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WV PURCHASING  
DIVISION

February 28, 2020

Guy Nisbet  
West Virginia Library Commission  
2019 Washington St E  
Charleston, WV 25305

Guy,

We appreciate the time and effort to develop this Request for Proposal. Shenandoah Telecommunications Company ("Shentel") is a diversified telecommunications holding company that, through its operating subsidiaries, provides both regulated and unregulated telecommunications services to end-user customers and other communications providers in the southeastern United States. Shentel offers a comprehensive suite of voice, video and data communications services based on the products and services provided by their three business segments.

- The Wireless segment provides digital wireless service to portions of a six-state area covering all of West Virginia, the Western region of Virginia, Central Pennsylvania, Central Maryland and parts of Ohio and Kentucky as a Sprint PCS Affiliate. This segment also owns cell site towers built on leased land and leases space on these towers to both affiliates and non-affiliated service providers.
- The Cable segment provides video, internet and voice services in franchise areas in Virginia, West Virginia, and portions of western Maryland and leases fiber optic facilities throughout its service area. It does not include video, internet and voice services provided to customers in Shenandoah County, Virginia.
- The Wireline segment provides regulated and unregulated voice services, DSL internet access and long-distance access services throughout Shenandoah County and portions of Rockingham, Frederick, Warren and Augusta Counties, Virginia. The segment also provides video services in portions of Shenandoah County and leases fiber optic facilities throughout the northern Shenandoah Valley of Virginia, northern Virginia and adjacent areas along the Interstate 81 corridor, including portions of West Virginia and Maryland.

Shentel is willing to provide SPI billing if preferred and we are open to negotiating pricing options that would satisfy the West Virginia Library Commission.

Thank you in advance for your consideration.

Rebecca G. Lambert, Account Manager, Fiber Sales  
Shentel Communications, LLC  
500 Shentel Way, Edinburg, VA 22824  
Office: (540) 984-5908 / Mobile: (540) 335-5739 / Email: [rebecca.lambert@emp.shentel.com](mailto:rebecca.lambert@emp.shentel.com)  
USAC SPIN: 143033621 / FCC RN: 0018484840 / FIN: 54-1970301 / SCC: S54208684

**ATTACHMENT B - Cost Sheet**

WV Library Commission Broadband for Library

**Cost 1 MBPS per Second per Month (+) Cost Per Static IP Address per Month (=) Extended Cost**

SITE	ADDRESS	COUNTY	BID? YES/NO	COST 1 MBPS per SECOND per MONTH	COST PER STATIC IP ADDRESS per MONTH	EXTENDED COST
Belington PL	88 ELLIOTT AVE BELINGTON, WV 26250 USA	Barbour	Yes	2.330	0.00	2.33
Phillipi PL	91 S MAIN ST PHILIPPI, WV 26416 USA	Barbour	No	0.000	0.00	0.00
Hedgesville PL	207 NORTH MARY ST, HEDGESVILLE, WV 25427	Berkeley	Yes	2.330	0.00	2.33
Martinsburg-Berkeley PL	101 WEST KING ST MARTINSBURG, WV 25401 USA	Berkeley	No	0.000	0.00	0.00
Musselman-South Berkeley Community Lib.	126 EXCELLENCE WAY, INWOOD, WV 25428 USA	Berkeley	Yes	2.330	0.00	2.33
North Berkeley PL	1255 T J JACKSON DR, FALLING WATERS, WV 25419 USA	Berkeley	No	0.000	0.00	0.00
Barrett-Wharton PL	38487 POND FORK RD BARRETT, WV 25208 USA	Boone	Yes	2.330	0.00	2.33
Boone-Madison PL	375 MAIN ST MADISON, WV 25130 USA	Boone	No	0.000	0.00	0.00
Coal River PL, Racine Library	494 JOHN SLACK CIR RACINE, WV 25165 USA	Boone	No	0.000	0.00	0.00
Whitesville PL	38175 COAL RIVER RD WHITESVILLE, WV 25209 USA	Boone	No	0.000	0.00	0.00
Burnsville PL	235 KANAWHA AVE BURNSVILLE, WV 26335 USA	Braxton	Yes	2.330	0.00	2.33
Gassaway PL	536 ELK ST GASSAWAY, WV 26624 USA	Braxton	Yes	2.330	0.00	2.33
Sutton PL	500 MAIN ST SUTTON, WV 26601 USA	Braxton	Yes	2.330	0.00	2.33
Brooke County PL, Wellsburg Library	945 MAIN ST WELLSBURG, WV 26070 USA	Brooke	No	0.000	0.00	0.00

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Follansbee PL	844 MAIN ST FOLLANSBEE, WV 26037 USA	Brooke	No	0.000	0.00	0.00
Barboursville PL	728 MAIN ST BARBOURSVILLE, WV 25504 USA	Cabell	No	0.000	0.00	0.00
Cabell County PL	455 9TH STREET HUNTINGTON, WV 25701 USA	Cabell	No	0.000	0.00	0.00
Cox Landing PL, Lesage Library	6365 COX LN LESAGE, WV 25537 USA	Cabell	No	0.000	0.00	0.00
Gallaher Village PL	368 NORWAY AVE HUNTINGTON, WV 25705 USA	Cabell	No	0.000	0.00	0.00
Guyandotte PL	203 RICHMOND ST HUNTINGTON, WV 25702 USA	Cabell	No	0.000	0.00	0.00
Milton PL	1140 SMITH ST MILTON, WV 25541 USA	Cabell	No	0.000	0.00	0.00
Salt Rock PL	5575 MADISON CREEK RD SALT ROCK, WV 25559 USA	Cabell	No	0.000	0.00	0.00
West Huntington PL	901 14TH ST W HUNTINGTON, WV 25704 USA	Cabell	No	0.000	0.00	0.00
Calhoun County PL, Grantsville Library	250 MILL ST GRANTSVILLE, WV 26147 USA	Calhoun	Yes	2.330	0.00	2.33
Clay County PL	614 MAIN ST CLAY, WV 25043 USA	Clay	No	0.000	0.00	0.00
Center Point PL	8871 WV ROUTE 23 N SALEM, WV 26426 USA	Doddridge	No	0.000	0.00	0.00
Doddridge County PL, West Union	170 MARIE ST WEST UNION, WV 26456 USA	Doddridge	No	0.000	0.00	0.00

