



Cost Proposal
ORIGINAL

February 18, 2020

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WV PURCHASING
DIVISION

State of West Virginia

The Health Plan of West Virginia's Response to the RFP for:
West Virginia Department for Health and Human Resources
Mountain Health Trust (MHT) Managed Care Procurement
RFP No. CRFP 0511 BMS2000000002





February 12, 2020

Brittany Ingraham, Senior Buyer
Purchasing Division
2019 Washington Street East
Charleston, WV 25305

Dear Ms. Ingraham,

Request Number: RFP CRFP 0511 2000000002

The Health Plan of WV (THP) respectfully submits the cost proposal related to the Mountain Health Trust (MHT) Managed RFP.

We thank you for the opportunity for The Health Plan of WV to provide DHHR with this cost proposal.

Please feel free to contact us if we can provide any additional information.

Sincerely,

Jeff Knight
Interim President and COO

Instructions: Vendors shall populate the highlighted cells within each table with a value within the defined lower and upper bounds for each populations. The annual total amount by population and total project cost will auto-calculate. Should the information not auto-calculate, the vendor shall multiple the member months value for a given population by the proposed rate for that population and then multiple by 12 to establish a total annual rate. The total project cost is the sum of each annual cost amount within Column F.

| Year 1 | Lower Bound | Upper Bound | Member Months | Proposed Rate | Annual Total |
|-------------------|-------------|-------------|---------------|---------------|-------------------|
| Population | | | | | |
| Traditional | \$ 192.92 | \$ 192.97 | 191,617 | \$ 192.92 | \$ 443,601,019.68 |
| Pregnant Women | \$ 324.59 | \$ 324.64 | 5,609 | \$ 324.59 | \$ 21,847,503.72 |
| SSI | \$ 565.14 | \$ 565.19 | 42,848 | \$ 565.14 | \$ 290,581,424.64 |
| ACA Expansion | \$ 322.03 | \$ 322.08 | 147,305 | \$ 322.03 | \$ 569,239,549.80 |
| CHIP | \$ 155.00 | \$ 155.05 | 21,603 | \$ 155.00 | \$ 40,181,580.00 |

| Optional Year 1 | Lower Bound | Upper Bound | Member Months | Proposed Rate | Annual Total |
|-------------------|-------------|-------------|---------------|---------------|-------------------|
| Population | | | | | |
| Traditional | \$ 192.92 | \$ 192.97 | 191,617 | \$ 192.92 | \$ 443,601,019.68 |
| Pregnant Women | \$ 324.59 | \$ 324.64 | 5,609 | \$ 324.59 | \$ 21,847,503.72 |
| SSI | \$ 565.14 | \$ 565.19 | 42,848 | \$ 565.14 | \$ 290,581,424.64 |
| ACA Expansion | \$ 322.03 | \$ 322.08 | 147,305 | \$ 322.03 | \$ 569,239,549.80 |
| CHIP | \$ 155.00 | \$ 155.05 | 21,603 | \$ 155.00 | \$ 40,181,580.00 |

| Optional Year 2 | Lower Bound | Upper Bound | Member Months | Proposed Rate | Annual Total |
|-------------------|-------------|-------------|---------------|---------------|-------------------|
| Population | | | | | |
| Traditional | \$ 192.92 | \$ 192.97 | 191,617 | \$ 192.92 | \$ 443,601,019.68 |
| Pregnant Women | \$ 324.59 | \$ 324.64 | 5,609 | \$ 324.59 | \$ 21,847,503.72 |
| SSI | \$ 565.14 | \$ 565.19 | 42,848 | \$ 565.14 | \$ 290,581,424.64 |
| ACA Expansion | \$ 322.03 | \$ 322.08 | 147,305 | \$ 322.03 | \$ 569,239,549.80 |
| CHIP | \$ 155.00 | \$ 155.05 | 21,603 | \$ 155.00 | \$ 40,181,580.00 |

| Optional Year 3 | Lower Bound | Upper Bound | Member Months | Proposed Rate | Annual Total |
|-------------------|-------------|-------------|---------------|---------------|-------------------|
| Population | | | | | |
| Traditional | \$ 192.92 | \$ 192.97 | 191,617 | \$ 192.92 | \$ 443,601,019.68 |

| | | | | | |
|----------------|-----------|-----------|---------|-----------|-------------------|
| Pregnant Women | \$ 324.59 | \$ 324.64 | 5,609 | \$ 324.59 | \$ 21,847,503.72 |
| SSI | \$ 565.14 | \$ 565.19 | 42,848 | \$ 565.14 | \$ 290,581,424.64 |
| ACA Expansion | \$ 322.03 | \$ 322.08 | 147,305 | \$ 322.03 | \$ 569,239,549.80 |
| CHIP | \$ 155.00 | \$ 155.05 | 21,603 | \$ 155.00 | \$ 40,181,580.00 |

| |
|---------------------|
| Total Project Cost |
| \$ 5,461,804,311.36 |

- 1) All member month estimates are as of July 1, 2019 and subject to change.
- 2) CSHCN members will be reimbursed separately under their own rate cohort, but are not uniquely identified for pricing.
- 3) Rates submitted are for bid purposes only and are subject to change to ensure compliance with 42 CFR 438.4.