



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 691866

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0803

Vendor ID: VS0000009379



SO Doc ID: DOT2000000157

Legal Name: Hypertec USA Inc

Published Date: 4/30/20

Alias/DBA:

Close Date: 5/13/20

Total Bid: \$625,485.32

Close Time: 13:30

Response Date: 05/12/2020



Status: Closed

Response Time: 18:29

Solicitation Description: ADDENDUM 2 CISCO ROUTERS & SWITCHES OR EQUAL (63200125)

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 691866

Solicitation Description : ADDENDUM 2 CISCO ROUTERS & SWITCHES OR EQUAL (63200125)

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-05-13 13:30:00	SR 0803 ESR05122000000006623	1

VENDOR
VS0000009379 Hypertec USA Inc

Solicitation Number: CRFQ 0803 DOT2000000157

Total Bid : \$625,485.32

Response Date: 2020-05-12

Response Time: 18:29:51

Comments:

FOR INFORMATION CONTACT THE BUYER
 Crystal G Hustead
 (304) 558-2402
 crystal.g.hustead@wv.gov

Signature on File **FEIN #** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 1	10.00000	EA	\$1,530.170000	\$15,301.70

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description : 3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 1 Smart Net Coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 2	10.00000	EA	\$680.050000	\$6,800.50

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description : 3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 2 Smart Net Coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 3	10.00000	EA	\$988.200000	\$9,882.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description : 3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 3 Smart Net Coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 4	10.00000	EA	\$1,317.600000	\$13,176.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description : 3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 4 Smart Net Coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 1	6.00000	EA	\$2,404.140000	\$14,424.84

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description : 3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 1 Smart Net Coverage.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 2	6.00000	EA	\$1,215.790000	\$7,294.74

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description : 3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 2 Smart Net Coverage.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 3	6.00000	EA	\$1,395.680000	\$8,374.08

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description : 3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 3 Smart Net coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 4	6.00000	EA	\$1,860.910000	\$11,165.46

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description : 3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 4 Smart Net coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 1	55.00000	EA	\$1,072.260000	\$58,974.30

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.3 Cisco ISR 1101 4 port router or equal with Year 1 Smart Net Coverage
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 2	55.00000	EA	\$214.060000	\$11,773.30

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.3 Cisco ISR 1101 4 port router or equal with Year 2 Smart Net Coverage
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 3	55.00000	EA	\$311.050000	\$17,107.75

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.3 Cisco ISR 1101 4 port router or equal with Year 3 Smart Net Coverage
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 4	55.00000	EA	\$414.740000	\$22,810.70

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.3 Cisco ISR 1101 4 port router or equal with Year 4 Smart Net Coverage
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	3.1.4 Cisco Extreme Networks 12 Port Switch or Equal	90.00000	EA	\$1,602.840000	\$144,255.60

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.4 Cisco Extreme Networks 12 Port Switch or Equal
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
17	3.1.5 Cisco Extreme Networks 48 Port Switch or Equal	70.00000	EA	\$3,574.840000	\$250,238.80

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.5 Cisco Extreme Networks 48 Port Switch or Equal
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
21	3.1.6 Cisco Extreme Networks 24 Port Switch or Equal	15.00000	EA	\$2,260.370000	\$33,905.55

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.6 Cisco Extreme Networks 24 Port Switch or Equal
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Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 – Info Technology

Proc Folder: 691866

Doc Description: ADDENDUM 2 CISCO ROUTERS & SWITCHES OR EQUAL (63200125)

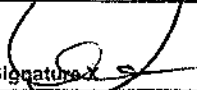
Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2020-04-30	2020-05-13 13:30:00	CRFQ 0803 DOT2000000157	3

BID RECEIVING LOCATION
 BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR
 Vendor Name, Address and Telephone Number:
 Hypertec USA Inc. (Hypertec Direct)
 1868 E Broadway Rd
 Tempe, AZ 85282
 P - 866-787-0426 or 480-626-9000

FOR INFORMATION CONTACT THE BUYER
 Crystal G Hustead
 (304) 558-2402
 crystal.g.hustead@wv.gov

Signature:  Mike Marracino, EVP FEIN# 98-0511786 DATE 5/12/20

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DIVISION OF HIGHWAYS, IS SOLICITING BIDS TO ESTABLISH A CONTRACT FOR THE PURCHASE OF CISCO ROUTERS AND SWITCHES OR EQUAL PER THE ATTACHED DOCUMENTS.

QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 1	10.00000	EA	1,530.17	15,301.70

Comm Code	Manufacturer	Specification	Model #
43222612	Cisco		ISR4321/K9/CON-SSSNT-ISR

Extended Description :

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 1 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 2	10.00000	EA	680.05	6,800.50

Comm Code	Manufacturer	Specification	Model #
43222612	Cisco		CON-SSSNT-ISR4321K

Extended Description :

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 2 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 3	10.00000	EA	988.20	9,882.00

Comm Code	Manufacturer	Specification	Model #
43222609	Cisco		CON-SSSNT-ISR4321K

Extended Description :
 3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 3 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 4	10.00000	EA	1,317.60	13,176.00

Comm Code	Manufacturer	Specification	Model #
43222609	Cisco		CON-SSSNT-ISR4321K

Extended Description :
 3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 4 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 1	6.00000	EA	2,404.14	14,424.84

Comm Code	Manufacturer	Specification	Model #
43222609	Cisco		ISR4331/K9

Extended Description :

3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 1 Smart Net Coverage.

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 2	6.00000	EA	1,215.79	7,294.74

Comm Code	Manufacturer	Specification	Model #
43222609	Cisco		CON-SSSNT-ISR4331K

Extended Description :

3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 2 Smart Net Coverage.

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 3	6.00000	EA	1,395.68	8,374.08

Comm Code	Manufacturer	Specification	Model #
43222612	Cisco		CON-SSSNT-ISR4331K

Extended Description :

3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 3 Smart Net coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 4	6.00000	EA	1,860.91	11,165.46

Comm Code	Manufacturer	Specification	Model #
43222612	Cisco		CON-SSSNT-ISR4331K

Extended Description :
 3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 4 Smart Net coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 1	55.00000	EA	1,072.26	58,974.30

Comm Code	Manufacturer	Specification	Model #
43222609	Cisco		C1101-4P

Extended Description :
 3.1.3 Cisco ISR 1101 4 port router or equal with Year 1 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 2	55.00000	EA	214.06	11,773.30

Comm Code	Manufacturer	Specification	Model #
43222609	Cisco		CON-SSSNT-CISR1K4P

Extended Description :

3.1.3 Cisco ISR 1101 4 port router or equal with Year 2 Smart Net Coverage

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 3	55.00000	EA	311.05	17,107.75

Comm Code	Manufacturer	Specification	Model #
43222609	Cisco		CON-SSSNT-ISR4331K

Extended Description :

3.1.3 Cisco ISR 1101 4 port router or equal with Year 3 Smart Net Coverage

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 4	55.00000	EA	414.74	22,810.70

Comm Code	Manufacturer	Specification	Model #
43222609	Cisco		CON-SSSNT-ISR4331K

Extended Description :

3.1.3 Cisco ISR 1101 4 port router or equal with Year 4 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	3.1.4 Cisco Extreme Networks 12 Port Switch or Equal	90.00000	EA	1,602.84	144,225.60

Comm Code	Manufacturer	Specification	Model #
43222609	Extreme		16531

Extended Description :
 3.1.4 Cisco Extreme Networks 12 Port Switch or Equal

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
17	3.1.5 Cisco Extreme Networks 48 Port Switch or Equal	70.00000	EA	3,574.84	250,238.80

Comm Code	Manufacturer	Specification	Model #
43222609	Extreme		16535

Extended Description :
 3.1.5 Cisco Extreme Networks 48 Port Switch or Equal

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
21	3.1.6 Cisco Extreme Networks 24 Port Switch or Equal	15.00000	EA	2,260.37	33,905.55

Comm Code	Manufacturer	Specification	Model #
43222609	Extreme		16533

Extended Description :

3.1.6 Cisco Extreme Networks 24 Port Switch or Equal

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2020-04-24

SOLICITATION NUMBER: CRFQ DOT2000000157

Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

1. To provide answers to additional vendor questions

No other changes

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

CRFQ DOT2000000157
Cisco Routers & Switches or Equal (63200125)
Addendum #2

Question#1:

On this solicitation is a bidder allowed to bid on parts of the requirements? i.e. May be unable to bid on Extreme but certainly can on Cisco.

Answer #1:

Per 4.1 The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

Question #2:

Would you consider procuring from multiple bidders on this, meaning a Cisco provider and an Extreme provider?

