



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 5

 List View

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 686803

Procurement Type: Central Master Agreement

Vendor ID: 000000197271

Legal Name: SOUTHERN STATES COOPERATIVE INC

Alias/DBA:

Total Bid: \$0.00

Response Date: 03/12/2020

Response Time: 12:37

SO Doc Code: CRFQ

SO Dept: 0603

SO Doc ID: ADJ2000000018

Published Date: 2/27/20

Close Date: 3/12/20

Close Time: 13:30

Status: Closed

Solicitation Description: Honey Bee Equipment for WVMA
for Patriot Gardens 19APL-253

Total of Header Attachments: 5

Total of All Attachments: 5



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 686803

Solicitation Description : Honey Bee Equipment for WVMA for Patriot Guardens 19APL-253

Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-03-12 13:30:00	SR 0603 ESR03122000000005233	1

VENDOR
000000197271 SOUTHERN STATES COOPERATIVE INC

Solicitation Number: CRFQ 0603 ADJ2000000018

Total Bid : \$0.00 **Response Date:** 2020-03-12 **Response Time:** 12:37:50

Comments: For the pricing spreadsheet, there were some questions about unit of measure and the quantities that Mann Lake uses for packaging. I made changes on the spreadsheet, after speaking with John Estep. If my quantities were incorrect, the pricing is correct, and comes directly from the catalog. We are offering a 2% discount. Thank you.

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 (304) 558-7839
 john.w.estep@wv.gov

Signature on File **FEIN #** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Honey Bee Equipment for WVMA for Patriot Gardens 19APL-253	0.00000	LS	\$173,787.220000	\$0.00

Comm Code	Manufacturer	Specification	Model #
21102401			

Extended Description :	Honey Bee Equipment/supplies for WVMA for Patriot Gardens 19APL-253
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Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 01 – Agricultural

Proc Folder: 686803

Doc Description: Honey Bee Equipment for WVMA for Patriot Guardens 19APL-253

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2020-02-27	2020-03-12 13:30:00	CRFQ 0603 ADJ2000000018	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Southern States Cooperative, Inc.
 44 Service Rd
 Summersville, WV 26651
 304-872-3518

FOR INFORMATION CONTACT THE BUYER

John W Estep
 (304) 558-7839
 john.w.estep@wv.gov

Signature X

Ken Abbott

FEIN # 54-0387200

DATE March 11, 2020

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Adjutant General's Office, Patriot Guardians Program to establish a contract for honey bee equipment and supplies. The Contract awarded from this Solicitation shall cover Eligible Items from Vendor's Catalog. Per attached Documents

INVOICE TO		SHIP TO	
STATE FINANCE ADJUTANT GENERALS OFFICE 1703 COONSKIN DR		BUILDING TRADE SPECIALIST ADJUTANT GENERALS OFFICE 1740 COONSKIN DR	
CHARLESTON	WV25311-1085	CHARLESTON	WV 25311
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Honey Bee Equipment for WVMA for Patriot Guardians 19APL-253	0.00000	LS		

Comm Code	Manufacturer	Specification	Model #
21102401			

Extended Description :

Honey Bee Equipment/supplies for WVMA for Patriot Guardians 19APL-253

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Technical Questions Due by 10:00am	2020-03-05

ADJ2000000018	Document Phase Final	Document Description Honey Bee Equipment for WVMA for Patriot Guardens 19APL-253	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Dan Salisbury, Store Manager
(Name, Title)
Dan Salisbury, Store Manager
(Printed Name and Title)
44 Service Rd, Summersville, WV 26651
(Address)
304-872-3518/304-872-3591
(Phone Number) / (Fax Number)
dan.salisbury@sscoop.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Southern States Cooperative, Inc.
(Company)

Keri Abbott / Inside Sales, Procurement
(Authorized Signature) (Representative Name, Title)

Keri Abbott, Inside Sales, Procurement
(Printed Name and Title of Authorized Representative)

March 11, 2020
(Date)

804-281-1342/804-287-2099
(Phone Number) (Fax Number)

REQUEST FOR QUOTATION
Honey Bee Equipment & Supplies
CRQM 0603 ADJ2000000012

- 9.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Dan Salisbury
Telephone Number: 304-872-3518
Fax Number: 304-872-3591
Email Address: dan.salisbury@sscoop.com

Exhibit A: CRQM ADJ200000012 Honey Bee Equipment & Supplies Pricing Page

Please complete the below pricing sheet to include with your bid, as follows:

Catalog Name/Number:	Provide the name/number of the Catalog from which Catalog Price is taken; must match Catalog included with bid.
Catalog Page No.:	Provide the Page Number for the specific catalog item bid for this line; must match page number of catalog included with bid.
Catalog Price:	Provide the price listed in the catalog; must exactly match price found in previously listed catalog number.
Discount %:	Provide the discount percentage being bid for this line's manufacturer; note: vendors may bid only one (1) unique discount percentage for each Type.
Type:	Describes the Type of Eligible Item, as specified in the Specifications document of the Request for Quotation
Vendor Item No.:	Provide the bidding vendor's item number for the item bid for this Item.
Contract Unit Price:	Provide the price for which this item will be sold under the awarded contract; THIS PRICE MUST MATCH CATALOG PRICE WITH LISTED DISCOUNT %.
Total Bid (item):	Multiply Estimated Quantity by Contract Unit Price to calculate Total Bid for each Item.
Total Bid for Sections 3.1.	Provide the Total of all Total Bid (Item) found above with in the Type. When responding in WVOasis, these will be the Unit Price for each Commodity Line.
TOTAL BID COST:	Add all Total Bids for Sections. If responding in WVOasis, this calculation occurs automatically.

A hard copy of this form must be included if bidding on paper; an electronic copy (Microsoft Excel preferred) should also be included with any paper bid, but MUST be included as an attachment on any bid submitted through WVOasis.

Estimated Quantities listed on this Pricing Page are only estimates, included for bid evaluation purposes only. Actual quantities of items listed on this Pricing Page, and items not listed herein but included in the successful vendors catalog(s) may vary.

****I had some questions about the units and quantities. I changed the estimated quantities based on the packaging size of Mann Lake's products. We are offering a 2% discount off of the Mann Lake catalog pricing. My reasoning could be wrong--and the units of measure could be wrong. So please go with the catalog pricing with the 2% discount.

Section 3.1 - Hive Components									
Item	Estimated Quantity	Catalog Name/Number	Catalog Page No.	Catalog Price	Discount %	Type	Vendor Item No.	Contract Unit Price	Total Bid (item)
9-1/8" Unassembled Frames (Mann Lake Part Number FR-922 or equal) EACH Comes in cases of 100	4	Mann Lake 2020	33	\$ 105.00	2.00%	Hive Components	FR-922	\$ 102.90	\$ 411.60
6-1/4" Unassembled Frames (Mann Lake Part Number FR-932 or equal) EACH Comes in cases of 100	5	Mann Lake 2020	33	\$ 102.00	2.00%	Hive Components	FR-932	\$ 99.96	\$ 499.80
8-1/2" x 16-3/4" Foundation (Mann Lake Part Number FN-246 or equal) EACH--Should this be pounds? Like below? They come in 25 pound quantities.	10	Mann Lake 2020	34	\$ 199.95	2.00%	Hive Components	FN-246	\$ 195.95	\$ 1,959.51
5-5/8" x 16-3/4" Foundation (Mann Lake Part Number FN-227 or equal) POUNDS Come in 25 pound quantities.	10	Mann Lake 2020	34	\$ 195.95	2.00%	Hive Components	FN-227	\$ 192.03	\$ 1,920.31
10 Frame Plastic Excluder (Mann Lake Part Number HD-125 or equal) EACH	1000	Mann Lake 2020	41	\$ 2.50	2.00%	Hive Components	HD-125	\$ 2.45	\$ 2,450.00
Unassembled Shallow Super (10 Frame) (Mann Lake Part Number WW-610 or equal) PACK PER	25	Mann Lake 2020	23	\$ 9.75	2.00%	Hive Components	WW-610	\$ 9.56	\$ 238.88
10 Frame Bottom Board / Reducer (Mann Lake Part Number WW-324 or equal) EACH Comes in case of 5 bottoms.	100	Mann Lake 2020	40	\$ 90.00	2.00%	Hive Components	WW-324	\$ 88.20	\$ 8,820.00
6-1/4" Assembled Frames w/ Natural Waxed Rite Cell (Mann Lake Part Number WW-927 or equal) EACH Come in case of 20 frames	10	Mann Lake 2020	25	\$ 55.35	2.00%	Hive Components	WW-927	\$ 54.24	\$ 542.43
				\$ -				\$ -	-
				\$ -			Total for Section 3.1 =		\$ 16,842.53
Section 3.1 - Stimulants, Supplements & Treatments	Estimated Quantity	Catalog Name/Number	Catalog Page No.	Catalog Price	Discount %	Type	Vendor Item No.	Contract Unit Price	Total Bid (item)
Pollen Substitute (Mann Lake Part Number FD-211 or equal) POUNDS Comes in 50 pound bags	24	Mann Lake 2020	89	\$ 89.95	2.00%	Stimulants	FD-211	\$ 88.15	\$ 2,115.62
Winter Patties (Mann Lake Part Number FD-367 or equal) POUNDS Comes in 50 pound buckets	40	Mann Lake 2020	80	\$ 54.95	2.00%	Stimulants	FD-367	\$ 53.85	\$ 2,154.04
Nosema Treatment Fumagilin B (Mann Lake Part Number DC-098 or Equal) GRAMS Comes in 500 grams	3	Mann Lake 2020	103	\$ 199.95	2.00%	Stimulants	DC-098	\$ 195.95	\$ 587.85
Apivar (Mann Lake Part Number DC-795 or Equal) EACH Comes in packs of 50	4	Mann Lake 2020	96	\$ 139.95	2.00%	Stimulants	DC-795	\$ 137.15	\$ 548.60
				\$ -				\$ -	-
							Total for Section 3.1 =		\$ 5,406.12