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Ansted PL	102 OAK ST ANSTED, WV 25812 USA	Fayette	Yes	2.330	0.00	2.33
Fayetteville PL	200 W MAPLE AVE FAYETTEVILLE, WV 25840 USA	Fayette	No	0.000	0.00	0.00
Meadow Bridge PL	53 MONTRADO ST MEADOW BRIDGE, WV 25976 USA	Fayette	No	0.000	0.00	0.00
Montgomery PL	507 FERRY ST MONTGOMERY, WV 25136 USA	Fayette	No	0.000	0.00	0.00
Mt. Hope PL	500 MAIN ST MOUNT HOPE, WV 25880 USA	Fayette	No	0.000	0.00	0.00
Oak Hill	611 MAIN ST, OAK HILL, WV 25901 USA	Fayette	No	0.000	0.00	0.00
Oak Hill HQ	531 SUMMIT ST OAK HILL, WV 25901 USA	Fayette	No	0.000	0.00	0.00
Gilmer Co. PL, Glennville Library	214 WALNUT ST GLENNVILLE, WV 26351 USA	Gilmer	Yes	2.330	0.00	2.33
Allegheny Mountaintop Mt.Storm Library	8455 UNION HWY MOUNT STORM, WV 26739 USA	Grant	No	0.000	0.00	0.00
Grant County PL, Moomau Petersburg	18 MOUNTAIN VIEW ST PETERSBURG, WV 26847 USA	Grant	Yes	2.330	0.00	2.33
Alderson PL	308 WALNUT AVE ALDERSON, WV 24910 USA	Greenbrier	No	0.000	0.00	0.00
Greenbrier County PL, Lewisburg	152 ROBERT W MCCORMICK DR LEWISBURG, WV 24901 USA	Greenbrier	No	0.000	0.00	0.00
Rainelle PL	378 7TH ST RAINELLE, WV 25962 USA	Greenbrier	No	0.000	0.00	0.00

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Ronceverte PL	712 W MAIN ST RONCEVERTE, WV 24970 USA	Greenbrier	Yes	2.330	0.00	2.33
Rupert PL	124 GREENBRIER ST RUPERT, WV 25984 USA	Greenbrier	No	0.000	0.00	0.00
White Sulphur Springs PL	344 W MAIN ST WHITE SULPHUR SPRINGS WV 24986 USA	Greenbrier	No	0.000	0.00	0.00
Capon Bridge PL	2987 NORTHWESTERN PIKE CAPON BRIDGE, WV 26711 USA	Hampshire	No	0.000	0.00	0.00
Hampshire County PL, Romney Library	153 W MAIN ST ROMNEY, WV 26757 USA	Hampshire	No	0.000	0.00	0.00
Lynn Murray Memorial PL, Chester Library	601 RAILROAD ST CHESTER, WV 26034 USA	Hancock	No	0.000	0.00	0.00
Mary H. Weir PL, Weirton SubHub	3442 MAIN ST WEIRTON, WV 26062 USA	Hancock	No	0.000	0.00	0.00
Swaney Memorial PL	210 S COURT ST NEW CUMBERLAND, WV 26047 USA	Hancock	No	0.000	0.00	0.00
Hardy County PL, Moorefield Library	102 N MAIN ST MOOREFIELD, WV 26836 USA	Hardy	No	0.000	0.00	0.00
Bridgeport PL	1200 JOHNSON AVE BRIDGEPORT, WV 26330 USA	Harrison	No	0.000	0.00	0.00
Clarksburg-Harrison County PL, SubHub	404 W PIKE ST CLARKSBURG, WV 26301 USA	Harrison	No	0.000	0.00	0.00
LOWE PL, Shinnston Library	40 BRIDGE ST SHINNSTON, WV 26431 USA	Harrison	No	0.000	0.00	0.00

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Nutter Fort PL	1300 BUCKHANNON PIKE NUTTER FORT, WV 26301 USA	Harrison	No	0.000	0.00	0.00
Southern Area PL, Lost Creek Library	120 E MAIN ST LOST CREEK, WV 26385 USA	Harrison	No	0.000	0.00	0.00
Jackson Co PL, Ripley Library	208 CHURCH ST N RIPLEY, WV 25271 USA	Jackson	No	0.000	0.00	0.00
Ravenswood PL	323 VIRGINIA ST RAVENSWOOD, WV 26164 USA	Jackson	No	0.000	0.00	0.00
Bolivar-Harpers Ferry PL	151 POLK ST HARPERS FERRY, WV 25425 USA	Jefferson	No	0.000	0.00	0.00
Shepherdstown PL	100 E GERMAN ST SHEPHERDSTOWN, WV 25443 USA	Jefferson	Yes	2.330	0.00	2.33
South Jefferson PL, Summit Point Library	49 CHURCH ST SUMMIT POINT, WV 25446 USA	Jefferson	Yes	2.330	0.00	2.33
Clendenin	107 KOONTZ AVE SUITE 100 CLENDENIN, WV 25045 USA	Kanawha	No	0.000	0.00	0.00
Glasgow PL	129 4TH AVE GLASGOW, WV 25086 USA	Kanawha	No	0.000	0.00	0.00
Kanawha County PL	123 CAPITOL ST CHARLESTON, WV 25301 USA	Kanawha	No	0.000	0.00	0.00
Marmet PL	9303 OREGON AVE MARMET, WV 25315 USA	Kanawha	No	0.000	0.00	0.00
Nitro PL	1700 PARK AVE, NITRO, WV 25143 USA	Kanawha	No	0.000	0.00	0.00
Riverside Branch PL	1 WARRIOR WAY, SUITE 104, BELLE, WV 25015 USA	Kanawha	No	0.000	0.00	0.00