Answer #2:

Per 4.1 The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: DOT2000000157

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

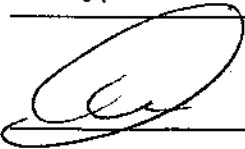
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Hypertec USA Inc. (Hypertec Direct)

Company



Authorized Signature

5/12/20

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012



Hypertec Direct USA

1868 E. Broadway Rd
 Tempe, Arizona 85282
 United States
<http://www.hypertecdirect.com/>
 (P) 1-866-787-0426 (F) 480-626-9001

Customer Notes

DELIVERY 30 DAYS ARO

Quotation (Open)
Date Apr 08, 2020 12:05 PM MDT
Modified Date May 12, 2020 03:00 PM MDT
Doc # 83701 - rev 1 of 1
Description RFQ 0803 DOT2000000157 - Cisco/Extreme Networks
SalesRep Winters, Jim (P) 866-787-0426 ext. 4206
Customer Contact Smith, Dusty (P) 304-558-2063 dusty.j.smith@wv.gov

Customer

State of West Virginia DOT/Highways
 Info Services (W10340)
 Smith, Dusty
 1900 Kanawha Blvd, East
 Building 5, Room 920
 Charleston, WV 25305-0330
 United States
 (P) 304-558-4230
 (F) 304-558-4076

Bill To

State of West Virginia DOT/Highways
 Info Services
 Payable, Accounts
 1900 Kanawha Blvd, East
 Building 5, Room 920
 Charleston, WV 25305-0330
 United States
 (P) 304-558-4230
 (F) 304-558-4076

Ship To

State of West Virginia DOT/Highways
 Info Services
 Smith, Dusty
 1900 Kanawha Blvd, East
 Building 5, Room 920
 Charleston, WV 25305-0330
 United States
 (P) 304-558-4230
 (F) 304-558-4076

Shipping and Payment Info

Customer PO:

Terms:

Undefined

Ship Via:















FedEx Ground


Special Instructions:

Carrier Account #:

Products

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
1		Cisco Integrated Services Router 4321 Router - GigE - WAN ports: 2 - rack-mountable	ISR4321/K9	Yes	10	\$1,175.96	\$11,759.80
<p>Note: SL-4320-IPB-K9 IP Base License for Cisco ISR 4320 Series PWR-4320-AC AC Power Supply for Cisco ISR 4320 CAB-AC-C5 AC Power Cord, Type C5, US, Canada MEM-FLSH-4G 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard) MEM-4320-4G 4G DRAM for Cisco ISR 4320 (Soldered on motherboard) NIM-BLANK Blank faceplate for NIM slot on Cisco ISR 4400 SISR4300UK9-166 Cisco ISR 4300 Series IOS XE, Universal</p>							
2		Cisco SMARTnet Solution Support Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: ISR4321/K9, ISR4321/K9-RF, ISR4321/K9-WS, ISR4321R/K9	CON-SSSNT- ISR4321K	Yes	10	\$354.19	\$3,541.90
<p>Note: 1-year SOLN Support for ISR4321/K9</p>							
3		Cisco SMARTnet Solution Support Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: ISR4321/K9, ISR4321/K9-RF, ISR4321/K9-WS, ISR4321R/K9	CON-SSSNT- ISR4321K	Yes	10	\$680.05	\$6,800.50
<p>Note: 2-year SOLN Support for ISR4321/K9</p>							
4		Cisco SMARTnet Solution Support Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: ISR4321/K9, ISR4321/K9-RF, ISR4321/K9-WS, ISR4321R/K9	CON-SSSNT- ISR4321K	Yes	10	\$988.20	\$9,882.00
<p>Note: 3-year SOLN Support for ISR4321/K9</p>							