Section 3.1 - General Supplies

Item	Estimated Quantity	Catalog Name/Number	Catalog Page No.	Catalog Price	Discount %	Type	Vendor Item No.	Contract Unit Price	Total Bid (item)
10 Frame 9-5/8" Unassembled Complete Hive Kit w/ Foundation (Mann Lake Part Number KD-100 or equal) GRAMS	1500	Mann Lake 2020	17	\$ 92.95	2.00%	General	KD-100	\$ 91.09	\$ 136,636.50
10 Frame 6-5/8" Unassembled Super Kit w/ Foundation (Mann Lake Part Number KD-105 or equal) EACH	200	Mann Lake 2020	17	\$ 49.95	2.00%	General	KD-105	\$ 48.95	\$ 9,790.20
				\$ -				\$ -	\$ -
				\$ -				\$ -	\$ -
Total for Section 3.1 =								\$	146,426.70

Section 3.1 – Queen Rearing Supplies

Item	Estimated Quantity	Catalog Name/Number	Catalog Page No.	Catalog Price	Discount %	Type	Vendor Item No.	Contract Unit Price	Total Bid (item)
Base Mount Cell Cups (Mann Lake Part Number QC-305 or equal) EACH Comes in packs of 1,000	1	Mann Lake 2020	68	\$ 89.95	2.00%	Queen	QC-305	\$ 88.15	\$ 88.15
Push in Call Protectors (Mann Lake Part Number QC-700 or equal) EACH Comes in packs of 100	10	Mann Lake 2020	69	\$ 12.75	2.00%	Queen	QC-700	\$ 12.50	\$ 124.95
				\$ -				\$ -	\$ -
				\$ -				\$ -	\$ -
				\$ -				\$ -	\$ -
Total for Section 3.1 =								\$	213.10

Section 3.1 - Protective Clothing

Item	Estimated Quantity	Catalog Name/Number	Catalog Page No.	Catalog Price	Discount %	Type	Vendor Item No.	Contract Unit Price	Total Bid (item)
Suit with Veil - LARGE (Mann Lake Part Number CV-265 or equal) EACH	25	Mann Lake 2020	153	\$ 199.95	2.00%	Clothing	CV-265	\$ 195.95	\$ 4,898.78
				\$ -				\$ -	\$ -
				\$ -				\$ -	\$ -
Total for Section 3.1 =								\$	4,898.78

TOTAL BID COST =

\$ 173,787.22

	DISCOUNT PERCENTAGE
HIVE COMPONENTS	2%
STIMULANTS, SUPPLEMENTS & TREATMENTS	2%
GENERAL SUPPLIES	2%
QUEEN REARING SUPPLIES	2%
PROTECTIVE CLOTHING	2%

VENDOR NAME:	Southern States Cooperative, Inc.
CONTACT NAME:	Keri Abbott
EMAIL:	keri.abbott@sscoop.com
PHONE:	804-281-1342

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL OTHER CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Southern States Cooperative, Inc.

Authorized Signature: Keri Abbott Date: March 11, 2020

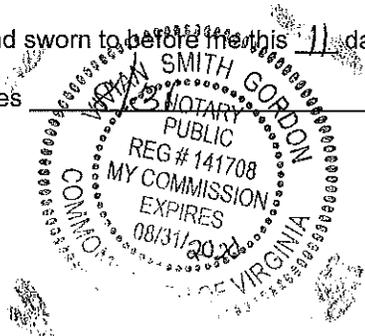
State of Virginia

County of Henrico, to-wit:

Taken, subscribed, and sworn to before me this 11 day of March, 2020

My Commission expires 2020

AFFIX SEAL HERE



NOTARY PUBLIC Brian Smith Gordon