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Sissonville PL	1 TINNEY LANE, CHARLESTON, WV 25312 USA	Kanawha	No	0.000	0.00	0.00
South Charleston PL	312 4TH AVE SOUTH CHARLESTON, WV 25303 USA	Kanawha	No	0.000	0.00	0.00
St. Albans PL	602 4TH ST., SAINT ALBANS, WV 25177 USA	Kanawha	No	0.000	0.00	0.00
WVLC/Network	1900 KANAWHA BLVD E CHARLESTON, WV 25305 USA	Kanawha	No	0.000	0.00	0.00
Cross Lanes PL	5449 BIG TYLER RD CROSS LANES, WV 25313 USA	Kanawha	No	0.000	0.00	0.00
Dunbar PL	301 12TH ST MALL DUNBAR, WV 25064 USA	Kanawha	No	0.000	0.00	0.00
Elk Valley PL	313 THE CROSSINGS MALL ELKVIEW, WV 25071 USA	Kanawha	No	0.000	0.00	0.00
Louis Bennett PL, Weston Library	148 COURT AVE WESTON, WV 26452 USA	Lewis	Yes	2.330	0.00	2.33
Alum Creek PL	255 MIDWAY SCHOOL RD ALUM CREEK, WV 25003 USA	Lincoln	No	0.000	0.00	0.00
Guyan River PL	5320 MCCLELLAN HWY BRANCHLAND, WV 25506 USA	Lincoln	No	0.000	0.00	0.00
Hamlin-Lincoln County PL	7999 LYNN AVE HAMLIN, WV 25523 USA	Lincoln	No	0.000	0.00	0.00
Buffalo Creek PL	511 E MCDONALD AVE MAN, WV 25635 USA	Logan	No	0.000	0.00	0.00
Chapmanville PL	740 CRAWLEY CREEK RD CHAPMANVILLE, WV 25508 USA	Logan	No	0.000	0.00	0.00

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Logan PL	16 WILDCAT WAY LOGAN, WV 25601 USA	Logan	No	0.000	0.00	0.00
Fairview	500 MAIN ST FAIRVIEW, WV 26570 USA	Marion	No	0.000	0.00	0.00
Mannington PL	109 CLARKSBURG ST, MANNINGTON, WV 26582 USA	Marion	No	0.000	0.00	0.00
Marion County PL	321 MONROE ST, FAIRMONT, WV 26554	Marion	No	0.000	0.00	0.00
Benwood-McMechen PL	201 MARSHALL ST MCMECHEN, WV 26040 USA	Marshall	No	0.000	0.00	0.00
Cameron PL	44 MAIN ST CAMERON, WV 26033 USA	Marshall	No	0.000	0.00	0.00
City-County PL, Moundsville Library	700 5TH ST MOUNDSVILLE, WV 26041 USA	Marshall	No	0.000	0.00	0.00
Mason City PL	502 BROWN ST MASON, WV 25260 USA	Mason	No	0.000	0.00	0.00
Mason County PL, Pt. Pleasant Library	508 VIAND ST POINT PLEASANT, WV 25550 USA	Mason	No	0.000	0.00	0.00
New Haven PL	106 MAIN ST NEW HAVEN, WV 25265 USA	Mason	No	0.000	0.00	0.00
Bradshaw PL	10002 MARSHALL HWY BRADSHAW, WV 24817 USA	McDowell	Yes	2.330	0.00	2.33
Iaeger PL	104 W VIRGINIA AVE IAEGER, WV 24844 USA	McDowell	Yes	2.330	0.00	2.33
McDowell County PL, Welch Library	90 HOWARD ST WELCH, WV 24801 USA	McDowell	Yes	2.330	0.00	2.33



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Northfork PL	24 FIRE BRANCH AVE NORTHFORK, WV 24868 USA	McDowell	No	0.000	0.00	0.00
War PL	672 WARRIOR MINE RD WAR, WV 24892 USA	McDowell	Yes	2.330	0.00	2.33
Craft Memorial PL, Bluefield Library	600 COMMERCE ST BLUEFIELD, WV 24701 USA	Mercer	No	0.000	0.00	0.00
Princeton PL	920 MERCER ST, PRINCETON, WV 24740 USA	Mercer	No	0.000	0.00	0.00
Burlington PL	6 HOPE LN BURLINGTON, WV 26710 USA	Mineral	No	0.000	0.00	0.00
Ft. Ashby PL	57 PRESIDENTS ST FORT ASHBY, WV 26719 USA	Mineral	No	0.000	0.00	0.00
Keyser-Mineral County PL	105 N MAIN ST KEYSER, WV 26726 USA	Mineral	No	0.000	0.00	0.00
Kingwood PL	205 W MAIN ST KINGWOOD, WV 26537 USA	Mineral	No	0.000	0.00	0.00
Piedmont PL	1 CHILDS AVE PIEDMONT, WV 26750 USA	Mineral	No	0.000	0.00	0.00
Gilbert PL	5 WHARNCLIFFE AVE GILBERT, WV 25621 USA	Mingo	Yes	2.330	0.00	2.33
Kermit PL	103 MAIN ST KERMIT, WV 25674 USA	Mingo	No	0.000	0.00	0.00
Matewan PL	97 FIRST AVE MATAWAN, WV 25678 USA	Mingo	No	0.000	0.00	0.00
Mingo County PL	4360 HELENA AVE DELBARTON, WV 25670 USA	Mingo	Yes	2.330	0.00	2.33

