTE NUMBER: Q-031251 v1

Date Quoted: 05-13-2020

Expiration Date: 06-30-2020

PREPARED FOR

BILLING / SHIPPING ADDRESS

Crystal Husted
(304) 558-2402
crystal.g.husted@wv.gov

Bill-To:
WV Department of
Transportation
1900 Kanawha Blvd E Rm 5 Rm
920
Charleston, WV 25305

Ship-To:
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Charleston, WV 25305

MRA ACCOUNT TEAM

Account Manager:
Eric Bodo
(732) 222-0997 x 11
eric@mrainternational.com

Prepared by:
Zachary Thompson
732-403-3316
zachary.thompson@mrainternational.com

QUOTE NAME: DOT2000000157 - Cisco / Extreme Networks x 1

STATE CONTRACT: Open Market

Hardware / Software

PART NUMBER	ITEM DESCRIPTION	PRICE	QTY	EXT. PRICE
C1101-4P	ISR 1101 4 Ports GE Ethernet WAN Router Includes the following: IP Base License for Cisco ISR 1100 4P Series (SL-1100-4P-IPB) 1109 M2M Power Supply iTemp 30 Watt AC (PWR-30W-I-AC) AC Power Cord (North America), C13, NEMA 5-15P, 2.1m (CAB-AC) Cisco ISR 1100 Series IOS XE Universal (SISR1100UK9-169)	\$457.00	55	\$25,135.00
CON-SNT-CISR1K4P	Cisco Smart Net Total Care Service - 48 Months - 8 x 5 Next Business Da	\$249.00	55	\$13,695.00
16531	Extreme Networks X440-G2-12p-10GE4 Ethernet Switch	\$1,674.00	90	\$150,660.00
16535	Extreme Networks X440-G2-48p-10GE4 Ethernet Switch	\$3,734.00	70	\$261,380.00
16533	Extreme Networks X440-G2-24p-10GE4 Ethernet Switch	\$2,360.00	15	\$35,400.00
			SUBTOTAL:	\$517,866.00

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QUOTE NUMBER: Q-031251 v1

Date Quoted: 05-13-2020

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PREPARED FOR

BILLING / SHIPPING ADDRESS

Crystal Husted
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Prepared by:
Zachary Thompson
732-403-3316
zachary.thompson@mrainternational.com

QUOTE NAME: DOT2000000157 - Cisco / Extreme Networks x 1

STATE CONTRACT: Open Market

Quote Summary

DESCRIPTION	AMOUNT
Hardware / Software	\$517,866.00
TOTAL: \$517,866.00	

Product availability and product discontinuation are subject to change without notice. The prices in this quotation are valid for (30) days from quote date above. Please include the quote number and contract from this quote on the corresponding purchase order.

MRA International is an Authorized Warranty Repair Center and the only company authorized to deliver Accidental Damage Protection (ADP) for Hewlett Packard (HP) products in the state of New Jersey.

When submitting a PO for HP / HPE products, please use the following Location ID:

Personal Computers and Printers
Location ID: 10279484

Servers, Storage and Networking
Location ID: 10037127

Mailing Address:

295 Morris Ave, Suite 101
Long Branch, NJ 07740-6515

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code §61-5-3*) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: _____

Authorized Signature: Eric Bodo Date: _____

State of _____

County of _____, to-wit:

Taken, subscribed, and sworn to before me this ____ day of _____, 20__.

My Commission expires _____, 20__.

AFFIX SEAL HERE

NOTARY PUBLIC _____