



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 1

[List View](#)

## General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 697185

Procurement Type: Central Purchase Order

Vendor ID: 000000103902

Legal Name: B&amp;H FOTO &amp; ELECTRONICS CORP

Alias/DBA:

Total Bid: \$46,200.00

Response Date: 03/19/2020

Response Time: 10:58

SO Doc Code: CRFQ

SO Dept: 0619

SO Doc ID: FIC200000003

Published Date: 3/12/20

Close Date: 3/19/20

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No.2 Drones for Fire Marshal's Office

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 697185  
**Solicitation Description :** Addendum No.2 Drones for Fire Marshal's Office  
**Proc Type :** Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-03-19 13:30:00	SR 0619 ESR03192000000005414	1

<b>VENDOR</b>
000000103902 B&H FOTO & ELECTRONICS CORP

**Solicitation Number:** CRFQ 0619 FIC2000000003

**Total Bid :** \$46,200.00      **Response Date:** 2020-03-19      **Response Time:** 10:58:39

**Comments:** Please reference Bid# 851417440

**FOR INFORMATION CONTACT THE BUYER**  
 John W Estep  
 (304) 558-7839  
 john.w.estep@wv.gov

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Mavic 2 Dual SP Smart Controller or Equal	12.00000	EA	\$3,850.000000	\$46,200.00

Comm Code	Manufacturer	Specification	Model #
25130000			

<b>Extended Description :</b>	Mavic 2 Dual SP Smart Controller or Equal
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**Comments:** DJI Mavic 2 Enterprise Dual with Smart Controller & Shield Basic Plan Kit  
 BH # DJM2EDUCK (B&H Kit) MFR # M2EDUCK

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: \_\_\_\_\_ B & H Foto & Electronics Corp.

Authorized Signature: \_\_\_\_\_ *[Signature]* Date: 3-15-20

State of New York

County of New York, to-wit:

Taken, subscribed, and sworn to before me this 15<sup>th</sup> day of March, 2020

My Commission expires 06/02/2023, 20  

AFFIX SEAL HERE

NOTARY PUBLIC *[Signature]*  
Purchasing Affidavit (Revised 01/19/2018)

**HARRY K. WALDNER**  
Notary Public, State of New York  
No. 01WA4631810  
Qualified in Kings County  
Commission Expires June 02, 2023



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 04 — Audio/Video

Proc Folder: 697185

Doc Description: Addendum No.2 Drones for Fire Marshal's Office

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2020-03-12	2020-03-19 13:30:00	CRFQ 0619 FIC2000000003	3

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:

B & H Foto & Electronics Corp. 420 9th Ave, New York, NY 10001 800- 947-8003

**FOR INFORMATION CONTACT THE BUYER**

John W Estep  
 (304) 558-7839  
 john.w.estep@wv.gov

Signature X

*nathan hirshman*

FEIN #

DATE 03/17/20

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

Addendum No.2 is issued to:

1. Vendor Questions and Responses per attached

No other Changes

INVOICE TO	SHIP TO
ADMINISTRATIVE SERVICES MANAGER 1 STATE FIRE COMMISSION OFFICE OF STATE FIRE MARSHAL 1207 QUARRIER ST, 2ND FLOOR CHARLESTON WV25301-0140 US	ADMINISTRATIVE SERVICES MANAGER 1 STATE FIRE COMMISSION OFFICE OF STATE FIRE MARSHAL 1207 QUARRIER ST, 2ND FLOOR CHARLESTON WV 25301-0140 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mavic 2 Dual SP Smart Controller or Equal	12.00000	EA	3850.00	46200.00

Comm Code	Manufacturer	Specification	Model #
25130000	DJI	Mavic 2 Enterprise Dual with Smart Controller & Shield Basic Plan Kit BH #DJM2EDUCK (B&H Kit) • MFR #M2EDUCK	

**Extended Description :**

Mavic 2 Dual SP Smart Controller or Equal

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	Technical Questions due by 10:00am	2020-03-12

**SOLICITATION NUMBER: CRFQ FIC2000000003**  
**Addendum Number: 2**

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The purpose of this addendum is to modify the solicitation identified as CRFQ FIC2000000003 (“Solicitation”) to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other-

**Additional Documentation:**

1. Vendor questions and responses
2. Bid Opening remains March 19,2020 at 1:30 pm

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.



# **CRFQ FIC2000000003**

## **ADDENDUM NO. 2**

### **Questions:**

**Q1:** I have some more question(s) for this RFQ. I want to make sure to quote the right item. If they are requesting the 2 x Optical and 3 x digital specs, this would be the Enterprise zoom version. That is a single camera drone however, not thermal option as included with the DJI Mavic 2 Enterprise Dual.

The Dual version will have both a film and thermal camera in one gimbal however, neither have optical zoom capability.

**A1:** Thermal Imaging is a must in this situation.

**Q2:** The solicitation asking 12 drones with smart controllers, or just the controllers? Is there a preference for U.S. made brands?

**A2:** Smart Controller, No preference

### **Other Information:**

1. The bid opening remains on 03/19/2020 at 1:30 pm.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFO FIC2000000003**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

B & H Foto & Electronics Corp. 420 9th Ave, New York, NY 10001

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Company

*nathan hirshman*

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Authorized Signature

03/17/20

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Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 04 – Audio/Video

Proc Folder: 697185

Doc Description: Addendum No.1 Drones for Fire Marshal's Office

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2020-03-10	2020-03-19 13:30:00	CRFQ 0619 FIC2000000003	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:

**FOR INFORMATION CONTACT THE BUYER**

John W Estep  
 (304) 558-7839  
 john.w.estep@wv.gov

Signature X *nathan hirshman* FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

Addendum No.1 is issued to:

- 1. Correct Specifications per attached

No other Changes

INVOICE TO	SHIP TO
ADMINISTRATIVE SERVICES MANAGER 1 STATE FIRE COMMISSION OFFICE OF STATE FIRE MARSHAL 1207 QUARRIER ST, 2ND FLOOR CHARLESTON WV25301-0140 US	ADMINISTRATIVE SERVICES MANAGER 1 STATE FIRE COMMISSION OFFICE OF STATE FIRE MARSHAL 1207 QUARRIER ST, 2ND FLOOR CHARLESTON WV 25301-0140 US

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Comm Code	Manufacturer	Specification	Model #
25130000	DJI Mavic 2 Enterprise Dual with Smart Controller & Shield Basic Plan Kit BH #DJM2EDUCK (B&H Kit) • MFR #M2EDUCK		ONLY

**Extended Description :**

Mavic 2 Dual SP Smart Controller or Equal

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	Technical Questions due by 10:00am	2020-03-12