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Williamson PL	101 LOGAN ST WILLIAMSON, WV 25661 USA	Mingo	No	0.000	0.00	0.00
Arnettsville	4120 FAIRMONT RD MORGANTOWN, WV 26501 USA	Monongalia	No	0.000	0.00	0.00
Cheat Area PL	121 CROSBY RD MORGANTOWN, WV 26508 USA	Monongalia	No	0.000	0.00	0.00
Clay Battelle PL, Blacksville Library	6059 MASON DIXON HWY BLACKSVILLE, WV 26521 USA	Monongalia	No	0.000	0.00	0.00
Clinton District PL	2005 GRAFTON RD MORGANTOWN, WV 26508 USA	Monongalia	No	0.000	0.00	0.00
Morgantown PL	373 SPRUCE ST MORGANTOWN, WV 26505 USA	Monongalia	No	0.000	0.00	0.00
Monroe County PL, Union Library	303 S MAIN ST UNION, WV 24983 USA	Monroe	No	0.000	0.00	0.00
Peterstown PL	23 COLLEGE DR PETERSTOWN, WV 24963 USA	Monroe	No	0.000	0.00	0.00
Morgan County PL, Berkeley Springs Library	105 CONGRESS ST BERKELEY SPRINGS, WV 25411 USA	Morgan	Yes	2.330	0.00	2.33
Paw Paw PL	250 MOSER AVE PAW PAW, WV 25434 USA	Morgan	No	0.000	0.00	0.00
Craigsville PL	63 LIBRARY LN CRAIGSVILLE, WV 26205 USA	Nicholas	Yes	2.330	0.00	2.33
Richwood PL	8 WHITE AVE RICHWOOD, WV 26261 USA	Nicholas	No	0.000	0.00	0.00

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Summersville PL	6201 WEBSTER RD SUMMERSVILLE, WV 26651 USA	Nicholas	Yes	2.330	0.00	2.33
Ohio County PL	52 16TH ST, WHEELING, WV 26003 USA	Ohio	No	0.000	0.00	0.00
Pendleton County PL, Franklin Library	256 N MAIN ST FRANKLIN, WV 26807 USA	Pendleton	Yes	2.330	0.00	2.33
Pleasants County PL, St. Marys Library	101 LAFAYETTE ST SAINT MARYS, WV 26170 USA	Pleasants	No	0.000	0.00	0.00
Durbin PL	4715 STAUNTON PARKERSBURG TPKE DURBIN, WV 26264 USA	Pocahontas	No	0.000	0.00	0.00
Green Bank PL	5683 POTOMAC HIGHLAND TRL GREEN BANK, WV 24944 USA	Pocahontas	No	0.000	0.00	0.00
Hillsboro PL	54 3RD ST HILLSBORO, WV 24946 USA	Pocahontas	Yes	2.330	0.00	2.33
Linwood PL (Snowshoe)	72 SNOWSHOE DR SLATYFORK, WV 26291 USA	Pocahontas	No	0.000	0.00	0.00
Pocahontas Free PL, Marlinton Library	500 8TH ST MARLINTON, WV 24954 USA	Pocahontas	Yes	2.330	0.00	2.33
Terra Alta PL	701B E STATE AVE TERRA ALTA, WV 26764 USA	Preston	No	0.000	0.00	0.00
Buffalo PL	19209 BUFFALO RD BUFFALO, WV 25033 USA	Putnam	No	0.000	0.00	0.00
Eleanor PL	500 ROOSEVELT BLVD ELEANOR, WV 25070 USA	Putnam	No	0.000	0.00	0.00

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Hurricane PL	410 MIDLAND TRL HURRICANE, WV 25526 USA	Putnam	No	0.000	0.00	0.00
Poca PL	2858 CHARLESTON RD POCA, WV 25159 USA	Putnam	No	0.000	0.00	0.00
Putnam County PL, Teays Valley Library	4219 STATE ROUTE 34 HURRICANE, WV 25526 USA	Putnam	No	0.000	0.00	0.00
Raleigh County PL, Beckley Library	221 N KANAWHA ST BECKLEY, WV 25801 USA	Raleigh	No	0.000	0.00	0.00
Shady Spring PL	440 FLAT TOP RD SHADY SPRING, WV 25918 USA	Raleigh	No	0.000	0.00	0.00
Sophia PL	103 1ST ST SOPHIA, WV 25921 USA	Raleigh	No	0.000	0.00	0.00
Elkins-Randolph PL	416 DAVIS AVE ELKINS, WV 26241 USA	Randolph	No	0.000	0.00	0.00
Helvetia PL	4901 PICKENS RD HELVETIA, WV 26224 USA	Randolph	No	0.000	0.00	0.00
Pioneer Memorial PL, Harman Library	22526 ALLEGHENY HWY HARMAN, WV 26270 USA	Randolph	No	0.000	0.00	0.00
Russell Memorial	RT 219/250, MILL CREEK, WV 26280 USA	Randolph	No	0.000	0.00	0.00
Valley Head PL	25369 SENECA TRL VALLEY HEAD, WV 26294 USA	Randolph	No	0.000	0.00	0.00
Pennsboro PL	411 MAIN ST PENNSBORO, WV 26415 USA	Ritchie	No	0.000	0.00	0.00
Ritchie County PL, Harrisville Library	608 E MAIN ST HARRISVILLE, WV 26362 USA HARRISVILLE	Ritchie	No	0.000	0.00	0.00

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Geary PL, Left Hand Library	1 LIBRARY LN SUITE 1 LEFT HAND, WV 25251 USA	Roane	No	0.000	0.00	0.00
Roane County PL, Spencer Library	110 PARKING PLZ SPENCER, WV 25276 USA	Roane	No	0.000	0.00	0.00
Walton PL	2 CUNNINGHAM LN WALTON, WV 25286 USA	Roane	No	0.000	0.00	0.00
Summers County PL, Hinton Library	201 TEMPLE ST HINTON, WV 25951 USA	Summers	No	0.000	0.00	0.00
Taylor County PL, Grafton Library	200 BEECH ST GRAFTON, WV 26354 USA	Taylor	No	0.000	0.00	0.00
Five Rivers PL	301 WALNUT ST PARSONS, WV 26287 USA	Tucker	No	0.000	0.00	0.00
Mountaintop PL, Thomas Library	384 2ND ST THOMAS, WV 26292 USA	Tucker	No	0.000	0.00	0.00
Sistersville PL	518 WELLS ST SISTERSVILLE, WV 26175 USA	Tyler	No	0.000	0.00	0.00
Tyler County PL, Middlebourne Library	301 BROAD ST MIDDLEBOURNE, WV 26149 USA	Tyler	No	0.000	0.00	0.00
Charles W. Gibson PL, Buckhannon	105 E MAIN ST BUCKHANNON, WV 26201 USA	Upshur	No	0.000	0.00	0.00
James W. Curry PL	1721 BROOKS HILL RD., FRENCH CREEK, WV 26218 USA	Upshur	No	0.000	0.00	0.00
Upshur County PL, Buckhannon Upshur	1150 ROUTE 20 SOUTH RD BUCKHANNON, WV 26201 USA	Upshur	No	0.000	0.00	0.00
Fort Gay PL	8608 REAR BROADWAY FORT GAY, WV 25514 USA	Wayne	No	0.000	0.00	0.00