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
5		Cisco SMARTnet Solution Support Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: ISR4321/K9, ISR4321/K9-RF, ISR4321/K9-WS, ISR4321R/K9 Note: 4-year SOLN Support for ISR4321/K9	CON-SSSNT- ISR4321K	Yes	10	\$1,317.60	\$13,176.00
6		Cisco Integrated Services Router 4331 Router - GigE - WAN ports: 3 - rack-mountable Note: SL-4330-IPB-K9 IP Base License for Cisco ISR 4330 Series PWR-4330-AC AC Power Supply for Cisco ISR 4330 CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m MEM-FLSH-4G 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard) NIM-BLANK Blank faceplate for NIM slot on Cisco ISR 4400 MEM-43-4G 4G DRAM (1 x 4G) for Cisco ISR 4300 SM-S-BLANK Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR SISR4300UK9-166 Cisco ISR 4300 Series IOS XE Universal	ISR4331/K9	Yes	6	\$1,903.90	\$11,423.40
7		Cisco SMARTnet Solution Support Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: ISR4331/K9, ISR4331/K9-RF, ISR4331/K9-WS, ISR4331R/K9 Note: 1-year SOLN Support ISR4331/K9	CON-SSSNT- ISR4331K	Yes	6	\$500.24	\$3,001.44
8		Cisco SMARTnet Solution Support Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: ISR4331/K9, ISR4331/K9-RF, ISR4331/K9-WS, ISR4331R/K9 Note: 2-year SOLN Support ISR4331/K9	CON-SSSNT- ISR4331K	Yes	6	\$1,215.79	\$7,294.74
9		Cisco SMARTnet Solution Support Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: ISR4331/K9, ISR4331/K9-RF, ISR4331/K9-WS, ISR4331R/K9 Note: 3-year SOLN Support ISR4331/K9	CON-SSSNT- ISR4331K	Yes	6	\$1,395.68	\$8,374.08
10		Cisco SMARTnet Solution Support Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: ISR4331/K9, ISR4331/K9-RF, ISR4331/K9-WS, ISR4331R/K9 Note: 4-year SOLN Support ISR4331/K9	CON-SSSNT- ISR4331K	Yes	6	\$1,860.91	\$11,165.46
11		Cisco Integrated Services Router 1101 Router - 4-port switch - GigE - rack-mountable	C1101-4P	Yes	55	\$734.98	\$40,423.90
12		Cisco IOS Security License - 1 router - for Integrated Services Router 1111, 1112, 1113, 1116, 1117, 1118	SL-1100-4P-SEC	Yes	55	\$225.79	\$12,418.45
13		Cisco Solution Support Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: C1101-4P Note: 1-year SOLN Support for C1101-4P	CON-SSSNT- CISR1K4P	Yes	55	\$111.49	\$6,131.95
14		Cisco Solution Support Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: C1101-4P Note: 2-year SOLN Support for C1101-4P	CON-SSSNT- CISR1K4P	Yes	55	\$214.06	\$11,773.30
15		Cisco Solution Support Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: C1101-4P Note: 3-year SOLN Support for C1101-4P	CON-SSSNT- CISR1K4P	Yes	55	\$311.05	\$17,107.75
16		Cisco Solution Support Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: C1101-4P Note: 4-year SOLN Support for C1101-4P	CON-SSSNT- CISR1K4P	Yes	55	\$414.74	\$22,810.70
17		Extreme Networks ExtremeSwitching X440-G2 X440-G2-12p-10GE4 Switch - managed - 12 x 10/100/1000 (PoE+) + 4 x 1 Gigabit / 10 Gigabit SFP+ - rack-mountable - PoE+	16531	Yes	90	\$1,602.84	\$144,255.60
18		Extreme Networks ExtremeSwitching X440-G2 X440-G2-48p-10GE4 Switch - managed - 48 x 10/100/1000 (PoE+) + 2 x 1 Gigabit / 10 Gigabit SFP+ + 4 x combo SFP - rack-mountable - PoE+	16535	Yes	70	\$3,574.84	\$250,238.80

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
19		Extreme Networks ExtremeSwitching X440-G2 X440-G2-24p-10GE4 Switch - managed - 24 x 10/100/1000 (PoE+) + 4 x 1 Gigabit / 10 Gigabit SFP+ + 4 x combo SFP - rack-mountable - PoE+	16533	Yes	15	\$2,260.37	\$33,905.55

Subtotal: \$625,485.32
Tax (0.000%): \$0.00
Shipping: \$0.00
Total: \$625,485.32

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: HYPERTEC USA LLC (HYPERTEC DIRECT)

Authorized Signature: [Signature] Date: 2/28/20

State of ARIZONA

County of MARICOPA, to-wit:

Taken, subscribed, and sworn to before me this 28th day of February, 2020

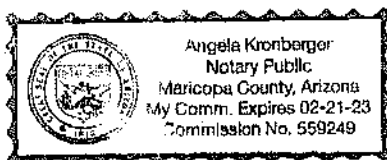
My Commission expires February 21, 2023

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature]

Purchasing Affidavit (Revised 01/19/2018)



West Virginia Ethics Commission
Disclosure of Interested Parties to Contracts

(Required by W. Va. Code § 6D-1-2)

Name of Contracting Business Entity: HYPERTEC USA/LLC Address: 1868 E BROADWAY RD

TEMPE, AZ 85282

Name of Authorized Agent: DONNA DEAHN, ADMIN Address: SAME AS ABOVE

Contract Number: _____ Contract Description: _____

Governmental agency awarding contract: _____

Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

1. Subcontractors or other entities performing work or service under the Contract
 Check here if none, otherwise list entity/individual names below.

2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)
 Check here if none, otherwise list entity/individual names below.

3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)
 Check here if none, otherwise list entity/individual names below.

Signature: [Handwritten Signature]

Date Signed: 3-11-20

Notary Verification

State of Arizona, County of Maricopa

I, DONNA DEAHN, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 11th day of March, 2020

[Handwritten Signature]
Notary Public's Signature

To be completed by State Agency:
Date Received by State Agency: _____
Date submitted to Ethics Commission: _____
Governmental agency submitting Disclosure: _____



REQUEST FOR QUOTATION
CRFQ DOT2000000157
Cisco Networking Hardware Infrastructure or Equal (63200125)

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Department of Transportation (WVDOT) is soliciting bids to establish a contract for the one-time purchase of hardware, software, licensing and support equipment required for the WVDOT network infrastructure. Equipment will be located at WVDOT offices located throughout the state. This equipment is intended to provide data connectivity.

2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“Contract Item”** means components provided by a qualified manufacturer that is authorized to sell the equipment as more fully described by these specifications.

 - 2.2 **“Pricing Page”** means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.

 - 2.3 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Department of Transportation.

 - 2.4 **“GB”** stands for gigabyte.

 - 2.5 **“Cryptographic modules”** means any combination of hardware, firmware or software that implements cryptographic functions such as encryption, decryption, digital signatures, authentication techniques and random number generation.

 - 2.6 **“DRAM”** means dynamic random access memory typically used for data or program code that a computer needs to function.

 - 2.7 **“TB”** stands for terabyte.

 - 2.8 **“RJ-45”** means an 8 pin/8 position plug or jack commonly used to connect computers onto Ethernet based local area networks.

 - 2.9 **“POE”** means Power over Ethernet which describes any of several standardized or ad-hoc systems which pass electrical power along with data on twisted pair Ethernet cabling.

 - 2.10 **“GHZ”** stands for gigahertz.

REQUEST FOR QUOTATION
CRFQ DOT2000000157
Cisco Networking Hardware Infrastructure or Equal (63200125)

- 2.11 “LAN” means local area network.
- 2.12 “MB” means mega-byte.
- 2.13 “WAN” means wide area network.

3. GENERAL REQUIREMENTS:

3.1 Mandatory Contract Item Requirements: Contract Item must meet or exceed the mandatory requirements listed below.

3.1.1 Ten (10) Cisco ISR 4321 Series Chassis Bundle, item number ISR4321/K9 (Cisco ISR 4321 (2GE, 2NIM, 4G FLASH, 4G DRAM, IPB)) Router or equal.

3.1.1.1 The Cisco ISR 4321 Series Chassis Bundle must include the following mandatory components or equivalent components:

- 3.1.1.1.1** (1) SOLN SUPP 8X5XNBD Cisco ISR 4321 (2GE2NIM4G FLASH4G DRAM), part number CON-SSSNT-ISR4321K or equal.
- 3.1.1.1.2** (1) IP Base License for Cisco ISR 4320 Series, part number SL-4320-IPB-K9 or equal.
- 3.1.1.1.3** (1) AC Power Supply for Cisco ISR 4320, part number PWR-4320-AC or equal.
- 3.1.1.1.4** (1) AC Power Cord, Type C5, US, Canada, part number CAB-AC-C5 or equal.
- 3.1.1.1.5** (1) 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard), MEM-FLSH-4G or equal.
- 3.1.1.1.6** (1) 4G DRAM for Cisco ISR 4320 (Soldered on motherboard), part number MEM-4320-4G or equal

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Cisco Networking Hardware Infrastructure or Equal (63200125)

- 3.1.1.1.7 (2) Blank faceplate for NIM slot on Cisco ISR 4400, part number NIM-BLANK or equal.
- 3.1.1.1.8 (1) 4 Cisco ISR 4300 Series IOS XE Universal, part number SISR4300UK9-166 or equal.