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WV Library Commission Broadband for Library

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SITE	ADDRESS	COUNTY	BID? YES/NO	COST 1 MBPS per SECOND per MONTH	COST PER STATIC IP ADDRESS per MONTH	EXTENDED COST
Wayne County PL, Ceredo-Kenova Library	1200 OAK ST KENOVA, WV 25530 USA	Wayne	No	0.000	0.00	0.00
Wayne PL	325 KEYSER ST WAYNE, WV 25570 USA	Wayne	No	0.000	0.00	0.00
Cowen PL	47 MILL ST COWEN, WV 26206 USA	Webster	Yes	2.330	0.00	2.33
Webster-Addison PL, Webster Springs	331 S MAIN ST WEBSTER SPRINGS, WV 26288 USA	Webster	Yes	2.330	0.00	2.33
Hundred PL	3527 HORNET HWY HUNDRED, WV 26575 USA	Wetzel	No	0.000	0.00	0.00
New Martinsville	160 WASHINGTON ST NEW MARTINSVILLE, WV 26155 USA	Wetzel	No	0.000	0.00	0.00
Paden City PL	114 S 4TH AVE PADEN CITY, WV 26159 USA	Wetzel	No	0.000	0.00	0.00
Pine Grove Library	756 ALLEY ADDITION PINE GROVE, WV 26419 USA	Wetzel	No	0.000	0.00	0.00
Dora B. Woodyard PL, Elizabeth	411 MULBERRY ST ELIZABETH, WV 26143 USA	Wirt	No	0.000	0.00	0.00
Parkersburg-Wood County PL	3100 EMERSON AVE PARKERSBURG, WV 26104 USA	Wood	No	0.000	0.00	0.00
South Parkersburg PL	1807 BLIZZARD DR PARKERSBURG, WV 26101 USA	Wood	No	0.000	0.00	0.00
Vienna PL	2300 RIVER ROAD, VIENNA, WV 26105 USA	Wood	No	0.000	0.00	0.00
Waverly PL	450 VIRGINIA ST WAVERLY, WV 26184 USA	Wood	No	0.000	0.00	0.00

**ATTACHMENT B - Cost Sheet**

WV Library Commission Broadband for Library

**Cost 1 MBPS per Second per Month (+) Cost Per Static IP Address per Month (=) Extended Cost**

SITE	ADDRESS	COUNTY	BID? YES/NO	COST 1 MBPS per SECOND per MONTH	COST PER STATIC IP ADDRESS per MONTH	EXTENDED COST
Williamstown PL	201 W 5TH ST WILLIAMSTOWN, WV 26187 USA	Wood	No	0.000	0.00	0.00
Hanover PL	5556 INTERSTATE HWY HANOVER, WV 24839 USA	Wyoming	Yes	2.330	0.00	2.33
Mullens Area PL	102 4TH ST MULLENS, WV 25882 USA	Wyoming	Yes	2.330	0.00	2.33
Oceana PL	1519 COOK PKWY OCEANA, WV 24870 USA	Wyoming	Yes	2.330	0.00	2.33
Wyoming County PL, Pineville Library	155 PARK ST PINEVILLE, WV 24874 USA	Wyoming	Yes	2.330	0.00	2.33

Vendor Name: Shentel Communications LLCVendor Address: 500 Shentel Way, Edinburg, VA 22824Vendor Phone Number: 540-984-5908Vendor Representative submitting response: Rebecca G. Lambert

# Cloud Service Providers Availability

- Alibaba Cloud Express Connect
- Amazon Web Services (AWS) Direct Connect
- Assured Data Protection
- Atlantech Online L2 Circuit
- BICS IPX Services
- BlueJeans Meetings (Layer 3)
- Clearsky Data
- ConnectWise
- DXC Technology Life BPS
- Ellie Mae Direct Connect
- F5 Silverline DDoS Protection
- GTT Ethercloud
- Google Carrier Peering (Layer 3)
- Google Cloud Interconnect Zone 1
- Google Cloud Interconnect Zone 2
- IBM Cloud Direct Link
- Incapsula DDoS Protection
- Incapsula DDoS Protection (Layer 3)
- Interoute Network Service
- Knight Point Systems
- Microsoft Azure ExpressRoute
- Microsoft Azure Government ExpressRoute
- Neutrix Cloud
- Ontario Systems
- Oracle Cloud Infrastructure (OCI) Classic FastConnect
- Oracle Cloud Infrastructure (OCI) Classic FastConnect (Layer 3)
- Oracle Cloud Infrastructure (OCI) FastConnect
- Pureport
- Quantil Networks Inc.
- Rackspace RackConnect Global
- RegTech
- SAP Cloud Peering for HANA Enterprise Cloud
- SAP Cloud Peering for SCP Big Data Service
- SAP Cloud Peering for SaaS (Layer 3)
- Salesforce Express Connect (Layer 3)
- ServiceNow
- Skytap Private Network Connect
- VMware Horizon
- VMware vCloud Air Network Exchange
- Virtustream Direct Connect
- Wasabi Direct Connect
- Webex Communications
- Zadara Direct Connect