3.1.2 Six (6) Cisco ISR 4331 Series Chassis Bundle, item number ISR4331/K9 (Cisco ISR 4331 (3GE, 2NIM, 1SM, 4G FLASH, 4G DRAM, IPB)) Router or equal.

3.1.2.1 The Cisco ISR 4331 Series Chassis Bundle must include the following mandatory components or equivalent components:

- 3.1.2.1.1 (1) SOLN SUPP 8X5XNBD Cisco ISR 4331 (3GE2NIM1SM4G FLASH4G DRAM), part number CON-SSSNT-ISR4331K or equal.
- 3.1.2.1.2 (1) IP Base License for Cisco ISR 4330 Series, part number SL-4330-IPB-K9 or equal.
- 3.1.2.1.3 (1) AC Power Supply for CISCO ISR 4330, part number PWR-4330-AC or equal.
- 3.1.2.1.4 (1) AC Power Cord (North America), C13, NEMA 5-15P, 2.1m, part number CAB-AC or equal.
- 3.1.2.1.5 (1) 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard), part number MEM-FLSH-4G or equal.
- 3.1.2.1.6 (1) 4G DRAM (1 x 4G) for Cisco ISR 4300, part number MEM-43-4G or equal.

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Cisco Networking Hardware Infrastructure or Equal (63200125)**

- 3.1.2.1.7 (2) Blank faceplate for NIM slot on Cisco ISR 4400, part number NIM-BLANK or equal.
- 3.1.2.1.8 (1) Removable faceplate for SM slot on Cisco 2900, 3900, 4400 ISR, part number SM-S-BLANK, or equal.
- 3.1.2.1.9 (1) Cisco ISR 4300 Series IOS XE Universal, part number SISR4300UK9-166 or equal.

- 3.1.3 Fifty-five (55) Cisco ISR 1101 4 Ports GE Ethernet WAN Router, item number C1101-4P or equal.**
 - 3.1.3.1 The Cisco ISR 1101 4 Ports GE Ethernet WAN Router or equivalent must include the following mandatory components:
 - 3.1.3.1.1 (1) SOLN SUPP 8X5XNBD ISR 1101 4 Ports GE Ethernet WAN Router, part number CON-SSSNT-CISR1K4P or equal.
 - 3.1.3.1.2 (1) IP Base License for Cisco ISR 1100 4P Series, part number SL-1100-4P-IPB or equal.
 - 3.1.3.1.3 (1) 1109 M2M Power Supply iTemp 30-Watt AC, part number PWR-30W-I-AC or equal.
 - 3.1.3.1.4 (1) Security License for Cisco ISR 1100 4P Series, part number SL-1100-4P-SEC or equal.
 - 3.1.3.1.5 (1) AC Power Cord (North America), C13, NEMA 5-15P, 2.1m, part number CAB-AC or equal.
 - 3.1.3.1.6 (1) Cisco ISR 1100 Series IOS XE Universal, part number SISR1100UK9-1610 or equal.

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Cisco Networking Hardware Infrastructure or Equal (63200125)

- 3.1.4** **Ninety (90) Extreme Networks 12 Port POE Switch, part number X440-G2 X440-G212p-10GE4**

- 3.1.5** **Seventy (70) Extreme Networks 48 Port POE Switch, part number X440-G2 X440-G248p-10GE4 or equal.**

- 3.1.6** **Fifteen (15) Extreme Networks 24 Port POE Switch, part number X440-G2 X440-G2-24p-10GE4 or equal.**

- 3.1.7** **Vendor MUST provide Four (4) Year CON-SNT-IR4321VS Smart Net coverage for the Cisco ISR Routers described in section 3.1.1, 3.1.2 and 3.1.3.**
 - 3.1.7.1** **Next Business-Day (NBD) advanced hardware replacement equipment covered must ship a replacement with the Next Business Day after failure to resolve technical issues using telephone support until resolved. Replacement parts must be received between the hours of 8:00 AM through 5:00 PM EST, Monday through Friday excluding State and Federal holidays and weekends.**

 - 3.1.7.2** **Only replacement parts obtained through RMA process will be accepted. All manufacturer hardware must be certified as new or functional at same level.**

 - 3.1.7.3** **Maintenance must include 24-hour a day, seven days a week global access to manufacturer support for telephone support for troubleshooting technical and configuration issues.**

 - 3.1.7.4** **Unrestricted access to all required manufacturer support resources, communities, tools, software**

**REQUEST FOR QUOTATION
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Cisco Networking Hardware Infrastructure or Equal (63200125)**

updates, patches, and upgrades to ensure equipment is operating efficiently at all times.