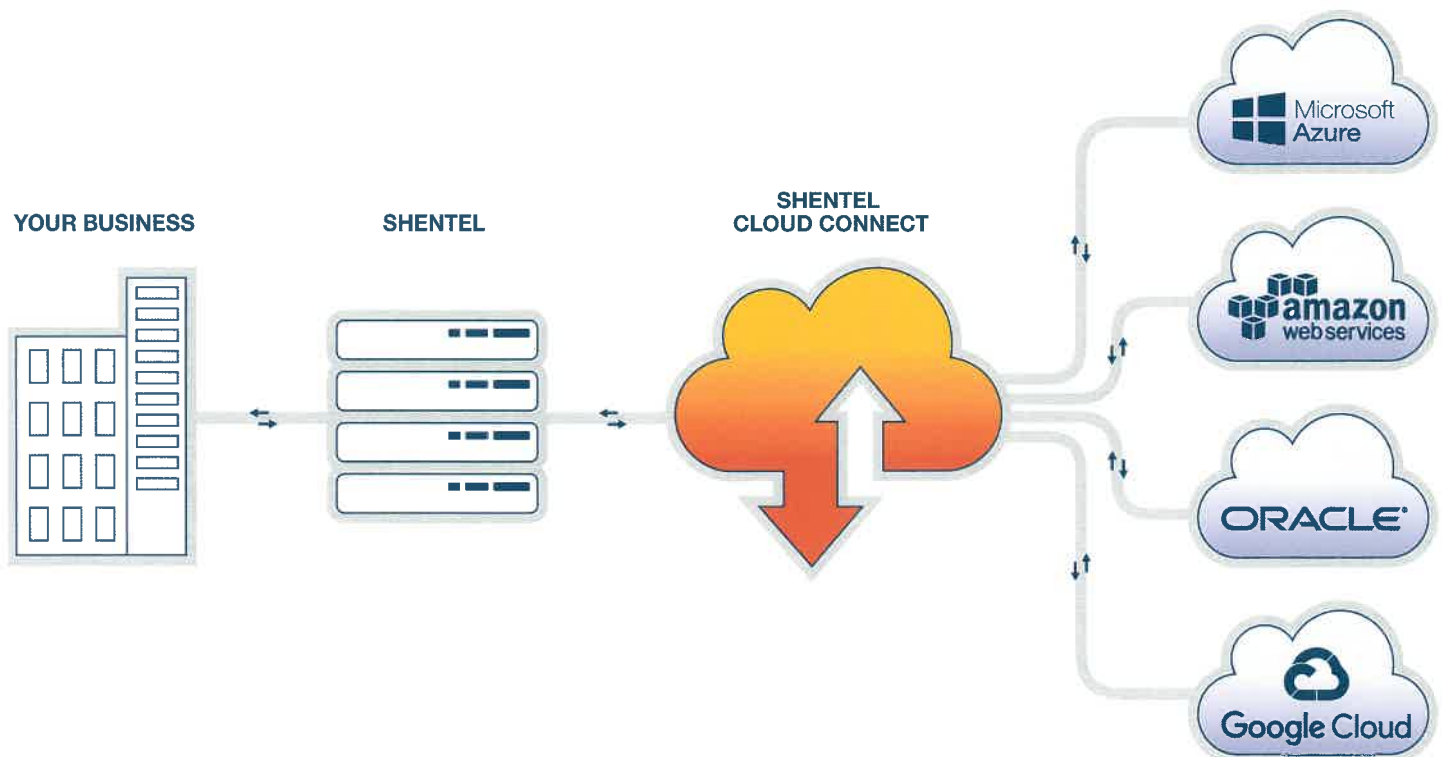


# CLOUDconnect

SHENTEL BUSINESS

## How your business connects to the cloud matters.

Bypassing the public Internet and securely connecting to your cloud services will improve performance for business applications. Cloud Connect is a private connection to your cloud service provider, making it a virtual endpoint on your WAN.



Shentel's Cloud Connect increases the privacy, performance, security and reliability of your cloud service connections, while simplifying interactions with cloud service providers.

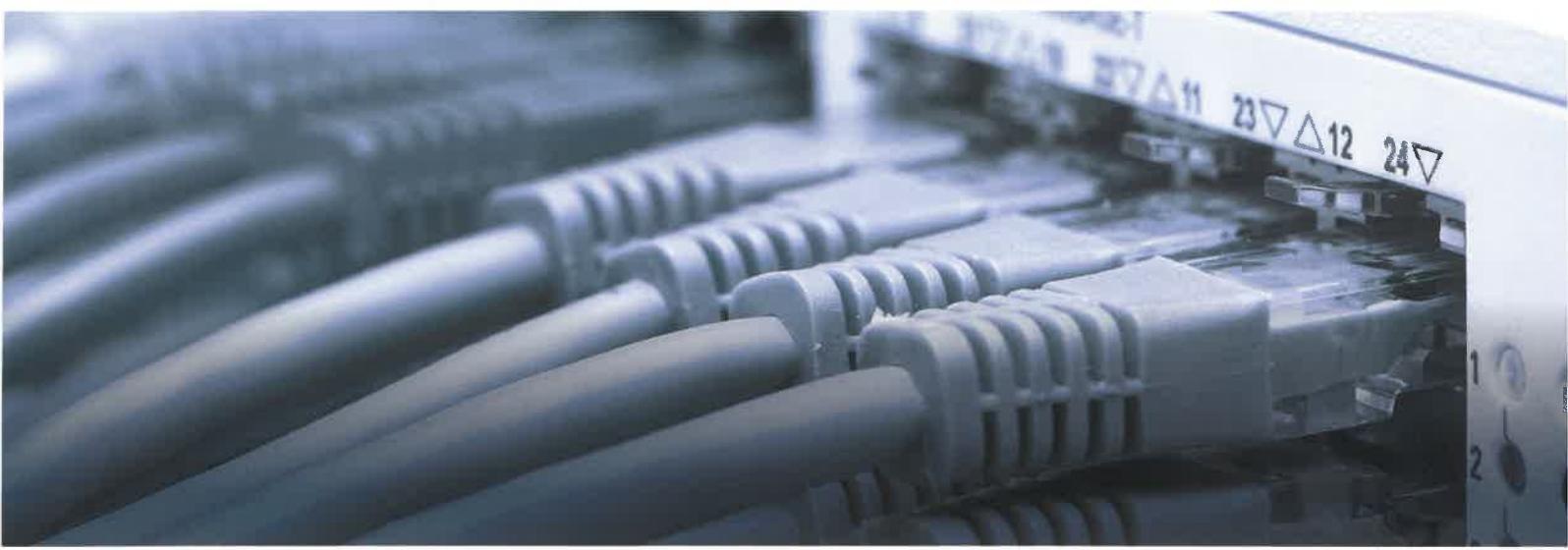
**REDUCE COST:** Lower your total cost of private network connectivity to cloud service providers

**INCREASE SECURITY:** A private connection avoids Internet threats and keeps data secure

**INCREASE FLEXIBILITY:** Automated, near real-time provisioning to multiple cloud service providers

**GAIN CONTROL:** Make better decisions with a customer dashboard that shows real-time port traffic

**IMPROVE PERFORMANCE:** Improve cloud application performance by connecting directly to cloud service providers avoiding periodic slowness of the public Internet



## **ABOUT SHENTEL**

Headquartered in Edinburg, VA, Shentel was built to serve rural customers with the same world class services available anywhere. Our advance fiber network is built to ensure you keep pace with the ever-changing demands of our networked world. We look forward to partnering with you.

# Frequently Asked Questions

## **HOW DOES HOSTED VOICE WORK?**

Hosted Voice service uses a secure, reliable cloud-based network on Shentel's infrastructure to send and receive voice and data transmissions.

## **WHAT IS REQUIRED TO TRANSITION TO HOSTED VOICE SOLUTION?**

Once your internal network is correctly setup, Shentel will provide the data connection and the appropriate IP phones to handle your specific needs.

## **WHAT IF CHANGES ARE REQUIRED AFTER THE TRANSITION?**

You can easily self-manage your changes with an intuitive web portal, eliminating the expense of a 3rd party to make the changes. Hosted Voice is extremely flexible

and growth is easy. There are also options for mobility if you have remote workers.

## **HOW WILL HOSTED VOICE SOLUTION DIFFER FROM OUR CURRENT VOICE SYSTEM?**

The service works just like regular Centrex or a PBX so there is internal extension dialing as well as dial "9" access to the world. You can usually keep your existing numbers or we can provide new numbers as needed.

## **DOES HOSTED VOICE SOLUTION MAKE SENSE FOR MY BUSINESS?**

Our network has been optimized to provide the best service possible, ensuring that you can expand, upgrade, or implement your system in any setting you require.

**SHENTEL<sup>®</sup>business**  
FIBER STRONG



## HOSTED VOICE

An efficient solution for voice services — whether you have 5 lines or 2000 located in a single building or across multiple locations.

# Hosted Voice

### **EASE OF MAINTENANCE AND MANAGEMENT**

Shentel will host, maintain and update our cloud-based system for you.

### **LOWER CAPITAL COSTS**

No internal PBX is required, so the only start up costs are for minimal networking equipment and phones.

### **PREDICTABLE OPERATING EXPENSE**

You will only be charged for monthly voice and data usage, which is calculated per telephone, to ensure accurate billing with no surprises. *Long distance not included.*

### **QUALITY PROTECTION AND RELIABLE SERVICE**

Shentel's fully redundant network architecture means you never have to worry about data safety or network reliability.

### **UNIFIED COMMUNICATIONS**

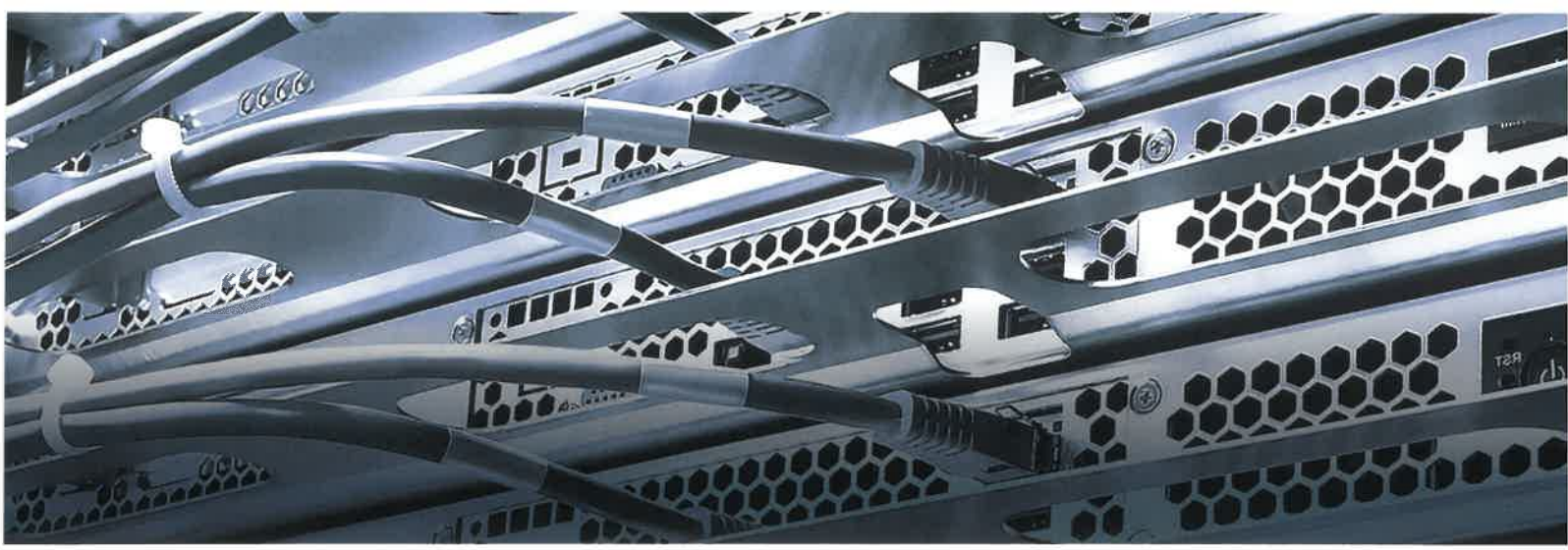
Unite all of your devices on one platform, enabling quick configuration changes and flexibility of implementation. Calls from your desk or mobile phone can both appear as your office number.

### **VERSATILE BASELINE AND UPGRADES**

In addition to the standard features available with our Hosted Voice service, we will manage the addition of new features that will be made readily available to you.

### **SELECTION OF PROFESSIONAL DEVICES**

Shentel uses a variety of Polycom Phones for all of our Hosted Voice solutions, enabling you to choose what voice devices best suit your business.



## **ABOUT SHENTEL**

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# Frequently Asked Questions

## **WHY SHOULD I USE SESSION INITIATION PROTOCOL (SIP) TRUNKING SYSTEM?**

SIP Trunking is a cost-effective solution that will allow you to securely interface IP Voice Services with your IP PBX. It works just like the traditional trunks to a PBX, but with added features. Shentel can easily scale the number of trunks to meet your needs.

## **WHAT SORT OF TRANSITION WILL OCCUR FROM MY CURRENT IP PBX AND PRI SETUP TO A SIP TRUNKING SYSTEM?**

We will work with you to size the SIP trunks to meet your needs and implement your solution with minimal system downtime – allowing your business to continue to function.

## **DOES AN SIP TRUNKING SYSTEM MAKE SENSE FOR MY BUSINESS?**

SIP trunking is a cost effective solution for companies moving to a single IP-based network for both voice and data communications.

**SHENTEL** *business*  
FIBER STRONG



## SESSION INITIATION PROTOCOL (SIP) TRUNKING

Consolidate your voice traffic over our robust fiber optic network. SIP acts as the control protocol for Voice Services, enabling increased functionality, improved call quality, better security and easy network management.

## Shentel Fiber Services: SIP Trunking

### **MAXIMIZE NETWORK CAPACITY**

Never worry about high traffic times negatively impacting your IP PBX. Shentel's highly scalable solution will enable you to use your communications system to the fullest extent possible, all of the time.

### **SIMPLIFY YOUR NETWORK**

Reduce costs and rapidly deploy new voice services without heavy investments in infrastructure.

### **COMMUNICATE SECURELY**

Shentel's SIP Trunking solution includes an Enterprise Session Border Controller, ensuring a secure connection for all of your voice traffic.

### **COMMUNICATE RELIABLY**

Shentel's fully redundant switching network and state-of-the-art fiber optic network will ensure that your voice service is there when you need it.



### **ABOUT SHENTEL**

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# Frequently Asked Questions

### **WHY SHOULD I USE A PRI (PRIMARY RATE INTERFACE)?**

The PRI is the current standard for delivering voice service to a traditional PBX. We can help you make the most of your communications system with PRI services delivered over our state-of-the art fiber optic network.

### **HOW DOES A PRI WORK?**

PRI service delivers digital voice to multiple end-users over a single interface.

### **HOW MANY CONNECTIONS CAN A PRI LINE HANDLE?**

Each PRI has the capability for 23 simultaneous voice connections as well as a data channel for call routing and signaling.

### **DOES A PRI VOICE SYSTEM MAKE SENSE FOR MY BUSINESS?**

With its expanded features, standard interface and reliability, the PRI solution allows you to provide professional service at very little incremental cost.





**PRIMARY  
RATE  
INTERFACE (PRI)**

PRI is a scalable, cost-effective, digital voice solution designed to help your business stay connected and make the most of your existing communication systems.

## Shentel Fiber Services: PRI Voice

### **ULTRA RELIABLE**

PRI is a digital circuit which uses our state-of-the-art fiber optic network and redundant switching infrastructure to deliver reliable, digital voice services.

### **UNMATCHED CLARITY**

Voice communications are much clearer with a PRI system's digital end-to-end connection, helping eliminate unwanted noise typically experienced in analog solutions.

### **SCALABILITY**

With a standard of 23 B channels for voice and a D channel for routing and controlling the information, you can easily scale your capacity to meet your communications needs. We provide services in single PRI increments and can provision additional capacity quickly and efficiently.



### ABOUT SHENTEL

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# The Shentel Business Advantage

- Very competitive pricing for Lit and Near-Net buildings
- Resilient and high-quality fiber optic network delivering performance unmatched by legacy copper and cable infrastructure
- Flexible interfaces including 10/100 FE, GigE and 10 GigE and 100GigE
- Expansive regional fiber optic network throughout VA, MD, WV and PA
- Dedicated customer account managers and project managers for trouble-free installation and on-going customer care
- Superior technical support via our 24/7/365 Network Operations Center staffed by certified technicians. Our team is always on call to answer your questions and resolve any issues with the urgency you require
- **Scalability:** Upgrade easily with bandwidth options from 20 Mbps to 100 Gbps
- **Superior reliability:** Our fully redundant network architecture, monitored by our own network operations center (NOC), enables uptime performance that exceeds 99.999%





# Shentel Fiber Services: Data



## DEDICATED INTERNET ACCESS (DIA)

- Ultra high-bandwidth Dedicated Internet Access to meet your business needs
- Sourced from multiple Tier 1 providers
- Available speeds from 20 Mbps to 100 Gbps
- Symmetrical service with matching up-stream and down-stream speeds



## PRIVATE LINE TRANSPORT (E-LINE, E-LAN)

- High-capacity, private transport between customer locations
- Ethernet and wave-length services
- Dedicated point-to-point and point-to-multipoint solutions
- Available speeds from 20 Mbps to 100 Gbps



## DARK FIBER

- Control, flexibility and scalability for customers who light and maintain their own networks
- Expansive, high-count fiber in many rural and under served markets
- Custom construction available to support customer requirements