3.1.8 Vendor MUST provide with the bid a detailed configuration document outlining all the components included in the equipment being specified.

3.1.9 *Alternate bids that are equal to, meet, or exceed the specifications and requirements listed are invited. In order to receive full consideration, such alternate should be accompanied by sufficient descriptive literature and/or samples to clearly identify the offer and allow for a complete evaluation. Documents or literature must be provided upon request.*

The use of brand name or equal specifications is for describing the minimum standard of quality, technical performance and installation characteristics required and are not intended to limit or restrict competition.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Page: Vendor should complete the Pricing Page by providing a total cost for the hardware being requested. Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

5. PAYMENT:

5.1 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

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Cisco Networking Hardware Infrastructure or Equal (63200125)

6. DELIVERY AND RETURN:

6.1 Shipment and Delivery: Vendor shall ship the Contract Items immediately after being awarded this Contract and receiving a purchase order or notice to proceed. Vendor shall deliver the Contract Items within (20) twenty workdays after receiving a purchase order or notice to proceed. Final cost shall include shipping charges, delivery charges. Contract Items must be delivered to Department of Transportation/Highways Information Services, Building 5, Room 920, Charleston, WV 25305.

6.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

Any Agency seeking to obtain the Contract Items from a third party under this provision must first obtain approval of the Purchasing Division.

6.3 Delivery Payment/Risk of Loss: Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.

6.4 Return of Unacceptable Items: If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

6.5 Return Due to Agency Error: Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

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Cisco Networking Hardware Infrastructure or Equal (63200125)**

7 VENDOR DEFAULT:

7.1 The following shall be considered a vendor default under this Contract.

7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.

7.1.2 Failure to comply with other specifications and requirements contained herein.

7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

7.1.4 Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to Agency upon default.

7.2.1 Immediate cancellation of the Contract.

7.2.2 Immediate cancellation of one or more release orders issued under this Contract.

7.2.3 Any other remedies available in law or equity.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 – Info Technology

Proc Folder: 691866

Doc Description: CISCO ROUTERS & SWITCHES OR EQUAL (63200125)

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2020-04-07	2020-05-13 13:30:00	CRFQ 0803 DOT2000000157	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

FOR INFORMATION CONTACT THE BUYER

Crystal G Husted
 (304) 558-2402
 crystal.g.husted@wv.gov

Signature X

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DIVISION OF HIGHWAYS, IS SOLICITING BIDS TO ESTABLISH A CONTRACT FOR THE PURCHASE OF CISCO ROUTERS AND SWITCHES OR EQUAL PER THE ATTACHED DOCUMENTS.

QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 1	10.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description :

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 1 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 2	10.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description :

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 2 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 3	10.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :
 3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 3 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 4	10.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :
 3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 4 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 1	6.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :

3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 1 Smart Net Coverage.

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 2	6.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :

3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 2 Smart Net Coverage.

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 3	6.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description :

3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 3 Smart Net coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 4	6.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description :
 3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 4 Smart Net coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 1	55.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :
 3.1.3 Cisco ISR 1101 4 port router or equal with Year 1 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 2	55.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :

3.1.3 Cisco ISR 1101 4 port router or equal with Year 2 Smart Net Coverage

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 3	55.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :

3.1.3 Cisco ISR 1101 4 port router or equal with Year 3 Smart Net Coverage

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 4	55.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :

3.1.3 Cisco ISR 1101 4 port router or equal with Year 4 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	3.1.4 Cisco Extreme Networks 12 Port Switch or Equal	90.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :

3.1.4 Cisco Extreme Networks 12 Port Switch or Equal

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
17	3.1.5 Cisco Extreme Networks 48 Port Switch or Equal	70.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :

3.1.5 Cisco Extreme Networks 48 Port Switch or Equal

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
21	3.1.6 Cisco Extreme Networks 24 Port Switch or Equal	15.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :

3.1.6 Cisco Extreme Networks 24 Port Switch or Equal

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2020-04-24

DOT2000000157	Document Phase Final	Document Description CISCO ROUTERS & SWITCHES OR EQUAL (63200125)	Page 9 of 9
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions